Individual Balance Sheets
For the period ended September 30, 2014
(Stated in millions of Colombian pesos)
Under Col GAAP



		First Half		Second Half					
	1st Quarter	2nd Quarter	First Half	1st Quarter	2nd Quarter	Second Half			
A 4 -	March 31st	June 30th	(Six months)	September 30th	December 31st	(Six months)			
Assets Assets									
Short Term Assets:		al aa a <del>a</del> al	00.070	0.400.000	3	0.400.000			
Cash Short term Investments, net	\$ 52,20 112,81	1 :	98,073 34,952	2,182,982 50,753		2,182,982 50.753			
Short term loans	477,57	1 1	224,273	464,419		464,419			
Deferred charges	24	1 :	165	91		91			
Total Short Term Assets	642,84	6 357,463	357,463	2,698,245	0	2,698,245			
		1 :		s	8				
Long term Investments, net	12,570,17	1	13,171,264	13,389,419		13,389,419			
Property, plant and equipment, net Intangible assets, net	62 754,10	1 :	586 833,630	537 826,927		537 826,927			
Deferred charges	754,10	1 :	846	2,057		2,057			
Reappraisal of assets	11,502,92	1 :	10,997,227	11,753,628		11,753,628			
Total Long Term Assets	24,827,93	+ :	25,003,553	25,972,568	0	25,972,568			
		.1			_8				
Total assets	\$ 25,470,78	25,361,016	25,361,016	28,670,813	0	28,670,813			
Debtor Memorandum accounts:									
Contingent Debtors		0 260,342	260,342	336,133		336,133			
Tax - Debtor	16,081,29	2 16,258,050	16,258,050	16,258,050		16,258,050			
Control Debtors	891,19	1 1	908,670	916,317		916,317			
Contingent creditors per contra	3,151,17	1	3,009,959	3,235,255		3,235,255			
Control creditors per contra	875,22	1	875,225	875,225		875,225			
Tax creditors per contra  Total Memorandum Accounts	17,215,05 \$ 38,213,94	<del>,</del>	17,163,270 38,475,516	17,163,270 38,784,250	0	17,163,270 38,784,250			
Linkilities and Charakelders! Favily									
<u>Liabilities and Shareholders' Equity</u> Short Term Liabilities:									
	f 70.04	70,000	70,000	70.054	}	70.054			
Financial obligations Suppliers	\$ 76,21 25		72,802 157	78,251 646		78,251 646			
Accounts payable	634,93	1 :	361,493	780,333		780,333			
Taxes, fees and charges	19,88		8,802	1,893		1,893			
Labour obligations	80	4 809	809	804		804			
Estimated liabilities and provisions	2,99	7,100	7,100	7,553		7,553			
Other liabilities	1,36		1,297	1,269		1,269			
Total Short Term Liabilities	105,49 <b>841,95</b>	<del>-</del>	105,499 <b>557,959</b>	105,499 <b>976,248</b>	0	105,499 <b>976,248</b>			
		1		295,500	- 0;				
Financial Obligations Bonds outstanding	618,75	1	232,500 618,750	618,750		295,500 618,750			
Total Long Term Liabilities	618,75	+	851,250	914,250	0	914,250			
T-4-11	4 400 70	1 400 000	1,409,209	4 000 400	0	4 000 400			
Total Liabilities	1,460,70	5 1,409,209	1,409,209	1,890,498	υţ	1,890,498			
Shareholders' Equity:									
Social Capital	20,40	7 20,407	20,407	22,037		22,037			
Capital Surplus	7,553,13	3 7,539,856	7,539,856	9,810,267		9,810,267			
Reserves	3,599,03	1 :	3,599,034	3,878,154	1	3,878,154			
Inflation Adjustments	874,47	1 :	874,470	874,470		874,470			
Retained Earnings	460,10	}	920,813	441,759		441,759			
Reappraisal of assets  Total Shareholders' Equity	11,502,92 <b>24,010,07</b>		10,997,227 <b>23,951,807</b>	11,753,628 <b>26,780,315</b>	0	11,753,628 <b>26,780,315</b>			
		20,001,007,	23,301,001	20,700,010,	<u> </u>	20,700,010			
Total Liabilities and Shareholders' Equity	y \$ 25,470,78	4 25,361,016	25,361,016	28,670,813	0	28,670,813			
	_0,410,10		20,001,010	25,510,010	u,	20,010,010			
Creditor Memo Accounts:		,							
Contingent debtors per contra		0 260,342	260,342	336,133		336,133			
Tax debtors per contra	16,081,29	1	16,258,050	16,258,050		16,258,050			
Control debtor per contra	891,19	1	908,670	916,317		916,317			
Contingent creditors	3,151,17	1	3,009,959	3,235,255		3,235,255			
Control creditors Tax creditors	875,22 17,215,05	1	875,225 17,163,270	875,225 17,163,270		875,225 17,163,270			
Total Memo Accounts	\$ 38,213,94	,	38,475,516	38,784,250	0	38,784,250			
Total Memo Accounts	Ψ 30,213,94	20,470,010	30,473,316	30,704,230	Uş	30,104,230			

