

## Monthly report of unconsolidated results of our banking operation in Colombia under Colombian Banking GAAP

### **April, 2013**

### Disclaimer

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These results are exclusively provided for informational purposes and contain the unconsolidated financial statements of our four Colombian banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas, together, the "Banks") as reported to the Superintendency of Finance, and the combined financial statements of the unconsolidated results of our Banks, which reflect approximately 80% of the consolidated results of Grupo Aval. These unconsolidated financial statements do not reflect the consolidation process of subsidiaries such as Corficolombiana, Porvenir or BAC Credomatic, are not intended to reflect the consolidated financial statements of Grupo Aval and are not necessarily indicative of the results for any other future interim period.

Even though, the information herein has not been audited, financial statements and other financial data included in this report is prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP."

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**BALANCE SHEET** 









Growth (%) Apr-13 Vs. Apr-13 Vs.

As of

### **GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF APRIL, 2013**

(Ps. Millions)	Apr-12	Mar-13	Apr-13	Mar-13	Apr-12
ASSETS		!		!	1
CASH AND CASH EQUIVALENTS		i		i	
Cash and due from banks	4,365,776	6,788,243	4,656,716	(31.4)	6.7
Interbank and overnight funds	1,106,939	744,380	2,139,287	187.4	93.3
Total Cash and cash equivalents	5,472,715	7,532,623	6,796,003	(9.8)	24.2
INVESTMENT SECURITIES		į			
Debt securities	11,152,517	11,054,143	12,111,585	9.6	8.6
Trading	2,006,658	2,991,325	3,591,076	20.0	79.0
Available for Sale	6,150,672	5,247,833	5,711,614	8.8	(7.1)
Held to maturity	2,995,187	2,814,985	2,808,895	(0.2)	(6.2)
Equity securities	7,610,389	8,434,659	9,000,674	6.7	18.3
Trading	33,464	99,903	115,094	15.2	243.9
Available for Sale	7,576,925	8,334,756	8,885,580	6.6	17.3
Allowance	(2,875)	(2,958)	(2,966)	0.3	3.2
Total investment securities, net	18,760,031	19,485,845	21,109,293	8.3	12.5
LOANS AND FINANCIAL LEASES		į			
Commercial loans	36,797,563	39,653,526	40,303,270	1.6	9.5
Consumer loans	16,504,777	19,069,116	19,210,523	0.7	16.4

285,986

874,272

4,822,167

(2,152,825)

57,131,940

659,006

(70,157)

588,850

351,430

895,778

340,004

42,138

601,936

529,075

580,744

1,795,841

88,093,935

13,358,932

16,344,189

27,390,461

57,690,668

1,518,741

5,043,573

2,248,785

5,267,161

651,021

740,506

73,657,234

14,436,701

88,093,935

239,306

597,087

257,472

1,003,453

290,766

1,175,332

5,692,740

(2,409,375)

63,472,104

759,173

(84,777)

674,396

176,910

1,216,105

834,077

353,634

63,094

499,115

507,404

522,807

2,047,545

97,385,659

13,395,955

18,639,650

31,736,750

64,288,375

516,020

185,624

1,303,433

4,114,346

2,475,837

6,888,452

831,271

746,114

81,097,886

16,287,773

97,385,659

264,434

292,362

1,217,827

5,724,451

(2,463,332)

64,285,100

713,428

(82,568)

630,860

216,167

1,047,402

835,339

349,320

63,977

485,323

505,415

771,546

1,968,830

99,064,575

13,049,276

19,321,068

32,615,734

65,545,714

559,636

192,212

1,326,690

4,524,548

2,379,282

6,882,076

790,179

743,311

82,638,608

16,425,966

99,064,575

254,595

0.5

3.6

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(6.0)

(2.6)

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22.2

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47.6

(3.8)

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14.4

12.5

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17.7

(38.5)

4.4

(6.7)

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51.8

(19.4)

(4.5)

9.6

12.5

(2.3)

18.2

19.1

(6.3)

13.6

(25.3)

(12.6)

(10.3)

6.4

5.8

30.7

21.4

0.4

12.2

13.8

12.5

32.9

7.1

# Microcredit Mortgage loans

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

**Total assets** 

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

Total deposits

Other assets, net

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Financial leases











## GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF APRIL, 2013

INCOME STATEMENT	ΥТ	D		Mor	nth	Growth (%)
(Ps. Millions)	Apr-12	Apr-13	LTM	Mar-13	Apr-13	Apr-13 Vs. Mar-13
INTEREST INCOME						
Interest on loans	2,055,535	2,273,126	10.6	567,892	560,562	(1.3)
Interest on investment securities	272,951	431,700	58.2	117,930	81,778	(30.7)
Interbank and overnight funds	50,907	44,273	(13.0)	10,421	10,412	(0.1)
Financial leases	172,849	206,987	19.8	50,447	51,187	1.5
Total Interest Income	2,552,242	2,956,087	15.8	746,689	703,938	(5.7)
INTEREST EXPENSE	!			!	!	
Checking accounts	35,139	40,468	15.2	10,286	8,742	(15.0)
Time deposits	292,383	323,278	10.6	80,075	78,459	(2.0)
Saving deposits	373,066	363,493	(2.6)	89,595	80,370	(10.3)
Total interest expense on deposits	700,587	727,239	3.8	179,956	167,571	(6.9)
Borrowings from banks and others	74,739	52,529	(29.7)	12,463	11,576	(7.1)
Interbank and overnight funds (expenses)	17,778	19,387	9.0	4,689	3,458	(26.2)
Bonds	125,722	130,749	4.0	35,237	34,128	(3.1)
Total interest expense	918,827	929,904	1.2	232,345	216,734	(6.7)
Net Interest Income	1,633,415	2,026,183	24.0	514,345	487,204	(5.3)
Provisions for Ioan and financial lease losses, accrued interest and other, net	275,470	410,033	48.8	112,115	110,916	(1.1)
Recovery of charged-off assets	(43,792)	(47,133)	7.6	(10,528)	(18,410)	74.9
Provision for investment securities, foreclosed assets and other assets	9,888	10,306	4.2	1,583	5,798	266.2
Recovery of provisions for investments securities, foreclosed assets and other assets	(2,573)	(2,466)	(4.1)	(572)	(507)	(11.2)
Total provisions, net	238,993	370,739	55.1	102,598	97,796	(4.7)
Net interest income after provisions	1,394,422	1,655,444	18.7	411,747	389,408	(5.4)
FEES AND OTHER SERVICES INCOME					ĺ	` ′
Commissions from banking services	289,073	311,372	7.7	77,926	80,461	3.3
Branch network services	10,168	9,564	(5.9)	2,289	2,406	5.1
Credit card merchant fees	48,775	58,420	19.8	11,180	18,889	68.9
Checking fees	24,351	21,969	(9.8)	5,013	6,153	22.7
Other	26,832	28,601	6.6	7,215	7,646	6.0
Total fees and other services income	399,199	429,925	7.7	103,624	115,553	11.5
Fees and other services expenses	108,842	118,999		23,044	30,593	32.8
Fees and other services income, net	290,357	310,927	7.1	80,580	84,960	5.4
OTHER OPERATING INCOME						
Foreign exchange (losses) gains, net	(154,072)	83,622	(154.3)	21,561	(3,106)	(114.4)
Gains (losses) on derivative operations, net	184,070	(37,056)		(7,468)	16,800	(325.0)
Gains on sales of investments in equity securities, net	(2)	(0)		(0)	_	(100.0)
Dividend Income	318,116	426,652	34.1	229,513	145,319	(36.7)
Other	57,383	60,153	4.8	15,099	15,207	0.7
Total other operating income	405,496	533,371	31.5	258,705	174,220	(32.7)
Total operating income	2,090,276	2,499,742	19.6	751,031	648,588	(13.6)
OPERATING EXPENSES	, in the second					
Salaries and employee benefits	371,813	405,513	9.1	101,768	104,825	3.0
Bonus plan payments	13,408	14,736	9.9	4,112	4,791	16.5
Termination payments	2,309	1,959	(15.1)	528	509	(3.6)
Administrative and other expenses	579,244	659,087	13.8	160,196	175,257	9.4
Insurance on deposit, net	61,144	61,591	0.7	15,343	15,864	3.4
Charitable and other donation expenses	3,420	567	(83.4)	192	13,804	(27.8)
Depreciation	69,732	74,385	6.7	18,825	19,195	2.0
Goodwill amortization	7,444	7,956	6.9	1,989	1,989	(0.0)
Total operating expenses	1,108,513	1,225,795	10.6	302,955	322,570	6.5
Net operating income	981,763	1,273,947	29.8	448,076	326,018	(27.2)
NON-OPERATING INCOME (EXPENSE)	301,703	1,275,547	23.0	440,070	320,018	(27.2)
Other income	87,820	109,461	24.6	40,070	46,592	16.3
Other income Other expenses	20,464	25,226	23.3	7,616	5,924	(22.2)
Non-operating income (expense), net	67,357	84,235	25.1	32,454	40,668	25.3
Income before income tax expense	1,049,119	1,358,182	29.5	480,531	366,686	(23.7)
Income tax expense	267,644	368,829	29.5 37.8	99,038	100,448	1.4
Net income	781,476	989,353	26.6	381,493	266,238	(30.2)
Wet income—	701,470	363,333	20.0	361,433	200,238	(30.2)



