

Monthly report of unconsolidated results of our banking operation in Colombia under Colombian Banking GAAP

February, 2014

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These results are exclusively provided for informational purposes and contain the unconsolidated financial statements of our four Colombian banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas, together, the "Banks") as reported to the Superintendency of Finance, and the combined financial statements of the unconsolidated results of our Banks, which reflect approximately 80% of the consolidated results of Grupo Aval. These unconsolidated financial statements do not reflect the consolidation process of subsidiaries such as Corficolombiana, Porvenir or BAC Credomatic, are not intended to reflect the consolidated financial statements of Grupo Aval and are not necessarily indicative of the results for any other future interim period.

Even though, the information herein has not been audited, financial statements and other financial data included in this report is prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP."

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Grupo

Feb-14

6,980,714

1,029,240

8,009,953

13.545.895

1,918,201

8,545,792

3,081,902

10,828,692

10,783,986

24,371,505

46,668,189

20,876,247

345,790

2,046,965

6,148,408

(2,688,135)

73,397,465

724,673

(87,515)

637,158

431,023

868,977

398,462

58,588

451,265

574,161

866,438

2,323,311

113,391,632

15,382,787

20,064,563

40,478,805

76,574,003

647.849

598,360

1,727,266

5,402,696

1,881,703

6,871,532

740,213

780,221

94,791,465

18,600,167

113,391,632

215,470

1,003,326

44,707

(3,083)

As of

Jan-14

6,196,064

6,644,923

13,216,673

2,492,778

7,631,495

3,092,399

10,774,646

10,731,511

23,988,252

45,202,308

20,730,474

341,622

1,964,365

6,069,976

(2,650,173)

71,658,572

687,766

(83,990)

603,776

508,278

858,117

406,887

58,436

459,586

576,475

600,073

2,192,361

109,582,725

14,937,633

18,885,684

38,635,531

73,065,317

606.468

692,202

1,788,493

5,111,027

1,905,594

6,842,607

603,620

825,210

91,076,642

18,506,083

109,582,725

242,575

1,026,989

43,135

(3,067)

448,859

Feb-13

6,338,891

639,866

6,978,757

11.773.139

3,412,341

5,533,072

2,827,726

8,351,493

8,252,084

20,121,696

39,784,759

18,971,850

290,135

1,151,460

5,658,818

(2,376,696)

63,480,326

740,386

(82,470)

657,915

203,704

829,864

357,207

514,130

509,393

444,576

2,030,831

97,226,315

13,082,413

17,899,124

32,200,462

63,719,395

2,388,826

4,108,350

1,755,570

6,867,973

742,494

738,306

80,829,936

16,396,379

97,226,315

279,373

537.397

229,648

64,954

1,032,960

99,409

(2,935)



2

Growth (%) Feb-14 Vs. Feb-14 Vs.

Feb-13

10.1

60.9

14.8

15.1

(43.8)

54.4

9.0

29.7

(55.0)

30.7

5.0

21.1

17.3

10.0

19.2

77.8

8.7

13.1

15.6

(2.1)

6.1

(3.2)

(2.9)

4.7

11.5

(9.8)

(12.2)

12.7

94.9

14.4

16.6

17.6

12.1

25.7

20.6

20.2

160.6

(27.7)

31.5

(22.9)

7.2

0.1

(0.3)

5.7

17.3 13.4

16.6

111.6

Jan-14

12.7

129.3

20.5

2.5

(23.0)

12.0

(0.3)

0.5

3.6

0.5

0.5

1.6

3.2

0.7

1.2

4.2

1.3

1.4

2.4

5.4

4.2

5.5

(15.2)

(2.3)

1.3

(2.1)

0.3

(1.8)

(0.4)

44.4

6.0

3.5

3.0

6.2

4.8

6.8

4.8

(13.6)

(3.4)

5.7

(11.2)

(1.3)

0.4

22.6

(5.5)

4.1

0.5

3.5

3 3 5

BALANCE SHEET

CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Available for Sale

Consumer Loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

(Ps. Millions)

Trading

Trading

Allowance

ASSETS

	Occidente			
GRUPO AVAL	ACCIONES	S Y VALOR	ES S.A.	
COMBINED FI	NANCIAL:	STATEMEN	TS AS OF FEB	RUARY, 2014

	bogota	Occidente		Av viilas
GRU	PO AVAL	ACCIONES	Y VALOR	ES S.A.

	Jogotta	Occidente		Av viilas
GRUPO	AVAL A	ACCIONES	Y VALOR	ES S.A.

	Bogotá	Occidente	popular	AV Villas
GRUI	PO AVAL A	ACCIONES	Y VALOR	ES S.A.











GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014

INCOME STATEMENT	YT	'D	Growth (%)	Mo	nth	Growth (%)
(Ps. Millions)	Feb-13	Feb-14	Feb-14 Vs. Feb- 13	Jan-14	Feb-14	Feb-14 Vs. Jan-13
INTEREST INCOME			20			Juli 20
Interest on loans	1,144,673	1,143,577	(0.1)	575,305	568,273	(1.2
Interest on investment securities	231,992	90,865	(60.8)	39,603	51,262	29.4
Interbank and overnight funds	23,441	18,949	(19.2)	10,357	8,591	(17.0)
Financial leases	105,354	98,648	(6.4)	49,476	49,171	(0.6
Total Interest Income	1,505,460	1,352,039	(10.2)	674,742	677,297	0.4
INTEREST EXPENSE				·	-	
Checking accounts	21,440	18,054	(15.8)	9,135	8,919	(2.4
Time deposits	164,744	134,236	(18.5)	66,034	68,202	3.3
Saving deposits	193,528	190,527	(1.6)	100,404	90,124	(10.2
Total interest expense on deposits	379,712	342,817	(9.7)	175,572	167,245	(4.7
Borrowings from banks and others	28,490	20,762	(27.1)	10,710	10,052	(6.1
Interbank and overnight funds (expenses)	11,240	9,349	(16.8)	3,990	5,359	34.3
Bonds	61,384	64,613	5.3	33,190		(5.3
Total interest expense	480,825	437,542		223,462		(4.2
Net Interest Income	1,024,634	914,497		451,280	463,217	2.6
Provisions for loan and financial lease losses, accrued interest and other, net	187,003	201,470		92,029		18.9
Recovery of charged-off assets	(18,195)	(24,675)		(11,412)		16.2
Provision for investment securities, foreclosed assets and other assets	2,924	5,760	97.0	2,196		62.3
Recovery of provisions for investments securities, foreclosed assets and other assets	(1,387)	(2,358)		(917)		57.1
Total provisions, net	170,345	180,197	5.8	81,896	98,301	20.0
Net interest income after provisions	854,290	734,300	(14.0)	369,383	364,916	(1.2
FEES AND OTHER SERVICES INCOME	034,230	734,300	(14.0)	303,303	304,310	(1.2
Commissions from banking services	152,986	167,645	9.6	85,346	82,299	(3.6
Branch network services	4,868	5,289	8.6	2,288	3,001	31.2
Credit card merchant fees	28,351	32,677	15.3	17,107	15,570	(9.0
Checking fees	10,803	10,914	1.0	5,415	5,500	1.6
Other	13,740	15,574	13.3	8,072	7,502	(7.1
	210,748	232,100	10.1	118,227	7,502 113,872	•
Total fees and other services income Fees and other services expenses	65,361	59,514		31,880	27,634	(3.7
Fees and other services expenses Fees and other services income, net	145,387	172,586	(8.9) 18.7	86,347	86,239	(13.3) (0.1)
OTHER OPERATING INCOME	143,387	172,380	10.7	80,347	80,233	(0.1
Foreign exchange (losses) gains, net	65,167	231,660	255.5	181,100	50,560	(72.1
Gains (losses) on derivative operations, net						(72.1
	(46,388)	(201,093)	100.0	(165,269)	(35,824)	(76.5) N.A.
Gains on sales of investments in equity securities, net Dividend Income	(0) E1 820	40.050		- 1	40.057	N.A.
	51,820	40,858	(21.2)	10.002	40,857	
Other T-t-1 - the research to	29,847	37,088	24.3	18,892	18,196	(3.7
Total other operating income	100,446	108,513	8.0	34,724	73,789	112.5
Total operating income	1,100,123	1,015,398	(7.7)	490,455	524,943	7.0
OPERATING EXPENSES	400.000	205 704		404.047	405 705	
Salaries and employee benefits	198,920	206,781	4.0	101,047	105,735	4.6
Bonus plan payments	5,833	6,490	11.3	3,230	3,260	0.9
Termination payments	921	1,390	50.8	775	615	(20.6
Administrative and other expenses	323,634	329,078	1.7	164,120	164,958	0.5
Insurance on deposit, net	30,385	32,984	8.6	16,223		3.3
Charitable and other donation expenses	235	246	4.4	123		0.1
Depreciation	36,364	44,877	23.4	23,081	21,796	(5.6
Goodwill amortization	3,978	4,630		2,315		(0.0)
Total operating expenses	600,270	626,475		310,912	-	1.5
Net operating income	499,853	388,923	(22.2)	179,542	209,380	16.6
NON-OPERATING INCOME (EXPENSE)						
Other income	22,799	29,910	31.2	20,938	8,972	(57.1
Other expenses	11,687	13,002	11.3	6,645	6,357	(4.3
Non-operating income (expense), net	11,113	16,909		14,293		(81.7
Income before income tax expense	510,965	405,831	(20.6)	193,836	211,996	9.4
In a compartment of the compartm	169,343	130,516	(22.9)	69,878	60,637	(13.2
Income tax expense	109,343	130,310	(22.5)	05,676	00,037	(13.2





CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Savings deposits

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Time deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds Borrowings from banks and other

Total liabilities and shareholders' equity

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

Trading

Trading

Allowance







Banco de Bonco de Gocidente Appailler ANVillas								
BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014								
BALANCE SHEET		As of Growth (%)						
(Ps. Millions)	Feb-13	Jan-14	Feb-14	Feb-14 Vs. Jan-14	Feb-14 Vs. Feb-13			
ASSETS		-	!					

