

Monthly report of unconsolidated results of our banking operation in Colombia under Colombian Banking GAAP

November, 2012

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These results are exclusively provided for informational purposes and contain the unconsolidated financial statements of our four Colombian banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas, together, the "Banks") as reported to the Superintendency of Finance, and the combined financial statements of the unconsolidated results of our Banks, which reflect approximately 80% of the consolidated results of Grupo Aval. These unconsolidated financial statements do not reflect the consolidation process of subsidiaries such as Corficolombiana, Porvenir or BAC Credomatic, are not intended to reflect the consolidated financial statements of Grupo Aval and are not necessarily indicative of the results for any other future interim period.

Even though, the information herein has not been audited, financial statements and other financial data included in this report is prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP."

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Tatiana Uribe Benninghoff Financial Planning and Investor Relations Officer

Tel.: +571 241 9700 x3297 / 3600 E-mail: turibe@grupoaval.com













7,878,731

18,641,196

39,822,267

18,421,449

287,690

1,033,324

5,495,011

(2,236,643)

62,823,097

714,012

(76,771)

637,241

233,365

940,382

809,657

361,443

67,271

535,134

515,360

808,508

1,910,310

95,070,927

12,834,669

17,907,073

31,694,254

63,003,580

567,584

211.273

1,751,775

4,810,847

1,920,831

5,720,251

1,144,352

79,599,213

15,471,715

95,070,927

782,120

254,184

(2,933)

(1.3)

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2.1

3.1

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(6.8)

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12.1

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2.7

24.9

32.7

10.9

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20.7

23.8

20.4

(39.9)

9.8

(9.3)

19.7

72.9

(16.3)

14.4

15.0

11.9

8.9

30.9

15.6

(11.1)

17.7

(50.1)

4.4

(36.1)

48.6

(8.0)

42.3

5.5

6.5

11.7

12.6

11.9

(4.3)

GRUPO AVAL ACCIONES Y VALORES S.A. **COMBINED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012**

BALANCE SHEET		As of		Growth (%)	
(Ps. Millions)	Nov-11 Oct-12		Nov-12	Nov-12 Vs. Oct-12	Nov-12 Vs. Nov-11
ASSETS			, <u> </u>	<u> </u>	
CASH AND CASH EQUIVALENTS		i		i	
Cash and due from banks	4,950,736	7,150,583	5,841,611	(18.3)	18.0
Interbank and overnight funds	785,088	1,642,325	946,351	(42.4)	20.5
Total Cash and cash equivalents	5,735,824	8,792,907	6,787,962	(22.8)	18.3
INVESTMENT SECURITIES		i		i	
Debt securities	10,976,942	10,826,058	10,731,418	(0.9)	(2.2)
Trading	2,013,736	2,174,453	2,346,308	7.9	16.5
Available for Sale	6,001,072	5,817,815	5,556,796	(4.5)	(7.4)
Held to maturity	2,962,133	2,833,790	2,828,315	(0.2)	(4.5)
Equity securities	7,691,455	8,013,880	7,912,711	(1.3)	2.9
Trading	35,110	33,858	33,979	0.4	(3.2)

7,656,345

18,665,507

35,531,794

15,264,964

280,241

827,001

4,139,870

(2,017,183)

54,026,687

591,371

(62,035)

529,336

388,492

856,388

892,705

301,938

38,896

639,628

538,380

706,766

1,661,039

84,981,586

11,785,205

13,678,001

27,413,712

638,136

423.321

53,515,053

1,678,544

7,529,757

2,087,253

4,020,768

1,084,413

71,244,373

13,737,213

84,981,586

734,222

171,043

(2,889)

7,980,022

18,837,005

39,093,206

18,106,098

283,312

992,638

5,413,686

(2,217,847)

61,671,094

699,486

(74,454)

625,031

250,525

984,417

813,103

345,438

68,521

542,963

517,349

795,899

1,970,178

96,214,431

12,890,561

18,351,028

32,193,438

63,965,008

529,981

246.039

1,815,065

4,979,543

1,860,470

5,730,335

1,087,750

80,738,787

15,475,643

96,214,431

785,948

268,629

(2,933)

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Allowance











GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012

INCOME STATEMENT	YTD			Month		Growth (%)	
(Ps. Millions)	Nov-11	Nov-12	LTM	Oct-12	Nov-12	Nov-12 Vs. Oct-12	
INTEREST INCOME		į					
Interest on loans	4,660,966	5,959,229	27.9	574,089	569,306	(0.8)	
Interest on investment securities	640,007	711,509	11.2	65,900	92,419	40.2	
Interbank and overnight funds	73,557	124,643	69.5	12,988	11,281	(13.1)	
Financial leases	350,335	514,140	46.8	50,770	50,756	(0.0)	
Total Interest Income	5,724,865	7,309,522	27.7	703,747	723,762	2.8	
INTEREST EXPENSE	!						
Checking accounts	44,917	116,301	158.9	11,872	11,638	(2.0)	
Time deposits	502,781	879,405	74.9	85,228	84,928	(0.4)	
Saving deposits	763,825	1,032,807	35.2	103,488	103,567	0.1	
Total interest expense on deposits	1,311,523	2,028,514	54.7	200,588	200,134	(0.2)	
Borrowings from banks and others	164,212	194,782	18.6	17,530	16,051	(8.4)	
Interbank and overnight funds (expenses)	71,383	94,086	31.8	9,404	3,736	(60.3)	
Bonds	248,376	344,681	38.8	33,128	32,274	(2.6)	
Total interest expense	1,795,494	2,662,063	48.3	260,649	252,194	(3.2)	
Net Interest Income	3,929,371	4,647,459	18.3	443,098	471,568	6.4	
Provisions for loan and financial lease losses, accrued interest and other, net	596,858	775,458	29.9	63,194	83,646	32.4	
Recovery of charged-off assets	(143,884)	(128,187)	(10.9)	(13,123)	(10,471)	(20.2)	
Provision for investment securities, foreclosed assets and other assets	30,544	31,887	4.4	1,680	10,665	534.8	
Recovery of provisions for investments securities, foreclosed assets and other assets	(23,654)	(16,883)	(28.6)	(1,744)	(879)	(49.6)	
Total provisions, net	459,865	662,275	44.0	50,007	82,962	65.9	
Net interest income after provisions	3,469,506	3,985,184	14.9	393,091	388,606	(1.1)	
FEES AND OTHER SERVICES INCOME							
Commissions from banking services	812,556	833,748	2.6	76,901	77,758	1.1	
Branch network services	32,558	26,115	(19.8)	2,306	2,526	9.5	
Credit card merchant fees	130,038	141,412	8.7	14,417	14,003	(2.9)	
Checking fees	67,412	66,135	(1.9)	6,047	5,856	(3.2)	
Other	69,156	77,022	11.4	7,616	7,386	(3.0)	
Total fees and other services income	1,111,720	1,144,433	2.9	107,288	107,529	0.2	
Fees and other services expenses Fees and other services income, net	293,764 817,956	310,958 833,475	5.9 1.9	29,573 77,715	29,323 78,205	(0.8) 0.6	
OTHER OPERATING INCOME	817,930	655,475	1.9	77,713	78,203	0.0	
Foreign exchange (losses) gains, net	92,319	(78,159)	(184.7)	34,407	(15,801)	(145.9)	
Gains (losses) on derivative operations, net	(36,390)	172,380	(573.7)	(27,889)	42,478	(252.3)	
Gains on sales of investments in equity securities, net	3,682	(4)	(100.1)	(27)003)	,	N.A.	
Dividend Income	732,759	778,160	6.2	21	83,921	398,238.3	
Other	140,265	162,836	16.1	15,284	15,273	(0.1)	
Total other operating income	932,635	1,035,214	11.0	21,823	125,871	476.8	
Total operating income	5,220,097	5,853,873	12.1	492,630	592,682	20.3	
OPERATING EXPENSES	i	i		i			
Salaries and employee benefits	966,183	1,059,580	9.7	100,882	98,004	(2.9)	
Bonus plan payments	39,277	30,306	(22.8)	2,542	2,316	(8.9)	
Termination payments	5,490	5,195	(5.4)	457	429	(6.0)	
Administrative and other expenses	1,447,581	1,629,514	12.6	161,193	160,038	(0.7)	
Insurance on deposit, net	134,820	155,094	15.0	7,485	22,403	199.3	
Charitable and other donation expenses	16,077	5,771	(64.1)	1,219	148	(87.9)	
Depreciation	181,069	199,926	10.4	20,573	18,561	(9.8)	
Goodwill amortization	19,798	21,159	6.9	1,989	1,989	0.0	
Total operating expenses	2,810,294	3,106,544	10.5	296,339	303,889	2.5	
Net operating income	2,409,803	2,747,329	14.0	196,291	288,793	47.1	
NON-OPERATING INCOME (EXPENSE)	!			!			
Other income	162,398	195,929	20.6	8,941	36,257	305.5	
Other expenses	52,060	53,423	2.6	4,624	5,112	10.6	
Non-operating income (expense), net	110,338	142,506	29.2	4,317	31,145	621.4	
Non-operating income (expense), net							
Income before income tax expense	2,520,141	2,889,835	14.7	200,608	319,938	59.5	
		2,889,835 765,146	14.7 17.0	200,608 56,689	319,938 87,730	59.5 54.8	



