





Corporate Presentation

October 2018





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Any forward-looking statement contained in this presentation reflects the current views of Grupo Aval with respect to future events, and it assumes no obligation to publicly update or revise these forward-looking statements for any reason, or to update the reasons why actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future, except as otherwise required by applicable law. The market and competitive position data, including market forecasts and statistical data, used throughout this presentation was obtained from internal surveys, market research, independent consultant reports, publicly available information, governmental agencies and industry publications. Although we have no reason to believe that any of this information or these reports are inaccurate in any material respect, we have not independently verified such data. Grupo Aval and its shareholders do not make any representation as to the accuracy of such information.

Consolidated Financial information of Grupo Aval for the years 2018, 2017, 2016, and 2015 has been prepared under IFRS as issued by IASB. Unconsolidated information of our subsidiaries, combined information of Grupo Aval and comparative disclosures of our financial and operating performance for the years 2018, 2017, 2016 and 2015 against that of our competitors in Colombia has been prepared under IFRS as applicable under Colombian regulations reported to the Superintendency of Finance. Comparative disclosures of our financial and operating performance against that of our competitors in Central America are based on public information available in each of the countries' financial superintendency. Unless otherwise indicated or the context otherwise requires, market share and other data comparing our performance and that of our competitors reflects the unconsolidated results of our banking subsidiaries, Sociedad Administradora de Fondos de Pensiones y Cesantías Porvenir S.A. ("Porvenir") and Corporación Financiera Colombiana S.A. ("Corficolombiana"). Aggregate or Combined data throughout this document pertaining to Grupo Aval reflects the summation of unconsolidated results of our banking subsidiaries. Grupo Aval has been granted the IR Recognition by the Colombian Securities Exchange (Bolsa de Valores de Colombia S.A). This is not a certification of the registered securities or the solvency of the issuer. Also, does not imply an opinion on the quality and accuracy of the content, it only denotes a verification of the existence of the information on the website of the issuer. When applicable, in this report we refer to billions as thousands of millions. Unless otherwise indicated, certain Colombian peso amounts are translated into U.S. dollars at the representative market rates as computed and certified by the Superintendency of Finance of Ps 2,930.80 as of June 30, 2018.

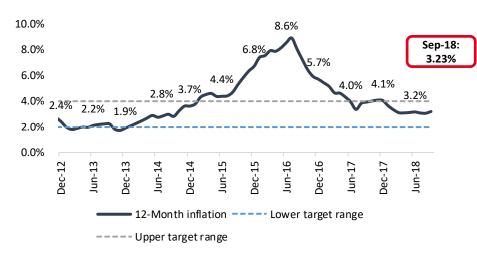


The Colombian economy's fundamentals are trending in the right direction (1/3)

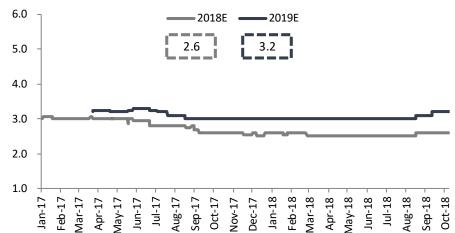


Source: DANE. Seasonally adjusted, constant prices of 2015 GDP

Inflation (%)

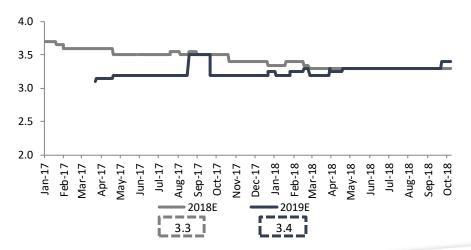






Source: Bloomberg Consensus

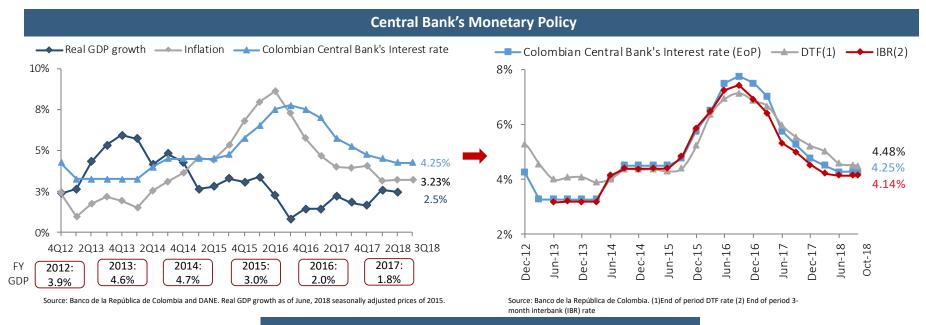
Inflation Expectations (%)