**BALANCE SHEET** 

(Ps. Millions)





Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

**Total liabilities** 

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

**Total assets** 

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

Total deposits

Other assets, net







Apr-13

Growth (%) Apr-13 Vs. Apr-13 Vs.

As of

Mar-13

Apr-12

(890,398)

330,439

(36,193)

294,246

296,394

508,256

312,331

18,502

278,007

503,819

218,491

947,276

43,911,941

7,376,834

9,098,000

249,280

208,768

983,050

110,548

2,727,325

1,090,888

1,478,552

227,230

246,502

35,480,771

8,431,170

43,911,941

11,683,794

28,407,907

27,294,978

(1,057,553)

30,431,218

381,108

(45,251)

335,856

137,099

662,026

318,457

878

21,884

225,682

483,505

180,689

1,090,676

48,994,928

7,445,207

10,490,767

14,355,648

32,549,619

257,997

140,255

390,903

128,007

1,981,547

1,246,709

2,438,578

416,954

222,548

39,515,121

9,479,807

48,994,928

(1,078,164)

31,063,936

356,970

(43,842)

313,128

173,965

575,397

317,736

22,424

211,097

481,640

285,480

1,009,076

50,542,893

7,163,495

10,860,293

15,323,045

33,611,296

264,462

150,479

539,729

124,470

2,391,330

1,164,350

2,432,203

351,078

217,864

40,982,799

9,560,094

50,542,893

861

1.9

(6.3)

(3.1)

(6.8)

26.9

(13.1)

(0.2)

(2.0)

2.5

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58.0

(7.5)

3.2

(3.8)

3.5

6.7

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3.3

7.3

38.1

20.7

(2.8)

(6.6)

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(24.1)

(4.4)

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15.1

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19.4

31.1

6.1

18.3

(27.9)

(45.1)

(12.3)

12.6

6.7

64.5

54.5

(11.6)

15.5

13.4

15.1

30.7

6.4

### BANCO DE BOGOTÁ

**UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2013** 

	_		i i	Mar-13	Apr-12
ASSETS		!		1	'
CASH AND CASH EQUIVALENTS		i	ı	i	ļ
Cash and due from banks	2,035,118	3,076,347	1,857,506	(39.6)	(8.7)
Interbank and overnight funds	128,013	121,704	1,194,531	881.5	833.1
Total Cash and cash equivalents	2,163,131	3,198,051	3,052,037	(4.6)	41.1
INVESTMENT SECURITIES		i	l	i	
Debt securities	5,077,360	5,304,950	6,038,506	13.8	18.9
Trading	559,239	974,466	1,506,856	54.6	169.4
Available for Sale	3,073,106	2,826,524	3,047,357	7.8	(0.8)
Held to maturity	1,445,015	1,503,960	1,484,293	(1.3)	2.7
Equity securities	5,999,849	6,604,684	6,998,335	6.0	16.6
Trading	-	-	-	N.A.	N.A.
Available for Sale	5,999,849	6,604,684	6,998,335	6.0	16.6
Allowance	(699)	(726)	(723)	(0.3)	3.4
Total investment securities, net	11,076,510	11,908,908	13,036,117	9.5	17.7
LOANS AND FINANCIAL LEASES		į	ı	i	ļ
Commercial loans	21,505,316	23,376,312	23,969,509	2.5	11.5
Consumer loans	5,340,880	6,246,937	6,273,684	0.4	17.5
Microcredit	245,089	259,773	262,272	1.0	7.0
Mortgage loans	68,437	268,122	301,641	12.5	340.8
Financial leases	1,025,653	1,337,628	1,334,994	(0.2)	30.2











## BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2013

INCOME STATEMENT	YT	D		Mor	th	Growth (%)
(Ps. Millions)	Apr-12	Apr-13	LTM	Mar-13	Apr-13	Apr-13 Vs. Mar-13
INTEREST INCOME						
Interest on loans	941,408	1,052,358	11.8	259,995	261,893	0.7
Interest on investment securities	123,734	240,592	94.4	61,908	37,704	(39.1)
Interbank and overnight funds	22,640	22,544	(0.4)	4,469	4,858	8.7
Financial leases	32,455	46,168	42.3	11,531	11,420	(1.0)
Total Interest Income	1,120,237	1,361,662	21.6	337,904	315,874	(6.5)
INTEREST EXPENSE						
Checking accounts	26,487	32,566	23.0	8,553	7,220	(15.6)
Time deposits	160,010	173,106	8.2	43,233	42,440	(1.8)
Saving deposits	173,134	181,202	4.7	41,745	38,488	(7.8)
Total interest expense on deposits	359,631	386,873	7.6	93,531	88,147	(5.8)
Borrowings from banks and others	31,587	23,430	(25.8)	5,269	5,439	3.2
Interbank and overnight funds (expenses)	4,779	4,697	(1.7)	1,202	1,457	21.2
Bonds	33,174	39,929	20.4	12,009	12,122	0.9
Total interest expense	429,171	454,929	6.0	112,010	107,166	(4.3)
Net Interest Income	691,066	906,732	31.2	225,893	208,708	(7.6)
Provisions for loan and financial lease losses, accrued interest and other, net	112,013	168,659	50.6	48,774	41,288	(15.3)
Recovery of charged-off assets	(12,736)	(16,185)	27.1	(5,079)	(4,219)	
Provision for investment securities, foreclosed assets and other assets	3,394	5,186	52.8	448	4,002	793.2
Recovery of provisions for investments securities, foreclosed assets and other assets	(322) 102,348	(696)	115.9 <b>53.4</b>	(90) <b>44,053</b>	(82) <b>40,988</b>	(8.7) <b>(7.0)</b>
Total provisions, net  Net interest income after provisions	588,718	156,964 749,768	27.4	181,841	167,719	(7.8)
FEES AND OTHER SERVICES INCOME	300,/10	745,708	27.4	101,041	107,719	(7.0)
Commissions from banking services	168,436	178,425	5.9	45,688	45,304	(0.8)
Branch network services	108,430	9,524	(6.0)	2,279	2,396	5.1
Credit card merchant fees	18,355	21,700	18.2	5,127	6,840	33.4
Checking fees	13,216	11,501	(13.0)	2,702	3,172	17.4
Other	1,527	1,860	21.8	251	361	43.9
Total fees and other services income	211,662	223,009	5.4	56,046	58,072	3.6
Fees and other services expenses	46,208	48,044	4.0	8,736	10,048	15.0
Fees and other services income, net	165,454	174,965	5.7	47,310	48,024	1.5
OTHER OPERATING INCOME	i					
Foreign exchange (losses) gains, net	(149,096)	71,057	(147.7)	19,561	(3,842)	(119.6)
Gains (losses) on derivative operations, net	170,104	(34,975)	(120.6)	(7,067)	12,541	(277.5)
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.
Dividend Income	226,086	316,180	39.8	143,559	138,086	(3.8)
Other	805	908	12.7	210	244	16.3
Total other operating income	247,899	353,170	42.5	156,263	147,029	(5.9)
Total operating income	1,002,071	1,277,903	27.5	385,413	362,773	(5.9)
OPERATING EXPENSES	į			į		
Salaries and employee benefits	149,405	172,311	15.3	43,544	44,259	1.6
Bonus plan payments	4,737	5,254	10.9	984	2,220	125.6
Termination payments	705	164	(76.8)	96	13	(86.4)
Administrative and other expenses	269,429	316,478	17.5	73,997	89,611	21.1
Insurance on deposit, net	32,881	30,460	(7.4)	7,461	7,768	4.1
Charitable and other donation expenses	1,386	72	(94.8)	72	-	(100.0)
Depreciation	14,846	16,822	13.3	4,243	4,265	0.5
Goodwill amortization	6,979	7,460	6.9	1,865	1,865	(0.0)
Total operating expenses	480,368	549,021	14.3	132,263	150,001	13.4
Net operating income	521,703	728,882	39.7	253,151	212,771	(16.0)
NON-OPERATING INCOME (EXPENSE)						
Other income	37,095	42,558	14.7	5,062	30,053	493.7
Other expenses	7,087	13,133	85.3	4,918	2,117	(57.0)
Non-operating income (expense), net	30,008	29,425	(1.9)	144	27,936	19,362.3
Income before income tax expense	551,711	758,307	37.4	253,294	240,707	(5.0)
Income tax expense	131,510	191,007	45.2	45,907	58,362	27.1
Net income	420,201	567,300	35.0	207,387	182,345	(12.1)





