

Monthly report of unconsolidated results of our banking operation in Colombia under Colombian Banking GAAP

February, 2012

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These results are exclusively provided for informational purposes and contain the unconsolidated financial statements of our four Colombian banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas, together, the "Banks") as reported to the Superintendency of Finance, and the combined financial statements of the unconsolidated results of our Banks, which reflect approximately 80% of the consolidated results of Grupo Aval. These unconsolidated financial statements do not reflect the consolidation process of subsidiaries such as Corficolombiana, Porvenir or BAC Credomatic, are not intended to reflect the consolidated financial statements of Grupo Aval and are not necessarily indicative of the results for any other future interim period.

Even though, the information herein has not been audited, financial statements and other financial data included in this report is prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP."

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Tatiana Uribe Benninghoff Financial Planning and Investor Relations Officer

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540,909

441.728

818,775

943,617

333,940

39,733

636,078

534,658

295,562

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86,371,550

218,018

(56,540)

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(65,897)

577,408

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5,385,742

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14,277,761

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548,443

240,611

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GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF FEBRUARY, 2012

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Interest accrued on loans and financial leases, net

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES DEPOSITS

Other

Bonds

Other assets, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

BALANCE SHEET		As of		Growt	th (%)
(Ps. Millions)	Feb-11	Jan-12	Feb-12	Feb-12 Vs. Jan-12	Feb-12 Vs. Feb-11
ASSETS		!			
CASH AND CASH EQUIVALENTS		i			
Cash and due from banks	4,757,335	5,135,066	6,074,388	18.3	27.7
Interbank and overnight funds	355,644	1,689,205	1,273,962	(24.6)	258.2
Total Cash and cash equivalents	5,112,979	6,824,271	7,348,350	7.7	43.7
INVESTMENT SECURITIES		i			
Debt securities	11,902,386	10,784,782	11,120,719	3.1	(6.6)
Trading	2,666,274	1,752,769	2,104,848	20.1	(21.1)
Available for Sale	6,298,589	6,090,338	6,072,682	(0.3)	(3.6)
Held to maturity	2,937,523	2,941,674	2,943,188	0.1	0.2
Equity securities	7,352,527	7,617,426	7,489,779	(1.7)	1.9
Trading	38,179	33,251	33,298	0.1	(12.8)
Available for Sale	7,314,349	7,584,175	7,456,481	(1.7)	1.9
Allowance	(2,779)	(2 <i>,</i> 837)	(2,838)	0.0	2.1
Total investment securities, net	19,252,133	18,399,370	18,607,660	1.1	(3.3)
LOANS AND FINANCIAL LEASES		i			
Commercial loans	30,954,952	35,684,457	35,947,394	0.7	16.1
Consumer loans	13,090,712	15,639,919	15,927,602	1.8	21.7
Microcredit	244,332	284,215	288,007	1.3	17.9
Mortgage loans	764,570	839,469	849,479	1.2	11.1
Financial leases	3,205,611	4,496,556	4,632,126	3.0	44.5
Allowance for loans and financial leases losses	(1,955,980)	(2,074,299)	(2,102,102)	1.3	7.5
Total loans and financial leases, net	46,304,197	54,870,316	55,542,506	1.2	20.0
Interest accrued on loans and financial leases	493,065	604,885	643,305	6.4	30.5











GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF FEBRUARY, 2012

INCOME STATEMENT	YTI)		Mon	th	Growth (%)
(Ps. Millions)	Feb-11	Feb-12	LTM	Jan-12	Feb-12	Feb-12 Vs. Jan-12
INTEREST INCOME				į.		
Interest on loans	760,994	1,004,522	32.0	503,627	500,895	(0.5
Interest on investment securities	131,659	119,895	(8.9)	60,511	59,383	(1.9
Interbank and overnight funds	9,642	25,634	165.8	14,182	11,452	(19.2
Financial leases	55,142	83,643	51.7	41,654	41,990	0.8
Total Interest Income	957,437	1,233,694	28.9	619,974	613,720	(1.0)
INTEREST EXPENSE	!	!				
Checking accounts	5,848	15,120	158.5	6,788	8,331	22.7
Time deposits	72,298	134,438	85.9	65,835	68,602	4.2
Saving deposits	107,929	179,654	66.5	91,594	88,059	(3.9)
Total interest expense on deposits	186,076	329,211	76.9	164,218	164,993	0.5
Borrowings from banks and others	25,810	37,559	45.5	19,055	18,504	(2.9)
Interbank and overnight funds (expenses)	5,845	7,548	29.1	3,173	4,375	37.9
Bonds	52,019	60,651	16.6	29,948	30,702	2.5
Total interest expense	269,750	434,968	61.2	216,394	218,574	1.0
Net Interest Income	687,687	798,726	16.1	403,580	395,147	(2.1)
Provisions for loan and financial lease losses, accrued interest and other, net	103,526	133,819	29.3	60,991	72,827	19.4
Recovery of charged-off assets	(16,128)	(21,021)	30.3	(11,064)	(9,957)	
Provision for investment securities, foreclosed assets and other assets	7,005	5,687	(18.8)	2,471	3,215	30.1
Recovery of provisions for investments securities, foreclosed assets and other assets	(2,849)	(1,464)	(48.6)	(1,005)	(459)	
Total provisions, net	91,553	117,020	27.8	51,393	65,627	27.7
Net interest income after provisions	596,134	681,706	14.4	352,187	329,519	(6.4)
FEES AND OTHER SERVICES INCOME			()			
Commissions from banking services	141,844	140,619	(0.9)	72,606	68,013	(6.3)
Branch network services	4,292	4,483	4.5	2,461	2,023	(17.8)
Credit card merchant fees	23,052	24,156	4.8	12,918	11,238	(13.0)
Checking fees	11,400	11,967	5.0	5,858	6,109	4.3
Other	11,256	13,105	16.4	6,600	6,505	(1.4)
Total fees and other services income	191,844 50,065	194,330 53,354	1.3 6.6	100,442 27,807	93,887 25,547	(6.5
Fees and other services expenses Fees and other services income, net	141,779	140,976	(0.6)	72,635	68,341	(8.1) (5.9)
OTHER OPERATING INCOME	141,773	140,570	(0.0)	72,033	00,541	(3.3)
Foreign exchange (losses) gains, net	(1,652)	(158,617)	9,501.1	(125,286)	(33,332)	(73.4
Gains (losses) on derivative operations, net	(787)	173,074	(22,102.6)	131,805	41,269	(68.7)
Gains on sales of investments in equity securities, net	(2)	(0)	(98.1)	131,003	(0)	•
Dividend Income	54,226	70,594	30.2	4	70,590	
Other	24,138	28,811	19.4	14,002	14,809	5.8
Total other operating income	75,924	113,862	50.0	20,526	93,336	354.7
Total operating income	813.837	936,544	15.1	445,348	491,196	10.3
OPERATING EXPENSES					ĺ	
Salaries and employee benefits	170,153	181,661	6.8	88,475	93,186	5.3
Bonus plan payments	5,550	6,957	25.3	3,057	3,900	27.6
Termination payments	1,972	1,195	(39.4)	580	615	6.1
Administrative and other expenses	279,956	282,743	1.0	137,265	145,478	6.0
Insurance on deposit, net	29,491	33,875	14.9	13,582	20,292	49.4
Charitable and other donation expenses	2,943	627	(78.7)	114	513	349.0
Depreciation	31,295	35,124	12.2	18,265	16,859	(7.7
Goodwill amortization	3,483	3,722	6.9	1,861	1,861	0.0
Total operating expenses	524,843	545,904	4.0	263,200	282,704	7.4
Net operating income	288,994	390,640	35.2	182,148	208,492	14.5
NON-OPERATING INCOME (EXPENSE)				!		
Other income	19,106	25,925	35.7	7,834	18,091	130.9
Other expenses	7,493	9,793	30.7	4,098	5,695	39.0
Non-operating income (expense), net	11,613	16,133	38.9	3,736	12,396	
	300,608	406,772	35.3	185,884	220,888	18.8
Income before income tax expense Income tax expense	300,608 100,982	406,772 127,926	35.3 26.7	185,884 67,031	220,888 60,895	





Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Total deposits

Goodwill, net

Total assets

LIABILITIES DEPOSITS

Other

Bonds

Other assets, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities







396,622

324,426

18,986

303,368

509,054

112,007

856,919

42,636,936

6,284,441

8,252,004

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8,230,805

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1,500,638

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402,402

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127,542

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2,673,285

307,542

189,150

464,999

312,824

19,195

297,718

507,309

109,248

866,093

44,324,853

7,392,676

8,488,509

13,512,063

29,638,950

245,701

284,388

160,592

95,172

726,483

255,961

248,703

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44,324,853

1,478,230

3,158,575

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BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2012

BALANCE SHEET		As of		Grow	th (%)
(Ps. Millions)	Feb-11	Jan-12	Feb-12	Feb-12 Vs. Jan-12	Feb-12 Vs. Feb-11
ASSETS		Į.			
CASH AND CASH EQUIVALENTS		i			
Cash and due from banks	2,480,603	2,180,962	3,424,781	57.0	38.1
Interbank and overnight funds	185,661	442,983	805,255	81.8	333.7
Total Cash and cash equivalents	2,666,264	2,623,946	4,230,037	61.2	58.7
INVESTMENT SECURITIES		i			
Debt securities	5,028,113	4,551,726	4,552,052	0.0	(9.5)
Trading	574,384	432,780	509,015	17.6	(11.4)
Available for Sale	3,162,318	2,767,809	2,688,624	(2.9)	(15.0)
Held to maturity	1,291,410	1,351,137	1,354,412	0.2	4.9
Equity securities	5,855,840	6,037,224	5,929,560	(1.8)	1.3
Trading	-	- i	-	N.A.	N.A.
Available for Sale	5,855,840	6,037,224	5,929,560	(1.8)	1.3
Allowance	(772)	(716)	(701)	(2.1)	(9.2)
Total investment securities, net	10,883,182	10,588,234	10,480,911	(1.0)	(3.7)
LOANS AND FINANCIAL LEASES		i			
Commercial loans	18,315,030	20,832,861	20,818,574	(0.1)	13.7
Consumer loans	4,014,871	5,103,663	5,187,511	1.6	29.2
Microcredit	195,166	241,107	245,252	1.7	25.7
Mortgage loans	53,850	62,470	62,763	0.5	16.6
Financial leases	393,470	902,822	956,049	5.9	143.0
Allowance for loans and financial leases losses	(796,028)	(862 <i>,</i> 528)	(877,134)	1.7	10.2
Total loans and financial leases, net	22,176,358	26,280,394	26,393,015	0.4	19.0
Interest accrued on loans and financial leases	240,968	302,277	318,238	5.3	32.1
Allowance on Interest accrued on loans and financial leases	(27,113)	(32,624)	(33,867)	3.8	24.9
Interest accrued on loans and financial leases, net	213,854	269,653	284,371	5.5	33.0
Bankers' acceptances, spot transactions and derivatives	181,903	353,326	359,134	1.6	97.4











BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2012

INCOME STATEMENT	YT	D		Mor	nth	Growth (%)
(Ps. Millions)	Feb-11	Feb-12	LTM	Jan-12	Feb-12	Feb-12 Vs. Jan-12
INTEREST INCOME						
Interest on loans	329,098	456,965	38.9	228,700	228,265	(0.2)
Interest on investment securities	58,141	62,139	6.9	34,601	27,538	(20.4)
Interbank and overnight funds	4,110	10,325	151.2	5,525	4,800	(13.1)
Financial leases	5,801	15,435	166.1	7,522	7,913	5.2
Total Interest Income	397,150	544,865	37.2	276,348	268,516	(2.8)
INTEREST EXPENSE	!			!	!	
Checking accounts	4,336	10,726	147.4	4,559	6,167	35.3
Time deposits	37,960	74,187	95.4	36,626	37,561	2.6
Saving deposits	52,158	82,427	58.0	41,410	41,017	(1.0)
Total interest expense on deposits	94,454	167,339	77.2	82,594	84,745	2.6
Borrowings from banks and others	11,794	16,357	38.7	8,451	7,906	(6.4)
Interbank and overnight funds (expenses)	2,785	1,264	(54.6)	613	651	6.4
Bonds	22,159	16,346	(26.2)	8,077	8,270	2.4
Total interest expense	131,192	201,307	53.4	99,735	101,572	1.8
Net Interest Income	265,958	343,558	29.2	176,614	166,944	(5.5)
Provisions for loan and financial lease losses, accrued interest and other, net	40,556	54,113	33.4	24,975	29,138	16.7
Recovery of charged-off assets	(5,016)	(5,709)	13.8	(1,358)	(4,351)	220.3
Provision for investment securities, foreclosed assets and other assets	5,034	2,231	(55.7)	952	1,279	34.4
Recovery of provisions for investments securities, foreclosed assets and other assets	(999)	(240)	(75.9)	(161)	(79)	(50.7)
Total provisions, net	39,576	50,395	27.3	24,408	25,987	6.5
Net interest income after provisions	226,382	293,163	29.5	152,206	140,957	(7.4)
FEES AND OTHER SERVICES INCOME	!					
Commissions from banking services	82,840	78,598	(5.1)	40,345	38,253	(5.2)
Branch network services	4,272	4,463	4.5	2,451	2,013	(17.9)
Credit card merchant fees	8,023	8,869	10.5	4,569	4,300	(5.9)
Checking fees	6,956	6,490	(6.7)	3,174	3,317	4.5
Other	778	692	(11.1)	334	358	7.1
Total fees and other services income	102,869	99,112	(3.7)	50,873	48,240	(5.2)
Fees and other services expenses	23,662	22,617	(4.4)	12,080	10,537	(12.8)
Fees and other services income, net	79,207	76,495	(3.4)	38,793	37,702	(2.8)
OTHER OPERATING INCOME	į			į		
Foreign exchange (losses) gains, net	(450)	(149,201)	33,065.9	(116,787)	(32,414)	(72.2)
Gains (losses) on derivative operations, net	(4,075)	160,087	(4,028.2)	121,939	38,148	(68.7)
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.
Dividend Income	36,575	55,083	50.6	-	55,083	N.A.
Other	354	396	12.0	178	218	22.6
Total other operating income	32,404	66,364	104.8	5,330	61,034	1,045.1
Total operating income	337,993	436,022	29.0	196,329	239,693	22.1
OPERATING EXPENSES	!			!	!	
Salaries and employee benefits	67,733	73,035	7.8	35,310	37,725	6.8
Bonus plan payments	2,023	3,368	66.5	1,179	2,189	85.6
Termination payments	87	304	248.5	68	236	248.3
Administrative and other expenses	138,336	134,255	(2.9)	63,067	71,188	12.9
Insurance on deposit, net	17,295	19,798	14.5	6,527	13,272	103.3
Charitable and other donation expenses	497	1	(99.8)	1	-	(100.0)
Depreciation	6,980	7,463	6.9	3,721	3,743	0.6
Goodwill amortization	3,264	3,490	6.9	1,745	1,745	-
Total operating expenses	236,216	241,714	2.3	111,616	130,098	16.6
Net operating income	101,777	194,308	90.9	84,713	109,595	29.4
NON-OPERATING INCOME (EXPENSE)	!					
Other income	9,332	6,893	(26.1)	3,174	3,719	17.2
Other expenses	2,033	3,006	47.8	1,039	1,967	89.2
Non-operating income (expense), net	7,299	3,887	(46.7)	2,135	1,752	(17.9)
Income before income tax expense	109,076	198,195	81.7	86,847	111,348	28.2
Income tax expense	41,821	62,560	49.6	33,736	28,824	(14.6)
Net income	67,255	135,634	101.7	53,111	82,524	55.4