BALANCE SHEET









Growth (%)

Nov-12 Vs.

Nov-12

As of

BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012

Nov-11	Oct-12	NOV-12	Vs. Oct-12	Nov-11
	!			'
	i			
1,697,158	4,219,240	2,819,442	(33.2)	66.1
187,948	730,851	150,575	(79.4)	(19.9)
1,885,106	4,950,091	2,970,017	(40.0)	57.6
	i			
4,638,682	5,485,167	5,177,781	(5.6)	11.6
571,532	613,648	688,787	12.2	20.5
2,680,531	3,412,900	3,033,084	(11.1)	13.2
1,386,619	1,458,619	1,455,909	(0.2)	5.0
6,128,958	6,310,528	6,259,753	(0.8)	2.1
-	- i	-	N.A.	N.A.
6,128,958	6,310,528	6,259,753	(0.8)	2.1
(788)	(726)	(719)	(0.9)	(8.7)
10,766,853	11,794,969	11,436,815	(3.0)	6.2
	i			
20,788,957	22,721,146	23,300,668	2.6	12.1
4,902,824	5,894,445	6,013,976	2.0	22.7
	1,697,158 187,948 1,885,106 4,638,682 571,532 2,680,531 1,386,619 6,128,958 (788) 10,766,853	1,697,158	1,697,158	1,697,158

236,535

59,613

817,234

(821,892)

296,158

(31,694)

264,464

297,526

404,966

337,811

18,544

301,101

512,543

293,553

845,436

41,911,175

5,711,476

7,740,356

12,009,712

25,735,046

273,501

338,981

807,570

81,243

4,854,967

1,007,922

416,184

442,816

237,334

33,922,061

7,989,114

41,911,175

25,983,271

247,895

121,488

1,231,665

29,268,010

(948,629)

347,368

(38,179)

309,189

202,239

498,736

311,959

27,658

243,540

492,830

310,901

1,072,148

49,483,076

7,462,876

10,699,279

15,543,276

33,977,520

272,089

195,755

621,865

127,913

838,521

432,937

250,911

40,434,745

9,048,332

49,483,076

1,520,373

2,468,949

808

253,016

144,358

1,259,690

30,002,441

(969, 267)

353,387

(39,916)

313,471

195,287

482,422

313,468

27,371

248,776

490,965

323,118

997,927

47,802,873

7,056,833

10,256,804

15,050,395

32,656,208

292,175

173,617

248,540

122,875

878,988

474,907

258,636

38,819,358

8,983,515

47,802,873

1,510,289

2,495,299

795

2.1

2.3

2.2

2.5

1.7

4.6

1.4

(3.4)

(3.3)

0.5

(1.6)

(1.0)

2.2

(0.4)

3.9

(6.9)

(3.4)

(5.4)

(4.1)

(3.2)

7.4

(3.9)

(11.3)

(60.0)

1.1

(3.9)

4.8

(0.7)

9.7

3.1

(4.0)

(0.7)

(3.4)

18.8

7.0

142.2

54.1

17.9

15.5

19.3

25.9

18.5

(34.4)

19.1

(7.2)

N.A.

47.6

(17.4)

(4.2)

10.1

18.0

14.1

23.6

32.5

25.3

6.8

26.9

(48.8)

(69.2)

(48.6)

51.2

(12.8)

