



Investor Presentation

February, 2016

















J.P.Morgan
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Emerging Markets

Corporate Conference



Disclaimer



Grupo Aval Acciones y Valores S.A. ("Grupo Aval") is an issuer of securities in Colombia and the United States, registered with Colombia's National Registry of Shares and Issuers (Registro Nacional de Valores y Emisores) and the United States Securities and Exchange Commission ("SEC"). As such, it is subject to the control of the Superintendency of Finance and compliance with applicable U.S. securities regulation as a "foreign private issuer" under Rule 405 of the U.S. Securities Act of 1933. Grupo Aval is a not a financial institution and is not supervised or regulated as a financial institution in Colombia.

The consolidated financial information for the years ended and as of December 31, 2014, 2013, 2012, 2011 and 2010 included in this report have been audited by KPMG for the purpose of its submission to the SEC filed by Grupo Aval in the Form 20-F on a yearly basis. As issuer of securities in Colombia, Grupo Aval is required to comply with periodic reporting requirements and corporate governance, however, it is not regulated as a financial institution or as a holding company of banking subsidiaries and, thus, is not required to comply with capital adequacy regulations applicable to banks and other financial institutions.

Although we are not a financial institution, until December 31, 2014 we prepared the financial information in accordance with the regulations of the Superintendency of Finance for financial institutions and generally accepted accounting principles for banks to operate in Colombia, also known as Colombian Banking GAAP. We believe that presentation on that basis most appropriately reflected our activities as a holding company of banks and other financial institutions. All of our banking subsidiaries, Banco de Bogotá, Banco de Occidente, Banco Popular, Banco AV Villas, and their respective Colombian financial subsidiaries, including Porvenir and Corficolombiana, are subject to inspection and surveillance as financial institutions by the Superintendency of Finance.

In 2009 the Colombian Congress enacted Law 1314 establishing the implementation of IFRS in Colombia. As a result, since January 1, 2015 financial entities and Colombian issuers of publicly traded securities such as Grupo Aval must prepare financial statements in accordance with IFRS as applicable under Colombian regulation. Colombian Banking GAAP and IFRS as applicable under Colombian regulations also differs in certain aspects from IFRS as currently issued by the IASB. Our 20-F annual report filed with the SEC provides a description of the principal differences between Colombian Banking GAAP and U.S. GAAP as well as expected changes from our implementation of IFRS as applicable under Colombian regulations. Details of the calculations of non-GAAP measures such as ROAA and ROAE, among others, are explained when required in this document. Included in this document: 2014 figures are reported in Banking GAAP; 2015 figures for our banks are reported under IFRS as applicable under Colombian regulations for financial institutions; and 2015 figures for Grupo Aval are reported under full IFRS as currently issued by the IASB.

As a result of our migration to IFRS and our first year of implementation of IFRS accounting principles, our interim unaudited consolidated financial information for 2015, and the comparative interim information for the respective periods of 2014, may be subject to further amendments.

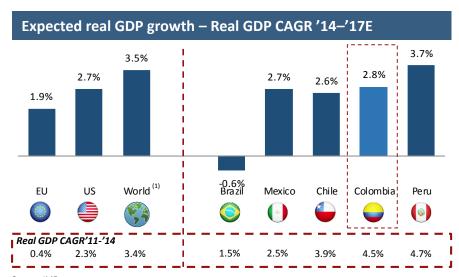
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Grupo Aval has been granted the IR Recognition by the Colombian Securities Exchange (Bolsa de Valores de Colombia S.A). This is not a certification of the registered securities or the solvency of the issuer. Also, does not imply an opinion on the quality and accuracy of the content, it only denotes a verification of the existence of the information on the website of the issuer.