BALANCE SHEET



Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Total deposits

Goodwill, net

Total assets

LIABILITIES DEPOSITS

Other

Bonds

Other assets, net

Microcredit







As of

3.415.496

8,355,640

2,820,552

3,326,497

(577,196)

130,514

(16,166)

114,348

85,449

299,816

365,301

333,519

142,310

25,604

146,530

330,870

20,765,228

3,582,867

2,296,466

6,633,456

12,723,186

210,396

93,232

297,451

60,602

433,630

119,946

129,333

17,684,392

3,080,835

20,765,228

1,995,554

1,831,458

9,299

13,925,493

3.482.779

8,520,599

2,854,718

3,395,112

(586,114)

142,532

(16,526)

126,006

98,026

310,301

343,534

331,738

141,949

25,488

161,905

340,321

21,069,097

3,597,529

2,501,577

6,373,646

12.693.294

220,543

77,111

567,255

65,299

377,359

134,322

120,165

17,953,711

3,115,386

21,069,097

2,195,554

1,723,351

9,960

14,184,315

Banco de Occidente

Growth (%) Feb-12 Vs. Feb-12 Vs

2.0

2.0

1.2

N.A.

N.A.

2.1

1.5

1.9

9.2

2.2

10.2

14.7

3.5

(6.0)

(0.5)

7.1

(0.3)

(0.5)

10.5

2.9

1.5

0.4

8.9

(3.9)

4.8

(0.2)

(17.3) 90.7

(5.9)

7.8

(13.0)

10.0

12.0

(7.1)

1.5

1.1

1.5

(10.5)

20.9

21.2

N.A.

(100.0)

31.8

10.7

23.8

40.8

14.0

45.2

81.0

11.5

47.8

32.3

(24.2)

(16.4)

(5.1)

52.6

7.7

18.5

(9.4)

53.4

34.2

10.0

20.3

47.5

(11.8)

(6.9)

61.6

(31.4)

63.7

117.0

(5.6)

18.0

22.1

18.5

BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2012

(Ps. Millions)	Feb-11	Jan-12	Feb-12	ICD IL VS.	ICD IZ V3.
(FS. Willions)	rep-11	Jan-12	Feb-12	Jan-12	Feb-11
ASSETS		!			
CASH AND CASH EQUIVALENTS		i			
Cash and due from banks	796,767	1,437,528	1,322,891	(8.0)	66.0
Interbank and overnight funds	90,782	133,666	189,884	42.1	109.2
Total Cash and cash equivalents	887,549	1,571,194	1,512,775	(3.7)	70.4
INVESTMENT SECURITIES		i		i	
Debt securities	2,857,148	2,305,920	2,387,783	3.6	(16.4)
Trading	1,058,080	758,045	792,559	4.6	(25.1)
Available for Sale	1,057,214	836,623	884,701	5.7	(16.3)
Held to maturity	741,855	711,252	710,523	(0.1)	(4.2)
Equity securities	1,034,358	1,109,576	1,094,997	(1.3)	5.9
Trading	7	- i	-	N.A.	(100.0)
Available for Sale	1,034,351	1,109,576	1,094,997	(1.3)	5.9
Allowance	-	-	-	N.A.	N.A.

3,891,506

7,046,784

2,354,524

2,575,804

11,459,075

(529,402)

101,251

(14,492)

