

Monthly report of unconsolidated results of our banking operation in Colombia under Colombian Banking GAAP

April, 2012

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These results are exclusively provided for informational purposes and contain the unconsolidated financial statements of our four Colombian banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas, together, the "Banks") as reported to the Superintendency of Finance, and the combined financial statements of the unconsolidated results of our Banks, which reflect approximately 80% of the consolidated results of Grupo Aval. These unconsolidated financial statements do not reflect the consolidation process of subsidiaries such as Corficolombiana, Porvenir or BAC Credomatic, are not intended to reflect the consolidated financial statements of Grupo Aval and are not necessarily indicative of the results for any other future interim period.

Even though, the information herein has not been audited, financial statements and other financial data included in this report is prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP."

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Tatiana Uribe Benninghoff Financial Planning and Investor Relations Officer

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BALANCE SHEET









Growth (%)

(1.1)

1.2

1.7

(0.8)

1.8

2.2

1.4 1.4

6.5

4.1

6.8

3.0

(4.0)

(1.9)

2.5

1.6

(1.6)

(0.4)

61.1

3.3

(0.9)

4.9

(2.1)

(5.8)

(1.8)

(2.4)

(8.5)

82.5

(4.2)

4.2

2.7

(1.4)

(14.1)

(5.2)

(1.5)

2.0

(0.9)

(0.8)

14.0

21.6

18.2

12.6

42.3

10.0

18.3

28.3

30.1

28.1

(29.4)

67.4

(5.3)

33.1

(2.6)

(4.0)

8.8

14.5

23.9

41.5

10.2

4.0

20.8

(36.2)

(52.1)

(18.7)

70.9

27.2

50.8

3.4

5.7

14.6

14.3

14.5

12.9

194.8

As of

18,972,017

36,363,473

16,224,731

288,312

859,122

4,719,022

(2,123,070)

56,331,590

618,600

(67,399)

551,201

341,255

1,044,921

913,564

331,687

41,459

611,569

530,936

360,387

1,738,162

88,928,023

12,732,513

16,697,189

29,064,417

59,102,158

608,038

281,486

832,020

229,617

5,265,849

2,188,778

5,340,312

757,586

780,722

74,778,526

14,149,497

88,928,023

18,760,031

36,797,563

16,504,777

285,986

874,272

4,822,167

(2,152,825)

57,131,940

659,006

(70,157)

588,850

351,430

1,003,453

895,778

340,004

42,138

601,936

529,075

580,744

1,795,841

88,093,935

13,358,932

16,344,189

27,390,461

57,690,668

597,087

257,472

1,518,741

5,043,573

2,248,785

5,267,161

651,021

740,506

73,657,234

14,436,701

88,093,935

239,306

GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF APRIL, 2012

(Ps. Millions)	Apr-11	Mar-12	Apr-12		Apr-12 Vs.
ACCETC				Mar-12	Apr-11
ASSETS				1	
CASH AND CASH EQUIVALENTS		Į.		Į.	
Cash and due from banks	3,573,246	5,591,007	4,365,776	(21.9)	22.2
Interbank and overnight funds	376,081	1,568,269	1,106,939	(29.4)	194.3
Total Cash and cash equivalents	3,949,327	7,159,276	5,472,715	(23.6)	38.6
INVESTMENT SECURITIES		i		i	
Debt securities	11,689,844	11,383,060	11,152,517	(2.0)	(4.6)
Trading	2,486,864	2,017,607	2,006,658	(0.5)	(19.3)
Available for Sale	6,214,181	6,418,575	6,150,672	(4.2)	(1.0)
Held to maturity	2,988,799	2,946,878	2,995,187	1.6	0.2
Equity securities	7,233,450	7,591,831	7,610,389	0.2	5.2
Trading	40,913	33,328	33,464	0.4	(18.2)
Available for sale	7,192,537	7,558,503	7,576,925	0.2	5.3
Allowance	(2,768)	(2,874)	(2,875)	0.0	3.9

18,920,526

32,284,712

13,578,563

241,973

776,266

3,389,076

(1,956,609)

48,313,981

513,613

(53,931)

459,682

497,804

599,362

945,927

255,508

43,267

204,181

551,212

514,490

1,649,955

76,905,222

10,778,959

11,554,710

24,857,887

47,765,721

574,166

403,388

3,171,936

6,204,705

1,767,467

3,493,660

629,436

700,255

64,276,560

12,628,662

76,905,222

139,991

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit











GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF APRIL, 2012

INCOME STATEMENT	YTD			Mon	Growth (%)	
(Ps. Millions)	Apr-11	Apr-12	LTM	Mar-12	Apr-12	Apr-12 Vs. Mar-12
INTEREST INCOME				į		
Interest on loans	1,553,402	2,055,535	32.3	522,600	528,413	1.1
Interest on investment securities	274,021	272,951	(0.4)	81,382	71,675	(11.9)
Interbank and overnight funds	20,086	50,907	153.4	12,764	12,509	(2.0)
Financial leases	112,763	172,849	53.3	43,968	45,238	2.9
Total Interest Income	1,960,273	2,552,242	30.2	660,713	657,835	(0.4)
INTEREST EXPENSE	ļ	Į.		Į.		_
Checking accounts	12,639	35,139	178.0	9,309	10,710	15.0
Time deposits	149,187	292,383	96.0	78,015	79,930	2.5
Saving deposits	225,697	373,066	65.3	99,168	94,245	(5.0)
Total interest expense on deposits	387,522	700,587	80.8	186,492	184,885	(0.9)
Borrowings from banks and others	52,519	74,739	42.3	18,991	18,190	(4.2)
Interbank and overnight funds (expenses)	17,047	17,778	4.3	5,153	5,078	(1.5)
Bonds	92,951	125,722	35.3	33,534	31,537	(6.0)
Total interest expense	550,040	918,827	67.0	244,170	239,689	(1.8)
Net Interest Income	1,410,233	1,633,415	15.8	416,543	418,146	0.4
Provisions for loan and financial lease losses, accrued interest and other, net	221,894	275,470	24.1	68,865	72,786	5.7
Recovery of charged-off assets	(46,757)	(43,792)	(6.3)	(12,575)	(10,196)	(18.9)
Provision for investment securities, foreclosed assets and other assets	12,585	9,888	(21.4)	2,260	1,941	(14.1)
Recovery of provisions for investments securities, foreclosed assets and other assets	(6,202)	(2,573)	(58.5)	(502)	(607)	21.0
Total provisions, net	181,520	238,993	31.7	58,049	63,924	10.1
Net interest income after provisions	1,228,713	1,394,422	13.5	358,494	354,222	(1.2)
FEES AND OTHER SERVICES INCOME						_
Commissions from banking services	287,706	289,073	0.5	74,329	74,126	(0.3)
Branch network services	8,200	10,168	24.0	3,453	2,232	(35.4)
Credit card merchant fees	46,733	48,775	4.4	12,552	12,067	(3.9)
Checking fees	22,904	24,351	6.3	6,276	6,108	(2.7)
Other	23,775	26,832	12.9	7,989	5,738	(28.2)
Total fees and other services income	389,317	399,199	2.5	104,598	100,271	(4.1)
Fees and other services expenses	99,584	108,842	9.3	29,085	26,403	(9.2)
Fees and other services income, net	289,734	290,357	0.2	75,513	73,868	(2.2)
OTHER OPERATING INCOME	!	!			!	
Foreign exchange (losses) gains, net	(107,448)	(154,072)	43.4	29,725	(25,179)	(184.7)
Gains (losses) on derivative operations, net	107,928	184,070	70.5	(22,551)	33,547	(248.8)
Gains on sales of investments in equity securities, net	(2)	(2)	29.3	(2)	-	(100.0)
Dividend Income	307,549	318,116	3.4	173,384	74,138	(57.2)
Other	48,376	57,383	18.6	14,503	14,069	(3.0)
Total other operating income	356,404	405,496	13.8	195,059	96,576	(50.5)
Total operating income	1,874,850	2,090,276	11.5	629,066	524,666	(16.6)
OPERATING EXPENSES	242 202	274 242	0.0	05.064	04.700	(0.6)
Salaries and employee benefits	343,202	371,813	8.3	95,364	94,788	(0.6)
Bonus plan payments	12,592	13,408	6.5	3,409	3,042	(10.8)
Termination payments	2,727	2,309	(15.3)	718	395	(45.0)
Administrative and other expenses	527,121	579,244	9.9	137,795	158,706	15.2
Insurance on deposit, net	46,927	61,144	30.3	7,208	20,061	178.3
Charitable and other donation expenses	4,351	3,420	(21.4)	133	2,660	1,899.4
Depreciation	63,487	69,732	9.8	17,005	17,603	3.5
Goodwill amortization	6,966	7,444	6.9	1,861	1,861	(0.0)
Total operating expenses	1,007,374	1,108,513	10.0	263,493	299,116	13.5
Net operating income	867,476	981,763	13.2	365,573	225,550	(38.3)
NON-OPERATING INCOME (EXPENSE)						
Other income	81,340	87,820	8.0	15,294	46,601	204.7
Other expenses	20,929	20,464	(2.2)	5,766	4,905	(14.9)
Non-operating income (expense), net	60,411	67,357	11.5	9,528	41,696	
Income before income tax expense	927,887	1,049,119	13.1	375,101	267,246	
Income tax expense	243,885	267,644	9.7	63,905	75,812	18.6
Net income	684,002	781,476	14.3	311,195	191,434	(38.5)