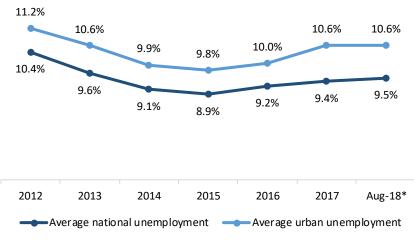
Grupo

Source: Banco de la República de Colombia, and DANE.

The Colombian economy's fundamentals are trending in the right direction (2/3)



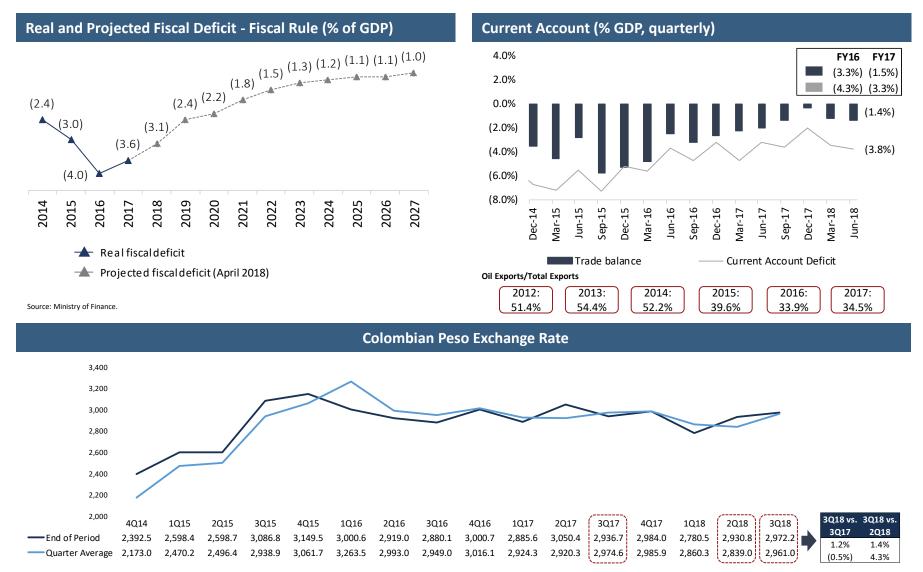
12-month Average Unemployment



Source: Banco de la República de Colombia. Urban unemployment defined as unemployment of 13 cities and their metropolitan areas *Average last twelve months from September 2017 to August 2018



The Colombian economy's fundamentals are trending in the right direction (3/3)

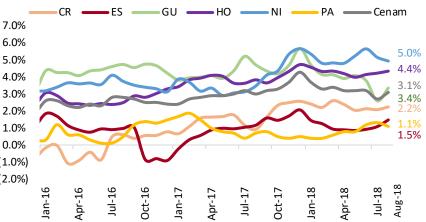


Source: Banco de la República de Colombia.



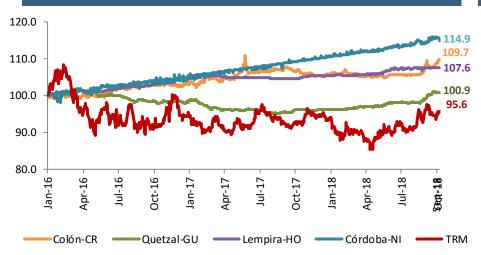
Central American countries continue to have a robust growth outlook, set to benefit from positive momentum in the US economy



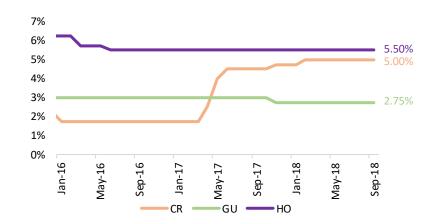


Source: IMF WEO Apr-18; (*) Aggregate growth of all the Central American countries

Source: SECMCA. CR: Costa Rica, ES: El Salvador, GU: Guatemala, HO: Honduras, NI: Nicaragua, PA: Panama.



