

Monthly report of unconsolidated results of our banking operation in Colombia under Colombian Banking GAAP

June, 2014

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These results are exclusively provided for informational purposes and contain the unconsolidated financial statements of our four Colombian banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas, together, the "Banks") as reported to the Superintendency of Finance, and the combined financial statements of the unconsolidated results of our Banks, which reflect approximately 80% of the consolidated results of Grupo Aval. These unconsolidated financial statements do not reflect the consolidation process of subsidiaries such as Corficolombiana, Porvenir or BAC Credomatic, are not intended to reflect the consolidated financial statements of Grupo Aval and are not necessarily indicative of the results for any other future interim period.

Even though, the information herein has not been audited, financial statements and other financial data included in this report is prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP."

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Tatiana Uribe Benninghoff
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Jun-14

9,290,202

10,274,559

14,173,657

1,795,747

9,200,005

3,177,905

45,268

(961)

11,143,113

11,097,844

25,315,809

48.612.060

21,672,818

349,803

2,356,327

6,382,146

(2,715,506)

76,657,648

746,308

(93,186)

653,122

504,593

1,224,592

864.440

401,554

57,461

346,571

564,815

778,138

2,253,647

119,896,950

16,332,653

21,181,060

42,859,493

81,026,240

653,034

404,573

2,946,987

5,214,236

265,094

1,852,181

6,982,662

700,350

922,302

100,314,623

119,896,950

19,582,327

984,357

As of

May-14

8,965,856

1,031,840

9,997,696

14,326,152

1,606,889

9,532,749

3,186,515

48,238

(965)

10,939,309

10,891,072

25,264,496

47.795.668

21,566,200

353,246

2,284,031

6,197,753

(2,745,813)

75,451,086

696,976

(92,430)

604,546

470,774

1,281,971

873.102

399,318

53,692

366,170

567,198

747,486

2,308,814

118,386,349

15,170,571

21,820,279

41,182,923

78,795,088

621,314

416,856

3,784,273

5,166,980

1,974,533

7,003,109

778,357

863,230

99,017,924

19,368,424

118,386,349

235,499

Jun-13

7,414,647

1,587,406

12,566,833

3,621,876

5,972,133

2,972,825

9,284,975

9,241,520

21,848,783

42.326.079

19,425,583

297,790

1,333,613

5,837,755

(2,508,377)

66,712,442

702,667

(83,110)

619,557

377,635

833.489

357,235

508,406

501,386

950,101

1,949,783

104,828,369

14,836,872

19,788,789

34,349,222

69,584,065

2,379,064

4,659,570

2,246,851

7,202,366

717,153

863,475

88,433,599

16,394,770

104,828,369

294,660

609,181

486,395

60,499

1,107,001

43,454

(3.025)

9,002,053

2

Growth (%) Jun-14 Vs. Jun-14 Vs.

Jun-13

25.3

(38.0)

14.1

12.8

(50.4)

54.0

6.9

20.0

4.2

20.1

(68.2)

15.9

14.9

11.6

17.5

76.7

9.3

8.3

14.9

6.2 12.1

5.4

33.6

10.6

3.7

12.4

(5.0)

(31.8)

12.7

(18.1)

15.6

14.4

10.1 7.0

24.8

7.2

16.4

(16.8)

23.9

11.9

(10.0)

(17.6)

(3.1)

(2.3)

6.8

13.4

19.4

14.4

May-14

3.6

(4.6)

(1.1)

11.8

(3.5)

(0.3)

1.9

(6.2)

1.9

(0.4)

0.2

1.7

0.5

(1.0)

3.2

3.0

(1.1)

1.6

7.1

8.0

8.0

7.2

(4.5)

(1.0)

0.6

7.0

(5.4)

(0.4)

4.1

(2.4)

1.3

7.7

(2.9)

4.1

5.1

2.8

(2.9)

(22.1)

0.9

12.6

(6.2)

(0.3)

(10.0)

6.8

1.3

1.1

1.3

2.8



GRUPO AVAL ACCIONES Y VALORES S.A.
COMBINED FINANCIAL STATEMENTS AS OF JUNE, 2014

BALANCE SHEET

CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

(Ps. Millions)

Trading

Trading

Allowance

ASSETS

Banco de Bogotá	Banco de Occidente	banco popular	Banco AV Villas	AVAL	
RUPO AVAI	ACCIONES	Y VALOR	RES S.A.		











GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF JUNE, 2014

INCOME STATEMENT	YT	'D	Growth (%)	Мо	Growth (%)	
(Ps. Millions)	Jun-13	Jun-14	Jun-14 Vs. Jun- 13	May-14	Jun-14	Jun-14 Vs.
INTEREST INCOME			13			May-14
Interest on loans	3,392,888	3,492,071	2.9	588,807	593,081	0.7
Interest on investment securities	456,738	365,752	(19.9)	65,815	79,151	20.3
Interbank and overnight funds	64,995	59,321	(8.7)	10,485	11,277	7.6
Financial leases	304,323	296,028	(2.7)	49,329	48,794	(1.1)
Total Interest Income	4,218,944	4,213,172	(0.1)	714,436	732,303	2.5
INTEREST EXPENSE	, ,,	, -,	(*)	,	,	
Checking accounts	57,355	57,500	0.3	9,675	9,912	2.5
Time deposits	474,859	430,982	(9.2)	74,967	76,749	2.4
Saving deposits	525,660	589,945	12.2	101,644	101,943	0.3
Total interest expense on deposits	1,057,874	1,078,427	1.9	186,286	188,604	1.2
Borrowings from banks and others	75,316	64,045	(15.0)	11,049	10,444	(5.5)
Interbank and overnight funds (expenses)	31,990	37,770	18.1	8,602	7,457	(13.3)
Bonds	197,859	195,005	(1.4)	32,889	35,415	7.7
Total interest expense	1,363,039	1,375,247	0.9	238,826	241,920	1.3
Net Interest Income	2,855,905	2,837,925	(0.6)	475,610	-	3.1
Provisions for loan and financial lease losses, accrued interest and other, net	614,320	593,854	(3.3)	102,513	99,667	(2.8)
Recovery of charged-off assets	(71,995)	(83,353)		(13,455)		
Provision for investment securities, foreclosed assets and other assets	15,398	21,247	•	1,763	2,476	40.5
Recovery of provisions for investments securities, foreclosed assets and other assets	(10,222)	(10,784)		(4,572)		
Total provisions, net	547,501	520,963	(4.8)	86,250	87,124	1.0
Net interest income after provisions	2,308,404	2,316,962	0.4	389,360	403,259	3.6
FEES AND OTHER SERVICES INCOME				·		
Commissions from banking services	474,262	521,409	9.9	87,228	87,190	(0.0)
Branch network services	14,657	15,992	9.1	2,845	2,707	(4.8)
Credit card merchant fees	88,871	101,168	13.8	17,364	16,676	(4.0)
Checking fees	32,822	32,992	0.5	5,758	5,099	(11.5)
Other	43,414	48,232	11.1	8,233	8,003	(2.8)
Total fees and other services income	654,026	719,793	10.1	121,427	119,674	(1.4)
Fees and other services expenses	179,528	186,898	4.1	32,853	32,623	(0.7)
Fees and other services income, net	474,498	532,896	12.3	88 <i>,</i> 574	87,052	(1.7)
OTHER OPERATING INCOME						
Foreign exchange (losses) gains, net	220,141	(71,722)	(132.6)	(61,936)	(33,335)	(46.2)
Gains (losses) on derivative operations, net	(133,069)	162,848	222.4	75,800	48,905	(35.5)
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.
Dividend Income	566,872	559,967	(1.2)	355	135,197	N.A.
Other	91,077	116,347	27.7	18,517	18,794	1.5
Total other operating income	745,020	767,440	3.0	32,736	169,561	418.0
Total operating income	3,527,922	3,617,298	2.5	510,671	659,872	29.2
OPERATING EXPENSES	i					
Salaries and employee benefits	609,745	628,400	3.1	107,100	105,002	(2.0)
Bonus plan payments	19,979	20,820	4.2	3,984	4,279	7.4
Termination payments	2,760	2,794	1.2	599	272	(54.7)
Administrative and other expenses	1,000,628	1,066,378	6.6	171,694	189,764	10.5
Insurance on deposit, net	93,652	97,558	4.2	17,085	14,279	(16.4)
Charitable and other donation expenses	1,116	1,285	15.1	660	134	(79.8)
Depreciation	112,431	132,503	17.9	21,174	22,521	6.4
Goodwill amortization	11,986	13,975	16.6	2,328	2,383	2.4
Total operating expenses	1,852,296	1,963,713	6.0	324,624	338,634	4.3
Net operating income	1,675,626	1,653,585	(1.3)	186,047	321,237	72.7
NON-OPERATING INCOME (EXPENSE)				!		
Other income	163,837	151,570	(7.5)	13,242	21,315	61.0
Other expenses	41,024	41,469	1.1	6,877	7,307	6.2
Non-operating income (expense), net	122,813	110,102	(10.3)	6,365	14,008	120.1
Income before income tax expense	1,798,439	1,763,687	(1.9)	192,412	335,246	74.2
Income tax expense	489,102	465,881	(4.7)	63,564	87,016	36.9
<u> </u>						





CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Goodwill, net

Total assets LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

Trading

Trading

Allowance







Bonco de Bospota Occidentes de April de			Danco	ac Dogota	
BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE, 2014					
BALANCE SHEET		As of		Grow	/th (%)
(Ps. Millions)	Jun-13	May-14	Jun-14	Jun-14 Vs. May-14	Jun-14 Vs. Jun-13
ASSETS			I	1	

3,507,753

971,662

4,479,415

5,641,300

1,464,831

2,763,238

1,413,231

7,316,472

7,316,472

12,957,009

25,159,131

6,328,606

268,933

388,307

1,353,179

(1,094,529)

32,403,628

349,036

(44,890)

304,146

284,928

620,068

323,169

18,691

240,651

477,867

419,256

981,797

53,511,448

7,923,065

11,698,979

16,192,024

36.099.844

285,776

385,328

681,779

146,092

2,326,310

1,113,497

2,546,678

303,763

338,119

43,941,410

9,570,038

53,511,448

826

(763)

4,607,173

5,029,102

6,192,240

4,077,956

1,528,187

8,764,378

8,764,378

14,955,881

28,396,943

7,215,740

330,742

981,680

1,607,659

(1,253,703)

37,279,062

352,311

(50,361)

301,950

372,991

772.784

355,985

4,658

18,124

155,340

545,137

331,280

1,153,318

61,275,611

8,431,548

13,055,288

17,491,367

39,272,484

294,281

344,691

2,897,168

2,813,547

125,835

911,475

386,888

278,932

49,551,164

11,724,447

61,275,611

2,520,144

(737)

586,097

421,929

BALANCE SHEET	
(m. n.etti:)	

3	Banco de Bogotá

5,178,638

5,480,999

5,656,030

3,750,868

1,523,534

8,929,376

8,929,376

14,584,670

29,181,658

7,265,103

327,920

1,020,008

1,684,284

(1,219,099)

38,259,873

385,263

(49,884)

335,380

398,453

723.366

357,488

4,580

17,739

152,951

542,896

358,589

1,088,031

62,305,013

8,953,301

12,504,395

19,639,256

41,405,509

308,557

335,270

1,602,782

2,827,649

140,550

958,342

359,709

308,595

2,499,696

50,438,102

11,866,912

62,305,013

(736)

381,627

302,362

12.4

(28.3)

9.0

(8.7)

(8.0)

(0.3)

1.9

N.A.

1.9

(0.0)

(2.5)

2.8

0.7

(0.9)

3.9

4.8

(2.8)

2.6

9.4

(0.9)

11.1

6.8

(6.4)

0.4

(1.7)

(2.1)

(1.5)

(0.4)

8.2

(5.7)

1.7

6.2

(4.2)

12.3

4.9

5.4

(2.7)

(44.7)

0.5

11.7

5.1

(8.0)

(7.0)

10.6

1.8

1.2

1.7

(34.9)

Banco de Bogotá	
-----------------	--

4

47.6

(68.9)

22.4

0.3

(73.9)

35.7

7.8

22.0

N.A.

22.0

(3.6)

12.6

16.0

14.8

21.9

24.5

11.4

18.1

10.4

11.1

10.3

39.8

16.7

10.6

(5.1)

(36.4)

13.6

(14.5)

10.8

16.4

13.0

21.3

8.0

14.7

(13.0)135.1

21.6

(3.8)

(13.9)

(1.8)

18.4

(8.7)

