

# Monthly report of unconsolidated results of our banking operation in Colombia under Colombian Banking GAAP

### August, 2013

### Disclaimer

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These results are exclusively provided for informational purposes and contain the unconsolidated financial statements of our four Colombian banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas, together, the "Banks") as reported to the Superintendency of Finance, and the combined financial statements of the unconsolidated results of our Banks, which reflect approximately 80% of the consolidated results of Grupo Aval. These unconsolidated financial statements do not reflect the consolidation process of subsidiaries such as Corficolombiana, Porvenir or BAC Credomatic, are not intended to reflect the consolidated financial statements of Grupo Aval and are not necessarily indicative of the results for any other future interim period.

Even though, the information herein has not been audited, financial statements and other financial data included in this report is prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP."

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(Ps. Millions)

**Trading** 

Trading

Allowance

ASSETS



CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

**INVESTMENT SECURITIES** Debt securities

Available for Sale

Available for Sale

Commercial loans

Consumer Ioans Microcredit

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Goodwill, net

**Total assets** 

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

**Total deposits** 

Other assets, net

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

**Total liabilities** 

LOANS AND FINANCIAL LEASES

Held to maturity

Equity securities







Aug-13

6,224,393

6,995,501

12,847,282

3,384,673

6,597,671

2,864,938

9,607,906

9,569,376

22,452,143

43,075,189

19,745,728

310,611

1,505,592

5,811,167

(2,538,658)

67,909,629

716,715

(83,001)

633,714

339,264

845,477

355,335

493,904

497,133

1,013,188

2,029,726

104,721,453

13,961,501

19,258,133

35,904,304

69,687,442

563,504

414.763

2,331,366

4,725,967

1,961,611

6,836,198

860,057

874,774

87,921,680

16,799,773

104,721,453

229,501

58,768

1,097,669

38,530

(3,046)

771,108

Jul-13

6,523,887

7,136,115

12,838,843

3,566,457

6,297,858

2,974,527

9,327,902

9,289,464

22,163,721

42,415,492

19,588,944

303,695

1,420,385

5,822,044

(2,514,644)

67,035,916

676,714

(82,718)

593,995 i

319,135

841,452

356,155

58,961

494,698

499,260

972,647

1,974,435

103,599,696

13,753,374

19,018,380

34,535,599

67,879,260

571,906

344,227

3,263,504

4,566,520

1,902,253

7,083,308

808,371

875,062

86,973,521

16,626,175

103,599,696

251,016

1,153,206

38,438

(3,023)

612,228

Aug-12

4,966,323

1,158,185

6,124,508

10,774,293

1,928,166

5,947,803

2,898,323

7,619,494

7,585,912

18,390,863

38,449,145

17,503,763

277,060

943,691

5,211,157

(2,233,270)

60,151,547

703,511

(76,526)

626,985

254,579

933,023

844,366

347,669

64,184

564,409

521,327

820,670

1,888,590

91,532,720

12,530,796

18,388,291

28,881,763

60,330,834

1,788,944

5,039,867

1,863,376

5,379,856

866,122

796,477

76,542,034

14,990,685

91,532,720

232,973

529,984

243,584

33,582

(2,923)

Aug-13 Vs. Aug-13 Vs.

Aug-12

25.3

(33.4)

14.2

19.2

75.5

10.9

(1.2)

26.1

14.7

26.1

4.2

22.1

12.0

12.8

12.1

59.5

11.5

13.7

12.9

1.9

8.5

1.1

33.3

17.6

0.1

2.2

(8.4)

(12.5)

(4.6)

23.5

7.5

14.4

11.4

4.7

24.3

6.3

15.5

70.3

30.3

(6.2)

(1.5)

5.3

27.1

(0.7)

9.8

14.9

12.1

14.4

Jul-13

(4.6)

(2.0)

0.1

(5.1)

4.8

(3.7)

3.0

0.2

3.0

0.7

1.3

1.6

0.8

2.3

6.0

(0.2)

1.0

1.3

5.9

0.3

6.7

6.3

(4.8)

0.5

(0.2)

(0.3)

(0.2)

(0.4)

4.2

2.8

1.1

1.5

1.3

4.0

(1.5)

2.7

20.5

(28.6)

3.5

(8.6)

3.1

(3.5)

6.4

(0.0)

1.1

1.0

1.1

26.0

GRUPO AVAL			.UGUST, 2013		A	AL
BALANCE SHI	EET			As o	f	Growth (%)