3,371,979

62,113

3,434,092

5,744,008

1,083,191

3,155,131

1,505,686

6,539,153

6,539,153

12,282,442

23,343,057

6,229,068 257,960

246,077

1,313,172

(1,038,957)

30,350,376

366,072

(43,097)

322,975

159,796

551,895

317,541

22,191

231,427

485,370

162,699

1,061,444

49,383,003

7,442,987

9,869,626

15,276,165

271,881

181,979

32,860,658

1,028,813

1,880,733

97,836

732,433

359,215

227,892

39,787,659

9,595,344

49,383,003

2,418,099

754

(719)

3,096,192

3,292,999

5,188,642

2,784,207

1,511,014

8,739,131

8,739,131

13,926,989

26,822,297

6,862,731

317,159

813,447

1,453,049

(1,198,578)

35,070,104

350,315

(46,206)

304,109

407,865

716,115

351,351

4,985

18,730

239,462

553,884

275,259

1,069,274

56,231,126

8,190,882

11,006,333

16,937,258

36,474,646

340,172

585,484

802,431

136,423

944,874

328,268

270,215

44,985,356

11,245,770

56,231,126

2,648,856

2,794,161

(783)

893,422

196,808

Banco de Bogotá	
-----------------	--

4

6.0

708.3

18.7

(6.5)

5.4

0.1

34.5

N.A.

34.5

10.3

15.3

18.5

11.2

24.6

250.7

18.2

17.8

18.9

1.2

11.1

(0.1)120.1

25.5

12.2

549.8

(12.8)

1.9

13.7

193.9

10.7

18.5

14.9

18.6

17.0

26.7

17.1

180.3

(17.2)

57.9

5.4

13.1

10.7

30.2

1.6

18.4

18.9

18.5

(50.3)

Banco de Bogotá	
-----------------	--

3,575,356

4,077,388

5,371,610

3,326,189

1,507,214

8,796,069

8,796,069

14,166,886

27,656,555

6,925,494

321,451

862,905

1,551,630

(1,224,105)

36,093,931

370,518

(47,901)

322,617

351,773

692,616

356,421

4,901

19,356

235,768

551,702

478,213

1,175,066

58,526,639

8,551,523

11,709,658

17,874,200

38,479,752

344,371

510,149

851,877

103,087

828,699

467,601

231,649

47,120,253

11,406,386

58,526,639

2,677,781

2,969,658

(793)

538,208

502,032

15.5

155.1

23.8

3.5

(39.8)

19.5

(0.3)

0.7

N.A.

0.7

1.3

1.7

3.1

0.9

1.4

6.1

6.8

2.1 2.9

5.8

3.7

6.1

(13.8)

(3.3)

1.4

(1.7)

3.3

(1.5)

(0.4)

73.7

9.9

4.1

4.4

6.4

5.5

1.2

5.5

(12.9)

6.2

6.3

(24.4)

(12.3)

1.1

42.4

(14.3)

4.7

1.4

4.1











BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014

INCOME STATEMENT	YT)	Growth (%)	Mor	nth	Growth (%)
(Ps. Millions)	Feb-13	Feb-14	Feb-14 Vs. Feb- 13	Jan-14	Feb-14	Feb-14 Vs. Jan-13
INTEREST INCOME			15			Jaii-15
Interest on loans	530,470	535,369	0.9	268,920	266,448	(0.9)
Interest on investment securities	140,980	32,210	(77.2)	13,843	18,367	32.7
Interbank and overnight funds	13,217	10,654	(19.4)	6,332	4,321	(31.8)
Financial leases	23,217	23,108	(0.5)	11,436	11,673	2.1
Total Interest Income	707,884	601,340	(15.1)	300,531	300,809	0.1
INTEREST EXPENSE	1	·	ì í	į	-	
Checking accounts	16,793	15,232	(9.3)	7,677	7,555	(1.6)
Time deposits	87,432	74,406	(14.9)	37,154	37,252	0.3
Saving deposits	100,969	84,493	(16.3)	45,699	38,793	(15.1)
Total interest expense on deposits	205,195	174,131	(15.1)	90,531	83,600	(7.7)
Borrowings from banks and others	12,723	9,773	(23.2)	5,213	4,560	(12.5)
Interbank and overnight funds (expenses)	2,037	3,407	67.2	613	2,794	355.8
Bonds	15,798	24,747	56.7	12,264	12,483	1.8
Total interest expense	235,753	212,057	(10.1)	108,620	103,437	(4.8)
Net Interest Income	472,131	389,283	(17.5)	191,911	197,372	2.8
Provisions for loan and financial lease losses, accrued interest and other, net	78,597	104,420	32.9	44,184	60,236	36.3
Recovery of charged-off assets	(6,888)	(10,255)	48.9	(5,549)	(4,707)	(15.2)
Provision for investment securities, foreclosed assets and other assets	737	1,557	111.3	557	1,000	79.6
Recovery of provisions for investments securities, foreclosed assets and other assets	(523)	(341)	(34.9)	(248)	(93)	(62.7)
Total provisions, net	71,923	95,381	32.6	38,944	56,437	44.9
Net interest income after provisions	400,208	293,902	(26.6)	152,967	140,935	(7.9)
FEES AND OTHER SERVICES INCOME					-	
Commissions from banking services	87,434	95,119	8.8	48,415	46,704	(3.5)
Branch network services	4,848	5,269	8.7	2,278	2,991	31.3
Credit card merchant fees	9,734	12,415	27.5	6,394	6,021	(5.8)
Checking fees	5,627	5,669	0.7	2,754	2,915	5.9
Other	1,248	568	(54.5)	280	288	2.9
Total fees and other services income	108,891	119,039	9.3	60,121	58,919	(2.0)
Fees and other services expenses	29,260	21,302		11,357	9,946	(12.4)
Fees and other services income, net	79,631	97,737	22.7	48,764	48,973	0.4
OTHER OPERATING INCOME					-	(== = \)
Foreign exchange (losses) gains, net	55,337	220,183	297.9	172,686	47,496	(72.5)
Gains (losses) on derivative operations, net	(40,449)	(196,764)	i	(160,445)	(36,319)	
Gains on sales of investments in equity securities, net	24.526	-	N.A.	-	-	N.A.
Dividend Income	34,536	27,690		- 24.6	27,690	
Other	454	615	35.4	316	299	(5.3)
Total other operating income	49,878 529,717	51,723 443.362	3.7 (16.3)	12,557 214.288	39,166 229,074	211.9 6.9
Total operating income OPERATING EXPENSES	529,/1/	443,362	(16.3)	214,288	229,074	6.9
	94 509	02 110	0.0	44.079	47 141	4.8
Salaries and employee benefits	84,508	92,119	9.0 10.7	44,978	47,141	4.8 7.1
Bonus plan payments	2,050 54	2,269	i	1,095	1,173	
Termination payments		131	142.7	42 70.050	89	114.0
Administrative and other expenses Insurance on deposit, net	152,870	162,224	6.1	78,859	83,365	5.7
• •	15,231	14,791		7,329	7,462	
Charitable and other donation expenses	0.214	0.500	N.A.	4 700	4.010	N.A.
Depreciation Goodwill amortization	8,314	9,599		4,780 2.192	4,819	0.8
	3,730	4,365 285,498	17.0 7.0	2,182	2,182 146,232	5.0
Total operating expenses	266,757 262,960	285,498 157,864	(40.0)	139,266 75,023	82,842	10.4
Net operating income NON-OPERATING INCOME (EXPENSE)	262,960	157,864	(40.0)	75,023	82,842	10.4
	7 442	13,088	75.0	7 765	E 222	(24.4)
Other income	7,443	,		7,765	5,323	
Other expenses	6,098 1,345	4,661 8,426		3,094 4,671	1,568	(49.3) (19.6)
Non-operating income (expense), net	•			4,671	3,756	
Income hefere income tay expense	264 206					
Income before income tax expense Income tax expense	264,306 86,737	166,291 51,033	•	79,693 29,580	86,597 21,453	