14.8

24.0

16.4

6.9

454.7

162.7











BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE, 2014

INCOME STATEMENT	YTC)	Growth (%)	Mor	Growth (%)	
(Ps. Millions)	Jun-13	Jun-14	Jun-14 Vs. Jun- 13	May-14	Jun-14	Jun-14 Vs. May-14
INTEREST INCOME			13			Way-14
Interest on loans	1,572,240	1,643,976	4.6	278,775	280,697	0.7
Interest on investment securities	264,055	138,061	(47.7)	19,864	30,153	51.8
Interbank and overnight funds	32,239	31,234	(3.1)	5,411	4,841	(10.5)
Financial leases	68,139	70,959	4.1	11,939	12,227	2.4
Total Interest Income	1,936,673	1,884,230	(2.7)	315,989	327,918	3.8
INTEREST EXPENSE				!		
Checking accounts	45,997	47,762	3.8	7,834	8,137	3.9
Time deposits	255,222	233,507	(8.5)	40,115	41,944	4.6
Saving deposits	257,021	251,002	(2.3)	39,527	41,566	5.2
Total interest expense on deposits	558,239	532,271	(4.7)	87 <i>,</i> 476	91,647	4.8
Borrowings from banks and others	34,517	31,343	(9.2)	5,718	5,146	(10.0)
Interbank and overnight funds (expenses)	8,982	20,402	127.1	6,546	5,215	(20.3)
Bonds	62,960	72,852	15.7	12,011	11,840	(1.4)
Total interest expense	664,699	656,868	(1.2)	111,751	113,848	1.9
Net Interest Income	1,271,975	1,227,362	(3.5)	204,239	214,070	4.8
Provisions for loan and financial lease losses, accrued interest and other, net	269,821	312,049	15.7	55,242	54,323	
Recovery of charged-off assets	(27,561)	(29,443)	•	(4,788)	(5,420)	
Provision for investment securities, foreclosed assets and other assets	7,487	4,242	(43.3)	569	975	71.3
Recovery of provisions for investments securities, foreclosed assets and other assets	(4,900)	(1,084)		(244)	(456)	
Total provisions, net	244,848	285,764	16.7	50,779	49,423	(2.7)
Net interest income after provisions	1,027,127	941,598	(8.3)	153,459	164,647	7.3
FEES AND OTHER SERVICES INCOME	274 600	200.050	40.7	50.700	40.000	(4.0)
Commissions from banking services	271,698	300,850	10.7	50,736	49,823	(1.8)
Branch network services	14,597	15,932	9.1	2,835	2,697	(4.9)
Credit card merchant fees	33,280	40,007	20.2	6,918	6,820	(1.4)
Checking fees	17,146	17,385	1.4	3,030	2,776	(8.4)
Other	2,408 339,129	1,531 375,70 6	(36.4) 10.8	259 63,777	191	(26.2) (2.3)
Total fees and other services income Fees and other services expenses	68,122	63,520		10,713	62,306 10,541	(2.3)
Fees and other services income, net	271,007	312,186	(6.8) 15.2	53,064	51,766	(2.4)
OTHER OPERATING INCOME	271,007	312,180	13.2	33,004	31,700	(2.4)
Foreign exchange (losses) gains, net	191,071	(82,433)	(143.1)	(62,770)	(36,597)	(41.7)
Gains (losses) on derivative operations, net	(116,375)	155,638	233.7	74,342	48,929	(34.2)
Gains on sales of investments in equity securities, net	(110)3737	-	N.A.	, 1,5 12	.0,525	N.A.
Dividend Income	446,109	460,270	3.2	1	134,850	N.A.
Other	1,360	1,831	34.6	313	302	(3.7)
Total other operating income	522,165	535,306	2.5	11,887	147,484	N.A.
Total operating income	1,820,299	1,789,090	(1.7)	218,410	363,897	66.6
OPERATING EXPENSES			` '	i	ŕ	
Salaries and employee benefits	259,054	273,362	5.5	46,264	44,453	(3.9)
Bonus plan payments	5,562	5,378	(3.3)	73	1,036	N.A.
Termination payments	185	201	8.6	30	1	(96.2)
Administrative and other expenses	474,839	522,181	10.0	82,082	91,715	11.7
Insurance on deposit, net	46,354	45,072	(2.8)	7,290	8,135	11.6
Charitable and other donation expenses	72	-	(100.0)	-	-	N.A.
Depreciation	25,264	29,047	15.0	4,847	4,863	0.3
Goodwill amortization	11,233	13,171	17.2	2,195	2,241	2.1
Total operating expenses	822,563	888,411	8.0	142,781	152,443	6.8
Net operating income	997,736	900,679	(9.7)	75,630	211,453	179.6
NON-OPERATING INCOME (EXPENSE)				!		
(1	0.2
Other income	59,361	77,812	31.1	6,201	6,770	9.2
	59,361 17,640	77,812 14,879	31.1 (15.7)	6,201 2,359	6,770 2,654	9.2 12.5
Other income						
Other income Other expenses	17,640	14,879	(15.7)	2,359	2,654	12.5
Other income Other expenses Non-operating income (expense), net	17,640 41,721	14,879 62,934	(15.7) 50. 8	2,359 3,842	2,654 4,116	12.5 7.1

Jun-14

2,043,901

626,879

2,670,780

3.591.506

2,180,002

1,618,232

1,618,232

5,209,738

11,107,560

4,778,226

4,447,478

(744,390)

170,897

(22,572)

148,325

103,509

402,728

252,310

396,627

18,659

116,293

21,919

211,284

490,246

29,702,222

4,818,361

4.861.018

9,861,601

19,773,444

232,464

67,234

683,335

76,050

417,907

85,398

192,327

25,746,118

3,956,104

29,702,222

2,412,527

2,037,896

19,659,804

70,929

750,684

660,820

Growth (%) Jun-14 Vs. Jun-14 Vs.

Jun-13

(4.8)

9.7

24.7

(46.8)

140.6

17.3

12.5

(100.0)

12.9

N.A.

20.6

12.5

25.0

N.A.

N.A.

6.3

10.8

14.2

4.1

10.2

12.2

0.1

3.2

11.4

(25.9)

(14.6)

(6.8)

(37.5)

24.6

13.7

8.3

22.6

34.9

5.2

24.0

(32.8)

(19.2)

(19.2)

(22.7)

(12.8)

(31.5)

39.7

13.9

12.3

13.7

(0.4)

3.2

117.7

May-14

15.1

437.2

41.1

3.1

12.4

1.4

(0.4)

1.8

N.A.

1.8

N.A.

2.7

(0.3)

1.9

N.A.

6.8

2.6

0.5

0.9

7.4

3.2

8.1

6.9

(1.4)

(3.3)

0.6

(3.0)

(2.8)

(0.6)

(8.0)

1.8

3.8

9.8

0.6

3.1

5.9

4.1

(6.0)

76.6

1.6

19.4

(17.2)

(32.8)

31.8

4.1

1.5

3.8

BANCO DE OCCIDENTE	
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE, 2014	
BALANCE SHEET	As of

(Ps. Millions)

CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES

Available for Sale

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

Debt securities

Trading

Trading

Allowance

ASSETS

	Banco de Occidente	U
2014		

May-14

1,775,741

1,892,431

3.482.690

2,150,890

1,588,906

1,588,906

5,071,596

11,137,339

4,688,463

4,335,150

(740,332)

159,081

(21,866)

137,216

96,795

408.503

261,021

394,306

19,238

119,616

22,061

229,589

481,432

28,620,824

4,388,884

4.830.296

9,564,485

19.003.217

219,551

71,561

63,712

504,558

126,994

145,887

2,412,527

24,721,923

3,898,901

28,620,824

386,913

2,006,554

19,487,019

66,399

668,150

663,650

116,690

onco Villas	8	Banco de Occidente

Jun-13

2,147,116

287,969

2,435,085

2.879.853

1,410,675

905,966

563,213

5,074

1.438.830

1,433,756

4,318,683

9,874,690

3,823,162

4,182,051

17,212,579

(671,904)

164,134

(20,474)

143,660

92,285

402,408

244,541

355,990

136,182

23,519

338,186

393,545

26,121,850

4,449,910

3,964,658

7,309,729

15,945,311

221,014

100,105

845,306

94,149

540,302

124,628

137,704

22,598,233

3,523,616

26,121,850

2,765,477

2,045,252

25,186

4,579

Bancode Bogotá	Banco de Occidente	Benco AV Villas	Banco de Occidente
DANICO DE OCC	CIDENTE		

Banco de Bogotá	Banco de Occidente	Banco AV Villas										Banco de Occiden
ANICO DE O	COLDENITE											

