



Information reported in Ps. billions<sup>(1)</sup> and under Colombian Banking GAAP and IFRS

(1) We refer to billions as thousands of millions.







## **Disclaimer**

Grupo Aval Acciones y Valores S.A. ("Grupo Aval") is an issuer of securities in Colombia and in the United States, registered with Colombia's National Registry of Shares and Issuers (Registro Nacional de Valores y Emisores) and the United States Securities and Exchange Commission. As such, it is subject to the control of the Superintendency of Finance and compliance with applicable U.S. securities regulation as a "foreign private issuer" under Rule 405 of the U.S. Securities Act of 1933. Grupo Aval is a not a financial institution and is not supervised or regulated as a financial institution in Colombia.

As an issuer of securities in Colombia, Grupo Aval is required to comply with periodic reporting requirements and corporate governance, however, it is not regulated as a financial institution or as a holding company of banking subsidiaries and, thus, is not required to comply with capital adequacy regulations applicable to banks and other financial institutions.

All of our banking subsidiaries, Banco de Bogotá, Banco de Occidente, Banco Popular, Banco AV Villas, and their respective Colombian financial subsidiaries, including Porvenir and Corficolombiana, are subject to inspection and surveillance as financial institutions by the Superintendency of Finance.

Although we are not a financial institution, until December 31, 2014 we prepared the unaudited consolidated financial information included in our quarterly reports in accordance with the regulations of the Superintendency of Finance for financial institutions and generally accepted accounting principles for banks to operate in Colombia, also known as Colombian Banking GAAP because we believe that presentation on that basis most appropriately reflected our activities as a holding company of a group of banks and other financial institutions.

However, in 2009 the Colombian Congress enacted Law 1314 establishing the implementation of IFRS in Colombia. As a result, since January 1, 2015 financial entities and Colombian issuers of publicly traded securities such as Grupo Aval must prepare financial statements in accordance with IFRS.

Colombian Banking GAAP and IFRS as applicable under Colombian regulations differ in certain significant respects from U.S. GAAP. IFRS as applicable under Colombian regulations also differs in certain aspects from IFRS as currently issued by the IASB. Our 20-F annual report filed with the SEC provides a description of the principal differences between Colombian Banking GAAP and U.S. GAAP as well as expected changes from our implementation of IFRS as applicable under Colombian regulations.

The unaudited consolidated financial information included in this webcast for the first quarter of 2015 is presented under Colombian Banking GAAP and, for comparative purposes, it is also presented in accordance with IFRS as currently issued by the IASB. Unaudited consolidated financial information for the first and fourth quarter of 2014 is presented under Colombian Banking GAAP.

Details of the calculations of non-GAAP measures such as ROAA and ROAE, among others, are explained when required in this report.

As a result of our migration to IFRS and our first year of implementation of IFRS accounting principles, our interim unaudited consolidated financial information for 2015, and the comparative interim information for the respective periods of 2014, may be subject to further amendments.

This report may include forward-looking statements, which actual results may vary from those stated herein as a consequence of changes in general, economic and business conditions, changes in interest and currency rates and other risks factors as evidenced in our Form 20-F available at the SEC webpage. Recipients of this document are responsible for the assessment and use of the information provided herein. Grupo Aval will not have any obligation to update the information herein and shall not be responsible for any decision taken by investors in connection with this document. The content of this document is not intended to provide full disclosure on Grupo Aval or its affiliates.

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# Report of 1Q 2015 consolidated results Information reported in Ps. billions and under Colombian Banking GAAP





Bogotá, June 3<sup>rd</sup>, 2015. GRUPO AVAL ACCIONES Y VALORES S.A. ("Grupo Aval") reports a consolidated attributable net income result of Ps. 503.2 billion for 1Q15 under Colombian Banking GAAP. As of March 31, 2015 total assets for Grupo Aval were Ps. 189.5 trillion, total liabilities excluding minority interest totaled Ps. 167.5 trillion and total shareholders' equity plus minority interest totaled Ps. 22.0 trillion, all under Colombian Banking GAAP.

#### Grupo Aval financials for 1Q15 show the following general results:

- ✓ Strong loan portfolio growth (18.6% YoY and 5.1% QoQ) based on organic growth of our operations boosted by the depreciation of the Colombian Peso;
- ✓ Stable asset quality when compared to 4Q14 with NPLs at 1.8% in 1Q15 vs 1.9% in 4Q14 and 30 days PDLs at 2.6% in 4Q14 and 1Q15;
- ✓ Stable Net Interest Margin at 5.8% in 1Q15 in line with the LTM average;
- ✓ Normalization of the cost of risk improving to 1.5%;
- ✓ Improvement in the efficiency ratio on a cost to income basis (47.9% in 1Q15 from 52.9% in 4Q14 and 50.5% in 1Q14), and on an operational expenses to average total assets basis (3.4% for 1Q15 from 3.8% for 4Q14 and 3.7% for 1Q14);
- ✓ Impacted by the payment of dividends and wealth tax and due to the strong growth in total assets, our tangible equity ratio decreased by 100 pbs. from 9.8% in 4Q14 to 8.8% in 1Q15;
- ✓ ROAA for the quarter was 1.7% and ROAE for the quarter was 13.2%.

#### Other corporate matters to report

- ✓ Preliminary figures for 1Q15 Balance Sheet and Income Statement under IFRS are included herein. The majority of the changes in the Balance Sheet reflect the elimination of the reappraisal of assets and the effects of consolidating Promigas. The positive recurrent impacts on the income statement reflect less loan provision expenses and operating expenses;
- ✓ Under full IFRS 1Q15 results will include the wealth tax as an expense item in the income statement. Under Colombian regulation, it is possible to deduct this tax directly from Equity rather than expensing it in the income statement;
- ✓ The Colombian Peso showed yet again a strong depreciation during the period (31.9% vs. EoP March 31, 2014 and 8.6% vs. EoP December 31, 2014) which positively impacted the growth of our Central American operations when translated into Colombian Pesos but affected our capitalization ratios. In the following report, calculations of growth excluding the depreciation of the Colombian Peso use the exchange rate formed as of March 31, 2014 to translate our Central American operations for all periods.



Information reported in Ps. billions and under Colombian Banking GAAP



Grupo Aval Acciones y Valores S.A.