Central Banks' Interest Rates



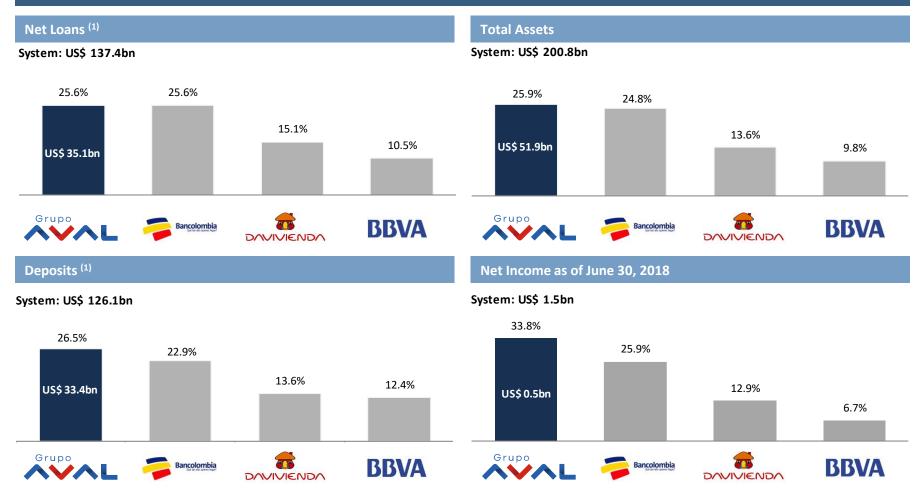
Grupo

Source: SECMCA. Guatemala interest rate as of Octuber 2018.

Regional Exchange Rates

Grupo Aval continues to be the leader in the Colombian market

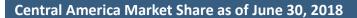
Combined Unconsolidated Market Shares of our Colombian Banks as of June 30, 2018

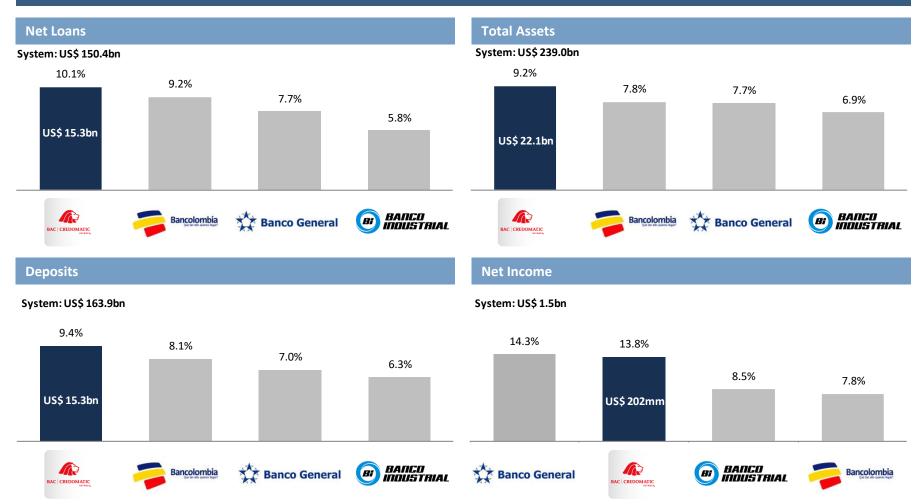


Source: Unconsolidated information under IFRS filed with the Colombian Superintendency of Finance and published monthly; as of June 30, 2018. System: Sum of banks. Grupo Aval is the sum of Banco de Bogotá, Banco de Occidente, Banco AV Villas. Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance of Ps 2,930.80 as of June 30, 2018. ⁽¹⁾ Figures refer to net loans and leases excluding interbank & overnight funds for comparative purposes; Deposits are calculated as checking accounts, and time deposits.