Jan-14

3.8

96.6

15.4

5.9 19.9

3.9

(0.5)

(0.2)

N.A.

(0.2)

N.A.

3.7

3.0

1.4

N.A.

11.8

(0.3)

2.0

1.9

7.3

8.0

8.3

(21.6)

1.8

2.7

(2.1)

(5.5)

(1.4)

(0.6)

12.8

5.1

3.0

0.6

8.4

2.7

10.5

(17.8)

16.9

4.7

5.6

23.8

7.4

1.7

3.7

(1.7)

3.0

3.6

6

Feb-13

(12.9)

182.2

2.0

26.5

(43.6)

128.1

29.4

19.6

20.1

N.A.

24.1

18.0

22.5

N.A.

N.A.

8.0

14.9

16.9

(5.1)

(0.6)

(5.7)

83.4

(45.3)

3.7

10.4

(17.6)

(7.6)

(6.5)

21.2

21.7

15.6

26.4

20.0

23.2

7.0

23.0

86.4

(31.3)

20.2

(44.5)

3.3

(1.5)

(56.4)12.7

17.1

6.7 15.6

(100.0)

Bonca de Bonca de Occidente AVVIII de Marca de Occidente		as Goordente						
BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014								
BALANCE SHEET	As of Gro							
		- 1 4434 - 1 4434						

Feb-13

1,479,673

122,707

1,602,380

2,302,567

1,087,568

737,405

477,594

5,038

1,245,403

1,240,365

3,547,971

9,315,879

3,588,023

4,020,563

16,299,495

(626,743)

170,378

(20,461)

149,916

41,846

409,158

243,685

356,093

132,118

27,306

24,024

258,701

392,497

23,485,189

3,547,426

3,754,528

6,921,595

168,684 14,392,233

45,736

457,011

128,066

483,710

133,541

120,233

20,061,778

3,423,412

23,485,189

2,512,087

1,789,163

1,773

Jan-14

1,240,773

1,416,919

2.751.673

1,619,247

1,492,740

1,492,740

4,244,413

10,671,128

4,333,907

4,356,693

18,693,058

(706,158)

150,672

(20,172)

130,501

97,903

219,685

246,033

401,527

23,791

123,849

22,591

277,974

454,611

26,352,855

4,455,920

4,155,372

8,301,401

17,076,082

163,389

103,726

268,689

67,309

403,358

54,243

133,256

22,635,221

3,717,634

26,352,855

2,473,313

2,055,243

37,489

511,565

620,861

176,147

Banco de Bogotá	Banco de Occidente		Banco AV Villas					Bancoue Occi	dente
BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014									

(Ps. Millions)

CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES

Available for Sale

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

Debt securities

Trading

Trading

Allowance

ASSETS

	Banco de Occidente

Feb-14

1,288,349

1,634,598

2.913.030

1,681,722

1,489,911

1,489,911

4,402,940

10,995,916

4,393,609

4,343,086

19.054.441

(720,070)

161,734

(20,337)