Financial Statements in Colombian Banking GAAP

Quarterly Consolidated Balance Sheet

Information in Ps. Billions

	1Q14	4Q14	1Q15	Chan	ge
Balance Sheet	1014	4414	1013	1Q 15 vs. 4Q 14	1Q 15 vs. 1Q 14
Cash and cash equivalents	15,471.3	18,693.5	21,510.8	15.1%	39.0%
Investment securities, net	29,248.4	28,591.0	31,268.5	9.4%	6.9%
Loans and financial leases, net	96,761.5	109,342.4	114,982.7	5.2%	18.8%
Goodwill, net	5,033.3	5,626.7	5,887.3	4.6%	17.0%
Other assets, net	9,903.6	11,501.1	12,040.6	4.7%	21.6%
Reappraisal of assets	3,467.6	3,860.0	3,854.0	-0.2%	11.1%
Total assets	159,885.6	177,614.7	189,543.8	6.7%	18.5%
Total deposits	104,332.8	114,392.2	122,138.4	6.8%	17.1%
Other funding	29,617.4	31,996.1	35,544.7	11.1%	20.0%
Derivatives	416.3	1,681.5	1,633.2	-2.9%	292.3%
Other liabilities	6,889.1	7,080.0	8,186.9	15.6%	18.8%
Total liabilites excl. minority interest	141,255.6	155,149.8	167,503.3	8.0%	18.6%
Minority interest	6,569.4	7,368.2	7,315.5	-0.7%	11.4%
Shareholders' equity	12,060.6	15,096.6	14,725.0	-2.5%	22.1%
Total Liabilities, shareholders' equity and minority interest	159,885.6	177,614.7	189,543.8	6.7%	18.5%
INCOME STATEMENT					
Total interest income	2,864.1	3,121.1	3,352.3	7.4%	17.0%
Interest expense	(999.7)	(1,168.4)	(1,234.8)	5.7%	23.5%
Net interest income	1,864.5	1,952.7	2,117.6	8.4%	13.6%
Total provisions, net	(311.3)	(486.8)	(434.3)	-10.8%	39.5%
Fees and other services income, net	758.9	850.1	881.6	3.7%	16.2%
Other operating income	255.5	306.8	258.5	-15.7%	1.2%
Operating expenses	(1,586.0)	(1,788.4)	(1,709.1)	-4.4%	7.8%
Non-operating income/(expense), net	20.6	91.8	88.1	-4.1%	327.7%
Income before income tax expense and non- controlling interest	1,002.2	926.3	1,202.3	29.8%	20.0%
Income tax expense	(410.4)	(353.4)	(448.1)	26.8%	9.2%
Net Income before minority interest	591.7	572.8	754.2	31.7%	27.5%
Income attributable to minority Interest	(241.7)	(159.2)	(251.0)	57.7%	3.8%
Net Income attributable to Grupo Aval shareholders	350.0	413.7	503.2	21.6%	43.8%
Key ratios	1Q14	4Q14	1Q15		
NIM (1)	5.9%	5.7%	5.8%		
Efficiency ratio (2)	50.5%	52.9%	47.9%		
ROAA (3)	1.5%	1.3%	1.7%		
ROAE (4)	11.7%	11.5%	13.2%		
30 days PDL / Total loans	2.7%	2.6%	2.6%		
Provision expense / Average loans (5)	1.3%	1.8%	1.5%		
Allowance / 30 days PDL	116.5%	117.1%	115.3%		

3.0% 3.0% Allowance / Total loans 3.2% Charge offs / Average loans (5) 0.9% 1.4% 1.3% 60.5% 60.7% Total loans, net / Total assets 61.6% Deposits / Total loans, net 107.8% 104.6% 106.2% Equity + Min. interest / Assets 11.7% 12.6% 11.6% Tangible equity ratio (6) 8.8% 9.8% 8.8% Shares outstanding (EoP) 20,406,943,099 22,281,017,159 22,281,017,159 Shares outstanding (Average) 20,374,195,242 22,278,360,154 22,281,017,159 Common share price (EoP) 1,295 1,305 1,160 Preferred share price (EoP) 1,305 1,280 1,165 BV/ EoP shares in Ps. 591.0 677.6 660.9 **EPS** 17.2 18.6 22.6 P/E (7) 19.0 17.2 12.9 P/BV (7) 2.2 1.9 1.8

(1) NIM is calculated as Net Interest Income divided by the average of Interest Earning Assets; (2) Efficiency Ratio calculated as operating expenses minus D&A divided by operating income before provision expense, net; (3) ROAA is calculated as Income before Minority Interest divided by the average of total assets for each quarter; (4) ROAE is calculated as Net Income attributable to Grupo Aval's shareholders divided by the average of shareholders' attributable equity for each quarter. (5) Refers to average gross loans for the period; (6) Tangible Equity Ratio is calculated as Total Equity plus Minority Interest minus Goodwill divided by Total Assets minus Goodwill; (7) Based on Preferred share prices.





#### **Balance Sheet Analysis**

#### 1. Assets

Total assets as of March 31, 2015 totaled Ps. 189,543.8 billion showing an increase of 18.5% versus March 31, 2014 and one of 6.7% versus December 31, 2014. Growth in assets was mainly driven by a 18.8% year over year growth in Net Loans and Financial Leases to Ps. 114,982.7 billion. When excluding the effect of the Colombian Peso (Ps.) depreciation of the period, assets growth would have been 10.6% versus March 31, 2014 and 4.4% versus December 31, 2014 and Net Loans and Financial Leases growth would have been 11.3% and 3.0%, respectively.

#### 1.1 Loans and Financial Leases

Total Gross Loans and Financial Leases increased by 18.6% between March 31, 2014 and March 31, 2015 to Ps. 118,505.5 billion (11.2% excluding Ps. depreciation effect) driven by (i) a 15.6% increase in Commercial loans to Ps. 66,221.5 billion (10.4% excluding Ps. depreciation effect), (ii) a 22.5% increase in Consumer loans to Ps. 34,678.6 billion (13.3% excluding Ps. depreciation effect), (iii) a 41.9% increase in Mortgage loans to Ps. 9,858.4 billion (16.2% excluding Ps. depreciation effect) and (iv) a 4.6% increase in Financial Leases to Ps. 7,394.6 billion (2.8% excluding Ps. depreciation effect).

				Cha	nge
	1Q14	4Q14	1Q15	1Q 15 vs.	1Q 15 vs.
Commercial				4Q 14	1Q 14
General purpose loans	42,262.9	46,543.0	49,220.3	5.8%	16.5%
Loans funded by development banks	1,819.1	1,974.0	1,929.2	-2.3%	6.1%
Working capital loans	12,342.5	13,468.6	14,024.9	4.1%	13.6%
Credit cards	354.1	381.4	418.3	9.7%	18.1%
Overdrafts	484.2	397.8	628.8	58.1%	29.9%
Total commercial	57,262.8	62,764.8	66,221.5	5.5%	15.6%
Consumer					
Credit cards	6,858.5	8,749.0	9,179.8	4.9%	33.8%
Personal loans	17,869.9	20,120.8	20,941.1	4.1%	17.2%
Automobile and vehicle loans	3,325.7	4,056.2	4,306.8	6.2%	29.5%
Other	244.0	240.4	251.0	4.4%	2.8%
Total consumer	28,298.2	33,166.4	34,678.6	4.6%	22.5%
Microcredit	347.6	351.8	352.4	0.2%	1.4%
Financial leases	7,072.3	7,438.4	7,394.6	-0.6%	4.6%
Mortgages	6,947.1	9,034.7	9,858.4	9.1%	41.9%
Total loans, gross	99,927.9	112,756.1	118,505.5	5.1%	18.6%
Allowance for loan losses	(3,166.4)	(3,413.7)	(3,522.7)	3.2%	11.3%
Total loans, net	96,761.5	109,342.4	114,982.7	5.2%	18.8%



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As of March 31, 2015, 64.3% of the gross loan portfolio was generated at Banco de Bogotá, 18.2% at Banco de Occidente, 11.2% at Banco Popular and 6.3% at Banco AV Villas. As of March 31, 2014 60.7% was generated at Banco de Bogotá, 20.2% at Banco de Occidente, 12.5% at Banco Popular and 6.7% at Banco AV Villas.