7.2

9.0

14.4

12.4

14.1

262.9

Microcredit

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges











BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012

INCOME STATEMENT	YTD			Month		Growth (%)	
(Ps. Millions)	Nov-11	Nov-12	LTM	Oct-12	Nov-12	Nov-12 Vs. Oct-12	
INTEREST INCOME							
Interest on loans	2,042,345	2,737,889	34.1	264,985	262,744	(8.0)	
Interest on investment securities	276,149	337,057	22.1	29,784	64,523	116.6	
Interbank and overnight funds	30,825	59,531	93.1	6,380	5,361	(16.0)	
Financial leases	48,251	104,629	116.8	11,017	10,991	(0.2)	
Total Interest Income	2,397,571	3,239,107	35.1	312,166	343,618	10.1	
INTEREST EXPENSE							
Checking accounts	31,234	83,508	167.4	8,476	8,454	(0.3)	
Time deposits	261,332	486,408	86.1	47,151 51,226	46,333	(1.7)	
Saving deposits	359,982 652.548	490,215 1,060,130	36.2 62.5	51,326 106.953	51,572 106,358	0.5	
Total interest expense on deposits Borrowings from banks and others	76,118	79,521	62.5 4.5	6,797	10 6,358 6,497	(0.6) (4.4)	
Interbank and overnight funds (expenses)	38,794	79,521 37,465	(3.4)	2,240	495	(77.9)	
Bonds	54,094	87,463 87,638	62.0	7,889	7,940	0.7	
Total interest expense	821,553	1,264,755	53.9	123,879	121,290	(2.1)	
Net Interest Income	1,576,018	1,974,352	25.3	188,287	222,328	18.1	
Provisions for loan and financial lease losses, accrued interest and other, net	244,559	340,455	39.2	31,610	40,125	26.9	
Recovery of charged-off assets	(40,730)	(40,703)		(3,842)	(4,810)	25.2	
Provision for investment securities, foreclosed assets and other assets	10,342	18,955	83.3	765	9,120	1,092.5	
Recovery of provisions for investments securities, foreclosed assets and other assets	(9,093)	(8,353)		(470)	, (173)	(63.2)	
Total provisions, net	205,078	310,354	51.3	28,064	44,262	57.7	
Net interest income after provisions	1,370,939	1,663,997	21.4	160,224	178,066	11.1	
FEES AND OTHER SERVICES INCOME							
Commissions from banking services	460,568	479,007	4.0	44,220	45,242	2.3	
Branch network services	32,448	26,005	(19.9)	2,296	2,516	9.6	
Credit card merchant fees	48,542	52,714	8.6	5,216	5,091	(2.4)	
Checking fees	38,613	35,235	(8.7)	3,146	3,057	(2.8)	
Other	4,387	4,040	(7.9)	285	272	(4.5)	
Total fees and other services income	584,557	597,001	2.1	55,164	56,177	1.8	
Fees and other services expenses	125,485	122,730		11,377	11,104	(2.4)	
Fees and other services income, net	459,073	474,272	3.3	43,787	45,073	2.9	
OTHER OPERATING INCOME							
Foreign exchange (losses) gains, net	71,208	(87,404)	(222.7)	30,020	(14,160)	(147.2)	
Gains (losses) on derivative operations, net	(38,464)	148,629	(486.4)	(26,487)	37,808	(242.7)	
Gains on sales of investments in equity securities, net Dividend Income		- 	N.A. 8.8	-	- 02.000	N.A.	
Other	539,258	586,674		231	83,900 212	N.A.	
Total other operating income	2,384 574,386	2,653 650,552	11.3 13.3	3,764	107,760	(8.2) 2,762.7	
Total operating income	2,404,398	2,788,821	16.0	207,775	330,898	59.3	
OPERATING EXPENSES	2,404,330	2,700,021	10.0	207,773	330,030	33.3	
Salaries and employee benefits	380,685	427,553	12.3	40,384	41,294	2.3	
Bonus plan payments	12,380	6,349	(48.7)	314	52	(83.4)	
Termination payments	766	874	14.2	46	11	(75.9)	
Administrative and other expenses	655,648	745,986	13.8	72,464	74,816	3.2	
Insurance on deposit, net	64,044	75,559	18.0	-	14,929	N.A.	
Charitable and other donation expenses	7,215	2,068	(71.3)	682	-	(100.0)	
Depreciation	39,563	41,540	5.0	3,840	4,001	4.2	
Goodwill amortization	18,555	19,834	6.9	1,865	1,865	-	
Total operating expenses	1,178,856	1,319,761	12.0	119,595	136,968	14.5	
Net operating income	1,225,542	1,469,060	19.9	88,180	193,930	119.9	
NON-OPERATING INCOME (EXPENSE)							
Other income	64,744	76,268	17.8	3,558	7,090	99.3	
Other expenses	18,314	20,325	11.0	2,040	1,865	(8.6)	
Non-operating income (expense), net	46,431	55,943	20.5	1,518	5,226	244.2	
Income before income tax expense	1,271,973	1,525,003	19.9	89,698	199,156	122.0	
Income tax expense	306,596	374,703	22.2	32,682	51,709	58.2	
Net income	965,377	1,150,300	19.2	57,016	147,447	158.6	





CASH AND CASH EQUIVALENTS

Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Held to maturity

Available for Sale

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES

Equity securities

Trading

Trading

Allowance







1,217,634

189,794

1,407,427

2,393,627

836,234

847,863

709,530

1,097,145

1,097,145

3,490,772

8,389,149

2,785,231

3,070,157

13,688,038

(556,499)

126,602

(15,840)

110,762

90,168

336,840

308,174

301,509

146,046

25,837

246,499

315,598

20,476,188

4,116,442

1,848,417

5,862,900

12,083,561

255,802

83,316

396,646

46,056

546,703

205,816

123,727

17,487,022

2,989,166

20,476,188

2,004,284

1,996,913

8,517

1,325,958

1,365,376

1,941,545

724,034

668,995

548,516

1,204,983

1,204,983

3.146.528

9,051,915

3,355,305

3,867,921

15,680,777

(594,365)

152,395

(18,790)

133,605

374,218

242,974

344,251

24,850

135,110

300,108

373,199

22,191,523

3,223,065

3,290,804

6,745,191

13,437,279

1,778,447

178,219

48,576 397,267

75,586

445,846

237,310

117,766

18,850,164

3,341,360

22,191,523

2,312,087

24,520

46,007

39,418



Bogotá Occidente Arvillas			Y	
BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER, 20	012			
BALANCE SHEET		As of		/th (%)
(Ps. Millions)	Nov-11	Oct-12	Nov-12	Nov-12 Vs Nov-11
ASSETS				

BANCO DE OCCIDENTE
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012
BALANCE SHEET

Banco de Occidente

|--|

	Banco de Occident
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1,357,709

1,411,643

2,170,522

953,714

667,712

549,097

1,169,022

1,169,022

3.339.544

9,187,693

3,427,689

3,913,468

15,934,759

(595,878)

156,873

(19,351)

137,522

356,186 239,045

360,274

24,108

24,396

295,422

385,298

22,677,848

3,419,508

3,374,746

6,695,327

13,664,578

174,998

36,039

613,682

66,033

469,152

250,092

121,631

19,323,828

3,354,020

22,677,848

2,312,087

1,790,534

133,214

36,437

1,786

53,935

2.4

36.8

11.8

31.7

(0.2)

0.1

(3.0)

N.A.

(3.0)

N.A.

6.1

1.5

2.2

N.A.

N.A.

1.2

0.3

1.6

2.9

3.0

2.9

(20.8)

(4.8)

(1.6)

4.7

(3.0)

(1.4)

(0.5)

(1.6)

3.2

2.2

6.1

2.6

(0.7)

(1.8)

1.7

(25.8)

54.5

(12.6)

5.2

5.4

3.3

2.5

0.4

2.2

0.7

3.4

11.5

(71.6)

0.3

(9.3)

14.0

(21.2)

(22.6)

6.6

N.A.

6.6

N.A. (4.3)

9.5

23.1

N.A.

N.A.

27.5

7.1

16.4

23.9

22.2

24.2

(59.6)

5.7

(22.4)

19.5

183.0

(8.8)

(5.6)19.8

22.1

10.8

(16.9)

82.6

14.2

(31.6)

13.1

(56.7)

54.7

(10.3)

43.4

(14.2)

15.4

21.5

(1.7)