GRUPO AVAL ACCIONES Y VALORES S.A.
COMBINED FINANCIAL STATEMENTS AS OF AUGUST, 2013

GRUPO AVAL ACCIONES Y VALORES S.A.
COMBINED FINANCIAL STATEMENTS AS OF AUGUST, 2013











### GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF AUGUST, 2013

INCOME STATEMENT	YTD		Growth (%)	Month		Growth (%)
(Ps. Millions)	Aug-12	Aug-13	Aug-13 Vs. Aug-12	Jul-13	Aug-13	Aug-13 Vs. Jul-13
INTEREST INCOME						
Interest on loans	4,253,075	4,511,550	6.1	558,921	559,741	0.1
Interest on investment securities	498,996	530,936	6.4	38,559	35,639	(7.6
Interbank and overnight funds	88,510	83,784	(5.3)	10,396	8,392	(19.3
Financial leases	363,147	401,318	10.5	48,969	48,027	(1.9
Total Interest Income	5,203,729	5,527,587	6.2	656,844	651,799	(0.8
INTEREST EXPENSE						
Checking accounts	81,255	75,389	(7.2)	8,744	9,289	6.2
Time deposits	625,646	617,585	(1.3)	72,660	70,067	(3.6)
Saving deposits	732,266	697,254	(4.8)	84,201	87,393	3.8
Total interest expense on deposits	1,439,167	1,390,229	(3.4)	165,605	166,749	0.7
Borrowings from banks and others	143,598	97,004	(32.4)	10,750	10,938	1.8
Interbank and overnight funds (expenses)	73,233	44,258	(39.6)	5,864	6,404	9.2
Bonds	248,182	266,513	7.4	34,502	34,152	(1.0
Total interest expense	1,904,180	1,798,003		216,721	218,243	0.7
Net Interest Income	3,299,549	3,729,584	13.0	440,123	433,556	(1.5
Provisions for loan and financial lease losses, accrued interest and other, net	556,176	783,100		77,274	91,505	18.4
Recovery of charged-off assets	(92,058)	(98,692)		(13,132)	(13,565)	
Provision for investment securities, foreclosed assets and other assets	18,274	21,346		1,398	4,550	225.4
Recovery of provisions for investments securities, foreclosed assets and other assets	(6,776)	(12,179)		(1,406)	(551)	
Total provisions, net	475,616	693,575	45.8	64,134	81,940	27.8
Net interest income after provisions	2,823,933	3,036,009	7.5	375,989	351,616	(6.5)
FEES AND OTHER SERVICES INCOME	_,,,,,,,,,	0,000,000	,	0.0,505	001,010	. (0.0
Commissions from banking services	603,591	645,231	6.9	85,476	85,493	0.0
Branch network services	19,096	19,778	3.6	2,492	2,629	5.5
Credit card merchant fees	100,612	122,374	21.6	17,872	15,631	(12.5)
Checking fees	48,638	44,297	(8.9)	5,841	5,633	(3.6)
Other	55,124	59,301	7.6	7,818	8,069	3.2
Total fees and other services income	827,060	890,981	7.7	119,500	117,454	
Fees and other services expenses	223,900	242,717	8.4	32,957	30,231	(8.3)
Fees and other services income, net	603,161	648,264	7.5	86,543	87,224	0.8
OTHER OPERATING INCOME	000,202	0.0,20.	7.0	00,010	07,221	
Foreign exchange (losses) gains, net	(75,016)	221,539	395.3	(47,759)	49,157	202.9
Gains (losses) on derivative operations, net	132,802	(108,476)		62,490	(37,897)	
Gains on sales of investments in equity securities, net	(3)	(100).707	100.0	02,.50	(37,037)	N.A.
Dividend Income	464,667	627,104	35.0	_	60,232	N.A.
Other	116,958	122,376	4.6	15,849	15,451	(2.5)
Total other operating income	639,407	862,543		30,580	86,943	184.3
Total operating income	4,066,501	4,546,816	11.8	493,111	525,783	6.6
OPERATING EXPENSES	4,000,301	4,540,010	11.0	455,111	323,703	0.0
Salaries and employee benefits	760,060	820,845	8.0	103,842	107,258	3.3
Bonus plan payments	23,108	24,941	7.9	2,687	2,275	(15.3
Termination payments	3,935	4,086	3.8	701	626	(10.7)
Administrative and other expenses	1,158,173	1,347,915	16.4	167,946	179,341	6.8
Insurance on deposit, net	110,861	126,311	13.9	16,304	16,355	
Charitable and other donation expenses	4,283	1,668	(61.0)	430	122	
Depreciation	142,648	151,808	6.4	19,704	19,673	(0.2)
Goodwill amortization	15,192	16,238		2,126	2,126	
Total operating expenses	2,218,260	2,493,812		313,739	327,777	
Net operating income	1,848,241	2,493,812	11.1	179,372	198,006	4.5 10.4
NON-OPERATING INCOME (EXPENSE)	1,040,241	2,033,004	11.1	113,312	130,000	10.4
	140.005	200.466	42.0	10 207	17.022	(11.0
Other income	140,065	200,166	42.9	19,307	17,022	(11.8
Other expenses	39,276	52,225		5,513	5,688	
Non-operating income (expense), net	100,789	147,941 2,200,945	46.8 12.9	13,794 193,166	11,334	(17.8) 8.4
Income before income tax expense Income tax expense	<b>1,949,030</b> 553,445	614,745		68,732	<b>209,340</b> 56,911	



(Ps. Millions)

ASSETS



CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

**INVESTMENT SECURITIES** 

Available for Sale

Held to maturity

Available for Sale

Consumer Loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

**Total deposits** 

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

**Total liabilities** 

LOANS AND FINANCIAL LEASES Commercial loans

Equity securities

Debt securities

Trading

Trading

Allowance





Control of the Contro	
BANCO DE BOGOTÁ	
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF AUGUST, 2013	
BALANCE SHEET	As of

BANCO DI UNCONSC		ANCIAL STA	ATEMENTS A	S OF AUGUST,	2013		
Banco d Bogota	Banco de Occidente						

<b>3</b> B	anco de Bogotá	

Aug-13

3,331,368

3,769,441

5,533,423

1,365,816

2,787,368

1,380,240

7,528,243

7,528,243

13,060,901

25,865,134

6,461,618

282,795

497,979

1,386,091

(1,128,738)

33,364,878

357,391

(44,968)

312,423

267,821

643,451

328,764

1,322

19,022

234,302

473,879

432,158

1,065,916

53,974,279

7,819,274

11,699,742

15,829,140

35,638,043

289,888

342,966

1,397,579

2,445,287

101,776

860,943

361,224

331,026

44,033,378

9,940,901

53,974,279

2,554,534

(766)

438,073

3	Banco de Bogotá

Banco de Bogotá
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Banco de Bogotá
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Banco de Bogoto	á
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Growth (%) Aug-13 Vs. Aug-13 Vs.