at Barreo / (V Villas.					
Gross Loans / Bank (\$)				Chai	nge
	1Q14	4Q14	1Q15	1Q 15	1Q 15
				vs. 4Q	vs. 1Q
Banco de Bogotá	60,648.3	71,340.5	76,222.5	6.8%	25.7%
Local	39,742.7	43,586.5	45,865.2	5.2%	15.4%
Central America	20,905.6	<i>27,753.9</i>	30,357.4	9.4%	45.2%
Banco de Occidente	20,185.5	21,229.3	21,608.2	1.8%	7.0%
Banco Popular	12,465.5	13,072.0	13,296.9	1.7%	6.7%
Banco AV Villas	6,663.0	7,146.8	7,478.7	4.6%	12.2%
Eliminations	(34.3)	(32.5)	(100.8)	210.3%	193.6%
<b>Total Grupo Aval</b>	99,927.9	112,756.1	118,505.5	5.1%	18.6%
Gross Loans / Bank (%)					
	1Q14	4Q14	1Q15		
Banco de Bogotá	60.7%	63.3%	64.3%		
Local	39.8%	38.7%	38.7%		
Central America	20.9%	24.6%	25.6%		
Banco de Occidente	20.2%	18.8%	18.2%		
Banco Popular	12.5%	11.6%	11.2%		
Banco AV Villas	6.7%	6.3%	6.3%		
Eliminations	0.0%	0.0%	-0.1%		
<b>Total Grupo Aval</b>	100.0%	100.0%	100.0%		

As detailed below, of the total of Grupo Aval's loans, 74.4% are domestic and 25.6% are foreign (reflecting the Central American operations). Total foreign loans grew 45.2% during the past 12 months and increased by 9.4% in the quarter. The growth in our Central American operations is partly attributable to the effect of the Colombian Peso's depreciation. Excluding the effect of the Ps. depreciation yearly and quarterly growth for our Central American operations would have been 10.1% and 0.7%, respectively.

					nge
	1Q14	4Q14	1Q15	1Q 15 vs. 4Q	1Q 15 vs. 1Q
				14	14
Domestic					
Commercial	48,796.4	51,563.5	54,114.2	4.9%	10.9%
Consumer	21,065.2	23,266.3	23,753.0	2.1%	12.8%
Microcredit	347.6	351.8	352.4	0.2%	1.4%
Financial Leases	6,683.7	6,915.0	6,806.8	-1.6%	1.8%
Mortgages	2,129.4	2,905.6	3,121.7	7.4%	46.6%
<b>Total Domestic Loans</b>	79,022.3	85,002.1	88,148.1	3.7%	11.5%
Foreign					
Commercial	8,466.4	11,201.3	12,107.4	8.1%	43.0%
Consumer	7,233.0	9,900.1	10,925.6	10.4%	51.1%
Microcredit	-	-	-	-	-
Financial Leases	388.5	523.4	587.8	12.3%	51.3%
Mortgages	4,817.7	6,129.1	6,736.6	9.9%	39.8%
<b>Total Foreign Loans</b>	20,905.6	27,753.9	30,357.4	9.4%	45.2%
Total Loans, Gross	99,927.9	112,756.1	118,505.5	5.1%	18.6%



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The ratio of 30 days PDL to Total Loans improved to 2.6% in 1Q15 from 2.7% in 1Q14 and remained stable to the 2.6% registered in 4Q14. The ratio of NPL to Total Loans was 1.8% in 1Q15 improving from 1.9% for both 1Q14 and 4Q14. Finally, the ratio of CDE Loans to Total Loans improved to 3.8% in 1Q15 from 4.0% in 4Q14.

During 1Q15 Grupo Aval's coverage of its non-performing loans and financial leases remained stable. Allowance to CDE Loans of 0.8x and Allowance to 30 days PDL of 1.2x. Net provision expense for Loans and Financial Leases to average Total Loans was 1.5% in 1Q15 versus 1.3% in 1Q14 and 1.8% in 4Q14. Charge offs to average total loans was 1.3% in 1Q15, 1.4% in 4Q14 and 0.9% in 1Q14.

	1Q14	4Q14	1Q15	Chai 1Q 15 vs. 4Q 14	nge 1Q 15 vs. 1Q 14
"A" normal risk	93,421.7	105,185.8	111,134.2	5.7%	19.0%
"B" acceptable risk	2,925.0	3,012.4	2,856.8	-5.2%	-2.3%
"C" appreciable risk	1,787.1	2,604.5	2,509.3	-3.7%	40.4%
"D" significant risk	1,138.0	1,294.6	1,326.4	2.5%	16.6%
"E" unrecoverable	656.1	658.8	678.7	3.0%	3.5%
Total Loans	99,927.9	112,756.1	118,505.5	5.1%	18.6%
CDE Loans	3,581.2	4,557.9	4,514.5		
30 Days Past Due Loans	2,717.6	2,914.9	3,054.9		
Non Performing Loans(1)	1,883.7	2,092.8	2,086.2		
CDE loans / Total loans	3.6%	4.0%	3.8%		
PDL/ Total loans	2.7%	2.6%	2.6%		
NPL/ Total loans	1.9%	1.9%	1.8%		
Allowance/ CDE loans	0.9	0.7	0.8		
Allowance/ PDL	1.2	1.2	1.2		
Allowance/ NPL	1.7	1.6	1.7		
Allowance/ Total loans	3.2%	3.0%	3.0%		
Provision expense, net / CDE loans	0.4	0.4	0.4		
Provision expense, net / PDL	0.5	0.7	0.6		
Provision expense, net / NPL	0.7	0.9	0.8		
Provision expense, net / Average total loans	1.3%	1.8%	1.5%		
Provision expense, net of recoveries of					
charged-off assets / Average total loans	1.1%	1.6%	1.4%		
Charge Off / Average total loans	0.9%	1.4%	1.3%		

(1) NPL defined as microcredit loans more than 30 days past due, consumer, mortgage and financial leases more than 60 days past due and commercial loans more than 90 days past due.



Information reported in Ps. billions and under Colombian Banking GAAP



#### 1.2 Investment Securities

Investment securities, net grew by 6.9% to Ps. 31,268.5 billion between March 31, 2014 and March 31, 2015 and by 9.4% versus December 31, 2014. Ps. 27,158.8 billion of our total gross portfolio is invested in debt securities, which grew by 7.5% between March 31, 2014 and March 31, 2015 and by 10.7% since December 31, 2014.

Ps. 4,114.3 billion of total gross investment securities is invested in equity securities, which grew by 3.3% between March 31, 2014 and March 31, 2015 and by 1.1% since December 31, 2014.

The average yield on investment securities was 5.3% in 1Q15, 4.3% in 4Q14 and 4.7% in 1Q14.

