

Monthly report of unconsolidated results of our banking operation in Colombia under Colombian Banking GAAP

December, 2013

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These results are exclusively provided for informational purposes and contain the unconsolidated financial statements of our four Colombian banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas, together, the "Banks") as reported to the Superintendency of Finance, and the combined financial statements of the unconsolidated results of our Banks, which reflect approximately 80% of the consolidated results of Grupo Aval. These unconsolidated financial statements do not reflect the consolidation process of subsidiaries such as Corficolombiana, Porvenir or BAC Credomatic, are not intended to reflect the consolidated financial statements of Grupo Aval and are not necessarily indicative of the results for any other future interim period.

Even though, the information herein has not been audited, financial statements and other financial data included in this report is prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP."

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BALANCE SHEET

CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Available for Sale

Consumer loans

Mortgage loans Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

(Ps. Millions)

Trading

Trading

Allowance

ASSETS









Growth (%) Dec-13 Vs. Dec-13 Vs.

Dec-12

18.9

(6.6)

13.8

18.8

18.4

27.2

2.9

33.9

27.3

33.9

3.8

25.4

12.1

10.9

17.5

75.3

13.8

12.4

(2.7)

9.3

(4.2)

(6.9)

(1.5)

6.7

11.9

(9.1)

(24.3)

(4.8)

39.3

11.9

14.4

16.4

23.3

22.3

16.6

19.8

4.6

(7.5)

(1.7)

(7.0)

20.0

(43.5)

12.8

13.9

17.2

14.4

4.0

8.1

Nov-13

(17.6)

(4.5)

2.2

7.6

0.9

(0.0)

11.7

11.9

11.7

(0.3)

6.4

0.8

8.0

2.1

5.0

3.9

0.6

1.2

(3.5)

(1.8)

(3.7)

(5.8)

(1.6)

(1.0)

12.4

4.9

(5.2)

(0.4)

(61.3)

(0.5)

1.0

14.0

(6.2)

(0.4)

1.3

45.5

(14.9)

(27.1)

12.0

(16.3)

(72.1)

6.3

(0.3)

7.9

1.0

(0.1)

9.4

404.5

| GRUPO AVAL ACCIONES Y VALORES S.A. |
|---|
| Charles of the charles of the charles of the |
| COMBINED FINANCIAL STATEMENTS AS OF DECEMBER 2013 |

| Banco de Bogotá | Banco de Occidente | banco popular | Banco AV Villas | | | 4 |
|--------------------|-----------------------|------------------|--------------------|-------------|--|---|
| GRUPO AVAL | ACCIONES | S Y VALOR | ES S.A. | | | |
| COMBINED FI | NANCIAL: | STATEMEN | ITS AS OF DEC | EMBER, 2013 | | |



Dec-13

7,586,261

1,477,726

9,063,987

12,828,053

2,986,539

6,934,919

2,906,596

11,102,313

11,059,098

23,927,338

44,925,073

20,657,417

341,857

1,877,803

6,104,929

(2,614,938)

71,292,141

678,278

(84,107)

594.170

343,458

860,339

410,564

60,774

410,049

488,629

454,346

2,156,871

111,139,196

16,777,968

18,045,719

39,449,172

75,161,014

888,155

366,635

1,438,452

4,984,356

1,894,417

6,833,088

324,395

926,266

92.205.969

18,933,227

111,139,196

277,346

1,076,530

43,215

(3,028)

As of

Nov-13

9,201,322

292,894

9,494,216

12,555,819

2,775,617

6,873,588

2,906,614

9,937,656

9,899,031

22,490,438

44,550,993

20,494,256

334,857

1,787,742

5,875,046

(2,598,293)

70.444.602

702,760

(85,638)

617,122

364,436

868,814

365,249

57,913

432,414

490,755

1,175,029

2,167,154

110,061,762

14,721,082

19,246,846

39,601,811

74,180,011

610,272

430,638

1,972,802

4,555,178

2,262,300

6,839,134

1,161,851

92,520,879

17,540,883

110,061,762

871,298

247,668

1,093,621

38,626

(3,037)

Dec-12

6,381,916

1,582,341

7,964,257

10,799,144

2,521,916

5,451,417

2,825,812

8,291,321

8,257,374

19,087,548

40,087,762

18,628,333

290,916

1,071,165

5,647,239

(2,298,451)

63,426,964

696,935

(76,928)

620.007

368,893

806,688

366,981

66,880

541,407

513,371

326,123

1,926,826

97,108,605

14,418,196

17,353,451

31,983,012

726,479

306,071

64,481,139

1,374,582

5,385,777

2,036,701

5,692,972

574,437

821,051

80,954,795

16,153,810

97,108,605

282,065

1,092,659

33,946

(2,917)











GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF DECEMBER, 2013

| INCOME STATEMENT | YT | TD | Growth (%) | Mo | nth | Growth (%) |
|---|-----------|-----------|-----------------|----------|---------|------------|
| (Ps. Millions) | Dec-12 | Dec-13 | Dec-13 Vs. Dec- | Nov-13 | Dec-13 | Dec-13 Vs. |
| INTEREST INCOME | | | 12 | | | Nov-13 |
| Interest on loans | 6,541,242 | 6,788,182 | 3.8 | 567,554 | 579,237 | 2.1 |
| Interest on investment securities | 788,582 | 742,855 | i | 48,059 | 48,056 | (0.0) |
| Interbank and overnight funds | 136,347 | 122,314 | | 8,956 | 11,094 | 23.9 |
| Financial leases | 566,099 | 593,783 | 4.9 | 46,741 | 49,039 | 4.9 |
| Total Interest Income | 8,032,270 | 8,247,134 | 2.7 | 671,310 | 687,426 | 2.4 |
| INTEREST EXPENSE | 0,032,270 | 0,247,134 | 2.7 | 071,510 | 007,420 | 2.4 |
| Checking accounts | 128,458 | 112,147 | (12.7) | 9,141 | 9,289 | 1.6 |
| Time deposits | 964,049 | 884,655 | (8.2) | 66,457 | 65,899 | (0.8 |
| Saving deposits | 1,135,585 | 1,078,300 | (5.0) | 96,020 | 100,401 | 4.6 |
| Total interest expense on deposits | 2,228,092 | 2,075,102 | (6.9) | 171,617 | 175,589 | 2.3 |
| Borrowings from banks and others | 210,091 | 138,638 | (34.0) | 10,253 | 9,829 | (4.1 |
| Interbank and overnight funds (expenses) | 97,247 | 69,644 | (28.4) | 6,429 | 2,268 | (64.7 |
| Bonds | 376,514 | 396,839 | | 32,301 | 32,822 | 1.6 |
| Total interest expense | 2,911,943 | 2,680,223 | | 220,600 | 220,508 | (0.0) |
| Net Interest Income | 5,120,327 | 5,566,911 | | 450,710 | 466,918 | 3.6 |
| Provisions for Ioan and financial lease losses, accrued interest and other, net | 891,180 | 1,169,292 | | 96,647 | | 14.1 |
| Recovery of charged-off assets | (138,554) | (146,595) | i | (9,898) | | |
| Provision for investment securities, foreclosed assets and other assets | 37,020 | 33,989 | i | 2,674 | 4,192 | 56.8 |
| Recovery of provisions for investments securities, foreclosed assets and other assets | (27,200) | (17,896) | | (1,589) | | |
| Total provisions, net | 762,447 | 1,038,790 | 36.2 | 87,833 | 96,628 | 10.0 |
| Net interest income after provisions | 4,357,880 | 4,528,122 | 3.9 | 362,877 | 370,290 | 2.0 |
| FEES AND OTHER SERVICES INCOME | 1,001,000 | 1,0_0, | 0.0 | 552,511 | 010,200 | =.0 |
| Commissions from banking services | 915,468 | 1,005,605 | 9.8 | 84,641 | 99,701 | 17.8 |
| Branch network services | 28,705 | 30,014 | 4.6 | 2,455 | 2,702 | 10.1 |
| Credit card merchant fees | 161,397 | 194,577 | | 15,903 | 24,589 | 54.6 |
| Checking fees | 71,656 | 66,255 | (7.5) | 5,272 | 5,539 | 5.1 |
| Other | 84,718 | 92,174 | | 8,513 | 8,279 | (2.8 |
| Total fees and other services income | 1,261,944 | 1,388,625 | | 116,784 | 140,809 | 20.6 |
| Fees and other services expenses | 342,775 | 371,548 | | 31,367 | 35,476 | 13.1 |
| Fees and other services income, net | 919,169 | 1,017,077 | 10.7 | 85,417 | 105,333 | 23.3 |
| OTHER OPERATING INCOME | | | | | | |
| Foreign exchange (losses) gains, net | (128,113) | 219,402 | 271.3 | 60,546 | (8,017) | (113.2 |
| Gains (losses) on derivative operations, net | 235,114 | (55,710) | (123.7) | (51,469) | 25,467 | 149.5 |
| Gains on sales of investments in equity securities, net | (4) | - | 100.0 | - | - | N.A. |
| Dividend Income | 904,276 | 1,111,360 | 22.9 | 119,475 | 119,116 | (0.3 |
| Other | 178,002 | 185,438 | 4.2 | 15,794 | 15,923 | 0.8 |
| Total other operating income | 1,189,276 | 1,460,491 | 22.8 | 144,346 | 152,489 | 5.6 |
| Total operating income | 6,466,326 | 7,005,690 | 8.3 | 592,640 | 628,112 | 6.0 |
| OPERATING EXPENSES | | | | | | |
| Salaries and employee benefits | 1,159,097 | 1,252,808 | 8.1 | 106,434 | 107,193 | 0.7 |
| Bonus plan payments | 32,664 | 34,891 | 6.8 | 2,282 | 3,166 | 38.8 |
| Termination payments | 4,210 | 4,463 | 6.0 | 503 | (993) | (297.4) |
| Administrative and other expenses | 1,814,041 | 2,084,970 | 14.9 | 184,911 | 197,415 | 6.8 |
| Insurance on deposit, net | 167,495 | 195,102 | 16.5 | 17,359 | 18,315 | 5.5 |
| Charitable and other donation expenses | 9,414 | 2,723 | (71.1) | 127 | 220 | 72.7 |
| Depreciation | 219,353 | 234,509 | 6.9 | 21,413 | 21,102 | (1.5 |
| Goodwill amortization | 23,148 | 24,743 | 6.9 | 2,126 | 2,126 | (0.0) |
| Total operating expenses | 3,429,422 | 3,834,208 | 11.8 | 335,154 | 348,545 | 4.0 |
| Net operating income | 3,036,904 | 3,171,482 | 4.4 | 257,486 | 279,567 | 8.6 |
| NON-OPERATING INCOME (EXPENSE) | | | | | | |
| Other income | 295,588 | 262,780 | (11.1) | 14,928 | 27,938 | 87.2 |
| Other expenses | 68,366 | 81,141 | 18.7 | 6,570 | 9,859 | 50.1 |
| Non-operating income (expense), net | 227,222 | 181,640 | (20.1) | 8,358 | 18,079 | 116.3 |
| Income before income tax expense | 3,264,126 | 3,353,122 | 2.7 | 265,844 | 297,646 | 12.0 |
| Income tax expense | 860,660 | 894,141 | 3.9 | 70,426 | 77,501 | 10.0 |
| Net income | 2,403,466 | 2,458,981 | 2.3 | 195,418 | 220,145 | 12.7 |











5,365,855

1,155,545

2,809,352

1,400,958

8,906,609

8,906,609

14,271,717

26,485,104

6,803,699

316,304

750,699

1,454,185

(1,182,092)

34,627,899

342,410

(45,699)

296,711

298,283

742,579

351,515

3,176

19,463

191,146

465,905

144,458

1,056,836

57,327,276

8,781,472

10,849,795

18,320,112

38,371,558

420,178

321,919

329,085

149,451

885,175

111,088

328,686

45,773,175

11,554,101

57,327,276

2,545,104

2,731,110

(747)

| BANCO DE BOGOTÁ |
|--|
| UNCONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER, 2013 |

| Bogotá Occidente Arvillas | | | | | |
|--|-----------|-----------|-----------|------------|------------|
| BANCO DE BOGOTÁ | | | | | |
| UNCONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER, 2013 | | | | | |
| BALANCE SHEET | | As of | | Grow | th (%) |
| (Ps. Millions) | Dec-12 | Nov-13 | Dec-13 | Dec-13 Vs. | Dec-13 Vs. |
| (PS. IVIIIIONS) | Dec-12 | NOV-13 | Dec-13 | Nov-13 | Dec-12 |
| ASSETS | | ! | | | |
| CASH AND CASH EQUIVALENTS | | i | | | |
| Cash and due from banks | 3,330,948 | 4,798,503 | 3,888,519 | (19.0) | 16.7 |
| Interbank and overnight funds | 1,059,652 | 95,801 | 969,068 | 911.5 | (8.5) |
| Total Cash and cash equivalents | 4,390,600 | 4,894,304 | 4,857,587 | (0.8) | 10.6 |

5,093,922

2,813,891

1,451,182

6,525,266

6,525,266

11,618,487

23,465,586

6,116,852

256,989

172,411

1,306,650

(1,007,535)

30,310,953

340,418

(39,813)

300,604

293,114

545,260

308,980

23,298

252,254

489,100

90,340

964,951

49,588,722

7,713,185

9,618,169

16,034,249

334,454

237,077

37,652

33,700,058

3,082,325

138,552

994,745

253,306

264,597

40,191,322

9,397,400

49,588,722

1,483,010

781

(701)

828,848

5,564,839

1,123,922

3,037,169

1,403,748

7,763,153

7,763,153

13,327,243

26,638,226

6,715,830

308,690

685,260

1,431,136

(1,166,776)

34,612,366

352,422

(46,692)

305,730

313,970

742,361

345,079

3,226

18,782

203,706

467,899

474,690

1,105,300

56,814,657

8,111,722

11,909,476

18,236,246

38,585,011

327,566

376,438

614,296

135,218

2,303,417

1,142,741

2,551,149

489,096

314,586

46,511,953

10,302,703

56,814,657

(749)

INVESTMENT SECURITIES

Available for Sale

Held to maturity

Available for Sale

Consumer loans

Mortgage loans Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Equity securities

Debt securities

Trading

Trading

Allowance

5.3

39.4

(0.2)

(3.5)

36.5

N.A.