86,758

54,156 278,307

232,499

250,749

13,134

169,753

26,861

106,084

316,014

17,772,446

3,972,397

1,631,103

4,750,126

10,554,107

200,481

52,274

643,455

40,406

549,691

61,887

127,263

15,221,231

2,551,215

17,772,446

1,341,078

1,851,070

11,365











BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2012

INCOME STATEMENT	YT	'D		Mo	nth	Growth (%)
(Ps. Millions)	Feb-11	Feb-12	LTM	Jan-12	Feb-12	Feb-12 Vs. Jan-12
INTEREST INCOME						
Interest on loans	153,411	212,755	38.7	107,867	104,887	(2.8)
Interest on investment securities	21,244	17,320	(18.5)	8,043	9,277	15.3
Interbank and overnight funds	3,626	9,733	168.4	5,595	4,138	(26.1)
Financial leases	44,523	62,628	40.7	31,358	31,271	(0.3)
Total Interest Income	222,804	302,436	35.7	152,863	149,572	(2.2)
INTEREST EXPENSE						
Checking accounts	1,093	1,220	11.7	614	606	(1.4)
Time deposits	10,728	20,607	92.1	9,739	10,869	11.6
Saving deposits	21,045	42,731	103.0	21,841	20,890	(4.4)
Total interest expense on deposits	32,865	64,559	96.4	32,194	32,364	0.5
Borrowings from banks and others	11,444	14,379	25.6	7,256	7,123	(1.8)
Interbank and overnight funds (expenses)	1,200	2,562	113.5	1,472	1,089	(26.0)
Bonds	16,020	25,253	57.6	12,695	12,558	(1.1)
Total interest expense	61,529	106,753	73.5	53,618	53,135	(0.9)
Net Interest Income	161,275	195,683	21.3	99,246	96,437	(2.8)
Provisions for Ioan and financial lease losses, accrued interest and other, net	34,567	45,938	32.9	24,590	21,348	(13.2)
Recovery of charged-off assets	(6,041)	(5,124)	(15.2)	(2,567)	(2,557)	(0.4)
Provision for investment securities, foreclosed assets and other assets	1,249	2,125	70.2	1,193	933	(21.8)
Recovery of provisions for investments securities, foreclosed assets and other assets	(1,167)	(774)	(33.6)	(554)	(220)	(60.3)
Total provisions, net	28,608	42,165	47.4	22,661	19,504	(13.9)
Net interest income after provisions	132,666	153,518	15.7	76 <i>,</i> 585	76,933	0.5
FEES AND OTHER SERVICES INCOME						
Commissions from banking services	23,454	25,707	9.6	13,894	11,812	(15.0)
Branch network services	-	-	N.A.	-	-	N.A.
Credit card merchant fees	12,667	12,275	(3.1)	6,665	5,610	(15.8)
Checking fees	3,818	3,611	(5.4)	1,809	1,802	(0.4)
Other	4,095	5,171	26.3	2,686	2,485	(7.5)
Total fees and other services income	44,034	46,764	6.2	25,055	21,709	(13.4)
Fees and other services expenses	14,210	17,185	20.9	8,622	8,563	(0.7)
Fees and other services income, net	29,824	29,580	(0.8)	16,433	13,147	
OTHER OPERATING INCOME						
Foreign exchange (losses) gains, net	(1,338)	(6,518)	387.2	(6,184)	(333)	(94.6)
Gains (losses) on derivative operations, net	3,356	11,834		8,965	2,869	(68.0)
Gains on sales of investments in equity securities, net	, -	, -	N.A.	_	, -	N.A.
Dividend Income	12,744	15,497	21.6	-	15,497	N.A.
Other	23,573	28,196	19.6	13,717	14,479	5.6
Total other operating income	38,336	49,009		16,497	32,512	
Total operating income	200,826	232,106	15.6	109,515	122,592	
OPERATING EXPENSES		, , , , , , , , , , , , , , , , , , , ,			,	
Salaries and employee benefits	44,342	48,436	9.2	23,794	24,642	3.6
Bonus plan payments	2,965	3,152	6.3	1,607	1,545	(3.8)
Termination payments	603	669	11.0	334	334	-
Administrative and other expenses	59,288	62,055	4.7	30,289	31,766	4.9
Insurance on deposit, net	5,275	6,287	19.2	3,161	3,126	(1.1)
Charitable and other donation expenses	18	410		5,101		
Depreciation	17,816	21,107		11,252	9,855	(12.4)
Goodwill amortization	218	232		11,232	116	0.0
Total operating expenses	130,525	142,348		70,558	71,790	
Net operating income	70,301	89,758		70,558 38,957	50,802	
NON-OPERATING INCOME (EXPENSE)	70,301	05,150	21.1	30,557	30,802	30.4
Other income	3,457	5,370	55.4	2,364	3,006	27.2
Other income Other expenses	3,457 1,857	3,889		2,364 1,705		
Non-operating income (expense), net	1,600					
	71,901		• •	659 39,616		
Income before income tax expense	71,901 20,240	91,240 25,508				
Income tax expense	51,661	65,732		13,341	12,167	
Net income	51,661	05,/32	21.2	26,275	39,457	50.2



ASSETS

Trading

Trading

Allowance

Available for Sale

Held to maturity

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Equity securities



CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents **INVESTMENT SECURITIES** Debt securities







Banco de Bogotá			Banco AV Villas				4		το μομοί.	
BANCO POPI UNCONSOLII		ANCIAL ST	ATEMENTS A	AS OF FEBRUAI	RY, 2012					
BALANCE SH	EET						As of		Grow	rth (%)
(Ps. Millions)						Feb-11	Jan-12	Feb-12	Feb-12 Vs.	Feb-12 V

1,040,784

1,066,339

2,450,148

1,518,027

324,055

608,066

450,676

38,011

412,666

2,900,825

3,724,832

4,772,866

26,957

95,395

236,337

(372,428)

8,483,959

99,204

(8,428)

90,776

34,504

121,352

860

320

8,103

171,890

19,686

328,302

13,226,916

1,221,850

1,420,047

6,211,408

8,912,441

59,137

860

1,907

303,732

19,885

454,557

229,361

280,960

11,603,704

1,623,212

13,226,916

1,400,000

25,555

1,013,180

1,770,230

2,205,295

169,591

577,157

458,905

33,085

425,819

2,664,200

4,406,991

5,456,028

20,103

88,447

267,237

(389,792)

113,497

104,836

(8,661)