Banco de Bogotá Occidente	Banco AV Villas		Banco de Occidente
BANCO DE OCCIDENTE			











BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE, 2014

INCOME STATEMENT	YT	D	Growth (%)	Мо	Growth (%)	
(Ps. Millions)	Jun-13	Jun-14	Jun-14 Vs. Jun- 13	May-14	Jun-14	Jun-14 Vs. May-14
INTEREST INCOME			13			Iviay-14
Interest on loans	719,326	760,805	5.8	128,345	131,374	2.4
Interest on investment securities	32,295	73,437	127.4	13,607	12,559	(7.7)
Interbank and overnight funds	21,251	19,632	(7.6)	3,214	3,749	16.6
Financial leases	217,906	212,207	(2.6)	35,195	34,583	(1.7)
Total Interest Income	990,779	1,066,081	7.6	180,361	182,265	1.1
INTEREST EXPENSE		_,,				
Checking accounts	4,966	6,503	30.9	1,302	1,224	(6.0)
Time deposits	106,930	109,931	2.8	19,642	19,723	0.4
Saving deposits	115,352	139,918	21.3	26,070	27,415	5.2
Total interest expense on deposits	227,248	256,352	12.8	47,014	48,362	2.9
Borrowings from banks and others	31,858	28,623	(10.2)	4,664	4,611	(1.2)
Interbank and overnight funds (expenses)	11,677	4,111	(64.8)	362	448	23.5
Bonds	79,382	70,530	(11.2)	11,773	13,435	14.1
Total interest expense	350,165	359,616	2.7	63,814	66,855	4.8
Net Interest Income	640,614	706,465	10.3	116,547	115,409	(1.0)
Provisions for Ioan and financial lease losses, accrued interest and other, net	186,098	181,661	(2.4)	23,891	29,576	23.8
Recovery of charged-off assets	(26,231)	(32,051)	22.2	(4,834)	(2,517)	(47.9)
Provision for investment securities, foreclosed assets and other assets	5,118	6,469	26.4	611	624	2.1
Recovery of provisions for investments securities, foreclosed assets and other assets	(3,652)	(4,737)	29.7	(241)	(1,256)	420.4
Total provisions, net	161,334	151,343	(6.2)	19,427	26,427	36.0
Net interest income after provisions	479,280	555,123	15.8	97,121	88,983	(8.4)
FEES AND OTHER SERVICES INCOME	ļ					
Commissions from banking services	84,428	95,834	13.5	16,313	16,121	(1.2)
Branch network services	-	-	N.A.	-	-	N.A.
Credit card merchant fees	45,233	49,742	10.0	8,557	7,955	(7.0)
Checking fees	10,300	10,362	0.6	1,825	1,533	(16.0)
Other	15,165	16,916	11.5	2,810	2,842	1.1
Total fees and other services income	155,126	172,854	11.4	29,506		(3.6)
Fees and other services expenses	60,848	68,256	12.2	12,366	11,825	(4.4)
Fees and other services income, net	94,279	104,598	10.9	17,140	16,626	(3.0)
OTHER OPERATING INCOME			(= 0 =)			.=
Foreign exchange (losses) gains, net	25,612	11,152	(56.5)	1,242	3,436	176.6
Gains (losses) on derivative operations, net	(15,700)	7,109	145.3	2,095	(588)	(128.1)
Gains on sales of investments in equity securities, net		76.404	N.A.	-	- 120	N.A.
Dividend Income	93,053	76,184	(18.1)	332	120	(63.9)
Other	88,964	113,308	27.4 8.2	18,053	18,016	(0.2)
Total other operating income Total operating income	191,930 765,489	207,754 867,475	13.3	21,722 135,982	20,985 126,593	(3.4)
OPERATING EXPENSES	703,489	807,473	13.3	133,382	120,393	(0.5)
Salaries and employee benefits	160,463	159,696	(0.5)	26,907	27,224	1.2
Bonus plan payments	11,200	11,252	0.5	1,717	2,862	66.7
Termination payments	2,076	1,723	(17.0)	569	2,802	(61.4)
Administrative and other expenses	224,160	242,969	8.4	41,262	39,129	(5.2)
Insurance on deposit, net	22,234	25,165	13.2	4,703	2,764	(41.2)
Charitable and other donation expenses	28	525	N.A.	503	2,704	(98.5)
Depreciation	67,063	84,022	25.3	13,084	14,491	10.7
Goodwill amortization	753	805	6.9	133	142	7.1
Total operating expenses	487,977	526,157	7.8	88,878		(2.3)
Net operating income	277,513	341,318	23.0	47,104	39,754	(15.6)
NON-OPERATING INCOME (EXPENSE)				.,,201		(2010)
Other income	20,028	23,150	15.6	1,184	2,375	100.6
Other expenses	10,912	8,093	(25.8)	581	2,027	248.7
Non-operating income (expense), net	9,116	15,057		603	348	(42.2)
Income before income tax expense	286,629	356,375	1	47,707		(15.9)
Income tax expense	71,915	96,157		15,918	12,130	(23.8)
Net income	214,714	260,217	21.2	31,789	27,973	(12.0)
						(/



8

Growth (%) 14 Vs.

v-14

(31.2)

(98.8)

(44.1)

1.3

29.9

(3.3)

0.1

1.6

(8.4)

2.4

N.A.

1.3

(0.2)

(0.3)

(0.4)

3.9

(1.8)

1.0

(0.3)

0.4

4.9

0.0

7.2

(0.7)

(0.3)

(1.8)

16.5

(23.3)

N.A.

4.3

0.1

(5.0)

15.5

(2.7)

8.8

(6.8)

(13.8)

N.A.

5.6

2.0

(0.7)

(3.6)

(5.8)

0.2

(5.0)

(15.7)

(10.9)

Jun-14 Vs.

Jun-13

4.4

(97.9)

(12.6)

37.7

43.0

69.8

(8.2)

10.5

3.2

11.0

N.A.

31.9

16.6

2.9

(6.7)45.4

(17.2)

(0.1)

8.7

4.8

16.4

14.0

11.5

(0.1)

(17.1)

13.7

(46.8)

N.A.

7.6

27.0

10.5

(2.8)

(26.5)

25.3

15.0

12.0 (47.9)

N.A.

(7.4)

(17.2)

(22.9)

9.5

(9.4)

10.5

9.7 15.0

10.5

3.9

CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES

Available for Sale

Available for Sale

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES

Held to maturity

Equity securities

Debt securities

Trading

Trading

Allowance

ASSETS







1,156,007

1,160,569

2,596,813

1,595,899

372,526

628,388

572,105

532,508

3,168,918

5,573,003

6,591,520

13,274

128,447

250,384

(456,340)

123,912

(10,087)

113,825

48,203

13,282

44,335

140,562

452,847

17,402,497

1,733,150

1,247,742

8,618,727

11,677,623

78,004

195,427

24,238

361,069

179,635

371,372

14,880,010

2,522,487

17,402,497

2,070,438

208

158,955

365

347

12,100,288

39,597

4,562

Millions)	Jun-13	Mav-14	Jun-14	Jun-1
ANCE SHEET		As of		
NCO POPULAR CONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE, 2014				

1,107,706

220,246

1,327,952

1,885,360

260,555

939,930

684,876

517,905

479,525

2,403,265

4,777,637

6,403,548

14,230

88,336

302,525

(456,948)

118,228

(8,668)

