

Monthly report of unconsolidated results of our banking operation in Colombia under Colombian Banking GAAP

July, 2012

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These results are exclusively provided for informational purposes and contain the unconsolidated financial statements of our four Colombian banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas, together, the "Banks") as reported to the Superintendency of Finance, and the combined financial statements of the unconsolidated results of our Banks, which reflect approximately 80% of the consolidated results of Grupo Aval. These unconsolidated financial statements do not reflect the consolidation process of subsidiaries such as Corficolombiana, Porvenir or BAC Credomatic, are not intended to reflect the consolidated financial statements of Grupo Aval and are not necessarily indicative of the results for any other future interim period.

Even though, the information herein has not been audited, financial statements and other financial data included in this report is prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP."

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BALANCE SHEET









Growth (%)

As of

GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF JULY, 2012

| (Ps. Millions) | Jul-11 | Jun-12 | Jul-12 | Jul-12 Vs. Jun-12 | Jul-12 Vs. Jul-11 |
|----------------------------------|------------|------------|------------|----------------------|----------------------|
| ASSETS | | | | | ' |
| CASH AND CASH EQUIVALENTS | | | | i | |
| Cash and due from banks | 5,835,288 | 7,453,193 | 5,847,117 | (21.5) | 0.2 |
| Interbank and overnight funds | 448,246 | 526,923 | 798,629 | 51.6 | 78.2 |
| Total Cash and cash equivalents | 6,283,534 | 7,980,116 | 6,645,746 | (16.7) | 5.8 |
| INVESTMENT SECURITIES | | | | i | · |
| Debt securities | 11,537,330 | 10,804,476 | 10,832,136 | 0.3 | (6.1) |
| Trading | 2,179,444 | 1,884,661 | 1,895,225 | 0.6 | (13.0) |
| Available for Sale | 6,441,568 | 5,959,456 | 6,037,757 | 1.3 | (6.3) |
| Held to maturity | 2,916,319 | 2,960,360 | 2,899,154 | (2.1) | (0.6) |
| Equity securities | 7,128,635 | 7,248,464 | 7,556,148 | 4.2 | 6.0 |
| Trading | 35,020 | 33,491 | 33,656 | 0.5 | (3.9) |
| Available for Sale | 7,093,615 | 7,214,973 | 7,522,492 | 4.3 | 6.0 |
| Allowance | (2,799) | (2,896) | (2,907) | 0.4 | 3.9 |
| Total investment securities, net | 18,663,166 | 18,050,044 | 18,385,377 | 1.9 | (1.5) |
| LOANS AND FINANCIAL LEASES | | | | i | · |
| Commercial loans | 33,841,336 | 37,682,024 | 38,511,485 | 2.2 | 13.8 |
| Consumer loans | 14,461,220 | 16,961,800 | 17,191,931 | 1.4 | 18.9 |
| Microcredit | 255,097 | 281,219 | 277,852 | (1.2) | 8.9 |

796,158

3,710,069

(1,995,180)

51,068,701

538,485

(60,301)

478,184

333,795

700,188

882,785

264,350

46,222

668,843

545,824

616,013

1,694,528

82,246,134

11,092,871

12,777,971

27,019,950

606,713

244.582

51,497,505

3,956,390

6,373,695

1,862,275

3,539,823

748,880

737,592

69,113,927

13,132,206

82,246,134

153,185

909,031

5,082,009

(2,177,512)

58,738,572

654,080

(72,864)

581,216

297,618

945,832

853,367

359,770

60,362

583,491

525,305

788,169

1,836,290

91,600,154

13,805,787

16,711,299

27,951,699

59,077,032

608,247

230.594

4,213,240

4,896,336

2,039,214

5,055,059

693,595

771,608

77,215,158

14,384,996

91,600,154

238,481

926,243

5,143,000

(2,207,552)

59,842,961

677,157

(74,537)

602,620

280,141

895,198

845,612

351,325

60,062

580,957

523,316

787,336

1,845,368

91,646,019

12,480,675

18,225,643

26,461,180

57,764,650

597,151

227,037

4,986,678

5,038,262

1,849,833

5,059,119

803,317

789,251

76,748,878

14,897,141

91,646,019

230,733

1.9

1.2

1.4

1.9

3.5

2.3

3.7

(5.9)

(5.4)

(0.9)

(2.3)

(0.5)

(0.4)

(0.4)

(0.1)

0.5

0.1

(9.6)

9.1

(5.3)

(1.8)

(2.2)

(1.5)

18.4

2.9

(3.2)

(9.3)

0.1

15.8

2.3

(0.6)

3.6

0.1

16.3

38.6

10.6

17.2

25.8

23.6

26.0

(16.1)

27.9

32.9

29.9

(13.1)

(4.1)

27.8

8.9

11.4

12.5

42.6

(2.1)

(1.6)

12.2

(7.2)

26.0

(21.0)

50.6

(0.7)

7.3

7.0

11.0

13.4

11.4

42.9

(4.2)

Microcredit Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Other assets, net

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges











GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF JULY, 2012

| INCOME STATEMENT | ATEMENT YTD | | | Mon | Growth (%) | |
|---|-------------------------|-------------------------------|---------|-------------------|------------|----------------------|
| (Ps. Millions) | Jul-11 | Jul-12 | LTM | Jun-12 | Jul-12 | Jul-12 Vs. Jun-12 |
| INTEREST INCOME | | | | | | |
| Interest on loans | 2,824,136 | 3,689,954 | 30.7 | 537,446 | 559,074 | 4.0 |
| Interest on investment securities | 445,041 | 443,007 | (0.5) | 55,065 | 64,554 | 17.2 |
| Interbank and overnight funds | 37,048 | 77,935 | 110.4 | 10,328 | 9,297 | (10.0) |
| Financial leases | 207,424 | 314,578 | 51.7 | 47,312 | 48,521 | 2.6 |
| Total Interest Income | 3,513,648 | 4,525,475 | 28.8 | 650,150 | 681,446 | 4.8 |
| INTEREST EXPENSE | | ! | | | | |
| Checking accounts | 21,884 | 69,264 | 216.5 | 11,018 | 12,163 | 10.4 |
| Time deposits | 280,650 | 540,739 | 92.7 | 82,234 | 84,457 | 2.7 |
| Saving deposits | 441,939 | 642,100 | 45.3 | 87,318 | 91,253 | 4.5 |
| Total interest expense on deposits | 744,473 | 1,252,103 | 68.2 | 180,571 | 187,873 | 4.0 |
| Borrowings from banks and others | 95,014 | 126,001 | 32.6 | 16,557 | 16,983 | 2.6 |
| Interbank and overnight funds (expenses) | 42,263 | 56,042 | 32.6 | 10,934 | 15,199 | 39.0 |
| Bonds | 155,462 | 217,552 | 39.9 | 30,428 | 29,967 | (1.5) |
| Total interest expense | 1,037,212 | 1,651,699 | 59.2 | 238,489 | 250,022 | 4.8 |
| Net Interest Income | 2,476,436 | 2,873,776 | 16.0 | 411,662 | 431,423 | 4.8 |
| Provisions for loan and financial lease losses, accrued interest and other, net | 389,033 | 483,767 | 24.4 | 68,243 | 75,553 | 10.7 |
| Recovery of charged-off assets | (88,144) | (77,213) | (12.4) | (8,129) | (14,289) | 75.8 |
| Provision for investment securities, foreclosed assets and other assets | 20,870 | 15,765 | (24.5) | 2,774 | 1,916 | (30.9) |
| Recovery of provisions for investments securities, foreclosed assets and other assets | (12,852) | (5 <i>,</i> 786) | (55.0) | (1,328) | (1,109) | (16.5) |
| Total provisions, net | 308,906 | 416,533 | 34.8 | 61,560 | 62,071 | 0.8 |
| Net interest income after provisions | 2,167,530 | 2,457,243 | 13.4 | 350,102 | 369,353 | 5.5 |
| FEES AND OTHER SERVICES INCOME | ! | ! | | ! | | i |
| Commissions from banking services | 523,740 | 526,770 | 0.6 | 82,668 | 76,072 | (8.0) |
| Branch network services | 23,780 | 16,796 | (29.4) | 2,189 | 2,259 | 3.2 |
| Credit card merchant fees | 82,654 | 87,610 | 6.0 | 12,675 | 13,944 | 10.0 |
| Checking fees | 40,407 | 42,518 | 5.2 | 5,839 | 5,959 | 2.0 |
| Other | 43,511 | 47,721 | 9.7 | 7,010 | 7,138 | 1.8 |
| Total fees and other services income | 714,092 | 721,415 | 1.0 | 110,381 | 105,371 | (4.5) |
| Fees and other services expenses | 184,926 | 195,396 | 5.7 | 29,228 | 30,511 | 4.4 |
| Fees and other services income, net | 529,166 | 526,019 | (0.6) | 81,153 | 74,860 | (7.8) |
| OTHER OPERATING INCOME | i | i | | i | | l . |
| Foreign exchange (losses) gains, net | (77,652) | (112,632) | 45.0 | (51,899) | 8,060 | (115.5) |
| Gains (losses) on derivative operations, net | 95,947 | 164,085 | 71.0 | 61,142 | (6,482) | (110.6) |
| Gains on sales of investments in equity securities, net | 3,683 | (3) | (100.1) | - | (1) | N.A. |
| Dividend Income | 397,418 | 416,330 | 4.8 | 52,318 | 425 | (99.2) |
| Other | 86,294 | 101,878 | 18.1 | 15,090 | 15,382 | 1.9 |
| Total other operating income | 505,690 | 569,658 | 12.6 | 76,652 | 17,384 | (77.3) |
| Total operating income | 3,202,386 | 3,552,920 | 10.9 | 507,907 | 461,596 | (9.1) |
| OPERATING EXPENSES | i | i | | į | | I |
| Salaries and employee benefits | 607,964 | 661,244 | 8.8 | 96,212 | 96,574 | 0.4 |
| Bonus plan payments | 30,229 | 20,899 | (30.9) | 2,334 | 2,416 | 3.5 |
| Termination payments | 3,929 | 3,553 | (9.6) | 413 | 418 | 1.1 |
| Administrative and other expenses | 896,944 | 1,006,157 | 12.2 | 147,020 | 142,555 | (3.0) |
| Insurance on deposit, net | 78,174 | 96,600 | 23.6 | 14,455 | 13,614 | (5.8) |
| Charitable and other donation expenses | 9,263 | 4,117 | (55.6) | 187 | 120 | (35.8) |
| Depreciation | 113,396 | 124,400 | 9.7 | 17,586 | 19,382 | 10.2 |
| Goodwill amortization | 12,354 | 13,203 | 6.9 | 1,909 | 1,989 | 4.2 |
| Total operating expenses | 1,752,252 | 1,930,174 | 10.2 | 280,115 | 277,068 | (1.1) |
| Net operating income | 1,450,134 | 1,622,746 | 11.9 | 227,791 | 184,528 | (19.0) |
| NON-OPERATING INCOME (EXPENSE) | - | ! | | 1 | | |
| | 115,351 | 128,782 | 11.6 | 15,700 | 13,340 | (15.0) |
| Other income | 113,331 | | | F 00C | 4,279 | |
| Other income Other expenses | 35,644 | 34,544 | (3.1) | 5,096 | 4,279 | |
| Other expenses | | | 18.2 | | | |
| Other expenses Non-operating income (expense), net | 35,644 | 34,544 94,238 1,716,984 | | 10,604 238,395 | 9,060 | (14.6) |
| | 35,644 79,707 | 94,238 | 18.2 | 10,604 | 9,060 | (14.6) (18.8) |