Apr-12

BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012

				iviar-12	Apr-11
ASSETS		<u> </u>			
CASH AND CASH EQUIVALENTS		i	i		
Cash and due from banks	1,185,824	2,713,664	2,035,118	(25.0)	71.6
Interbank and overnight funds	191,255	1,014,652	128,013	(87.4)	(33.1)
Total Cash and cash equivalents	1,377,079	3,728,316	2,163,131	(42.0)	57.1
INVESTMENT SECURITIES		į	j		
Debt securities	4,944,252	4,910,034	5,077,360	3.4	2.7
Trading	524,846	553,804	559,239	1.0	6.6
Available for Sale	3,069,826	2,998,377	3,073,106	2.5	0.1
Held to maturity	1,349,580	1,357,853	1,445,015	6.4	7.1
Equity securities	5,695,555	5,999,661	5,999,849	0.0	5.3
Trading	-	- i	- j	N.A.	N.A.
Available for sale	5,695,555	5,999,661	5,999,849	0.0	5.3
Allowance	(718)	(710)	(699)	(1.5)	(2.5)
Total investment securities, net	10,639,089	10,908,984	11,076,510	1.5	4.1
LOANS AND FINANCIAL LEASES		į			
Commercial loans	19,154,838	21,150,828	21,505,316	1.7	12.3
Consumer loans	4,175,882	5,266,751	5,340,880	1.4	27.9
Microcredit	195,260	246,347	245,089	(0.5)	25.5
Mortgage loans	55,149	64,485	68,437	6.1	24.1
Financial leases	470,486	975,150	1,025,653	5.2	118.0
Allowance for loans and financial leases losses	(799,688)	(882,522)	(890,398)	0.9	11.3
Total loans and financial leases, net	23,251,927	26,821,038	27,294,978	1.8	17.4
Interest accrued on loans and financial leases	250,349	304,293	330,439	8.6	32.0
Allowance on Interest accrued on loans and financial leases	(25,505)	(34,605)	(36,193)	4.6	41.9
Interest accrued on loans and financial leases, net	224,844	269,689	294,246	9.1	30.9
					()

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

BALANCE SHEET

Ps. Millions)	A
ASSETS	
CASH AND CASH EQUIVALENTS	
Cash and due from banks	2

	As of	
Apr-11	Mar-12	

384,372

185,542

461,417

18,725

73,523

524,569

217,260

885,132

38,243,479

5,223,904

6,144,668

11,185,802

22,787,009

1,921,605

3,884,252

56,910

908,085

484,144

200,192

226,109

30,769,802

7,473,678

38,243,479

232,634

301,496

281,737

543,627

312,455

19,047

281,399

505,564

129,017

905,074

44,705,946

7,317,292

9,216,968

13,123,969

29,913,517

255,288

219,605

288,430

111,161

2,827,872

1,075,512

1,494,703

288,046

246,056

36,464,903

8,241,044

44,705,946

296,394

508,256

312,331

18,502

278,007

503,819

218,491

947,276

43,911,941

7,376,834

9,098,000

11,683,794

28,407,907

249,280

208,768

983,050

110,548

2,727,325

1,090,888

1,478,552

227,230

246,502

35,480,771

8,431,170

43,911,941

5.2

(6.5)

(0.0)

N.A.

(2.9)

(1.2)

(0.3)

69.3

4.7

(1.8)

8.0

(1.3)

(11.0)

(2.4)

(5.0)

(4.9)

(3.6)

(0.6)

1.4

(1.1)

(21.1)

0.2

(2.7)

2.3

(1.8)

240.8

(22.9)

173.9

(32.3)

N.A.