Cash and due from banks

**INVESTMENT SECURITIES** Debt securities

Available for Sale

Held to maturity

Available for Sale

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

**Total assets** 

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

**Total liabilities** 

LOANS AND FINANCIAL LEASES

Equity securities

Trading

Trading

Allowance

Interbank and overnight funds

Total Cash and cash equivalents







1,239,802

1,678,630

2,286,274

995,645

806,512

484,117

5,071

1,408,950

1,403,879

3.695.225

9,369,693

3,693,555

4,076,329

16,488,454

(653,439)

162,000

(20,729)

141,270

41,809

389,929

251,090

348,028

26,340

23,776

325,718

382,918

23,927,333

3,671,128

4,037,761

6,994,607

14,876,869

173,373

41,497

189,698

79,525

564,835

139,215

120,125

20,402,039

3,525,294

23,927,333

2,512,087

1,878,188

134,146

2,317

438,828

(19.7)

8.5

(13.9)

4.6

0.9

1.8

11.4

0.3

11.5

N.A.

7.1

0.1

1.3

N.A.

31.4

1.0

2.0

0.5

(8.2)

(2.8)

(8.9)

9.8

1.6

(1.2)

2.8

1.6

(0.5)

3.5

2.1

0.0

(1.4)

3.9

0.9

1.2

(5.0)

0.5

(4.7)

1.0

(12.8)

(0.4)

(0.2)

1.1

0.0

(51.2)

11.6

(15.1)

11.3

26.3

(4.2)

16.6

(5.2)

18.4

(9.5)

(28.9)

24.4

N.A.

24.0

N.A.

4.2

9.7

25.8

N.A.

N.A.

16.2

9.9

14.5

14.0 19.9

13.2

(21.1)

10.1

(24.6)

133.6

2.5

(3.2)

(5.9)

61.0

18.2

12.4

(3.9)

45.4

5.9

(28.1)

10.7

(12.5)

130.8

14.3

8.7

12.9

17.7

9.5

(1.7)

12.3

13.2

12.4

Banco de Bogotá		bence copular	Banco AV Villas						, a	
BANCO DE OC UNCONSOLID		CIAL STAT	EMENTS	AS OF APRIL,	2013					
BALANCE SHE	ET						As of			rth (%)
									_	
(Ps. Millions)						Apr-12	Mar-13	Apr-13	Apr-13 Vs. Mar-13	Apr-13 V: Apr-12
(Ps. Millions) ASSETS						Apr-12	Mar-13	Apr-13		

Banco de Occidente

Banco de Occidente

1,544,435

1,948,761

2,186,752

986,467

724,810

475,475

5,054

1,264,551

1,259,497

3.451.303

9,356,479

3,647,022

4,034,118

16,399,067

(640,316)

176,388

(21,319)

155,069

38,079

459,316

247,104

352,319

25,615

132,010

314,638

375,141

23,922,321

3,724,927

3,886,477

6,931,524

14.698.216

155,289

43,679

388,726

83,463

559,270

159,618

120,551

20,433,771

3,488,550

23,922,321

2,512,087

1,868,161

23,900

1,763

404,326

981,694

458,042

1,439,736

2,412,670

840,607

891,242

680,821

1,132,177

1,132,177

3,544,847

8,544,918

2,936,921

3,507,897

14,395,071

(594,665)

142,099

(17,283)

