

## Monthly report of unconsolidated results of our banking operation in Colombia under Colombian Banking GAAP

#### May, 2012

#### Disclaimer

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These results are exclusively provided for informational purposes and contain the unconsolidated financial statements of our four Colombian banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas, together, the "Banks") as reported to the Superintendency of Finance, and the combined financial statements of the unconsolidated results of our Banks, which reflect approximately 80% of the consolidated results of Grupo Aval. These unconsolidated financial statements do not reflect the consolidation process of subsidiaries such as Corficolombiana, Porvenir or BAC Credomatic, are not intended to reflect the consolidated financial statements of Grupo Aval and are not necessarily indicative of the results for any other future interim period.

Even though, the information herein has not been audited, financial statements and other financial data included in this report is prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP."

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**BALANCE SHEET** 

(Ps. Millions)









Growth (%)

May-12 Vs.

May-12

As of

285,986

874,272

4,822,167

(2,152,825)

57,131,940

659,006

(70,157)

588,850

351,430

895,778

340,004

42,138

601,936

529,075

580,744

1,795,841

88,093,935

13,358,932

16,344,189

27,390,461

57,690,668

597,087

257,472

1,518,741

5,043,573

2,248,785

5,267,161

651,021

740,506

73,657,234

14,436,701

88,093,935

239,306

1,003,453

247,272

786,508

3,511,088

(1,978,883)

49,535,807

502,311

(52,717)

449,594

366,032

612,962

961,805

258,926

42,671

670,834

549,471

494,103

1,617,788

78,398,308

10,470,978

11,897,799

27,130,224

519,862

270,703

50,018,862

1,659,357

6,356,574

2,145,695

3,682,211

670,769

690,642

65,628,727

12,769,581

78,398,308

133,913

283,257

895,663

4,940,561

(2,174,840)

57,735,645

667,576

(72,038)

595,538

320.584

987,310

877,009

350,730

41,218

591,391

527,214

590,017

1,792,976

89,244,233

13,146,246

16,891,049

27,337,646

57,963,844

588,902

314,012

2,430,013

5,066,261

2,125,253

5,269,300

720,107

729,022

74,844,806

14,399,427

89,244,233

226,994

(1.0)

2.4

2.5

1.0

1.1

1.3

2.7

1.1

(8.8)

(1.6)

(2.1)

3.2

(2.2)

(1.8)

(0.4)

1.6

(0.2)

(1.6)

3.3

(0.2)

(1.4)

0.5

22.0

60.0

0.4

(5.1)

(5.5)

0.0

10.6

(1.6)

1.6

(0.3)

1.3

14.6

13.9

40.7

9.9

16.6

32.9

36.7

32.5

(12.4)

61.1

(8.8)

35.5

(3.4)

(11.8)

(4.1)

19.4

10.8

13.8

25.5

42.0

8.0

13.3

15.9

16.0

46.4

(20.3)

69.5

(1.0)

7.4

5.6

14.0

12.8

13.8

43.1

#### **GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF MAY, 2012**

(r 3. ivillions)	IVIQY-11	Αρι-12	IVIGY-12	Vs. Apr-12	May-11
ASSETS		!			
CASH AND CASH EQUIVALENTS		i	i		
Cash and due from banks	3,777,349	4,365,776	5,566,867	27.5	47.4
Interbank and overnight funds	431,868	1,106,939	773,310	(30.1)	79.1
Total Cash and cash equivalents	4,209,217	5,472,715	6,340,178	15.9	50.6
INVESTMENT SECURITIES		į	j		
Debt securities	11,383,100	11,152,517	10,918,539	(2.1)	(4.1)
Trading	2,214,912	2,006,658	2,034,573	1.4	(8.1)
Available for Sale	6,246,333	6,150,672	5,926,148	(3.7)	(5.1)
Held to maturity	2,921,855	2,995,187	2,957,818	(1.2)	1.2
Equity securities	7,248,788	7,610,389	7,578,792	(0.4)	4.6
Trading	38,300	33,464	33,481	0.1	(12.6)
Available for Sale	7,210,488	7,576,925	7,545,311	(0.4)	4.6
Allowance	(2,788)	(2 <i>,</i> 875)	(2,909)	1.2	4.3
Total investment securities, net	18,629,100	18,760,031	18,494,423	(1.4)	(0.7)
LOANS AND FINANCIAL LEASES		i			
Commercial loans	32,932,770	36,797,563	37,037,029	0.7	12.5
Consumer loans	14,037,052	16,504,777	16,753,974	1.5	19.4