141,397

76,744

223,663

252,732

393,188

22,493

122,140

22,459

313,624

477,651

27,138,070

4,483,711

4,505,536

8,525,886

17,695,691

180,558

85,240

314,145

71,056

499,471

58,253

135,490

23,483,770

3,654,299

27,138,070

2,473,313

2,151,111

41,901

613,313

617,995

346,249











BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014

INCOME STATEMENT	YT	D	Growth (%)	Month		Growth (%)
(Ps. Millions)	Feb-13	Feb-14	Feb-14 Vs. Feb- 13	Jan-14	Feb-14	Feb-14 Vs. Jan-13
INTEREST INCOME	!					Jul. 25
Interest on loans	243,051	247,225	1.7	125,957	121,268	(3.7
Interest on investment securities	32,386	19,818	(38.8)	8,154	11,664	43.1
Interbank and overnight funds	6,857	6,252		2,995	3,257	8.8
Financial leases	75,944	71,226	(6.2)	35,735	35,491	(0.7
Total Interest Income	358,238	344,521	(3.8)	172,841		
INTEREST EXPENSE	!				-	
Checking accounts	1,850	1,803	(2.5)	887	917	3.4
Time deposits	36,479	32,448	(11.0)	15,727	16,721	6.3
Saving deposits	39,522	42,034	6.4	22,011	20,023	(9.0
Total interest expense on deposits	77,850	76,285	(2.0)	38,625	37,660	(2.5
Borrowings from banks and others	11,045	9,637	(12.7)	4,816	4,821	0.1
Interbank and overnight funds (expenses)	4,327	1,540	(64.4)	1,224	316	(74.2
Bonds	26,602	23,848	(10.4)	12,378	11,470	(7.3
Total interest expense	119,825	111,311		57,043		
Net Interest Income	238,413	233,210	(2.2)	115,798		
Provisions for loan and financial lease losses, accrued interest and other, net	56,579	63,734		30,936		
Recovery of charged-off assets	(6,370)	(7,953)		(3,184)		
Provision for investment securities, foreclosed assets and other assets	1,506	2,641	•	891		•
Recovery of provisions for investments securities, foreclosed assets and other assets	(527)	(1,751)		(579)		
Total provisions, net	51,188	56,671	10.7	28,064		1.9
Net interest income after provisions	187,225	176,539	(5.7)	87,734	,	1.2
FEES AND OTHER SERVICES INCOME		_,,,,,,,,	(= 1,	,	_	
Commissions from banking services	27,931	31,246	11.9	15,578	15,668	0.6
Branch network services		51,210	N.A.	-	-	N.A.
Credit card merchant fees	15,094	16,403	8.7	8,626	7,777	(9.8
Checking fees	3,443	3,509	1.9	1,824	1,685	(7.7
Other	4,291	5,365	25.0	2,777		
Total fees and other services income	50,760	56,524		28,806		
Fees and other services expenses	19,758	20,938		11,498		
Fees and other services income, net	31,002	35,586	14.8	17,307		5.6
OTHER OPERATING INCOME	31,002	33,300	14.0	17,307	-	3.0
Foreign exchange (losses) gains, net	8,767	9,606	9.6	7,124	2,481	(65.2
Gains (losses) on derivative operations, net	(5,654)	(3,603)		(4,264)		115.5
Gains on sales of investments in equity securities, net	(5,054)	(3,003)	N.A.	(4,204)	-	N.A.
Dividend Income	17,285	13,168	(23.8)	1	13,167	N.A.
Other	29,171	36,179	24.0	18,407		
Total other operating income	49,569	55,349	11.7	21,269		
Total operating income	267,796	267,475	(0.1)	126,310		
OPERATING EXPENSES	207,730	207,473	(0.1)	120,310	141,103	11.0
Salaries and employee benefits	52,856	51,795	(2.0)	25,223	26,572	5.3
Bonus plan payments	3,367	3,657	8.6	1,856		(3.0
	692	666		333	333	(3.0
Termination payments Administrative and other expenses	68,804		(3.8) 6.5	37,721	35,524	- /E 0
Insurance on deposit, net	7,157	73,245	20.4	4,234		(5.8 3.6
• •		8,620		-	4,385	
Charitable and other donation expenses	7	7		3 15 01 4		
Depreciation Goodwill amortization	21,258	28,691		15,014		(8.9
	248	265		133		(0.0
Total operating expenses	154,389	166,946		84,518		
Net operating income	113,407	100,529	(11.4)	41,792	58,737	40.5
NON-OPERATING INCOME (EXPENSE)					-	
Other income	5,837	6,009		5,124		(82.7
Other expenses	2,159	2,102		1,140		(15.6
Non-operating income (expense), net	3,678	3,906		3,984		·
		404 425	(10.8)	45,777	58,659	20.1
Income before income tax expense Income tax expense	117,084 34,249	104,435 32,079		16,018		28.1 0.3



8

81.2

(62.2)

45.4

69.9

(34.4)

152.8

13.1

7.0

27.6

5.5

N.A.

55.3

13.3

3.5

(7.6)

21.8

(22.0)

0.7

7.2

(6.8)

(9.9)

(6.6)

(56.2)

46.0

1.3

3.6

14.6

(45.9)

N.A.