320

419

109,560

43,249

159,146

11,681

83,297

130,600

356,625

15,755,444

1,783,583

1,697,814

6,878,127

10,427,341

67,818

210,972

29,260

468,531

198,296

336,232

13,561,242

2,194,202

15,755,443

1,890,212

399

11,129,327

38,380

1,679,516

2,076,151

2,563,993

1,649,593

286,724

627,676

563,281

43,220

520,060

3,127,274

5,584,117

6,612,509

13,331

123,619

254,944

(451,924)

123,386

113,774

48,549

159,380

11,396

57,803

134,709

452,270

18,318,595

1,500,289

1,282,101

9,674,248

12,528,352

71,714

184,980

23,762

428,191

180,974

385,223

15,802,163

2,516,432

18,318,595

2,070,438

241

(9,612)

340

354

12,136,595

396,634

BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE, 2014	
BALANCE SHEET	











BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE, 2014

INCOME STATEMENT	YTI)	Growth (%)	Mor	Growth (%)	
(Ps. Millions)	Jun-13	Jun-14	Jun-14 Vs. Jun- 13	May-14	Jun-14	Jun-14 Vs.
INTEREST INCOME			15			May-14
Interest on loans	712,138	693,449	(2.6)	115,414	115,213	(0.2)
Interest on investment securities	53,689	99,642	85.6	22,584	24,640	9.1
Interbank and overnight funds	8,389	6,927	(17.4)	1,398	2,418	73.0
Financial leases	18,277	12,863	(29.6)	2,195	1,984	(9.6)
Total Interest Income	792,493	812,880	2.6	141,591	144,255	1.9
INTEREST EXPENSE	!		<u> </u>	!		
Checking accounts	5,202	2,640	(49.2)	433	446	3.0
Time deposits	52,093	32,345	(37.9)	5,465	5,497	0.6
Saving deposits	110,428	156,647	41.9	28,886	26,240	(9.2)
Total interest expense on deposits	167,722	191,633	14.3	34,784	32,183	(7.5)
Borrowings from banks and others	6,696	2,495	(62.7)	412	439	6.6
Interbank and overnight funds (expenses)	2,005	2,167	8.1	300	135	(55.0)
Bonds	55,518	51,623	(7.0)	9,106	10,140	11.4
Total interest expense	231,940	247,917	6.9	44,601	42,897	(3.8)
Net Interest Income	560,552	564,963	0.8	96,990	101,358	4.5
Provisions for loan and financial lease losses, accrued interest and other, net	62,498	37,112	•	9,134	4,434	(51.5)
Recovery of charged-off assets	(7,443)	(8,258)	•	(1,949)	(837)	
Provision for investment securities, foreclosed assets and other assets	1,851	2,436	31.6	254	664	161.1
Recovery of provisions for investments securities, foreclosed assets and other assets	(544)	(700)		(42)	(238)	459.7
Total provisions, net	56,362	30,591	(45.7)	7,397	4,023	(45.6)
Net interest income after provisions FEES AND OTHER SERVICES INCOME	504,190	534,372	6.0	89,593	97,335	8.6
Commissions from banking services	42,347	45,315	7.0	7,207	7,757	7.6
Branch network services	60	45,515	7.0	10	1,737	7.0
Credit card merchant fees	3,015	3,176	5.3	514	528	2.6
Checking fees	1,676	1,461	(12.8)	247	223	(9.6)
Other	3,974	3,633	(8.6)	692	465	(32.8)
Total fees and other services income	51,071	53,645	5.0	8,670	8,982	3.6
Fees and other services expenses	18,704	19,059	1.9	3,357	3,922	16.8
Fees and other services income, net	32,367	34,586	6.9	5,313	5,060	(4.8)
OTHER OPERATING INCOME	i			i		
Foreign exchange (losses) gains, net	2,298	(584)	(125.4)	(326)	(140)	(57.1)
Gains (losses) on derivative operations, net	(226)	(339)	50.2	(891)	516	157.9
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.
Dividend Income	23,024	20,410	(11.4)	22	227	916.5
Other	749	890	18.8	149	208	39.3
Total other operating income	25,845	20,377	(21.2)	(1,046)	811	177.5
Total operating income	562,403	589,335	4.8	93,859	103,206	10.0
OPERATING EXPENSES			!	!		
Salaries and employee benefits	113,792	117,554	3.3	20,403	20,428	0.1
Bonus plan payments	2,157	3,599	66.9	2,178	216	(90.1)
Termination payments	182	549	202.4	-	-	N.A.
Administrative and other expenses	162,302	166,108	 Control of the control of the control	24,857	36,499	46.8
Insurance on deposit, net	14,746	16,709	i	3,147	1,347	(57.2)
Charitable and other donation expenses	717	678		87 1 830	113	29.7
Depreciation Coodwill amortisation	10,762	11,058	2.7	1,839	1,811	(1.6)
Goodwill amortization	304,658	316,254	N.A. 3.8	52,512	60,413	N.A. 15.0
Total operating expenses Net operating income	257,745	273,080		41,347	42,793	3.5
NON-OPERATING INCOME (EXPENSE)	237,743	273,000	5.5	41,347	42,733	3.5
Other income	80,427	38,568	(52.0)	1,907	11,655	511.0
Other expenses	6,812	12,861	•	3,000	1,728	(42.4)
Non-operating income (expense), net	73,615	25,707		(1,092)	9,926	N.A.
Income before income tax expense	331,360	298,787		40,255	52,719	31.0
Income tax expense	110,476	97,174	(12.0)	11,714	20,625	76.1



10

0.9

(47.7)

11.6

1.1

(0.5)

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13.0

(1.7)

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2.7

(0.4)

(6.1)

2.2

N.A.

(1.4)

1.4

6.5

0.5

7.7

(3.5)

(1.1)

N.A.

57.7

(1.3)

N.A.

30.4

0.3

3.1

(2.6)

(3.2)

6.4

(4.9)

2.2

412.8

32.1

(5.3)

9.3

(11.9)

N.A.

(9.5)

(6.0)

3.4

0.7

3.1

249.8

341.3

(3.8)

Jun-13

39.8

(53.0)

26.7

7.8

(40.1)

22.8

17.2

98.8

N.A.

50.6

(90.1)

8.4

9.4

5.8

(41.1)

33.4

N.A.

3.7

11.2

(7.1)

17.2

(10.6)

N.A.

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(10.3)

N.A.

57.5

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(7.8)

N.A.