(1.2)

(4.0)0.6

7.0

14.8

41.2 48.1

4.5

7.2

24.7

(30.8)

(48.8)

(29.8)

94.3

20.1

205.4

13.5

9.0

15.3

12.8

14.8

278.1

	Grow	th (%)
	Apr-12 Vs.	Apr-12 Vs
	Mar-12	Apr-11
_	(25.0)	74.6











BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012

March Marc	INCOME STATEMENT	YTD			Month		
Interest no loans	(Ps. Millions)	Apr-11	Apr-12	LTM	Mar-12	Apr-12	Apr-12 Vs. Mar-12
Interest ton increatment securities 127,512 123,734 30,0 241,252 243,151 Interest ton increatment securities 127,512 123,734 30,0 32,955 28,840 Interhank and overnight funds 8,335 22,240 371,6 7,073 5,243 Internation and overnight funds 130,242 32,555 355,7 8,291 8,782 7,073 8,743 7,073 7,073 8,743 7,073	INTEREST INCOME				į		-
Interhank and overnight funds		672,409	941,408	40.0	241,252	243,191	0.8
Financial lasses 12,692 32,455 15-7 8,291 8,726 17ct Mirrest frome 820,999 1,120,227 36-5 289,570 285,800	Interest on investment securities	127,512		(3.0)			(13.1)
Total Interest Income \$20,949 1,120,227 36.5 289,570 285,802 171,171,171,171,171,171,171,171,171,171	Interbank and overnight funds						(25.9)
INTEREST EXPENSE Time deposits 107.74.11 160.010 166.7 42,838 43,185 43,	Financial leases	12,692	32,455	155.7	8,291	8,728	5.3
INTERIST EXPENSE Post Pos	Total Interest Income	820,949	1,120,237	36.5	289,570	285,802	(1.3)
Time deposits 177.411 160,010 106.7 42,638 43,185 Siving deposits 107.574 173.13 609 27,866 43,001 Total interest expense on deposits 195.572 339,631 849 97,571 99,720 Bords of the market and others 124,200 31,587 239 1,889 97,571 99,720 Bords of the market expense on deposits 24,400 31,587 239 7,847 7,7383 Interbank and overnight funds (expenses) 8,788 4,779 (45.6) 918 2,597 1,7383 Bords of the market expense 255,522 425,171 662 115,515 112,609 Bords of the market expense 255,522 425,171 662 115,515 112,609 Bords of the market expense 255,522 425,171 662 115,515 112,609 Bords of the market expense 255,525 691,066 228 175,515 112,609 Bords of loan and financial less closses, accrued interest and other, net 255,257 691,066 228 175,515 112,609 Bords of loan and financial less closses, accrued interest and other, net 255,257 691,066 228 175,515 112,609 Bords of loan and financial less closses, accrued interest and other assets 62,00 (3,349 40,71) 155 648 Bords of loan and financial less closses, accrued interest and other assets 64,20 (3,349 40,71) 155 648 Bords of loan and financial less closses, accrued interest and other assets 64,20 (3,349 40,71) 155 648 Bords of loan and financial less closses, accrued interest and other assets 64,20 (3,349 40,71) 155 648 Bords of loan and financial less closses, accrued interest and other assets 64,20 (3,349 40,71) 155 648 Bords of loan and financial less closses, accrued interest and other assets 64,20 (3,349 40,71) 155 648 Bords of loan and financial less closses, accrued interest and other assets 64,20 (3,349 40,71) 155 648 Bords of loan and financial less closses, accrued interest and other assets 64,20 (3,249 11,279	INTEREST EXPENSE				!		
Saving deposits 107.574 173.134 60.9 47,606 43.011 1701	Checking accounts	9,542	26,487	177.6	7,238	8,524	17.8
Total Interest expense on deposits 194,577 38,9631 84,9 97,571 39,720 80 7,837 7,333 11	Time deposits	77,411	160,010	106.7	42,638	43,185	1.3
Borrowings from banks and others 24,470 31,887 29.3 7,847 7,383 1	Saving deposits	107,574	173,134	60.9	47,696	43,011	(9.8)
Interbank and overnight funds (expenses)	Total interest expense on deposits	194,527	359,631	84.9	97,571	94,720	(2.9)
Bonds 30,558 33,174 8.6 8,879 7,949 1721 1622 15215 1212,649 1724 172	Borrowings from banks and others	24,420	31,587	29.3	7,847	7,383	(5.9)
Total Interest expense 258,3292 429,171 66.2 115,215 112,649 Net Interest Intoma 56,2557 691,066 22.8 174,355 173,137 Provisions for Ioan and financial lease losses, accrued interest and other, net 93,897 112,013 19.3 27,431 30,469 Provisions for Ioan and financial lease losses, accrued interest and other, net 93,897 112,013 19.3 27,431 30,469 Recovery of charged-off assets 10,0631 (12,736) 5.6 (3,789) (3,238) Recovery of provisions for investments securities, foreclosed assets and other assets 6,200 3,394 (47.1) 515 648 Recovery of provisions for investments securities, foreclosed assets and other assets (2,572) (322) (87.5 (41) (41) Total provisions, net 10,000 10,000 Recovery of provisions for investments securities, foreclosed assets and other assets (2,572) (322) (87.5 (41) (41) Total provisions, net 15,000 (47.7 48.8 41.8 42.4 42.28 43.600 Commissions from banking services 16,670 188,486 12 46,238 43,600 Branch network services 16,670 188,486 12 46,238 43,600 Credit card merchant fees 16,622 18,355 10,4 4,972 4,515 Checking fees 13,454 13,216 (4.5 3,221 3,505 10,4 4,972 4,515 Checking fees 13,454 13,216 (4.5 3,221 3,505 10,4 4,972 4,515 Total fees and other services income 206,698 211,662 2.4 28,386 3,489 (4.5 4.5 4.5 4.5 4.5 4.5 4.5 4.5 4.5 Total fees and other services income, net 163,389 165,454 13 4.5 4.5 4.5 4.5 4.5 4.5 4.5 4.5 Fees and other services pajans, net (96,290 (14,9).96) 5.4 2.	Interbank and overnight funds (expenses)	8,788	4,779	(45.6)	918	2,597	182.8
Net Interest Income					8,879		(10.5)
Net Interest Income				66.2			(2.2)
Provisions for loan and financial lease losses, accrued interest and other, net 93,897 112,013 19.3 27,431 30,469 Recovery of charged-off assets (12,063) (12,736) 5.6 (3,789) (3,228) (6,789) (3,228) (7,781) (13,789) (13				22.8			(0.7)
Recovery of charged-off assets	Provisions for loan and financial lease losses, accrued interest and other, net	93,897		19.3			11.1
Provision for investments securities, foreclosed assets and other assets (2,572) (3,334) (4,71) 5.15 (48) Recovery of provisions for investments securities, foreclosed assets and other assets (2,573) (322) (87.5) (41) (41) Total provisions, net (47.5) (322) (87.5) (41) (41) Total provisions, net (47.5) (322) (87.5) (41) (41) Total provisions, net (47.5) (47.							(14.5)