Despite recent macro events, the Colombian economy still shows resilience



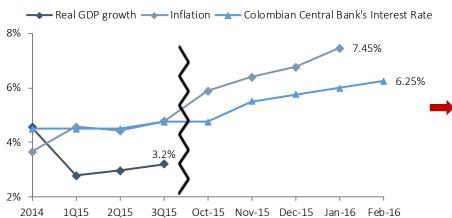


Source: IMF

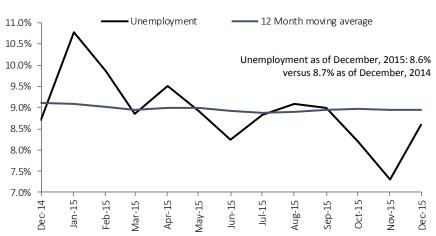
(1) Includes the 189 countries which report to the IMF

Source: Banco de la República de Colombia, and DANE.

Strict monetary policy

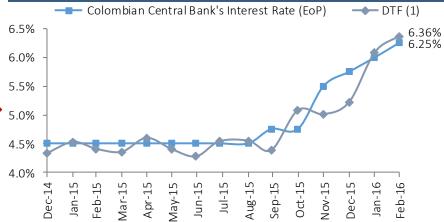


Unemployment



Source: DANE, and Banco de la República de Colombia

Central Bank and DTF rates



Source: Banco de la República de Colombia.

Note: The DTF rate is a benchmark interest rate that represents the financial system's average $\mathbf z$ rate for 90-day term deposits; $^{(1)}$ End of period DTF rate



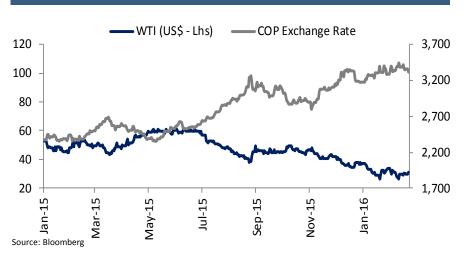


2016 will be a challenging year for Colombia's economy

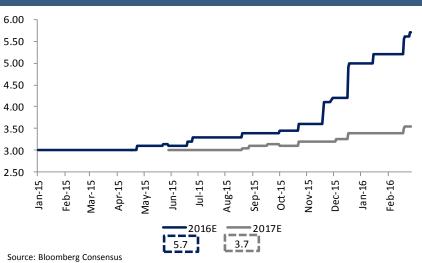




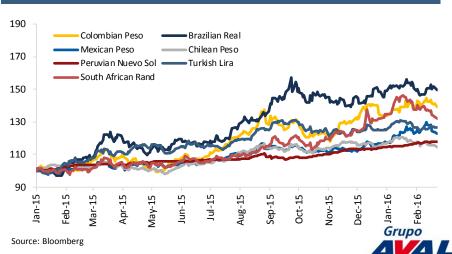
Colombian Peso vs WTI US\$/barrel



Inflation expectations (%)



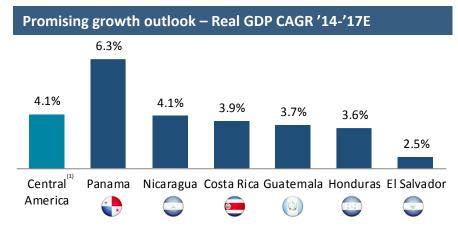
Colombian Peso vs Emerging markets' currencies (100=Jan, 2015)



Central American countries have a robust growth outlook, set to benefit from positive momentum in the US economy



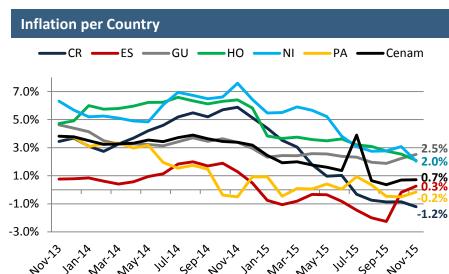




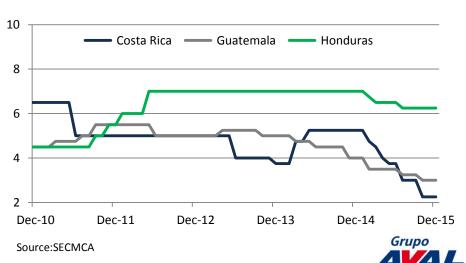
Source: IMF WEO Oct-15; (1) Aggregate growth of all the Central American countries