(16.4)

(2.7)

11.0

11.7

11.1

ASSETS

CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES

Available for Sale

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Checking accounts

Time deposits Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net Reappraisal of assets

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

Debt securities

Trading

Trading

Allowance

(De Millians)	lun 12	May 14	lun-14	Jun-14 Vs.	Jun-14 Vs.
BALANCE SHEET		As of		Grow	th (%)
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE, 2014					
BANCO AV VILLAS					

652,073

107,528

759,601

2,160,319

1,362,999

485,815

311,506

11,768

11,768

(2,261)

2,169,826

2,514,621

2,870,266

14,627

852,391

(284,996)

5,966,909

71,269

(9,078)

62,191

41,275

106,633

4,940

48,276

62,059

217,816

9,439,627

680,315

2,427,339

3,969,342

34,573

563

7,111,569

851,979

77,036

25,160

124,521

90,467

51,420

8,332,714

1,106,913

9,439,627

101

4	Banco AV Villa

4	Banco AV Villas

911,656

50,554

962,210

2,329,309

1,673,236

290,910

365,163

23.400

5,672

(225)

17,728

2,352,484

2,749,839

3,037,969

1,136,943

(295,677)

66,236

(10,643)

55,593

50,295

95,687

7,781

32,993

67,704

222,522

827,840

2,567,905

4,739,910

8,169,664

34,010

1,861

660,869

153,264

24,255

75,609

50,008

9,250,393

1,236,824

10,487,218

114,863

10,487,218

2,266

6,637,683

8,609

9	Banc

903,426

1,000,012

2,087,229

1,654,310

367,001

22,745

5,017

(229)

17,728

2,109,746

2,677,269

3,049,489

1,112,334

(299,854)

6,548,410

62,197

(10,591)