Through BAC Credomatic, Grupo Aval is the largest and one of the most profitable regional players in Central America

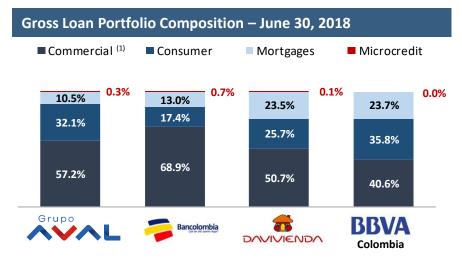


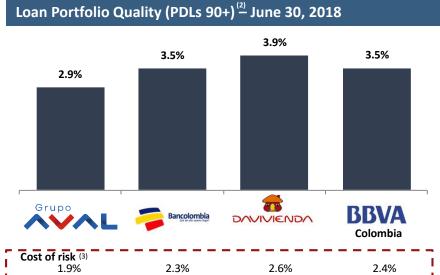


Source: Company filings. Calculated based on publicly disclosed data aggregated from the local superintendencies of Costa Rica, Honduras, El Salvador, Guatemala, Nicaragua and Panama. BAC Credomatic's net income reflects BAC Credomatic International's results, since it acts as the regional holding company in Panama. Market share is determined based on the sum of each bank's consolidated operations in the aforementioned countries. Bancolombia includes Banistmo (Panama), Bancolombia (Panama), Grupo Agromercantil (Guatemala) and Banco Agricola (Salvador).



Srupo Aval remains a strong competitor among its peers





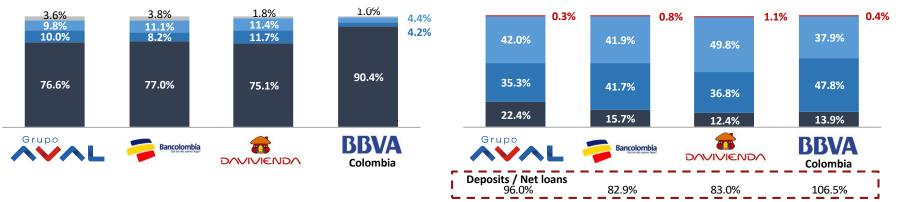
Funding Composition – June 30, 2018

■ Deposits ■ Borrowings from banks ■ Bonds ■ Interbank & Overnight funds



Checking accounts Savings deposits Time deposits

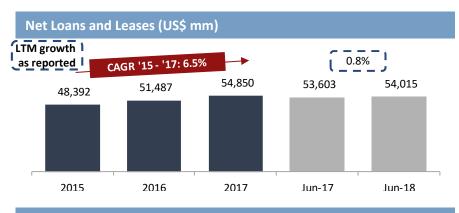




Source: Consolidated figures based on company filings as of June 30, 2018. Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance Ps 2,930.80 as of June 30, 2018. ⁽¹⁾ Excludes interbank & overnight funds and others; ⁽²⁾ PDLs 90+ as reported in consolidated figures, except for BBVA which refers to loan capital 90+ days past due for commercial, consumer and microcredit loans and 120+ days past due for mortgages, on an unconsolidated basis as reported to the Superintendence of Finance; ⁽³⁾ Calculated as 6-month Impairment loss net of recoveries of charged-off assets divided by Average gross loans (YTD) excluding interbank and overnight funds.

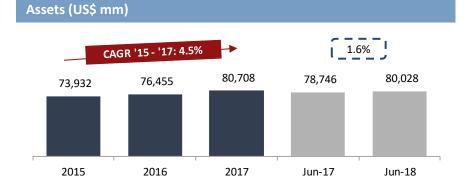


Srupo Aval's track record of consolidated results (1/2)

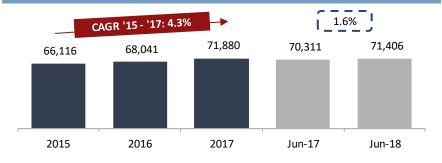


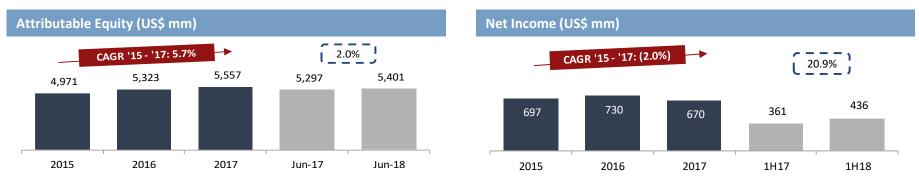
Deposits (US\$ mm)





