Individual Balance Sheets

For the period ended December 31, 2013

(Stated in millions of Colombian pesos)





Olider Col GAAP		First Half		Second Half					
	1st Quarter	2nd Quarter	First Half	1st Quarter	2nd Quarter	Second Half			
	March 31st	June 30th	(Six months)	September 30th	December 31st	(Six months)			
<u>Assets</u>									
Short Term Assets:									
Cash	\$ 724,079	43,539	43,539	197,221	835,833	835,833			
Short term Investments, net	361	31	31	20,027	13,499	13,499			
Short term loans	404,360	192,767	192,767	416,560	211,625	211,625			
Deferred charges	5,297	425	425	391	312	312			
Total Short Term Assets	1,134,097	236,762	236,762	634,199	1,061,269	1,061,269			
Long term Investments, net	10,807,072	11,428,068	11,428,068	11,366,957	11,627,797	11,627,797			
Property, plant and equipment, net	507	533	533	644	606	606			
Intangible assets, net	408,681	737,173	737,173	741,570	740,288	740,288			
Deferred charges	233	162	162	94	135	135			
Reappraisal of assets	8,426,598	11,502,096	11,502,096	11,290,791	10,683,671	10,683,671			
Total Long Term Assets	19,643,091	23,668,032	23,668,032	23,400,056	23,052,497	23,052,497			
Total assets	\$ 20,777,188	23,904,794	23,904,794	24,034,255	24,113,766	24,113,766			
Debtor Memorandum accounts:									
Tax - Debtor	12,285,837	16,761,767	16,761,767	16,761,767	16,081,292	16,081,292			
Control Debtors	912,396	912,418	912,418	919,418	910,364	910,364			
Contingent creditors per contra	2,931,575	3,086,455	3,086,455	3,053,319	3	3,082,983			
Control creditors per contra	875,225	875,225	875,225	875,225	875,225	875,225			
Tax creditors per contra	12,659,282	17,159,030	17,159,030	17,159,030	17,215,053	17,215,053			
Total Memorandum Accounts	\$ 29,664,315	38,794,895	38,794,895	38,768,759	38,164,917	38,164,917			
Liabilities and Shareholders' Equity									
Short Term Liabilities:									
Financial obligations	\$ 427,102	237,081	237,081	264,986	74,568	74,568			
Suppliers	56	51	51	161	821	821			
Accounts payable	558,791	326,443	326,443	576,388	348,407	348,407			
Taxes, fees and charges	24,670	16,475	16,475	7,441	21,247	21,247			
Labour obligations	837	837	837	837	1,146	1,146			
Estimated liabilities and provisions	3,261	6,768	6,768	8,123	3,712	3,712			
Other liabilities Total Short Term Liabilities	1,896 1,016,615	1,844 589.499	1,844 589,499	1,762 859,698	1,407 451,308	1,407 451,308			
Total Short Term Liabilities	1,010,013	303,433;	303,433	055,050;	431,300}	451,500			
EquityTax	11,464	5,826	5,826	5,827	0	0			
Financial Obligations	710,148	982,103	982,103	1,201,852	5	0			
Bonds outstanding	724,249	724,249	724,249	724,249	724,249	724,249			
Total Long Term Liabilities	1,445,861	1,712,178	1,712,178	1,931,928	724,249	724,249			
Total Liabilities	2,462,476	2,301,677	2,301,677	2,791,626	1,175,557	1,175,557			
Shareholders' Equity:		:		,	,	U			
Social Capital	18,552	18,552	18,552	18,552		20,178			
Capital Surplus	5,403,557	5,316,624	5,316,624	5,252,304)	7,210,863			
Reserves	3,080,253	3,080,253	3,080,253	3,407,174	3,382,964	3,382,964			
Inflation Adjustments	875,225	874,470	874,470	874,470 399,338	874,470	874,470			
Retained Earnings Reappraisal of assets	510,529 8,426,598	811,122 11,502,096	811,122 11,502,096	399,338 11,290,791	766,063 10,683,671	766,063 10,683,671			
Total Shareholders' Equity	18,314,714	21,603,117	21,603,117	21,242,629	22,938,209	22,938,209			
• •	10,014,114	21,000,111,	21,000,111	21,242,020,	22,000,200 {	22,000,200			
Total Liabilities and Shareholders' Equity	\$ 20,777,190	23,904,794	23,904,794	24,034,255	24,113,766	24,113,766			
Creditor Memo Accounts:		-							
Tax debtors per contra	12,285,837	16,761,767	16,761,767	16,761,767	16,081,292	16,081,292			
Control debtor per contra	912,396	912,418	912,418	919,418	3	910,364			
Acreedoras de Contingencia	2,931,575	3,086,455	3,086,455	3,053,319	3	3,082,983			
Control creditors	875,225	875,225	875,225	875,225	875,225	875,225			
Tax creditors	12,659,282	17,159,030	17,159,030	17,159,030	17,215,053	17,215,053			
Total Memo Accounts	\$ 29,664,315	38,794,895	38,794,895	38,768,759	38,164,917	38,164,917			