51.605

52,135

96,716

4,935

33,411

51,907

221,795

849,850

2,652,594

4,452,823

7,991,034

500,192

161,899

22,190

130,309

83,501

53,187

8,942,675

1,228,644

10,171,319

35,768

363

10,171,319

648

9,173

65,918

96,586











BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE, 2014

Insurance on deposit, net 10,317 10,613 2.9 1,946 2,034 4.5 Charitable and other donation expenses 300 82 (72.7) 69 13 (81.2) Depreciation 9,342 8,376 (10.3) 1,403 1,357 (3.3) Goodwill amortization - - NA. - - NA. Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) Net operating income 142,633 138,507 (2.9) 21,965 27,237 24.0 NON-OPERATING INCOME (EXPENSE) - NA. - - - NA. - - - - - - - - - - - - - - -<	INCOME STATEMENT	YTC)	Growth (%)	Mon	th	Growth (%)
INTEREST INCOME 1888 39,844 1.2 66,273 65,981 (0.7)	(Ps. Millions)	Jun-13	Jun-14		May-14	Jun-14	
Interest on investment securisies 16,073 53,984 1,2 66,778 67,786 07,7 Interest not investment securisies 16,070 54,611 18,88 9,700 11,788 20,9 Interbank and overright funds 3,115 1,528 15,10 662 270 (1,6,6) Interbank and overright funds 3,115 1,528 15,10 662 270 (1,6,6) Interbank and overright funds 49,900 449,980 49,880 19,8 76,944 77,866 18,8 Interbank and overright funds 1,191 596 50,0 106 106 (0,1) Interbank and overright funds (exposits 40,001 5,198 11,191 75,96 50,0 106 106 (0,1) Interbank and overright funds (exposits 40,001 42,880 42,378 11,11 7,161 67,272 (6,1) Interbank and overright funds (exposits 42,860 42,378 11,11 7,161 67,272 (6,1) Interbank and overright funds (exposits 5,981 7,941 1,194 1,195 1,195 1,195 Interbank and overright funds (exposits 5,981 1,190 1,195 1,195 1,195 1,195 1,195 Interbank and overright funds (exposits 4,195 4	INTEREST INCOME			13	į	Į.	may 14
Internation and owersight funds 3,115 1,528 51,00 46, 77, 765 18,16 18,1		389,184	393,842	1.2	66,273	65,798	(0.7)
Principal Intenses 10	Interest on investment securities			(48.8)			
Total Interest Romen NERSES PODPS Checking accounts 1.191 5.96 (5.00) 106 106 (0.1) Time deposits	Interbank and overnight funds	3,115	1,528	(51.0)	462	270	(41.6)
INTEREST DEPONE	Financial leases	- !	-	N.A.	- !	-	N.A.
Checking accounts	Total Interest Income	499,000	449,980	(9.8)	76,494	77,866	1.8
Time deposits	INTEREST EXPENSE	- !			!	!	
Saving deposits 42,860 42,378 1.13 7,161 6,722 (6,11) 1.6412 (3,15	Checking accounts	1,191	596	(50.0)	106	106	(0.1)
Total Internate expense on deposits 104,665 58,172 16,21 17,172 16,412 12,55 12,641	Time deposits	60,614	55,198	(8.9)	9,745	9,585	(1.6)
Borrowings from banks and others 2,244 1,584 294 255 248 (28) (Saving deposits	42,860	42,378	(1.1)	7,161	6,722	(6.1)
Interbank and overright funds (expenses) 9,326 11,000 18,9 1,393 1,595 19,100 18,000 1,393 1,393 1,595 19,100 1,000	Total interest expense on deposits	104,665	98,172	(6.2)	17,012	16,412	(3.5)
NA	Borrowings from banks and others	2,244	1,584	(29.4)	255	248	(2.8)
Total Interest septeme	Interbank and overnight funds (expenses)	9,326	11,090	18.9	1,393	1,659	19.1
Net Interest Income	Bonds	- i	-	N.A.	- <u>i</u>	- j	N.A.
Provision for Ioan and financial lease losses, accrued interest and other, net 95,903 63,013 (34.3) 14,246 11,334 (20.4) Recovery of Ingrept-off assets (10.760) (13.601) (36.4) (34.814) (4.271) (12.67 Provision for investment securities, foreclosed assets and other assets 942 8,099 75.93 32.8 21.4 (34.9) (34.	Total interest expense	116,235	110,846	(4.6)	18,660	18,319	(1.8)
Recovery of charged-off assets 10,760 13,601 26,4 1,884 4,271 126.7 Provision for investment securities, foreclosed assets and other assets 942 899 7599 328 214 34.99 80.000 7590 328 214 34.99 320							
Provision for Investment securities, foreclosed assets and other assets 9.42 8.099 75.99 328 214 (34.9)	Provisions for loan and financial lease losses, accrued interest and other, net		63,031	(34.3)		11,334	(20.4)
Recovery of provisions for investments securities, foreclosed assets and other assets 1,127 (4,264) 278.3 (4,044) (294)	Recovery of charged-off assets			26.4			126.7
Total provisions, net 84,958 53,265 37,31 8,647 7,252 (16.1)							
Net Interest Income after provisions 297,807 235,870 (4.0) 49,188 52,295 6.3 FEES AND OTHER SERVICES INCOME 75,789 79,410 4.8 12,973 13,490 4.0 Branch network services 7,344 8,243 12.2 1,374 1,374 (0.0) Checking fees 3,700 3,783 12.3 657 566 (13.77 Checking fees 3,700 3,783 2.3 657 566 (13.77 Checking fees 3,700 17,7589 8.2 19,475 19,935 2.4 Fees and other services income 108,700 117,589 8.2 19,475 19,935 2.4 Fees and other services sepenses 31,855 36,063 13.2 6,417 6,335 1.3 Fees and other services income, net 76,845 81,526 6.1 13,057 13,600 4.2 OTHER OPERATING INCOME 76,845 81,526 6.1 13,057 13,600 4.2 OTHER OPERATING INCOME 76,845 81,526 6.1 13,057 13,600 4.2 OTHER OPERATING INCOME 76,845 81,526 6.1 13,057 13,600 4.2 OTHER OPERATING INCOME 76,845 13,457 13,450 4.2 Foreign exchange (losses) gains, net 1,160 143 (87.6) (82) (34) (88.2) Gains (losses) on derivative operations, net 76,845 3,103 33,8 0 - (100.0) Other 3, 3, 317 NA 1 268 NA Ottal other operating income 5,080 4,003 21.2 174 281 Total operating income 5,080 5,091 13,526 12,898 (4.6) Bonus plan payments 1,000 591 (4.43) 1.6 1.6 912.0 OFERATING EXPENSES 13,000 23,493 22,421 (4.6) Bonus plan payments 1,000 591 (4.3) 1.6 1.6 912.0 Depreciation 3,092 3,293 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3							
FEE SANO OTHER SERVICES INCOME 75,789 79,410 4.8 12,973 13,490 4.0 4.0 5							
Commissions from banking services	· · · · · · · · · · · · · · · · · · ·	297,807	285,870	(4.0)	49,188	52,295	6.3
Branch network services							
Credit card merchant fees 7,344 8,243 12.2 1,374 1,374 (0.0) Checking fees 3,700 3,783 2.3 657 566 (13.7) Other 12,1867 26,153 19.6 4,72 4,505 0.7 Total fees and other services income 108,700 117,589 8.2 19,475 19,335 2.4 Fees and other services income, net 76,845 81,526 6.4 19,077 13,000 4.2 OTHER OPERATING INCOME 81,526 8.4 18,075 13,000 4.2 Foreign exchange (losses) gains, net 1,160 143 (87.6) (82) (34) (58.2) Gains (losses) on derivative operations, net 7699 440 157.2 255 47 (816 Gains (losses) on derivative operations, net 7699 440 157.2 255 47 (816 Gains (losses) on derivative operations, net 7699 440 157.2 255 47 (816 Gains (losses) on derivativ	5	75,789	79,410		12,973	13,490	
Checking fees			-			-	
Other 21,867 26,153 19.6 4,472 4,505 0.7 Total fees and other services expenses 108,700 117,589 8.2 19,475 19,935 2.4 Fees and other services expenses 31,855 36,063 13.2 6,417 6,335 (13) Fees and other services income, net 76,845 81,526 6.1 13,057 13,600 4.2 OTHER OPERATING INCOME Foreign exchange (losses) gains, net 1,160 143 (87,6) (82) (34) (58.2) Gains (losses) on derivative operations, net (769) 440 157.2 255 47 (81.6) Gains on sales of investments in equity securities, net - NA - NA - NA Dividend Income 4,685 3,103 (33,8) 0 - (100.0) Other 3 317 NA 1 268 NA Total other operating income 5,080 4,003 (21.2) 12,41 281 61.6				•			
Total other services income 108,700 117,589 8.2 19,475 19,935 2.4		1			i	i	
Fees and other services expenses 31,855 36,063 13.2 6,417 6,335 (1.3)							
Pees and other services income, net 76,845 81,526 6.1 13,057 13,600 4.2							
OTHER OPERATING INCOME Income tax expense Inc	•						
Foreign exchange (losses) gains, net 1,160		70,043	01,320	0.1	13,037	13,000	7.2
Gains (losses) on derivative operations, net (769) 440 157.2 255 47 (81.6) Gains on sales of investments in equity securities, net - - NA - - NA Dividend Income 4,685 3,103 (33.8) 0 - (100.0) Other 3 317 NA 1 268 NA Total other operating income 5,080 4,003 (21.2) 174 281 61.6 Total operating income 5,080 4,003 (21.2) 174 281 61.6 OPERATING EXPENSES 6 60 76,436 77,789 1.8 13,526 12,898 (4.6) Bonus plan payments 1,060 591 (44.3) 16 166 912.0 Termination payments 317 32.0 1.0 - 51 NA Administrative and other expenses 139,327 135,121 (3.0) 23,493 22,211 (4.6) Insurance on deposit, net 10,3		1 160	143	(87.6)	(82)	(34)	(58.2)