Liabilities (US\$ mm)

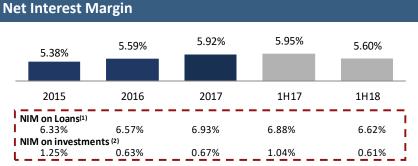




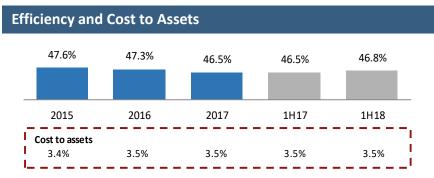
Source: Company filings. Consolidated results of Grupo Aval. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 2,930.80 as of June 30, 2018, to maintain comparability.



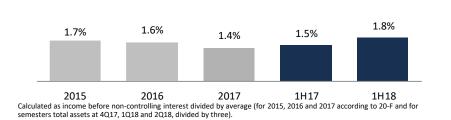
Service Aval's track record of consolidated results (2/2)



NIM calculated as Net interest income divided by total average interest-earning assets (for 2015, 2016 and 2017 according to 20-F and for semesters total interest-earning assets at 4Q17, 1Q18 and 2Q18, divided by three).



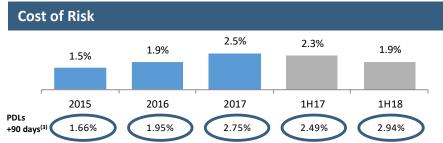
Efficiency and Cost to assets: Calculated as operating expenses before depreciation and amortization divided by total operating income for efficiency and divided by average total assets (for 2015, 2016 and 2017 according to 20-F and for semesters total assets at 4017, 1018 and 2018, divided by three) for cost to assets. Both calculations exclude the full wealth tax from operating expenses.



 26.1%
 26.2%
 26.4%
 26.6%
 26.8%

 2015
 2016
 2017
 1H17
 1H18

Fee Income ratio: net fee income divided by total operating income before net provisions excluding other operating income.



Cost of Risk: Impairment loss net of recoveries of charged-off assets divided by Average gross loans excluding interbank and overnight funds (for 2015, 2016 and 2017 according to 20-F and for semesters total assets at 4Q17, 1Q18 and 2Q18, divided by three).





Calculated as her income attributable to owners of the parent company divided by average equity attributable to owners of the parent company (for 2015, 2016 and 2017 according to 20-F and for semesters equity attributable to owners of the parent company at 4Q17, 1Q18 and 2Q18, divided by three).

Source: Company filings. ⁽¹⁾ Net Interest Income on Loans to Average loans and financial leases; ⁽²⁾ Net Interest income on fixed income securities, net trading income from equity and fixed income investment securities held for trading through profit or loss and on interbank and overnight funds to Average securities and Interbank and overnight funds; ⁽³⁾ PDLs +90 days include interest accounts receivable.



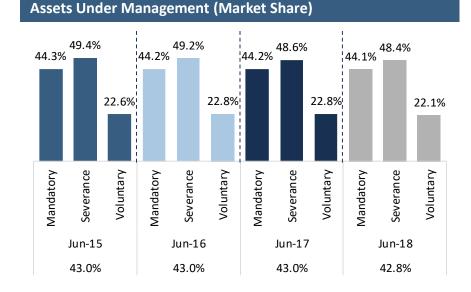
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ROAA

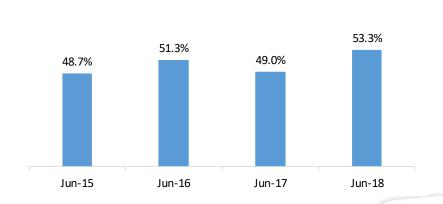
	Jun-15	Jun-16	Jun-17	Jun-18
Mandatory	24.2	26.7	32.0	35.1
Severance	1.6	1.7	2.0	2.1
Voluntary	1.0	1.1	1.2	1.3
Total AUMs (US\$ Bn)	26.8	29.5	35.2	38.6
Net Income (US\$ mm)*	53.8	64.2	81.5	61.8
ROAE ^{**}	25.8%	28.2%	30.4%	19.9%