Individual Statements of Income For the period ended June 30, 2014

(Stated in million of Colombian pesos, except earnings per share)

**Under Col GAAP** 



YTD

Second Half

	FIRST Hai				Second Hait		עוץ
	1st Quarter	2nd Quarter	First Half	1st Quarter	2nd Quarter	Second Half	
	March 31st	June 30th	(Six months)	September 30th	December 31st	(Six months)	
Operating Income							
Dividends	363	35	398	4		4	402
Interest	6,990	474	7,464	233		233	7,697
Financial Returns	2,811	1,276	4,087	64,978		64,978	69,065
Equity method, net	454,729	500,930	955,659	471,819		471,819	1,427,478
Recovery for equity changes	19,165	1	19,166	0		0	19,166
Total Operating Income	484,059	502,715	986,774	537,034	0	537,034	1,523,808
Gross Income	484,059	502,715	986,774	537,034	0	537,034	1,523,808
Operating expenses – Administration and Sales:							
Personnel expense	6,468	6,355	12,823	6,496		6,496	19,319
Fees	4,038	4,640	8,678	1,835		1,835	10,513
Industry and Trade	3,101	3,194	6,295	3,370		3,370	9,665
Tax on financial transactions	2,005	813	2,818	1,216		1,216	4,034
Discountable sales tax	2,000	0.0	0	0		0	0
Leases	190	190	380	191		191	571
	86	87	173	844		844	1,017
Contributions and memberships							
Insurance	0	5	5	0		0	5
Services	171	320		196		196	687
Legal expenses	13	3		3		3	19
Maintenance and repairs	19	17	36	18		18	54
Adaptation and installations	1	1	2	0		0	2
Travel expenses	80	9	89	80		80	169
Depreciation	52	55	107	51		51	158
Amortization of Intangibles	6,021	6,413	12,434	6,991		6,991	19,425
Amortization of deferred assets	87	84	171	73		73	244
Loss (gain) on foreign exchange transactions	6	424	430	88		88	518
Operating expenses - sales	875	3,314	4,189	1,577		1,577	5,766
Various	108	107	215	67		67	282
Total operating expenses – administration and sales	23,320	26,032	49,352	23,096	0	23,096	72,448
Operating Income	460,739	476,683	937,422	513,938	0	513,938	1,451,360
Non-operating Income							
Loss (gain) on foreign exchange transactions	3,051	3,508	6,559	110		110	6,669
Fees	16,533	14,653	31,186	11,922		11,922	43,108
Services	1	2		1		1	4
Better uses	0	(0)	0	0		0	0
Recoveries	202	77		77		77	356
Received	19,787	18,240	38,027	12,110	0		50,137
Non-operating expenses		ı			1		
Financial expenses	17,263	15,092	32,355	74,075		74,075	106,430
Various	230	61	291	119		119	410
Loss in equity method by changes in shareholders' equity	605	16,744	17,349	7,769		7,769	25,118
	18,098	31,897	49,995	81,963	0	81,963	131,958
Non-operating income, net	1,689	(13,657)	(11,968)	(69,853)	0	(69,853)	(81,821)
Income before income taxes	462,428	463,026	925,454	444,085	0	444,085	1,369,539
Income tax and other	(2,320)	(2,321)	(4,641)	(2,326)		(2,326)	(6,967)
Net Income	460,107	460,706	920,813	441,759	0	441,759	1,362,572