Recovery of provisions for investments securities, foreclosed assets and other assets 2,572 (322) (87.5) (4.1) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (7.5) (4.1) (4.1) (4.1) (7.5) (4.1) (4.	, -	. , ,					26.0
Total provisions, net 35,683 102,148 19,5 24,116 27,937 145,316 150,240 150,240 150,24					i		0.1
Net interest income after provisions			_		_		15.4
FES AND OTHER SERVICES INCOME 166,470 168,436 1.2 46,238 43,600 10,1128 24.1 3,443 2,222 (Credit card merchant fees 16,622 18,355 10.4 4,972 4,515 (Checking fees 13,845 13,216 (4.5) 3,221 3,505 (4.7) 488 348 (1.502 1.527 (4.7) 488 348 (4.7)							(3.3)
Commissions from banking services 166,470 168,436 1.2 46,238 43,600							(,
Branch network services		166.470	168.436	1.2	46.238	43.600	(5.7)
Credit card merchant fees	-		i		i i		(35.5)
Checking fees 13,845 13,216 (4.5) 3,221 3,505 Chter 1,602 1,527 (4.7) 488 348 (1 Total fees and other services income 206,698 211,662 2.4 58,361 54,189 (1 Fees and other services expenses 43,309 46,208 6.7 12,474 11,117 (1 Fees and other services income, net 163,389 165,454 1.3 45,887 43,072 (1 Fees and other services income, net 163,389 165,454 1.3 45,887 43,072 (1 Fees and other services income, net 163,389 165,454 1.3 45,887 43,072 (1 Fees and other services income, net 170,104 170,104 188.7 19,645 29,662 (2 Fees and other services) gains, net 190,147 170,104 188.7 19,645 29,662 (2 Fees and other services) gains, net 190,147 170,104 188.7 19,645 29,662 (2 Fees and other services) gains, net 190,147 170,104 188.7 19,645 29,662 (2 Fees and other services) gains, net 190,147 170,104 188.7 19,645 29,662 (2 Fees and other services) gains, net 190,147 170,104 188.7 19,645 29,662 (2 Fees and other services) gains, net 190,147 170,104 188.7 19,645 29,662 (2 Fees and other services) gains, net 199,963 247,899 240,088 244,880 188.8 (24,374) (1 Fees and other services) gains, net 199,963 247,899 240,088 244,880 188.8 (24,374) (1 Fees and other services) gains and english							(9.2)
Other					i i		8.8
Total fees and other services expenses 43,309 46,208 6.7 12,474 11,117 (Fees and other services expenses 43,309 46,208 6.7 12,474 11,117 (Fees and other services income, net 163,389 165,454 1.3 45,887 43,072							(28.7)
Fees and other services expenses							(7.1)
Test and other services income, net 163,389 165,454 1.3 45,887 43,072							(10.9)
OTHER OPERATING INCOME (96,290) (149,096) 54.8 24,480 (24,374) (1 Gains (losses) gains, net (96,290) (149,096) 54.8 24,480 (24,374) (1 Gains (losses) on derivative operations, net 90,147 170,104 88.7 (19,645) 29,662 (2 Gains on sales of investments in equity securities, net - - NA. - - Dividend Income 205,378 226,086 10.1 98,304 72,699 (0 Other 727 805 10.8 224 185 (1 Total other operating income 840,326 1,002,071 19.2 299,489 265,560 (0 OPERATING EXPENSES Salaries and employee benefits 135,523 149,405 10.2 38,622 37,748 8 8 24,480 61 (1 9,429 10.2 38,622 37,748 8 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40 1,44,40	·						(6.1)
Foreign exchange (losses) gains, net Gains (losses) on derivative operations, net Gains (losses) on derivative operations, net Gains on sales of investments in equity securities, net Dividend Income In							,
Gains (losses) on derivative operations, net Gains on sales of investments in equity securities, net Dividend Income 205,378 226,086 10.1 98,304 72,699 (0 Other 727 805 10.8 224 185 (0 Total other operating income 199,963 247,899 24.0 103,363 78,172 (0 OPERATING EXPENSES Salaries and employee benefits 199,873 149,405 10.2 38,622 37,748 Bonus plan payments 4,118 4,737 15.0 49 1,320 2,5 Termination payments 4,118 4,737 15.0 49 1,320 2,5 3,622 3,7,48 3,622 3,7,48 3,629 3,7,48 3,629 3,7,48 3,629 3,7,48 3,629 3,7,48 3,629 3,7,48 3,629 3,7,48 3,629 3,7,48 3,629 3,7,48 3,629 3,7,48 3,629 3,7,48 3,629 3,7,48 3,629 3,7,48 3,620 3,7,48 3		(96 290)	(149 096)	54.8	24 480	(24 374)	(199.6)
Gains on sales of investments in equity securities, net Dividend Income 205,378 226,086 10.1 98,304 72,699 (0ther 727 805 10.8 224 185 (151 10tal other operating income 199,663 247,899 24.0 103,363 78,172 (10tal operating income 840,326 1,002,071 19.2 299,489 266,560 (0PERATING EXPENSES Salaries and employee benefits 135,523 149,405 10.2 38,622 37,748 80nus plan payments 4,118 4,737 15.0 49 1,320 2,5 Termination payments 198 705 25.5 340 61 (1) 10surance on deposit, net 10surance on deposit, net 122,335 128,81 47.2 280 12,803 4,4 Charitable and other donation expenses 497 1,386 178.9 178					i i		(251.0)
Dividend Income 205,378 226,086 10.1 98,304 72,699 (1) Other 727 805 10.8 224 185 (1) Other 199,963 247,899 24.0 103,363 78,172 (1) Other 199,963 247,899 249,489 266,560 (1) Other 199,963 247,899 249,489 269,489 249,489		-			(==,= .=,	,	N.A.
Other 727 805 10.8 224 185 (Ctal other operating income 199,963 247,899 24.0 103,363 78,172 (Ctal operating income 840,326 1,002,071 19.2 299,489 266,560 (Contact operating income) (Contact operating income) 102 299,489 266,560 (Contact operating income) (Contact operating income) (Contact operating income) 190,002,071 19.2 299,489 266,560 (Contact operating income) (Contact operating income) 102 38,622 37,748 (Contact operating income) 4,118 4,737 15.0 49 1,320 2,55 100 49 1,320 2,55 100 49 1,320 2,55 100 49 1,320 2,55 340 61 (Contact operating income) 41 4,737 15.0 49 1,320 2,55 340 61 (Contact operating income inc		205.378	226.086		98.304	72.699	(26.0)
Total other operating income 199,963 247,899 24.0 103,363 78,172 (Incompositing income) 840,326 1,002,071 19.2 299,489 266,560 (Incompositing income) (Incompositing income) 840,326 1,002,071 19.2 299,489 266,560 (Incompositing income) (Incompositing income) (Incompositing incompositing incompo							(17.4)