BALANCE SHEET









Growth (%)

As of

(37,534)

287,712

264,672

458,111

309,640

22,683

270,899

500,290

305,331

942,271

46,407,275

7,535,024

9,511,817

12,952,630

30,231,580

232,110

201,103

2,016,836

2,551,776

119,265

940,799

251,827

251,457

38,056,240

8,351,035

46,407,275

1,491,598

860

(30,997)

234,084

274,294

299,691

411,363

22,393

307,299

519,522

268,346

882,579

41,406,007

5,505,878

6,667,870

12,671,367

25,097,563

252,448

187,064

2,472,299

4,005,295

63,520

872,556

479,156

245,904

252,602

33,675,958

7,730,049

41,406,007

(38,734)

303,767

242,322

438,639

304,158

22,273

270,653

498,425

314,082

936,588

46,338,802

6,641,044

10,737,108

11,353,459

28,994,689

263,078

192,347

2,979,682

2,522,670

103,586

835,360

299,142

266,529

37,689,663

8,649,138

46,338,802

1,495,657

847

3.2

5.6

(8.4)

(4.3)

(1.8)

(1.5)

(1.8)

(0.1)

(0.4)

2.9

(0.6)

(0.1)

(11.9)

12.9

(12.3)

13.3

(4.1)

(4.4)

47.7

(1.1)

(13.1)

(11.2)

0.3

18.8

6.0

(1.0)

3.6

(0.1)

25.0

29.8

(11.7)

46.4

(26.1)

N.A.

(0.5)

(4.1)

6.1 11.9

17.0

20.6

61.0

(10.4)

4.2

15.5

2.8

20.5

(37.0)

63.1

(4.3)

212.1

21.7

5.5

11.9

11.9

11.9

(11.9)

BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JULY, 2012

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Interest accrued on loans and financial leases, net

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

| (Ps. Millions) | Jul-11 | Jun-12 | Jul-12 | Jul-12 Vs. Jun-12 | Jul-12 Vs. Jul-11 |
|---|------------|------------|------------|----------------------|----------------------|
| ASSETS | | ! | | ! | |
| CASH AND CASH EQUIVALENTS | | i | | i | |
| Cash and due from banks | 3,047,652 | 4,253,327 | 3,068,038 | (27.9) | 0.7 |
| Interbank and overnight funds | 197,599 | 180,330 | 253,063 | 40.3 | 28.1 |
| Total Cash and cash equivalents | 3,245,252 | 4,433,656 | 3,321,101 | (25.1) | 2.3 |
| INVESTMENT SECURITIES | | i | | i | |
| Debt securities | 4,920,151 | 4,975,649 | 5,101,462 | 2.5 | 3.7 |
| Trading | 435,083 | 477,183 | 490,112 | 2.7 | 12.6 |
| Available for Sale | 3,134,456 | 3,047,861 | 3,211,722 | 5.4 | 2.5 |
| Held to maturity | 1,350,612 | 1,450,605 | 1,399,628 | (3.5) | 3.6 |
| Equity securities | 5,635,164 | 5,780,280 | 5,988,032 | 3.6 | 6.3 |
| Trading | - | - i | - | N.A. | N.A. |
| Available for Sale | 5,635,164 | 5,780,280 | 5,988,032 | 3.6 | 6.3 |
| Allowance | (721) | (707) | (710) | 0.3 | (1.6) |
| Total investment securities, net | 10,554,593 | 10,755,222 | 11,088,784 | 3.1 | 5.1 |
| LOANS AND FINANCIAL LEASES | | i | | i | |
| Commercial loans | 19,733,871 | 21,822,180 | 22,466,140 | 3.0 | 13.8 |
| Consumer loans | 4,595,361 | 5,477,889 | 5,567,850 | 1.6 | 21.2 |
| Microcredit | 210,563 | 242,475 | 239,964 | (1.0) | 14.0 |
| Mortgage loans | 56,600 | 80,508 | 88,982 | 10.5 | 57.2 |
| Financial leases | 589,304 | 1,127,296 | 1,146,625 | 1.7 | 94.6 |
| Allowance for loans and financial leases losses | (799,106) | (894,420) | (912,400) | 2.0 | 14.2 |
| Total loans and financial leases, net | 24,386,592 | 27,855,928 | 28,597,162 | 2.7 | 17.3 |
| Interest accrued on loans and financial leases | 265,081 | 325,245 | 342,502 | 5.3 | 29.2 |











BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JULY, 2012

| ME STATEMENT Y | |) | | Mon | th | Growth (%) |
|--|--|--|-------------------------------------|---|--|---|
| (Ps. Millions) | Jul-11 | Jul-12 | LTM | Jun-12 | Jul-12 | Jul-12 Vs. Jun-12 |
| INTEREST INCOME | | | | | | |
| Interest on loans | 1,227,919 | 1,689,702 | 37.6 | 245,214 | 256,771 | 4.7 |
| Interest on investment securities | 196,952 | 196,692 | (0.1) | 24,046 | 28,966 | 20.5 |
| Interbank and overnight funds | 16,489 | 35,927 | 117.9 | 4,207 | 4,929 | 17.2 |
| Financial leases | 25,250 | 61,585 | 143.9 | 9,891 | 10,082 | 1.9 |
| Total Interest Income | 1,466,609 | 1,983,906 | 35.3 | 283,358 | 300,749 | 6.1 |
| INTEREST EXPENSE | ! | ! | | | ! | |
| Checking accounts | 15,995 | 50,715 | 217.1 | 7,698 | 8,448 | 9.7 |
| Time deposits | 143,623 | 298,889 | 108.1 | 46,305 | 47,063 | 1.6 |
| Saving deposits | 213,548 | 295,905 | 38.6 | 39,116 | 43,683 | 11.7 |
| Total interest expense on deposits | 373,167 | 645,510 | 73.0 | 93,120 | 99,193 | 6.5 |
| Borrowings from banks and others | 43,869 | 52,747 | 20.2 | 6,754 | 6,832 | 1.2 |
| Interbank and overnight funds (expenses) | 24,351 | 24,205 | (0.6) | 5,273 | 7,427 | 40.9 |
| Bonds | 40,694 | 56,732 | 39.4 | 7,898 | 7,835 | (0.8) |
| Total interest expense | 482,081 | 779,193 | 61.6 | 113,044 | 121,288 | 7.3 |
| Net Interest Income | 984,528 | 1,204,713 | 22.4 | 170,314 | 179,461 | 5.4 |
| Provisions for Ioan and financial lease losses, accrued interest and other, net | 156,022 | 202,148 | 29.6 | 26,820 | 36,612 | 36.5 |
| Recovery of charged-off assets | (23,686) | (23,728) | 0.2 | (3,575) | (3,854) | 7.8 |
| Provision for investment securities, foreclosed assets and other assets | 9,053 | 8,366 | (7.6) | 4,474 | 479 | (89.3) |
| Recovery of provisions for investments securities, foreclosed assets and other assets | (2,874) | (1,137) | (60.4) | (189) | (526) | 177.9 |
| Total provisions, net | 138,516 | 185,649 | 34.0 | 27,530 | 32,711 | 18.8 |
| Net interest income after provisions | 846,013 | 1,019,064 | 20.5 | 142,784 | 146,750 | 2.8 |
| FEES AND OTHER SERVICES INCOME | | ! | | | ! | |
| Commissions from banking services | 296,421 | 301,633 | 1.8 | 44,678 | 43,887 | (1.8) |
| Branch network services | 23,710 | 16,726 | (29.5) | 2,179 | 2,249 | 3.2 |
| Credit card merchant fees | 30,063 | 32,856 | 9.3 | 4,880 | 5,050 | 3.5 |
| Checking fees | 24,336 | 22,745 | (6.5) | 3,044 | 3,125 | 2.7 |
| Other | 2,847 | 2,538 | (10.9) | 383 | 323 | (15.8) |
| Total fees and other services income | 377,377 | 376,497 | (0.2) | 55,163 | 54,634 | (1.0) |
| Fees and other services expenses | 79,636 | 79,172 | (0.6) | 11,046 | 11,362 | 2.9 |
| Fees and other services income, net | 297,741 | 297,325 | (0.1) | 44,117 | 43,273 | (1.9) |
| OTHER OPERATING INCOME | i | i | | i | i | |
| Foreign exchange (losses) gains, net | (80,312) | (115,374) | 43.7 | (45,406) | 5,930 | (113.1) |
| Gains (losses) on derivative operations, net | 83,448 | 145,890 | 74.8 | 50,036 | (8,757) | (117.5) |
| Gains on sales of investments in equity securities, net | - | - | N.A. | -! | - ! | N.A. |
| Dividend Income | 295,165 | 323,854 | 9.7 | 52,298 | - | (100.0) |
| Other | 1,330 | 1,585 | 19.1 | 337 | 236 | (30.0) |
| Total other operating income | 299,631 | 355,954 | 18.8 | 57,265 | (2,591) | (104.5) |
| Total operating income | 1,443,384 | 1,672,343 | 15.9 | 244,166 | 187,431 | (23.2) |
| OPERATING EXPENSES | i | i | | i | i | |
| Salaries and employee benefits | 240,422 | 265,107 | 10.3 | 38,168 | 38,747 | 1.5 |
| Bonus plan payments | 11,332 | 5,761 | (49.2) | 237 | 280 | 18.0 |
| Termination payments | 440 | 792 | 79.9 | 30 | 7 | (76.4) |
| Administrative and other expenses | 403,939 | 456,734 | 13.1 | 67,018 | 61,931 | (7.6) |
| Insurance on deposit, net | 34,143 | 46,358 | 35.8 | 6,822 | 6,463 | (5.3) |
| Charitable and other donation expenses | 1,497 | 1,387 | (7.4) | - | -, -, - | N.A. |
| Depreciation | 24,727 | 26,154 | 5.8 | 3,813 | 3,762 | (1.3) |
| | | | | | 1,865 | 4.5 |
| · | | 12.374 | 6.9 | 1./03 | | |
| Goodwill amortization | 11,576 | 12,374 814.666 | 6.9 11.9 | 1,785 117.872 | | |
| Goodwill amortization Total operating expenses | 11,576 728,076 | 814,666 | 11.9 | 117,872 | 113,056 | (4.1) |
| Goodwill amortization Total operating expenses Net operating income | 11,576 | | | _ | | |
| Goodwill amortization Total operating expenses Net operating income NON-OPERATING INCOME (EXPENSE) | 11,576 728,076 715,308 | 814,666 857,677 | 11.9 19.9 | 117,872 126,295 | 113,056 74,375 | (4.1) (41.1) |
| Goodwill amortization Total operating expenses Net operating income NON-OPERATING INCOME (EXPENSE) Other income | 11,576 728,076 715,308 50,131 | 814,666 857,677 56,614 | 11.9 19.9 | 117,872 126,295 4,935 | 113,056 74,375 9,151 | (4.1) (41.1) 85.4 |
| Goodwill amortization Total operating expenses Net operating income NON-OPERATING INCOME (EXPENSE) Other income Other expenses | 11,576 728,076 715,308 50,131 12,304 | 814,666 857,677 56,614 12,728 | 11.9 19.9 12.9 3.4 | 117,872 126,295 4,935 1,798 | 113,056 74,375 9,151 1,881 | (4.1) (41.1) 85.4 4.6 |
| Goodwill amortization Total operating expenses Net operating income NON-OPERATING INCOME (EXPENSE) Other income Other expenses Non-operating income (expense), net | 11,576 728,076 715,308 50,131 12,304 37,827 | 814,666 857,677 56,614 12,728 43,886 | 11.9 19.9 12.9 3.4 16.0 | 117,872 126,295 4,935 1,798 3,137 | 113,056 74,375 9,151 1,881 7,270 | (4.1) (41.1) 85.4 4.6 131.8 |
| Goodwill amortization Total operating expenses Net operating income NON-OPERATING INCOME (EXPENSE) Other income Other expenses | 11,576 728,076 715,308 50,131 12,304 | 814,666 857,677 56,614 12,728 | 11.9 19.9 12.9 3.4 | 117,872 126,295 4,935 1,798 | 113,056 74,375 9,151 1,881 | (4.1) (41.1) 85.4 4.6 |



ASSETS

Trading

Trading

Allowance



CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Held to maturity

Available for Sale

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES

Equity securities







1,842,576

2,119,291

2,234,484

764,324

824,434

645,725

1,032,679

1,032,679

3,267,162

8,773,077

3,031,499

3,658,095

14,857,480

(605,190)

141,713

(18, 194)

123,519

31,615

353,470

290,752

358,514

25,457

25,016

308,284

371,731

22,267,996

4,094,617

2,899,743

5,647,336

12,935,773

1,602,053

1,705,219

294,076

29,039

61,227

548,123

135,275

130,714

19,159,510

3,108,485

22,267,996

2,012,087

135,705

276,715

| Banco d Bogotá | Banco do Occidente | Banco AV Villas | | | | | | | | |
|-------------------|-----------------------|--------------------|---------------|---------|----|------|--------|--------|------------|-----------|
| | OCCIDENTE | ATEMENT | rs as of July | Y, 2012 | | | | | | |
| BALANCE | SHEET | | | | | | As of | | Grow | rth (%) |
| (Ps. Millio | ns) | | | | Ju | l-11 | Jun-12 | Jul-12 | Jul-12 Vs. | Jul-12 Vs |

1,448,583

148,045

1,596,628

2,600,952

967,109

936,246

697,597

1,044,405

1,044,405

3,645,357

7,886,684

2,611,104

2,877,645

12,822,762

(552,672)

114,763

(14,779)

99,984

58,663 321,792

227,220

264,039

10,998

151,246

26,301

187,013

324,431

19,736,435

3,917,128

2,035,398

5,642,336

11,787,239

192,377

56,715

718,338

50,528

483,694

143,725

128,117

17,026,470

2,709,966

19,736,435

1,760,667

1,897,446

| Banco de Occidente |
|--------------------|
| |

| | Banco de Occidente |
|--|--------------------|
| | |

1,346,606

1,715,199

2,219,395

795,128

788,847

635,419

1,103,527

1,103,527

3,322,922

8,822,348

3,079,381

3,698,823

14,991,541

(609,011)

143,916

(18,093)

125,823

36,507

326,728

287,882

350,086

25,404

24,892

293,842

384,628

22,021,435

3,642,338

2,832,211

6,093,866

12,804,534

1,329,374

1,759,660

236,118

34,092

69,021

492,447

168,137

125,792

18,795,144

3,226,292

22,021,435

2,012,087

135,983

368,593

(26.9)

33.2

(19.1)

(0.7)

4.0

(4.3)

(1.6)

6.9

N.A.