36.5

6.5

22.8

12.9

11.2

23.1

335.4

11.3

17.3

14.2

0.6

(1.3)

1.8

36.2

13.8

306.5

(16.5)

(24.2)

(4.7)

59.9

9.5

15.6

13.9

12.8

14.3

25.6

13.9

35.8

774.0

(11.4)

(11.0)

71.6

(56.1)

24.2

13.9

22.9 15.6

7.9

14.8

(3.6)

2.8

(7.5)

(0.2)

14.7

N.A.

14.7

(0.3)

7.1

(0.6)

1.3

2.5

9.5

1.6

1.3

0.0

(2.8)

(2.1)

(2.9)

(5.0)

0.0

1.9

(1.5)

3.6

(6.2)

(0.4)

(69.6)

(4.4)

0.9

8.3

(8.9)

0.5

(0.6)

(14.5)

(46.4)

18.6

10.5

(22.5)

(77.3)

4.5

(1.6)

12.1

0.9

(0.2)

28.3











BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER, 2013

| INCOME STATEMENT | YT |) | Growth (%) | Mor | nth | Growth (%) | |
|---|---|---|--|---|---|---|--|
| (Ps. Millions) | Dec-12 | Dec-13 | Dec-13 Vs. Dec- 12 | Nov-13 | Dec-13 | Dec-13 Vs. Nov-13 | |
| INTEREST INCOME | | | | | | 1107 13 | |
| Interest on loans | 3,005,645 | 3,152,101 | 4.9 | 264,613 | 272,680 | 3.0 | |
| Interest on investment securities | 384,311 | 369,925 | (3.7) | 12,578 | 21,042 | 67.3 | |
| Interbank and overnight funds | 65,660 | 63,543 | (3.2) | 4,474 | 6,634 | 48.3 | |
| Financial leases | 115,966 | 134,359 | 15.9 | 11,078 | 11,251 | 1.6 | |
| Total Interest Income | 3,571,582 | 3,719,928 | 4.2 | 292,743 | 311,607 | 6.4 | |
| INTEREST EXPENSE | ! | | | ! | | | |
| Checking accounts | 92,677 | 91,850 | (0.9) | 7,644 | 7,791 | 1.9 | |
| Time deposits | 532,760 | 485,931 | (8.8) | 37,640 | 37,094 | (1.5 | |
| Saving deposits | 542,924 | 508,159 | (6.4) | 44,565 | 47,571 | 6.7 | |
| Total interest expense on deposits | 1,168,361 | 1,085,940 | (7.1) | 89,850 | 92,456 | 2.9 | |
| Borrowings from banks and others | 86,348 | 64,061 | (25.8) | 4,635 | 4,441 | (4.2 | |
| Interbank and overnight funds (expenses) | 38,286 | 28,398 | (25.8) | 3,438 | 545 | (84.1 | |
| Bonds | 94,937 | 133,842 | 41.0 | 11,561 | 11,876 | 2.7 | |
| Total interest expense | 1,387,932 | 1,312,241 | (5.5) | 109,484 | 109,318 | (0.2 | |
| Net Interest Income | 2,183,650 | 2,407,688 | 10.3 | 183,259 | 202,289 | 10.4 | |
| Provisions for loan and financial lease losses, accrued interest and other, net | 407,699 | 570,733 | 40.0 | 45,994 | 58,787 | 27.8 | |
| Recovery of charged-off assets | (43,944) | (57,413) | 30.6 | (3,989) | (5,365) | 34.5 | |
| Provision for investment securities, foreclosed assets and other assets | 19,388 | 14,798 | (23.7) | 684 | 1,076 | 57.2 | |
| Recovery of provisions for investments securities, foreclosed assets and other assets | (17,817) | (6,631) | (62.8) | (746) | (81) | (89.1 | |
| Total provisions, net | 365,325 | 521,487 | 42.7 | 41,943 | 54,416 | 29.7 | |
| Net interest income after provisions | 1,818,325 | 1,886,200 | 3.7 | 141,316 | 147,873 | 4.6 | |
| FEES AND OTHER SERVICES INCOME | | | | | | | |
| Commissions from banking services | 525,541 | 575,658 | 9.5 | 47,306 | 60,400 | 27.7 | |
| Branch network services | 28,585 | 29,894 | 4.6 | 2,445 | 2,692 | 10.1 | |
| Credit card merchant fees | 60,120 | 73,607 | 22.4 | 6,211 | 9,147 | 47.3 | |
| Checking fees | 37,971 | 34,570 | (9.0) | 2,691 | 2,827 | 5.0 | |
| Other | 4,358 | 4,605 | 5.7 | 771 | 373 | (51.7 | |
| Total fees and other services income | 656,575 | 718,334 | 9.4 | 59,424 | 75,439 | 26.9 | |
| Fees and other services expenses | 134,401 | 130,711 | | 9,970 | 11,889 | 19.3 | |
| Fees and other services income, net | 522,174 | 587,622 | 12.5 | 49,455 | 63,550 | 28.5 | |
| OTHER OPERATING INCOME | | | | | | | |
| Foreign exchange (losses) gains, net | (133,310) | 191,575 | 243.7 | 57,806 | (7,283) | (112.6 | |
| Gains (losses) on derivative operations, net | 202,728 | (57,609) | | (49,633) | 21,641 | 143.6 | |
| Gains on sales of investments in equity securities, net | - | | N.A. | - | - | N.A. | |
| Dividend Income | 712,790 | 891,350 | 25.1 | 119,475 | 119,116 | (0.3) | |
| Other | 2,884 | 2,786 | (3.4) | 220 | 251 | 13.7 | |
| Total other operating income | 785,092 | 1,028,102 | 31.0 | 127,869 | 133,724 | 4.6 | |
| Total operating income | 3,125,591 | 3,501,924 | 12.0 | 318,640 | 345,147 | 8.3 | |
| OPERATING EXPENSES | 474 404 | 5 4 Q 4 5 5 | 45.4 | 17.610 | 40.505 | | |
| Salaries and employee benefits | 471,134 | 542,455 | 15.1 | 47,613 | 49,605 | 4.2 | |
| • • | | 6 676 | 2.6 | | 251 | 53.4 | |
| Bonus plan payments | 6,441 | 6,676 | 3.6 | 164 | | | |
| Bonus plan payments Termination payments | 6,441 885 | 367 | (58.6) | 12 | 1 | | |
| Bonus plan payments Termination payments Administrative and other expenses | 6,441 885 835,537 | 367 1,003,718 | (58.6) 20.1 | 12 91,126 | 1 96,698 | 6.1 | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net | 6,441 885 835,537 83,376 | 367 1,003,718 95,608 | (58.6) 20.1 14.7 | 12 | 1 | (91.2 6.1 1.8 | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net Charitable and other donation expenses | 6,441 885 835,537 83,376 5,448 | 367 1,003,718 95,608 72 | (58.6) 20.1 14.7 (98.7) | 12 91,126 8,632 - | 1 96,698 8,787 - | 6.1 1.8 N.A. | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net Charitable and other donation expenses Depreciation | 6,441 885 835,537 83,376 5,448 45,602 | 367 1,003,718 95,608 72 52,558 | (58.6) 20.1 14.7 (98.7) 15.3 | 12 91,126 8,632 - 4,693 | 1 96,698 8,787 - 4,718 | 6.1 | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net Charitable and other donation expenses Depreciation Goodwill amortization | 6,441 885 835,537 83,376 5,448 45,602 21,699 | 367 1,003,718 95,608 72 52,558 23,195 | (58.6) 20.1 14.7 (98.7) 15.3 6.9 | 12 91,126 8,632 - 4,693 1,994 | 1 96,698 8,787 - 4,718 1,994 | 6.1 1.8 N.A. 0.5 | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net Charitable and other donation expenses Depreciation Goodwill amortization Total operating expenses | 6,441 885 835,537 83,376 5,448 45,602 21,699 | 367 1,003,718 95,608 72 52,558 23,195 1,724,648 | (58.6) 20.1 14.7 (98.7) 15.3 6.9 | 12 91,126 8,632 - 4,693 1,994 | 1 96,698 8,787 - 4,718 1,994 162,053 | 6.1 1.8 N.A. 0.5 - 5.1 | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net Charitable and other donation expenses Depreciation Goodwill amortization Total operating expenses Net operating income | 6,441 885 835,537 83,376 5,448 45,602 21,699 | 367 1,003,718 95,608 72 52,558 23,195 | (58.6) 20.1 14.7 (98.7) 15.3 6.9 | 12 91,126 8,632 - 4,693 1,994 | 1 96,698 8,787 - 4,718 1,994 | 6.1 1.8 N.A. 0.5 - 5. 1 | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net Charitable and other donation expenses Depreciation Goodwill amortization Total operating expenses Net operating income NON-OPERATING INCOME (EXPENSE) | 6,441 885 835,537 83,376 5,448 45,602 21,699 1,470,123 1,655,469 | 367 1,003,718 95,608 72 52,558 23,195 1,724,648 1,777,276 | (58.6) 20.1 14.7 (98.7) 15.3 6.9 17.3 | 12 91,126 8,632 - 4,693 1,994 154,233 | 1 96,698 8,787 - 4,718 1,994 162,053 183,094 | 6.1 1.8 N.A 0.5 - 5.1 11.4 | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net Charitable and other donation expenses Depreciation Goodwill amortization Total operating expenses Net operating income NON-OPERATING INCOME (EXPENSE) Other income | 6,441 885 835,537 83,376 5,448 45,602 21,699 1,470,123 1,655,469 | 367 1,003,718 95,608 72 52,558 23,195 1,724,648 1,777,276 | (58.6) 20.1 14.7 (98.7) 15.3 6.9 17.3 7.4 | 12 91,126 8,632 - 4,693 1,994 154,233 164,407 | 1 96,698 8,787 - 4,718 1,994 162,053 183,094 | 6.1 1.8 N.A. 0.5 - 5.1 11.4 | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net Charitable and other donation expenses Depreciation Goodwill amortization Total operating expenses Net operating income NON-OPERATING INCOME (EXPENSE) Other income Other expenses | 6,441 885 835,537 83,376 5,448 45,602 21,699 1,470,123 1,655,469 | 367 1,003,718 95,608 72 52,558 23,195 1,724,648 1,777,276 115,493 32,124 | (58.6) 20.1 14.7 (98.7) 15.3 6.9 17.3 7.4 (30.0) | 12 91,126 8,632 - 4,693 1,994 154,233 164,407 11,161 1,818 | 1 96,698 8,787 - 4,718 1,994 162,053 183,094 13,200 3,685 | 6.1 1.8 N.A. 0.5 - 5.1 11.4 18.3 102.7 | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net Charitable and other donation expenses Depreciation Goodwill amortization Total operating expenses Net operating income NON-OPERATING INCOME (EXPENSE) Other income Other expenses Non-operating income (expense), net | 6,441 885 835,537 83,376 5,448 45,602 21,699 1,470,123 1,655,469 165,050 31,661 | 367 1,003,718 95,608 72 52,558 23,195 1,724,648 1,777,276 115,493 32,124 83,369 | (58.6) 20.1 14.7 (98.7) 15.3 6.9 17.3 7.4 (30.0) 1.5 (37.5) | 12 91,126 8,632 4,693 1,994 154,233 164,407 11,161 1,818 9,343 | 1 96,698 8,787 - 4,718 1,994 162,053 183,094 13,200 3,685 9,515 | 6.1 1.8 N.A. 0.5 - 5.1 11.4 18.3 102.7 | |
| Bonus plan payments Termination payments Administrative and other expenses Insurance on deposit, net Charitable and other donation expenses Depreciation Goodwill amortization Total operating expenses Net operating income NON-OPERATING INCOME (EXPENSE) Other income Other expenses | 6,441 885 835,537 83,376 5,448 45,602 21,699 1,470,123 1,655,469 | 367 1,003,718 95,608 72 52,558 23,195 1,724,648 1,777,276 115,493 32,124 | (58.6) 20.1 14.7 (98.7) 15.3 6.9 17.3 7.4 (30.0) 1.5 (37.5) | 12 91,126 8,632 - 4,693 1,994 154,233 164,407 11,161 1,818 | 1 96,698 8,787 - 4,718 1,994 162,053 183,094 13,200 3,685 | 6.1 1.8 N.A. 0.5 - 5.1 11.4 18.3 102.7 1.8 | |



CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Held to maturity

Available for Sale

Consumer loans

Mortgage loans Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net LOANS AND FINANCIAL LEASES Commercial loans

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Equity securities

BALANCE SHEET

(Ps. Millions)

Trading

Trading

Allowance

ASSETS







As of

Nov-13

1,903,417

2,007,752

2,767,633

1,086,182

1,086,739

1,593,230

1,593,230

4,360,863

10,338,467

4,251,467

4,172,682

18,097,604

(691,836)

156,311

(19,822)

136,489

48,682

270,054

259,949

361,631

22,638

127,627

22,856

466,816

410,095

26,593,057

4,243,758

3,777,624

8,163,711

16,352,797

1,003,400

1,997,691

167,704

52,297

64,911

541,218

243,905

140,649

22,870,180

3,722,878

26,593,057

2,473,313

26,824

594,712

104,335



| Banco de Bogotá | Banco de Occidente | | Benco AV Villas | | | Banco de Occidente | |
|---------------------------|-----------------------|------------|--------------------|-------------------|--|--------------------|--|
| BANCO DE OG UNCONSOLIE | | ANCIAL STA | ATEMENTS AS (| OF DECEMBER, 2013 | | | |

Dec-12

1,500,330

380,724

1,881,054

2,233,863

1,005,730

1,248,873

1,248,873

3,482,736

9,295,397

3,485,729

4,016,720

16,189,904

(609,723)

159,334

(19,427)