Total operating income 840,326 1,002,071 19.2 299,489 266,560 (OPERATING EXPENSES Salaries and employee benefits 135,523 149,405 10.2 38,622 37,748 37,848 37,949 37,848 37,949 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>(24.4)</td>							(24.4)
OPERATING EXPENSES Salaries and employee benefits 135,523 149,405 10.2 38,622 37,748 Bonus plan payments 4,118 4,737 15.0 49 1,320 2,5 Termination payments 198 705 255.5 340 61 (Administrative and other expenses 243,762 269,429 10.5 56,014 79,161 Insurance on deposit, net 22,335 32,881 47.2 280 12,803 4,4 Charitable and other donation expenses 497 1,386 178.9 - 1,385 Depreciation 14,043 14,846 5.7 3,684 3,699 Goodwill amortization 6,529 6,979 6.9 1,745 1,745 Total operating expenses 427,005 480,368 12.5 100,733 137,920 Net operating income 413,321 521,703 26.2 198,756 128,639 (Other income 39,087 37,095 (5.1) 5,664 24,538 3 Other expenses 7,214 7,087				-			(11.0)
Salaries and employee benefits 135,523 149,405 10.2 38,622 37,748 Bonus plan payments 4,118 4,737 15.0 49 1,320 2,5 Termination payments 198 705 255.5 340 61 (Administrative and other expenses 243,762 269,429 10.5 56,014 79,161 Insurance on deposit, net 22,335 32,881 47.2 280 12,803 4,4 Charitable and other donation expenses 497 1,386 178.9 - 1,385 Depreciation 14,043 14,846 5.7 3,684 3,699 Goodwill amortization 6,529 6,979 6.9 1,745 1,745 Total operating expenses 427,005 480,368 12.5 100,733 137,920 Not-operating income 413,321 521,703 26.2 198,756 128,639 (Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432<		0.0,020	_,00_,01		255, 165	200,500	(
Bonus plan payments 4,118 4,737 15.0 49 1,320 2,5 Termination payments 198 705 255.5 340 61 (1		135 523	149 405	10.2	38 622	37 748	(2.3)
Termination payments 198 705 255.5 340 61 (Administrative and other expenses 243,762 269,429 10.5 56,014 79,161 Insurance on deposit, net 22,335 32,881 47.2 280 12,803 4,4 Charitable and other donation expenses 497 1,386 178.9 - 1,385 Depreciation 14,043 14,846 5.7 3,684 3,699 Goodwill amortization 6,529 6,979 6.9 1,745 1,745 Total operating expenses 427,005 480,368 12.5 100,733 137,920 Net operating income 413,321 521,703 26.2 198,756 128,639 (Other income 39,087 37,095 (5.1) 5,664 24,538 3 Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 5 income before income tax expense 445,194 551,711 23.9 202,445	·						2,572.4
Administrative and other expenses 243,762 269,429 10.5 56,014 79,161 Insurance on deposit, net 22,335 32,881 47.2 280 12,803 4,4 Charitable and other donation expenses 497 1,386 178.9 - 1,385 Depreciation 14,043 14,846 5.7 3,684 3,699 Goodwill amortization 6,529 6,979 6.9 1,745 1,745 Total operating expenses 427,005 480,368 12.5 100,733 137,920 Net operating income 413,321 521,703 26.2 198,756 128,639 Other expenses 39,087 37,095 (5.1) 5,664 24,538 3 Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 5 Income before income tax expense 445,194 551,711 23.9 202,445 151,071 (1.8)							(82.1)
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Charitable and other donation expenses 497 1,386 178.9 - 1,385 Depreciation 14,043 14,846 5.7 3,684 3,699 Goodwill amortization 6,529 6,979 6.9 1,745 1,745 Total operating expenses 427,005 480,368 12.5 100,733 137,920 Net operating income 413,321 521,703 26.2 198,756 128,639 (NON-OPERATING INCOME (EXPENSE) 39,087 37,095 (5.1) 5,664 24,538 3 Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 55 income before income tax expense 445,194 551,711 23.9 202,445 151,071 (6	·						4,478.0
Depreciation 14,043 14,846 5.7 3,684 3,699 Goodwill amortization 6,529 6,979 6.9 1,745 1,745 Total operating expenses 427,005 480,368 12.5 100,733 137,920 Net operating income 413,321 521,703 26.2 198,756 128,639 (NON-OPERATING INCOME (EXPENSE) 39,087 37,095 (5.1) 5,664 24,538 3 Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 5 Income before income tax expense 445,194 551,711 23.9 202,445 151,071 (6	. ,				-		4,478.0 N.A.
Goodwill amortization 6,529 6,979 6.9 1,745 1,745 Total operating expenses 427,005 480,368 12.5 100,733 137,920 Net operating income 413,321 521,703 26.2 198,756 128,639 (NON-OPERATING INCOME (EXPENSE) 39,087 37,095 (5.1) 5,664 24,538 3 Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 55 income before income tax expense 445,194 551,711 23.9 202,445 151,071 (6		•			3 684		0.4
Total operating expenses 427,005 480,368 12.5 100,733 137,920 Net operating income 413,321 521,703 26.2 198,756 128,639 (NON-OPERATING INCOME (EXPENSE) 39,087 37,095 (5.1) 5,664 24,538 3 Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 5 income before income tax expense 445,194 551,711 23.9 202,445 151,071 (6	•						(0.0)
Net operating income 413,321 521,703 26.2 198,756 128,639 (NON-OPERATING INCOME (EXPENSE) 39,087 37,095 (5.1) 5,664 24,538 3 Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 5 Income before income tax expense 445,194 551,711 23.9 202,445 151,071 (1.8)							36.9
NON-OPERATING INCOME (EXPENSE) 39,087 37,095 (5.1) 5,664 24,538 3 Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 5 Income before income tax expense 445,194 551,711 23.9 202,445 151,071 (6							(35.3)
Other income 39,087 37,095 (5.1) 5,664 24,538 3 Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 5 Income before income tax expense 445,194 551,711 23.9 202,445 151,071 (6		415,521	321,703	20.2	130,730	128,039	(55.5)
Other expenses 7,214 7,087 (1.8) 1,974 2,107 Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 5 Income before income tax expense 445,194 551,711 23.9 202,445 151,071 (1.8)	,	20.007	27.005	/E 1\	E 664	24 520	ວວວ ຈ
Non-operating income (expense), net 31,873 30,008 (5.9) 3,689 22,432 5 Income before income tax expense 445,194 551,711 23.9 202,445 151,071 (333.3 6.7
Income before income tax expense 445,194 551,711 23.9 202,445 151,071 (508.0
							(25.4)
110,009 131,310 18.8 32,339 30,411			•	"			
							11.9 (32.5)













