







Corporate Presentation

December 2020

>>>> Disclaimer

Grupo Aval Acciones y Valores S.A. ("Grupo Aval") is an issuer of securities in Colombia and in the United States.. As such, it is subject to compliance with securities regulation in Colombia and applicable U.S. securities regulation. Grupo Aval is also subject to the inspection and supervision of the Superintendency of Finance as holding company of the Aval financial conglomerate.

The consolidated financial information included in this document is presented in accordance with IFRS as currently issued by the IASB. Details of the calculations of non-GAAP measures such as ROAA and ROAE, among others, are explained when required in this report.

This report includes forward-looking statements. In some cases, you can identify these forward-looking statements by words such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of these and other comparable words. Actual results and events may differ materially from those anticipated herein as a consequence of changes in general, economic and business conditions, changes in interest and currency rates and other risk described from time to time in our filings with the Registro Nacional de Valores y Emisores and the SEC.

Recipients of this document are responsible for the assessment and use of the information provided herein. Matters described in this presentation and our knowledge of them may change extensively and materially over time but we expressly disclaim any obligation to review, update or correct the information provided in this report, including any forward looking statements, and do not intend to provide any update for such material developments prior to our next earnings report.

The content of this document and the figures included herein are intended to provide a summary of the subjects discussed rather than a comprehensive description.

When applicable, in this document we refer to billions as thousands of millions.



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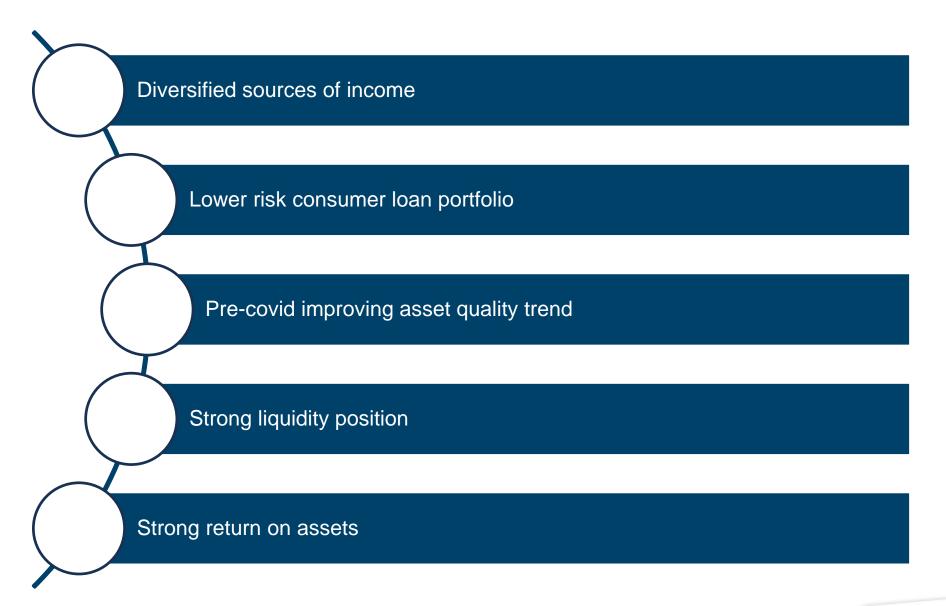
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Aval's structural strengths to navigate cycles





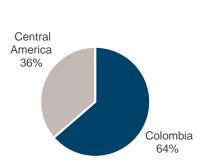


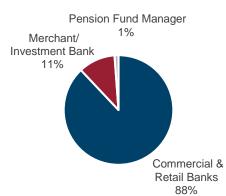
| Key Figures (as of September 30, 2020) | | | | |
|--|---------------|--|--|--|
| Balance Sheet | US\$ billions | | | |
| Total Assets | \$86.4 | | | |
| Net Loans | \$52.4 | | | |
| Deposits | \$56.2 | | | |
| Attr. Net Income | \$0.44 | | | |
| Third Party Assets Under Mgmt. | \$76.2 | | | |