Assets Under Management and profitability (US\$ Bn)

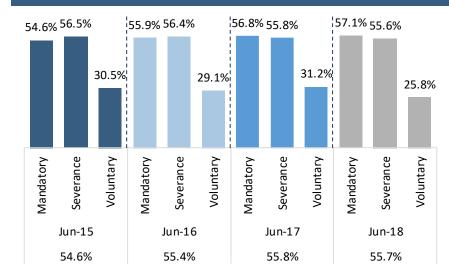
*Net income for the 6 period as of June-18. **Calculated as net income divided by average equity (7 months average equity for June-18)



Net Income (Market Share)



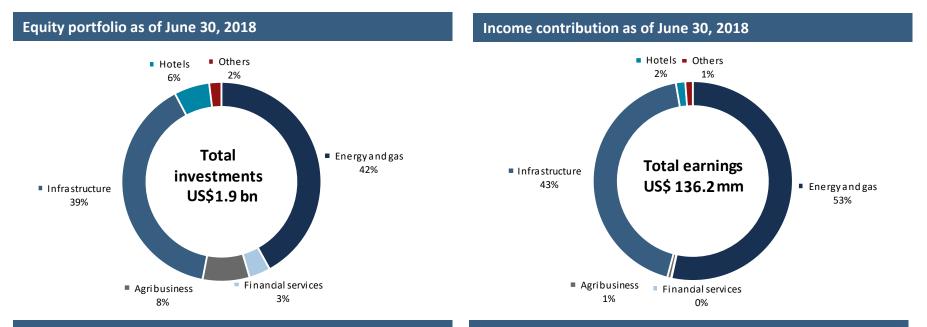
Affiliates to Pension Funds (Market Share)



Source: Superintendency of Finance, information compiled for private pension funds (AFP) only. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 2,930.80 as of June 30, 122018, to maintain comparability.

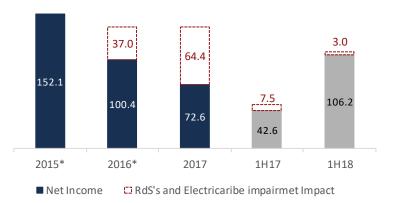


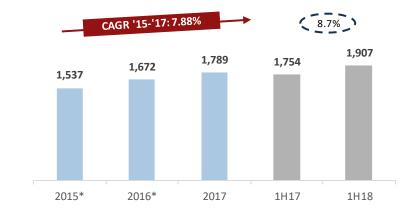
Corficolombiana invests in multiple industries reflecting the Colombian economy



Net Income (Consolidated)

Total Equity (Consolidated)







Source: Company filings. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 2,930.80 as of June 30, 2018, to maintain comparability. *Figures reflect the impact the NIC 27 and NIC 28 adoption. C C Last twelve months growth

Solution Grupo Aval's diverse sources of value generation

Key Figure	Key Figures US\$ mm (As of June 30, 2018)			Business Composition							
							By Assets – As of June 30, 2018				
							Geographic		Business		
	Banco de Bogoté	(1)	banco popular	Banco AV Villas	Corficolombiana	Grupo	Central America 29%		Pension funds 1%	Merchant Banking 9%	
Net Loans	34,848	9,009	6,068	3,469	927	54,015		Colombia			
Assets	49,678	12,616	8,012	4,450	7,325	80,028		71%	Commercialandro	etail banking 90%	
Deposits	33,348	8,558	5,738	3,448	1,356	51,849	By Net Income – Geographic	For the 6 n	nonths ended Jun Business	e 30, 2018	
Liabilities	43,687	11,192	7,087	3,935	5,418	71,406	Central America		Pension	Merchant	
Total equity ⁽²⁾	5,991	1,424	926	515	1,907	8,622	30%		funds 11%	Banking 11%	