6.9

N.A.

1.7

0.6

1.6

N.A.

N.A.

1.1

0.6

0.9

1.6

(0.6)

1.9

15.5

(7.6)

(1.0)

(2.4)

(0.2)

0.2

(0.5)

(4.7)

3.5

(1.1)

(11.0)

(2.3)

7.9

(19.7)

(1.0)

17.4

(17.0)

3.2

12.7

(10.2)

24.3

(3.8)

(1.9)

3.8

(1.1)

(7.0)

7.4

(14.7)

(17.8)

(15.7)

(8.9)

5.7

N.A.

5.7

N.A.

(8.8)

11.9

17.9

N.A.

N.A.

28.5

10.2

16.9

25.4

22.4

25.8

(37.8)

1.5

26.7

32.6

131.0

(10.1)

(5.4)

57.1

18.6

11.6

(7.0)

39.1

8.0

8.6

22.7

(39.9)

85.1

(7.3)

36.6

1.8

14.3

17.0

(1.8)

10.4

19.1

11.6

149.0

| Banco de Occidente |
|--------------------|
| |

| Banco |
|-------|
| |

| | Banco de Occidente |
|--|--------------------|
|--|--------------------|











BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JULY, 2012

| INCOME STATEMENT | YTD | | | Month | | Growth (%) | |
|---|----------|-----------|---------|---------|---------|----------------------|--|
| (Ps. Millions) | Jul-11 | Jul-12 | LTM | Jun-12 | Jul-12 | Jul-12 Vs. Jun-12 | |
| INTEREST INCOME | | | | į | | | |
| Interest on loans | 579,817 | 780,724 | 34.7 | 113,545 | 119,504 | 5.2 | |
| Interest on investment securities | 89,658 | 82,110 | (8.4) | 10,475 | 14,428 | 37.7 | |
| Interbank and overnight funds | 14,094 | 28,159 | 99.8 | 4,790 | 3,168 | (33.9) | |
| Financial leases | 165,266 | 232,110 | 40.4 | 34,316 | 35,288 | 2.8 | |
| Total Interest Income | 848,835 | 1,123,104 | 32.3 | 163,126 | 172,388 | 5.7 | |
| INTEREST EXPENSE | ! | | | ! | ! | | |
| Checking accounts | 3,965 | 5,034 | 27.0 | 782 | 774 | (1.1) | |
| Time deposits | 43,926 | 92,597 | 110.8 | 14,412 | 15,110 | 4.8 | |
| Saving deposits | 92,905 | 158,052 | 70.1 | 22,221 | 22,033 | (0.8) | |
| Total interest expense on deposits | 140,796 | 255,683 | 81.6 | 37,415 | 37,917 | 1.3 | |
| Borrowings from banks and others | 41,599 | 47,949 | 15.3 | 6,198 | 6,479 | 4.5 | |
| Interbank and overnight funds (expenses) | 6,455 | 11,241 | 74.1 | 2,202 | 2,904 | 31.9 | |
| Bonds | 65,307 | 92,795 | 42.1 | 13,088 | 12,828 | (2.0) | |
| Total interest expense | 254,157 | 407,667 | 60.4 | 58,903 | 60,127 | 2.1 | |
| Net Interest Income | 594,677 | 715,437 | 20.3 | 104,223 | 112,261 | 7.7 | |
| Provisions for Ioan and financial lease losses, accrued interest and other, net | 129,682 | 151,061 | 16.5 | 21,290 | 22,464 | 5.5 | |
| Recovery of charged-off assets | (34,436) | (28,780) | (16.4) | (2,506) | (7,084) | 182.7 | |
| Provision for investment securities, foreclosed assets and other assets | 7,774 | 4,638 | (40.3) | (1,782) | 1,230 | (169.0) | |
| Recovery of provisions for investments securities, foreclosed assets and other assets | (4,202) | (2,253) | (46.4) | (816) | (76) | (90.7) | |
| Total provisions, net | 98,818 | 124,666 | 26.2 | 16,186 | 16,533 | 2.1 | |
| Net interest income after provisions | 495,859 | 590,771 | 19.1 | 88,037 | 95,728 | 8.7 | |
| FEES AND OTHER SERVICES INCOME | ! | | | ! | | | |
| Commissions from banking services | 92,831 | 95,141 | 2.5 | 19,322 | 12,461 | (35.5) | |
| Branch network services | - | - | N.A. | - | - | N.A. | |
| Credit card merchant fees | 43,804 | 44,170 | 0.8 | 6,265 | 7,111 | 13.5 | |
| Checking fees | 13,704 | 12,994 | (5.2) | 1,824 | 1,863 | 2.1 | |
| Other | 16,362 | 18,413 | 12.5 | 2,755 | 2,862 | 3.9 | |
| Total fees and other services income | 166,701 | 170,719 | 2.4 | 30,166 | 24,297 | (19.5) | |
| Fees and other services expenses | 58,811 | 65,961 | 12.2 | 10,617 | 11,331 | 6.7 | |
| Fees and other services income, net | 107,890 | 104,757 | (2.9) | 19,548 | 12,966 | (33.7) | |
| OTHER OPERATING INCOME | į | į | | j | | | |
| Foreign exchange (losses) gains, net | 5,230 | 4,133 | (21.0) | (5,911) | 1,741 | (129.5) | |
| Gains (losses) on derivative operations, net | 11,524 | 17,057 | 48.0 | 10,614 | 2,250 | (78.8) | |
| Gains on sales of investments in equity securities, net | 3,685 | - | (100.0) | - | - | N.A. | |
| Dividend Income | 79,954 | 67,804 | (15.2) | - | 413 | N.A. | |
| Other | 84,135 | 99,496 | 18.3 | 14,660 | 14,999 | 2.3 | |
| Total other operating income | 184,527 | 188,490 | 2.1 | 19,363 | 19,403 | | |
| Total operating income | 788,276 | 884,018 | 12.1 | 126,948 | 128,097 | 0.9 | |
| OPERATING EXPENSES | | | | | | | |
| Salaries and employee benefits | 158,947 | 175,538 | 10.4 | 25,954 | 25,451 | (1.9) | |
| Bonus plan payments | 14,843 | 11,697 | (21.2) | 1,914 | 1,945 | 1.6 | |
| Termination payments | 2,109 | 2,340 | 11.0 | 334 | 334 | - | |
| Administrative and other expenses | 207,576 | 229,071 | 10.4 | 33,271 | 34,577 | 3.9 | |
| Insurance on deposit, net | 19,381 | 22,399 | 15.6 | 3,170 | 3,151 | (0.6) | |
| Charitable and other donation expenses | 3,114 | 1,402 | (55.0) | 3 | 6 | | |
| Depreciation | 66,106 | 74,671 | 13.0 | 10,201 | 11,932 | 17.0 | |
| Goodwill amortization | 778 | 829 | 6.5 | 124 | 124 | (0.0) | |
| Total operating expenses | 472,854 | 517,947 | 9.5 | 74,971 | 77,520 | | |
| Net operating income | 315,422 | 366,071 | 16.1 | 51,977 | 50,577 | (2.7) | |
| NON-OPERATING INCOME (EXPENSE) | | | | | | | |
| Other income | 17,429 | 17,991 | 3.2 | 1,825 | 1,304 | (28.5) | |
| Other expenses | 8,962 | 10,784 | 20.3 | 1,788 | 1,168 | (34.6) | |
| Non-operating income (expense), net | 8,467 | 7,207 | | 37 | 136 | | |
| Income before income tax expense | 323,889 | 373,278 | 15.2 | 52,014 | 50,713 | (2.5) | |
| Income tax expense | 84,334 | 116,037 | 37.6 | 28,915 | 17,089 | (40.9) | |
| Net income | 239,556 | 257,241 | 7.4 | 23,098 | 33,625 | 45.6 | |