Aug-12

29.7

(46.4)

11.3

9.3

240.4

(14.5)

(1.6)

24.4

N.A.

24.4

59

17.5

15.9

13.9

17.9

414.3

17.3

21.7

16.7

1.5

13.3

23.6

34.8

8.7

58.5

(14.2)

(8.9)

(4.6)

34.2

10.5

16.2

20.5

7.0

14.0

29.5

13.1

66.0

192.8

(2.9)

0.3

16.6

68.5

8.5

20.9 16.8

13.3

16.2

0.0

Jul-13

(2.6)

(7.0)

(3.1)

(1.2)

(8.9)

3.7

(2.4)

2.7

N.A.

2.7

2.0

1.0

3.0

0.8

2.7

11.7

0.5

1.5

2.6

7.9

1.6

8.9

6.6

8.5

13

63.7

2.5

3.9

(0.4)

4.5

5.9

2.0

1.5

1.9

7.5

0.4

4.2

20.2

(39.0)

6.7

(21.4)

2.6

1.7

7.9

(1.1)

1.9

2.4

2.0

Aug-12

2,568,260

817,756

3,386,016

5,064,893

3.261.175

1,402,472

6,050,207

6,050,207

11,114,376

22,325,492

5,675,515

1,181,327

28,591,437

(927,531)

352,078

(39,696)

312,381

216,690

477,314

302,459

22.171

257,312

496,560

322,071

964,657

46,464,279

6,488,540

10,930,463

13,879,229

223,809

206,602

477,326

101,455

738,333

332,965

273,855

37,686,960

8,777,318

46,464,279

1,516,395

2,517,988

31,522,041

834

239,813

96,821

(723)

401,246

Jul-13

3,420,123

3,891,024

5,601,441

1,499,966

2,687,341

1,414,133

7,326,893

7,326,893

12,927,583

25,111,887

6,408,539

275,474

445,679

1,378,740

(1,112,202)

32,508,117

331,241

(44,276)

286,965

251,341

592,939

324,677

18,563

225,563

475,873

413,709

1,006,893

52,924,054

7,703,095

11,481,868

14,726,097

34,199,673

288,614

285,425

2,290,904

2,292,221

129,453

839,124

334,834

334,740

43,217,435

9,706,618

52,924,054

2,511,061

808

(751)

470,900











## BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF AUGUST, 2013

INCOME STATEMENT	YTI	D	Growth (%)	Mon	th	Growth (%)	
(Ps. Millions)	Aug-12	Aug-13	Aug-13 Vs. Aug-12	Jul-13	Aug-13	Aug-13 Vs. Jul-13	
INTEREST INCOME							
Interest on loans	1,950,481	2,089,042	7.1	257,240	259,562	0.9	
Interest on investment securities	219,210	295,043	34.6	18,600	12,389	(33.4)	
Interbank and overnight funds	41,944	42,754	1.9	5,259	5,255	(0.1)	
Financial leases	71,868	90,003	25.2	11,019	10,844	(1.6)	
Total Interest Income	2,283,504	2,516,841	10.2	292,118	288,050	(1.4)	
INTEREST EXPENSE	ļ					i	
Checking accounts	58,784	61,109	4.0	7,280	7,833	7.6	
Time deposits	346,238	335,585	(3.1)	40,372	39,991	(0.9)	
Saving deposits	339,372	332,875	(1.9)	37,947	37,907	(0.1)	
Total interest expense on deposits	744,393	729,569	(2.0)	85 <i>,</i> 598	85,732	0.2	
Borrowings from banks and others	59,350	44,781	(24.5)	5,030	5,234	4.0	
Interbank and overnight funds (expenses)	32,375	15,264	(52.9)	2,516	3,766	49.7	
Bonds	64,288	86,735	34.9	11,889	11,886	(0.0)	
Total interest expense	900,406	876,350	(2.7)	105,034	106,618	1.5	
Net Interest Income	1,383,098	1,640,491	18.6	187,084	181,432	(3.0)	
Provisions for loan and financial lease losses, accrued interest and other, net	235,769	368,016	56.1	45,067	53,128	17.9	
Recovery of charged-off assets	(28,324)	(38,875)	37.3	(5,746)	(5 <i>,</i> 568)	(3.1)	
Provision for investment securities, foreclosed assets and other assets	8,644	11,195	29.5	444	3,264	634.5	
Recovery of provisions for investments securities, foreclosed assets and other assets	(1,367)	(5,680)	315.5	(501)	(279)	(44.3)	
Total provisions, net	214,722	334,655	55.9	39,263	50,545	28.7	
Net interest income after provisions	1,168,376	1,305,836	11.8	147,821	130,888	(11.5)	
FEES AND OTHER SERVICES INCOME				!			
Commissions from banking services	346,318	371,924	7.4	49,017	51,209	4.5	
Branch network services	19,016	19,698	3.6	2,482	2,619	5.5	
Credit card merchant fees	37,718	45,971	21.9	6,657	6,034	(9.4)	
Checking fees	26,026	23,289	(10.5)	3,031	3,112	2.7	
Other	3,223	2,939	(8.8)	268	263	(1.9)	
Total fees and other services income	432,301	463,820	7.3	61,455	63,236	2.9	
Fees and other services expenses	89,590	89,010	(0.6)	10,562	10,326	(2.2)	
Fees and other services income, net	342,710	374,810	9.4	50,893	52,910	4.0	
OTHER OPERATING INCOME	i					I	
Foreign exchange (losses) gains, net	(81,556)	195,437	339.6	(43,295)	47,661	210.1	
Gains (losses) on derivative operations, net	117,112	(100,183)	(185.5)	53,546	(37,354)	(169.8)	
Gains on sales of investments in equity securities, net	- [	-	N.A.	-	-	N.A.	
Dividend Income	357,067	490,665	37.4	-	44,556	N.A.	
Other	1,970	1,840	(6.6)	240	240	(0.3)	
Total other operating income	394,593	587,759	49.0	10,492	55,102	425.2	
Total operating income	1,905,679	2,268,405	19.0	209,206	238,900	14.2	
OPERATING EXPENSES	į.	i		i		I	
Salaries and employee benefits	305,037	351,108	15.1	45,554	46,500	2.1	
Bonus plan payments	5,863	6,040	3.0	367	111	(69.7)	
Termination payments	792	272	(65.7)	3	83	N.A.	
Administrative and other expenses	529,447	642,931	21.4	78,835	89,257	13.2	
Insurance on deposit, net	53,484	62,047	16.0	7,718	7,974	3.3	
Charitable and other donation expenses	1,387	72	(94.8)	-	-	N.A.	
Depreciation	29,918	34,037	13.8	4,366	4,407	0.9	
Goodwill amortization	14,239	15,220	6.9	1,994	1,994	(0.0)	
Total operating expenses	940,166	1,111,725	18.2	138,838	150,325	8.3	
Net operating income	965,513	1,156,680	19.8	70,368	88,575	25.9	
NON-OPERATING INCOME (EXPENSE)	!					ı	
Other income	60,021	80,492	34.1	11,644	9,487	(18.5)	
Other meome		21,666	47.3	2,181	1,845	(15.4)	
Other expenses	14,710	21,000					
	14,710 <b>45,311</b>	58,826		9,463	7,642	(19.2)	
Other expenses					7,642 96,217		
Other expenses Non-operating income (expense), net	45,311	58,826	29.8	9,463		20.5	