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

**Total liabilities** 

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Microcredit

Mortgage Ioans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

**Total assets** 

LIABILITIES **DEPOSITS** 

Other

Bonds

Other assets, net











## GRUPO AVAL ACCIONES Y VALORES S.A. COMBINED FINANCIAL STATEMENTS AS OF MAY, 2012

INCOME STATEMENT	YTD			Мо	Growth (%)	
(Ps. Millions)	May-11	May-12	LTM	Apr-12	May-12	May-12 Vs. Apr-12
INTEREST INCOME						
Interest on loans	1,967,915	2,593,434	31.8	528,413	537,899	1.8
Interest on investment securities	330,606	323,389	(2.2)	71,675	50,438	(29.6)
Interbank and overnight funds	25,522	58,310	128.5	12,509	7,403	(40.8)
Financial leases	143,601	218,745	52.3	45,238	45,897	1.5
Total Interest Income	2,467,643	3,193,879	29.4	657,835	641,637	(2.5)
INTEREST EXPENSE		ļ				
Checking accounts	15,580	46,083	195.8	10,710	10,944	2.2
Time deposits	190,078	374,048	96.8	79,930	81,665	2.2
Saving deposits	291,966	463,529	58.8	94,245	90,463	(4.0)
Total interest expense on deposits	497,624	883,660	77.6	184,885	183,073	(1.0)
Borrowings from banks and others	66,419	92,461	39.2	18,190	17,722	(2.6)
Interbank and overnight funds (expenses)	25,248	29,909	18.5	5,078	12,131	138.9
Bonds	114,724	157,157	37.0	31,537	31,436	(0.3)
Total interest expense	704,015	1,163,188	65.2	239,689	244,361	1.9
Net Interest Income	1,763,628	2,030,691	15.1	418,146	397,275	(5.0)
Provisions for loan and financial lease losses, accrued interest and other, net	289,183	339,971	17.6	72,786	64,502	(11.4)
Recovery of charged-off assets	(66,932)	(54,795)	(18.1)	(10,196)	(11,003)	
Provision for investment securities, foreclosed assets and other assets	14,871	11,075	(25.5)	1,941	1,188	(38.8)
Recovery of provisions for investments securities, foreclosed assets and other assets	(8,286)	(3,350)	(59.6)	(607)	(776)	27.8
Total provisions, net	228,836	292,903	28.0	63,924	53,910	(15.7)
Net interest income after provisions	1,534,792	1,737,788	13.2	354,222	343,366	(3.1)
FEES AND OTHER SERVICES INCOME	_,,	, ,		,,,,,,	5 .5,5 5 5	(5)
Commissions from banking services	363,863	368,031	1.1	74,126	78,957	6.5
Branch network services	10,157	12,348	21.6	2,232	2,180	(2.3)
Credit card merchant fees	58,902	60,991	3.5	12,067	12,216	1.2
	29,150	30,720	5.4	6,108	6,369	4.3
Checking fees					-	
Other Table 10 and 10 a	30,499	33,574 <b>505,663</b>	10.1 <b>2.7</b>	5,738	6,742 <b>106,464</b>	17.5 <b>6.2</b>
Total fees and other services income	492,572			100,271		
Fees and other services expenses	125,081	135,657	8.5 <b>0.7</b>	26,403	26,815	1.6
Fees and other services income, net	367,491	370,006	0.7	73,868	79,649	7.8
OTHER OPERATING INCOME	(7.5.000)	(50.700)	(0.6)	(25.470)	05.070	(400 =)
Foreign exchange (losses) gains, net	(76,090)	(68,793)	(9.6)	(25,179)	85,278	(438.7)
Gains (losses) on derivative operations, net	84,357	109,426	29.7	33,547	(74,645)	
Gains on sales of investments in equity securities, net	3,683	(2)			<del>-</del>	N.A.
Dividend Income	352,977	363,587	3.0	74,138	45,471	(38.7)
Other	60,788	71,405	17.5	14,069	14,022	(0.3)
Total other operating income	425,715	475,622	11.7	96,576	70,126	(27.4)
Total operating income	2,327,999	2,583,417	11.0	524,666	493,141	(6.0)
OPERATING EXPENSES	!	!		!		
Salaries and employee benefits	432,290	468,459	8.4	94,788	96,646	2.0
Bonus plan payments	14,416	16,149	12.0	3,042	2,740	(9.9)
Termination payments	3,131	2,722	(13.1)	395	413	4.6
Administrative and other expenses	646,970	716,582	10.8	158,706	137,338	(13.5)
Insurance on deposit, net	59,040	68,532	16.1	20,061	7,388	(63.2)
Charitable and other donation expenses	8,599	3,811	(55.7)	2,660	391	(85.3)
Depreciation	79,445	87,432	10.1	17,603	17,700	0.6
Goodwill amortization	8,707	9,305	6.9	1,861	1,861	0.0
Total operating expenses	1,252,598	1,372,991	9.6	299,116	264,477	(11.6)
Net operating income	1,075,401	1,210,426	12.6	225,550	228,664	1.4
NON-OPERATING INCOME (EXPENSE)						
	89,785	99,743	11.1	46,601	11,922	(74.4)
Other Income		25,169	(3.2)	4,905	4,705	(4.1)
Other income Other expenses	26.011		()	.,		
Other expenses	26,011 <b>63,774</b>		16.9	41.696	7.217	(82.7)
Other expenses Non-operating income (expense), net	63,774	74,574	16.9 12.8	41,696 267.246	7,217 235.881	
Other expenses			16.9 12.8 11.3	41,696 <b>267,246</b> 75,812	<b>7,217 235,881</b> 69,591	(82.7) (11.7) (8.2)











#### **BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MAY, 2012**

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

**Estimated Liabilities** 

Other liabilities

Total liabilities

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Savings deposits

Goodwill, net

**Total assets** 

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

Total deposits

Other assets, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

BALANCE SHEET		As of			Growth (%)		
(Ps. Millions)	May-11	Apr-12	May-12	May-12 Vs. Apr-12	May-12 Vs. May-11		
ASSETS		!		!			
CASH AND CASH EQUIVALENTS		i		i			
Cash and due from banks	1,402,756	2,035,118	2,845,530	39.8	102.9		
Interbank and overnight funds	221,256	128,013	244,947	91.3	10.7		
Total Cash and cash equivalents	1,624,013	2,163,131	3,090,477	42.9	90.3		
INVESTMENT SECURITIES		i		i			
Debt securities	4,942,425	5,077,360	4,895,981	(3.6)	(0.9)		
Trading	431,179	559,239	420,433	(24.8)	(2.5)		
Available for Sale	3,159,614	3,073,106	3,030,721	(1.4)	(4.1)		
Held to maturity	1,351,633	1,445,015	1,444,827	(0.0)	6.9		
Equity securities	5,732,074	5,999,849	6,024,911	0.4	5.1		
Trading	-	- [	-	N.A.	N.A.		
Available for Sale	5,732,074	5,999,849	6,024,911	0.4	5.1		
Allowance	(729)	(699)	(727)	3.9	(0.4)		
Total investment securities, net	10,673,770	11,076,510	10,920,166	(1.4)	2.3		
LOANS AND FINANCIAL LEASES		į		į			
Commercial loans	19,384,610	21,505,316	21,605,025	0.5	11.5		
Consumer loans	4,447,489	5,340,880	5,416,952	1.4	21.8		
Microcredit	201,243	245,089	243,346	(0.7)	20.9		
Mortgage loans	55,935	68,437	74,646	9.1	33.5		
Financial leases	504,493	1,025,653	1,074,648	4.8	113.0		
Allowance for loans and financial leases losses	(804,187)	(890,398)	(898,017)	0.9	11.7		
Total loans and financial leases, net	23,789,583	27,294,978	27,516,601	0.8	15.7		
Interest accrued on loans and financial leases	249,783	330,439	336,093	1.7	34.6		
Allowance on Interest accrued on loans and financial leases	(24,063)	(36,193)	(36,911)	2.0	53.4		
Interest accrued on loans and financial leases, net	225,720	294,246	299,182	1.7	32.5		

286,953

189,907

486,767

19,102

303,323

522,937

201,393

843,300

39,166,768

5,065,939

6,335,962

12,854,161

24,483,578

227,516

202,699

1,000,126

3,987,440

58,384

982,913

482,245

215,105

216,870

31,629,360

7,537,408

39,166,768

296,394

508,256

312,331

18,502

278,007

503,819

218,491

947,276

43,911,941

7,376,834

9,098,000

11,683,794

28,407,907

249,280

208,768

983,050

110,548

2,727,325

1,090,888

1,478,552

227,230

246,502

35,480,771

8,431,170

43,911,941

263,516

473,652

312,245

18,282

272,652

502,075

221,861 937,668

44,828,375

7,288,437

9,679,498

256,517

245,513

1,086,526

2,742,249

117,327

996,991

271,983

232,698

36,435,284

8,393,090

44,828,375

1,520,691

11,996,854

29,221,306

(11.1)

(6.8)

(0.0)

N.A.