Gains on sales of investments in equity securities, net - N.A. - N.A. Dividend Income 4,685 3,103 (33.8) 0 - (100.0) Other 3 317 N.A. 1 268 N.A. Total other operating income 5,880 4,003 (21.2) 174 281 61.6 OPERATING EXPENSES 5 8 77,789 1.8 13,526 12,898 (4.6) Bonus plan payments 76,436 77,789 1.8 13,526 12,898 (4.6) 1 Fermination payments 1,060 591 (44.3) 1.6 166 912.0 1 Fermination payments 317 320 1.0 - 51 N.A. Administrative and other expenses 139,327 135,121 (3.0) 23,493 22,421 (4.6) Insurance on deposit, net 10,317 10,613 2.9 1,946 2,034 4.5 Depreciation 9,342 8,376 (10.3) 1,403 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Dividend Income 4,685 3,103 33.8 0 - (100.0) Other 3 31.7 N.A 1 268 N.A Total other operating income 5,080 4,003 (21.2) 174 281 61.6 Total operating income 379,731 371,398 (2.2) 62,419 66,176 6.0 OPERATING EXPENSES		(703)	-1-0		_ i		
Other 3 317 N.A. 1 268 N.A. Total other operating income 5,080 4,003 (21.2) 174 281 61.6 Total operating income 379,731 371,398 (2.2) 62,419 66,176 6.0 OPERATING EXPENSES 3 76,436 77,789 1.8 13,526 12,898 (4.6) Bonus plan payments 1,060 591 (44.3) 16 166 912.0 Termination payments 1,060 591 (44.3) 16 166 912.0 Insurance on deposit, net 1,031 1,061 2,9 1,946 2,034 4,55 Charitable and other donation expenses 300 82 72.7<		4.685	3.103		0	-	
Total other operating income S,080 A,003 (21.2) 174 281 61.6 Total operating income 379,731 371,398 (2.2) 62,419 66,176 6.0 OPERATING EXPENSES					i i	268	
Total operating income 379,731 371,398 (2.2) 62,419 66,176 6.0 OPERATING EXPENSES Salaries and employee benefits 76,436 77,789 1.8 13,526 12,898 (4.6) Bonus plan payments 1,060 591 (44.3) 16 166 912.0 Termination payments 317 320 1.0 - 51 NA. Administrative and other expenses 139,327 135,121 (3.0) 23,493 22,421 (4.6) Insurance on deposit, net 10,317 10,613 2.9 1,946 2,034 4.5 Charitable and other donation expenses 300 82 (72.7) 69 13 (81.2) Depreciation 9,342 8,376 (10.3) 1,403 1,357 (3.3) Goodwill amortization - - NA - - NA Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) Non-operating income							
OPERATING EXPENSES Salaries and employee benefits 76,436 77,789 1.8 13,526 12,898 (4.6) Bonus plan payments 1,060 591 (44.3) 16 166 912.0 Termination payments 317 320 1.0 - 51 N.A. Administrative and other expenses 139,327 135,121 (3.0) 23,493 22,421 (4.6) Insurance on deposit, net 10,317 10,613 2.9 1,946 2,034 4.5 Charitable and other donation expenses 300 82 (72.7) 69 13 (81.2) Depreciation 9,342 8,376 (10.3) 1,403 1,357 (3.3) Goodwill amortization - - N.A. - - N.A. Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) Net operating income 142,633 138,507 (2.9) 21,965 27,237 24.0 Other income 4,020 12,041 199.5 3,949 516							
Bonus plan payments 1,060 591 (44.3) 16 166 912.0 Termination payments 317 320 1.0 - 51 N.A. Administrative and other expenses 139,327 135,121 (3.0) 23,493 22,421 (4.6) Insurance on deposit, net 10,317 10,613 2.9 1,946 2,034 4.5 Charitable and other donation expenses 300 82 (72.7) 69 13 (81.2) Depreciation 9,342 8,376 (10.3) 1,403 1,357 (3.3) Goodwill amortization - - - N.A. - - N.A. Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) NON-OPERATING INCOME (EXPENSE) 142,633 138,507 (2.9) 21,965 27,237 24.0 Other expenses 4,020 12,041 199.5 3,949 516 (86.9) Other expenses 5,660			, i	ì	i	í	
Termination payments 317 320 1.0 - 51 N.A. Administrative and other expenses 139,327 135,121 (3.0) 23,493 22,421 (4.6) Insurance on deposit, net 10,317 10,613 2.9 1,946 2,034 4.5 Charitable and other donation expenses 300 82 (72.7) 69 13 (81.2) Depreciation 9,342 8,376 (10.3) 1,403 1,357 (3.3) Goodwill amortization - - N.A. - - N.A. Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) Non-operating income 142,633 138,507 (2.9) 21,965 27,237 24.0 NON-OPERATING INCOME (EXPENSE) 0ther income 4,020 12,041 199.5 3,949 516 (86.9) Other expenses 5,660 5,636 (0.4) 937 898 (4.2) Non-operating income (expense), net	Salaries and employee benefits	76,436	77,789	1.8	13,526	12,898	(4.6)
Termination payments 317 320 1.0 - 51 N.A. Administrative and other expenses 139,327 135,121 (3.0) 23,493 22,421 (4.6) Insurance on deposit, net 10,317 10,613 2.9 1,946 2,034 4.5 Charitable and other donation expenses 300 82 (72.7) 69 13 (81.2) Depreciation 9,342 8,376 (10.3) 1,403 1,357 (3.3) Goodwill amortization - - N.A. - - N.A. Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) Non-operating income 142,633 138,507 (2.9) 21,965 27,237 24.0 NON-OPERATING INCOME (EXPENSE) 0ther income 4,020 12,041 199.5 3,949 516 (86.9) Other expenses 5,660 5,636 (0.4) 937 898 (4.2) Non-operating income (expense), net	Bonus plan payments	1,060	591	(44.3)	16	166	912.0
Insurance on deposit, net 10,317 10,613 2.9 1,946 2,034 4.5 Charitable and other donation expenses 300 82 (72.7) 69 13 (81.2) Depreciation 9,342 8,376 (10.3) 1,403 1,357 (3.3) Goodwill amortization - - NA. - - NA. Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) Net operating income 142,633 138,507 (2.9) 21,965 27,237 24.0 NON-OPERATING INCOME (EXPENSE) - N.A. - - - - - - - - - - -	Termination payments	317	320		- [51	N.A.
Insurance on deposit, net 10,317 10,613 2.9 1,946 2,034 4.5 Charitable and other donation expenses 300 82 (72.7) 69 13 (81.2) Depreciation 9,342 8,376 (10.3) 1,403 1,357 (3.3) Goodwill amortization - - NA. - - NA. Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) Net operating income 142,633 138,507 (2.9) 21,965 27,237 24.0 NON-OPERATING INCOME (EXPENSE) - NA. - - - NA. - - - - - - - - - - - - - - -<	Administrative and other expenses	139,327	135,121	(3.0)	23,493	22,421	(4.6)
Depreciation 9,342 8,376 (10.3) 1,403 1,357 (3.3) Goodwill amortization - - NA. - - NA. Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) Net operating income 142,633 138,507 (2.9) 21,965 27,237 24.0 NON-OPERATING INCOME (EXPENSE) - N.A. -	Insurance on deposit, net						
Goodwill amortization - N.A. - N.A. Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) Net operating income 142,633 138,507 (2.9) 21,965 27,237 24.0 NON-OPERATING INCOME (EXPENSE) - N.A. -<	Charitable and other donation expenses	300	82	(72.7)	69	13	(81.2)
Total operating expenses 237,099 232,891 (1.8) 40,454 38,938 (3.7) Net operating income 142,633 138,507 (2.9) 21,965 27,237 24.0 NON-OPERATING INCOME (EXPENSE)	Depreciation	9,342	8,376	(10.3)	1,403	1,357	(3.3)
Net operating income 142,633 138,507 (2.9) 21,965 27,237 24.0 NON-OPERATING INCOME (EXPENSE) 5,660 12,041 199.5 3,949 516 (86.9) Other expenses 5,660 5,636 (0.4) 937 898 (4.2) Non-operating income (expense), net (1,639) 6,405 490.6 3,012 (382) (112.7) Income before income tax expense 140,993 144,912 2.8 24,978 26,855 7.5 Income tax expense 49,735 43,465 (12.6) 6,496 7,171 10.4	Goodwill amortization	- į	-	N.A.	- i	- 1	N.A.
NON-OPERATING INCOME (EXPENSE) 4,020 12,041 199.5 3,949 516 (86.9) Other expenses 5,660 5,636 (0.4) 937 898 (4.2) Non-operating income (expense), net (1,639) 6,405 490.6 3,012 (382) (112.7) Income before income tax expense 140,993 144,912 2.8 24,978 26,855 7.5 Income tax expense 49,735 43,465 (12.6) 6,496 7,171 10.4	Total operating expenses	237,099	232,891	(1.8)	40,454	38,938	(3.7)
Other income 4,020 12,041 199.5 3,949 516 (86.9) Other expenses 5,660 5,636 (0.4) 937 898 (4.2) Non-operating income (expense), net (1,639) 6,405 490.6 3,012 (382) (112.7) Income before income tax expense 140,993 144,912 2.8 24,978 26,855 7.5 Income tax expense 49,735 43,465 (12.6) 6,496 7,171 10.4	Net operating income	142,633	138,507	(2.9)	21,965	27,237	24.0
Other expenses 5,660 5,636 (0.4) 937 898 (4.2) Non-operating income (expense), net (1,639) 6,405 490.6 3,012 (382) (112.7) Income before income tax expense 140,993 144,912 2.8 24,978 26,855 7.5 Income tax expense 49,735 43,465 (12.6) 6,496 7,171 10.4		1			!		
Non-operating income (expense), net (1,639) 6,405 490.6 3,012 (382) (112.7) Income before income tax expense 140,993 144,912 2.8 24,978 26,855 7.5 Income tax expense 49,735 43,465 (12.6) 6,496 7,171 10.4	Other income	4,020	12,041	199.5	3,949	516	(86.9)
Income before income tax expense 140,993 144,912 2.8 24,978 26,855 7.5 Income tax expense 49,735 43,465 (12.6) 6,496 7,171 10.4	Other expenses	5,660	5,636		937	898	
Income tax expense 49,735 43,465 (12.6) 6,496 7,171 10.4	Non-operating income (expense), net	(1,639)	6,405	490.6	3,012	(382)	(112.7)
	Income before income tax expense	140,993	144,912	2.8	24,978	26,855	7.5
Net income 91,258 101,447 11.2 18,482 19,684 6.5	Income tax expense	49,735	43,465	(12.6)	6,496	7,171	10.4
	Net income	91,258	101,447	11.2	18,482	19,684	6.5