Business Composition

Geographic

By Assets (as of September 30, 2020)



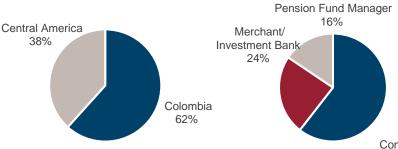


Type of Business

By Net Income (for nine month period ended September 30, 2020)

Geographic

Type of Business



Commercial & Retail Banks

61%

Source: Consolidated company public filings; Bloomberg.

Note: Peso amounts were converted to U.S. dollars using the representative market rate as computed and certified by the Superintendency of Finance of \$3,865.47 per U.S. \$1.00 as of September 30, 2020 (1) Calculated as annualized net income divided by the average of assets for the four quarters ending September 30, 2020 divided by four. (2) Calculated as annualized net income attributable to owners of the parent divided by the average of attributable equity for the four quarters ending September 30, 2020 divided by four. (3) Calculated as total equity minus intangible assets (goodwill plus other intangible assets) divided by total assets minus intangible assets.



Pricing discipline Risk Strict underwriting standards Management Long term value Innovation Digitalization Search for **Profitable** efficiencies and Shared Services economies of Growth scale Selection, compensation and retention Continuous strengthening of our governance Sustainability Collectively increase our impact on our stakeholders





banco

popular

multibank

Banco de

Banco de

Figures as of September 30th, 2020

Market Share

Market Position





25.5% market share in net loans

26.8% market share in deposits

31.1% market share in corporate lending

27.0% market share in consumer lending

42.4% market share in payroll lending

20.0% market share in credit cards

24.1% market share in vehicle loans.

54.3% market share in net income

#1 in assets

#2 in net loans

#1 in deposits

#1 in corporate lending

#1 in consumer lending

#1 in payroll lending

#2 in credit cards

#2 in vehicle loans

#1 in net income



11.2% market share in assets

12.6% market share in net loans

11.4% market share in deposits

40.7% market share in credit card issuance⁽¹⁾

■ 56.3% market share in credit card acquiring (1)

■ 15.1% market share in net income

#1 in assets

#1 in net loans

#1 in deposits

#1 in credit card issuance

#1 in credit card acquiring

#2 in net income



44.1% market share in assets under management⁽²⁾

58.6% market share in affiliates⁽²⁾

#1 in assets under management

#1 in net income

#1 in affiliates



porvenin

Largest toll road operator in Colombia

- Largest gas transportation and distribution company in Colombia
- Largest business hotel chain in Colombia
- +25 thousand hectares of agribusiness farmable land

Source: For Colombia, unconsolidated financial information prepared in accordance with IFRS and filed with the Superintendency of Finance that is published monthly. System: Sum of banks. Grupo Aval is the sum of Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas. For Central America, each company's public filings. calculated based on publicly disclosed data aggregated from the bank superintendencies of Costa Rica, Honduras, El Salvador, Guatemala, Nicaragua and Panamá; BAC Credomatic's net income reflects its international results, since it acts as the regional holding company in Panamá. Market share is determined based on the sum of each bank's consolidated operations in the aforementioned countries. (1) Figures correspond to BAC Credomatic market share as of December 31st, 2019. (2) Figures correspond to mandatory private pension regime.