				Cha	nge
	1Q14	4Q14	1Q15	1Q 15 vs.	1Q 15 vs.
Investment securities				4Q 14	1Q 14
Trading	4,815.0	3,456.8	5,292.6	53.1%	9.9%
Available for sale	16,964.9	18,010.7	18,869.4	4.8%	11.2%
Held to maturity	3,490.8	3,057.6	2,996.8	-2.0%	-14.2%
Total debt securities	25,270.8	24,525.1	27,158.8	10.7%	7.5%
Trading	1,593.4	1,597.8	1,627.6	1.9%	2.1%
Available for sale	2,390.7	2,472.5	2,486.7	0.6%	4.0%
Total equity securities	3,984.1	4,070.4	4,114.3	1.1%	3.3%
Allowance for investment securities	(6.5)	(4.5)	(4.7)	5.7%	-27.6%
Investment securities, net	29,248.4	28,591.0	31,268.5	9.4%	6.9%
	1 year or less	1 - 5 years	5- 10 years	10 years or more	Total
1Q14				01 111010	
Fixed income securities, net:					
COP denominated	4,696.4	6,806.4	5,765.7	1,580.5	18,849.0
USD denominated	1,770.1	2,281.8	2,312.9	54.5	6,419.4
Total fixed income securities, net	6,466.6	9,088.2	8,078.7	1,635.0	25,268.4
(% of total fixed income sec.)	25.6%	36.0%	32.0%	6.5%	
Equity securities, net					3,980.0
Total investment securities	•				29,248.4
4Q14					
Fixed income securities, net:					
COP denominated	4,110.8	5,661.6	5,849.9	535.0	16,157.3
USD denominated	2,083.8	3,791.6	2,483.9	8.1	8,367.5
Total fixed income securities, net	6,194.6	9,453.2	8,333.8	543.1	24,524.8
(% of total fixed income sec.) <b>Equity securities, net</b>	25.3%	38.5%	34.0%	2.2%	4.066.3
Total investment securities					4,066.2 28,591.0
1Q15					20,331.0
Fixed income securities, net:					
COP denominated	3,538.5	6,722.3	6,596.4	888.9	17,746.0
USD denominated	2,301.4	4,498.1	2,612.8	0.0	9,412.3
Total fixed income securities, net	5,839.9	11,220.4	9,209.2	888.9	27,158.3
(% of total fixed income sec.)	21.5%	41.3%	33.9%	3.3%	
Equity securities, net					4,110.2
Total investment securities					31,268.5



Information reported in Ps. billions and under Colombian Banking GAAP



#### 1.3 Cash and Cash Equivalents

As of March 31, 2015, Cash and cash equivalents totaled a balance of Ps. 21,510.8 billion showing an increase of 39.0% versus March 31, 2014 and 15.1% versus December 31, 2014 (22.4% and 11.0% excluding Ps. depreciation effect).

#### 1.4 Goodwill

Goodwill as of March 31, 2015 was Ps. 5,887.3 billion, increasing by 17.0% versus March 31, 2014 and by 4.6% versus December 31, 2014 (-2.2% and -0.9% excluding Ps. depreciation effect). The increases were primarily attributable to the impact of the peso depreciation on the goodwill denominated in USD.

				Cha	nge
Goodwill	1Q14	4Q14	1Q15	1Q 15 vs.	1Q 15 vs.
GOOGWIII				4Q 14	1Q 14
Megabanco acquisition	459.9	441.1	434.7	-1.4%	-5.5%
Banco de Bogotá, Occidente, Popular and AV Villas acquisitions	789.6	835.0	825.0	-1.2%	4.5%
Banco Aliadas and Banco Unión acquisitions	22.3	21.1	20.6	-2.0%	-7.4%
Intrex acquisition (recorded into Banco de Bogotá S.A. trough					
Corficolombiana)	123.3	120.2	119.1	-0.9%	-3.4%
Proyectos de Infraestructura and Hoteles Estelar's					
acquisitions	7.4	7.2	7.2	-1.0%	-3.3%
BAC Credomatic GEFC Inc. acquisition	1,929.4	2,282.7	2,456.0	7.6%	27.3%
Banco BBVA Panamá acquisition	627.5	748.6	807.5	7.9%	28.7%
Banco Reformador acquisition (Part of Grupo fin. Reformador)	444.6	536.3	578.5	7.9%	30.1%
Transcom Ltd acquisition (Part of Grupo fin. Reformador)	84.4	100.7	108.6	7.9%	28.7%
Increase in shares of Corficolombiana	10.0	9.7	9.6	-0.7%	-3.6%
AFP Horizonte Pensiones y Censantías S.A. acquisition	534.9	524.1	520.5	-0.7%	-2.7%
Total Goodwill, net	5,033.3	5,626.7	5,887.3	4.6%	17.0%

#### 2. Liabilities excluding Minority Interest

As of March 31, 2015 and as of December 31, 2014 funding represented 94% of total liabilities excluding minority interest and accounts payable and other liabilities represented 6%. This composition as of March 31, 2014 was 95% and 5%, respectively.

#### 2.1 Funding

Total Funding which includes (i) Deposits, (ii) Interbank borrowings and overnight funds, (iii) Borrowings from banks and other, (iv) Bonds, and (v) Bank acceptances had a balance of Ps. 157,683.2 billion as of March 31, 2015 showing an increase of 17.7% versus March 31, 2014 and one of 7.7% versus December 31, 2014 (10.0% and 5.4% excluding Ps. depreciation effect). Total deposits represented 77% of total funding for 1Q15 and 78% for 1Q14 and 4Q14. Average cost of funds was 3.3% in 1Q15 and 4Q14, and 3.0% in 1Q14.

Information reported in Ps. billions and under Colombian Banking GAAP



#### 2.1.1 Deposits

Total Deposits grew by 17.1% to Ps. 122,138.4 billion between March 31, 2014 and March 31, 2015 and by 6.8% between December 31, 2014 and March 31, 2015 (9.8% and 4.6% excluding Ps. depreciation effect). As of March 31, 2015, interest bearing deposits contributed with 88% of total deposits, and grew by 18.2% versus March 31, 2014, and 9.8% versus December 31, 2014 (10.6% and 7.4% excluding Ps. depreciation effect). Non-interest bearing deposits contributed with 12% of total deposits and grew by 9.7% versus March 31, 2014 and decreased by 10.5% versus December 31, 2014 (4.8% and -11.6% excluding Ps. depreciation effect).

				Cha	nge
	1Q14	4Q14	1Q15	1Q 15 vs.	1Q 15 vs.
				4Q 14	1Q 14
Deposits:					
Checking accounts	13,097.3	15,598.6	14,158.8	-9.2%	8.1%
Other	820.5	1,459.8	1,106.9	-24.2%	34.9%
Non-interest bearing	13,917.8	17,058.4	15,265.7	-10.5%	9.7%
Checking accounts	11,749.6	13,192.2	13,834.8	4.9%	17.7%
Time deposits	35,156.7	41,858.6	45,972.9	9.8%	30.8%
Saving deposits	43,508.6	42,283.1	47,065.0	11.3%	8.2%
Interest bearing	90,415.0	97,333.8	106,872.7	9.8%	18.2%
Total Deposits	104,332.8	114,392.2	122,138.4	6.8%	17.1%

Of our total deposits as of March 31, 2015, checking accounts represented 22.9%, time deposits 37.6%, saving accounts 38.5% and other deposits 0.9%.

As of March 31, 2015, deposits contributed by Banco de Bogotá represented 65.9% of total deposits, by Banco de Occidente 19.4%, by Banco Popular 9.8%, and by Banco AV Villas 6.8%. Eliminations accounted for 2.0% of Total Deposits. Local Deposits accounted for 76% and foreign Deposits accounted for 24%.