Interbank and overnight funds

Total Cash and cash equivalents **INVESTMENT SECURITIES** Debt securities

Trading

Trading

Allowance

Available for Sale

Held to maturity

Available for Sale

Commercial loans

Consumer Ioans Microcredit

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Goodwill, net

**Total assets** 

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

**Total deposits** 

Other assets, net

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

**Total liabilities** 

LOANS AND FINANCIAL LEASES

Equity securities









105,409

1,471,584

2,975,045

1,265,140

1,113,346

1,520,629

1,520,629

4,495,674

9,911,895

3,928,045

4,134,547

(673,724)

167,622

(20,170)

147,453

68,905

377,049

255,465

353,607

23,440

136,886

23,254

372,889

384,268

25,421,452

4,038,603

3,718,119

8,080,177

16,009,582

172,684

68,944

344,606

78,176

511,193

166,380

128,639

21,904,327

25,421,452

3,517,126

2,577,493

2,019,313

17,310,980

10,217

596,558

(13.6)

(12.6)

(0.1)

(6.5)

8.6

(0.4)

4.2

N.A.

4.2

N.A.

1.3

(0.2)

1.5

N.A.

51.0

(0.3)

1.4

0.1

5.9

(2.5)

7.2

2.5

(20.6)

1.0

(0.4)

(8.0)

(1.7)

(0.6)

4.2

(2.1)

(0.8)

3.0

0.3

(1.9)

4.7

(0.1)

(4.4)

1.1

5.1

5.8

(6.8)

9.1

(3.5)

(0.7)

(1.6)

(0.8)

18.9

(46.7)

25.8

40.2

56.4

64.0

(5.9)

37.6

N.A.

37.6

N.A.

39.3

11.6

23.8

N.A.

N.A.

11.0

9.9

14.1

11.0

10.5

11.1

86.7

14.6

(12.0)

(13.0)

2.1

0.2

(6.1)

17.5

(3.4)

8.2

35.7 30.5

(19.5)

24.3

88.4

(28.1)

13.8

7.9

(9.1)

11.5

(9.3)

5.6

18.9

10.6

17.7

Banco de Banco de Bogotá Occidente Proprudor AV VIIIas					
BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF AUGUST, 2013					
BALANCE SHEET		Growth (%)			
(Ps. Millions)	Aug-12	Jul-13	Aug-13	Aug-13 Vs. Jul-13	Aug-13 Vs. Aug-12
ASSETS		1	ļ		
CASH AND CASH EQUIVALENTS		i	i		
Cash and due from banks	972,637	1,561,478	1,366,175	(12.5)	40.5

197,584

1,170,221

2,121,475

808,817

678,888

633,771

1,104,772

1,104,772

3,226,247

8,881,508

3,172,190

3,725,343

15,166,247

(612,794)

150,999

(18,246)

132,754

36,913

328,954

290,212

346,442

26,949

136,664

317,282

397,881

21,601,533

3,733,705

2,738,991

6,190,731

12,878,048

214,620

36,602

479,488

72,442

562,342

183,459

121,778

18,420,294

3,181,239

21,601,533

2,312,087

1,774,048

24,768

122,069

1,683,547

2,977,369

1,352,669

1,025,607

1,459,950

1,459,950

4,437,319

9,928,145

3,869,324

4,146,273

(664,643)