10.5

12.2

10.8

	Banco de Occidente











BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012

Interbank and overnight funds	INCOME STATEMENT	YTD			Month		Growth (%)	
Interest on learn Interest on Investment scurities 132,006 22,278 41,94 69.9 3.312 23,843 14.0 10,005 73,78,84 69.9 3.312 23,843 14.0 10,005 73,78,84 69.9 3.312 23,843 14.0 10,005 73,78,84 69.9 3.312 23,843 14.0 10,005 73,78,84 69.9 3.312 23,843 14.0 10,005 73,78,84 69.9 3.312 23,843 14.0 10,005 73,84 69.9 3.312 23,843 14.0 10,005 73,84 69.9 3.312 23,843 14.0 10,005 73,84 69.9 3.312 23,843 14.0 10,005 73,84 69.9 3.312 23,84 14.0 10,005 73,84	(Ps. Millions)	Nov-11	Nov-12	LTM	Oct-12	Nov-12		
Interbank and overnight funds	INTEREST INCOME							
Internation 24,277	Interest on loans	970,117	1,262,738	30.2	123,004	120,502	(2.0)	
Trianger 170 180	Interest on investment securities	132,006	126,852	(3.9)	12,449	10,005	(19.6)	
Intelligence 1,401,001 1,806,607 28 175,186 169,995 180,000	Interbank and overnight funds	24,271	41,248	69.9	3,312	2,843	(14.2)	
Interest propriety 1,000	Financial leases	274,807	375,840	36.8	36,421	36,645	0.6	
Checking accounts	Total Interest Income	1,401,201	1,806,677	28.9	175,186	169,995	(3.0)	
Time deposits 178,449 155,272 97.9 16,573 17,607 12,504 12,507 12,504 12,507 12,504 12,507 12,504 12,505 12,504 12,505 12,	INTEREST EXPENSE							
Saving deposits 167,237 245,437 46.8 21,995 22,604 22 1016 1016 1016 1016 1016 1016 1016 1016 1018 10	Checking accounts	6,500	8,509	30.9	923	847	(8.2)	
Total Interest expense on deposits 925,282 409,219 622 39,498 41,098 50,000 63,776 63,000 63,000 6	Time deposits	78,445	155,272	97.9	16,575	17,607	6.2	
Borrowings from banks and othes 69,479 73,797 6.2 6,330 6,276 6.3	Saving deposits	167,237	245,437	46.8	21,995	22,604	2.8	
Interbank and overright funds (expenses) 12,888 22,673 78,7 4,824 453 90.0	Total interest expense on deposits	252,182	409,219	62.3	39,494	41,058	4.0	
Dends	Borrowings from banks and others	69,479	73,797	6.2	6,530	6,276	(3.9)	
Intal Interest expense 444,888 65,309 47.0 65,005 61,669 52 Left Interest Intome 955,218 115,23,088 20.5 101,180 108,262 1.16 Provisions for loan and financial lease losses, accrued interest and other, net 196,960 227,281 20.5 22,180 20,311 19.2 Recovery of charged-off assets (49,977) (47,253) (54) (5288) (2,540) (22,77 Provision for investments securities, foreclosed assets and other assets 14,598 8.623 (43,44) 699 1,499 9.6 Recovery of provisions for investments securities, foreclosed assets and other assets 7,7231 (4,144) (449) (442) (452) 2.2 Total provisions, some investments 113,000 13,4078 13,414 148,20 148,101 4,414 (449) 149,102 4,82 143,101 4,83 148,101 8,82 143,101 8,82 143,101 8,82 143,101 8,82 143,101 8,82 143,101 8,82 143,101 8,82 <t< td=""><td>Interbank and overnight funds (expenses)</td><td>12,688</td><td>22,673</td><td>78.7</td><td>4,824</td><td>453</td><td>(90.6)</td></t<>	Interbank and overnight funds (expenses)	12,688	22,673	78.7	4,824	453	(90.6)	
No.	Bonds	110,634	148,620	34.3	14,157	13,782	(2.6)	
Provisions for loan and financial lease losses, accrued interest and other, net 196,960 237,381 20.5 22,180 20,131 (9.2 22.2 22.2 23.2 (1.2 20.2 23.2 23.2 (1.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 23.2 23.2 23.2 (1.2 23.2 23.2 23.2 23.2 23.2 23.2 23.2 (1.2 23.2	Total interest expense	444,983	654,309	47.0	65,005	61,569	(5.3)	
Recovery of charged-off assets (49,957) (47,273) (5.4) (3.288) (2,540) (22.7 Provision for investment securities, foreclosed assets and other assets 14,598 8,263 (4,34) (69) 1,349 93.0 (4,752) (4,144) (44.9) (44.9) (45.2) (2.2 Total provisions for investments securities, foreclosed assets and other assets (7,523) (4,144) (44.9) (44.9) (44.2) (45.2) (2.2 Total provisions for investments securities, foreclosed assets and other assets (7,523) (4,144) (44.9) (44.9) (45.2) (2.2 Total provisions, net (45.07	Net Interest Income	956,218	1,152,368	20.5	110,180	108,426	(1.6)	
Provision for investments securities, foreclosed assets and other assets 14,598 8,263 (43.4) 699 1,349 93.0 80.0 1,349 93.0 1,349 93.0 1,349	Provisions for Ioan and financial lease losses, accrued interest and other, net	196,960	237,381	20.5	22,180	20,131	(9.2)	
Recovery of provisions for investments securities, foreclosed assets and other assets (7,523) (4,144) (44,5) (44,5) (42,5) (Recovery of charged-off assets	(49,957)	(47,253)	(5.4)	(3,288)	(2,540)	(22.7)	
Total provisions, net 156,078 194,247 26.1 19.148 19.437 3.5 Ret interest income after provisions 802,140 958,122 194 91,032 89,939 11.2 Ret SAND OTHER SERVICES INCOME	Provision for investment securities, foreclosed assets and other assets	14,598	8,263	(43.4)	699	1,349	93.0	
Net interest income after provisions 802,140 958,122 19.4 91,032 89,939 (1.2 FEES AND OTHER SERVICES INCOME 143,250 148,016 3.3 12,733 13,141 3.2 Branch network services	Recovery of provisions for investments securities, foreclosed assets and other assets	(7,523)	(4,144)	(44.9)	(442)	(452)	2.2	
FES AND OTHER SERVICES INCOME 143,250 148,016 3.3 12,733 13,141 3.2 3.2 3.2 3.2 3.3	Total provisions, net	154,078	194,247	26.1	19,148	18,487	(3.5)	
Commissions from banking services	Net interest income after provisions	802,140	958,122	19.4	91,032	89,939	(1.2)	
Branch network services	FEES AND OTHER SERVICES INCOME							
Credit card merchant fees	Commissions from banking services	143,250	148,016	3.3	12,733	13,141	3.2	
Checking fees 21,615 20,270 (6.2) 1,910 1,822 (4.6)	Branch network services	-	-	N.A.	-	-	N.A.	
Cher	Credit card merchant fees	67,204	71,704	6.7	7,482	7,202	(3.7)	
Cher	Checking fees	21,615	20,270	(6.2)	1,910	1,822	(4.6)	
Fees and other services expenses 94,677 107,162 13.2 10,384 9,739 (6.2 Fees and other services income, net 163,611 162,555 (0.6) 14,841 15,278 2.9 TOTHER OPERATING INCOME	Other	26,219	29,728	13.4	3,100	2,851	(8.0)	
Test and other services income, net 163,611 162,556 (0.6) 14,841 15,278 2.9	Total fees and other services income	258,288	269,718	4.4	25,225	25,017	(8.0)	
OTHER OPERATING INCOME 20,361 9,619 (52.8) 3,677 (1,537) (141.8 Gains (losses) gains, net 2,375 22,567 850.3 (1,239) 4,534 (465.8) Gains (losses) on derivative operations, net 3,685 (100.0) - - N.A Dividend Income 151,100 145,765 (3.5) 2 - (100.0) Other 136,575 158,893 16.3 14,940 14,922 (0.1 Total operating income 314,995 336,844 7.2 17,380 17,919 3.1 Total operating income 1,279,846 1,457,522 13.9 123,253 123,137 (0.1 OPERATING EXPENSES 3 3 10.5 26,113 26,334 0.8 Salaries and employee benefits 253,257 279,803 10.5 26,113 26,334 0.8 Bonus plan payments 22,186 19,876 (10.4) 2,095 0.0 Termination payments 33,315 3,678 1	Fees and other services expenses	94,677	107,162	13.2	10,384	9,739	(6.2)	
Foreign exchange (losses) gains, net 20,361 9,619 (52.8) 3,677 (1,537) (141.8]	Fees and other services income, net	163,611	162,556	(0.6)	14,841	15,278	2.9	
Gains (losses) on derivative operations, net 2,375 22,567 850.3 (1,239) 4,534 (465.9 Gains on sales of investments in equity securities, net 3,685 - (100.0) - NA NA Dividend Income 151,100 145,765 (3.5) 2 - (100.0) Other 136,575 158,893 16.3 14,940 14,922 (0.1 Total other operating income 314,095 336,844 7.2 17,380 17,919 3.3 Total operating income 1,279,846 1,487,522 13.9 123,253 123,137 (0.1 OPERATING EXPENSES 3 1,484 7.2 17,380 17,919 3.3 Bonus plan payments 253,257 279,803 10.5 26,113 26,334 0.8 Bonus plan payments 22,186 19,876 (10.4) 2,095 2,095 0.0 Termination payments 3,315 3,678 11.0 334 334 0.0 Administrative and other expenses 33,209 376,08<	OTHER OPERATING INCOME							
Gains on sales of investments in equity securities, net 3,685 - (100.0) - NA Dividend Income 151,100 145,765 (3.5) 2 (100.0 Other 136,575 158,893 16.3 14,940 14,920 (0.1 Total other operating income 314,095 336,844 7.2 17,380 17,919 3.1 OPERATING EXPENSES 310 1,279,846 1,457,522 13.9 123,253 123,137 (0.1 Salaries and employee benefits 253,257 279,803 10.5 26,113 26,334 0.8 Bonus plan payments 22,186 19,876 (10.4) 2,095 2,095 0.0 Termination payments 3,315 3,678 11.0 334 334 0.0 Administrative and other expenses 332,269 376,058 13.2 40,377 37,497 (7.1 Insurance on deposit, net 31,129 35,456 13.9 3,321 3,379 1.7 Charitable and other donation expenses 3,670 1,835 (50.0) 372 34 60.0 Goodwill	Foreign exchange (losses) gains, net	20,361	9,619	(52.8)	3,677	(1,537)	(141.8)	
Dividend Income 151,100 145,765 (3.5) 2 - (100.00 100.00	Gains (losses) on derivative operations, net	2,375	22,567	850.3	(1,239)	4,534	(465.9)	