Source: Bloomberg

Regional exchange rates 140.0 130.0 110.0 107.49 105.88 100.0 90.0 90.0 90.0 Colón Quetzal Lempira Córdoba TRM





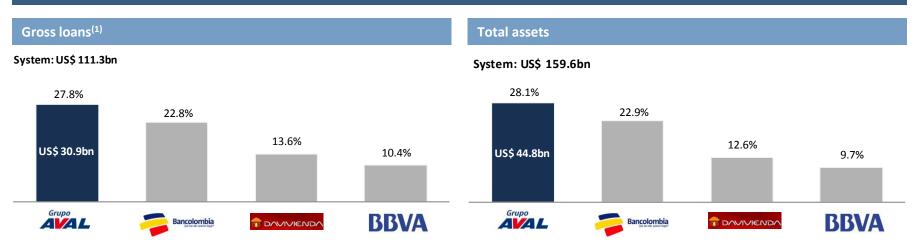


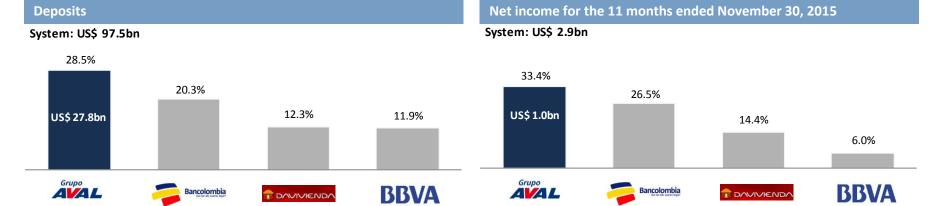


Dominant player in the Colombian market



Combined Unconsolidated Market Shares of our Colombian Banks as of November 30, 2015





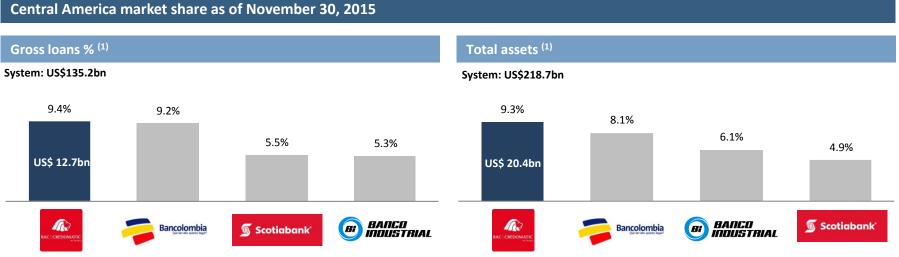
Source: Unconsolidated information under IFRS filed with the Colombian Superintendency of Finance and published monthly; as of November 30, 2015. System: Sum of banks. Grupo Aval is the sum of Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas. Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance of Ps 3,149.47 as of December 31, 2015. (1) Figures excluding interbank & overnight funds for comparative purposes. Deposits are calculated as checking accounts, saving accounts and time deposits.

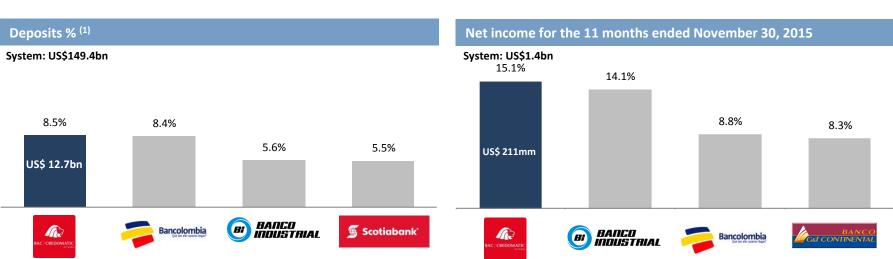




Leading Central American banking group with integrated regional presence **Fig. 8**