139.907

72,482

447,820

235,505

365,831

27,568

135,488

24,272

217,406

390,218

23,610,192

4,504,703

3,471,555

6,326,286

14,551,474

248,930

66,117

639,084

80,801

442,534

101,507

145,085

20,131,141

3,479,051

23,610,192

2,312,087

1,792,451

1,782

681,112 547,020

| Banco de Bogotá | Banco de Occidente | | Benco AV Villas | | Banco |
|--------------------|-----------------------|-----------|--------------------|----------------------|-------|
| UNCONSOLIE | | NCIAL STA | ATEMENTS | AS OF DECEMBER, 2013 | |

| Banco de Bogotá | Banco de Occidente | Banco AV Villas | | | | Banco de Occi |
|--------------------|-----------------------|--------------------|------------------|--|--|---------------|
| BANCO DE O | | A TER 4 EN TO A C | OF DECEMBED 2042 | | | |

| Banco de Occidente |
|--------------------|
| |

Dec-13

2,118,566

2,565,853

2,735,248

1,387,795

1,604,928

1,604,928

4,340,176

10,682,684

4,319,372

4,383,508

18,718,956

(698,746)

151,350

(19,237)

132.113

42.826

219,738

245,347

407,002

25,233

123,662

22,724

272,028

443,990

27,559,648

5,581,111

3,783,273

8,320,285

17,962,742

278,074

42,449

581,557

83,911

418,490

29,228

158,093

23,756,205

27,559,648

3,803,443

2,473,313

2,006,423

32,138

755,783

591,670

447,286

Growth (%) Dec-13 Vs. Dec-13 Vs.

Dec-12

41.2

17.5

36.4

22.4

(24.9)

103.8

8.2

28.5

N.A.

28.5

N.A.

24.6

14.9

23.9

N.A.

N.A.

9.1

14.6

15.6

(5.0)

(1.0)

(5.6)

(40.9)

(50.9)

11.3

(8.5)

(8.7)

(6.4)

25.1

13.8

16.7

23.9

9.0

31.5

11.7

23.4

(35.8)

(9.0)

11.9

3.8

(5.4)

7.0

9.0

18.0

9.3 16.7

(71.2)

4.2

Nov-13

11.3

27.8

(1.2)

(30.4)

27.7

(0.5)

0.7

N.A.

0.7

N.A.

(0.5)

3.3

1.6

N.A.

19.8

5.1

1.0

3.4

(3.2)

(2.9)

(3.2)

(12.0)

(18.6)

(5.6)

12.5

11.5

(3.1)

(0.6)

(41.7)

8.3

3.6

31.5

0.1

1.9

65.8

(18.8)

(42.0)

29.3

(22.7)

(88.0)

12.4

3.9

2.2

3.6

0.4

9.8

328.7











BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER, 2013

| INCOME STATEMENT | YT | D . | Growth (%) | Mo | Growth (%) | |
|---|------------------|-----------|-----------------------|---------|-----------------|----------------------|
| (Ps. Millions) | Dec-12 | Dec-13 | Dec-13 Vs. Dec- 12 | Nov-13 | Dec-13 | Dec-13 Vs. Nov-13 |
| INTEREST INCOME | | | 12 | | | 1400-13 |
| Interest on loans | 1,387,572 | 1,449,309 | 4.4 | 121,233 | 124,479 | 2.7 |
| Interest on investment securities | 137,465 | 101,322 | (26.3) | 9,632 | 8,494 | (11.8) |
| Interbank and overnight funds | 44,725 | 40,915 | | 3,125 | 3,142 | 0.5 |
| Financial leases | 413,161 | 425,720 | 3.0 | 33,373 | 35,318 | 5.8 |
| Total Interest Income | 1,982,922 | 2,017,266 | | 167,364 | 171,431 | 2.4 |
| INTEREST EXPENSE | | | | | ĺ | |
| Checking accounts | 9,553 | 10,688 | 11.9 | 1,005 | 951 | (5.3 |
| Time deposits | 172,799 | 199,869 | 15.7 | 15,188 | 16,049 | 5.7 |
| Saving deposits | 267,483 | 240,024 | (10.3) | 20,632 | 21,107 | 2.3 |
| Total interest expense on deposits | 449,835 | 450,581 | 0.2 | 36,825 | 38,107 | 3.5 |
| Borrowings from banks and others | 79,617 | 61,276 | (23.0) | 4,893 | 4,783 | (2.3 |
| Interbank and overnight funds (expenses) | 22,370 | 17,627 | (21.2) | 1,256 | 415 | (67.0 |
| Bonds | 162,510 | 156,526 | (3.7) | 12,190 | 12,287 | 0.8 |
| Total interest expense | 714,332 | 686,010 | (4.0) | 55,165 | 55,592 | 0.8 |
| Net Interest Income | 1,268,590 | 1,331,256 | 4.9 | 112,199 | 115,840 | 3.2 |
| Provisions for loan and financial lease losses, accrued interest and other, net | 265,195 | 365,517 | 37.8 | 35,002 | 35,721 | 2.1 |
| Recovery of charged-off assets | (51,874) | (50,257) | (3.1) | (3,305) | (5,163) | 56.2 |
| Provision for investment securities, foreclosed assets and other assets | 12,147 | 10,197 | (16.1) | 1,104 | 1,730 | 56.7 |
| Recovery of provisions for investments securities, foreclosed assets and other assets | (4,331) | (6,658) | 53.7 | (213) | (1,255) | 489.8 |
| Total provisions, net | 221,137 | 318,798 | 44.2 | 32,588 | 31,034 | (4.8 |
| Net interest income after provisions | 1,047,453 | 1,012,458 | (3.3) | 79,611 | 84,806 | 6.5 |
| FEES AND OTHER SERVICES INCOME | | | | | | |
| Commissions from banking services | 160,890 | 186,365 | 15.8 | 16,842 | 16,692 | (0.9 |
| Branch network services | - | = | N.A. | - | - | N.A. |
| Credit card merchant fees | 81,608 | 97,789 | 19.8 | 7,876 | 12,127 | 54.0 |
| Checking fees | 22,055 | 20,790 | (5.7) | 1,702 | 1,739 | 2.2 |
| Other | 33,064 | 31,798 | (3.8) | 2,720 | 2,973 | 9.3 |
| Total fees and other services income | 297,616 | 336,742 | 13.1 | 29,140 | 33,531 | 15.1 |
| Fees and other services expenses | 116,751 | 134,614 | 15.3 | 12,594 | 12,244 | (2.8 |
| Fees and other services income, net | 180,866 | 202,128 | 11.8 | 16,545 | 21,287 | 28.7 |
| OTHER OPERATING INCOME | | | | | | |
| Foreign exchange (losses) gains, net | 6,286 | 23,726 | 277.4 | 2,005 | (855) | (142.7 |
| Gains (losses) on derivative operations, net | 30,751 | 2,631 | (91.4) | (1,595) | 3,749 | 335.0 |
| Gains on sales of investments in equity securities, net | - | - | N.A. | - | - | N.A. |
| Dividend Income | 145,766 | 172,562 | 18.4 | - | - | N.A. |
| Other | 173,734 | 181,044 | 4.2 | 15,443 | 15,550 | 0.7 |
| Total other operating income | 356,536 | 379,962 | | 15,853 | 18,444 | 16.3 |
| Total operating income | 1,584,855 | 1,594,549 | 0.6 | 112,010 | 124,537 | 11.2 |
| OPERATING EXPENSES | | | | | | |
| Salaries and employee benefits | 305,586 | 319,851 | 4.7 | 27,076 | 25,975 | (4.1 |
| Bonus plan payments | 21,828 | 23,319 | 6.8 | 1,996 | 2,186 | 9.5 |
| Termination payments | 2,672 | 3,172 | 18.7 | 409 | (1,036) | (353.7 |
| Administrative and other expenses | 413,891 | 462,330 | 11.7 | 40,086 | 40,972 | 2.2 |
| Insurance on deposit, net | 39,043 | 46,742 | 19.7 | 4,052 | 4,428 | 9.3 |
| Charitable and other donation expenses | 1,839 | 742 | (59.7) | 4 | 48 | N.A. |
| Depreciation | 132,119 | 139,796 | 5.8 | 12,589 | 12,459 | (1.0 |
| Goodwill amortization | 1,449 | 1,548 | 6.8 | 133 | 133 | (0.0) |
| Total operating expenses | 918,428 | 997,499 | 8.6 | 86,344 | 85 <i>,</i> 163 | (1.4 |
| Net operating income | 666,427 | 597,050 | (10.4) | 25,666 | 39,374 | 53.4 |
| NON-OPERATING INCOME (EXPENSE) | | | | | | |
| Other income | 28,165 | 28,575 | 1.5 | 1,631 | 1,247 | (23.6 |
| Other expenses | 17,400 | 20,721 | 19.1 | 1,773 | 2,095 | 18.2 |
| Non-operating income (expense), net | 10,765 | 7,854 | (27.0) | (142) | (848) | 497.8 |
| Income before income tax expense | 677 <i>,</i> 192 | 604,903 | (10.7) | 25,524 | 38 <i>,</i> 525 | 50.9 |
| Income tax expense | 166,066 | 149,034 | (10.3) | 9,180 | 8,158 | (11.1 |
| Net income | 511,126 | 455,869 | (10.8) | 16,344 | 30,367 | 85.8 |





Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES

Available for Sale

Available for Sale

Consumer loans

Mortgage loans Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

Debt securities

Trading

Trading

Allowance







| Occidents Av vines | | | | | |
|--|--------|--------|--------|------------|-----------|
| BANCO POPULAR | | | | | |
| UNCONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER, 2013 | | | | | |
| DALANCE CUEFT | | A f | | Cusu | |
| BALANCE SHEET | | As of | | Grov | vth (%) |
| (Ps. Millions) | Dec-12 | Nov-13 | Dec-13 | Dec-13 Vs. | Dec-13 Vs |
| (PS. IVIIIIONS) | Dec-12 | MOA-12 | Dec-12 | Nov-13 | Dec-12 |
| ASSETS | | | | 1 | |
| CASH AND CASH EQUIVALENTS | | | | i | |

| banco popular | |
|---------------|--|
| | |

1,842,395

1,843,844

2,428,910

1,660,628

568,262

569,506

38,626

530,880

2,998,416

5,021,768

6,505,122

13,936

95,896

271,228

(447,233)

121,266

111.888

(9,379)

1,376

43,963

160,577

12,025

61,397

155,965

431,506

17,282,065

1,640,859

1,248,430

8,831,123

11,801,073

80,660

1,501

164,097

27,245

454,747

289,634

369,661

14,922,628

2,359,437

17,282,065

1,814,671

392

11,460,717

200,021

1,449

900,959

4,155

905,115

1,484,343

160,408

809,856

514,079

505,239

471,467

1,989,582

5,102,749

6,217,289

15,489

91,610

323,868

(429,988)

128,122

118,603

(9,519)

2,934

370

52,567

151,864

10,718

10,325

356,722

15,024,194

1,519,499

1,923,105

5,915,615

9,441,838

83,618

2,877

70,039

34,933

440,245

432,296

195,450

363,303

12,878,856

2,145,338

15,024,194

1,897,875

104,378

11,321,017

33,772

| banco popular |
|---------------|
| |

| banco popular |
|---------------|
|---------------|

1,035,797

1,040,422

2,476,806

1,707,811

192,630

576,365

579.008

43,215

535,793

3,055,814

5,202,301

6,509,117

13,819

98,925

267,236

(438,500)

116,510

107,758

(8,752)

1,241

386

48,792

161,030

11,748

57,713

27,501

435,203

16,600,505

1,547,232

1,159,954

8,413,033

11,224,065

103,846

1,242

3,854

156,175

23,521

431,113

158,982

386,716

14,200,340

2,400,166

16,600,505

1,814,671

11,652,898

4,624

(43.8)

219.2

(43.6)

2.0

(3.7)

2.8

1.4

1.7

11.9

0.9

N.A.

1.9

3.6

0.1

(8.0)

3.2

(1.5)

(2.0)

1.7

(3.9)

(6.7)

(3.7)

(9.8)

11.0

0.3

(1.6)

(2.3)

(6.0)

N.A.

(82.4)

0.9

(3.9)

(5.7)

(7.1)

(4.7)

(4.9)

28.7

(17.3)

N.A.

(4.8)

(5.2)

(45.1)

4.6

(4.8)

1.7

(3.9)

(13.7)

15.0

11.3

14.9

66.9

20.1

110.9

12.1

14.6

28.0

13.6

N.A.

53.6

2.0

4.7

8.0

(17.5)

2.0

2.9

(9.1)

(8.1)

(9.1)

(57.7)

(7.2)

6.0

4.3

9.6

(44.7)

N.A.

166.4

22.0

10.5

1.8

(39.7)

42.2

24.2

18.9

(56.8)

(94.5)

(64.5)

(32.7)

(0.3)

(4.4)

6.4 10.3

11.9

10.5

(18.7)

(10.8)

| banco popular | |
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BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER, 2013