Other 136,575 158,893 16.3 14,940 14,922 (0.1) Total other operating income 314,095 336,844 7.2 17,380 17,919 3.1 Total operating income 1,279,846 1,457,522 13.9 123,253 123,137 (0.1 OPERATING EXPENSES 3 253,257 279,803 10.5 26,113 26,334 0.8 Bonus plan payments 22,186 19,876 (10.4) 2,095 2,095 0.0 Termination payments 3,315 3,678 11.0 334 334 0.0 Administrative and other expenses 332,269 376,058 13.2 40,377 37,497 (7.1 Charitable and other donation expenses 3,670 1,835 (50.0) 372 34 (90.9 Depreciation 106,245 120,272 13.2 13,136 10,971 (16.5 Goodwill amortization 1,243 1,235 6.6 124 124 0.0 Total operating income	Gains on sales of investments in equity securities, net	3,685	-	(100.0)	-	-	N.A.	
Total other operating income 314,095 336,844 7.2 17,380 17,919 3.1 Total operating income 1,279,846 1,457,522 13.9 123,253 123,137 (0.1 OPERATING EXPENSES Salaries and employee benefits 253,257 279,803 10.5 26,113 26,334 0.8 Bonus plan payments 22,186 19,876 (10.4) 2,095 0.0 0.8 Administrative and other expenses 3,315 3,678 11.0 334 334 0.0 Administrative and other expenses 332,269 376,058 13.2 40,377 37,497 (7.1 Insurance on deposit, net 31,129 35,456 13.9 3,321 3,379 1.7 Charitable and other donation expenses 3,670 1,835 (50.0) 372 34 (90.9 Depreciation 1,243 1,225 6.6 124 124 0.0 Goodwill amortization 1,243 1,325 6.6 124 124 0.0 <	Dividend Income	151,100	145,765	(3.5)	2	-	(100.0)	
1,279,846 1,457,522 13.9 123,253 123,137 (0.10) OPERATING EXPENSES Salaries and employee benefits 253,257 279,803 10.5 26,113 26,334 0.8 Bonus plan payments 22,186 19,876 (10.4) 2,095 2,095 0.0 Administrative and other expenses 332,269 376,058 13.2 40,377 37,497 (7.1 Insurance on deposit, net 31,129 35,456 13.9 3,221 3,379 1.7 Charitable and other donation expenses 36,700 1,835 (50.0) 372 34 (90.9 Depreciation 106,245 120,272 13.2 13,136 10,971 (16.5 Goodwill amortization 1,243 1,325 6.6 124 124 0.0 Total operating expenses 753,313 838,302 11.3 85,872 80,769 13.3 NON-OPERATING INCOME (EXPENSE) 13,474 16,146 19.8 931 2,017 116.5 Non-operating income 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3 Other income 1,454	Other	136,575	158,893	16.3	14,940	14,922	(0.1)	
OPERATING EXPENSES Salaries and employee benefits 253,257 279,803 10.5 26,113 26,334 0.8 Bonus plan payments 22,186 19,876 (10.4) 2,095 2,095 0.0 Termination payments 3,315 3,678 11.0 334 334 0.0 Administrative and other expenses 332,269 376,058 13.2 40,377 37,497 (7.1 Insurance on deposit, net 31,129 35,456 13.9 3,321 3,379 1.7 Charitable and other donation expenses 3,670 1,835 (50.0) 372 34 (90.9 Depreciation 106,245 120,272 13.2 13,136 10,971 (16.5 Goodwill amortization 1,243 1,325 6.6 124 124 0.0 Total operating expenses 753,313 838,302 11.3 85,872 80,769 (5.9 Net operating income 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931	Total other operating income	314,095	336,844	7.2	17,380	17,919	3.1	
Salaries and employee benefits 253,257 279,803 10.5 26,113 26,334 0.8 Bonus plan payments 22,186 19,876 (10.4) 2,095 2,095 0.0 Termination payments 3,315 3,678 11.0 334 334 0.0 Administrative and other expenses 332,269 376,058 13.2 40,377 37,497 (7.1 Insurance on deposit, net 31,129 35,456 13.9 3,321 3,379 1.7 Charitable and other donation expenses 3,670 1,835 (50.0) 372 34 (90.9 Depreciation 106,245 120,272 13.2 13,136 10,971 (16.5 Goodwill amortization 1,243 1,325 6.6 124 124 0.0 Total operating expenses 753,313 838,302 11.3 85,872 80,769 (5.9 Net operating income 526,533 619,220 17.6 37,381 42,367 13.3 Other income 22,177 27,081 22.1 841 5,701 577.8	Total operating income	1,279,846	1,457,522	13.9	123,253	123,137	(0.1)	
Bonus plan payments 22,186 19,876 (10.4) 2,095 2,095 0.00 Termination payments 3,315 3,678 11.0 334 334 0.0 Administrative and other expenses 332,269 376,058 13.2 40,377 37,497 (7.1 Insurance on deposit, net 31,129 35,456 13.9 3,321 3,379 1.7 Charitable and other donation expenses 3,670 1,835 (50.0) 372 34 (90.9 Depreciation 106,245 120,272 13.2 13,136 10,971 (16.5 Goodwill amortization 1,243 1,325 6.6 124 124 0.0 Total operating expenses 753,313 838,302 11.3 85,872 80,769 (5.9 Net operating income 526,533 619,220 17.6 37,381 42,367 13.3 Other income 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-opera	OPERATING EXPENSES							
Termination payments 3,315 3,678 11.0 334 334 0.0 Administrative and other expenses 332,269 376,058 13.2 40,377 37,497 (7.1 Insurance on deposit, net 31,129 35,456 13.9 3,321 3,379 1.7 Charitable and other donation expenses 3,670 1,835 (50.0) 372 34 (90.9 Depreciation 106,245 120,272 13.2 13,136 10,971 (16.5 Goodwill amortization 1,243 1,325 6.6 124 124 0.0 Total operating expenses 753,313 838,302 11.3 85,872 80,769 (5.9 Net operating income 526,533 619,220 17.6 37,381 42,367 13.3 Other income 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3	Salaries and employee benefits	253,257	279,803	10.5	26,113	26,334	0.8	
Administrative and other expenses 332,269 376,058 13.2 40,377 37,497 (7.1 Insurance on deposit, net 31,129 35,456 13.9 3,321 3,379 1.7 Charitable and other donation expenses 3,670 1,835 (50.0) 372 34 (90.9 Depreciation 106,245 120,272 13.2 13,136 10,971 (16.5 Goodwill amortization 1,243 1,325 6.6 124 124 0.0 Total operating expenses 753,313 838,302 11.3 85,872 80,769 (5.9 Net operating income	Bonus plan payments	22,186	19,876	(10.4)	2,095	2,095	0.0	
Insurance on deposit, net 31,129 35,456 13.9 3,321 3,379 1.7	Termination payments	3,315	3,678	11.0	334	334	0.0	
Charitable and other donation expenses 3,670 1,835 (50.0) 372 34 (90.9) Depreciation 106,245 120,272 13.2 13,136 10,971 (16.5) Goodwill amortization 1,243 1,325 6.6 124 124 0.0 Total operating expenses 753,313 838,302 11.3 85,872 80,769 (5.9) Net operating income 526,533 619,220 17.6 37,381 42,367 13.3 NON-OPERATING INCOME (EXPENSE) 22,177 27,081 22.1 841 5,701 577.8 Other income 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3	Administrative and other expenses	332,269	376,058	13.2	40,377	37,497	(7.1)	
Depreciation 106,245 120,272 13.2 13,136 10,971 (16.55) Goodwill amortization 1,243 1,325 6.6 124 124 0.0 Total operating expenses 753,313 838,302 11.3 85,872 80,769 (5.9 Net operating income 526,533 619,220 17.6 37,381 42,367 13.3 NON-OPERATING INCOME (EXPENSE) 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3	Insurance on deposit, net	31,129	35,456	13.9	3,321	3,379	1.7	
Depreciation 106,245 120,272 13.2 13,136 10,971 (16.55) Goodwill amortization 1,243 1,325 6.6 124 124 0.0 Total operating expenses 753,313 838,302 11.3 85,872 80,769 (5.9 Net operating income 526,533 619,220 17.6 37,381 42,367 13.3 NON-OPERATING INCOME (EXPENSE) 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3	Charitable and other donation expenses	3,670	1,835	(50.0)	372	34	(90.9)	
Goodwill amortization 1,243 1,325 6.6 124 124 0.0 Total operating expenses 753,313 838,302 11.3 85,872 80,769 (5.9 Net operating income 526,533 619,220 17.6 37,381 42,367 13.3 NON-OPERATING INCOME (EXPENSE) Contemporating income 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3)							(16.5)	
Total operating expenses 753,313 838,302 11.3 85,872 80,769 (5.9) Net operating income 526,533 619,220 17.6 37,381 42,367 13.3 NON-OPERATING INCOME (EXPENSE) Other income 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3)	·						0.0	
Net operating income 526,533 619,220 17.6 37,381 42,367 13.3 NON-OPERATING INCOME (EXPENSE) 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3)	Total operating expenses	7 <u>53,31</u> 3	838,30 <u>2</u>	11.3	85,872	80,76 <u>9</u>	(5.9)	
NON-OPERATING INCOME (EXPENSE) 22,177 27,081 22.1 841 5,701 577.8 Other income 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3	,							
Other income 22,177 27,081 22.1 841 5,701 577.8 Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3	, ,							
Other expenses 13,474 16,146 19.8 931 2,017 116.5 Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3		22,177	27,081	22.1	841	5,701	577.8	
Non-operating income (expense), net 8,703 10,935 25.7 (90) 3,684 (4,177.3 Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3								
Income before income tax expense 535,236 630,155 17.7 37,291 46,052 23.5 Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3								
Income tax expense 126,135 157,215 24.6 (1,454) 10,343 (811.3						-,		
							(811.3)	
403,101. 472,340. 13.0 36,743.1 55,706: 17.6	Net income	409,101			38,745	35,708		