458,042

1,439,736

2,412,670

840,607

891,242

680,821

1,132,177

1,132,177

3,544,847

8,544,918

2,936,921

3,507,897

14,395,071

(594,665)

142,099

(17,283)

124,816

353,999

333,048

339,598

11,278

25,256

202,333

323,885

21,285,420

3,819,424

2,777,663

6,604,409

13,442,712

241,216

47,422

82,185

73,131

500,340

127,187

122,153

18,171,349

3,114,070

21,285,420

2,133,651

1,642,568

138,561

52,993

16.3

(6.0)

(8.0)

2.3

(1.0)

(4.2)

0.7

N.A.

0.7

N.A.

(0.4)

0.7

1.5

N.A.

N.A.

1.4

1.0

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3.8

1.3

4.2

(5.8)

1.6

(4.9)

2.5

16.2

(3.0)

(0.5)

6.8

(0.7)

0.2

6.5

(2.1)

0.6

(1.8)

1.6

(19.8)

(33.7)

(6.5)

21.3

(1.7)

(21.2)

(3.1)

0.0

1.1

0.2

313.4

10.2

(12.7)

(17.5)

(11.0)

(8.3)

6.2

6.5

N.A.

(7.4)

16.2

19.4

N.A.

N.A.

30.6

11.2

20.3

33.7

26.3

34.8

(52.7)

5.8

39.9

33.1

267.3

5.8

(5.2)

27.8

14.5

14.1

(1.9)

59.9

28.6

8.4

22.3

(53.2)

(89.6)

(13.1)

62.8

34.4

32.6

20.0

(5.9)

13.3

18.9

14.1

(100.0)

Borco de Broyará Branco (Approfes Aprillas	Banco de Occidente					
BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012						
BALANCE SHEET		As of		Grow	th (%)	
(Ps. Millions)	Apr-11	Mar-12	Apr-12	Apr-12 Vs. Mar-12	Apr-12 Vs. Apr-11	
ASSETS		ļ			,	
CASH AND CASH EQUIVALENTS		i				
Cash and due from banks	1,195,775	1,138,064	981,694	(13.7)	(17.9)	

110,787

1,306,563

2,763,215

1,018,839

1,001,570

1,066,020

1,063,516

3.829.235

7,354,988

2,459,508

2,686,712

11,966,282

(534,927)

106,295

(13,685)

92,610

112,090

334,530

238,063

255,194

10,664

37,724

26,643

158,281

282,967

18,650,845

3,894,411

1,737,461

5,135,247

10,989,660

222,541

101,347

787,286

44,919

372,225

106,022

129,780

16,031,390

2,619,455

18,650,845

1,609,516

1,890,634

742,806

2,504

393,743

1,531,807

2,432,923

821,869

900,668

710,387

1,124,796

1,124,796

3,557,719

8,488,603

2,893,422

3,460,286

14,253,285

(589,026)

136,869

(17,060)

119,809

348,493

350,239

331,276

142,797

25,372

189,525

326,034

21,242,308

3,585,482

2,836,182

6,565,234

13,232,655

245,757

59,141

123,872

60,287

508,780

161,474

126,126

18,163,592

3,078,716

21,242,308

2,133,651

1,757,606

9,704

56,248

Interbank and overnight funds

Total Cash and cash equivalents INVESTMENT SECURITIES Debt securities

Trading

Trading

Allowance

Available for Sale

Held to maturity

Available for sale

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES

Equity securities











BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012

INCOME STATEMENT	YT	D		Moi	nth	Growth (%)
(Ps. Millions)	Apr-11	Apr-12	LTM	Mar-12	Apr-12	Apr-12 Vs. Mar-12
INTEREST INCOME						
Interest on loans	315,294	434,041	37.7	109,467	111,819	2.1
Interest on investment securities	47,971	45,287	(5.6)	16,900	11,067	(34.5)
Interbank and overnight funds	7,852	18,269	132.7	3,666	4,870	32.8
Financial leases	90,576	128,844	42.2	32,725	33,490	2.3
Total Interest Income	461,693	626,440	35.7	162,758	161,247	(0.9)
INTEREST EXPENSE	!					
Checking accounts	2,157	2,692	24.8	710	761	7.3
Time deposits	22,560	48,793	116.3	13,689	14,497	5.9
Saving deposits	45,866	90,067	96.4	23,433	23,903	2.0
Total interest expense on deposits	70,583	141,551	100.5	37,832	39,161	3.5
Borrowings from banks and others	22,874	28,771	25.8	7,372	7,020	(4.8)
Interbank and overnight funds (expenses)	3,401	4,117	21.0	1,315	240	(81.7)
Bonds	34,024	53,146	56.2	14,335	13,558	(5.4)
Total interest expense	130,883	227,586	73.9	60,854	59,979	(1.4)
Net Interest Income	330,810	398,854	20.6	101,904	101,267	(0.6)
Provisions for loan and financial lease losses, accrued interest and other, net	71,615	86,260	20.5	21,922	18,400	(16.1)
Recovery of charged-off assets	(13,411)	(14,461)	7.8	(5,181)	(4,156)	(19.8)
Provision for investment securities, foreclosed assets and other assets	3,727	4,296	15.3	1,280	890	(30.5)
Recovery of provisions for investments securities, foreclosed assets and other assets	(2,059)	(1,080)	(47.6)	(285)	(20)	(92.9)
Total provisions, net	59,872	75,016	25.3	17,736	15,114	(14.8)
Net interest income after provisions	270,938	323,839	19.5	84,167	86,153	2.4
FEES AND OTHER SERVICES INCOME						
Commissions from banking services	48,126	47,986	(0.3)	9,717	12,562	29.3
Branch network services	-	-	N.A.	-	-	N.A.
Credit card merchant fees	25,422	24,594	(3.3)	6,196	6,123	(1.2)
Checking fees	7,734	7,316	(5.4)	2,026	1,679	(17.1)
Other	8,712	10,213	17.2	3,524	1,518	(56.9)
Total fees and other services income	89,994	90,110	0.1	21,463	21,883	2.0
Fees and other services expenses	31,163	34,962	12.2	9,666	8,111	(16.1)
Fees and other services income, net	58,831	55,148	(6.3)	11,797	13,772	16.7
OTHER OPERATING INCOME	į					
Foreign exchange (losses) gains, net	(7,723)	(2,371)	(69.3)	4,627	(480)	(110.4)
Gains (losses) on derivative operations, net	16,735	12,771	(23.7)	(2,720)	3,657	(234.5)
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.
Dividend Income	80,107	67,391	(15.9)	51,096	799	(98.4)
Other	47,173	56,136	19.0	14,165	13,775	(2.7)
Total other operating income	136,291	133,928	(1.7)	67,168	17,752	
Total operating income	466,060	512,915	10.1	163,132	117,677	(27.9)
OPERATING EXPENSES	!					
Salaries and employee benefits	90,035	98,559	9.5	24,875	25,248	1.5
Bonus plan payments	5,865	6,287	7.2	1,557	1,577	1.3
Termination payments	1,205	1,337	11.0	334	334	0.0
Administrative and other expenses	118,767	127,745	7.6	32,604	33,086	1.5
Insurance on deposit, net	10,708	12,851	20.0	3,255	3,308	1.6
Charitable and other donation expenses	368	1,117	203.0	6		11,123.2
Depreciation	36,492	41,835	14.6	10,087	10,640	5.5
Goodwill amortization	437	465	6.4	116	116	(0.0)
Total operating expenses	263,878	290,194		72,835	75,011	
Net operating income	202,182	222,720	10.2	90,297	42,665	(52.7)
NON-OPERATING INCOME (EXPENSE)						
Other income	10,485	13,687	30.5	1,572	6,746	
Other expenses	4,586	6,895	50.3	1,647	1,359	
Non-operating income (expense), net	5,898	6,793		(76)		
Income before income tax expense	208,081	229,513	10.3	90,221	48,052	(46.7)
Income tax expense	45,662	55,518	21.6	12,343	17,667	43.1
Net income	162,419	173,995	7.1	77,878	30,385	(61.0)





Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Held to maturity

Available for sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Equity securities