124,816

52,993

353,999

333,048

339,598

11,278

138,561

25,256

202,333

323,885

21,285,420

3,819,424

2,777,663

6,604,409

13,442,712

241,216

47,422

82,185

73,131

500,340

127,187

122,153

18,171,349

3,114,070

21,285,420

2,133,651

1,642,568











## BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2013

INCOME STATEMENT	YT	'D		Moi	nth	Growth (%)
(Ps. Millions)	Apr-12	Apr-13	LTM	Mar-13	Apr -13	Apr-13 Vs. Mar-13
INTEREST INCOME				į		
Interest on loans	434,041	482,710	11.2	123,701	115,959	(6.3)
Interest on investment securities	45,287	52,177	15.2	13,964	5,828	(58.3)
Interbank and overnight funds	18,269	13,379	(26.8)	3,571	2,950	(17.4)
Financial leases	128,844	148,286	15.1	35,783	36,559	2.2
Total Interest Income	626,440	696,553	11.2	177,019	161,296	(8.9)
INTEREST EXPENSE						
Checking accounts	2,692	3,380	25.6	850	680	(20.0)
Time deposits	48,793	72,709	49.0	18,402	17,829	(3.1)
Saving deposits	90,067	76,936	(14.6)	20,101	17,313	(13.9)
Total interest expense on deposits	141,551	153,025	8.1	39,353	35,821	(9.0)
Borrowings from banks and others	28,771	21,813	(24.2)	5,529	5,239	(5.2)
Interbank and overnight funds (expenses)	4,117	6,154	49.5	1,743	83	(95.2)
Bonds	53,146	53,119	(0.1)	13,654	12,864	(5.8)
Total interest expense	227,586	234,111	2.9	60,279	54,008	(10.4)
Net Interest Income	398,854	462,441	15.9	116,740	107,289	(8.1)
Provisions for Ioan and financial lease losses, accrued interest and other, net	86,260	129,983	50.7	34,383	39,021	13.5
Recovery of charged-off assets	(14,461)	(19,739)	36.5	(2,818)	(10,551)	274.4
Provision for investment securities, foreclosed assets and other assets	4,296	3,675	(14.4)	860	1,309	52.1
Recovery of provisions for investments securities, foreclosed assets and other assets	(1,080)	(1,076)	(0.3)	(311)	(238)	(23.6)
Total provisions, net	75,016	112,842	50.4	32,113	29,541	(8.0)
Net interest income after provisions	323,839	349,599	8.0	84,627	77,748	(8.1)
FEES AND OTHER SERVICES INCOME				!		
Commissions from banking services	47,986	55,144	14.9	13,003	14,210	9.3
Branch network services	-	-	N.A.	-	-	N.A.
Credit card merchant fees	24,594	29,887	21.5	4,513	10,280	127.8
Checking fees	7,316	6,873	(6.1)	1,489	1,941	30.3
Other	10,213	9,614	(5.9)	2,840	2,483	(12.6)
Total fees and other services income	90,110	101,518	12.7	21,846	28,913	32.4
Fees and other services expenses	34,962	38,217	9.3	6,195	12,265	98.0
Fees and other services income, net	55,148	63,301	14.8	15,651	16,648	6.4
OTHER OPERATING INCOME						
Foreign exchange (losses) gains, net	(2,371)	10,925	(560.9)	1,581	577	(63.5)
Gains (losses) on derivative operations, net	12,771	(1,775)		(317)	4,196	(1,424.0)
Gains on sales of investments in equity securities, net	, -	` ' -	N.A.	` - 1	, -	N.A.
Dividend Income	67,391	83,288	23.6	64,091	1,913	(97.0)
Other	56,136	58,792	4.7	14,785	14,837	0.3
Total other operating income	133,928	151,232		80,140	21,523	
Total operating income	512,915	564,132	10.0	180,418	115,918	(35.7)
OPERATING EXPENSES		ĺ			ĺ	· · ·
Salaries and employee benefits	98,559	106,918	8.5	26,789	27,273	1.8
Bonus plan payments	6,287	6,924	10.1	1,771	1,785	0.8
Termination payments	1,337	1,384	3.5	346	346	_
Administrative and other expenses	127,745	140,693	10.1	34,775	37,114	6.7
Insurance on deposit, net	12,851	14,504	12.9	3,660	3,686	0.7
Charitable and other donation expenses	1,117	18	(98.4)	7		(36.0)
Depreciation	41,835	44,126	5.5	11,238	11,630	3.5
Goodwill amortization	465	496	6.7	124	124	-
Total operating expenses	290,194	315,063		78,710	81,964	4.1
Net operating income	222,720	249,069	11.8	101,707	33,955	
NON-OPERATING INCOME (EXPENSE)	222,720	213,003	11.0	101,707	03,533	(00.0)
Other income	13,687	18,479	35.0	1,345	11,297	740.3
Other expenses	6,895	4,863	(29.5)	918	1,786	94.6
Non-operating income (expense), net	6,793			427	9,512	
Income before income tax expense	229,513			102,134	43,466	
Income tax expense	55,518	63,866	14.5 15.0	102,134	43,466 14,747	
Net income	173,995	198,819	14.3	87,264		(0.8) (67.1)
Net intolle-	173,995	198,819	14.3	87,264	28,720	(67.1)





Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES
Debt securities

Available for Sale

Held to maturity

Available for Sale

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES DEPOSITS

Other

**Bonds** 

**Total deposits** 

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES

Equity securities

Trading

Trading

Allowance









1,091,587

1,509,906

1,531,930

331,089

676,259

524,582

505,707

34,109

471,597

2,037,637

4,682,484

6,380,104

14,457

87,450

313,128

(447,633)

123,851

114,678

39,704

157,405

10,399

92,794

125,394

355,473

15,473,982

1,609,177

1,915,740

6,423,546

10,032,279

83,817

174,447

26,618

517,396

221,627

362,391

13,272,685

2,201,297

15,473,982

1,937,787

139

(9,173)

169

432

11,029,990

418,319

(29.1)

(11.5)

(2.2)

19.0

(11.3)

(0.2)

2.6

(0.1)

2.8

N.A.

(1.0)

0.1

8.0

(0.7)

0.5

(2.5)

3.7

0.3

(2.5)

(0.9)

(2.6)

(89.8)

(23.6)

(0.6)

(1.4)

0.7

0.0

N.A.

(1.5)

(0.7)

1.6

(0.2)

(3.1)

(1.6)

28.6

(91.7)

(100.0)

(3.8)

(4.5)

5.5

16.7

1.7

(0.8)

0.4

(0.7)

719.3

152.7

16.3

(10.4)

(15.7)

89.3

(38.0)

(5.0)

8.4

2.4

8.8

N.A.

(10.8)

2.7

11.4

(19.7)

(0.9)

8.5

8.9

7.4

(0.1)

(3.9)

0.2

(83.9)

(60.3)

20.2

6.2

20.3

(29.9)

N.A.

(2.3)

0.6

3.7

(2.9)

(9.9)

10.6

21.8

(89.1)

(100.0)

(68.2)

(22.2)

1.4

17.1

(3.3)

8.6

2.2

13.7

3.7

3.9

7.5

Bogotá Occidente Angeldo Anvillas					
BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2013					
BALANCE SHEET		As of		Grow	vth (%)
(Ps. Millions)	Apr-12	Mar-13	Apr-13	Apr-13 Vs. Mar-13	Apr-13 Vs Apr-12
ASSETS			ļ.	I	-
CASH AND CASH EQUIVALENTS			i	i	

938,393

466,779

1,405,172

1,817,391

1,090,175

174,919

552,298

466,639

33,296

433,343

2,284,030

4,558,849

5,726,388

17,997

88,232

288,616

(411,140)

123,948

114,404

(9,544)

1,053

99,978

130,909

406

8,641

132,295

128,388

353,263

14,927,482

1,656,961

2,125,687

5,805,780

9,657,249

68,821

1,282

22,000

549,248

34,230

510,276

229,297

333,675

12,992,215

1,935,268

14,927,482

1,654,958

10,268,943

1,540,296

1,705,822

1,566,085

278,110

762,472

525,503

492,957

34,149

458,807

2,059,041

4,678,952

6,332,384

14,562

87,008

320,994

(431,796)

127,024

117,771

(9,253)