2,248

85,326

421

7,530

134,790

24,588

335,333

15,108,705

1,426,599

1,836,122

6,459,475

9,803,782

81,587

2,236

24,000

529,656

28,359

385,753

246,884

328,453

13,200,583

1,908,122

15,108,705

1,851,458

130,186

9,849,015

1,458,546

757,050

BANCO POPULAR	
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2012	
BALANCE SHEET	As of

|--|

809,887

864,523

2,196,806

191,102

575,470

453,501

33,132

420,369

2,650,307

4,496,567

5,545,151

19,355

87,962

280,965

(391,526)

119,960

111,068

(8,892)

2,924

416

8,500

131,542

25,811

336,353

14,387,294

1,328,707

2,046,938

5,816,772

9.239.201

46,784

2,907

545,466

32,701

369,877

223,001

333,892

12,459,003

1,928,291

14,387,294

1,711,958

87,480

129,895

10,038,475

1,430,234

54,636

(20.1)

(92.8)

(51.2)

(0.4)

12.7

(1.9)

(0.3)

(1.2)

0.1

(1.3)

N.A.

(0.5)

2.0

1.6

(3.7)

(0.5)

5.1

0.4

1.9

5.7

2.7

5.9

30.1

2.5

(0.2)

(1.2)

(2.4)

N.A.

5.0

0.3

(4.8)

(6.9)

(9.9)

(5.8)

30.0

(100.0)

3.0

15.3

(4.1)

(7.5)

(9.7)

1.7

(5.6)

1.1

(4.8)

(42.7)

11.5

12.9

(22.2)

113.8

(18.9)

(10.3)

(41.0)

(5.8)

(5.4)

0.6

1.9

N.A.

(8.6)

20.7

16.2

(28.2)

(7.8)

18.9

5.1

18.3

20.9

5.5

22.4

239.8

153.5

7.0

30.0

(23.5)

N.A.

31.1

2.5

8.8

8.7

44.1

(6.4)

3.7

(20.9)

237.9

(100.0)

79.6

64.4

(18.6)

22.3

(2.8)

18.8

7.4

18.8

8.8

4.9

(12.8)

banco popular				

	Banco de Bogotá		Banco AV Villas	banco popular
BAN	ICO POPL	JLAR		











BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2012

INCOME STATEMENT	YTE			Mon	th	Growth (%)
(Ps. Millions)	Feb-11	Feb-12	LTM	Jan-12	Feb-12	Feb-12 Vs. Jan-12
INTEREST INCOME						
Interest on loans	186,121	223,697	20.2	111,826	111,871	0.0
Interest on investment securities	23,579	20,814	(11.7)	10,471	10,342	(1.2)
Interbank and overnight funds	1,053	3,209	204.6	1,775	1,434	(19.2)
Financial leases	4,818	5,579	15.8	2,774	2,806	1.1
Total Interest Income	215,571	253,298	17.5	126,846	126,452	(0.3)
INTEREST EXPENSE						
Checking accounts	334	2,946	783.3	1,529	1,417	(7.4)
Time deposits	10,002	19,266	92.6	9,384	9,882	5.3
Saving deposits	27,890	41,516	48.9	21,871	19,645	(10.2)
Total interest expense on deposits	38,226	63,728	66.7	32,784	30,944	(5.6
Borrowings from banks and others	1,634	5,430	232.2	2,650	2,780	4.9
Interbank and overnight funds (expenses)	655	934	42.7	403	532	32.1
Bonds	13,841	19,051	37.6	9,177	9,874	7.6
Total interest expense	54,355	89,143	64.0	45,013	44,130	(2.0)
Net Interest Income	161,215	164,155	1.8	81,833	82,322	0.6
Provisions for Ioan and financial lease losses, accrued interest and other, net	12,980	14,468	11.5	1,192	13,276	1,014.0
Recovery of charged-off assets	(1,378)	(2,445)	77.4	(935)	(1,509)	61.4
Provision for investment securities, foreclosed assets and other assets	283	866	205.7	80	785	876.0
Recovery of provisions for investments securities, foreclosed assets and other assets	(502)	(330)	(34.2)	(210)	(120)	(42.9
Total provisions, net	11,383	12,559	10.3	127	12,433	9,697.1
Net interest income after provisions	149,833	151,595	1.2	81,706	69,890	(14.5
FEES AND OTHER SERVICES INCOME						
Commissions from banking services	12,916	12,841	(0.6)	6,663	6,179	(7.3
Branch network services	20	20	-	10	10	-
Credit card merchant fees	810	979	20.9	572	407	(29.0
Checking fees	626	587	(6.3)	275	312	13.2
Other	1,635	1,771	8.3	777	995	28.1
Total fees and other services income	16,008	16,198	1.2	8,297	7,901	(4.8)
Fees and other services expenses	4,769	4,843	1.6	2,666	2,176	(18.4)
Fees and other services income, net	11,239	11,356	1.0	5,630	5,725	1.7
OTHER OPERATING INCOME		i				
Foreign exchange (losses) gains, net	105	(1,833)	(1,851.7)	(1,458)	(375)	(74.3
Gains (losses) on derivative operations, net	-	8	N.A.	7	1	(91.8
Gains on sales of investments in equity securities, net	(2)	(0)	(98.1)	-	(0)	N.A.
Dividend Income	4,907	15	(99.7)	4	10	150.9
Other	211	219	3.9	108	111	3.4
Total other operating income	5,221	(1,592)	(130.5)	(1,339)	(253)	(81.1)
Total operating income	166,292	161,359	(3.0)	85,997	75,362	(12.4
OPERATING EXPENSES			` '			·
Salaries and employee benefits	35,744	36,088	1.0	17,479	18,609	6.5
Bonus plan payments	327	270	(17.5)	140	131	(6.4
Termination payments	_	34	N.A.	34	_	(100.0
Administrative and other expenses	42,730	44,645	4.5	22,205	22,440	1.1
Insurance on deposit, net	4,241	4,590	8.2	2,295	2,295	_
Charitable and other donation expenses	229	216	(5.6)	108	108	-
Depreciation Depreciation	3,232	3,313	2.5	1,649	1,664	0.9
Goodwill amortization	-		N.A.	-,5.5	-,004	N.A.
Total operating expenses	86,503	89,156	3.1	43,909	45,246	3.0
Andrew Company	00,503	72,204	(9.5)	42,088	30,116	(28.4
Net operating income	79.789		(5.5)	12,000	30,110	(20
· · · · · · · · · · · · · · · · · · ·	79,789	i				
NON-OPERATING INCOME (EXPENSE)			1/13 በ	2 NN G	10 020	111
NON-OPERATING INCOME (EXPENSE) Other income	5,325	12,937	143.0	2,009 893	10,928 816	
NON-OPERATING INCOME (EXPENSE) Other income Other expenses	5,325 1,542	12,937 1,709	10.8	893	816	(8.6
Other expenses Non-operating income (expense), net	5,325 1,542 3,783	12,937 1,709 11,228	10.8 196.8	893 1,116	816 10,112	(8.6 806.2
NON-OPERATING INCOME (EXPENSE) Other income Other expenses	5,325 1,542	12,937 1,709	10.8	893	816	444.0 (8.6 806.2 (6.9 (6.1







Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES DEPOSITS

Other

Bonds

Other assets, net

Property, plant and equipment, net

Prepaid expenses and deferred charges





705

37,011

3,918

55,610

12,436

169,470

7,860,682

511,987

37,236

509,176

126,491

20,934

162,261

46,129

40,792

6,912,573

7,860,682

948,109

2,327,699

3,129,868

6,006,790

123,704

(317)

34,636

127,844

4,812

62,358

16,134

156,531

6,701,390

476,994

2,039,511

2,752,574

5,305,473

199,749

117,960

18,190

162,918

53,176

42,594

801,331

6,701,390

5,900,059

36,394

945

38,093

4,327

54,353

12,860

170,197

8,120,439

498,398

2,355,473

3,251,365

6,140,651

35,415

636,651

125,153

21,806

147,425

51,471

40,996

7,164,153

956,286

8,120,439

122,320

33.9

2.9

(1.1)

N.A.

10.5

(2.3)

N.A.

3.4

0.4

(2.7)

1.2

3.9

(4.9)

2.2

N.A.

25.0

(1.1)

4.2

(9.1)

N.A.

11.6

0.5

3.6

0.9

3.3

(398.4)

10.0

(4.3)

N.A.

(10.1)

(12.8)

N.A.

(20.3)

8.7

21.2

4.5

15.5

18.1

(2.7)

15.7

N.A.

6.1

19.9

(9.5)

N.A.

(3.2)

(3.8)

21.4

19.3

21.2

218.7

BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2012

BALANCE SHEET		Growth (%)			
(Ps. Millions)	Feb-11	Jan-12	Feb-12	Feb-12 Vs. Jan-12	Feb-12 Vs. Feb-11
ASSETS		!		<u> </u>	
CASH AND CASH EQUIVALENTS		i		i	
Cash and due from banks	439,182	503,395	516,828	2.7	17.7
Interbank and overnight funds	53,646	355,506	224,187	(36.9)	317.9
Total Cash and cash equivalents	492,828	858,901	741,015	(13.7)	50.4
INVESTMENT SECURITIES		i		i	
Debt securities	1,566,976	1,721,841	1,984,078	15.2	26.6
Trading	709,754	392,353	612,172	56.0	(13.7)
Available for Sale	561,030	1,027,359	1,069,123	4.1	90.6
Held to maturity	296,192	302,128	302,783	0.2	2.2
Equity securities	11,652	11,722	11,722	0.0	0.6
Trading	161	166	166	0.3	3.3
Available for Sale	11,491	11,556	11,556		0.6
Allowance	(2,008)	(2,122)	(2,137)	0.7	6.4
Total investment securities, net	1,576,621	1,731,441	1,993,663	15.1	26.5
LOANS AND FINANCIAL LEASES		į		į	
Commercial loans	1,868,307	2,088,965	2,111,653	1.1	13.0
Consumer loans	1,948,451	2,259,675	2,340,223	3.6	20.1
Microcredit	22,210	23,005	23,400	1.7	5.4
Mortgage Ioans	603,960	688,551	698,753	1.5	15.7
Financial leases	-	- !	-	N.A.	N.A.
Allowance for loans and financial leases losses	(258,121)	(244,783)	(247,327)	1.0	(4.2)
Total loans and financial leases, net	4,184,805	4,815,414	4,926,701	2.3	17.7
Interest accrued on loans and financial leases	51,641	58,597	62,574	6.8	21.2
Allowance on Interest accrued on loans and financial leases	(6,506)	(6,525)	(6,611)		1.6
Interest accrued on loans and financial leases, net	45,135	52,072	55,963	7.5	24.0
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BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2012