				Change	
	1Q14	4Q14	1Q15	1Q 15 vs.	1Q 15 vs.
				4Q 14	1Q 14
Deposits / Bank (\$)					
Banco de Bogotá	65,907.1	74,302.8	80,457.6	8.3%	22.1%
Local	44,381.7	46,788.3	50,720.9	8.4%	14.3%
Central America	21,525.4	27,514.5	29,736.7	8.1%	38.1%
Banco de Occidente	20,056.9	23,324.0	23,677.7	1.5%	18.1%
Banco Popular	12,130.6	10,561.9	12,023.2	13.8%	-0.9%
Banco AV Villas	7,744.5	8,440.7	8,363.1	-0.9%	8.0%
Eliminations	(1,506.3)	(2,237.2)	(2,383.2)	6.5%	58.2%
<b>Total Grupo Aval</b>	104,332.8	114,392.2	122,138.4	6.8%	17.1%
Deposits / Bank (%)					
Banco de Bogotá	63.2%	65.0%	65.9%		
Local	42.5%	40.9%	41.5%		
Central America	20.6%	24.1%	24.3%		
Banco de Occidente	19.2%	20.4%	19.4%		
Banco Popular	11.6%	9.2%	9.8%		
Banco AV Villas	7.4%	7.4%	6.8%		
Eliminations	-1.4%	-2.0%	-2.0%		
Total Grupo Aval	100.0%	100.0%	100.0%		



Information reported in Ps. billions and under Colombian Banking GAAP



#### 2.1.2 Borrowings from Banks and Other

As of March 31, 2015, borrowings from banks and other totaled Ps. 14,728.6 billion, showing an increase of 18.5% versus March 31, 2014 and an increase of 1.2% versus December 31, 2014. However, excluding the effect of the peso depreciation, borrowings from banks and other grew 0.1% versus 1Q14 and decreased by 4.0% versus 4Q14.

#### 2.1.3 Bonds

Total bonds as of March 31, 2015 totaled Ps. 13,259.4 billion showing an increase of 23.0% versus March 31, 2014 and of 5.7% versus December 31, 2014. Excluding the effect of the peso depreciation, growth was 21.1% and 5.1%, respectively.

#### 3. Minority Interest

Minority Interest in Grupo Aval reflects: (i) the minority stakes that third party shareholders hold in each of its direct consolidated subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas), and (ii) the minority stakes that third party shareholders hold in the consolidated subsidiaries at the bank level (mainly Corficolombiana and Porvenir). As of March 31, 2015 Minority Interest was Ps. 7,315.5 billion which increased by 11.4% versus March 31, 2014. Total Minority Interest decreased from 35.3% of Total Equity plus Minority Interest for March 31, 2014 to 33.2% for March 31, 2015, reflecting the increase in direct ownership in Banco de Bogotá, Banco de Occidente and Corficolombiana. Total Minority Interest derives from the sum of the combined minority interests of our banks and of Grupo Aval, applying eliminations associated with the consolidation process of Grupo Aval.

	1014	4014	1Q15	Chang	e (bps)
Direct & indirect ownership	1014	4014		1Q 15 vs. 4Q 14	1Q 15 vs. 1Q 14
Banco de Bogotá <sup>(1)</sup>	67.8%	68.7%	68.7%	-	90
Banco de Occidente (2)	72.2%	72.2%	72.2%	-	0
Banco Popular	93.7%	93.7%	93.7%	-	-
Banco AV Villas	79.9%	79.9%	79.9%	-	-
BAC Credomatic (3)	67.8%	68.7%	68.7%	-	90
Porvenir <sup>(4)</sup>	75.2%	75.7%	75.7%	-	43
Corficolombiana (5)	41.0%	44.3%	44.3%	-	327

(1) Grupo Aval's ownership in Banco de Bogotá increased during 4Q2014 both through open market transactions along the year and the rights issuance held between November and December, 2014; (2) Our ownership in Banco de Occidente slightly increased during 2014 due to the purchase of common shares in the open market; (3) BAC Credomatic is fully owned by Banco de Bogotá, as such, the increase in Grupo Aval's total ownership is explained by the rise in our ownership in Banco de Bogotá; (4) Grupo Aval indirectly owns a 100% of Porvenir as follows: 20.0% in Grupo Aval, 46.9% in Banco de Bogotá and 33.1% in Banco de Occidente. Porvenir's results consolidate into Banco de Bogotá; (5) Grupo Aval increased its direct ownership in Corficolombiana through the acquisition of 20.008.260 common shares (9.3% of shares outstanding) of Corficolombiana from Banco de Occidente in December 17, 2014.

# Report of 1Q 2015 consolidated results Information reported in Ps. billions and under Colombian Banking GAAP





#### 4. Attributable Shareholders' Equity

Attributable shareholders' equity as of March 31, 2015 was Ps. 14,725.0 billion showing an increase of 22.1% versus March 31, 2014, mainly attributable to the issuance of 1,629,629,620 preferred shares in the form of ADR's in the New York Stock Exchange equivalent to Ps. 2,425.1 billion.

Attributable shareholders' equity decreases versus December 31, 2014 driven by the impact of the payment of the wealth tax (Ps. 203.0 billion) and because in March Grupo Aval paid dividends on the results of second half of 2014.

				Cha	nge
	1Q14	4Q14	1Q15	1Q 15 vs.	1Q 15 vs.
				4Q 14	1Q 14
Subscribed and paid in capital					
Common and preferred shares	20.4	22.3	22.3	0.0%	9.2%
Additional paid in capital	6,081.5	8,504.7	8,504.7	0.0%	39.8%
Retained earnings	4,140.4	4,817.3	4,468.6	-7.2%	7.9%
Equity surplus	1,818.2	1,752.3	1,729.4	-1.3%	-4.9%
Equity inflation adjustments	652.1	652.1	652.1	0.0%	0.0%
Reappraisal of assets	1,472.3	1,644.1	1,636.6	-0.5%	11.2%
Unrealized net gains on available for sale	(306.2)	(543.9)	(559.3)	2.8%	82.7%
Shareholders' equity	12,060.6	15,096.6	14,725.0	-2.5%	22.1%



Information reported in Ps. billions and under Colombian Banking GAAP



#### **Income Statement Analysis**

Our net income attributable to shareholders for 1Q15 of Ps. 503.2 billion increased 43.8% versus 1Q14 and 21.6% versus 4Q14. The increase versus 1Q14 is mainly explained by (i) a 13.6% rise in net interest income; (ii) fees and other services income, net increasing 16.2%; (iii) higher other operating and non operating income; and (iv) a decrease in minority interest as a percentage of net income before minority interest from 40.8% for 1Q14 to 33.3% for 1Q15; the above was partly offset by a 7.8% increase in operating expenses, a 39.5% higher net provision expense and a 9.2% rise in income tax expense.

e in income tax expense.				Cha	nge
	1Q14	4Q14	1Q15	1Q 15 vs.	1Q 15 vs.
				4Q 14	1Q 14
Total interest income	2,864.1	3,121.1	3,352.3	7.4%	17.0%
Interest expense	(999.7)	(1,168.4)	(1,234.8)	5.7%	23.5%
Net interest income	1,864.5	1,952.7	2,117.6	8.4%	13.6%
Total provisions, net	(311.3)	(486.8)	(434.3)	-10.8%	39.5%
Fees and other services income, net	758.9	850.1	881.6	3.7%	16.2%
Other operating income	255.5	306.8	258.5	-15.7%	1.2%
Operating expenses	(1,586.0)	(1,788.4)	(1,709.1)	-4.4%	7.8%
Non-operating income/(expense), net	20.6	91.8	88.1	-4.1%	327.7%
Income before income tax expense and	1,002.2	926.3	1,202.3	29.8%	20.0%
non- controlling interest	1,002.2	920.5	1,202.3	29.070	20.070
Income tax expense	(410.4)	(353.4)	(448.1)	26.8%	9.2%
Net Income before minority interest	591.7	572.8	754.2	31.7%	27.5%
Income attributable to minority					
interest	(241.7)	(159.2)	(251.0)	57.7%	3.8%
Net income attributable to Grupo Aval	350.0	413.7	503.2	21.6%	43.8%
shareholders	330.0	713.7	303.2	21.0/0	73.070