1,658

438

51,969

158,360

10,330

92,767

15,305

361,004

15,576,569

1,583,616

1,919,531

6,627,037

10,195,339

65,155

1,689

3,664

181,318

27,879

490,248

189,946

356,165

13,384,036

2,192,533

15,576,569

1,937,787

11,002,105

165,526











## BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2013

Research	INCOME STATEMENT	YT	'D		Mon	th	Growth (%)
Interest on loans Interest non inestment securities   5,8,95   63,76   8,1   9,703   31,745   Interbank and overnight funds   5,971   14,93   2,012   2,432   15,100   13,100	(Ps. Millions)	Apr-12	Apr-13	LTM	Mar-13	Apr-13	Apr-13 Vs. Mar-13
Interest na investment securities   58,955   63,756   8.1   9,730   31,745     Interbank and overright funds   7,018   5,971   14.99   2,012   2,422     Financial lesses   11,550   12,533   8.5   3,133   3,038     Financial lesses   10,773   560,887   58   133,916     INTEREST RUPPISE   10,773   560,887   58   133,916     INTEREST RUPPISE   10,774   14.00   14.00   14.00   15.00     Checking accounts   5,429   3,788   630,67   642   8.856   609     Time deposits   42,028   36,057   67,77   20,114   17,940     Total interest expense on deposits   11,555   16,03   25,667   25,661     Total interest expense on deposits   11,555   15,008   25,667   25,661     Total interest expense on deposits   11,555   17,14   42   201   601     Borrowings from banks and others   11,555   17,714   42   201   601     Borrowings from banks and others   11,555   17,714   42   201   601     Borrowings from banks and others   14,000   37,001   41.30   95,74   9,142     Total interest expense   18,229   160,740   11,18   40,698   37,001     Frousions for local and financial lesse losses, accrued interest and other, net   35,000   37,055   5.8   5,432   11,000     Provisions for local and financial lesse losses, accrued interest and other, assets   1,302   880   (12,44)   (11,6)     Provision for investment securities, foreclosed assets and other assets   1,302   880   (12,44)   (11,6)     Provisions for investment securities, foreclosed assets and other assets   1,302   880   (12,44)   (11,6)     Provisions for investment securities, foreclosed assets and other assets   1,302   880   (12,44)   (11,6)     Total provisions for investment securities, foreclosed assets and other assets   1,302   880   (12,44)   (11,6)     Total provisions for investment securities, foreclosed assets and other assets   1,302   880   (12,44)   (11,6)     Total provisions for investment securities, foreclosed assets and other assets   1,302   880   (12,44)   (11,6)     Total provisions for investment securities, foreclosed assets and other assets   1,302	INTEREST INCOME						
Interhank and overnight funds	Interest on loans	452,814	478,627	5.7	119,041	117,841	(1.0)
Financial lases   11,550   12,533   8.5   3,132   3,208   1052	Interest on investment securities	58,995	63,756	8.1	9,730	31,745	226.3
Total Interest Income   \$30,377   \$60,887   \$8   \$13,996   \$15,226   \$10,000   \$60	Interbank and overnight funds	7,018	5,971	(14.9)	2,012	2,432	20.9
INTEREST DIPONSE	Financial leases	11,550	12,533	8.5	3,132	3,208	2.4
Checking accounts	Total Interest Income	530,377	560,887	5.8	133,916	155,226	15.9
March   Marc	INTEREST EXPENSE	!			!		!
Saving deposits   \$2,00   75,766   (7.7   20,114   17,940   17,940   17,940   17,940   17,940   17,940   17,940   17,940   17,940   17,941   17,941   17,940   17,941   17,940   17,941   17,9	Checking accounts	5,429	3,768	(30.6)	696	609	(12.5)
Total Interest expense on deposits   129,561   115,591   10,08   29,667   50,000	Time deposits	42,028	36,057	(14.2)	8,856	8,412	(5.0)
Borrowings from banks and others   11,545   5,735   50,30   1,256   50,20   1,125   50,20   50,01   1,125   50,02   50,01	Saving deposits	82,104	75,766	(7.7)	20,114	17,940	(10.8)
Interbank and overright funds (expenses)	Total interest expense on deposits	129,561	115,591	(10.8)	29,667	26,961	(9.1)
Sonds	Borrowings from banks and others	11,545	5,735	(50.3)	1,256	502	(60.0)
107.21   107.22   1	Interbank and overnight funds (expenses)	1,789	1,714	(4.2)	201	601	199.4
Not Interest Income	Bonds	39,402	37,701	(4.3)	9,574	9,142	(4.5)
Provision for loan and financial lease losses, accrued interest and other, net Recovery of charged-off assets (5,479) (4,501) (17,8) (918) (1,541) Provision for investment securities, foreclosed assets and other assets (5,479) (4,610) (2,42) (94) (116) Recovery of provisions for investments securities, foreclosed assets and other assets (5,49) (4,61) (2,42) (94) (116) Total provisions, net (5,49) (4,61) (2,42) (94) (4,61)	Total interest expense	182,297	160,740	(11.8)	40,698	37,206	(8.6)
Recovery of braged-off assets   (5,479)   (4,501)   (17,8)   (918)   (1,541)   (7,79)   (7,78)   (7,79)   (7,78)   (7,79)   (7,78)   (7,79)   (7,78)   (7,79)   (7,78)   (7,79)   (7,	Net Interest Income	348,080	400,146	15.0	93,217	118,020	26.6
Provision for investments securities, foreclosed assets and other assets Recovery of provisions for investments securities, foreclosed assets and other assets (549) (416) (24.2) (94) (116) Total provisions, net (116) (24.2) (94) (116) Total provisions, net (116) (	Provisions for Ioan and financial lease losses, accrued interest and other, net	35,030	37,055	5.8	5,432	15,812	191.1
Recovery of provisions for investments securities, foreclosed assets and other assets   (549)   (416)   (24.2)   (94)   (116)   (74.2)	Recovery of charged-off assets	(5,479)	(4,501)	(17.8)	(918)	(1,541)	67.8
Total provisions, net Net interest income after provisions S17,775 Net interest income after provisions S17,775 S17,128 S15,128 S15,258 S103,434 S15,268 S103,434 S15,268 S103,434 S15,268 S103,434 S15,268 S103,434 S15,268 S103,434 S15,268 S103,434 S103,434 S15,268 S103,434	Provision for investment securities, foreclosed assets and other assets	1,302	880	(32.4)	115	370	222.6
Total provisions, net Net interest income after provisions S17,775 Net interest income after provisions S17,775 S17,128 S15,128 S15,258 S103,434 S15,268 S103,434 S15,268 S103,434 S15,268 S103,434 S15,268 S103,434 S15,268 S103,434 S15,268 S103,434 S103,434 S15,268 S103,434	Recovery of provisions for investments securities, foreclosed assets and other assets	(549)	(416)	(24.2)	(94)	(116)	23.7
FEES AND OTHER SERVICES INCOME					_		
FEES AND OTHER SERVICES INCOME   27,368   9.3   6,581   7,818   8   8   9.3   6,581   7,818   8   8   8   9.3   6,581   7,818   8   8   8   9.3   6,581   7,818   8   8   8   8   8   8   8   8   8	Net interest income after provisions			15.5			16.7
Branch network services						ĺ	
Branch network services		25.045	27.368	9.3	6.581	7.818	18.8
Credit card merchant fees         1,835         2,035         10.9         447         509           Checking fees         1,225         1,134         (7.4)         265         333           Other         3,600         2,774         (22.9)         612         749           Total fees and other services expenses         9,790         11,929         21.8         3,067         2,852           Fees and other services expenses         9,790         11,929         21.8         3,067         2,852           Fees and other services income, net         21,958         21,422         (2.4)         4,849         6,567           OTHER OPERATING INCOME         Foreign exchange (losses) gains, net         (1,619)         1,1115         (168.9)         270         137           Gains (losses) on derivative operations, net         5         (73)         (1,643.1)         (21)         10           Gains (losses) on derivative operations, net         (2,100)         (83.0)         (0)         -           Other         21,384         22,498         5.2         21,863         635           Other         442         451         2.0         104         125           Total other operating income         20,210         23,991 <td>5</td> <td>· · · · · · · · · · · · · · · · · · ·</td> <td></td> <td></td> <td></td> <td></td> <td>_</td>	5	· · · · · · · · · · · · · · · · · · ·					_
Checking fees			:	10.9			13.9
Other         3,600         2,774         (22.9)         612         749           Total fees and other services income         31,745         33,351         5.1         7,915         9,419           Fees and other services expenses         9,790         11,929         21.8         3,067         2,882           Fees and other services income, net         21,954         21,422         (2.4)         4,849         6,567           OTHER OPERATING INCOME         5         (1,619)         1,115         (168.9)         270         137           Gains (losses) and erivative operations, net         5         (73)         (1,643.1)         (21)         10           Gains (losses) on derivative operations, net         5         (73)         (1,643.1)         (21)         10           Gains on sales of investments in equity securities, net         (21)         (0         (83.0)         (0)         -           Oividend Income         21,334         22,498         5.2         21,863         635         Other           Other         442         451         2.0         104         125         125         12,216         98           Other operating income         20,210         23,991         18.77         22,216 <th< td=""><td></td><td>i i</td><td></td><td></td><td></td><td></td><td>25.6</td></th<>		i i					25.6
Total fees and other services income   31,745   33,351   5.1   7,915   9,419							•
Fees and other services expenses   9,790   11,929   21.8   3,067   2,852     Fees and other services income, net   21,954   21,422   (2,4)   4,849   6,567     OTHER OPERATING INCOME							
Pees and other services income, net   21,954   21,422   (2.4)   4,849   6,567						· ·	
OTHER OPERATING INCOME       (1,619)       1,115       (168.9)       270       137         Gains (losses) gains, net       (1,619)       1,115       (168.9)       270       137         Gains (losses) on derivative operations, net       5       (73)       (1,643.1)       (21)       10         Gains on sales of investments in equity securities, net       (2)       (0)       (83.0)       (0)       -         Dividend Income       21,384       22,498       5.2       21,863       635         Other       442       451       2.0       104       125         Total other operating income       359,939       412,541       14.6       115,747       10,969         OPERATING EXPENSES       359,939       412,541       14.6       115,747       110,969         OPERATING payments       74,139       75,057       1.2       18,750       20,013         Bonus plan payments       2,077       1,565       (24.6)       1,161       105         Termination payments       58       143       146.9       64       23         Administrative and other expenses       93,572       112,002       19.7       26,709       27,461         Insurance on deposit, net       9,306	·						35.4
Foreign exchange (losses) gains, net (1,619) 1,115 (168.9) 270 137 Gains (losses) on derivative operations, net 5 (73) (1,643.1) (21) 10 Gains on sales of investments in equity securities, net (2) (0) (83.0) (0) - Dividend Income 21,384 22,498 5.2 21,863 635 Other 442 451 2.0 104 125  Total other operating income 20,210 23,991 18.7 22,216 908  Total operating income 359,939 412,541 14.6 115,747 110,969  OPERATING EXPENSES  Salaries and employee benefits 74,139 75,057 1.2 18,750 20,013 Bonus plan payments 2,077 1,565 (24.6) 1,161 105 Termination payments 58 143 146.9 64 23 Administrative and other expenses 93,572 112,002 19.7 26,709 27,461 Insurance on deposit, net 9,306 9,823 5.5 2,520 2,662 Charitable and other donation expenses 457 478 4.5 114 135 Depreciation 6,582 7,131 8.3 1,795 1,804 Goodwill amortization - NA - N	·		ĺ	` '			
Gains (losses) on derivative operations, net Gains on sales of investments in equity securities, net Dividend Income 21,384 22,498 Cher Cher Cher Cher Cher Cher Cher Cher		(1 619)	1 115	(168.9)	270	137	(49.2)
Gains on sales of investments in equity securities, net       (2)       (0)       (83.0)       (0)       -         Dividend Income       21,384       22,498       5.2       21,863       635         Other       442       451       2.0       104       125         Total other operating income       20,210       23,991       18.7       22,216       908         Total operating income       359,939       412,541       14.6       115,747       110,969         OPERATING EXPENSES         Salaries and employee benefits       74,139       75,057       1.2       18,750       20,013         Bonus plan payments       2,077       1,565       (24.6)       1,161       105         Termination payments       58       143       146.9       64       23         Administrative and other expenses       93,572       112,002       19.7       26,709       27,461         Insurance on deposit, net       9,306       9,823       5.5       2,520       2,662         Charitable and other donation expenses       457       478       4.5       114       135         Depreciation       6,582       7,131       8.3       1,795       1,804         G			i i			i	
Dividend Income   21,384   22,498   5.2   21,863   635   Citer   442   451   2.0   104   125   Citar   50							(100.0)