(1.2)

(1.9)

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(31.2)

101.0

215.3

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7.3 15.2

11.4

14.5

1.4

(10.1)

Total investment securities net	10 673 770	11 076 510
Allowance	(729)	(699)
Available for Sale	5,732,074	5,999,849
Trading	-	- <u>i</u>
Equity securities	5,732,074	5,999,849
Held to maturity	1,351,633	1,445,015
Available for Sale	3,159,614	3,073,106
Trading	431,179	559,239
Debt securities	4,942,425	5,077,360
INVESTMENT SECURITIES		i











## BANCO DE BOGOTÁ UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012

INCOME STATEMENT	YTD			Moı	nth	Growth (%)	
(Ps. Millions)	May-11	May-12	LTM	Apr-12	May-12	May-12 Vs. Apr-12	
INTEREST INCOME							
Interest on loans	852,394	1,187,717	39.3	243,191	246,309	1.3	
Interest on investment securities	150,812	143,680	(4.7)	28,640	19,945	(30.4)	
Interbank and overnight funds	10,821	26,791	147.6	5,243	4,151	(20.8)	
Financial leases	16,553	41,612				4.9	
Total Interest Income	1,030,581	1,399,799	35.8	285,802	279,562	(2.2)	
INTEREST EXPENSE	ļ						
Checking accounts	11,568	34,569	198.8	8,524	8,082	(5.2)	
Time deposits	98,449	205,522	108.8	43,185	45,512	5.4	
Saving deposits	139,882	213,106	52.3	43,011	39,973	(7.1)	
Total interest expense on deposits	249,899	453,197	81.4	94,720	93,566	(1.2)	
Borrowings from banks and others	30,842	39,160	27.0	7,383	7,573	2.6	
Interbank and overnight funds (expenses)	13,831	11,505	(16.8)	2,597	6,726	159.0	
Bonds	33,840 40,999 21.2						
Total interest expense	328,412	544,862	65.9	112,649	115,691	2.7	
Net Interest Income	702,169	854,938	21.8	173,153	163,871	(5.4)	
Provisions for Ioan and financial lease losses, accrued interest and other, net	120,414	138,716	15.2	30,469	26,703	(12.4)	
Recovery of charged-off assets	(15,859)	(16,299)	2.8	(3,238)	(3,562)	10.0	
Provision for investment securities, foreclosed assets and other assets	7,063	3,413	(51.7)	648	19	(97.1)	
Recovery of provisions for investments securities, foreclosed assets and other assets	(2,663)	(422)	(84.2)	(41)	(100)	143.2	
Total provisions, net	108,955	125,408	15.1	27,837	23,060	(17.2)	
Net interest income after provisions	593,214	729 <i>,</i> 530	23.0	145,316	140,812	(3.1)	
FEES AND OTHER SERVICES INCOME							
Commissions from banking services	208,757	213,068	2.1	43,600	44,632	2.4	
Branch network services	10,107	12,298	21.7	2,222	2,170	(2.3)	
Credit card merchant fees	21,022	22,926	9.1	4,515	4,571	1.2	
Checking fees	17,531	16,575	(5.4)	3,505	3,359	(4.1)	
Other	2,009	1,832	(8.8)	348	305	(12.3)	
Total fees and other services income	259,425	266,700	2.8	54,189	55,038	1.6	
Fees and other services expenses	53,500	56,765		11,117	10,556	(5.0)	
Fees and other services income, net	205,925	209,935	1.9	43,072	44,481	3.3	
OTHER OPERATING INCOME	!			!			
Foreign exchange (losses) gains, net	(71,245)	(75,898)		(24,374)	73,198	(400.3)	
Gains (losses) on derivative operations, net	69,105	104,610	51.4	29,662	(65,494)	(320.8)	
Gains on sales of investments in equity securities, net	-	-	N.A.	-	-	N.A.	
Dividend Income	250,857	271,556	8.3	72,699	45,471	(37.5)	
Other	932	1,012	8.6	185	207	11.9	
Total other operating income	249,649	301,280	20.7	78,172	53,381	(31.7)	
Total operating income	1,048,788	1,240,745	18.3	266,560	238,674	(10.5)	
OPERATING EXPENSES							
Salaries and employee benefits	170,966	188,192	10.1	37,748	38,787	2.8	
Bonus plan payments	4,293	5,244	22.1	1,320	507	(61.6)	
Termination payments	258	755	192.8	61	50	(17.3)	
Administrative and other expenses	296,577	327,785	10.5	79,161	58,355	(26.3)	
Insurance on deposit, net	28,086	33,073	17.8	12,803	192	(98.5)	
Charitable and other donation expenses	1,497	1,387	(7.4)	1,385	0	(100.0)	
Depreciation	17,609	18,579	5.5	3,699	3,733	0.9	
Goodwill amortization	8,161	8,724	6.9	1,745	1,745	0.0	
Total operating expenses	527,447	583,738	10.7	137,920	103,370	(25.1)	
Net operating income	521,341	657,008	26.0	128,639	135,305	5.2	
NON-OPERATING INCOME (EXPENSE)							
Other income	42,238	42,528	0.7	24,538	5,433	(77.9)	
Other expenses	8,562	9,049	5.7	2,107	1,962	(6.9)	
Non-operating income (expense), net	33,676	33,479	(0.6)	22,432	3,471		
Income before income tax expense	555,017	690,486	24.4	151,071	138,776	(8.1)	
Income tax expense	137,020	167,708		36,411	36,197	(0.6)	
Net income	417,997	522,779	25.1	114,660	102,578	(10.5)	



(Ps. Millions)

Trading

Trading

Allowance

CASH AND CASH EQUIVALENTS

Cash and due from banks

**INVESTMENT SECURITIES** Debt securities

Available for Sale

Held to maturity

Available for Sale

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

Other assets, net

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

**Total liabilities** 

LOANS AND FINANCIAL LEASES

Equity securities

Interbank and overnight funds

Total Cash and cash equivalents

**ASSETS** 



May-11

873,840

136,873

1,010,714

2,596,111

981,009

936,487

678,615

1,055,119

1,055,119

3,651,230

7,688,384

2,506,852

2,772,647

12,424,144

(543,739)

103,792

(13,986)

89,806

78,213

346,976

227,587

258,609

150,638

26,534

151,927

290,652

18,716,920

3,800,204

1,774,756

5,636,203

11,404,101

192,938

67,002

59,992

37,225

524,004

123,192

127,643

16,068,621

2,648,299

18,716,920

1,799,966

1,925,495

9,890

Apr-12

981,694

458,042

1,439,736

2,412,670

840,607

891,242

680,821

1,132,177

1,132,177

3.544.847

8,544,918

2,936,921

3,507,897

(594,665)

142,099

(17,283)

124,816

52,993

353,999

333,048

339,598

138,561

11,278

25,256

202,333

323,885

21,285,420

3,819,424

2,777,663

6,604,409

13.442.712

241,216

47,422

82,185

73,131

500,340

127,187

122,153

18,171,349

3,114,070

21,285,420

2,133,651

1,642,568

14,395,071



May-12

s. Apr-12

45.3

(32.9)

20.4

(3.3)

3.5

(8.4)

(5.0)

(3.4)

N.A.

(3.4)

(3.3)

0.5

1.4

N.A.

N.A.