158,291

(20,682)

137,609

67,205

474,793

252,855

354,934

23,632

139,255

23,387

357,871

392,507

25,630,776

3,919,255

3,707,651

8,239,521

16,031,423

164,996

57,976

360,394

74,362

483,099

152,456

133,371

22,055,399

3,575,378

25,630,776

2,765,477

1,996,842

17,285,863

6,764

599,093











### BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF AUGUST, 2013

INCOME STATEMENT	YT	D	Growth (%)	Mor	Month	
(Ps. Millions)	Aug-12	Aug-13	Aug-13 Vs. Aug-12	Jul-13	Aug-13	Aug-13 Vs. Jul-13
INTEREST INCOME			7.0g 22			Jul 25
Interest on loans	900,102	960,494	6.7	120,688	120,479	(0.2)
Interest on investment securities	95,939	48,030		7,329	8,406	14.7
Interbank and overnight funds	31,541	27,802	(11.9)	4,441	2,110	(52.5)
Financial leases	267,272	287,500	7.6	35,058	34,536	(1.5)
Total Interest Income	1,294,853	1,323,826		167,517	165,530	(1.2
INTEREST EXPENSE				!		
Checking accounts	5,846	6,796	16.3	943	887	(5.9
Time deposits	106,838	138,446	29.6	16,158	15,358	(5.0
Saving deposits	180,397	156,618	(13.2)	20,272	20,994	3.6
Total interest expense on deposits	293,080	301,860	3.0	37,373	37,239	(0.4
Borrowings from banks and others	54,566	41,725	(23.5)	4,926	4,940	0.3
Interbank and overnight funds (expenses)	15,682	13,182	(15.9)	871	634	(27.2
Bonds	106,746	106,768	0.0	13,677	13,709	0.2
Total interest expense	470,073	463,534	(1.4)	56,847	56,522	(0.6
Net Interest Income	824,781	860,292	4.3	110,670	109,008	(1.5
Provisions for loan and financial lease losses, accrued interest and other, net	171,534	238,908	39.3	25,184	27,626	9.7
Recovery of charged-off assets	(36,443)	(35,058)	(3.8)	(3,781)	(5,046)	33.5
Provision for investment securities, foreclosed assets and other assets	5,722	6,373	11.4	459	796	73.4
Recovery of provisions for investments securities, foreclosed assets and other assets	(2,659)	(4,167)	56.7	(436)	(79)	(81.8
Total provisions, net	138,153	206,055	49.1	21,426	23,296	8.7
Net interest income after provisions	686,627	654,236	(4.7)	89,244	85,712	(4.0
FEES AND OTHER SERVICES INCOME				ļ		
Commissions from banking services	108,277	114,870	6.1	15,178	15,264	0.6
Branch network services	-	-	N.A.	-	-	N.A.
Credit card merchant fees	50,764	62,051	22.2	9,000	7,818	(13.1
Checking fees	14,850	13,864	(6.6)	1,855	1,708	(7.9)
Other	21,120	20,800	(1.5)	2,967	2,667	(10.1
Total fees and other services income	195,011	211,585	8.5	29,000	27,458	(5.3
Fees and other services expenses	76,612	84,986	10.9	12,786	11,352	(11.2
Fees and other services income, net	118,399	126,599	6.9	16,214	16,106	(0.7)
OTHER OPERATING INCOME	i	i		i	i	
Foreign exchange (losses) gains, net	7,203	22,462	211.8	(3,956)	806	120.4
Gains (losses) on derivative operations, net	14,741	(7,402)	(150.2)	8,645	(348)	(104.0
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.
Dividend Income	82,928	108,729	31.1	-	15,676	N.A.
Other	114,058	119,478	4.8	15,435	15,079	(2.3
Total other operating income	218,929	243,267	11.1	20,124	31,213	55.1
Total operating income	1,023,955	1,024,103	0.0	125,583	133,031	5.9
OPERATING EXPENSES	i	i		i	i	
Salaries and employee benefits	201,372	212,566	5.6	25,409	26,694	5.1
Bonus plan payments	13,621	15,187	11.5	1,984	2,003	0.9
Termination payments	2,675	3,018	12.8	436	506	16.1
Administrative and other expenses	263,580	303,073	15.0	39,739	39,174	(1.4
Insurance on deposit, net	25,574	30,291	18.4	4,086	3,970	(2.8
Charitable and other donation expenses	1,423	273	(80.8)	241	3	(98.8
Depreciation	85,521	90,823	6.2	11,857	11,904	0.4
Goodwill amortization	953	1,018	6.8	133	133	0.0
Total operating expenses	594,719	656,248	10.3	83,885	84,387	0.6
Net operating income	429,237	367,855	(14.3)	41,698	48,644	16.7
NON-OPERATING INCOME (EXPENSE)	!	!		!	!	
Other income	19,596	22,089	12.7	905	1,155	27.7
Other expenses	11,901	13,157		634	1,611	154.3
Non-operating income (expense), net	7,695	8,931		271	(456)	
Income before income tax expense	436,932	376,786		41,969	48,188	
Income tax expense	132,590	97,761		14,470	11,376	
Net income	304,342	279,025		27,499	36,812	



**BALANCE SHEET** 

CASH AND CASH EQUIVALENTS

Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

**INVESTMENT SECURITIES** 

Available for Sale

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Goodwill, net

**Total assets** 

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

**Total liabilities** 

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

Debt securities

Trading

Trading

Allowance

(Ps. Millions)

ASSETS



Aug-13

996,786

205,674

1,202,460

2,105,883

1,326,335

212,902

566,647

547,266

38,530

508,736

2,653,149

4,808,249

6,426,688

14,010

90,369

290,529

(456,771)

118,609

109.872

(8,736)

2,538

406

40,707

157,359

11,657

78,524

139,306

360,483

15,929,536

1,411,708

1,427,678

7,829,882

10,733,487

64,219

2,528

6.580

186,150

27,568

428,928

224,643

365,012

13,679,068

2,250,468

15,929,536

1,704,171

11,173,075

Growth (%) Aug-13 Vs. Aug-13 Vs.