Other         442         451         2.0         104         125           Total other operating income         20,210         23,991         18.7         22,216         908           Total operating income         359,939         412,541         14.6         115,747         110,969           OPERATING EXPENSES         Salaries and employee benefits         74,139         75,057         1.2         18,750         20,013           Bonus plan payments         2,077         1,565         (24.6)         1,161         105           Termination payments         58         143         146.9         64         23           Administrative and other expenses         93,572         112,002         19.7         26,709         27,461           Insurance on deposit, net         9,306         9,823         5.5         2,520         2,662           Charitable and other donation expenses         457         478         4.5         114         135           Depreciation         6,582         7,131         8.3         1,795         1,804           Goodwill amortization         -         -         NA         -         -           Total operating expenses         186,191         206,199         10.7					· · · · · · · · · · · · · · · · · · ·	635	
Total other operating income         20,210         23,991         18.7         22,216         908           Total operating income         359,939         412,541         14.6         115,747         110,969           OPERATING EXPENSES         Salaries and employee benefits         74,139         75,057         1.2         18,750         20,013           Bonus plan payments         2,077         1,565         (24.6)         1,161         105           Termination payments         58         143         146.9         64         23           Administrative and other expenses         93,572         112,002         19.7         26,709         27,461           Insurance on deposit, net         9,306         9,823         5.5         2,520         2,662           Charitable and other donation expenses         457         478         4.5         114         135           Depreciation         6,582         7,131         8.3         1,795         1,804           Goodwill amortization         -         -         NA         -         -           Total operating income         173,748         206,342         18.8         64,633         58,766           Other income         27,515         46,446		· · · · · · · · · · · · · · · · · · ·					20.1
Total operating income         359,939         412,541         14.6         115,747         110,969           OPERATING EXPENSES         74,139         75,057         1.2         18,750         20,013           Bonus plan payments         2,077         1,565         (24.6)         1,161         105           Termination payments         58         143         146.9         64         23           Administrative and other expenses         93,572         112,002         19.7         26,709         27,461           Insurance on deposit, net         9,306         9,823         5.5         2,520         2,662           Charitable and other donation expenses         457         478         4.5         114         135           Depreciation         6,582         7,131         8.3         1,795         1,804           Goodwill amortization         -         N.A.         -         -           Total operating expenses         186,191         206,199         10.7         51,114         52,203           Net operating income         27,515         46,464         68.8         33,100         4,442           Other expenses         3,711         4,054         9.2         707         1,005							(95.9)
OPERATING EXPENSES         Salaries and employee benefits       74,139       75,057       1.2       18,750       20,013         Bonus plan payments       2,077       1,565       (24.6)       1,161       105         Termination payments       58       143       146.9       64       23         Administrative and other expenses       93,572       112,002       19.7       26,709       27,461         Insurance on deposit, net       9,306       9,823       5.5       2,520       2,662         Charitable and other donation expenses       457       478       4.5       114       135         Depreciation       6,582       7,131       8.3       1,795       1,804         Goodwill amortization       -       -       NA.       -       -         Total operating expenses       186,191       206,199       10.7       51,114       52,203         Net operating income       173,748       206,342       18.8       64,633       58,766         NON-OPERATING INCOME (EXPENSE)       707       1,005         Other expenses       3,711       4,054       9.2       707       1,005         Non-operating income (expense), net       23,804       42,392 </td <td></td> <td></td> <td></td> <td>- 1</td> <td></td> <td></td> <td>(4.1)</td>				- 1			(4.1)
Salaries and employee benefits       74,139       75,057       1.2       18,750       20,013         Bonus plan payments       2,077       1,565       (24.6)       1,161       105         Termination payments       58       143       146.9       64       23         Administrative and other expenses       93,572       112,002       19.7       26,709       27,461         Insurance on deposit, net       9,306       9,823       5.5       2,520       2,662         Charitable and other donation expenses       457       478       4.5       114       135         Depreciation       6,582       7,131       8.3       1,795       1,804         Goodwill amortization       -       -       -       NA.       -       -         Total operating expenses       186,191       206,199       10.7       51,114       52,203         Net operating income       173,748       206,342       18.8       64,633       58,766         NON-OPERATING INCOME (EXPENSE)       - <t< td=""><td></td><td>333,333</td><td>712,371</td><td>14.0</td><td>113,747</td><td>110,505</td><td>(4.1)</td></t<>		333,333	712,371	14.0	113,747	110,505	(4.1)
Bonus plan payments       2,077       1,565       (24.6)       1,161       105         Termination payments       58       143       146.9       64       23         Administrative and other expenses       93,572       112,002       19.7       26,709       27,461         Insurance on deposit, net       9,306       9,823       5.5       2,520       2,662         Charitable and other donation expenses       457       478       4.5       114       135         Depreciation       6,582       7,131       8.3       1,795       1,804         Goodwill amortization       -       -       N.A.       -       -         Total operating expenses       186,191       206,199       10.7       51,114       52,203         Net operating income       173,748       206,342       18.8       64,633       58,766         NON-OPERATING INCOME (EXPENSE)       - <td< td=""><td></td><td>74 139</td><td>75.057</td><td>1.2</td><td>18 750</td><td>20.013</td><td>6.7</td></td<>		74 139	75.057	1.2	18 750	20.013	6.7
Termination payments       58       143       146.9       64       23         Administrative and other expenses       93,572       112,002       19.7       26,709       27,461         Insurance on deposit, net       9,306       9,823       5.5       2,520       2,662         Charitable and other donation expenses       457       478       4.5       114       135         Depreciation       6,582       7,131       8.3       1,795       1,804         Goodwill amortization       -       -       N.A.       -       -         Total operating expenses       186,191       206,199       10.7       51,114       52,203         Net operating income       173,748       206,342       18.8       64,633       58,766         NON-OPERATING INCOME (EXPENSE)       - <td>• •</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>(91.0)</td>	• •					-	(91.0)
Administrative and other expenses 93,572 112,002 19.7 26,709 27,461 Insurance on deposit, net 9,306 9,823 5.5 2,520 2,662 Charitable and other donation expenses 457 478 4.5 114 135 Depreciation 6,582 7,131 8.3 1,795 1,804 Goodwill amortization - N.A Total operating expenses 186,191 206,199 10.7 51,114 52,203 Net operating income 173,748 206,342 18.8 64,633 58,766 NON-OPERATING INCOME (EXPENSE)  Other income 27,515 46,446 68.8 33,100 4,442 Other expenses 3,711 4,054 9.2 707 1,005 Non-operating income (expense), net 23,804 42,392 78.1 32,393 3,437 Income before income tax expense 197,552 248,734 25.9 97,026 62,203							(63.5)
Insurance on deposit, net 9,306 9,823 5.5 2,520 2,662 Charitable and other donation expenses 457 478 4.5 114 135 Depreciation 6,582 7,131 8.3 1,795 1,804 Goodwill amortization - N.A N.A Total operating expenses 186,191 206,199 10.7 51,114 52,203 Net operating income 173,748 206,342 18.8 64,633 58,766 NON-OPERATING INCOME (EXPENSE)  Other income 27,515 46,446 68.8 33,100 4,442 Other expenses 3,711 4,054 9.2 707 1,005 Non-operating income (expense), net 23,804 42,392 78.1 32,393 3,437 Income before income tax expense 197,552 248,734 25.9 97,026 62,203	• •						2.8
Charitable and other donation expenses       457       478       4.5       114       135         Depreciation       6,582       7,131       8.3       1,795       1,804         Goodwill amortization       -       -       N.A.       -       -         Total operating expenses       186,191       206,199       10.7       51,114       52,203         Net operating income       173,748       206,342       18.8       64,633       58,766         NON-OPERATING INCOME (EXPENSE)       -	•						i
Depreciation       6,582       7,131       8.3       1,795       1,804         Goodwill amortization       -       -       -       N.A.       -       -         Total operating expenses       186,191       206,199       10.7       51,114       52,203         Net operating income       173,748       206,342       18.8       64,633       58,766         NON-OPERATING INCOME (EXPENSE)       - <t< td=""><td></td><td></td><td></td><td></td><td></td><td>-</td><td>i</td></t<>						-	i
Goodwill amortization         -         -         N.A.         -         -           Total operating expenses         186,191         206,199         10.7         51,114         52,203           Net operating income         173,748         206,342         18.8         64,633         58,766           NON-OPERATING INCOME (EXPENSE)         27,515         46,446         68.8         33,100         4,442           Other expenses         3,711         4,054         9.2         707         1,005           Non-operating income (expense), net         23,804         42,392         78.1         32,393         3,437           Income before income tax expense         197,552         248,734         25.9         97,026         62,203			•				0.5
Total operating expenses         186,191         206,199         10.7         51,114         52,203           Net operating income         173,748         206,342         18.8         64,633         58,766           NON-OPERATING INCOME (EXPENSE)         27,515         46,446         68.8         33,100         4,442           Other expenses         3,711         4,054         9.2         707         1,005           Non-operating income (expense), net         23,804         42,392         78.1         32,393         3,437           Income before income tax expense         197,552         248,734         25.9         97,026         62,203	april and a second	0,582	7,131		1,/95	1,804	i
Net operating income         173,748         206,342         18.8         64,633         58,766           NON-OPERATING INCOME (EXPENSE)         27,515         46,446         68.8         33,100         4,442           Other expenses         3,711         4,054         9.2         707         1,005           Non-operating income (expense), net         23,804         42,392         78.1         32,393         3,437           Income before income tax expense         197,552         248,734         25.9         97,026         62,203		196 104	206 100		- 51 114	E2 202	N.A. <b>2.1</b>
NON-OPERATING INCOME (EXPENSE)       27,515       46,446       68.8       33,100       4,442         Other income       3,711       4,054       9.2       707       1,005         Non-operating income (expense), net       23,804       42,392       78.1       32,393       3,437         Income before income tax expense       197,552       248,734       25.9       97,026       62,203				- 1			
Other income     27,515     46,446     68.8     33,100     4,442       Other expenses     3,711     4,054     9.2     707     1,005       Non-operating income (expense), net     23,804     42,392     78.1     32,393     3,437       Income before income tax expense     197,552     248,734     25.9     97,026     62,203	·	1/3,/48	206,342	18.8	64,633	58,/66	(9.1)
Other expenses         3,711         4,054         9.2         707         1,005           Non-operating income (expense), net         23,804         42,392         78.1         32,393         3,437           Income before income tax expense         197,552         248,734         25.9         97,026         62,203		27.545	45 445	60.6	22.400	4 4 4 4 4	(00.0)
Non-operating income (expense), net         23,804         42,392         78.1         32,393         3,437           Income before income tax expense         197,552         248,734         25.9         97,026         62,203							
Income before income tax expense 197,552 248,734 25.9 97,026 62,203	·						42.2
	·						
Income tax expense 61,586 82,835 34.5 26,637 21,838 Net income 135,966 165,899 22.0 70,389 40,365	Income tax expense	61,586	82 <i>,</i> 835	34.5	26,637	21,838	