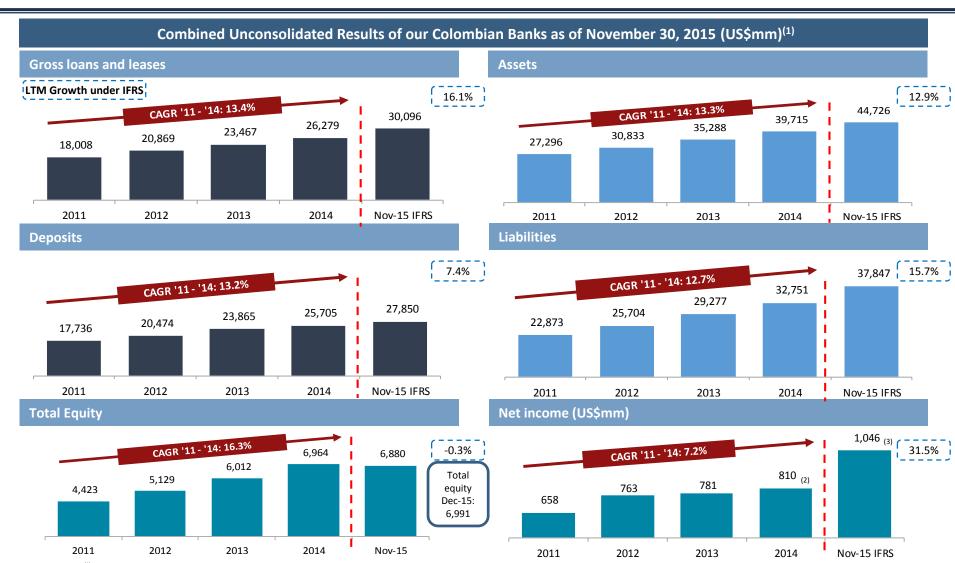


Source: Company filings. Calculated based on publicly disclosed data aggregated from the local superintendencies of Costa Rica, Honduras, El Salvador, Guatemala, Nicaragua and Panama (except in the Net Income chart where Panamá is excluded). (1) Market share is determined based on the sum of each bank's operations in the aforementioned countries. Bancolombia includes Banistmo (Panama), Bancolombia (Panama), Grupo Agromercantil (Guatemala) and Banco Agricola (Salvador), Scotiabank includes Citibank (Panamá and Costa Rica).