| INCOME STATEMENT | YTI | D | Growth (%) | Mon | th | Growth (%) |
|---|------------------------------|------------------------------|-----------------------|------------------|-------------------------|----------------------|
| (Ps. Millions) | Dec-12 | Dec-13 | Dec-13 Vs. Dec- 12 | Nov-13 | Dec-13 | Dec-13 Vs. Nov-13 |
| INTEREST INCOME | | | 12 | | | NOV-13 |
| Interest on loans | 1,415,971 | 1,401,074 | (1.1) | 114,706 | 115,478 | 0.7 |
| Interest on investment securities | 138,565 | 114,977 | (17.0) | 15,423 | 14,018 | (9.1) |
| Interbank and overnight funds | 18,038 | 13,757 | • | 1,098 | 1,109 | 1.0 |
| Financial leases | 36,972 | 33,705 | (8.8) | 2,290 | 2,471 | 7.9 |
| Total Interest Income | 1,609,546 | 1,563,513 | (2.9) | 133,516 | 133,075 | (0.3) |
| INTEREST EXPENSE | | | i i | | | |
| Checking accounts | 23,800 | 7,522 | (68.4) | 365 | 425 | 16.6 |
| Time deposits | 129,197 | 86,404 | (33.1) | 5,273 | 4,914 | (6.8) |
| Saving deposits | 238,102 | 245,345 | 3.0 | 23,732 | 24,491 | 3.2 |
| Total interest expense on deposits | 391,098 | 339,271 | (13.3) | 29,369 | 29,830 | 1.6 |
| Borrowings from banks and others | 37,212 | 9,337 | (74.9) | 422 | 418 | (1.0) |
| Interbank and overnight funds (expenses) | 8,037 | 3,832 | (52.3) | (4) | 338 | N.A. |
| Bonds | 119,067 | 106,471 | (10.6) | 8,549 | 8,659 | 1.3 |
| Total interest expense | 555,414 | 458,911 | | 38,337 | 39,244 | 2.4 |
| Net Interest Income | 1,054,132 | 1,104,601 | 4.8 | 95,179 | 93,830 | (1.4) |
| Provisions for loan and financial lease losses, accrued interest and other, net | 102,434 | 77,431 | (24.4) | 1,987 | 8,382 | 321.8 |
| Recovery of charged-off assets | (15,652) | (15,958) | • | (840) | (3,172) | 277.6 |
| Provision for investment securities, foreclosed assets and other assets | 3,305 | 5,743 | 73.8 | 655 | 425 | (35.2) |
| Recovery of provisions for investments securities, foreclosed assets and other assets | (2,094) | (2,046) | • | (156) | (1,046) | 570.6 |
| Total provisions, net | 87,992 | 65,170 | (25.9) | 1,646 | 4,590 | 178.8 |
| Net interest income after provisions | 966,140 | 1,039,431 | 7.6 | 93,533 | 89,241 | (4.6) |
| FEES AND OTHER SERVICES INCOME | | _,,,,,,, | | | | (|
| Commissions from banking services | 80,225 | 91,632 | 14.2 | 7,783 | 9,930 | 27.6 |
| Branch network services | 120 | 120 | | 10 | 10 | - |
| Credit card merchant fees | 6,098 | 6,831 | 12.0 | 495 | 1,120 | 126.2 |
| Checking fees | 3,719 | 3,236 | (13.0) | 235 | 262 | 11.6 |
| Other | 9,954 | 8,434 | (15.3) | 601 | 674 | 12.1 |
| Total fees and other services income | 100,116 | 110,254 | | 9,125 | 11,997 | 31.5 |
| Fees and other services expenses | 34,534 | 39,505 | 14.4 | 3,159 | 4,760 | 50.7 |
| Fees and other services income, net | 65,582 | 70,749 | 7.9 | 5,966 | 7,237 | 21.3 |
| OTHER OPERATING INCOME | | · | | | Ĺ | |
| Foreign exchange (losses) gains, net | (554) | 2,719 | 590.7 | 518 | 83 | (83.9) |
| Gains (losses) on derivative operations, net | 129 | (241) | : | (55) | (2) | (95.7) |
| Gains on sales of investments in equity securities, net | (4) | | 100.0 | ` - [| `- | N.A. |
| Dividend Income | 42,466 | 42,345 | (0.3) | - | - | N.A. |
| Other | 1,363 | 1,604 | 17.7 | 130 | 121 | (6.7) |
| Total other operating income | 43,400 | 46,428 | 7.0 | 594 | 202 | (65.9) |
| Total operating income | 1,075,122 | 1,156,608 | 7.6 | 100,092 | 96,680 | (3.4) |
| OPERATING EXPENSES | | i i | | | | · · |
| Salaries and employee benefits | 233,777 | 236,450 | 1.1 | 18,644 | 19,164 | 2.8 |
| Bonus plan payments | 3,191 | 3,201 | 0.3 | 115 | 188 | 63.8 |
| Termination payments | 233 | 448 | 91.7 | - | 34 | N.A. |
| Administrative and other expenses | 305,792 | 344,289 | 12.6 | 31,621 | 36,312 | 14.8 |
| Insurance on deposit, net | 29,527 | 31,468 | 6.6 | 2,823 | 3,222 | 14.1 |
| Charitable and other donation expenses | 1,371 | 1,433 | i | 119 | 119 | (0.0) |
| Depreciation | 20,069 | 21,895 | 9.1 | 1,857 | 1,845 | (0.6) |
| Goodwill amortization | - | - | N.A. | - | - | N.A. |
| Total operating expenses | 593,961 | 639,183 | | 55,179 | 60,884 | 10.3 |
| Net operating income | 481,161 | 517,425 | 7.5 | 44,913 | 35,796 | (20.3) |
| NON-OPERATING INCOME (EXPENSE) | | | | -,, | | (|
| Other income | 79,137 | 104,940 | 32.6 | 1,682 | 12,374 | 635.7 |
| | 12,281 | 17,175 | i | 2,002 | 3,039 | 51.8 |
| Other expenses | , | | | (320) | 9,335 | N.A. |
| Other expenses Non-operating income (expense), net | 66.856 | 87.764 | 31.3 | 13201 | | |
| Non-operating income (expense), net | 66,856 548.017 | 87,764 605.190 | | | | |
| Non-operating income (expense), net Income before income tax expense Income tax expense | 66,856 548,017 178,697 | 87,764 605,190 206,633 | 10.4 | 44,593 17,480 | 45,131 17,786 | 1.2 1.7 |



ASSETS



CASH AND CASH EQUIVALENTS

Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES

Available for Sale

Available for Sale

Consumer loans

Mortgage loans Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

Debt securities

Trading

Trading

Allowance







657,007

91,309

748,316

1,794,437

1,089,053

365,492

339,892

11,768

11,768

(2,288)

1,803,917

2,552,532

3,021,837

12,231

979,762

(292,447)

6,273,915

72,761

(9,745)

63.016

37,244

103,208

4,467

39,683

77,558

220,253

9,371,984

724,743

2,311,315

4,370,731

7,441,131

34,341

355,106

89,973

20,294

123,594

139,216

46,402

8,216,119

1,155,865

9,371,984

402

407



| BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER, 2013 | | | | | |
|--|--------|--------|--------|----------------------|-----------|
| BALANCE SHEET | | As of | | Grow | th (۶ |
| (Ps. Millions) | Dec-12 | Nov-13 | Dec-13 | Dec-13 Vs. Nov-13 | Dec De |

| 9 | Banco AV Villas |
|---|-----------------|
| | |

543,379

56,747

600,126

2,250,143

1,029,961

882,580

337,602

11,768

11,768

(2,281)

2,259,631

2,554,985

3,025,229

11,734

996,041

(295,601)

68,007

(10,419)

57,588

65,421

102,448

4,329

37,528

10,360

220,841

868,152

2,252,697

4,395,742

7,602,649

86,057

1,025

523,957

90,648

20,463

159,639

25,098

52,771 8,476,249

1,175,517

9,651,766

9,651,766

1,107

6,292,389

(17.3)

(37.9)

(19.8)

25.4

(5.4)

(0.7)

N.A.

(0.3)

25.3

0.1

0.1

(4.1)

1.7

N.A.

1.1

0.3

(6.5)

6.9

(8.6)

171.9

75.7

(0.7)

N.A.

(3.1)

(5.4)

N.A.

(86.6)

0.3

3.0

19.8

(2.5)

0.6

2.2

150.6

154.8

47.5

0.8

0.8

29.2

N.A.

(82.0)

13.7

3.2

1.7

3.0

141.5

c-13 Vs.

(16.4)

(58.8)

(23.8)

13.2

67.5

(10.2)

7.7

(1.5)

(0.0)

2.9

13.2

14.9

(36.4)

23.7

N.A.

17.7

12.3

(1.5)

27.5

(5.4)

204.9

39.2

(7.2)

N.A.