1.8

0.9

1.0

(0.1)

5.3

(0.8)

5.2

5.3

(5.3)

3.2

(3.0)

(0.4)

(0.5)

4.7

3.6

1.6

1.7

(0.2)

(5.8)

(3.2)

(2.5)

42.4

822.2

2.4

(31.9)

0.9

(1.9)

14.0

(5.6)

1.9

(0.2)

1.6

N.A.

May-12 Vs

May-11

63.2

124.7

71.5

(10.1)

(11.3)

(12.8)

(4.7)

3.7

N.A.

3.7

N.A.

(6.1)

11.6

18.8

N.A.

N.A.

28.8

10.4

17.0

36.8

30.1

37.9

(28.7)7.5

38.6

35.5

10.6

(8.4)

(5.3)

39.4

15.5

15.6

2.2

56.2

10.4

21.0

15.0

8.0

(12.7)

33.8

(3.7)

16.3

17.7

(9.7)

15.3

17.4

15.6

1,163.3

	Banco de Bogotá		Banco AV Villas			Banco	de Occidente
		CCIDENTE DATED FIN	ATEMENT	'S AS OF MAY, 2012			
BAL A	NCE SH	FFT			As of		Growth (%)

BANCO DE OCCIDENTE	
UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MAY, 2012	

Banco de Bogotá	Benco AV Villas			Banco de Occidente
BANCO DE OCCI UNCONSOLIDAT	IAL STATEMENT	TS AS OF MAY, 2012		
<b>BALANCE SHEET</b>			As of	Growth (%)

Banco de Bogotá		Banco AV Villas			4	Banco de Occident
BANCO DE O	ANCIAL STA	ATEMENTS AS	OF MAY. 2012			

	Banco de Occidente
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May-12

1,426,126

1,733,623

2,333,332

870,216

816,221

646,895

1,093,751

1,093,751

3,427,083

8,583,756

2,979,080

3,570,334

14,532,938

(600,231)

141,995

(18, 197)

123,798

55,732

372,902

315,365

350,328

10,936

25,140

211,801

335,595

21,633,277

3,884,865

2,771,450

6,220,376

13,110,174

233,483

67,542

757,875

49,814

504,738

145,046

115,293

18,525,324

3,107,953

21,633,277

2,093,651

1,681,191

138,036

307,497

Banco de Bogotá		Banco AV Villas
RANCO DE O	CCIDENTE	

|--|

	Banco de Occidente
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## BANCO DE OCCIDENTE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012

INCOME STATEMENT	ΥT	TD		Mo	nth	Growth (%)
(Ps. Millions)	May-11	May-12	LTM	Apr-12	May-12	May-12 Vs. Apr-12
INTEREST INCOME						,
Interest on loans	401,805	547,676	36.3	111,819	113,634	1.6
Interest on investment securities	59,600	57,207	(4.0)	11,067	11,920	7.7
Interbank and overnight funds	9,934	20,202	103.4	4,870	1,933	(60.3)
Financial leases	115,067	162,506	41.2	33,490	33,662	0.5
Total Interest Income	586,406	787,590	34.3	161,247	161,150	(0.1)
INTEREST EXPENSE						, i
Checking accounts	2,751	3,478	26.4	761	786	3.2
Time deposits	29,079	63,075	116.9	14,497	14,282	(1.5)
Saving deposits	60,155	113,798	89.2	23,903	23,731	(0.7)
Total interest expense on deposits	91,985	180,351	96.1	39,161	38,800	(0.9)
Borrowings from banks and others	28,983	35,272	21.7	7,020	6,501	(7.4)
Interbank and overnight funds (expenses)	4,305	6,135	42.5	240	2,018	739.6
Bonds	45,194	66,879	48.0	13,558	13,732	1.3
Total interest expense	170,466	288,637	69.3	59,979	61,051	1.8
Net Interest Income	415,940	498,953	20.0	101,267	100,099	(1.2)
Provisions for loan and financial lease losses, accrued interest and other, net	94,542	107,307	13.5	18,400	21,046	14.4
Recovery of charged-off assets	(26,163)	(19,190)	(26.7)	(4,156)	(4,729)	13.8
Provision for investment securities, foreclosed assets and other assets	4,955	5,191	4.8	890	895	0.6
Recovery of provisions for investments securities, foreclosed assets and other assets	(3,066)	(1,361)	(55.6)	(20)	(281)	1,285.6
Total provisions, net	70,268	91,946	30.9	15,114	16,931	12.0
Net interest income after provisions	345,672	407,007	17.7	86,153	83,168	(3.5)
FEES AND OTHER SERVICES INCOME						
Commissions from banking services	62,041	63,359	2.1	12,562	15,373	22.4
Branch network services	-	-	N.A.	-	-	N.A.
Credit card merchant fees	31,845	30,794	(3.3)	6,123	6,199	1.2
Checking fees	9,917	9,308	(6.1)	1,679	1,992	18.6
Other	11,320	12,796	13.0	1,518	2,583	70.1
Total fees and other services income	115,123	116,256	1.0	21,883	26,146	19.5
Fees and other services expenses	39,583			8,111	9,051	11.6
Fees and other services income, net	75,540	72,243	(4.4)	13,772	17,095	24.1
OTHER OPERATING INCOME						
Foreign exchange (losses) gains, net	(2,409)		(444.6)	(480)		(2,324.3)
Gains (losses) on derivative operations, net	14,465	4,192	(71.0)	3,657	(8,579)	
Gains on sales of investments in equity securities, net	3,685	-	(100.0)	-	-	N.A.
Dividend Income	79,954	67,391	(15.7)	799	0	(100.0)
Other	59,238	69,837	17.9	13,775	13,701	(0.5)
Total other operating income	154,933	149,724		17,752		
Total operating income	576,145	628,973	9.2	117,677	116,059	(1.4)
OPERATING EXPENSES	442.242	424424	0.5	25.240	25.575	4.3
Salaries and employee benefits	113,313		9.5	25,248	-	1.3
Bonus plan payments	7,334	7,838	6.9	1,577	1,551	(1.6)
Termination payments	1,534		9.0	334	334	(0.0)
Administrative and other expenses	147,421	161,223	9.4	33,086	33,479	1.2
Insurance on deposit, net	13,516		19.0	3,308	3,228	(2.4)
Charitable and other donation expenses	3,042			701		
Depreciation	45,614	· ·	15.2	10,640		0.6
Goodwill amortization	546	581	6.4	116	116	0.0
Total operating expenses	332,320	365,456		75,011		
Net operating income NON-OPERATING INCOME (EXPENSE)	243,825	263,517	8.1	42,665	40,797	(4.4)
,	42.225	44.000	24.5	6746	4 47-	(02.6)
Other income	12,225		21.6	6,746		(82.6)
Other expenses	6,297		24.3	1,359		(31.3)
Non-operating income (expense), net	5,928 249,753			5,387 48,052		
Income before income tax expense Income tax expense				48,052 17,667		
	59,701		17.3		14,516	(17.8)
Net income	190,052	200,518	5.5	30,385	26,523	(12.7)