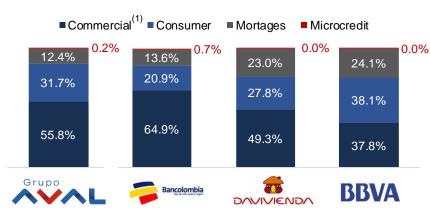




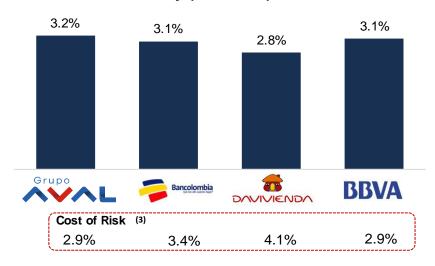
Grupo Aval remains a strong competitor among its peers

Figures as of September 30th, 2020

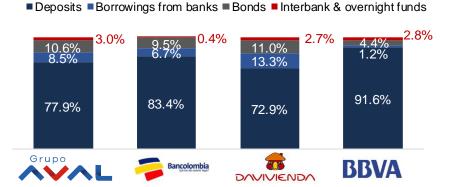
Gross Loan Portfolio Composition



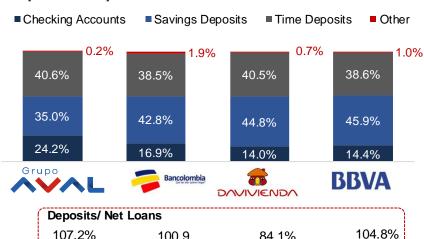
Loan Portfolio Quality (PDLs 90+) (2)



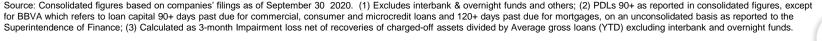
Funding Composition



Deposit Composition



100.9 84.1%





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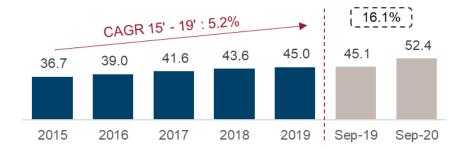




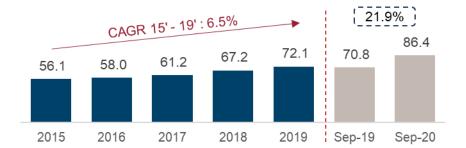
Proven capability to deliver sound financial results (1 I 2) Continuous and sustained growth



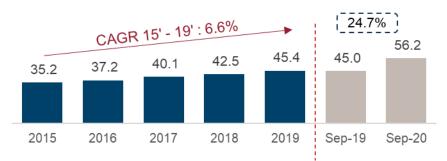
Net Loan Portfolio



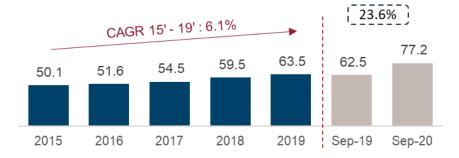
Assets



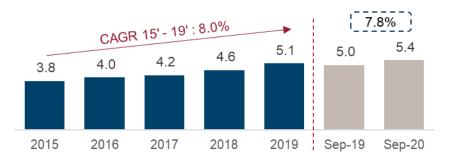
Deposits



Liabilities



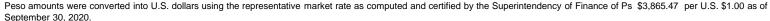
Attributable Shareholders' Equity



Net Attributable Income



Source: Consolidated company public filings.

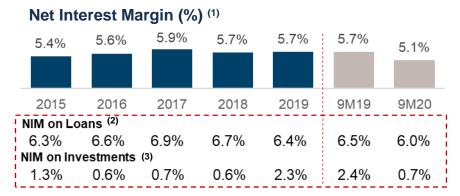




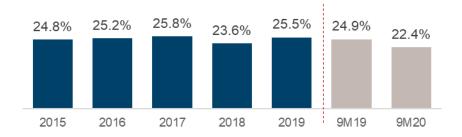
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Proven capability to deliver sound financial results (2 I 2)

Grupo Avals solid track record of consolidated results



Fee Income Ratio (%) (4)



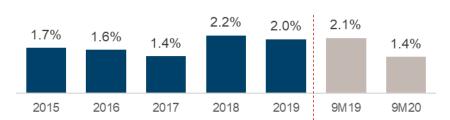




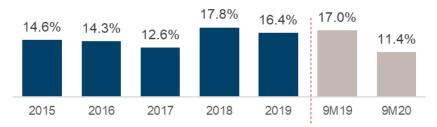
Cost of Risk⁽⁶⁾



ROAA (%) (8)