Aug-12

8.6

N.A.

30.2

21.4

(3.5)

34.4

7.5

20.9

15.3

21.3

NΑ 21.3

(4.0)

7.4

(15.2)

1.2

(4.6)

3.9

1.9

(10.2)

(19.2)

458.0

(51.8)

13.7

3.6

5.0

(34.0)

N.A.

8.0

1.5 6.0

(19.0)

(38.2)

44.3

13.3

12.6

565.0

(96.7)

(71.7)

(20.8)

7.9

9.8

2.6

5.2

6.0

10.6

(14.6)

(9.4)

Jul-13

9.0

N.A.

31.1

(2.3)

6.7

3.4

0.2

3.6

N.A.

(1.1)

(0.3)

0.1

(0.4)

1.5

(2.2)

0.3

(0.1)

1.0

(1.6)

1.2

2.9

(8.0)

(1.5)

1.4

(5.6)

N.A.

4.1

1.1

1.6

(3.0)

(2.8)

5.6

3.0

(21.7)

421.3

N.A.

(7.7)

10.7

(1.4)

(5.7)

2.9

3.5

1.6

1.3

420.7

(11.1)

(22.3)

As of

Jul-13

914,621

917,039

2,154,572

1.243.253

273,837

637,481

529,291

38,438

490,853

2,683,863

4,823,853

6,418,206

14,067

89,025

297,031

(455,183)

117,473

108.594

39,558

158,619

11,498

83,161

133,757

356,628

15,680,614

1,454,842

1,469,356

7,412,539

10,418,758

82,021

201,680

24,895

434,824

218,221

352,731

13,458,365

2,222,249

15,680,614

1,806,771

485

(8,879)

487

413

11,186,998

2,418

Aug-12

918,199

5,065

923,264

1,734,122

220,576

986,501

527,046

452,789

419,377

2,186,911

5,007,871

5,984,348

16,526

89,289

304,487

(439,586)

132,028

(10,808)

121.220

84,389

138,416

11.103

119,054

128,927

355,297

15,032,363

1,742,472

2,312,003

5,424,551

9,535,712

200,025

657,990

34,802

397,532

263,095

355,917

12,996,829

2,035,535

15,032,363

1,551,375

56,686

380

455

392

10,962,934

33,412

Banco de Bogotá	popular	Banco AV Villas				
O POPUL NSOLIDA	ANCIAL STA	TEMENTS AS OF	AUGUST, 2013			

Banco de Bogotá	banco popular	Banco AV Villas					)()C
CO POPL	IANCIAL STA	ATEMENTS A	AS OF AUGUST	г, 2013			