Colombia 70%

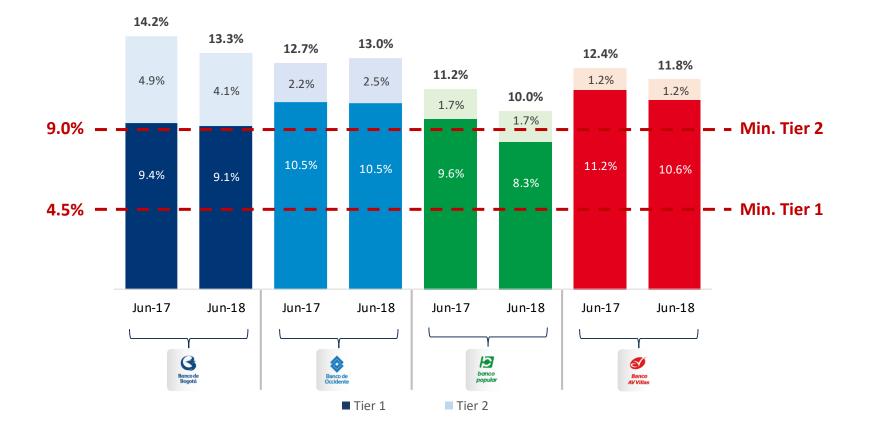
Source: Unaudited company filings under IFRS. (1) Companies that consolidate into Banco de Bogotá; (2) Includes attributable equity and minority interest; Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance of Ps 2,930.80 as of June 30, 2018.



Commercial and retail banking 78%

Necent evolution of our banks' consolidated solvency ratios

Consolidated Solvency Ratios of our Banks





Source: Consolidated figures based on company filings.

Combined financial information on Grupo Aval Acciones y Valores S.A. + Grupo Aval Limited

Combined Financial Statements

				IFRS ^(*)			
\$USD millions	2012	2013	2014	2015	2016	2017	Jun-18
Balance Sheet							
Cash and cash equivalents	816	1,022	770	234	190	225	274
Loans to subsidiaries	1,045	737	760	1,252	728	692	633
Equity Investments	3,778	4,243	5,720	5,646	6,091	6,461	6,289
Other Assets ⁽¹⁾	2,715	3,800	3,733	92	95	95	277
Total Assets	8,354	9,802	10,983	7,225	7,104	7,473	7,473
Accounts payable	108	119	141	140	141	142	304
Borrowings	393	-13	-7	136	245	179	179
Long term debt (Bonds)	1,847	1,847	1,811	1,804	1,255	1,391	1,391
Other liabilities	39	35	33	7	6	13	16
Total Liabilities	2,387	1,988	1,978	2,086	1,647	1,726	1,890
Total Shareholder's Equity	5,968	7,815	9,006	5,138	5,457	5,747	5,583
Liabilities + SH's Equity	8,354	9,802	10,983	7,225	7,104	7,473	7,473
Income Statement							
Net Income	520.3	538.1	774.0	751.2	789.0	682.8	437.9

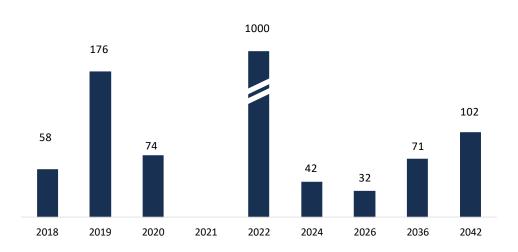
Source: Unaudited combined figures of Grupo Aval Acciones y Valores S.A. and Grupo Aval Limited as of June 30, 2018. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 2,930.80 as of June 30, 2018, to maintain comparability. (*) 2015 reflects restated figures due to the implementation of IAS 27 and IAS 28. ⁽¹⁾ Includes equity revaluation under COLGAAP



Grupo Aval Acciones y Valores S.A. + Grupo Aval Limited's combined debt profile (US\$ mm)

Combined Total Liquid Assets and Maturity Schedule of Combined Gross Debt as of June 30, 2018

Total liquid assets as of Jun-18				
Cash and cash equivalents	232.8			
Fixed income investments	41.4			
Callable Senior loans to subsidiaries	352.1			
Total liquid assets	626.3			