Cash and due from banks

Interbank and overnight funds

Total Cash and cash equivalents

**INVESTMENT SECURITIES** Debt securities

Available for Sale

Available for Sale

Commercial loans

Consumer loans

Mortgage loans

Financial leases

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

Total assets

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

Other assets, net Reappraisal of assets

Microcredit

Total investment securities, net

Total loans and financial leases, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

Allowance for loans and financial leases losses

Interest accrued on loans and financial leases

Interest accrued on loans and financial leases, net

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Total liabilities and shareholders' equity

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Estimated Liabilities

Other liabilities

Total liabilities

LOANS AND FINANCIAL LEASES

Held to maturity

Equity securities

Trading

Trading

Allowance







938,393

466,779

1,405,172

1,817,391

1,090,175

552,298

466,639

433,343

2,284,030

4,558,849

5,726,388

17,997

88,232

288,616

(411,140)

123,948

114,404

(9,544)

1,053

406

8,641

132,295

128,388

353,263

14,927,482

1,656,961

2,125,687

5,805,780

9,657,249

68,821

1,282

22,000

549,248

34,230

510,276

229,297

333,675

12,992,215

1,935,268

14,927,482

1,654,958

99,978

130,909

10,268,943

33,296

174,919

1,117,604

1,121,560

2,229,261

1,388,831

250,406

590,023

449,877

38,138

411,739

2,679,138

3,969,638

5,065,917

24,698

94,533

233,948

(369,903)

9,018,830

99,871

(8,065)

91,806

40,209

123,321

866

317

9,017

157,461

109,019

327,695

13,679,239

1,147,516

1,788,351

5,762,546

8,761,876

365,039

320,133

21,638

507,961

258,941

304,375

11,940,810

1,738,429

13,679,239

1,400,000

63,463

848

3,955



808,124

112,436

920,560

1,818,612

261,054

1,008,857

548,701

448,406

33,313

415,093

2,267,018

4,679,615

5,799,643

17,637

88,835

295,580

(420,790)

126,237

116,610

97,309

131,344

(9,627)

913

401

8,403

129,020

124,065

350,930

14,607,094

1,480,550

2,130,835

5,660,494

9,337,732

65,852

35,467

38,300

484,403

233,065

343,381

12,673,543

1,933,551

14,607,094

1,654,958

545,282

957

10,460,521

(13.9)

(75.9)

(34.5)

0.1

49.2

(7.5)

(0.7)

(3.9)

0.1

(4.2)

(0.7)

2.6

1.3

(2.0)

0.7

2.4

2.3

1.9

1.8

0.9

1.9

(13.3)

(2.7)

0.3

(1.2)

(2.8)

(2.5)

N.A.

(3.4)

(0.7)

(2.1)

(10.6)

0.2

(2.5)

(4.3)

(3.3)

(25.4)

61.2

(0.7)

11.9

(5.1)

1.6

2.9

(2.5)

(0.1)

(2.1)

N.A.

(27.7)2,742.7

(17.9)

(18.4)

(27.4)

(7.0)

(0.3)

(12.7)

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N.A.

(15.4)

17.9

14.5

(28.6)

(6.0)

26.3

13.8

16.0

26.4

19.4

27.0

5.4

6.5

26.7

(6.8)

(18.1)

N.A.

13.8

7.1

6.8

29.0

19.2

(1.8)

3.8

6.6

12.9

(90.3)

70.3

77.0

(4.6)

18.2

(10.0)

12.8

6.1

11.2

6.8

142.0

4.3

Bonco de Bonco de Bonco de Bogota Decidente		4			
BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MAY, 2012					
BALANCE SHEET		As of		Grow	rth (%)
(Ps. Millions)	May-11	Apr-12	May-12	May-12 Vs. Apr-12	May-12 V May-11
ASSETS			!	1	
CASH AND CASH EQUIVALENTS				i	











## BANCO POPULAR UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012

INCOME STATEMENT	YTC	)		Mon	th	Growth (%)
(Ps. Millions)	May-11	May-12	LTM	Apr-12	May-12	May-12 Vs. Apr-12
INTEREST INCOME						
Interest on loans	478,190	569,450	19.1	115,249	116,636	1.2
Interest on investment securities	65,867	67,272	2.1	21,042	8,278	(60.7)
Interbank and overnight funds	2,933	8,177	178.8	2,293	1,159	(49.5)
Financial leases	11,980	14,628	22.1	3,019	3,078	1.9
Total Interest Income	558,970	659,527	18.0	141,603	129,150	(8.8)
INTEREST EXPENSE		!		!	!	
Checking accounts	1,043	7,388	608.1	1,281	1,959	52.9
Time deposits	28,123	53,254	89.4	11,605	11,227	(3.3)
Saving deposits	74,101	101,286	36.7	20,023	19,181	(4.2)
Total interest expense on deposits	103,267	161,928	56.8	32,910	32,367	(1.7)
Borrowings from banks and others	4,153	14,614	251.9	3,064	3,069	0.2
Interbank and overnight funds (expenses)	2,072	2,537	22.4	243	748	207.8
Bonds	35,689	49,280	38.1	10,030	9,878	(1.5)
Total interest expense	145,181	228,359	57.3	46,247	46,062	(0.4)
Net Interest Income	413,789	431,168	4.2	95,356	83,088	(12.9)
Provisions for loan and financial lease losses, accrued interest and other, net	32,881	44,895	36.5	12,498	9,865	(21.1)
Recovery of charged-off assets	(7,348)	(6,818)	(7.2)	(1,010)	(1,339)	32.6
Provision for investment securities, foreclosed assets and other assets	1,509	1,344	(10.9)	176	42	(76.0)
Recovery of provisions for investments securities, foreclosed assets and other assets	(878)	(764)	(13.0)	(142)	(215)	51.6
Total provisions, net	26,164	38,658	47.7	11,523	8,353	(27.5)
Net interest income after provisions	387,624	392,510	1.3	83,833	74,735	(10.9)
FEES AND OTHER SERVICES INCOME		İ			ĺ	, , , ,
Commissions from banking services	34,365	31,738	(7.6)	5,893	6,692	13.6
Branch network services	50	50	-	10	10	_
Credit card merchant fees	2,016	2,282	13.2	430	447	4.0
Checking fees	1,702	1,568	(7.9)	307	344	11.8
Other	4,574	4,456	(2.6)	894	856	(4.3)
Total fees and other services income	42,707	40,094	(6.1)	7,534	8,350	10.8
Fees and other services expenses	12,459	12,454	(0.0)	2,460	2,664	8.3
Fees and other services income, net	30,249	27,640	(8.6)	5,075	5,686	12.0
OTHER OPERATING INCOME			,		ĺ	
Foreign exchange (losses) gains, net	(1,728)	(735)	(57.5)	(177)	884	(600.6)
Gains (losses) on derivative operations, net	(-//	(15)	N.A.	3	(20)	(721.6)
Gains on sales of investments in equity securities, net	(2)	(2)	26.7	_i	/	N.A.
Dividend Income	19,671	21,384	8.7	608	0	(100.0)
Other	617	556	(9.9)	109	114	4.4
Total other operating income	18,558	21,188	14.2	544	978	79.9
Total operating income	436,431	441,339	1.1	89,451	81,399	(9.0)
OPERATING EXPENSES	.00,.01	,555		05,.52	01,000	(5.0)
Salaries and employee benefits	91,326	93,747	2.7	19,116	19,608	2.6
Bonus plan payments	1,957	2,194	12.1	115	117	1.8
Termination payments	10	58	465.2			N.A.
Administrative and other expenses	107,191	117,937	10.0	25,667	24,366	(5.1)
Insurance on deposit, net	10,793	11,710	8.5	2,416	2,403	(0.5)
Charitable and other donation expenses	564	571	1.3	2,410	114	- (0.5)
Depreciation	8,025	8,225	2.5	1,633	1,644	0.7
Goodwill amortization	0,023	0,223	N.A.	1,033	1,044	N.A.
Total operating expenses	219,867	234,443	6.6	49,060	48,252	(1.6)
Net operating expenses	219,867	206,896	(4.5)	40,391	33,148	(17.9)
net operating income	210,304	200,890	(4.5)	+0,551	33,148	(17.9)
NON-OPERATING INCOME (EXPENSE)				į.		
	21 111	20.224	(2.0)	10.022	2 710	
Other income	31,141	30,234	(2.9)	10,922	2,718	
Other income Other expenses	6,139	4,900	(20.2)	807	1,189	47.4
Other income Other expenses Non-operating income (expense), net	6,139 <b>25,002</b>	4,900 <b>25,334</b>	(20.2) 1.3	807 <b>10,115</b>	1,189 <b>1,530</b>	47.4 ( <b>84.</b> 9)
	6,139	4,900	(20.2)	807	1,189	(75.1) 47.4 (84.9) (31.3)