310.7

24.4

17.1

4.4

(30.0)

55.0

34.2

30.2

(53.3)(65.3)

(55.4)

(27.0)

(9.4)

(11.2)

(16.4)

3.4

18.7

7.6

17.1

Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Checking accounts

Time deposits

Savings deposits

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net Reappraisal of assets

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds Borrowings from banks and other

Total liabilities and shareholders' equity

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

Trading

Trading

Allowance







1,601,354

1,712,655

2,787,068

1,968,879

215,890

602,300

529,477

43,239

486,238

3,316,545

5,458,202

6,540,236

13,910

106,010

253,693

(448,025)

122,291

112,953

46,699

11,950

54,412

49,290

447,618

17,837,429

1,556,346

1,355,833

9,658,449

12,652,886

82,258

903

1,637

164,638

20,378

368,921

166,329

359,890

15,456,020

17,837,429

2,381,409

1,720,438

160,065

(9,337)

844

373

11,924,025

111,301

27.3

N.A.

35.7

(1.8)

(18.6)

0.0

(0.3)

(0.3)

0.2

(0.3)

N.A.

(1.6)

4.1

0.4

2.0

7.9

(2.5)

0.8

2.0

2.1

2.1

2.1

(41.2)

(6.5)

0.3

(0.6)

2.8

(4.8)

N.A.

51.0

0.2

3.8

0.8

0.6

7.1

28.2

(42.9)

(73.0)

2.2

(3.4)

(5.3)

(7.2)

(3.0)

4.2

0.9

3.8

5.7

BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014					
BALANCE SHEET		As of		Grow	th (%)
(Ps. Millions)	Feb-13	Jan-14	Feb-14	Feb-14 Vs. Jan-14	Feb-14 Vs. Feb-13
ASSETS			1	!	
CASH AND CASH EQUIVALENTS			i	i	

883,961

294,329

1,178,290

1,640,343

329,023

778,677

532,642

494,686

33,889

460,797

2,135,029

4,818,901

6,320,742

15,055

87,059

325,083

(444,707)

131,255

(10,365)

120,890

1,925

31,975

10,428

100,605

12,002

359,910

15,231,570

1,491,464

1,936,488

6,232,415

9,721,656

61,290

1,933

4,717

369,406

27,925

407,111

198,961

348,192

13,017,687

2,213,883

15,231,570

1,937,787

360

158,023

11,122,133

1,257,992

1,262,236

2,837,815

265,244

604,041

531,007

43,135

487,872

3,368,822

5,241,793

6,515,652

13,636

98,244

260,234

(444,333)

119,769

110,621

(9,148)

1,435

49,920

159,613

11,624

57,178

32,644

446,733

17,186,427

1,543,352

1,348,177

9,020,421

11,976,126

64,175

1,582

6,063

161,058

21,090

389,597

179,285

370,851

14,826,091

2,360,336

17,186,427

1,720,438

375

11,685,226

1,968,530

4,244











BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014

INCOME STATEMENT	ΥΤΙ)	Growth (%)	Mon	th	Growth (%)	
(Ps. Millions)		Feb-14	Feb-14 Vs. Feb-	Jan-14	Feb-14	Feb-14 Vs.	
INTEREST INCOME			13			Jan-13	
Interest on loans	241,745	230,964	(4.5)	115,756	115,208	(0.5)	
Interest on investment securities	22,280	22,017	(1.2)	10,344	11,674	12.9	
Interbank and overnight funds	1,527	1,653	8.3	807	846	4.8	
Financial leases	6,193	4,313	(30.4)	2,305	2,007	(12.9)	
Total Interest Income	271,745	258,947	(4.7)	129,212	129,735	0.4	
INTEREST EXPENSE	- !				-		
Checking accounts	2,463	848	(65.6)	485	363	(25.1)	
Time deposits	18,790	10,347	(44.9)	4,891	5,456	11.6	
Saving deposits	37,711	49,550	31.4	25,283	24,268	(4.0)	
Total interest expense on deposits	58,964	60,745	3.0	30,658	30,086	(1.9)	
Borrowings from banks and others	3,976	811	(79.6)	410	401	(2.3)	
Interbank and overnight funds (expenses)	912	597	(34.5)	269	329	22.5	
Bonds	18,984	16,018	(15.6)	8,548	7,470	(12.6)	
Total interest expense	82,836	78,171	(5.6)	39,885	38,286	(4.0)	
Net Interest Income	188,909	180,776	(4.3)	89,327	91,449	2.4	
Provisions for loan and financial lease losses, accrued interest and other, net	15,810	10,957	(30.7)	6,726	4,231	(37.1)	
Recovery of charged-off assets	(2,042)	(2,924)	43.2	(1,040)	(1,884)	81.1	
Provision for investment securities, foreclosed assets and other assets	395	905	129.1	244	661	171.5	
Recovery of provisions for investments securities, foreclosed assets and other assets	(206)	(94)	(54.5)	(66)	(27)	(58.7)	
Total provisions, net	13,958	8,844	(36.6)	5,863	2,981	(49.2)	
Net interest income after provisions	174,951	171,932	(1.7)	83,464	88,468	6.0	
FEES AND OTHER SERVICES INCOME					-		
Commissions from banking services	12,969	14,989	15.6	7,788	7,201	(7.5)	
Branch network services	20	20	-	10	10	-	
Credit card merchant fees	1,079	1,091	1.1	614	477	(22.4)	
Checking fees	536	485	(9.5)	228	257	12.4	
Other	1,413	1,173	(17.0)	552	621	12.6	
Total fees and other services income	16,016	17,757	10.9	9,192	8,565		
Fees and other services expenses	6,010	5,752	(4.3)	3,175	2,576	(18.9)	
Fees and other services income, net	10,006	12,005	20.0	6,017	5,989	(0.5)	
OTHER OPERATING INCOME	700	4.260	70.4	0.45	42.4	(40.0)	
Foreign exchange (losses) gains, net	708	1,269	79.4	845	424	(49.8)	
Gains (losses) on derivative operations, net	(61)	(189)		(103)	(87)		
Gains on sales of investments in equity securities, net	(0)	-	100.0	-	-	N.A.	
Dividend Income	222	250	N.A.	125	125	N.A.	
Other	222 868	250 1,330	12.9 53.3	125 868	125 462	(0.4)	
Total other operating income Total operating income	185,825	185,268	(0.3)	90,348	94,919	(46.7) 5.1	
OPERATING EXPENSES	103,023	165,206	(0.5)	90,346	34,313	5.1	
Salaries and employee benefits	36,294	37,438	3.2	18,288	19,149	4.7	
Bonus plan payments	30,294	308	2.6	185	123	(33.6)	
Termination payments	56	193	242.5	183	193	(55.0) N.A.	
Administrative and other expenses	57,831	51,303	(11.3)	25,973	25,330	(2.5)	
Insurance on deposit, net	4,641	5,768		2,785	2,983	7.1	
Charitable and other donation expenses	229	239		119	119	-	
Depreciation	3,531	3,705	4.9	1,839	1,866	1.5	
Goodwill amortization		-		-,000	-,550	N.A.	
Total operating expenses	102,882	98,953	(3.8)	49,189	49,763	1.2	
Net operating income	82,943	86,315	4.1	41,159	45,156	9.7	
NON-OPERATING INCOME (EXPENSE)	92,545	00,313	7.2	- 11,133		3.7	
Other income	8,903	9,593	7.7	7,372	2,221	(69.9)	
Other expenses	2,341	4,299		1,770	2,221	42.9	
Non-operating income (expense), net	6,562	5,294		5,602	(309)		
Tron operating meetine (expense), nee	0,302	·					
Income before income tax expense	89 505	91 609					
Income before income tax expense Income tax expense	89,505 34,360	91,609 32,708	2.4 (4.8)	46, 762 16,727	44,847 15,981	(4.1) (4.5)	