First Half

Individual Statement of Cash Flows For the period ended September 30, 2014

(Stated in million of Colombian pesos)

Under Col GAAP



_		First Half			YTD		
	1st Quarter	2nd Quarter	First Half	1st Quarter	2nd Quarter	Second Half	
	March 31st	June 30th	(Six months)	September 30th	December 31st	(Six months)	
Cash flows from operating activity:		1					
Net Income \$	460,106	460,707	920,813 0	441,759	0	441,759 0	1,362,572 0
Non-controlling interest	0	1	U	0	U <u>i</u>	U	U
Adjustments for conciliation of net income and net							
cash from operating activity:		,			:		
Amortization of goodwill	6,021	6,413	12,434	6,991	0	6,991	19,425
Depreciation of properties, plant and equipment	52	55	107	51	0	51	158
Allowance for loans and accounts receivable, net Decrease (increase) in trading investments	(99,314)	77,861	0 (21,453)	0	0	0	0 (21,453)
Acquisition of Investments	(99,314)	77,001	(21,455)	(15,801)	0	(15,801)	(15,801)
Dividends received during the period	477.520	2.500	480.020	507,714	0	507,714	987,734
Equity Method Income	(454,729)	(500,930)	(955,659)	(471,819)	0	(471,819)	(1,427,478)
Recovery for equity changes	(19,165)	(1)	(19,166)	0	0	0	(19,166)
Loss on equity Method	605	16,744	17,349	7,769	0	7,769	25,118
Increase (decrease) in deferred charges		(735)	(735)	(1,210)	0	(1,210)	(1,945)
Amortization of deferred charges	(202,422)	84	171	73	0	73	244
Decrease (Increase) in Accounts Receivable Reversal on exchange adjustments	(263,433)	250,785	(12,648)	(239,353)	0	(239,353)	(252,001)
Increase in Other Assets, net (tax and contributions adva	(2,518)	2,518	0	(1,080)	0	(1,080)	(1,080)
(suppliers, taxes, accounts payable, labor	(2,010)	2,010	Ü	(1,000)	ŭ	(1,000)	(1,000)
obligations, other liabilities, estimated liabilities and	(2,223)	(5,755)	(7,978)	45,851	0	45,851	37,873
allowances)		1	,				
Increase (decrease) in acquired goodwill	(19,834)	(85,942)	(105,776)	(287)	0	(287)	(106,063)
Equity tax payment	0	}	0	0	0	0	0
Net cash from operating activity	83,175	224,304	307,479	280,658	0	280,658	588,137
			_				_
Cash Flows from investing activity:	1		()		_:	443	(==)
Purchase of properties, plant and equipment	(70)	(17)	(87)	(1)	0	(1)	(88)
Acquisition of controlled companies Sale of controlled companies	(901,359)	(132,681)	(1,034,040)	(104,391)		(104,391)	(1,138,431)
Net cash used in investing activities	(901,429)	(132,698)	(1,034,127)	(104,392)	0	(104,392)	(1,138,519)
	(000,100)	(102,000)(	(1,001,101)	(111,111)		(101,000)	(1,100,010)
Cash Flows from financing activity:	,	6		,			
Dividends paid	(264,272)	(274,827)	(539,099)	(274,704)	0	(274,704)	(813,803)
Increase (decrease) in deposits	0	0}	0	0		0	0
Increase (decrease) in interbank and overnight borrowing Acquisition of other borrowings from banks	0	232,500	0 232,500	63,000	0	0 63,000	0 295,500
Payment of other borrowings from banks	0	232,300	232,300	03,000	0	03,000	295,500
Bonds Issuance	0	-	0	0	ŭ	0	0
Bonds Payment	0		0	0		0	0
Increase (decrease) in non-controlling interest	0	{	0	0		0	0
Issuance of shares	297,253	0	297,253	2,114,898	0	2,114,898	2,412,151
Net cash (used in)/provided by financing activities	32,981	(42,327)	(9,346)	1,903,194	0:	1,903,194	1,893,848
Effect of exchange differences of cash and cash	1	}		1			
equivalents	1,648	(3,414)	(1,766)	5,449	0	5,449	3,683
·					:		
Decrease in cash and cash equivalents	(783,625)	45,865	(737,760)	2,084,909	0	2,084,909	1,347,149
Cash and cash equivalents at beginning of period	835,833	52,208	835,833	98,073	2,182,982	98,073	835,833
Cash and cash equivalent at end of period \$	52,208	98,073	98,073	2,182,982	2,182,982	2,182,982	2,182,982
Ψ_	32,200	23,010}	33,070	2,102,002	2,102,302	2,.02,002	2,.02,002