#### **BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MAY, 2012**

Allowance on Interest accrued on loans and financial leases

Bankers' acceptances, spot transactions and derivatives

Bankers' acceptances, spot transactions and derivatives

Interbank borrowings and overnight funds

Borrowings from banks and other

Accrued interest payable

Other accounts payable

Total shareholders' equity

Total liabilities and shareholders' equity

**Estimated Liabilities** 

Other liabilities

**Total liabilities** 

Interest accrued on loans and financial leases, net

Accounts receivable, net

Operating leases, net

Foreclosed assets, net

Reappraisal of assets

Checking accounts

Time deposits

Total deposits

Savings deposits

Goodwill, net

**Total assets** 

LIABILITIES **DEPOSITS** 

Other

**Bonds** 

Other assets, net

Property, plant and equipment, net

Prepaid expenses and deferred charges

way 11	Apr 12	Way 12	Vs. Apr-12	May-11
	!	I		,,
	i			
383,147	410,570	487,088	18.6	27.1
69,783	54,105	108,430	100.4	55.4
452,931	464,675	595,518	28.2	31.5
	i			
1,615,304	1,845,096	1,870,614	1.4	15.8
552,317	431,894	482,870	11.8	(12.6)
761,402	1,096,149	1,070,349	(2.4)	40.6
301,585	317,053	317,395	0.1	5.2
11,718	11,723	11,724	0.0	0.1
162	168	168	0.4	3.9
11,556	11,556	11,556	-	-
(2,059)	(2,176)	(2,182)	0.3	6.0
1,624,962	1,854,644	1,880,156	1.4	15.7
	į			
1,890,139	2,188,480	2,168,633	(0.9)	14.7
2,016,795	2,500,588	2,558,299	2.3	26.8
21,332	22,899	22,274	(2.7)	4.4
636,039	717,603	732,182	2.0	15.1
,				
-	- [	-	N.A.	N.A.
- (261,054)	- (256,621)	- (255,802)		N.A. (2.0)
-	(256,621) <b>5,172,948</b>	- (255,802) <b>5,225,585</b>	(0.3)	
	383,147 69,783 452,931 1,615,304 552,317 761,402 301,585 11,718 162 11,556 (2,059) 1,624,962 1,890,139 2,016,795 21,332	383,147 410,570 69,783 54,105 452,931 464,675 1,615,304 1,845,096 552,317 431,894 761,402 1,096,149 301,585 317,053 11,718 11,723 162 168 11,556 11,556 (2,059) (2,176) 1,624,962 1,854,644 1,890,139 2,188,480 2,016,795 2,500,588 21,332 22,899	383,147 410,570 487,088 69,783 54,105 108,430 452,931 464,675 595,518  1,615,304 1,845,096 1,870,614 552,317 431,894 482,870 761,402 1,096,149 1,070,349 301,585 317,053 317,395 11,718 11,723 11,724 162 168 168 11,556 11,556 (2,059) (2,176) (2,182) 1,624,962 1,854,644 1,880,156  1,890,139 2,188,480 2,168,633 2,016,795 2,500,588 2,558,299 21,332 22,899 22,274	383,147 410,570 487,088 18.6 69,783 54,105 108,430 100.4 452,931 464,675 595,518 28.2 1,615,304 1,845,096 1,870,614 1.4 552,317 431,894 482,870 11.8 761,402 1,096,149 1,070,349 (2.4) 301,585 317,053 317,395 0.1 11,718 11,723 11,724 0.0 162 168 168 0.4 11,556 11,556 1,556 - (2,059) (2,176) (2,182) 0.3 1,624,962 1,854,644 1,880,156 1.4 1,890,139 2,188,480 2,168,633 (0.9) 2,016,795 2,500,588 2,558,299 2.3 21,332 22,899 22,274 (2.7)

(6,602)

42,262

35,870

4,662

59,411

31,764

156,140

6,835,380

457,317

1,998,730

2,877,314

5,369,307

234,200

123,506

16,666

130,817

73,532

41,754

5,989,935

6,835,380

845,445

35,946

153

124,129

(7,137)

55,383

41,220

3,717

53,074

31,533

171,418

7,969,092

505,713

2,342,838

3,296,478

6,182,800

37,770

431,507

124,432

21,396

147,281

67,307

38,177

7,012,899

7,969,092

956,193

119,490

989

(7,303)

55,949

43,447

3,598

51,684

32,290

168,784

8,175,487

492,394

2,309,267

3,459,922

6,294,633

33,050

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97,538

21,554

139,122

70,012

37,650

7,210,654

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964,833

118,055

423

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(4.8)

(9.8)

20.4

14.1

19.6

(Ps. Millions)	May-11	Apr-12	May-12
ASSETS			
CASH AND CASH EQUIVALENTS		i	
Cash and due from banks	383,147	410,570	487,08
Interbank and overnight funds	69,783	54,105	108,43
Total Cash and cash equivalents	452,931	464,675	595,51
INVESTMENT SECURITIES		i	