Banco de Bogotá		banco popular	Banco AV Villas	banco popular
BANCO POPU	JLAR			

Banco de Bogotá	banco popular	Banco AV Villas	banco popular
NICO DODI			

Banco de Bogotá	banco popular	Banco AV Villas	banco popular











### BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF AUGUST, 2013

INCOME STATEMENT	ΥΤΙ	D	Growth (%)	Mon	Month	
(Ps. Millions)	Aug-12	Aug-13	Aug-13 Vs. Aug-12	Jul-13	Aug-13	Aug-13 Vs. Jul-13
INTEREST INCOME			Aug-12			Jul-13
Interest on loans	927,545	941,791	1.5	115,430	114,223	(1.0)
Interest on investment securities	95,618	65,664	(31.3)	3,964	8,012	102.1
Interbank and overnight funds	10,784	9,915	(8.1)	600	927	54.6
Financial leases	24,007	23,815	(0.8)	2,891	2,647	(8.5)
Total Interest Income	1,057,955	1,041,185	(1.6)	122,884	125,808	2.4
INTEREST EXPENSE			` '		Ĺ	
Checking accounts	15,436	5,929	(61.6)	351	376	7.2
Time deposits	87,475	64,918	(25.8)	6,916	5,909	(14.6)
Saving deposits	155,774	151,449	(2.8)	19,686	21,335	8.4
Total interest expense on deposits	258,684	222,295		26,953	27,620	2.5
Borrowings from banks and others	24,627	7,617	(69.1)	471	450	(4.4)
Interbank and overnight funds (expenses)	6,618	2,742	(58.6)	380	358	(5.7)
Bonds	77,149	73,010	(5.4)	8,936	8,556	(4.3)
Total interest expense	367,079	305,664	(16.7)	36,740	36,984	0.7
Net Interest Income	690,876	735,521	6.5	86,145	88,824	3.1
Provisions for loan and financial lease losses, accrued interest and other, net	75,969	63,662	(16.2)	(1,450)	2,614	280.3
Recovery of charged-off assets	(9,976)	(9,455)	(5.2)	(982)	(1,030)	4.8
Provision for investment securities, foreclosed assets and other assets	2,638	2,304	(12.7)	236	217	(8.0)
Recovery of provisions for investments securities, foreclosed assets and other assets	(1,007)	(707)	(29.7)	(106)	(58)	(45.4)
Total provisions, net	67,624	55,803	(17.5)	(2,302)	1,744	175.7
Net interest income after provisions	623,251	679,717	9.1	88 <i>,</i> 447	87,081	(1.5)
FEES AND OTHER SERVICES INCOME				!		
Commissions from banking services	51,597	57,588	11.6	8,382	6,859	(18.2)
Branch network services	80	80	-	10	10	-
Credit card merchant fees	3,791	4,203	10.9	694	494	(28.9)
Checking fees	2,514	2,207	(12.2)	275	257	(6.6)
Other	6,784	5,765	(15.0)	626	1,166	86.4
Total fees and other services income	64,765	69,844	7.8	9,987	8,786	(12.0)
Fees and other services expenses	21,105	25,584	21.2	3,911	2,969	(24.1)
Fees and other services income, net	43 <i>,</i> 660	44,259	1.4	6,076	5,817	(4.3)
OTHER OPERATING INCOME	į					
Foreign exchange (losses) gains, net	(248)	2,404	N.A.	(380)	487	227.9
Gains (losses) on derivative operations, net	6	(237)		77	(88)	
Gains on sales of investments in equity securities, net	(3)	-	100.0	-	-	N.A.
Dividend Income	21,417	23,024	7.5	-	-	N.A.
Other	911	1,055	15.8	173	132	
Total other operating income	22,082	26,246	1	(130)	531	508.3
Total operating income	688,994	750,223	8.9	94,392	93,428	(1.0)
OPERATING EXPENSES	454747	454025	0.4	20.200	20.724	1.0
Salaries and employee benefits	154,717	154,925	0.1	20,399	20,734	1.6
Bonus plan payments	2,623	2,610	(0.5)	295	158	(46.4)
Termination payments	157	414	163.4	227	5	(97.8)
Administrative and other expenses	193,186	216,634	12.1	26,862	27,470	2.3
Insurance on deposit, net	19,401	20,041	3.3	2,702	2,593	(4.1)
Charitable and other donation expenses	914	955	4.5	119	119	
Depreciation Control of the control	13,210	14,483	9.6	1,858	1,862	0.2
Goodwill amortization	-	-	N.A.	-	-	N.A.
Total operating expenses	384,208	410,062	1	52,463	52,941	0.9
Net operating income	304,786	340,161	11.6	41,929	40,487	(3.4)
NON-OPERATING INCOME (EXPENSE)	45 500	07.05	03.5	4.705	2 401	(47.0)
Other income	45,532	87,654	92.5	4,735	2,491	(47.4)
Oth or supposes	7,603	9,869	29.8	1,473	1,584	7.6
Other expenses		77.705	405.4	2.262		_/
Non-operating income (expense), net	37,929	77,785		3,262	907	(72.2)
		77,785 417,946 141,987	22.0	3,262 45,191 16,546	907 <b>41,395</b> 14,965	(8.4)





CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

**INVESTMENT SECURITIES** 

Available for Sale

Held to maturity

Available for Sale

Consumer Ioans Microcredit

Mortgage loans Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Time deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

Total deposits

Other assets, net

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

**Total liabilities** 

LOANS AND FINANCIAL LEASES Commercial loans

Equity securities

Debt securities

Trading

Trading

Allowance







627,665

16,840

644,505

2,105,462

1.341.658

439,985

323,820

11,768

11,768

(2,273)

2,114,957

2,551,607

2,892,875

14,155

878,916

(282,617)

69,709

(8,881)

60,828

45,917

105,301

5,268

46,719

67,310

218,408

676,182

2,359,505

4,157,443

7,229,406

612,206

75,777

22,306

145,205

102,860

54,220

8,242,321

1,121,930

9,364,251

36,275

342

9,364,251

101

6,054,937

507,227

137,781

1,853,803

1,021,240

335,035

11,726

11,556

(2,200)

1,863,329

2,234,274

2,671,710

20,721

757,582

(253,359)

5,430,928

68,406

(7,776)

60,629

42,366

3,961

51,380

52,389

170,755

566,078

2,406,834

3,387,252

34,869

6,395,033

632,105

89,841

24,275

165,169

86,603

44,927

7,437,951

8,434,544

996,593

8,434,544

113,279

521

170

497,528

645,008



530,065

552,017

540,816

321,493

11,768

11,768

(2,280)

2,242,420

2,489,911

2,929,377

13,806

907,027

(279,426)

73,093

(9,127)

63,967

36,461

4,650

44,193

68,836

219,059

691,916

2,412,595

4,165,104

7,306,329

582,601

75,217

21,981

160,546

107,811

50,098

8,304,907

1,091,278

9,396,185

36,713

324

9,396,185

103,888

0

6,060,696

2,232,931

1,370,622

21,953

Growth (%) 13 Vs. Aug-13 Vs. Aug-12

4.5

(84.1)

(14.4)

20.5

8.7

34.2

(4.0)

0.4 (100.0)

1.8

3.6

20.3

11.4

(33.4)

19.7

N.A.

10.3

11.6

6.9

17.4

(99.9)

(13.9)

(8.3)

N.A.

17.4

(14.0)

N.A.

31.4

28.3

11.4

22.2

0.2

23.0

5.3

14.3

N.A.

(7.8)

(16.3)

(9.4)

(2.8)

N.A.