Individual Statement of Shareholder's Equity For the period ended September 30, 2014 (Stated in million of Colombian pesos) Under Col GAAP



	EquitySurplus										
		Social	Additional	Goodwill	Equity		serves	Equity Inflation	Net	Reappraisal	Shareholders'
		Capital	paid-in capital		Method	Legal	Occasional	Adjustments	Income	of assets	Equity
Balance at December 31, 2013	\$	20,178	5,784,518	0	1,426,345	9,276	3,373,688	874,470	766,063	10,683,671	22,938,209
Constitution of reserves for future distributions							766,063		(766,063)		0
Increase in legal reserve To distribute a cash dividend of \$ 4.35 per share and per month during the months of April to September 2014, both months included as well:						813	(813)				0
Over 20,406,943,099 common and preferred shares subscribed With benefit:							(550,987)				(550,987) 0
Application of the equity method					45,246						45,246
Issuance of 228,655,784 shares with the right to preferential subscription		229	297,024								297,253
Dividend reversals							994				994
Reapprisal of investments (notes 5 and 10)										819,257	819,257
Net Income									460,107		460,107
Balance at March 31, 2014		20,407	6,081,542	0	1,471,592	10,089	3,588,945	874,470	460,107	11,502,928	24,010,080
Constitution of reserves for future distributions Increase in legal reserve Application of the equity method Reappraisal of Investments (notes 5 and 10) Net Income					(13,278)				460,706	(505,701)	0 0 (13,278) (505,701) 460,706
Balance at June 30, 2014		20,407	6,081,542	0	1,458,314	10,089	3,588,945	874,470	920,813	10,997,227	23,951,807
Constitution of reserves for future distributions Increase in legal reserve						929	920,813 (929)		(920,813)		0
Equity tax payment						020	(020)				0
b) To distribute a cash dividend of Ps 4.80 per share per month from October 2014 to March 2015, including those two months over 22,036,572,719 suscribed and paid shares as of the date of this meeting.											
							(634,654)				(634,654)
c) For the payment of a cash dividendo over 244,444,460 preferred shares, according to the prospectus of the offering effected outside of Colombia in the form of ADR's Level III, suscribed within the 30 days following its issuance. Such dividend will amount to Ps. 4.80 per share per month from October 2014 to March 2015, including those two months. The amounts not used for the purposes will be reestablished to the Ocasional Reserves at the disposal of the General Shareholder's Meeting, at the end of the subscription period of											
such shares.							(7,040)				(7,040)
With benefit: Application of the equity method					157.142		(641,694)				157.142
Issuance of 1,629,629,620 preferred shares		1,630	2,113,269		157,142						2,114,899
Reappraisal of Investments (notes 5 and 10)		•								756,401	756,401
Net Income									441,759		441,759

Balance at September 30, 2014 22,037 8,194,811 0 1,615,456 11,018 3,867,135 874,470 441,759 11,753,628 26,780,314