INCOME STATEMENT	YTD			Month		Growth (%)	
(Ps. Millions)	Feb-11	Feb-12	LTM	Jan-12	Feb-12	Feb-12 Vs. Jan-12	
INTEREST INCOME		İ					
Interest on loans	92,364	111,106	20.3	55,234	55,872	1.2	
Interest on investment securities	28,696	19,623	(31.6)	7,396	12,227	65.3	
Interbank and overnight funds	853	2,367	177.4	1,286	1,081	(15.9)	
Financial leases	- [- [N.A.	- [-	N.A.	
Total Interest Income	121,913	133,095	9.2	63,916	69,180	8.2	
INTEREST EXPENSE		!					
Checking accounts	86	227	164.6	86	141	64.6	
Time deposits	13,608	20,378	49.7	10,087	10,291	2.0	
Saving deposits	6,836	12,980	89.9	6,472	6,508	0.5	
Total interest expense on deposits	20,531	33,585	63.6	16,645	16,940	1.8	
Borrowings from banks and others	937	1,392	48.5	698	694	(0.6)	
Interbank and overnight funds (expenses)	1,206	2,788	131.2	685	2,103	206.8	
Bonds	- i	- i	N.A.	- i	-	N.A.	
Total interest expense	22,674	37,765	66.6	18,029	19,737	9.5	
Net Interest Income	99,239	95,330	(3.9)	45,887	49,443	7.7	
Provisions for Ioan and financial lease losses, accrued interest and other, net	15,423	19,299	25.1	10,235	9,065	(11.4)	
Recovery of charged-off assets	(3,693)	(7,743)	109.7	(6,204)	(1,540)	(75.2)	
Provision for investment securities, foreclosed assets and other assets	439	464	5.7	246	218	(11.6)	
Recovery of provisions for investments securities, foreclosed assets and other assets	(182)	(119)	(34.6)	(80)	(39)	(51.2)	
Total provisions, net	11,986	11,901	(0.7)	4,197	7,704	83.5	
Net interest income after provisions	87,253	83,429	(4.4)	41,690	41,739	0.1	
FEES AND OTHER SERVICES INCOME	!	!		!			
Commissions from banking services	22,633	23,473	3.7	11,703	11,770	0.6	
Branch network services	- !	- [N.A.	- !	-	N.A.	
Credit card merchant fees	1,553	2,033	30.9	1,111	922	(17.0)	
Checking fees	-!	1,278	N.A.	600	679	13.1	
Other	4,748	5,471	15.2	2,803	2,668	(4.8)	
Total fees and other services income	28,934	32,255	11.5	16,217	16,037	(1.1)	
Fees and other services expenses	7,424	8,709	17.3	4,439	4,270	(3.8)	
Fees and other services income, net	21,509	23,546	9.5	11,779	11,767	(0.1)	
OTHER OPERATING INCOME	i	i		i		i	
Foreign exchange (losses) gains, net	31	(1,065)	(3,525.8)	(857)	(209)	(75.6)	
Gains (losses) on derivative operations, net	(67)	1,146	(1,798.5)	895	251	(71.9)	
Gains on sales of investments in equity securities, net	-!	-!	N.A.	- !	_	N.A.	
Dividend Income	- i	- i	N.A.	- i	-	N.A.	
Other	- !	- [N.A.	- !	-	N.A.	
Total other operating income	(36)	81	(321.9)	38	43	12.5	
Total operating income	108,726	107,056	(1.5)	53,507	53,549	0.1	
OPERATING EXPENSES	i	i		i	İ	İ	
Salaries and employee benefits	22,333	24,102	7.9	11,893	12,209	2.7	
Bonus plan payments	236	167	(29.2)	131	35	(73.1)	
Termination payments	1,282	188	(85.3)	144	45	(69.0)	
Administrative and other expenses	39,603	41,788	5.5	21,704	20,083	(7.5)	
Insurance on deposit, net	2,680	3,200	19.4	1,600	1,600	-	
Charitable and other donation expenses	2,199	- i	(100.0)	- i	-	N.A.	
Depreciation	3,268	3,241	(0.8)	1,644	1,597	(2.9)	
Goodwill amortization	- i	- i	N.A.	- i	-	N.A.	
Total operating expenses	71,599	72,686	1.5	37,116	35,570	(4.2)	
Net operating income	37,127	34,370	(7.4)	16,391	17,979		
NON-OPERATING INCOME (EXPENSE)	- !			!			
Other income	992	725	(26.9)	287	438	52.3	
Other expenses	2,060	1,189	(42.3)	461	728	57.9	
Non-operating income (expense), net	(1,068)	(464)	(56.6)	(174)	(290)		
Income before income tax expense	36,059	33,906	(6.0)	16,217	17,689	9.1	
		33,906 10,601	(6.0) (22.1)	16,217 4,863	17,689 5,737		