Trading

Trading

Allowance







Bonco de Bonco de Occidente de Occidente					
BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012					
BALANCE SHEET		As of		Grow	rth (%)
(Ps. Millions)	Apr-11	Mar-12	Apr-12	Apr-12 Vs. Mar-12	Apr-12 Vs. Apr-11
ASSETS		!			
CASH AND CASH EQUIVALENTS		i i			
Cash and due from banks	742,956	1,201,270	938,393	(21.9)	26.3

4,941

747,897

2,242,282

1,343,400

303,893

594,988

460,157

38,247

421,910

2,702,439

3,874,966

4,965,206

25,219

95,082

231,879

(362,885)

8,829,467

102,499

(7,958)

94,541

44,231

120,944

547

314

8,893

75,737

107,982

326,527

13,059,519

1,194,073

1,670,483

5,734,394

8,680,155

305,976

20,032

395,521

252,588

299,620

11,354,438

1,705,081

13,059,519

1,400,000

81,206

546

150,825

1,352,095

2,057,277

1,307,892

574,789

455,652

33,161

422,491

2,512,929

4,622,146

5,644,465

18,621

88,320

283,586

(399,477)

116,230

107,287

106,589

130,001

(8,943)

2,506

411

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133,258

28,255

336,066

14,975,804

1,316,016

2,282,376

6,045,648

9,710,087

66,047

2,740

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554,283

35,992

453,421

244,157

367,845

13,086,482

1,889,322

14,975,804

1,711,958

10,257,661

174,596

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1,405,172

1,817,391

174,919

1,090,175

552,298

466,639

33,296

433,343

2,284,030

4,558,849

5,726,388

17,997

88,232

288,616

(411,140)

123,948

114,404

(9,544)

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406

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353,263

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BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012

INCOME STATEMENT	YT	D		Mor	nth	Growth (%)
(Ps. Millions)	Apr-11	Apr-12	LTM	Mar-12	Apr-12	Apr-12 Vs. Mar-12
INTEREST INCOME						
Interest on loans	378,571	452,814	19.6	113,869	115,249	1.2
Interest on investment securities	53,798	58,995	9.7	17,139	21,042	22.8
Interbank and overnight funds	2,368	7,018	196.4	1,516	2,293	51.2
Financial leases	9,494	11,550	21.7	2,951	3,019	2.3
Total Interest Income	444,231	530,377	19.4	135,475	141,603	4.5
INTEREST EXPENSE	!	!		!		
Checking accounts	780	5,429	595.6	1,201	1,281	6.6
Time deposits	21,612	42,028	94.5	11,156	11,605	4.0
Saving deposits	58,550	82,104	40.2	20,565	20,023	(2.6)
Total interest expense on deposits	80,942	129,561	60.1	32,923	32,910	(0.0)
Borrowings from banks and others	3,290	11,545	250.9	3,051	3,064	0.4
Interbank and overnight funds (expenses)	1,111	1,789	61.1	612	243	(60.3)
Bonds	28,370	39,402	38.9	10,320	10,030	(2.8)
Total interest expense	113,713	182,297	60.3	46 <i>,</i> 906	46,247	(1.4)
Net Interest Income	330,518	348,080	5.3	88 <i>,</i> 569	95,356	7.7
Provisions for loan and financial lease losses, accrued interest and other, net	25,307	35,030	38.4	8,064	12,498	55.0
Recovery of charged-off assets	(6,028)	(5,479)	(9.1)	(2,024)	(1,010)	(50.1)
Provision for investment securities, foreclosed assets and other assets	1,410	1,302	(7.6)	260	176	(32.1)
Recovery of provisions for investments securities, foreclosed assets and other assets	(695)	(549)	(21.0)	(77)	(142)	
Total provisions, net	19,994	30,305	51.6	6,223	11,523	
Net interest income after provisions	310,524	317,775	2.3	82 <i>,</i> 347	83,833	1.8
FEES AND OTHER SERVICES INCOME						
Commissions from banking services	26,873	25,045	(6.8)	6,312	5,893	(6.6)
Branch network services	40	40	=	10	10	-
Credit card merchant fees	1,577	1,835	16.4	426	430	0.9
Checking fees	1,325	1,225	(7.6)	330	307	(7.0)
Other	3,488	3,600	3.2	934	894	(4.2)
Total fees and other services income	33,303	31,745	(4.7)	8,012	7,534	(6.0)
Fees and other services expenses	9,636	9,790	1.6	2,488	2,460	
Fees and other services income, net	23,667	21,954	(7.2)	5,524	5,075	(8.1)
OTHER OPERATING INCOME	(2.446)	(1.610)	(22.0)	390	(177)	(145.2)
Foreign exchange (losses) gains, net	(2,446)	(1,619) 5	(33.8) 186.3	i	(177) 3	(145.2)
Gains (losses) on derivative operations, net	2		29.3	(6)	3	(152.6)
Gains on sales of investments in equity securities, net Dividend Income	(2) 19,625	(2)	9.0	(2)	608	(100.0)
Other	477	21,384 442	(7.3)	20,762 114	109	(97.1) (4.2)
Total other operating income	17,656	20,210	14.5	21,258	544	(4.2)
Total operating income	351,846	359,939	2.3	109,129	89.451	(18.0)
OPERATING EXPENSES	331,040	333,333	2.3	103,123	05,431	(10.0)
Salaries and employee benefits	72,516	74,139	2.2	18,936	19,116	1.0
Bonus plan payments	1,778	2,077	16.8	1,693	115,110	(93.2)
Termination payments	1,770	58	N.A.	24	115	(100.0)
Administrative and other expenses	85,586	93,572	9.3	23,259	25,667	10.4
Insurance on deposit, net	8,639	9,306	7.7	2,300	2,416	5.0
Charitable and other donation expenses	456	457	0.2	127	2,410 114	(9.9)
Depreciation	6,440	6,582	2.2	1,637	1,633	(0.2)
Goodwill amortization	0,440	0,382	N.A.	1,037	1,033	(0.2) N.A.
	175,415	186,191	6.1	47,975	49,060	
Total operating expenses Net operating income	175,413	173,748	(1.5)	61,153	40,391	(34.0)
NON-OPERATING INCOME (EXPENSE)	170,431	173,748	(1.3)	01,133	-+U,331	(34.0)
Other income	28,167	27,515	(2.3)	3,657	10,922	198.7
Other income Other expenses	4,985	3,711	(2.3)	1,195	10,922 807	(32.5)
Non-operating income (expense), net	23,182	23,804	2.7	2,461	10,115	
Income before income tax expense	199,613	197,552	(1.0)	63,614	50,506	
Income tax expense	60,168	61,586	2.4	14,960	17,369	
Net income	139,445	135,966	(2.5)	48,654	33,137	
Net intollie	133,445	133,500	(2.5)	40,034	33,137	(51.9)



BALANCE SHEET









As of



Growth (%) Apr-12 Vs. Apr-12 Vs.