ROAE (9)



Source: Consolidated company public filings. Figures are reported under IFRS. (1) Calculated as net interest income divided by total average interest-earning assets.; (2) Calculated as net interest income on loans to average loans and financial leases; (3) net interest income on fixed income securities, net trading income from equity and fixed income investment securities held for trading through profit and on interbank and overnight funds; (4) Fee income ratio calculated as net fee income divided by total operating in come before net provisions, we changed the calculation of the fee income ratio as calculated on our Annual Reports on Form 20-F. Figures for 2018, 2017, 2016, 2015 and 2014 have been changed for comparison purposes; (5) Calculated as operating expenses before depreciation and amortization divided by total operating income for efficiency and divided by average total assets for cost to assets, we changed the calculation of the efficiency ratio as calculated on our Annual Reports on Form 20-F. Figures for 2018, 2017, 2016, 2015 and 2014 have been changed for comparison purposes; (6) Calculated as Impairment loss on loans and other accounts receivable net of recoveries of charged-off assets divided by Average gross loans excluding interbank and overnight funds; (7) NPLs are +90 days for commercial, consumer and microcredit loans and +120 for mortgages loans. Figures exclude interest accounts receivable. (8) ROAA calculated as net income before non-controlling interest divided by average of assets (9) Calculated as net income attributable to owners of the parent divided by the average of attributable equity.