Strong track record of growth



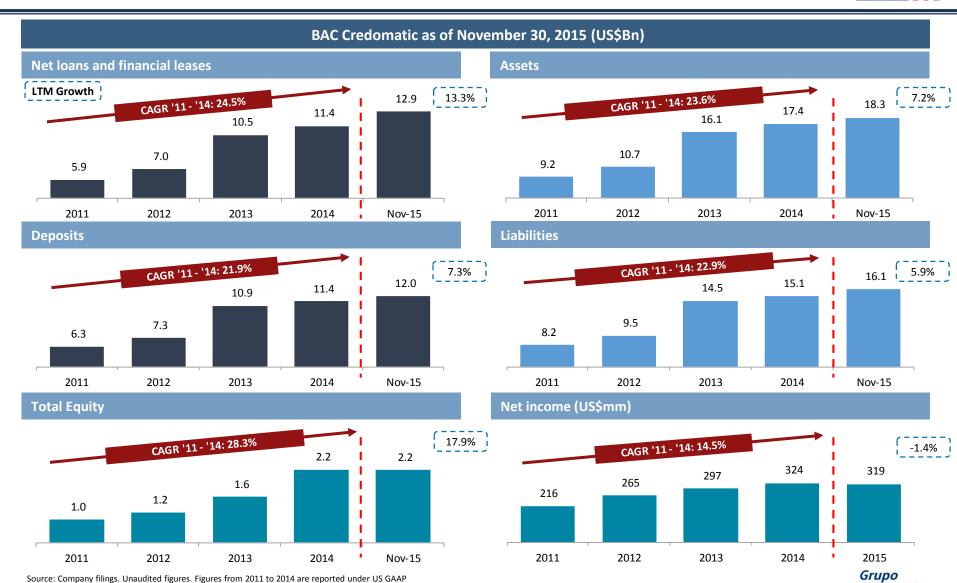


Source: Company filings. (1) Unconsolidated results of Grupo Aval. Figures from 2011 to 2014 are reported under Colombian Banking GAAP. Figures for the period ended November 30, 2015 are reported under IFRS as adopted by the Superintendency of Finance. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 3,149.47 as of December 31, 2015, to maintain comparability. (2) Including the non-recurring effect of US\$231 million driven by the Grupo Carbon Control Colombian and From its available for sale portfolio to its trading portfolio, and by the sale of part of these shares to Grupo Aval, the net income would have been US\$1.0 bn (3) Annualized net income as of November 30, 2015. Includes extraordinary effect of dividends and equity method during the first half of 2015. CAGRs from 2011 to 2014 are calculated under Colombian Banking GAAP.



... and strong track record of growth in Central America







Unconsolidated selected financial information Grupo Aval combined with Grupo Aval Limited*



Grupo Aval + Grupo Aval Limited Balance Sheet (USD\$mm)

					IFRS
\$USD millions(1)	2011	2012	2013	2014	sep-15
Balance Sheet					
Cash and cash equivalents	505	797	1,002	769	714
Loans to subsidiaries(2)	0	1,045	737	760	761
Equity Investments	3,078	3,400	3,727	4,947	4,798
Other Assets	2,417	2,658	3,776	3,866	3,809
Total Assets	6,000	7,900	9,243	10,342	10,082
Accounts payable	92	100	111	131	234
Borrowings	459	365	0	0	71
Long term debt (Bonds)	300	1,830	1,830	1,796	1,804
Other liabilities	13	38	34	32	5
Total Liabilities	863	2,334	1,975	1,960	2,113
Total Shareholder's Equity	5,137	5,566	7,268	8,383	7,969
Liabilities + Shareholder's Equity	6,000	7,900	9,243	10,342	10,082
Income Statement					
EBITDA	469.0	539.9	536.1	731.6	515.6
Net Income	397.0	484.2	500.8	720.3	503.9



^{*}Grupo Aval Limited is a fully owned and guaranteed special purpose vehicle through which our international bonds were issued.

⁽¹⁾ Figures in COP translated for comparative purposes to USD, using the EOP 2015 exchange rate of Ps. 3,149.47.

⁽²⁾ As of December 2015 loans to subsidiaries totaled 1.261 Bn.

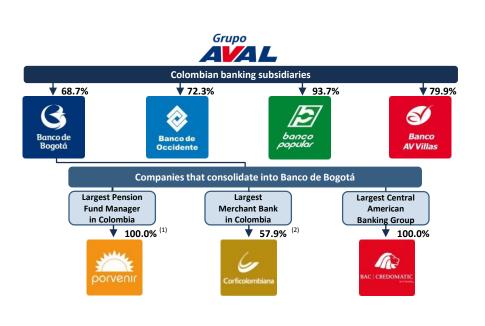
Organizational structure and history of the dividend stream of our direct subsidiaries

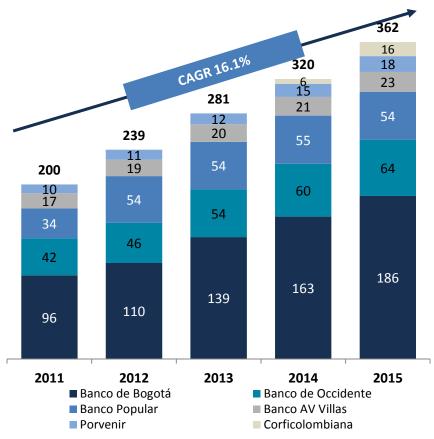




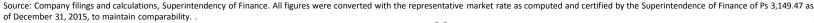
Organizational Structure as of September 30, 2015

Grupo Aval's Share of Dividends Declared (US\$mm)





⁽¹⁾ Includes direct and indirect ownership through Banco de Bogotá 46.9%, Banco de Occidente 33.1% and Grupo Aval 20.0%. (2) Includes direct and indirect ownership through Banco de Bogotá 38.2%, Grupo Aval 9.3%, Banco Popular 5.7% and Banco de Occidente 4.6%.