BALANCE SHEET

(Ps. Millions)





**UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2013** 

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

**Estimated Liabilities** 

Other liabilities

**Total liabilities** 

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

**Total assets** 

LIABILITIES DEPOSITS

Other

**Bonds** 

Other assets, net

Property, plant and equipment, net

Prepaid expenses and deferred charges





Apr-13

Growth (%)
Apr-13 Vs. Apr-13 Vs.

As of

Mar-13

74

42,795

5,264

48,656

12,175

220,725

642,205

2,342,876

3,822,541

6,845,202

37,579

520,139

83,321

25,085

179,609

64,753

46,850

7,764,959

1,126,883

8,891,841

8,891,841

110,157

989

41,220

119,490

3,717

53,074

31,533

171,418

7,969,092

505,713

2,342,838

3,296,478

6,182,800

431,507

124,432

21,396

147,281

67,307

38,177

956,193

7,012,899

7,969,092

37,770

223

42,372

4,814

47,286

34,953

221,363

605,476

2,507,274

3,874,536

7,025,270

597,263

80,583

23,981

132,701

78,259

42,930

7,981,086

1,139,281

9,120,367

37,984

97

9,120,367

109,108

202.0

(1.0)

(1.0)

N.A.

(8.6)

(2.8)

N.A.

0.3

2.6

(5.7)

7.0

1.4

1.1

2.6

N.A.

14.8

(3.3)

(4.4)

(26.1)

N.A.

20.9

(8.4)

2.8

1.1

2.6

187.1

(77.4)

2.8

(8.7)

N.A.

29.5

(10.9)

N.A.

10.8

29.1

14.4

19.7

17.5

0.6

13.6

N.A.

38.4

(35.2)

12.1

(9.9)

N.A.