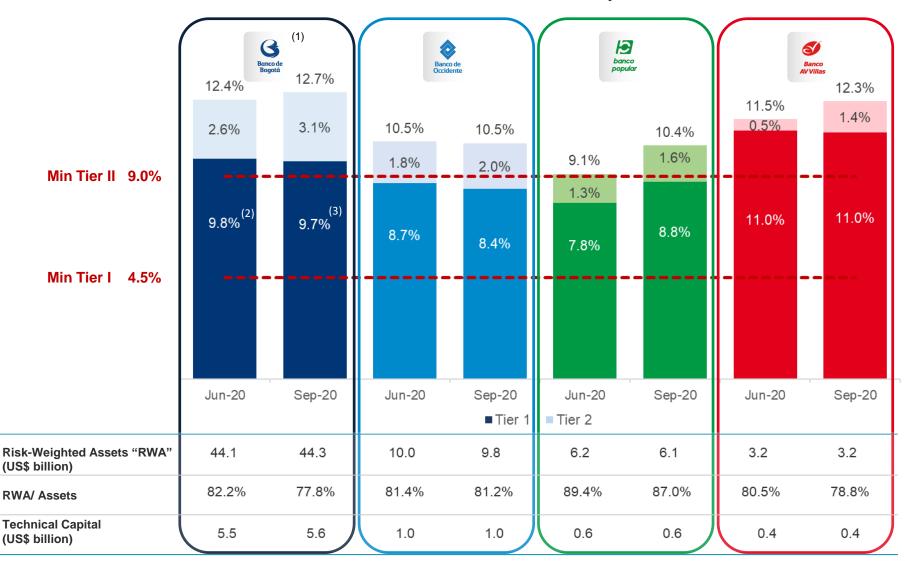




Supported on a sound capital structure

Consistent positive evolution of solvency ratios of our subsidiaries

Consolidated Solvency Ratios

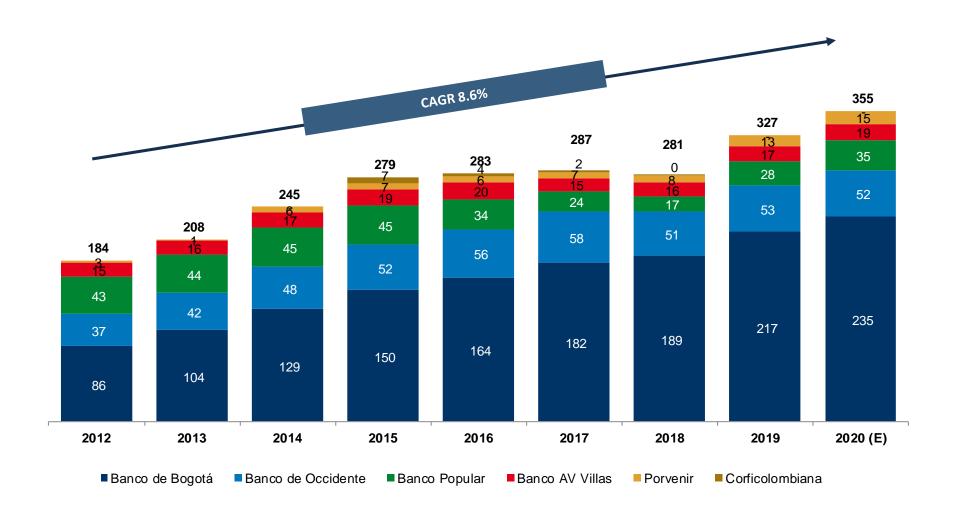






>>>> Steady dividend stream to Grupo Aval

Cash Dividends Received by Grupo Aval (US\$ million)





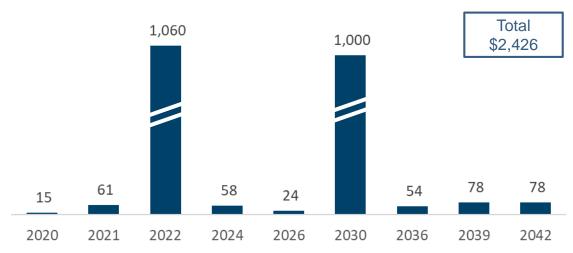


Grupo Aval's debt profile and total assets

Combined Debt Profile (as of September 30, 2020; US\$ million)

| Total Assets | |
|--------------------------------|-------|
| Cash and equivalents | 704 |
| Fixed income investments | 83 |
| Fixed income investments (AT1) | 520 |
| Senior loans to subsidiaries | 580 |
| Cash and loans to subsidiaries | 1,887 |
| Investments in subsidiaries | 6,069 |
| Other assets | 182 |
| Total assets | 8,138 |

Maturity Schedule of Loans and Bonds



Evolution of Key Combined Ratios (as of September 30, 2020)

| Debt service coverage and leverage ratios | 3Q19 | 2Q20 | 3Q20 |
|---|-------|-------|-------|
| Double leverage (1) | 1.14x | 1.20x | 1.20x |
| Net debt / Core earnings (2), (3) | 2.7x | 3.3x | 3.5x |
| Net debt / Cash dividends (2), (3) | 3.2x | 4.3x | 4.6x |
| Core earnings / Interest expense (2) | 5.5x | 3.9x | 4.1x |





Porvenir is the leading private pension and severance fund in Colombia

Assets Under Management (as of September 30, 2020)

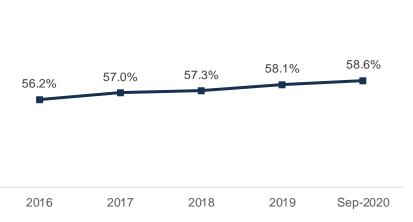
% Market Share Mandatory (AUM)

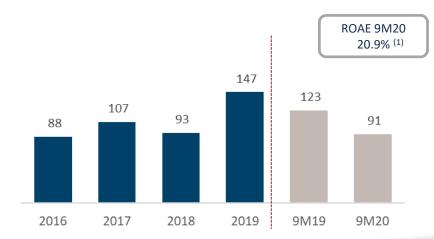




% Market Share Mandatory (Affiliates)

Attributable Net Income (US\$ million)





Source: Superintendency of Finance. Information compiled for private pension funds (AFP) only.