(Ps. Millions)

Trading

Trading

Allowance

Available for Sale

Held to maturity

Available for Sale

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net Reappraisal of assets

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES

Equity securities

ASSETS



CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents INVESTMENT SECURITIES Debt securities







Banco de Bogotá			Banco AV Villas				bance	o popular ,
BANCO POPU UNCONSOLIE		NCIAL STA	ATEMENTS AS	OF NOVEMBER, 2012				
BALANCE SHI	EET					As of		Growth (%)

Nov-11

1,545,479

109,552

1,655,031

2,359,907

1,601,079

185,537

573,291

453,631

34,945

418,686

2,813,538

4,239,845

5,348,542

21,186

90,623

252,479

(386,272)

9,566,402

112,414

(8,115)

797

429

7,810

138,435

117,691

330,381

14,934,508

1,446,399

1,897,803

6,437,120

9,855,143

547.862

24,867

410,629

326,235

328,544

13,094,360

1,840,148

14,934,508

1,600,300

73,822

780

104,300

70,447

129,246

Oct-12

1,023,586

1,563,293

1,552,562

305,926

737,703

508,934

486,641

33,686

452,955

2,039,203

5,155,085

6,102,375

15,781

89,756

314,100

(425,423)

132,859

123,285

(9,574)

1,669

379

70,376

147,983

10,432

114,020

130,624

352,766

15,805,704

1,607,655

1,994,971

6,374,069

10.030.629

53,935

1,708

10,988

38,459

650,242

452,889

307,427

367,656

13,757,873

2,047,831

15,805,704

1,897,875

11,251,674

539,707

BANCO POPULAR
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012
RALANCE SHEET

BANCO POPULAR
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012

banco popular

Nov-12

1,171,121

570,399

1,741,520

1,363,915

158,531

697,632

507,753

472,207

33,807

438,400

1,836,122

5,145,995

6,177,809

15,483

90,139

321,853

(423,683)

134,901

125,547

(9,354)

1,635

374

59,457

148,578

10,359

104,679

134,512

354,478

15,844,857

1,777,572

1,980,056

6,436,019

10,264,928

71,280

1,617

10,000

451,399

37,475

447,233

306,476

356,056

13,773,059

2,071,799

15,844,857

1,897,875

11,327,596

banco popular

Nov-12

/s. Oct-12

14.4

5.7

11.4

(12.2)

(48.2)

(5.4)

(0.2)

(3.0)

0.4

(3.2)

N.A.