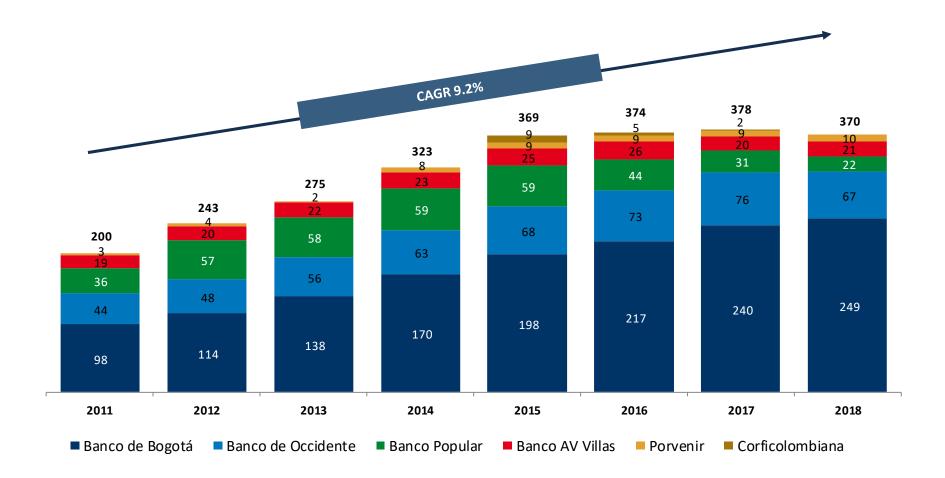
Evolution of Combined Key Ratios as of June 30, 2018

Debt service coverage and leverage ratios	2Q17	1Q18	2Q18	2Q18 vs. 1Q18	2Q18 vs. 2Q17
Double Leverage excl Senior Loans to Subs (1)	1.2x	1.2x	1.2x	-0.01	-0.01
Net debt / Core earnings (3)	2.6x	2.6x	3.0x	0.34	0.34
Net debt / Cash dividends (3)	3.3x	3.7x	3.5x	-0.14	0.18
Core Earnings / Interest Expense (2)	5.3x	5.5x	5.1x	-0.47	-0.18

Source: Unaudited combined figures of Grupo Aval Acciones y Valores S.A. and Grupo Aval Limited as of June 30, 2018. Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance Ps 2,930.80 as of June 30, 2018. (1) Double leverage is calculated as investments in subsidiaries at book value (excluding revaluations), subordinated loans to subsidiaries and goodwill as a percentage of shareholders' equity; (2) Core earnings are defined as annualized recurring cash flow from dividends, investments and net operating income. (3) Net debt is calculated as total gross debt minus cash and cash equivalents and fixed income investments.



Grupo Aval's Cash Dividend Income From Subsidiaries (US\$ mm)



Source: Grupo Aval filings. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 2,930.80 as of June 30, 2018, to maintain comparability



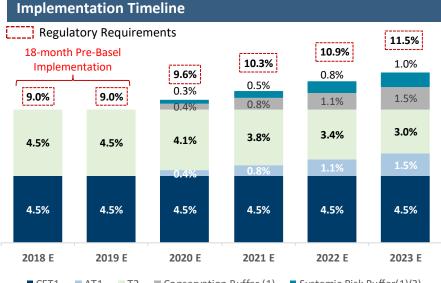
Basel III implementation in Colombia

Objective

Apply international capital adequacy standards in Colombia

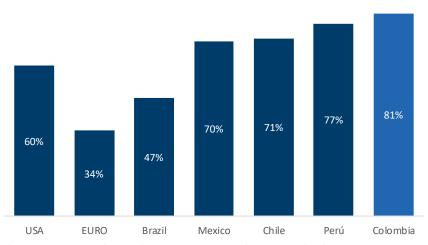
Main changes vs current capital adequacy regulations

- Implements capital adequacy buffers (conservation and systemic risk)
- Establishes specific buckets for Hybrids (AT1); 1.5% at the end of transition period
- Fully deducts intangibles in CET1
- Adjusts weighing of RWAs to international standards (applying the Standardised Approach and Counterparty Risk)
- Establishes capital contribution of OCI accounts, net income and capital reserves
- Implements "Leverage Ratio" as defined in Basel III (3% = (CET1+T2)/Exposure Measure)



■ CET1 ■ AT1 ■ T2 ■ Conservation Buffer (1) ■ Systemic Risk Buffer(1)(2) (1) Requires highest quality of capital

(2) Will only apply to systemic important Financial Institutions as defined by the Superintendency of Finance



This ratio is expected to go down to approximately 70% in Colombia

Overview of RWA / Total assets across regions



Source: Decree 1477 of 2018