Peso amounts were converted into U.S. dollars using the representative market rate as computed and certified by the Superintendency of Finance of Ps \$3,865.47 per U.S. \$1.00 as of September 30, 2020. (1) Calculated as annualized net income attributable to owners of the parent divided by the average of attributable equity for the four quarters ending September 30, 2020 divided by four.

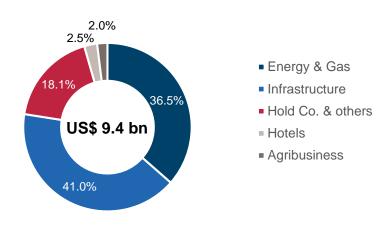




Corficolombiana invest primarily in four industries

Asset Composition by Sector (as of September 30, 2020)

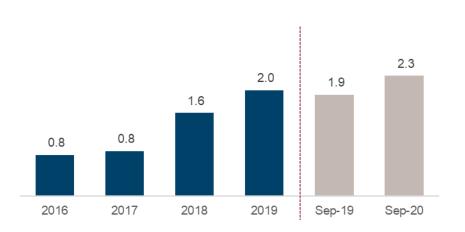
Net Income by Sector (9M20; US\$ mm)

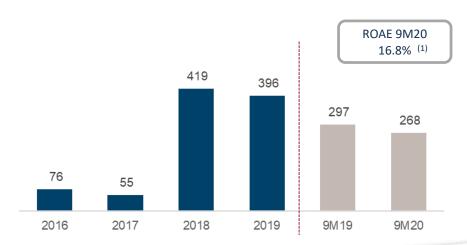




Attributable Equity (US\$ billion)

Attributable Net Income (US\$ million)





Source: Company fillings and Superintendency of Finance



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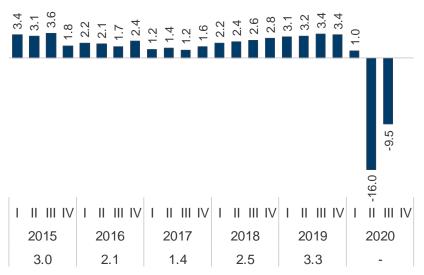
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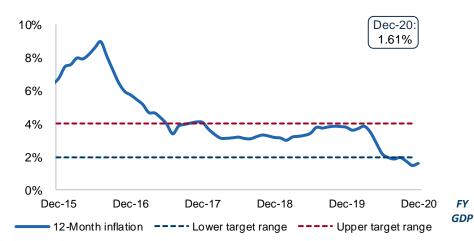
Macroeconomic context - Colombia (1 | 2)

GDP Growth (%)

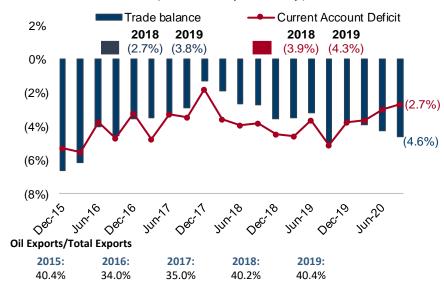


Source: DANE. Seasonally adjusted, constant prices of 2015 GDP

Inflation (%)

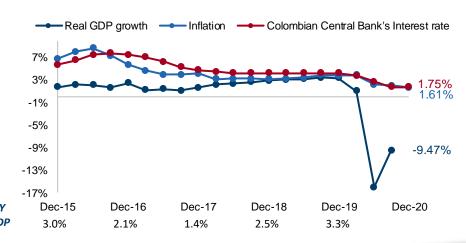


Current Account (% GDP, quarterly)



Source: Banco de la República de Colombia.