(10.0)

(0.2)

1.2

(1.9)

0.4

2.5

(0.4)

0.7

1.5

(2.3)

1.8

(2.0)

0.4

(1.3)

(0.7)

(8.2)

N.A.

3.0

0.5

0.2

10.6

(0.7)

1.0

2.3

(5.3)

(9.0)

(2.6)

(1.2)

(0.3)

(3.2)

0.1

1.2

0.2

(30.6)

32.2

(15.5)

Nov-12 Vs.

Nov-11

(24.2)

5.2

(42.2)

(14.6)

(56.4)

(11.4)

4.1

(3.3)

4.7

N.A.

(34.7)

21.4

15.5

(26.9)

(0.5)

27.5

9.7

18.4

20.0

15.3

20.4

105.1

(15.6)

15.0

(12.8)

32.6

(24.4)

N.A.

14.3

7.3

6.1

22.9

4.3

(0.0)

(3.4)

4.2

107.3

N.A.

(17.6)

50.7

8.9

18.6

(6.1)

8.4

5.2

12.6

6.1

420.7











BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012

INCOME STATEMENT	YTD			Month		Growth (%)
(Ps. Millions)	Nov-11	Nov-12	LTM	Oct-12	Nov-12	Nov-12 Vs. Oct-12
INTEREST INCOME						
Interest on loans	1,105,482	1,292,758	16.9	122,503	121,951	(0.5)
Interest on investment securities	127,537	131,548	3.1	14,150	10,275	(27.4)
Interbank and overnight funds	14,753	16,642	12.8	2,062	2,366	14.8
Financial leases	27,277	33,671	23.4	3,333	3,121	(6.4)
Total Interest Income	1,275,049	1,474,619	15.7	142,047	137,713	(3.1)
INTEREST EXPENSE						
Checking accounts	6,601	22,050	234.0	2,105	1,964	(6.7)
Time deposits	80,637	119,320	48.0	10,344	10,080	(2.6)
Saving deposits Total interest expense on deposits	187,545 274,78 4	217,507 358,877	16.0 30.6	22,056 34,50 5	21,647 33,691	
Borrowings from banks and others	12,535	358,877 34,976	179.0	34,505 3,726	2,829	` `
Interbank and overnight funds (expenses)	6,201	7,946	28.1	200	171	(24.1) (14.8)
Bonds	83,648	108,423	29.6	11,082	10,552	(4.8)
Total interest expense	377,168	510,222	35.3	49,514	47,243	
Net Interest Income	897,881	964,397	7.4	92,533	90,470	
Provisions for Ioan and financial lease losses, accrued interest and other, net	81,811	96,027	17.4	(1,427)	14,228	
Recovery of charged-off assets	(14,507)	(14,539)	0.2	(1,327)	(1,990)	
Provision for investment securities, foreclosed assets and other assets	2,804	3,033	8.2	123	125	
Recovery of provisions for investments securities, foreclosed assets and other assets	(3,925)	(1,929)	(50.8)	(513)	(99)	
Total provisions, net	66,183	82,592	24.8	(3,144)	12,264	
Net interest income after provisions	831,698	881,805	6.0	95,676	78,206	(18.3)
FEES AND OTHER SERVICES INCOME						
Commissions from banking services	77,563	71,548	(7.8)	7,231	6,600	(8.7)
Branch network services	110	110	-	10	10	-
Credit card merchant fees	4,604	5,188	12.7	508	476	(6.2)
Checking fees	3,733	3,416	(8.5)	322	307	(4.7)
Other	9,703	9,247	(4.7)	805	857	6.5
Total fees and other services income	95,712	89,509	(6.5)	8,876	8,251	
Fees and other services expenses	28,704	29,816	3.9	3,036	2,957	
Fees and other services income, net	67,009	59,694	(10.9)	5,839	5,293	(9.3)
OTHER OPERATING INCOME						
Foreign exchange (losses) gains, net	163	(30)	(118.6)	495	(42)	
Gains (losses) on derivative operations, net	3	35	974.8	(34)	17	•
Gains on sales of investments in equity securities, net Dividend Income	(2)	(4)	48.4 7.8	- 19	- 21	N.A. 12.5
Other	39,386	42,466		113	21 139	12.5 22.6
Total other operating income	1,296 40,846	1,269 43,736	(2.1) 7.1	592	135	
Total operating income	939,553	985,234	4.9	102,107	83,634	`
OPERATING EXPENSES	333,333	303,234	4.5	102,107	03,034	(10.1
Salaries and employee benefits	202,369	215,906	6.7	21,873	17,928	(18.0
Bonus plan payments	2,841	2,955	4.0	108	104	(3.9
Termination payments	19	233	1,129.8	76	-	(100.0
Administrative and other expenses	246,632	272,899	10.7	27,043	26,917	(0.5
Insurance on deposit, net	24,700	26,871	8.8	2,541	2,498	(1.7
Charitable and other donation expenses	1,498	1,257	(16.1)	114	114	
Depreciation	17,707	18,345	3.6	1,723	1,715	(0.5)
Goodwill amortization	-	-	N.A.	-	-	N.A.
Total operating expenses	495,765	538,466	8.6	53,478	49,276	(7.9)
Net operating income	443,788	446,768	0.7	48,629	34,358	(29.3)
NON-OPERATING INCOME (EXPENSE)						
Other income	62,561	71,613	14.5	3,538	18,946	435.5
Other expenses	11,133	10,631	(4.5)	1,148	934	,
Non-operating income (expense), net	51,428	60,982	18.6	2,389	18,012	
Income before income tax expense	495,216			51,018	52,370	
Income tax expense	153,780	163,458	6.3	17,880	18,347	
Net income	341,436	344,292	0.8	33,138	34,023	2.7



BANCO AV VILLAS





Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Other assets, net

Property, plant and equipment, net

Prepaid expenses and deferred charges







Growth (%)

Nov-12 Vs.

Nov-12

(98.9)

3.0

(1.5)

N.A.

(2.6)

(3.6)

N.A.

2.2

0.3

0.1

(2.7)

(3.0)

(0.5)

(1.6)

N.A.

12.1

(10.1)

4.2

1.8

N.A.

2.5

(7.7)

(0.2)

2.3

0.1

13.2

42,317

5,433

48,465

55,457

172,608

580,755

2,295,467

3,512,513

6,417,866

879,554

73,615

27,801

125,458

112,877

45,798

7,682,968

1,062,381

8,745,349

29,130

8,745,349

108,566

N.A.

(4.1)

(7.6)

N.A.

35.0

(10.3)

N.A.