BALANCE SHEET

CASH AND CASH EQUIVALENTS Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

INVESTMENT SECURITIES Debt securities

Available for Sale

Available for Sale

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

Goodwill, net

Total assets

LIABILITIES **DEPOSITS**

Other

Bonds

Total deposits

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds Borrowings from banks and other

Total liabilities and shareholders' equity

LOANS AND FINANCIAL LEASES Commercial loans

Held to maturity

Equity securities

(Ps. Millions)

Trading

Trading

Allowance

ASSETS

Feb-14

515,654

69,658

585,312

2,474,187

1,569,003

550,791

354,394

13,236

11,768

(2,289)

2,485,133

2,557,516

3,016,907

1,036,150

(295,934)

6,325,068

70,131

(9,939)

60,192

40,348

99,760

4,789

38,944

25,312

222,977

791,207

2,493,536

4,420,269

7,745,674

40,662

2,068

559,606

117,289

20,950

184,611

48,030

53,192

8,731,421

1,158,074

9,889,494

9,889,494

1,661

10,429

1,467

BANCO AV VILLAS	
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY 20	14

BANCO AV VILLAS
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014

BANCO AV VILLAS
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014

3	Banco AV

	10
Banco AV Villas	

Growth (%) Feb-14 Vs. Feb-14 Vs.

Feb-13

(14.5)

(56.7)

(23.4)

18.6

(39.6)

82.0

13.7

(81.7)

(97.6)

(0.0)

3.3

15.3

10.9

6.5

(39.1)

26.9

N.A.

11.1

10.8

(3.5)

16.3

(6.1)

NΑ

1.0

(9.8)

N.A.

(4.8)

(22.1)

N.A.

2.8

8.4

31.8

6.6

17.2

14.4

14.8

N.A.

(37.7)

69.9

(18.0)

39.5

N.A.

(5.4)

26.7

9.7

(0.5)

8.4

126.5

Jan-14

(14.2)

(2.8)

(13.0)

1.5

(33.0)

24.6

(0.6)

12.5

N.A.

0.2

1.5

3.7

(0.0)

(3.7)

2.1

N.A.

(1.7)

1.8

4.7

2.8

(2.2)

(1.3)

N.A.

11.6

(0.4)

N.A.

78.3

0.6

8.0

5.9

5.0

1.0

5.0

2.7

46.7

(21.3)

16.6

18.0

10.0

N.A.