Net Interest Income				Cha	inge
	1Q14	4Q14	1Q15	1Q 15 vs. 4Q 14	1Q 15 vs. 1Q 14
Interest income:					
Interest on loans	2,322.9	2,586.6	2,721.9	5.2%	17.2%
Interest on investment securities	327.7	300.6	400.7	33.3%	22.3%
Interbank and overnight funds	43.3	57.3	52.0	-9.2%	20.2%
Financial leases	170.3	176.6	177.6	0.6%	4.3%
Total interest income	2,864.1	3,121.1	3,352.3	7.4%	17.0%
Interest expense:					
Checking accounts	(40.0)	(44.3)	(47.4)	7.0%	18.4%
Time deposits	(371.8)	(466.0)	(510.6)	9.6%	37.3%
Saving deposits	(301.7)	(327.1)	(307.3)	-6.1%	1.9%
Total interest expense on deposits	(713.5)	(837.4)	(865.3)	3.3%	21.3%
Interbank and overnight funds (expenses)	(37.9)	(46.3)	(59.9)	29.3%	57.9%
Borrowings from banks and others	(93.0)	(106.0)	(114.4)	7.9%	23.0%
Bonds	(155.2)	(178.6)	(195.1)	9.3%	25.7%
Total interest expense	(999.7)	(1,168.4)	(1,234.8)	5.7%	23.5%
Net interest income	1,864.5	1,952.7	2,117.6	8.4%	13.6%



Information reported in Ps. billions and under Colombian Banking GAAP



Our net interest income increased by 13.6% to Ps. 2,117.6 for 1Q15 versus 1Q14 and increased by 8.4% versus 4Q14. The main reasons for the increase versus 4Q14 were:

- A 7.4% increase in interest income derived from a 33.3% increase in interest income from investment securities, a 4.9% increase in interest income from loans and financial leases, offset in part by a 9.2% decrease in interest income from interbank and overnight funds.
- Offsetting the increase in interest income described above was a 5.7% increase in interest expense derived from a 3.3% increase in interests paid on deposits and a 11.6% in interests paid on other funding.

Our Net Interest Margin was 5.8% for 1Q15, up from 5.7% in 4Q14 and down from 5.9% in 1Q14. Net Interest Margin on Loans was 6.8% in 1Q15, 6.9% in 4Q14 and 7.1% in 1Q14. On the other hand, our Net Investments Margin was 2.7% in 1Q15 versus 1.3% in 4Q14 and 2.0% in 1Q14.

#### 2. Provision expense, net

Our total net provision expense increased by 39.5% to Ps. 434.3 billion for 1Q15 versus 1Q14 and decreased by 10.8% versus 4Q14. This increase versus 1Q14 was attributable to higher net provisions for loan and financial lease losses, accrued interest and other receivables, which in turn was driven by strong growth in the consumer loan portfolio, which requires more provision expenses than the commercial portfolio.

				Cha	nge
	1Q14	4Q14	1Q15	1Q 15 vs.	1Q 15 vs.
				4Q 14	1Q 14
Provisions for loan and financial lease losses,					
accrued interest and other receivables, net	(347.3)	(523.2)	(468.9)	-10.4%	35.0%
Recovery of charged-off assets	44.9	51.6	42.5	-17.7%	-5.3%
Provision for investment securities, foreclosed					
assets and other assets	(12.8)	(23.3)	(14.6)	-37.3%	14.3%
Recovery of provisions for investments					
securities, foreclosed assets and other assets	3.9	8.1	6.8	-16.1%	75.3%
Total provisions, net	(311.3)	(486.8)	(434.3)	-10.8%	39.5%

Our annualized net provision expense to average loans was 1.5% for 1Q15, 1.8% for 4Q14 and 1.3% for 1Q14. Net of recoveries of charged-off loans our ratios were 1.4% for 1Q15; 1.6% for 4Q14 and 1.1% for 1Q14.



Information reported in Ps. billions and under Colombian Banking GAAP



#### 3. Fee Income and Other Operating income, net

Total fees and other operating income, net increased by 12.4% to Ps. 1,140.1 for 1Q15 versus 1Q14 and decreased by 1.5% in the quarter. Total fees and other services income, net increased by 16.2% to Ps. 881.6 billion in 1Q15 versus 1Q14 and by 3.7% in the quarter.

Total other operating income increased by 1.2% to Ps. 258.5 versus 1Q14 and decreased by 15.7% versus 4Q14. The decrease vs 4Q14 was mainly driven by a decrease in income from non-financial sector and in gains on sales of investments in equity securities, net, offset in part by an increase in dividend income.

					ange
	1Q14	4Q14	1Q15	1Q 15	1Q 15 vs.
				vs. 4Q	1Q 14
Fees and other services income:					
Commissions from banking services	425.9	491.3	508.1	3.4%	19.3%
Branch network services	7.1	8.6	9.2	7.0%	29.9%
Credit card merchant fees	112.9	132.1	126.0	-4.6%	11.6%
Checking fees	16.8	16.4	15.9	-3.1%	-5.6%
Warehouse services	45.3	51.4	45.1	-12.3%	-0.5%
Fiduciary activities	53.9	53.6	57.1	6.5%	6.0%
Pension plan management	178.1	192.1	199.2	3.7%	11.8%
Other	49.5	65.8	79.1	20.2%	59.8%
Total fees and other services income	889.4	1,011.2	1,039.6	2.8%	16.9%
Fees and other services expenses	(130.5)	(161.1)	(158.0)	-1.9%	21.1%
Fees and other services income, net	758.9	850.1	881.6	3.7%	16.2%
Other operating income:					
Foreign exchange (losses) gains, net	54.1	1,007.0	541.7	-46.2%	900.5%
Gains (losses) on derivative operations, net	(64.6)	(927.4)	(468.9)	-49.4%	625.9%
Gains on sales of investments in equity securities, net	10.6	20.2	0.1	-99.5%	-99.1%
Dividend income	127.9	61.1	83.1	36.0%	-35.0%
Other	49.4	37.1	40.1	8.1%	-18.9%
Income from non-financial sector, net	78.1	108.8	62.5	-42.6%	-20.0%
Total other operating income	255.5	306.8	258.5	-15.7%	1.2%
Total fee income and other op. income, net	1,014.4	1,156.9	1,140.1	-1.5%	12.4%

#### 4. Operating Expenses

Total operating expenses for 1Q15 of Ps. 1,709.1 billion increased by 7.8% versus 1Q14 and decreased by 4.4% versus 4Q14. Our efficiency ratio in a cost to income basis was 47.9% in 1Q15 improving from 50.5% in 1Q14 and 52.9% in 4Q14. The ratio of annualized operating expenses before depreciation and amortization as a percentage of average total assets was 3.4% for 1Q15 improving from 3.7% in 1Q14 and 3.8% in 4Q14.

# Grupo Report of 1Q 2015 consolidated results Information reported in Ps. billions and under Colombian Banking GAAP



#### 5. Minority Interest

Minority Interest in Grupo Aval reflects: (i) the minority stakes that third party shareholders hold in each of its direct consolidated subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas), and (ii) the minority stakes that third party shareholders hold in the consolidated subsidiaries at the bank level (mainly Corficolombiana and Porvenir). For 1Q15, Minority Interest in the income statement was Ps. 251.0 billion, showing an increase of 3.8% versus 1Q14 and of 57.7% versus 4Q14. The ratio of Minority Interest to income before Minority Interest was 33.3% in 1Q15, 40.8% in 1Q14 and 27.8% in 4Q14.