Central Bank's Monetary Policy



Source: Banco de la República de Colombia and DANE. GDP Seasonally-adjusted, constant prices (2015 basis)





Macroeconomic context - Colombia (2 | 2)

Real and Projected Fiscal Deficit

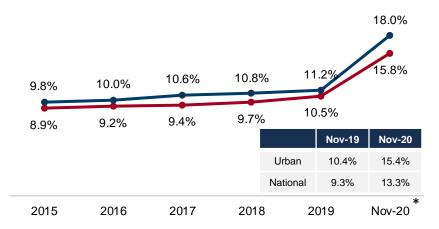
Fiscal Rule (% of GDP)



- Real fiscal deficit
- Projected fis cal deficit (Jun-2020)
- Projected fiscal deficit (Nov-2020)

Source: Ministry of Finance. Projections start in 2020.

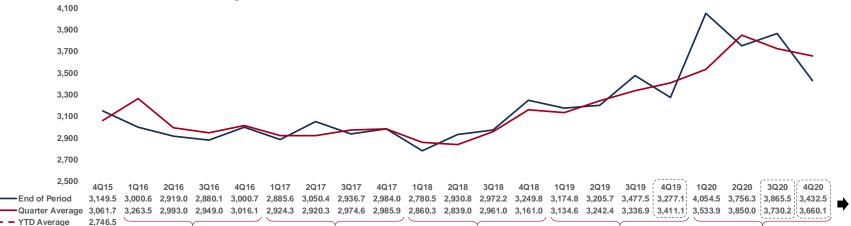
Unemployment (%)



LTM average national unemployment LTM average urban unemployment

Source: Banco de la República de Colombia. Urban unemployment defined as unemployment of 13 cities and their metropolitan areas. * Last twelve months average from November 2019 to October 2020.

Colombian Peso Exchange Rate



FY20 vs FY19
End of Period 4.7%
YTD Average 12.5%

| 4Q20 vs. 4Q19 | 4Q20 vs. 3Q20 |
|------------------|------------------|
| 4.7% | (11.2%) |
| 7.3% | (1.9%) |

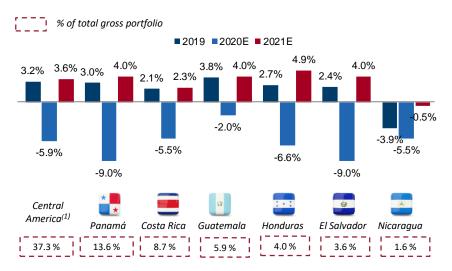
3,053.42 2,951.15 2,956.55 3,282.39 3,691.27





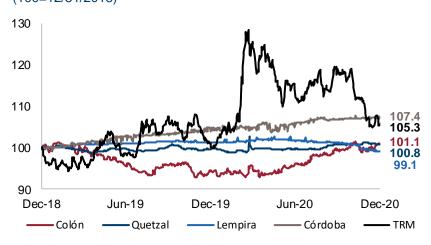
Macroeconomic context - Central America

Growth Outlook - Real GDP



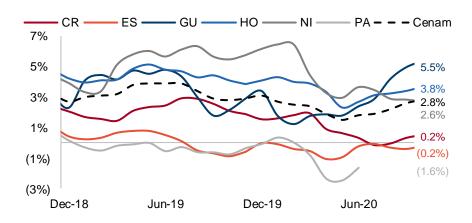
Source: IMF (WEO October 2020); (1) Aggregate growth of all the Central American countries.

Regional Exchange Rates (100=12/31/2018)



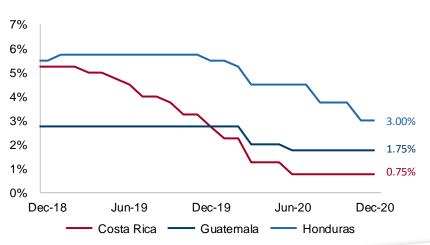
Source: Bloomberg

Inflation per Country



Source: SECMCA. CR: Costa Rica, ES: El Salvador, GU: Guatemala, HO: Honduras, NI: Nicaragua, PA: Panamá, Cenam: Central America. Panamá as of June 2020.

Central Bank's Interest Rates



Source: SECMCA.