14.8

4.5

1.2

(2.1)

8.0

54.5

17.4

9	Banco A	١

As of

Jan-14

601,107

71,661

672,768

2,438,543

1,259,511

822,548

356,484

11,768

11,768

(2,284)

2,448,027

2,467,091

3,018,185

1,015,185

(301,103)

6,210,184

67,010

(8,464)

58,546

41,269

101,121

4,291

39,097

14,196

221,743

747,479

2,375,801

4,376,450

7,538,462

38,732

1,410

711,310

100,565

17,752

167,765

41,824

50,888

8,629,975

1,182,343

9,812,318

9,812,318

1,075

10,826

Feb-13

603,278

160,717

763,995

2.086.221

912,559

861,859

311,803

72,250

60,482

11,768

(2,216)

2,156,255

2,306,923

2,834,018

17,120

816,551

(266, 290)

5,708,321

72,680

(8,546)

64,134

39,933

5,029

49,979

11,174

216,980

9,126,552

600,536

2,338,483

3,770,287

6,744,849

898,285

69,049

25,546

50,778

41,990

7,962,812

1,163,741

9,126,552

132,316

35,542

110,616

137

BANCO AV VILLAS		











BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF FEBRUARY, 2014

INCOME STATEMENT	YTD		Growth (%)	Month		Growth (%)	
(Ps. Millions)	Feb-13	Feb-14	Feb-14 Vs. Feb- 13	Jan-14	Feb-14	Feb-14 Vs.	
INTEREST INCOME			13			Jan-13	
Interest on loans	129,407	130,019	0.5	64,671	65,348	1.0	
Interest on investment securities	36,347	16,820	(53.7)	7,263	9,557	31.6	
Interbank and overnight funds	1,840	390		223	167	(25.1)	
Financial leases		-	N.A.		107	N.A.	
Total Interest Income	167,593	147,230		72,158	75,072	4.0	
INTEREST EXPENSE	107,000	,	(,	- !		
Checking accounts	334	171	(48.9)	86	84	(2.4)	
Time deposits	22,043	17,035	(22.7)	8,261	8,774	6.2	
Saving deposits	15,325	14,451		7,410	7,040	(5.0)	
Total interest expense on deposits	37,703	31,656		15,758	15,898	0.9	
Borrowings from banks and others	746	542		272	270	(0.6)	
Interbank and overnight funds (expenses)	3,963	3,805		1,884	1,921	2.0	
Bonds		-	N.A.	- 1	-	N.A.	
Total interest expense	42,412	36,003	(15.1)	17,914	18,089	1.0	
Net Interest Income	125,181	111,227	(11.1)	54,244	56,983	5.1	
Provisions for loan and financial lease losses, accrued interest and other, net	36,016	22,358	(37.9)	10,182	12,176	19.6	
Recovery of charged-off assets	(2,896)	(3,541)	22.3	(1,638)	(1,903)	16.2	
Provision for investment securities, foreclosed assets and other assets	287	657	129.2	505	152	(70.0)	
Recovery of provisions for investments securities, foreclosed assets and other assets	(131)	(173)	32.3	(24)	(149)	516.5	
Total provisions, net	33,276	19,301	(42.0)	9,025	10,276	13.9	
Net interest income after provisions	91,905	91,926	0.0	45,219	46,708	3.3	
FEES AND OTHER SERVICES INCOME			!	!	-		
Commissions from banking services	24,652	26,291	6.6	13,565	12,726	(6.2)	
Branch network services	- [-	N.A.	- [-	N.A.	
Credit card merchant fees	2,444	2,768	13.3	1,472	1,296	(11.9)	
Checking fees	1,197	1,252	4.6	608	643	5.8	
Other	6,788	8,468	24.7	4,464	4,005	(10.3)	
Total fees and other services income	35,081	38,779	10.5	20,109	18,670	(7.2)	
Fees and other services expenses	10,333	11,523	11.5	5,850	5,672	(3.0)	
Fees and other services income, net	24,747	27,257	10.1	14,259	12,998	(8.8)	
OTHER OPERATING INCOME	i			i	-		
Foreign exchange (losses) gains, net	354	603	70.1	444	158	(64.4)	
Gains (losses) on derivative operations, net	(223)	(537)	140.5	(458)	(79)	(82.7)	
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.	
Dividend Income	-	-	N.A.	- i	-	N.A.	
Other	1	44	N.A.	44	1	(98.2)	
Total other operating income	132	110	(16.4)	30	80	162.6	
Total operating income	116,785	119,294	2.1	59,508	59,786	0.5	
OPERATING EXPENSES	Į.			į	-		
Salaries and employee benefits	25,263	25,429	0.7	12,557	12,873	2.5	
Bonus plan payments	115	257	122.9	94	163	73.4	
Termination payments	119	400	235.7	400	-	(100.0)	
Administrative and other expenses	44,129	42,306	(4.1)	21,567	20,739	(3.8)	
Insurance on deposit, net	3,356	3,805	13.4	1,875	1,931	3.0	
Charitable and other donation expenses	- <u>i</u>	-	N.A.	- i	- [N.A.	
Depreciation	3,260	2,882	(11.6)	1,447	1,435	(0.9)	
Goodwill amortization	- i	-	N.A.	- i	-	N.A.	
Total operating expenses	76,242	75,079	(1.5)	37,940	37,139	(2.1)	
Net operating income	40,543	44,214	9.1	21,568	22,646	5.0	
NON-OPERATING INCOME (EXPENSE)	!		!	!	-		
Other income	616	1,221	98.1	677	544	(19.7)	
Other expenses	1,088	1,939	78.2	642	1,297	102.2	
Non-operating income (expense), net	(472)	(718)		36	(754)	N.A.	
Income before income tax expense	40,071	43,497	8.5	21,604	21,893	1.3	
Income tax expense	13,997	14,696	5.0	7,553	7,143	(5.4)	
Net income	26,074	28,801		14,051	14,750		