Information reported in Ps. billions and under Colombian Banking GAAP



#### **ABOUT GRUPO AVAL**

Grupo Aval is Colombia's largest banking group, and through our BAC Credomatic operations it is also the largest and the most profitable banking group in Central America. Grupo Aval currently operates through four commercial banks in Colombia (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas). It manages pension and severance funds through the largest pension and severance fund manager in Colombia (Porvenir) and owns the largest merchant bank in Colombia (Corficolombiana), each of which Aval controls and consolidates into its results.

#### **Investor Relations Contact**

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Information in Ps. Billions					
	1014	4014	1015	Cha	_
	1Q14	4Q14	1Q15	1Q 15 vs. 4Q 14	1Q 15 vs. 1Q 14
Cash and cash equivalents:				10,11	1417
Cash and due from banks	13,991.5	16,843.1	18,589.6	10.4%	32.9%
Interbank and overnight funds	1,479.7	1,850.3	2,921.2	57.9%	97.4%
Cash and cash equivalents	15,471.3	18,693.5	21,510.8	15.1%	39.0%
Investment securities					
Trading	4,815.0	3,456.8	5,292.6	53.1%	9.9%
Available for sale	16,964.9	18,010.7	18,869.4	4.8%	11.2%
Held to maturity	3,490.8	3,057.6	2,996.8	-2.0%	-14.2%
Total debt securities	25,270.8	24,525.1	27,158.8	10.7%	7.5%
Trading  Available for sale	1,593.4 2,390.7	1,597.8 2,472.5	1,627.6	1.9% 0.6%	2.1% 4.0%
Total equity securities	3,984.1	4,070.4	2,486.7 4,114.3	1.1%	3.3%
Allowance for investment securities	(6.5)	(4.5)	(4.7)	5.7%	-27.6%
Investment securities, net	29,248.4	28,591.0	31,268.5	9.4%	6.9%
Loans and financial leases:	-,	-,	,		
Commercial loans	57,262.8	62,764.8	66,221.5	5.5%	15.6%
Consumer loans	28,298.2	33,166.4	34,678.6	4.6%	22.5%
Microcredit loans	347.6	351.8	352.4	0.2%	1.4%
Mortage loans	6,947.1	9,034.7	9,858.4	9.1%	41.9%
Financial leases	7,072.3	7,438.4	7,394.6	-0.6%	4.6%
Allowance for loans and financiales lease losses	(3,166.4)	(3,413.7)	(3,522.7)	3.2%	11.3%
Loans and financial lease losses, net	96,761.5	109,342.4	114,982.7	5.2%	18.8%
Interest accrued on loans and financial leases	858.6	927.0	956.2	3.1%	11.4%
Allowance on Interest accrued on loans and financial leases	(91.2)	(96.4)	(99.2)	3.0%	8.8%
Interest accrued on loans and financial leases, net	767.4	830.7	857.0	3.2%	11.7%
Bankers' acceptances, spot transactions and derivatives	637.8	1,218.9	1,101.5	-9.6%	72.7%
Accounts receivable, net	1,960.4	2,109.2	2,166.6	2.7%	10.5%
Property, plant and equipment, net Operating leases, net	2,109.9 434.6	2,276.0 406.8	2,334.4 394.9	2.6% -2.9%	10.6% -9.1%
Foreclosed assets, net	115.9	134.1	141.8	5.7%	22.4%
Prepaid expenses and deferred charges	2,256.6	2,827.0	2,997.3	6.0%	32.8%
Goodwill, net	5,033.3	5,626.7	5,887.3	4.6%	17.0%
Other assets, net	1,621.0	1,698.3	2,047.1	20.5%	26.3%
Reappraisal of assets	3,467.6	3,860.0	3,854.0	-0.2%	11.1%
Total assets	159,885.6	177,614.7	189,543.8	6.7%	18.5%
Deposits:					
Checking accounts	13,097.3	15,598.6	14,158.8	-9.2%	8.1%
Other	820.5	1,459.8	1,106.9	-24.2%	34.9%
Non-interest bearing	13,917.8	17,058.4	15,265.7	-10.5%	9.7%
Checking accounts	11,749.6	13,192.2	13,834.8	4.9%	17.7%
Time deposits	35,156.7	41,858.6	45,972.9	9.8%	30.8%
Saving deposits	43,508.6	42,283.1	47,065.0	11.3%	8.2%
Interest bearing	90,415.0	97,333.8	106,872.7	9.8%	18.2%
Total deposits	104,332.8	114,392.2	122,138.4	6.8%	17.1%
Bankers' acceptances, spot transactions and derivatives Interbank borrowings and overnight funds	655.0	1,992.1	1,940.5	-2.6%	196.2%
Borrowings from banks and other	6,170.6 12,428.5	4,589.5 14,555.1	7,249.5 14,728.6	58.0% 1.2%	17.5% 18.5%
Accured interest payable	3,195.2	2,834.0	3,566.3	25.8%	11.6%
Other accounts payable	443.9	625.2	565.4	-9.6%	27.4%
Bonds	10,779.6	12,541.0	13,259.4	5.7%	23.0%
Estimated liabilities	1,216.0	598.2	927.1	55.0%	-23.8%
Other liabilities	2,034.0	3,022.6	3,128.1	3.5%	53.8%
Total liabilites excl. minority interest	141,255.6	155,149.8	167,503.3	8.0%	18.6%
Minority interest	6,569.4	7,368.2	7,315.5	-0.7%	11.4%
Shareholders' equity	12,060.6	15,096.6	14,725.0	-2.5%	22.1%
Subscribed and paid in capital	6,101.9	8,527.0	8,527.0	0.0%	39.7%
Retained earnings	4,140.4	4,817.3	4,468.6	-7.2% 1.2%	7.9%
Equity surplus  Total shareholders equity and minority interest	1,818.2 18,630.0	1,752.3 22,464.8	1,729.4 22,040.5	-1.3% -1.9%	-4.9% 18.3%
Total liabilities, shareholders equity and minority interest	159,885.6	177,614.7	189,543.8	6.7%	18.5%
- 12 Landa Military Strate Character Sequity and Hillionity Interest	155,005.0	111,014.7	105,5 15.0		