## **BALANCE SHEET**

# As of

Grow	th (%)
May-12	May-12 V
V- A 12	20 44











## BANCO AV VILLAS UNCONSOLIDATED FINANCIAL STATEMENTS AS OF APRIL, 2012

(De Milliane) LTM May 12 May 12 May 12	owth (%) ay-12 Vs. Apr-12 5.4 (5.8) 54.6 N.A. 3.7 (18.2) 0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6 3.8 (39.7)
Interest on loans 235,525 288,592 22.5 58,154 61,320 Interest on loans 54,327 54,327 52,30 1.7 10,925 10,295 Interbank and overnight funds 1,835 3,141 71.2 104 160 Financial leases 2 1 NA 1 104 160 Financial leases 3 1,90 69,183 71,775 INTEREST EXPENSE 2 1 104 160 Financial leases 3 1,90 69,183 71,775 Financial leases 4 1,985 143 117 Financial leases 5 1,985 143 117 Financial leases 6 1,985 143 117 Financial lease 6 1,985 143 117 Financial lease 6 1,985 143 117 Financial lease 6 1,985 143 18,093 18,240 Financial lease 6 1,985 143 143 143 143 143 143 143 143 143 143	5.4 (5.8) 54.6 N.A. 3.7 (18.2) 0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6
Interest on loans	(5.8) 54.6 N.A. 3.7 (18.2) 0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6
Interest on investment securities   54,327   55,230   1.7   10,925   10,295   Interbank and overnight funds   1,835   3,141   71.2   104   160   Financial leases	(5.8) 54.6 N.A. 3.7 (18.2) 0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6
Interbank and overnight funds   1,835   3,141   71.2   104   160	18.2) 0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6
Financial leases	N.A. 3.7 (18.2) 0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6
Total Interest Income   291,686   346,963   19.0   69,183   71,775	3.7 (18.2) 0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6
NTEREST EXPENSE	(18.2) 0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6
Checking accounts         217         648         198.5         143         117           Time deposits         34,428         52,197         51.6         10,643         10,645           Saving deposits         17,829         35,339         98.2         7,307         7,578           Total interest expense on deposits         52,441         3,415         39.9         723         579           Interbank and overnight funds (expenses)         5,040         9,732         93.1         1,997         2,639           Bonds         -         -         -         NA         -         -           Total interest expense         59,955         101,331         69.0         20,813         21,558           Net Interest Income         231,731         245,632         6.0         48,369         50,217           Provisions for Ioan and financial lease losses, accrued interest and other, net         41,347         49,054         18.6         11,419         6,888           Recovery of charged-off assets         (17,562)         (12,488)         (28.9)         (1,792)         (1,372)           Provision for investment securities, foreclosed assets and other assets         1,344         1,128         (16.1)         227         231           <	0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6
Time deposits       34,428       52,197       51.6       10,643       10,645         Saving deposits       17,829       35,339       98.2       7,307       7,578         Total interest expense on deposits       52,474       88,184       68.1       18,093       18,340         Borrowings from banks and others       2,441       3,415       39.9       72.3       579         Interbank and overnight funds (expenses)       5,040       9,732       93.1       1,997       2,639         Bonds       -       -       -       N.A.       -       -         Total interest expense       59,955       101,331       69.0       20,813       21,558         Net interest income       231,731       245,632       6.0       48,369       50,217         Provisions for loan and financial lease losses, accrued interest and other, net       41,347       49,054       18.6       11,419       6,888         Recovery of charged-off assets       (17,562)       (12,488)       (28.9)       (1,792)       (1,372)         Provision for investment securities, foreclosed assets and other assets       1,344       1,128       (16.1)       227       231         Recovery of provisions, net       23,449       36,891       57.3 <td>0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6</td>	0.0 3.7 1.4 (19.9) 32.1 N.A. 3.6
Saving deposits         17,829         35,339         98.2         7,307         7,578           Total interest expense on deposits         52,474         88,184         68.1         18,093         18,340           Borrowings from banks and others         2,441         3,415         39.9         723         579           Interbank and overnight funds (expenses)         5,040         9,732         93.1         1,997         2,639           Bonds         -         -         -         NA         -         -         -           Total interest expense         59,955         101,331         69.0         20,813         21,558           Net Interest Income         231,731         245,632         6.0         48,369         50,217           Provisions for Ioan and financial lease losses, accrued interest and other, net         41,347         49,054         18.6         11,419         6,888           Recovery of charged-off assets         (17,562)         (12,488)         (28.9)         (1,792)         (1,372)           Provisions for investments securities, foreclosed assets and other assets         (1,344)         1,128         (16.1)         227         231           Recovery of provisions, net         23,449         36,891         57.3         9,	3.7 1.4 (19.9) 32.1 N.A. 3.6
Total interest expense on deposits   52,474   88,184   68.1   18,093   18,340	1.4 (19.9) 32.1 N.A. 3.6
Borrowings from banks and others   2,441   3,415   39.9   723   579     Interbank and overnight funds (expenses)   5,040   9,732   93.1   1,997   2,639     Bonds   -	(19.9) 32.1 N.A. 3.6 3.8
Interbank and overnight funds (expenses)   5,040   9,732   93.1   1,997   2,639   8   8   9   1   1,997   2,639   8   9   1   1,997   2,639   8   1   1,997   2,639   8   1   1,997   2,639   8   1   1,997   2,639   8   1   1,997   2,639   8   1   1,997   2,639   8   1   1,997   2,639   8   1   1,997   2,639   8   1,998   8   1,998	32.1 N.A. 3.6 3.8
Bonds	N.A. 3.6 3.8
Total interest expense   59,955   101,331   69.0   20,813   21,558     Net Interest Income   231,731   245,632   6.0   48,369   50,217     Provisions for Ioan and financial lease losses, accrued interest and other, net   41,347   49,054   18.6   11,419   6,888     Recovery of charged-off assets   (17,562)   (12,488)   (28.9)   (1,792)   (1,372)     Provision for investment securities, foreclosed assets and other assets   1,344   1,128   (16.1)   227   231     Recovery of provisions for investments securities, foreclosed assets and other assets   (1,680)   (803)   (52.2)   (404)   (180)     Total provisions, net   23,449   36,891   57.3   9,450   5,566     Net interest income after provisions   208,282   208,741   0.2   38,920   44,650     FEES AND OTHER SERVICES INCOME   208,282   208,741   0.2   38,920   44,650     Branch network services   58,700   59,867   2.0   12,072   12,260     Branch network services   N.A     Credit card merchant fees   4,020   4,989   24.1   999   999     Checking fees   -   3,269   N.A.   618   674     Other   12,596   14,489   15.0   2,977   2,998	3.6 3.8
Net Interest Income         231,731         245,632         6.0         48,369         50,217           Provisions for Ioan and financial lease losses, accrued interest and other, net         41,347         49,054         18.6         11,419         6,888           Recovery of charged-off assets         (17,562)         (12,488)         (28.9)         (1,792)         (1,372)           Provision for investment securities, foreclosed assets and other assets         1,344         1,128         (16.1)         227         231           Recovery of provisions for investments securities, foreclosed assets and other assets         (1,680)         (803)         (52.2)         (404)         (180)           Total provisions, net         23,449         36,891         57.3         9,450         5,566           Net interest income after provisions         208,282         208,741         0.2         38,920         44,650           FEES AND OTHER SERVICES INCOME         59,867         2.0         12,072         12,260           Branch network services         -         -         N.A.         -         -           Credit card merchant fees         4,020         4,989         24.1         999         999           Checking fees         -         3,269         N.A.         618	3.8