ASSETS

Trading

Trading

Allowance



CASH AND CASH EQUIVALENTS

Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Available for Sale

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net Reappraisal of assets

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES

Held to maturity

Equity securities







| Banco de Bogotá | Banco de Occidente | | Banco AV Villas | | | | | ο ροροι | |
|---------------------|-----------------------|-----------|--------------------|---------------------|--------|--------|--------|----------------------|---------------------|
| BANCO PO UNCONSO | | ANCIAL ST | ATEMEN1 | TS AS OF JULY, 2012 | | | | | |
| BALANCE S | HEET | | | | | As of | | Grow | rth (%) |
| (Ps. Million | s) | | | | Jul-11 | Jun-12 | Jul-12 | Jul-12 Vs. Jun-12 | Jul-12 Vs Jul-11 |

851,775

1,997

853,772

2,268,250

1,469,161

219,300

579,790

437,348

34,857

402,490

2,705,598

4,188,279

5,215,877

23,596

93,644

243,120

(386,702)

9,377,814

103,794

(8,351)

95,442

43,418

122,724

803

311

8,349

153,759

113,073

330,232

13,805,296

1,196,363

2,038,446

5,606,270

127,536

390,797

340.794

21,460

382,702

281,185

312,747

11,999,102

1,806,194

13,805,296

1,300,000

803

8,968,614

785,216

65,257

850,472

1,758,173

1,017,682

545,958

423,780

33,322

390,458

2,181,953

4,888,917

5,860,119

16,960

88,421

296,619

(423,902)

120,913

111,228

89,566

136,370

(9,686)

446

397

8,346

124,637

124,941

352,896

14,708,386

1,673,510

2,041,494

5,851,098

9,616,001

49,899

14,677

542,923

35,526

427,050

236,189

345,444

12,769,636

1,938,750

14,708,386

1,551,375

451

10,727,134

194,533

| banco popular |
|---------------|
|---------------|

912,208

12,000

924,208

1,693,938

1,001,591

163,032

529,315

452,863

33,487

419,376

2,146,801

5,000,616

5,920,304

16,645

88,709

297,552

(431,242)

125,415

(10,044)

115,371

88,105

138,781

122,625

127,904

354,089

14,919,566

1,666,792

2,253,120

5,643,396

9,628,764

65,456

36,865

661,005

34,207

395,232

255,632

349,086

12,912,764

2,006,802

14,919,566

1,551,375

598

418

392

8,289

10,892,583

7.1

8.2

(25.3)

(25.7)

(31.8)

(8.7)

3.5

(3.9)

4.2

N.A.

(20.7)

19.4

13.5

(29.5)

(5.3)

22.4 11.5

16.2

20.8

20.3

20.9

(47.9)

13.1

25.7

(0.7)

(20.2)

N.A.

13.1

7.2

8.1

39.3

10.5

0.7

7.4

(48.7)

(25.5)

(90.6)

94.0

59.4

3.3

19.3

(9.1)

7.6

11.1

8.1

11.6

102.9

500.9

16.2

(81.6)

8.7

(3.7)

(1.6)

(3.0)

6.9

0.5

7.4

N.A.

(1.6)

2.3

1.0

(1.9)

0.3

0.3

1.7 1.5

3.7

3.7

3.7

(6.2)

(1.6)

1.8

(1.2)

(0.7)

(1.6)

N.A.

2.4

0.3

1.4

(0.4)

10.4

(3.5)

0.1

32.6

151.2

21.7

(3.7)

(7.5)

8.2

1.1

1.1

3.5

1.4

31.2

(16.2)











BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JULY, 2012

| INCOME STATEMENT | YTD | | | Month | | Growth (%) | |
|---|------------------|---------|---------|---------|---------|----------------------|--|
| (Ps. Millions) | Jul-11 | Jul-12 | LTM | Jun-12 | Jul-12 | Jul-12 Vs. Jun-12 | |
| INTEREST INCOME | | | | | | | |
| Interest on loans | 682,246 | 807,310 | 18.3 | 117,624 | 120,235 | 2.2 | |
| Interest on investment securities | 87,277 | 86,663 | (0.7) | 9,667 | 9,724 | 0.6 | |
| Interbank and overnight funds | 4,216 | 10,063 | 138.7 | 1,080 | 807 | (25.3) | |
| Financial leases | 16,907 | 20,883 | 23.5 | 3,104 | 3,151 | 1.5 | |
| Total Interest Income | 790,646 | 924,919 | 17.0 | 131,475 | 133,917 | 1.9 | |
| INTEREST EXPENSE | | ! | | ! | | 1 | |
| Checking accounts | 1,595 | 12,554 | 687.1 | 2,403 | 2,763 | 15.0 | |
| Time deposits | 44,106 | 75,478 | 71.1 | 10,925 | 11,299 | 3.4 | |
| Saving deposits | 107,981 | 138,121 | 27.9 | 18,387 | 18,448 | | |
| Total interest expense on deposits | 153,682 | 226,153 | 47.2 | 31,715 | 32,510 | 2.5 | |
| Borrowings from banks and others | 5,992 | 20,788 | 246.9 | 3,051 | 3,123 | | |
| Interbank and overnight funds (expenses) | 4,325 | 5,205 | 20.3 | 789 | 1,878 | 138.0 | |
| Bonds | 49,462 | 68,026 | 37.5 | 9,442 | 9,304 | (1.5) | |
| Total interest expense | 213,461 | 320,172 | 50.0 | 44,997 | 46,816 | | |
| Net Interest Income | 577 <i>,</i> 185 | 604,747 | 4.8 | 86,478 | 87,101 | 0.7 | |
| Provisions for Ioan and financial lease losses, accrued interest and other, net | 50,129 | 66,899 | 33.5 | 14,043 | 7,962 | | |
| Recovery of charged-off assets | (9,058) | (9,273) | 2.4 | (811) | (1,645) | | |
| Provision for investment securities, foreclosed assets and other assets | 1,999 | 1,585 | (20.7) | 149 | 92 | (38.0) | |
| Recovery of provisions for investments securities, foreclosed assets and other assets | (3,522) | (961) | (72.7) | (140) | (58) | | |
| Total provisions, net | 39,548 | 58,250 | 47.3 | 13,241 | 6,352 | (52.0) | |
| Net interest income after provisions | 537,636 | 546,497 | 1.6 | 73,237 | 80,749 | 10.3 | |
| FEES AND OTHER SERVICES INCOME | | | | | | | |
| Commissions from banking services | 50,087 | 45,010 | (10.1) | 6,177 | 7,095 | 14.9 | |
| Branch network services | 70 | 70 | - | 10 | 10 | - | |
| Credit card merchant fees | 2,930 | 3,333 | 13.7 | 461 | 590 | 28.0 | |
| Checking fees | 2,367 | 2,203 | (6.9) | 323 | 312 | (3.3) | |
| Other | 6,302 | 5,977 | (5.2) | 740 | 781 | 5.6 | |
| Total fees and other services income | 61,757 | 56,592 | (8.4) | 7,711 | 8,788 | 14.0 | |
| Fees and other services expenses | 18,338 | 18,352 | 0.1 | 2,795 | 3,104 | | |
| Fees and other services income, net | 43,419 | 38,240 | (11.9) | 4,916 | 5,684 | 15.6 | |
| OTHER OPERATING INCOME | į. | į | | į. | | į | |
| Foreign exchange (losses) gains, net | (1,799) | (745) | (58.6) | (310) | 300 | (196.8) | |
| Gains (losses) on derivative operations, net | - [| 29 | N.A. | 29 | 15 | (50.1) | |
| Gains on sales of investments in equity securities, net | (2) | (3) | 66.1 | - | (1) | | |
| Dividend Income | 19,692 | 21,417 | 8.8 | 21 | 12 | (41.9) | |
| Other | 829 | 783 | (5.5) | 94 | 133 | | |
| Total other operating income | 18,720 | 21,481 | 14.7 | (166) | 459 | | |
| Total operating income | 599,776 | 606,218 | 1.1 | 77,988 | 86,892 | 11.4 | |
| OPERATING EXPENSES | | ! | | ! | | 1 | |
| Salaries and employee benefits | 128,736 | 133,941 | 4.0 | 19,849 | 20,344 | 2.5 | |
| Bonus plan payments | 2,375 | 2,484 | 4.6 | 145 | 145 | 0.2 | |
| Termination payments | 10 | 122 | 1,090.5 | - | 64 | N.A. | |
| Administrative and other expenses | 153,709 | 168,354 | 9.5 | 25,519 | 24,897 | (2.4) | |
| Insurance on deposit, net | 15,283 | 17,003 | 11.3 | 2,898 | 2,395 | (17.4) | |
| Charitable and other donation expenses | 1,066 | 800 | (24.9) | 114 | 114 | | |
| Depreciation | 11,210 | 11,539 | 2.9 | 1,642 | 1,672 | i | |
| Goodwill amortization | - <u>i</u> | - | N.A. | - | - | N.A. | |
| Total operating expenses | 312,390 | 334,243 | 7.0 | 50,167 | 49,632 | • | |
| Net operating income | 287,386 | 271,975 | (5.4) | 27,820 | 37,260 | 33.9 | |
| NON-OPERATING INCOME (EXPENSE) | | | | | | | |
| Other income | 41,751 | 40,077 | (4.0) | 7,596 | 2,247 | | |
| Other expenses | 7,648 | 6,671 | (12.8) | 1,039 | 732 | (29.5 | |
| Non-operating income (expense), net | 34,103 | 33,406 | (2.0) | 6,557 | 1,515 | | |
| Income before income tax expense | 321,489 | 305,381 | (5.0) | 34,378 | 38,774 | 12.8 | |
| Income tax expense | 100,644 | 99,629 | (1.0) | 12,349 | 13,651 | 10.5 | |
| Net income | 220,845 | 205,752 | (6.8) | 22,029 | 25,123 | 14 | |