Consolidated Income Statement					
Information in Ps. Billions				Cha	nge
	1Q14	4Q14	1Q15	1Q 15 vs.	1Q 15 vs.
				4Q 14	1Q 14
Interest income: Interest on loans	2 222 0	2,586.6	2 721 0	E 20/	17 20/
Interest on loans Interest on investment securities	2,322.9 327.7	300.6	2,721.9 400.7	5.2% 33.3%	17.2% 22.3%
Interbank and overnight funds	43.3	57.3	52.0	-9.2%	20.2%
Financial leases	170.3	176.6	177.6	0.6%	4.3%
Total interest income	2.864.1	3,121.1	3,352.3	7.4%	17.0%
Interest expense:	,	-,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Checking accounts	(40.0)	(44.3)	(47.4)	7.0%	18.4%
Time deposits	(371.8)	(466.0)	(510.6)	9.6%	37.3%
Saving deposits	(301.7)	(327.1)	(307.3)	-6.1%	1.9%
Total interest expense on deposits	(713.5)	(837.4)	(865.3)	3.3%	21.3%
Borrowings from banks and others	(93.0)	(106.0)	(114.4)	7.9%	23.0%
Interbank and overnight funds (expenses) Bonds	(37.9)	(46.3) (178.6)	(59.9)	29.3% 9.3%	57.9% 25.7%
Interest expense	(155.2) (999.7)	(1,168.4)	(195.1) (1,234.8)	5.7%	23.5%
Net interest income	1,864.5	1,952.7	2,117.6	8.4%	13.6%
Provisions for loan and financial lease losses, accrued interest	1,004.5	1,332.7	2,117.0	0.470	13.070
and other receivables, net	(347.3)	(523.2)	(468.9)	-10.4%	35.0%
Recovery of charged-off assets	44.9	51.6	42.5	-17.7%	-5.3%
Provision for investment securities, foreclosed assets and other	(12.8)	(23.3)	(14.6)	-37.3%	14.3%
Recovery of provisions for investments securities, foreclosed					
assets and other assets	3.9	8.1	6.8	-16.1%	75.3%
Total provisions, net	(311.3)	(486.8)	(434.3)	-10.8%	39.5%
Net interest income after provisions	1,553.1	1,465.9	1,683.3	14.8%	8.4%
Fees and other services income:					
Commissions from banking services	425.9	491.3	508.1	3.4%	19.3%
Pension plan management Other	178.1	192.1	199.2	3.7%	11.8%
Total fees and other services income	49.5 <b>889.4</b>	65.8 1,011.2	79.1 <b>1,039.6</b>	20.2% 2.8%	59.8% <b>16.9%</b>
Fees and other services expenses	(130.5)	(161.1)	(158.0)	-1.9%	21.1%
Fees and other services income, net	758.9	850.1	881.6	3.7%	16.2%
Other operating income:					
Foreign exchange (losses) gains, net	54.1	1,007.0	541.7	-46.2%	900.5%
Gains (losses) on derivative operations, net	(64.6)	(927.4)	(468.9)	-49.4%	625.9%
Gains on sales of investments in equity securities, net	10.6	20.2	0.1	-99.5%	N.A.
Dividend income	127.9	61.1	83.1	36.0%	-35.0%
Other	49.4	37.1	40.1	8.1%	-18.9%
Income from non-financial sector, net	78.1	108.8	62.5	-42.6%	-20.0%
Other operating income  Total operating income	<b>255.5</b> 2,567.6	<b>306.8</b> 2,622.8	<b>258.5</b> 2,823.4	<b>-15.7</b> %	1.2% 10.0%
Operating expenses:	2,307.0	2,022.0	2,023.4	7.070	10.076
Salaries and employee benefits	578.1	626.9	677.3	8.0%	17.1%
Bonus plan payments	31.7	28.4	28.0	-1.3%	-11.7%
Termination payments	6.3	6.7	7.9	18.3%	26.6%
Administrative and other expenses	779.9	922.0	789.8	-14.3%	1.3%
Insurance on deposit, net	57.4	58.1	55.0	-5.3%	-4.3%
Charitable and other donation expenses	1.5	2.4	1.3	-47.1%	-17.5%
Depreciation	91.8	98.9	97.1	-1.8%	5.9%
Goodwill amortization	39.3	45.1	52.7	17.0%	34.2%
Operating expenses	1,586.0	1,788.4	1,709.1	-4.4%	7.8%
Net operating income	981.6	834.4	1,114.3	33.5%	13.5%
Non-operating income (expense): Other income	75.5	201.1	132.4	-34.2%	75.3%
Other expense	75.5 (54.9)	(109.2)	(44.3)	-34.2% -59.4%	-19.3%
Non-operating income/(expense), net	20.6	91.8	88.1	-4.1%	327.7%
Income before income tax expense and non- controlling interest	1,002.2	926.3	1,202.3	29.8%	20.0%
Income tax expense	(410.4)	(353.4)	(448.1)	26.8%	9.2%
Net income before minority interest	591.7	572.8	754.2	31.7%	27.5%
Income attributable to minority Interest	241.7	159.2	251.0	57.7%	3.8%
Net income attributable to Grupo Aval shareholders	350.0	413.7	503.2	21.6%	43.8%





Information reported in Ps. billions and under Colombian Banking GAAP and IFRS



Grupo Aval Acciones y Valores S.A. Financial Statements

Quarterly Consolidated Balance Sheet and Income Statement

Information in Ps. Billions

	Banking GAAP	IFRS <sup>(1)</sup>	Chang	е
Balance Sheet	1Q15	1Q15	\$	%
Cash and cash equivalents	21,510.8	21,991.2	480.4	2.2%
Investment Securities, net	31,268.5	30,705.3	(563.1)	-1.8%
Loans and financial leases, net	114,982.7	116,822.5	1,839.8	1.6%
Goodwill, net	5,887.3	6,107.8	220.5	3.7%
Other assets, net	12,040.6	17,628.6	5,588.0	46.4%
Reappraisal of assets	3,854.0	=	(3,854.0)	-100.0%
Total Assets	189,543.8	193,255.4	3,711.5	2.0%
Total Deposits	122,138.4	122,590.5	452.1	0.4%
Other Funding	35,544.7	38,144.1	2,599.3	7.3%
Derivatives	1,633.2	1,650.2	17.0	1.0%
Other liabilities	8,186.9	9,315.2	1,128.3	13.8%
Total Liabilites excl. Minority Interest	167,503.3	171,700.0	4,196.7	2.5%
Minority Interest	7,315.5	7,422.0	106.5	1.5%
Shareholders' Equity	14,725.0	14,133.4	(591.6)	-4.0%
Total Liabilities, shareholders' equity and minority interest	189,543.8	193,255.4	3,711.5	2.0%
Income Statement				
Total Interest Income	3,352.3	3,332.4	(19.9)	-0.6%
Interest expense	(1,234.8)	(1,291.1)	(56.3)	4.6%
Net Interest Income	2,117.6	2,041.3	(76.2)	-3.6%
Total provisions, net	(434.3)	(398.7)	35.6	-8.2%
Fees and other services income, net	881.6	885.3	3.7	0.4%
Other operating income	258.5	235.0	(23.5)	-9.1%
Operating expenses	(1,709.1)	(1,626.2)	82.9	-4.8%
Non-operating income/(expense), net	88.1	187.6	99.5	113.0%
Income before income tax expense and non- controlling	4 202 2	4 224 2	422.0	40.40/
Income tax expense	1,202.3 (448.1)	1,324.3 (492.5)	122.0 (44.3)	10.1% 9.9%
Net Income before Minority interest	754.2	831.8	77.6	10.3%
Income attributable to Minority Interest	(251.0)	(278.2)	(27.2)	10.8%
Net Income attributable to Grupo Aval shareholders	[[	(270.2)	(27.2)	10.070
before wealth tax	503.2	553.7	50.5	10.0%
Wealth tax attributable to Grupo Aval shareholders <sup>(2)</sup>	J [] [	(208.7)	(208.7)	0.0%
	-	(200.7)	(200.7)	0.070
Net Income attributable to Grupo Aval shareholders after	·	(208.7)	(208.7)	0.070

- (1) Preliminary information
- (2) Wealth tax paid by Grupo Aval and its subsidiaries totaled Ps. 303.2 billion