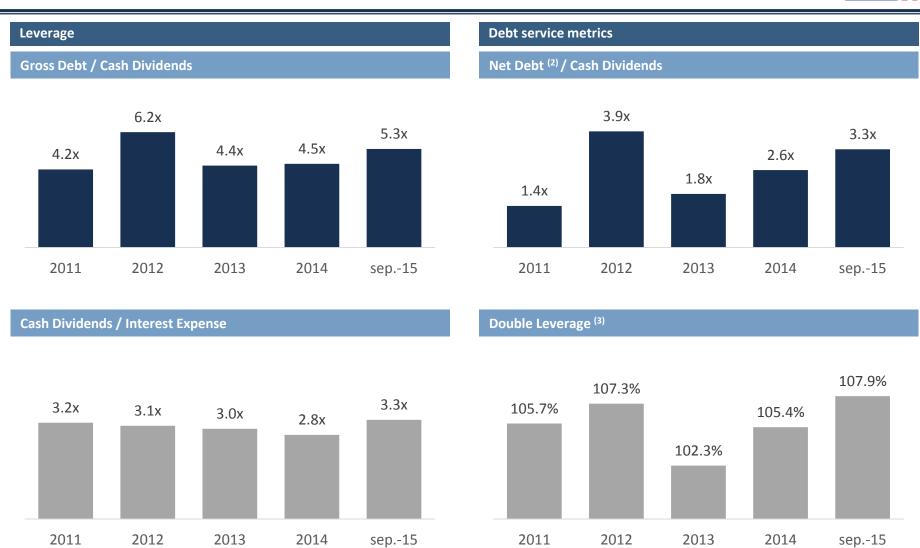






Grupo Aval's leverage and coverage ratios⁽¹⁾





Source: Company filings.

⁽¹⁾ Balance sheet and income statement information translated using each of the EoP exchange rate as follows: 1,768.23 for 2012; 1,926.83 for 2013; 2,392.46 for 2014; and 3,149.47 for 2015. (2) Net debt is calculated as gross debt net of cash and cash equivalents. (3) Double leverage is calculated as equity investments plus subordinated debt granted to subsidiaries plus goodwill divided by total equity.



Unconsolidated Financial Profile – September, 2015

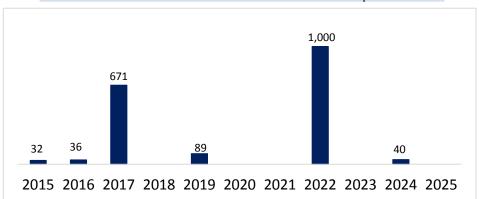






Gross Debt at Corporate Level Maturity Schedule (US\$mm)

Maturity	COP & US Bonds	Banks	Total Debt
2015	32		32
2016	36		36
2017	600	71	671
2018 2019	89		89
2020			
2021 2022	1,000		1,000
2023 2024	40		40
2025	4 =0.0		4.00=
Total capital	1,796	71	1,867
Total interest accrued	7	1	8
Total	1,804	71	1,875



Debt Profile - September 2015 US\$mm

Borrowings	
Banco de Bogotá	71
Bonds Local Issuance	
2009	196
Total Local Issuance	196
US Issuance	600
February, 2012 September, 2012	1,000
Total US Issuing	1,600
Total Bonds	1,796
Total interest accrued	8
Total financial obligations ¹	1,875

⁽¹⁾As of December 2015 total financial obligations were US\$ 1,915 mm.