BALANCE SHEET









Jul-12

Growth (%)

Jul-12 Vs.

Jul-12 Vs.

As of

Jun-12

Jul-11

35

35,286

121,479

4,483

56,538

47,582

157,286

7,298,396

473,502

2,036,257

3,099,977

5,644,089

374,956

130,159

17,678

123,323

78,067

44,127

6,412,398

7,298,396

885,998

34,353

885

44,686

3,876

52,249

49,613

169,392

502,636

2,258,244

3,500,634

6,293,677

32,163

579,674

96,418

22,462

123,242

70,305

43,993

7,229,771

8,216,497

986,725

8,216,497

116,605

894

41,726

4,097

51,696

51,509

170,062

8,366,216

530,501

2,403,204

3,370,459

6,336,663

32,499

640,756

94,927

23,919

126,794

80,405

47,844

7,351,307

1,014,908

8,366,216

114,791

1.0

(6.6)

(1.6)

N.A.

5.7

(1.1)

N.A.

3.8

0.4

5.5

6.4

(3.7)

1.0

0.7

N.A.

10.5

(1.5)

6.5

2.9

N.A.

14.4

8.8

1.7

2.9

1.8

2,426.5

18.2

(5.5)

N.A.

(8.6)

(8.6)

N.A.

8.3

8.1

14.6

12.0 18.0

8.7

(5.4)

12.3

N.A.

70.9

(27.1)

35.3 2.8

N.A.

3.0

8.4

14.6

14.5

14.6

BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JULY, 2012

| | | | | Jun-12 | Jul-11 |
|---|-----------|-----------|-----------|---------|--------|
| ASSETS | | | | | |
| CASH AND CASH EQUIVALENTS | | į | | | |
| Cash and due from banks | 487,278 | 572,075 | 520,266 | (9.1) | 6.8 |
| Interbank and overnight funds | 100,604 | 4,622 | 164,974 | 3,469.7 | 64.0 |
| Total Cash and cash equivalents | 587,882 | 576,696 | 685,239 | 18.8 | 16.6 |
| INVESTMENT SECURITIES | | į | | | |
| Debt securities | 1,747,977 | 1,836,171 | 1,817,341 | (1.0) | 4.0 |
| Trading | 557,951 | 448,621 | 446,953 | (0.4) | (19.9) |
| Available for Sale | 901,705 | 1,069,478 | 1,035,597 | (3.2) | 14.8 |
| Held to maturity | 288,320 | 318,071 | 334,792 | 5.3 | 16.1 |
| Equity securities | 11,719 | 11,725 | 11,725 | 0.0 | 0.1 |
| Trading | 163 | 169 | 170 | 0.5 | 4.3 |
| Available for Sale | 11,556 | 11,556 | 11,556 | - | - |
| Allowance | (2,077) | (2,189) | (2,198) | 0.4 | 5.8 |
| Total investment securities, net | 1,757,618 | 1,845,707 | 1,826,869 | (1.0) | 3.9 |
| LOANS AND FINANCIAL LEASES | | į | | i | |
| Commercial loans | 2,032,502 | 2,197,850 | 2,222,381 | 1.1 | 9.3 |
| Consumer loans | 2,038,878 | 2,592,294 | | 1.2 | 28.7 |
| Microcredit | 20,938 | 21,785 | 21,243 | (2.5) | 1.5 |
| Mortgage loans | 645,915 | 740,101 | 748,552 | 1.1 | 15.9 |
| Financial leases | - | - | - | N.A. | N.A. |
| Allowance for loans and financial leases losses | (256,699) | (254,000) | (254,899) | 0.4 | (0.7) |
| Total loans and financial leases, net | 4,481,533 | 5,298,030 | 5,361,674 | 1.2 | 19.6 |
| Interest accrued on loans and financial leases | 54,847 | 66,208 | 65,325 | (1.3) | 19.1 |
| Allowance on Interest accrued on loans and financial leases | (6,173) | (7,450) | (7,666) | 2.9 | 24.2 |
| Interest accrued on loans and financial leases, net | 48,674 | 58,757 | 57,659 | (1.9) | 18.5 |
| | | | | | |

(Ps. Millions)

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Property, plant and equipment, net