16.3

12.5

13.8

19.1

14.4

7.0

Apr-12

### BANCO AV VILLAS

			iviar-13	Api-12
	ļ	ļ	<u>.</u>	
	į	į	i	,
410,570	627,165	467,820	(25.4)	13.9
54,105	52,824	87 <i>,</i> 609	65.9	61.9
464,675	679,989	555,429	(18.3)	19.5
	į.	j	i	ļ
1,845,096	1,996,357	2,254,875	12.9	22.2
431,894	752,283	757,487	0.7	75.4
1,096,149	934,026	1,181,486	26.5	7.8
317,053	310,048	315,902	1.9	(0.4)
11,723	72,468	87,681	21.0	647.9
168	60,700	75,913	25.1	45,168.3
11,556	11,768	11,768	(0.0)	1.8
(2,176)	(2,232)	(2,243)	0.5	3.1
1,854,644	2,066,592	2,340,314	13.2	26.2
	į.	j	i	l
2,188,480	2 244 702	2 204 504	4	4.3
2,188,480	2,241,782	2,281,584	1.8	4.3
2,500,588	2,241,782	2,281,584 2,863,179		4.3 14.5
		i i	0.7	_
2,500,588	2,842,773	2,863,179	0.7 (4.9)	14.5
2,500,588 22,899	2,842,773 16,431	2,863,179 15,633	0.7 (4.9)	14.5 (31.7)
2,500,588 22,899	2,842,773 16,431	2,863,179 15,633	0.7 (4.9) 1.0 N.A.	14.5 (31.7) 15.2
2,500,588 22,899 717,603	2,842,773 16,431 818,438	2,863,179 15,633 826,419 -	0.7 (4.9) 1.0 N.A. 1.6	14.5 (31.7) 15.2 N.A.
2,500,588 22,899 717,603 - (256,621)	2,842,773 16,431 818,438 - (279,709)	2,863,179 15,633 826,419 - (284,096)	0.7 (4.9) 1.0 N.A. 1.6	14.5 (31.7) 15.2 N.A. 10.7
2,500,588 22,899 717,603 - (256,621) <b>5,172,948</b>	2,842,773 16,431 818,438 - (279,709) 5,639,714	2,863,179 15,633 826,419 - (284,096) 5,702,719	0.7 (4.9) 1.0 N.A. 1.6 1.1 (5.4)	14.5 (31.7) 15.2 N.A. 10.7
	1,845,096 431,894 1,096,149 317,053 11,723 168 11,556 (2,176) 1,854,644	54,105     52,824       464,675     679,989       1,845,096     1,996,357       431,894     752,283       1,096,149     934,026       317,053     310,048       11,723     72,468       168     60,700       11,556     11,768       (2,176)     (2,232)       1,854,644     2,066,592	54,105     52,824     87,609       464,675     679,989     555,429       1,845,096     1,996,357     2,254,875       431,894     752,283     757,487       1,096,149     934,026     1,181,486       317,053     310,048     315,902       11,723     72,468     87,681       168     60,700     75,913       11,556     11,768     11,768       (2,176)     (2,232)     (2,243)       1,854,644     2,066,592     2,340,314	410,570 627,165 467,820 (25.4) 54,105 52,824 87,609 65.9  464,675 679,989 555,429 (18.3)  1,845,096 1,996,357 2,254,875 12.9 431,894 752,283 757,487 0.7 1,096,149 934,026 1,181,486 26.5 317,053 310,048 315,902 1.9 11,723 72,468 87,681 21.0 168 60,700 75,913 25.1 11,556 11,768 11,768 (0.0) (2,176) (2,232) (2,243) 0.5  1,854,644 2,066,592 2,340,314 13.2











## BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2013

INCOME STATEMENT	YTD			Month		Growth (%)
(Ps. Millions)	Apr-12	Apr-13	LTM	Mar-13	Apr-13	Apr-13 Vs. Mar-13
INTEREST INCOME						IVIdI-13
Interest in loans	227,272	259,432	14.2	65,155	64,870	(0.4)
Interest on roams  Interest on investment securities	44,936	75,175	67.3	32,328	6,500	(79.9)
Interest on investment securities  Interbank and overnight funds	2,980	2,379	(20.2)	368	172	
Financial leases	2,360	2,373	N.A.	_ [	1/2	(55.5) N.A.
Total Interest Income	275,188	336,986		97,851	71,542	
INTEREST EXPENSE	273,100	330,300	22.3	57,051	71,542	(20.5)
Checking accounts	531	755	42.1	187	234	25.0
Time deposits	41,552	41,405	(0.4)	9,583	9,779	2.0
Saving deposits	27,761	29,589		7,634	6,630	
Total interest expense on deposits	69,844	71,749		17,405	16,642	
Borrowings from banks and others	2,836	1,551		410	395	• •
Interbank and overnight funds (expenses)	7,093	6,822		1,543	1,316	(14.7)
Bonds	- 1,055	- 0,022	N.A.	- 1,545	- 1,510	N.A.
Total interest expense	79,773	80,122		19,357	18,354	
Net Interest Income	195,415	256,863		78,494	53,188	` '
Provisions for loan and financial lease losses, accrued interest and other, net	42,166	74,337		23,526	14,795	
Recovery of charged-off assets	(11,116)	(6,708)		(1,712)		
Provision for investment securities, foreclosed assets and other assets	897	564		160	117	
Recovery of provisions for investments securities, foreclosed assets and other assets	(623)	(279)		(76)		
Total provisions, net	31,325	67,914		21,897	12,741	
Net interest income after provisions	164,090	188,949	15.1	56,597	40,447	
FEES AND OTHER SERVICES INCOME	20.,050	200,5 1.5		00,001	,	(_0.0)
Commissions from banking services	47,607	50,435	5.9	12,654	13,129	3.8
Branch network services	.,,,,,	_	N.A.	_ [		N.A.
Credit card merchant fees	3,990	4,797		1,093	1,260	
Checking fees	2,595	2,461	(5.1)	557	707	26.9
Other	11,491	14,353		3,512	4,053	
Total fees and other services income	65,682	72,047	9.7	17,817	19,149	7.5
Fees and other services expenses	17,881	20,808		5,046	5,429	
Fees and other services income, net	47,801	51,238	7.2	12,771	13,721	7.4
OTHER OPERATING INCOME		ĺ			,	
Foreign exchange (losses) gains, net	(986)	525	(153.3)	149	22	(85.5)
Gains (losses) on derivative operations, net	1,191	(234)		(63)		
Gains on sales of investments in equity securities, net	_ į	` -	N.A.	`- !	_	N.A.
Dividend Income	3,255	4,685	43.9	- 1	4,685	N.A.
Other	_ į	2	N.A.	- İ	1	N.A.
Total other operating income	3,459	4,979		86	4,760	5,421.7
Total operating income	215,351	245,166	13.8	69,453	58,928	(15.2)
OPERATING EXPENSES	i			i		
Salaries and employee benefits	49,710	51,227	3.1	12,684	13,280	4.7
Bonus plan payments	307	993	223.3	196	681	247.6
Termination payments	208	268	28.7	22	127	
Administrative and other expenses	88,498	89,914	1.6	24,714	21,071	(14.7)
Insurance on deposit, net	6,106	6,805		1,702		
Charitable and other donation expenses	460	-	(100.0)	-/	_,	N.A.
Depreciation	6,470	6,306		1,550	1,495	
Goodwill amortization	-	-	N.A.	- 1,550	-,433	N.A.
Total operating expenses	151,759	155,511		40,868	38,401	
Net operating income	63,591	89,655	41.0	28,585	20,527	
NON-OPERATING INCOME (EXPENSE)						(20,2)
Other income	9,522	1,979	(79.2)	563	799	41.8
Other expenses	2,771	3,176		1,073	1,016	
Non-operating income (expense), net	6,752	(1,198)		(509)	(217)	
Income before income tax expense	70,343	88,457		28,076	20,310	
Income tax expense	19,030	31,121		11,623	5,501	
Net income	51,314	57,336		16,453	14,809	
Net income	31,314	37,330	11./	10,433	14,609	(10.0)