Provisions for loan and financial lease losses, accrued interest and other, net         41,347         49,054         18.6         11,419         6,888           Recovery of charged-off assets         (17,562)         (12,488)         (28.9)         (1,792)         (1,372)           Provision for investment securities, foreclosed assets and other assets         1,344         1,128         (16.1)         227         231           Recovery of provisions for investments securities, foreclosed assets and other assets         (1,680)         (803)         (52.2)         (404)         (180)           Total provisions, net         23,449         36,891         57.3         9,450         5,566           Net interest income after provisions         208,282         208,741         0.2         38,920         44,650           FEES AND OTHER SERVICES INCOME         Commissions from banking services         58,700         59,867         2.0         12,072         12,260           Branch network services         -         -         N.A.         -         -           Credit card merchant fees         4,020         4,989         24.1         999         999           Checking fees         -         3,269         N.A.         618         674           Other         12,596         14,	
Recovery of charged-off assets   (17,562)   (12,488)   (28.9)   (1,792)   (1,372)	
Provision for investment securities, foreclosed assets and other assets         1,344         1,128         (16.1)         227         231           Recovery of provisions for investments securities, foreclosed assets and other assets         (1,680)         (803)         (52.2)         (404)         (180)           Total provisions, net         23,449         36,891         57.3         9,450         5,566           Net interest income after provisions         208,282         208,741         0.2         38,920         44,650           FEES AND OTHER SERVICES INCOME         58,700         59,867         2.0         12,072         12,260           Branch network services         -         -         N.A.         -         -           Credit card merchant fees         4,020         4,989         24.1         999         999           Checking fees         -         3,269         N.A.         618         674           Other         12,596         14,489         15.0         2,977         2,998	(23.4)
Recovery of provisions for investments securities, foreclosed assets and other assets       (1,680)       (803)       (52.2)       (404)       (180)         Total provisions, net       23,449       36,891       57.3       9,450       5,566         Net interest income after provisions       208,282       208,741       0.2       38,920       44,650         FEES AND OTHER SERVICES INCOME       59,867       2.0       12,072       12,260         Branch network services       -       -       N.A.       -       -         Credit card merchant fees       4,020       4,989       24.1       999       999         Checking fees       -       3,269       N.A.       618       674         Other       12,596       14,489       15.0       2,977       2,998	2.1
Total provisions, net         23,449         36,891         57.3         9,450         5,566           Net interest income after provisions         208,282         208,741         0.2         38,920         44,650           FEES AND OTHER SERVICES INCOME         Commissions from banking services         58,700         59,867         2.0         12,072         12,260           Branch network services         -         N.A.         -         -         -           Credit card merchant fees         4,020         4,989         24.1         999         999           Checking fees         -         3,269         N.A.         618         674           Other         12,596         14,489         15.0         2,977         2,998	(55.4)
Net interest income after provisions         208,282         208,741         0.2         38,920         44,650           FEES AND OTHER SERVICES INCOME         58,700         59,867         2.0         12,072         12,260           Branch network services         -         -         N.A.         -         -           Credit card merchant fees         4,020         4,989         24.1         999         999           Checking fees         -         3,269         N.A.         618         674           Other         12,596         14,489         15.0         2,977         2,998	(41.1)
FEES AND OTHER SERVICES INCOME         58,700         59,867         2.0         12,072         12,260           Branch network services         -         -         N.A.         -         -           Credit card merchant fees         4,020         4,989         24.1         999         999           Checking fees         -         3,269         N.A.         618         674           Other         12,596         14,489         15.0         2,977         2,998	14.7
Commissions from banking services     58,700     59,867     2.0     12,072     12,260       Branch network services     -     -     N.A.     -     -       Credit card merchant fees     4,020     4,989     24.1     999     999       Checking fees     -     3,269     N.A.     618     674       Other     12,596     14,489     15.0     2,977     2,998	
Branch network services       -       -       N.A.       -       -         Credit card merchant fees       4,020       4,989       24.1       999       999         Checking fees       -       3,269       N.A.       618       674         Other       12,596       14,489       15.0       2,977       2,998	1.6
Credit card merchant fees     4,020     4,989     24.1     999     999       Checking fees     -     3,269     N.A.     618     674       Other     12,596     14,489     15.0     2,977     2,998	N.A.
Checking fees       -       3,269       N.A.       618       674         Other       12,596       14,489       15.0       2,977       2,998	0.0
Other 12,596 14,489 15.0 2,977 2,998	9.1
	0.7
	1.6
Fees and other services expenses 19,538 22,425 14.8 4,715 4,544	(3.6)
Fees and other services income, net 55,778 60,188 7.9 11,950 12,387	3.7
OTHER OPERATING INCOME	
Foreign exchange (losses) gains, net (707). (463). (34.5) (149). 523	(452.0)
Gains (losses) on derivative operations, net 787 638 (18.9) 225 (552)	(345.8)
Gains on sales of investments in equity securities, net N.A	N.A.
Dividend Income 2,495 3,255 30.5 32 -	(100.0)
Other - N.A N.A N.A	N.A.
Total other operating income 2,575 3,431 33.2 108 (29)	(126.7)
Total operating income 266,634 272,359 2.1 50,978 57,009	11.8
OPERATING EXPENSES	
Salaries and employee benefits 56,685 62,386 10.1 12,677 12,676	(0.0)
	1,784.8
Termination payments 1,330 237 (82.2) - 29	N.A.
Administrative and other expenses 95,781 109,636 14.5 20,792 21,139	1.7
Insurance on deposit, net 6,645 7,672 15.4 1,533 1,565	2.1
	(100.0)
Depreciation 8,197 8,090 (1.3) 1,632 1,620	(0.7)
Goodwill amortization N.A	N.A.
Total operating expenses 172,964 189,353 9.5 37,124 37,594	1.3
Net operating income 93,670 83,006 (11.4) 13,854 19,415	40.1
NON-OPERATING INCOME (EXPENSE)	
Other income 4,181 12,119 189.8 4,396 2,597	
Other expenses 5,014 3,392 (32.3) 633 621	(40.9)
Non-operating income (expense), net (832) 8,727 (1,148.7) 3,763 1,975	(40.9) (1.8)
Income before income tax expense 92,838 91,733 (1.2) 17,617 21,390	
Income tax expense 32,203 25,864 (19.7) 4,365 6,835	(1.8)
Net income 60,635 65,869 8.6 13,252 14,555	(1.8) <b>(47.5)</b>