(18.3)

(23.9)

N.A.

28.7

2.7

8.6

27.5

(3.8)

18.6

44.7

12.0

N.A.

(16.5)

28.1

(26.3)

(4.5)

N.A.

3.8

9.8

9.3 3.8

8.6

7.7

(100.0)

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| | | |
| | | |

649,679

137,810

787,489

1,987,016

1,146,557

526,930

313,530

11,943

11,768

(2,216)

1,996,743

2,224,030

2,808,464

18,438

805,363

(251,205)

5,605,089

69,061

(8,169)

60.892

47,012

5,296

49,287

8,052

214,935

8,885,497

680,809

2,340,621

3,706,862

6,787,769

627,807

70,755 27,779

167,126

24,173

48,067

7,753,476

1,132,021

8,885,497

59,477

110,339

363

175

| | AV Villas | |
|----------|-----------|--|
| | | |
| / VILLAS | | |

| BANG | O AV VI | LLAS | | | | | |
|--------|----------|-----------|------------|-------------|---------|------------|------|
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BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER, 2013

| INCOME STATEMENT (Ps. Millions) | YTD | | Growth (%) | Month | | Growth (%) |
|---|----------|----------|-----------------------|---------|------------------|----------------------|
| | Dec-12 | Dec-13 | Dec-13 Vs. Dec- 12 | Nov-13 | Dec-13 | Dec-13 Vs. Nov-13 |
| INTEREST INCOME | | | 12 | | | NOV-15 |
| Interest on loans | 732,054 | 785,697 | 7.3 | 67,002 | 66,601 | (0.6) |
| Interest on investment securities | 128,243 | 156,631 | 22.1 | 10,426 | 4,502 | (56.8) |
| Interbank and overnight funds | 7,924 | 4,099 | : | 259 | 210 | (18.9) |
| Financial leases | - ! | - | N.A. | - 1 | - | N.A. |
| Total Interest Income | 868,220 | 946,428 | | 77,687 | 71,313 | (8.2) |
| INTEREST EXPENSE | | , | | | , and the second | (- |
| Checking accounts | 2,428 | 2,087 | (14.0) | 128 | 121 | (4.9) |
| Time deposits | 129,293 | 112,450 | | 8,355 | 7,842 | (6.1) |
| Saving deposits | 87,076 | 84,772 | | 7,091 | 7,233 | 2.0 |
| Total interest expense on deposits | 218,797 | 199,310 | (8.9) | 15,574 | 15,196 | (2.4) |
| Borrowings from banks and others | 6,914 | 3,964 | (42.7) | 303 | 188 | (38.0) |
| Interbank and overnight funds (expenses) | 28,554 | 19,788 | (30.7) | 1,738 | 970 | (44.2) |
| Bonds | - | - | N.A. | - | - | N.A. |
| Total interest expense | 254,265 | 223,061 | (12.3) | 17,615 | 16,354 | (7.2) |
| Net Interest Income | 613,955 | 723,367 | 17.8 | 60,072 | 54,959 | (8.5) |
| Provisions for loan and financial lease losses, accrued interest and other, net | 115,853 | 155,611 | 34.3 | 13,664 | 7,356 | (46.2) |
| Recovery of charged-off assets | (27,084) | (22,967) | (15.2) | (1,764) | (1,728) | (2.0) |
| Provision for investment securities, foreclosed assets and other assets | 2,181 | 3,251 | 49.0 | 230 | 961 | 317.0 |
| Recovery of provisions for investments securities, foreclosed assets and other assets | (2,957) | (2,561) | (13.4) | (475) | (1) | (99.9) |
| Total provisions, net | 87,993 | 133,334 | 51.5 | 11,656 | 6,588 | (43.5) |
| Net interest income after provisions | 525,962 | 590,032 | 12.2 | 48,416 | 48,371 | (0.1) |
| FEES AND OTHER SERVICES INCOME | ! | | ! | ! | | |
| Commissions from banking services | 148,812 | 151,950 | 2.1 | 12,710 | 12,679 | (0.2) |
| Branch network services | - | = | N.A. | - | - | N.A. |
| Credit card merchant fees | 13,571 | 16,350 | 20.5 | 1,321 | 2,195 | 66.2 |
| Checking fees | 7,911 | 7,659 | (3.2) | 644 | 711 | 10.3 |
| Other | 37,342 | 47,336 | 26.8 | 4,420 | 4,258 | (3.7) |
| Total fees and other services income | 207,637 | 223,295 | 7.5 | 19,095 | 19,843 | 3.9 |
| Fees and other services expenses | 57,090 | 66,717 | 16.9 | 5,644 | 6,584 | 16.7 |
| Fees and other services income, net | 150,547 | 156,578 | 4.0 | 13,451 | 13,258 | (1.4) |
| OTHER OPERATING INCOME | | | | | | |
| Foreign exchange (losses) gains, net | (535) | 1,381 | 358.3 | 216 | 38 | (82.3) |
| Gains (losses) on derivative operations, net | 1,506 | (490) | (132.6) | (186) | 80 | 142.8 |
| Gains on sales of investments in equity securities, net | - | = | N.A. | - | - | N.A. |
| Dividend Income | 3,255 | 5,103 | | - [| - | N.A. |
| Other | 21 | 5 | (78.2) | 1 | 1 | - |
| Total other operating income | 4,247 | 5,999 | 41.2 | 30 | 119 | 289.7 |
| Total operating income | 680,757 | 752,609 | 10.6 | 61,898 | 61,748 | (0.2) |
| OPERATING EXPENSES | ! | | ļ | | | |
| Salaries and employee benefits | 148,599 | 154,053 | 3.7 | 13,102 | 12,449 | (5.0) |
| Bonus plan payments | 1,204 | 1,696 | i | 7 | 541 | N.A. |
| Termination payments | 419 | 476 | 13.5 | 83 | 9 | (89.7) |
| Administrative and other expenses | 258,820 | 274,633 | | 22,078 | 23,434 | 6.1 |
| Insurance on deposit, net | 15,550 | 21,285 | i | 1,852 | 1,879 | 1.5 |
| Charitable and other donation expenses | 756 | 477 | | 4 | 52 | N.A. |
| Depreciation | 21,563 | 20,260 | (6.0) | 2,273 | 2,080 | (8.5) |
| Goodwill amortization | - [| - | N.A. | - j | - | N.A. |
| Total operating expenses | 446,911 | 472,878 | | 39,398 | 40,444 | 2.7 |
| Net operating income | 233,847 | 279,731 | 19.6 | 22,500 | 21,304 | (5.3) |
| NON-OPERATING INCOME (EXPENSE) | | | | | | |
| Other income | 23,236 | 13,773 | | 453 | 1,117 | 146.2 |
| Other expenses | 7,024 | 11,120 | | 976 | 1,039 | 6.5 |
| Non-operating income (expense), net | 16,212 | 2,653 | | (523) | 77 | 114.8 |
| Income before income tax expense | 250,059 | 282,384 | | 21,977 | 21,381 | (2.7) |
| Income tax expense | 77,886 | 96,278 | | 6,497 | 6,006 | (7.6) |
| Net income | 172,172 | 186,105 | 8.1 | 15,480 | 15,375 | (0.7) |