Prepaid expenses and deferred charges











BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JULY, 2012

| Mode | INCOME STATEMENT | MENT | | | Mon | Growth (%) | |
|--|---|----------|----------|---------------------------------------|------------|------------|---------|
| INTEREST INCOME Interest on incestment scurities 171,555 | (Ps. Millions) | Jul-11 | Jul-12 | LTM | Jun-12 | Jul-12 | |
| Interest on loans 183,155 412,218 23.4 61,065 62,550 2.5 Interbals and overnight funds 72,155 77,241 90 10,87 72,21 14,315 51,1 Interbals and overnight funds 72,455 77,241 90 10,87 72,21 74,392 30 Interbals and overnight funds 70,250 70,375 68.3 22.2 393 56.1 Interbals and overnight funds 70,250 70,375 68.3 22.2 393 56.1 Interbals and overnight funds 70,250 70,375 70,500 70,393 70,3 | INTEREST INCOME | | | | | | Juli 22 |
| Internation in more timent securities 71,155 77,541 9.0 10,877 1,135 51,135 1, | | 334.155 | 412.218 | 23.4 | 61.063 | 62.563 | 2.5 |
| Principal leases Name | Interest on investment securities | | | 9.0 | | | 5.1 |
| Total Interest Income 407,559 493,545 21.1 72,915 74,920 3.0 10,000 3.0 10,000 3.0 10,000 3.0 | | | | 68.3 | | | 56.1 |
| Inchesing secounts | Financial leases | - | - | N.A. | - 1 | - | N.A. |
| Decision accounts | Total Interest Income | 407,559 | 493,546 | 21.1 | 72,191 | 74,392 | 3.0 |
| Time deposits | INTEREST EXPENSE | | | | | | , |
| Samp deposits | Checking accounts | 329 | 961 | 192.1 | 134 | 178 | 32.8 |
| Total Interest expense on degoals | Time deposits | 48,994 | 73,775 | 50.6 | 10,593 | 10,985 | 3.7 |
| Social Services 1,554 4,517 27.1 55.4 5.99 (1.9) | Saving deposits | 27,504 | 50,022 | 81.9 | 7,594 | 7,089 | (6.7) |
| Interbank and overnight funds (expenses) | Total interest expense on deposits | 76,827 | 124,757 | 62.4 | 18,321 | 18,252 | (0.4) |
| NA | Borrowings from banks and others | 3,554 | 4,517 | 27.1 | 554 | 549 | (0.9) |
| Total Interest expenses | Interbank and overnight funds (expenses) | 7,131 | 15,392 | 115.8 | 2,670 | 2,990 | 12.0 |
| Net Interest Income | Bonds | i | - | N.A. | - <u>j</u> | - | N.A. |
| Provisions for lan and financial lease losses, accured interest and other, net \$3,399 \$3,660 \$19.7 | Total interest expense | 87,513 | 144,666 | 65.3 | 21,544 | 21,791 | 1.1 |
| Recovery of charged-off assets 20,065 (15,432) (16,43) (12,37) (1,706) (2709) | Net Interest Income | 320,046 | 348,879 | 9.0 | 50,647 | 52,601 | 3.9 |
| Provision for investment securities, foreclosed assets and other assets 2,044 1,175 (425) (67) 114 (270.9) (27 | Provisions for Ioan and financial lease losses, accrued interest and other, net | 53,199 | 63,660 | 19.7 | 6,090 | 8,515 | 39.8 |
| Recovery of provisions for investments securities, foreclosed assets and other assets 1,2,255 1,1,435 3,64 48,3 4,603 6,474 40,5 40 | Recovery of charged-off assets | (20,965) | (15,432) | (26.4) | (1,237) | (1,706) | 37.9 |
| total provisions, net 32,026 47,950 49.8 4,604 46,044 60,04 Net interest income after provisions 288,022 300,911 4.5 46,044 46,126 0.2 FEES AND OTHER SERVICES INCOME 84,000 84,986 0.7 12,991 12,629 1.1 Commissions from banking services - NA - NA - NA Credit card merchant flees 5,857 7,251 23.8 1,069 1,193 11.5 Checking fees - 4,576 NA 649 658 1.5 Other 17,999 20,794 1.55 3,132 3,172 1.3 Total fees and other services income. 108,217 117,607 3.6 17,422 17,652 1.8 Fees and other services income, net 20,000 1,11 3,13 4,701 4,715 1,12 Fees and other services income, net (770) (645) (16.2) 2273 90 (13.2) Gains flossely of incest income | Provision for investment securities, foreclosed assets and other assets | 2,044 | 1,175 | (42.5) | (67) | 114 | (270.9) |
| Net interest income after provisions 288,022 300,911 4.5 46,044 46,126 0.2 | Recovery of provisions for investments securities, foreclosed assets and other assets | (2,255) | (1,435) | (36.4) | (183) | (449) | 145.8 |
| FEES AND OTHER SERVICES INCOME | Total provisions, net | | 47,969 | 1 | 4,603 | 6,474 | 40.6 |
| Commissions from banking services 84,400 84,986 0.7 12,491 12,629 1.1 Branch network services NA | Net interest income after provisions | 288,022 | 300,911 | 4.5 | 46,044 | 46,126 | 0.2 |
| Branch network services S,877 7,251 23.8 1,069 1,193 11.5 Checking fees S,877 7,251 23.8 1,069 1,193 11.5 Checking fees S,877 7,251 23.8 1,069 1,193 11.5 Checking fees 17,999 20,794 15.5 3,132 3,172 1.3 Total fees and other services income 108,257 117,607 8.6 17,342 17,652 1.8 Fees and other services sincome, net 28,141 31,910 31.4 4,770 4,715 (1.2) Fees and other services income, net 28,141 31,910 31.4 4,770 4,715 (1.2) Fees and other services income, net 28,141 31,910 31.4 4,770 4,715 (1.2) Fees and other services income, net 28,141 31,910 31.4 4,770 4,715 (1.2) Fees and other services income, net 28,141 31,910 31.4 4,770 4,715 (1.2) Fees and other services income, net 28,141 31,910 31.4 4,770 4,715 (1.2) Fees and other services income, net 28,141 31,910 31.4 4,770 4,715 (1.2) Fees and other services income, net 28,141 31,910 31.4 4,770 4,715 (1.2) Fees and other services income, net 28,141 31,910 31.4 4,770 4,715 (1.2) Fees and other services income, net 28,141 31,910 31.4 4,770 4,715 (1.2) Fees and other services income, net 37,910 31.4 4,770 4,715 31.50 | FEES AND OTHER SERVICES INCOME | | | | | | |
| Credit card merchant fees | • | 84,400 | 84,986 | | 12,491 | 12,629 | |
| Checking fees 1,999 20,794 15.5 3,132 3,172 1.3 1.3 1.5 1. | | - | - | | - | - | |
| Chiefe | Credit card merchant fees | 5,857 | 7,251 | 23.8 | 1,069 | | 11.5 |
| Total fees and other services income 108,257 117,607 8.6 17,342 17,652 1.8 Fees and other services expenses 28,141 31,910 13.4 4,770 4,715 (1.2) Fees and other services expenses 28,141 31,910 13.4 4,770 4,715 (1.2) Fees and other services expenses 28,141 31,910 13.4 4,770 4,715 (1.2) Fees and other services income, net 80,116 85,697 7.0 12,572 12,937 2.9 OTHER OPERATING INCOME | • | - | | N.A. | 649 | 658 | |
| Fees and other services expenses 28,141 31,910 13.4 4,770 4,715 (1.2) | | | | | | | |
| Pees and other services income, net 80,116 85,697 7.0 12,572 12,937 2.9 | | | | | | - | |
| OTHER OPERATING INCOME (770) (645) (16.2) (273) 90 (133.0) Gains (losses) gains, net (976) 1,110 13.7 462 9 (98.0) Gains (losses) on derivative operatings, net 976 1,110 13.7 462 9 (98.0) Gains on sales of investments in equity securities, net - NA - NA - NA Dividend Income 2,606 3,255 24.9 - NA Other - 14 NA - 14 NA Other operating income 2,812 3,733 32.8 189 113 (40.2) Total operating income 370,950 390,341 5.2 58,805 59,177 0.5 OPERATING EXPENSES Salaries and employee benefits 79,859 86,558 8.5 12,241 12,031 (1,7) Bonus plan payments 1,679 958 (42.9) 39 46 20.2 Termination payments 1,679 958 | | | | | | | |
| Foreign exchange (losses) gains, net | | 80,116 | 85,697 | 7.0 | 12,5/2 | 12,937 | 2.9 |
| Gains (losses) on derivative operations, net 976 1,110 13.7 462 9 (98.0) Gains on sales of investments in equity securities, net - N.A - - N.A Dividend Income 2,606 3,255 24.9 - - N.A Other 144 N.A. - 144 N.A. Total other operating income 2,812 3,733 32.8 189 113 (40.2) Total operating income 370,950 390,341 5.2 58,805 59,177 0.6 OPERATING EXPENSES 8 8.5 12,241 12,031 (1.7) Bonus plan payments 1,679 958 (42.9) 39 46 20.2 Termination payments 13,679 958 (42.9) 39 46 20.2 Termination payments 13,689 298 (78.2) 49 12 (75.0) Administrative and other expenses 31,1720 151,998 15.4 21,211 21,515 | | (770) | (6.45) | (16.2) | (272) | 00 | (122.0) |
| Gains on sales of investments in equity securities, net NA | | | | | 1 | | |
| Dividend Income 2,606 3,255 24.9 - - N.A. Other 14 N.A. - 14 N.A. Other 14 Other 15 Other Other | • | 976 | 1,110 | | 402 | 9 | |