13.1

1.8

14.2

13.7

4.7

13.2

(16.8)

(100.0)

85.4

(43.4)

47.3

2.8

N.A.

3.0

2.6

14.0

15.6

14.2

9.9

As of

610

41,087

5,581

50,294

54,266

172,065

8,734,127

596,965

2,365,975

3,530,902

6,519,580

25,738

784,944

81,906

26,671

123,214

110,076

49,615

7,696,006

1,038,121

8,734,127

110,187

44,136

117,474

4,024

54,045

49,022

169,624

7,659,715

510,888

2,191,425

3,103,980

5,841,303

474,328

130,015

18,876

122,000

109,546

44,616

918,786

6,740,929

7,659,715

35,011

243

(PS. Millions)	NOV-11	Oct-12	NOV-12	Vs. Oct-12	Nov-11
ASSETS		!			
CASH AND CASH EQUIVALENTS		i			
Cash and due from banks	490,465	581,799	493,338	(15.2)	0.6
Interbank and overnight funds	297,795	332,348	171,443	(48.4)	(42.4)
Total Cash and cash equivalents	788,260	914,147	664,781	(27.3)	(15.7)
INVESTMENT SECURITIES		i			
Debt securities	1,584,725	1,846,785	2,019,200	9.3	27.4
Trading	420,433	530,845	545,276	2.7	29.7
Available for Sale	871,599	998,218	1,158,367	16.0	32.9
Held to maturity	292,693	317,722	315,556	(0.7)	7.8
Equity securities	11,720	11,728	11,728	0.0	0.1
Trading	165	172	172	0.4	4.7
Available for Sale	11,556	11,556	11,556	0.0	0.0
Allowance	(2,102)	(2,207)	(2,214)	0.3	5.3
Total investment securities, net	1,594,344	1,856,305	2,028,714	9.3	27.2
LOANS AND FINANCIAL LEASES		į			
Commercial loans	2,113,842	2,165,059	2,187,912	1.1	3.5
Consumer loans	2,228,368	2,753,973	2,801,974	1.7	25.7
Microcredit	22,520	19,636	19,190	(2.3)	(14.8)
Mortgage loans	676,764	781,395	797,041	2.0	17.8
Financial leases	-	- !	-	N.A.	N.A.
Allowance for loans and financial leases losses	(252,519)	(249,429)	(247,816)	(0.6)	(1.9)
Total loans and financial leases, net	4,788,976	5,470,633	5,558,301	1.6	16.1
Interest accrued on loans and financial leases	56,197	66,864	68,850	3.0	22.5
Allowance on Interest accrued on loans and financial leases	(6,387)	(7,912)	(8,149)	3.0	27.6
Interest accrued on loans and financial leases, net	49,810	58,951	60,701	3.0	21.9

UNCONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012 BALANCE SHEET











BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF NOVEMBER, 2012

INCOME STATEMENT	YTD			Month		Growth (%)
(Ps. Millions)	Nov-11	Nov-12	LTM	Oct-12	Nov-12	Nov-12 Vs. Oct-12
INTEREST INCOME	Į.					
Interest on loans	543,022	665,844	22.6	63,597	64,108	0.8
Interest on investment securities	104,315	116,053	11.3	9,518	7,617	(20.0)
Interbank and overnight funds	3,707	7,222	94.8	1,234	711	(42.4)
Financial leases	-	-	N.A.	- [-	N.A.
Total Interest Income	651,044	789,119	21.2	74,349	72,436	(2.6)
INTEREST EXPENSE						,
Checking accounts	583	2,234	283.5	367	373	1.6
Time deposits	82,367	118,405	43.8	11,157	10,909	(2.2)
Saving deposits	49,060	79,649	62.3	8,112	7,745	(4.5)
Total interest expense on deposits	132,010	200,287	51.7	19,636	19,026	(3.1)
Borrowings from banks and others	6,080	6,488	6.7	476	450	(5.5)
Interbank and overnight funds (expenses)	13,700	26,002	89.8	2,139	2,616	22.3
Bonds	- j	-	N.A.	- i	-	N.A.
Total interest expense	151,790	232,777	53.4	22,251	22,093	(0.7)
Net Interest Income	499,254	556,342	11.4	52,098	50,343	(3.4)
Provisions for Ioan and financial lease losses, accrued interest and other, net	73,527	101,594	38.2	10,831	9,163	(15.4)
Recovery of charged-off assets	(38,690)	(25,693)	(33.6)	(4,666)	(1,130)	(75.8)
Provision for investment securities, foreclosed assets and other assets	2,801	1,637	(41.6)	93	71	(24.0)
Recovery of provisions for investments securities, foreclosed assets and other assets	(3,113)	(2,456)	(21.1)	(319)	(155)	(51.5)
Total provisions, net	34,525	75,082	117.5	5,938	7,948	33.9
Net interest income after provisions	464,729	481,260	3.6	46,160	42,395	(8.2)
FEES AND OTHER SERVICES INCOME				ļ		
Commissions from banking services	131,176	135,178	3.1	12,717	12,775	0.5
Branch network services	-	-	N.A.	- !	-	N.A.
Credit card merchant fees	9,689	11,806	21.8	1,211	1,234	1.9
Checking fees	3,450	7,214	109.1	670	670	0.1
Other	28,847	34,007	17.9	3,426	3,405	(0.6)
Total fees and other services income	173,163	188,204		18,024	18,084	0.3
Fees and other services expenses	44,899	51,250		4,776	5,523	
Fees and other services income, net	128,264	136,954	6.8	13,247	12,561	(5.2)
OTHER OPERATING INCOME				!		
Foreign exchange (losses) gains, net	587	(344)		215	(62)	
Gains (losses) on derivative operations, net	(304)	1,150		(129)	118	`
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.
Dividend Income	3,015	3,255		-	-	N.A.
Other	10	21		0	1	0.0
Total other operating income	3,307	4,082	23.4	87	56	
Total operating income	596,300	622,296	4.4	59,494	55,013	(7.5)
OPERATING EXPENSES	420.072	426 240		42.542	42.440	(0.5)
Salaries and employee benefits	129,873	136,319	5.0	12,512	12,448	(0.5)
Bonus plan payments	1,869	1,126	(39.8)	24	64	165.4
Termination payments	1,391	409	(70.6)	0	84	N.A.
Administrative and other expenses	213,033	234,572	10.1	21,309	20,808	(2.4)
Insurance on deposit, net	14,947	17,208	15.1	1,624	1,597	(1.6)
Charitable and other donation expenses	3,694	611			(0)	
Depreciation	17,554	19,769		1,873	1,874	
Goodwill amortization	-	-	N.A.	-	-	N.A.
Total operating expenses	382,361	410,014		37,393	36,875	
Net operating income	213,939	212,282	(0.8)	22,100	18,138	(17.9)
NON-OPERATING INCOME (EXPENSE)		20.00=		4.00		252
Other income	12,916	20,966		1,004	4,520	i e
Other expenses	9,139	6,321		504	297	
Non-operating income (expense), net	3,777 217,716			500 22,601	4,223 22,360	
Income before income tax expense Income tax expense	67,655	69,770		7,581	7,331	,
Net income	150,061	157,157				(3.3) 0.1
Net intollie	150,061	157,157	4.7	15,020	15,029	0.1