24.5

11.5

11.7

9.5

5.5

9.6

(15.5)

30.4

(14.4)

6.1

2.2

(0.7)

N.A.

0.3

6.0

(2.4)

1.3

(2.5)

3.2

N.A.

(1.1)

0.1

4.9

2.8

5.2

(99.5)

(20.6)

(1.3)

N.A.

(11.7)

(5.4)

N.A.

2.3

0.3

0.3

2.3

2.3

0.2

1.2

1.1

(5.1)

(4.8)

(0.7)

(1.5)

10.6

N.A.

4.8

(7.6)

8.0

(2.7)

0.3

22.9

BANCO AV VILLAS				
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF AUGUST, 2013				
BALANCE SHEET		As of		
(Ps. Millions)	Aug-12	Jul-13	Aug-13	Aug-1: Jul-1
ASSETS	•	•		<u> </u>











### BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF AUGUST, 2013

INCOME STATEMENT	YTI	D	Growth (%)	Mor	Growth (%)	
(Ps. Millions)	Aug-12	Aug-13	Aug-13 Vs. Aug-12	Jul-13	Aug-13	Aug-13 Vs. Jul-13
INTEREST INCOME			Aug 12			301 13
Interest on loans	474,947	520,224	9.5	65,563	65,477	(0.1)
Interest on investment securities	88,229	122,199		8,666	6,833	(21.2)
Interbank and overnight funds	4,241	3,313		97	101	4.4
Financial leases	.,	_	N.A.	, i		N.A.
Total Interest Income	567,418	645,735		74,325	72,410	
INTEREST EXPENSE					ĺ	, i
Checking accounts	1,190	1,555	30.7	171	193	13.2
Time deposits	85,096	78,636		9,214	8,809	(4.4)
Saving deposits	56,724	56,313		6,296	7,157	13.7
Total interest expense on deposits	143,009	136,504	` ` '	15,681	16,158	3.0
Borrowings from banks and others	5,056	2,881	(43.0)	323	314	(2.7)
Interbank and overnight funds (expenses)	18,558	13,069	(29.6)	2,097	1,646	(21.5)
Bonds	- 1	-	N.A.	· -	-	N.A.
Total interest expense	166,623	152,455	(8.5)	18,101	18,119	0.1
Net Interest Income	400,795	493,280	23.1	56,224	54,291	(3.4)
Provisions for loan and financial lease losses, accrued interest and other, net	72,903	112,514	54.3	8,474	8,137	(4.0)
Recovery of charged-off assets	(17,315)	(15,303)	(11.6)	(2,623)	(1,920)	(26.8)
Provision for investment securities, foreclosed assets and other assets	1,270	1,474	16.1	259	273	5.4
Recovery of provisions for investments securities, foreclosed assets and other assets	(1,743)	(1,624)	(6.8)	(363)	(135)	(62.9)
Total provisions, net	55,116	97,061	76.1	5,747	6,355	10.6
Net interest income after provisions	345,679	396,220	14.6	50,477	47,936	(5.0)
FEES AND OTHER SERVICES INCOME						
Commissions from banking services	97,399	100,849	3.5	12,900	12,161	(5.7)
Branch network services	- !	-	N.A.	- !	-	N.A.
Credit card merchant fees	8,338	10,149	21.7	1,521	1,285	(15.5)
Checking fees	5,248	4,936	(5.9)	680	557	(18.2)
Other	23,997	29,797		3,958	3,973	0.4
Total fees and other services income	134,983	145,732	8.0	19,058	17,975	(5.7)
Fees and other services expenses	36,592	43,137	17.9	5,698	5,584	(2.0)
Fees and other services income, net	98,391	102,595	4.3	13,360	12,391	(7.3)
OTHER OPERATING INCOME	į			j		
Foreign exchange (losses) gains, net	(414)	1,236	398.4	(129)	204	258.8
Gains (losses) on derivative operations, net	943	(654)	(169.3)	222	(107)	(148.1)
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.
Dividend Income	3,255	4,685	43.9	- j	-	N.A.
Other	19	3	(84.3)	-	-	N.A.
Total other operating income	3,803	5,270	38.6	93	98	
Total operating income	447,873	504,086	12.6	63,930	60,424	(5.5)
OPERATING EXPENSES	!			!		
Salaries and employee benefits	98,935	102,246	3.3	12,479	13,331	6.8
Bonus plan payments	1,001	1,105	10.4	41	3	(92.1)
Termination payments	311	383	23.0	34	32	(6.9)
Administrative and other expenses	171,960	185,276	7.7	22,509	23,441	4.1
Insurance on deposit, net	12,403	13,933	12.3	1,798	1,817	1.1
Charitable and other donation expenses	559	369	(34.0)	69	-	(100.0)
Depreciation	14,000	12,466	(11.0)	1,623	1,501	(7.5)
Goodwill amortization	- j	-	N.A.	- j	-	N.A.
Total operating expenses	299,168	315,777		38,554	40,124	
Net operating income	148,705	188,309	26.6	25,376	20,300	(20.0)
NON-OPERATING INCOME (EXPENSE)						
Other income	14,916	9,932		2,023	3,888	92.2
Other expenses	5,061	7,533		1,225	648	
Non-operating income (expense), net	9,854	2,399		798	3,240	
Income before income tax expense	158,559	190,708		26,174	23,540	
Income tax expense	47,058	66,481		8,974	7,772	
Net income	111,501	124,226	11.4	17,200	15,768	(8.3)