| Other - 14 N.A. - 14 N.A. Total other operating income 2,812 3,733 32.8 189 113 (40.2) Total operating income 370,950 390,341 5.2 58,805 59,177 0.6 OPERATING EXPENSES S 1,241 12,031 (1.7) Bonus plan payments 79,859 86,658 8.5 12,241 12,031 (1.7) Bonus plan payments 1,679 958 (42.9) 39 46 20.2 Termination payments 1,369 298 (78.2) 49 12 (75.0) Administrative and other expenses 131,720 151,998 15.4 21,211 21,550 (0.3) Insurance on deposit, net 9,368 10,841 15.7 1,565 1,604 2.5 Charitable and other donation expenses 3,587 529 (85.2) 69 - (100.0) Depreciation 11,352 12,037 6.0 1,930 2,016< | | 2 606 | 2 255 | | - | - | |
| Total other operating income 2,812 3,733 32.8 189 113 (40.2) Total operating income 370,950 390,341 5.2 58,805 59,177 0.6 OPERATING EXPENSES | | 2,000 | | | - 1 | 1.4 | |
| Total operating income 370,950 399,341 5.2 58,805 59,177 0.6 OPERATING EXPENSES Salaries and employee benefits 79,859 86,658 8.5 12,241 12,031 (1.7) Bonus plan payments 1,679 958 (42.9) 39 46 20.2 Termination payments 1,369 298 (78.2) 49 12 (75.0) Administrative and other expenses 131,720 151,998 15.4 21,211 21,150 (0.3) Insurance on deposit, net 9,368 10,841 15.7 1,565 1,604 2.5 Charitable and other donation expenses 3,587 529 (85.2) 69 - (100.0) Depreciation 1,352 12,037 6.0 1,930 2,016 4.4 Total operating expenses 238,933 263,319 10.2 37,105 36,860 (0.7) Net operating income 132,017 127,022 (3.8) 21,700 22,317 2.8 N | | 2 812 | | | 199 | | |
| OPERATING EXPENSES Salaries and employee benefits 79,859 86,658 8.5 12,241 12,031 (1.7) Bonus plan payments 1,679 958 (42.9) 39 46 20.2 Termination payments 1,369 298 (78.2) 49 12 (75.0) Administrative and other expenses 131,720 151,998 15.4 21,211 21,150 (0.3) Insurance on deposit, net 9,368 10,841 15.7 1,565 1,604 2.5 Charitable and other donation expenses 3,587 529 (85.2) 69 - (100.0) Depreciation 11,352 12,037 6.0 1,930 2,016 4.4 Goodwill amortization - - N.A - - N.A Total operating expenses 238,933 263,319 10.2 37,105 36,860 (0.7) Net operating income 132,017 127,022 3.8) 21,700 22,317 2.8 NON-OPERATING INCOME (EX | | | | | | | ` ' |
| Salaries and employee benefits 79,859 86,658 8.5 12,241 12,031 (1.7) Bonus plan payments 1,679 958 (42.9) 39 46 20.2 Termination payments 1,369 298 (78.2) 49 12 (75.0) Administrative and other expenses 131,720 151,998 15.4 21,211 21,150 (0.3) Insurance on deposit, net 9,368 10,841 15.7 1,565 1,604 2.5 Charitable and other donation expenses 3,587 529 (85.2) 69 - (100.0) Depreciation 11,352 12,037 6.0 1,930 2,016 4.4 Goodwill amortization - - NA - - NA Total operating expenses 238,933 263,319 10.2 37,105 36,860 (0.7) Net operating income 132,017 127,022 (3.8) 21,700 22,317 2.8 NON-OPERATING INCOME (EXPENSE) 3,436 | · | 370,330 | 330,341 | 3.2 | 30,003 | 33,177 | 0.0 |
| Bonus plan payments 1,679 958 (42.9) 39 46 20.2 Termination payments 1,369 298 (78.2) 49 12 (75.0) Administrative and other expenses 131,720 151,998 15.4 21,211 21,150 (0.3) Insurance on deposit, net 9,368 10,841 15.7 1,565 1,604 2.5 Charitable and other donation expenses 3,587 529 (85.2) 69 - (100.0) Depreciation 11,352 12,037 6.0 1,930 2,016 4.4 Goodwill amortization - - N.A. - - N.A. Total operating expenses 238,933 263,319 10.2 37,105 36,660 (0.7) Net operating income 132,017 127,022 (3.8) 21,700 22,317 2.8 Other income 6,040 14,100 133.4 1,344 637 (52.6) Other expenses 6,730 4,361 <td< td=""><td></td><td>79 859</td><td>86 658</td><td>8.5</td><td>12 241</td><td>12 031</td><td>(1.7)</td></td<> | | 79 859 | 86 658 | 8.5 | 12 241 | 12 031 | (1.7) |
| Termination payments 1,369 298 (78.2) 49 12 (75.0) Administrative and other expenses 131,720 151,998 15.4 21,211 21,150 (0.3) Insurance on deposit, net 9,368 10,841 15.7 1,565 1,604 2.5 Charitable and other donation expenses 3,587 529 (85.2) 69 - (100.0) Depreciation 11,352 12,037 6.0 1,930 2,016 4.4 Goodwill amortization - - NA. - - NA. Total operating expenses 238,933 263,319 10.2 37,105 36,660 (0.7) Net operating income 132,017 127,022 (3.8) 21,700 22,317 2.8 NON-OPERATING INCOME (EXPENSE) 0 14,100 133.4 1,344 637 (52.6) Other expenses 6,730 4,361 (35.2) 471 498 5.6 Non-operating income (expense), net (689) | • • | | | | 1 | | |
| Administrative and other expenses 131,720 151,998 15.4 21,211 21,150 (0.3) Insurance on deposit, net 9,368 10,841 15.7 1,565 1,604 2.5 Charitable and other donation expenses 3,587 529 (85.2) 69 - (100.0) Depreciation 11,352 12,037 6.0 1,930 2,016 4.4 Goodwill amortization - - NA. - - NA. Total operating expenses 238,933 263,319 10.2 37,105 36,860 (0.7) Net operating income 132,017 127,022 (3.8) 21,700 22,317 2.8 NON-OPERATING INCOME (EXPENSE) - 6,040 14,100 133.4 1,344 637 (52.6) Other expenses 6,730 4,361 (35.2) 471 498 5.6 Non-operating income (expense), net (689) 9,739 (1,512.6) 873 139 (84.0) Income before income tax expense 131,328 136,762 4.1 22,572 22,456 <td< td=""><td></td><td></td><td></td><td></td><td>i</td><td></td><td></td></td<> | | | | | i | | |
| Insurance on deposit, net 9,368 10,841 15.7 1,565 1,604 2.5 Charitable and other donation expenses 3,587 529 (85.2) 69 - | · | | | | | | |
| Charitable and other donation expenses 3,587 529 (85.2) 69 - (100.0) Depreciation 11,352 12,037 6.0 1,930 2,016 4.4 Goodwill amortization N.A. | · | | | i | | | |
| Depreciation 11,352 12,037 6.0 1,930 2,016 4.4 Goodwill amortization - - N.A. - - N.A. Total operating expenses 238,933 263,319 10.2 37,105 36,860 (0.7) Net operating income 132,017 127,022 (3.8) 21,700 22,317 2.8 NON-OPERATING INCOME (EXPENSE) - N.A. - - - - 2.8 - - - - - - - - - - - -< | · | | | | | _, | |
| Goodwill amortization - N.A. - - N.A. Total operating expenses 238,933 263,319 10.2 37,105 36,860 (0,7) Net operating income 132,017 127,022 (3.8) 21,700 22,317 2.8 NON-OPERATING INCOME (EXPENSE) - - - - - - - - - N.A. - - N.A. 0.7 N.A. - - N.A. 0.7 0.7 N.B. 0.7 N.D. 36,00 (0,7) N.D. 1.2 2.3 2.3 2.3 2.3 2.3 2.3 2.3 2.3 2.5 2.6 0.6 | | | | i e | | 2.016 | i i |
| Total operating expenses 238,933 263,319 10.2 37,105 36,860 (0.7) Net operating income 132,017 127,022 (3.8) 21,700 22,317 2.8 NON-OPERATING INCOME (EXPENSE) | · | | , | | -, | -/ | |
| Net operating income 132,017 127,022 (3.8) 21,700 22,317 2.8 NON-OPERATING INCOME (EXPENSE) | | 238.933 | 263.319 | | 37.105 | 36.860 | |
| NON-OPERATING INCOME (EXPENSE) 6,040 14,100 133.4 1,344 637 (52.6) Other expenses 6,730 4,361 (35.2) 471 498 5.6 Non-operating income (expense), net (689) 9,739 (1,512.6) 873 139 (84.0) Income before income tax expense 131,328 136,762 4.1 22,572 22,456 (0.5) Income tax expense 41,325 40,311 (2.5) 6,999 7,448 6.4 | | | | | | | |
| Other income 6,040 14,100 13.4 1,344 637 (52.6) Other expenses 6,730 4,361 (35.2) 471 498 5.6 Non-operating income (expense), net (689) 9,739 (1,512.6) 873 139 (84.0) Income before income tax expense 131,328 136,762 4.1 22,572 22,456 (0.5) Income tax expense 41,325 40,311 (2.5) 6,999 7,448 6.4 | · | | | | | | |
| Other expenses 6,730 4,361 (35.2) 471 498 5.6 Non-operating income (expense), net (689) 9,739 (1,512.6) 873 139 (84.0) Income before income tax expense 131,328 136,762 4.1 22,572 22,456 (0.5) Income tax expense 41,325 40,311 (2.5) 6,999 7,448 6.4 | | 6,040 | 14,100 | 133.4 | 1,344 | 637 | (52.6) |
| Non-operating income (expense), net (689) 9,739 (1,512.6) 873 139 (84.0) Income before income tax expense 131,328 136,762 4.1 22,572 22,456 (0.5) Income tax expense 41,325 40,311 (2.5) 6,999 7,448 6.4 | | | | | | | |
| Income before income tax expense 131,328 136,762 4.1 22,572 22,456 (0.5) Income tax expense 41,325 40,311 (2.5) 6,999 7,448 6.4 | • | | | | | | |
| Income tax expense 41,325 40,311 (2.5) 6,999 7,448 6.4 | | | | · · · · · · · · · · · · · · · · · · · | - | | |
| | | | | | | | |
| | • | | 96,450 | | | 15,008 | |