BANCO AV VILLAS	
LINCONSOLIDATED EINANCIAL STATEMENTS AS OF ADDIL	2012

(Ps. IVIIIIOns)	Apr-11	Iviar-12	Apr-12	Mar-12	Apr-11
ASSETS					1
CASH AND CASH EQUIVALENTS		i	i		
Cash and due from banks	448,691	538,009	410,570	(23.7)	(8.5)
Interbank and overnight funds	69,098	9,049	54,105	497.9	(21.7)
Total Cash and cash equivalents	517,789	547,058	464,675	(15.1)	(10.3)
INVESTMENT SECURITIES		i			
Debt securities	1,740,096	1,982,826	1,845,096	(6.9)	6.0
Trading	639,285	467,338	431,894	(7.6)	(32.4)
Available for Sale	799,385	1,211,638	1,096,149	(9.5)	37.1
Held to maturity	301,426	303,850	317,053	4.3	5.2
Equity securities	11,717	11,723	11,723	0.0	0.1
Trading	162	167	168	0.4	3.8
Available for sale	11,556	11,556	11,556	-	-
Allowance	(2,051)	(2,164)	(2,176)	0.5	6.1
Total investment securities, net	1,749,762	1,992,385	1,854,644	(6.9)	6.0
LOANS AND FINANCIAL LEASES		į			
Commercial loans	1,899,920	2,101,895	2,188,480	4.1	15.2
Consumer loans	1,977,967	2,420,093	2,500,588	3.3	26.4
Microcredit	21,493	23,345	22,899	(1.9)	6.5
Mortgage loans	626,035	706,317	717,603	1.6	14.6
Financial leases	-	- !	-	N.A.	N.A.
Allowance for loans and financial leases losses	(259,109)	(252,044)	(256,621)	1.8	(1.0)

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54,469

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4,985

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30,967

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5,308,897

463,044

123,844

18,129

91,635

70,634

44,746

6,120,930

6,951,378

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13,589

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513,723

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6,245,898

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413,718

126,088

22,176

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5,172,948

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505,713

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124,432

21,396

147,281

67,307

38,177

956,193

7,969,092

7,012,899

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N.A.

(4.7)

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15.1

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Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Other assets, net

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities











BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012

INCOME STATEMENT	YTD		YTD		YTD Month			Growth (%)	
			LTM			Apr-12 Vs.			
(Ps. Millions)	Apr-11	Apr-12		Mar-12	Apr-12	Mar-12			
INTEREST INCOME									
Interest on loans	187,127	227,272	21.5	58,012	58,154	0.2			
Interest on investment securities	44,740	44,936	0.4	14,388	10,925	(24.1)			
Interbank and overnight funds	1,532	2,980	94.5	509	104	(79.6)			
Financial leases	-	-	N.A.		-	N.A.			
Total Interest Income	233,400	275,188	17.9	72,910	69,183	(5.1)			
INTEREST EXPENSE Checking accounts	160	F21	222.6	160	143	(10.6)			
	27,603	531 41,552	232.6 50.5	160 10,532		(10.6)			
Time deposits	13,707		102.5	7,474	10,643 7,307	1.1			
Saving deposits	41,470	27,761 69,844	68.4	18,166	18,093	(2.2)			
Total interest expense on deposits Borrowings from banks and others	1,935	2,836	46.6	721	723	0.2			
Interbank and overnight funds (expenses)	3,747	7,093	89.3	2,307	1,997	(13.4)			
Bonds	3,747	- 1,093	N.A.	2,307	1,557	(13.4) N.A.			
Total interest expense	47,151	79,773	69.2	21,194	20,813	(1.8)			
Net Interest Income	186,248	195,415	4.9	51,715	48,369	(6.5)			
Provisions for loan and financial lease losses, accrued interest and other, net	31,075	42,166	35.7	11,448	11,419	(0.3)			
Recovery of charged-off assets	(15,255)	(11,116)	(27.1)	(1,581)	(1,792)	13.3			
Provision for investment securities, foreclosed assets and other assets	1,029	897	(12.8)	206	227	9.9			
Recovery of provisions for investments securities, foreclosed assets and other assets	(877)	(623)	(29.0)	(99)	(404)	307.3			
Total provisions, net	15,971	31,325	96.1	9,974	9,450	(5.3)			
Net interest income after provisions	170,277	164,090	(3.6)	41,741	38,920	(6.8)			
FEES AND OTHER SERVICES INCOME			(5.5)			(5.5)			
Commissions from banking services	46,237	47,607	3.0	12,062	12,072	0.1			
Branch network services		, į	N.A.	- 1	_ į	N.A.			
Credit card merchant fees	3,112	3,990	28.2	959	999	4.2			
Checking fees		2,595	N.A.	699	618	(11.6)			
Other	9,972	11,491	15.2	3,043	2,977	(2.2)			
Total fees and other services income	59,322	65,682	10.7	16,762	16,665	(0.6)			
Fees and other services expenses	15,475	17,881	15.5	4,457	4,715	5.8			
Fees and other services income, net	43,847	47,801	9.0	12,306	11,950	(2.9)			
OTHER OPERATING INCOME		į		į	į				
Foreign exchange (losses) gains, net	(988)	(986)	(0.2)	228	(149)	(165.2)			
Gains (losses) on derivative operations, net	1,044	1,191	14.1	(180)	225	(224.8)			
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.			
Dividend Income	2,439	3,255	33.5	3,222	32	(99.0)			
Other	-	-	N.A.	-	-	N.A.			
Total other operating income	2,494	3,459	38.7	3,270	108	(96.7)			
Total operating income	216,618	215,351	(0.6)	57,317	50,978	(11.1)			
OPERATING EXPENSES				!	!				
Salaries and employee benefits	45,129	49,710	10.2	12,931	12,677	(2.0)			
Bonus plan payments	831	307	(63.0)	110	30	(72.8)			
Termination payments	1,324	208	(84.3)	20	-	(100.0)			
Administrative and other expenses	79,006	88,498	12.0	25,918	20,792	(19.8)			
Insurance on deposit, net	5,245	6,106	16.4	1,373	1,533	11.7			
Charitable and other donation expenses	3,029	460	(84.8)	-	460	N.A.			
Depreciation	6,513	6,470	(0.7)	1,597	1,632	2.2			
Goodwill amortization	-	-	N.A.	-	-	N.A.			
Total operating expenses	141,077	151,759	7.6	41,950	37,124	(11.5)			
Net operating income	75,541	63,591	(15.8)	15,368	13,854	(9.8)			
NON-OPERATING INCOME (EXPENSE)	2.505	0.505				/0 -1			
Other income	3,601	9,522	164.4	4,402	4,396	(0.1)			
Other expenses	4,143	2,771	(33.1)	949	633	(33.3)			
Non-operating income (expense), net	(542)	6,752	(1,345.9)	3,453	3,763				
Income before income tax expense	75,000	70,343	(6.2)	18,821	17,617	(6.4)			
Income tax expense	27,386	19,030	(30.5) 7.8	4,064	4,365	7.4			
Net income	47,614	51,314	7.8	14,757	13,252	(10.2)			