Individual Statements of Income

For the period ended December 31, 2013

(Stated in million of Colombian pesos, except earnings per share)



Net Income



Olider Col GAAP	First Half				YTD		
-	1st Quarter	2nd Quarter	First Half	1st Quarter	Second Half 2nd Quarter	Second Half	110
	March 31st	June 30th	(Six months)	September 30th	December 31st	(Six months)	
Operating Income			(,			(,	
Dividends \$	o	6,366	6,366	155	109	264	6,630
Interest	9,136	4,299	13,435	1,183	2,115	3,298	16,733
Financial Returns	57	847	904	9	30	39	943
Equity method, net	552,799	360,590	913,389	429,652	401,092	830,744	1,744,133
Recovery for equity changes	0	0	0	7,629	9,040	16,669	16,669
Total Operating Income	561,992	372,102	934,094	438,628	412,386	851,014	1,785,108
Gross Income	561,992	372,102	934,094	438,628	412,386	851,014	1,785,108
Operating expenses – Administration and Sales:							
Personnel expense	6,258	6,154	12,412	6,215	6,324	12,539	24,951
Fees	1,738	7,174	8,912	413	5,008	5,421	14,333
Industry and Trade	2,369	5,041	7,410	824	2,752	3,576	10,986
Tax on financial transactions	1,119	3,631	4,750	273	1,284	1,557	6,307
Discountable sales tax	0	0	0	7	0	7	7
Leases	185	187	372	188	191	379	751
Contributions and memberships	18	199	217	188	19	207	424
Insurance	0	5	5	0	0	0	5
Services	264	226	490	274	345	619	1,109
Legal expenses	10	9	19	5	3	8	27
Maintenance and repairs	15	16	31	13	16	29	60
Adaptation and installations	1	7	8	1	1	2	10
Travel expenses	41	104	145	58	33	91	236
Depreciation	49	101	150	50	53	103	253
Amortization of Intangibles	3,311	3,843	7,154	5,596	5,641	11,237	18,391
Amortization of deferred assets	5,823	4,946	10,769	153	147	300	11,069
Loss (gain) on foreign exchange transactions	0	3,997	3,997	5	2	7	4,004
Operating expenses - sales	273	3,992	4,265	938	1,732	2,670	6,935
Various	80	710	790	100	80	180	970
Total operating expenses – administration and sales	21,554	40,342	61,896	15,301	23,631	38,932	100,828
Operating Income	536,350	335,848	872,198	423,327	388,755	812,082	1,684,280
Non-operating Income		,		,			
Loss (gain) on foreign exchange transactions	8	(0)	8	2,337	963	3,300	3,308
Fees	10,605	15,939	26,544	9,439	10,986	20,425	46,969
Services	1	1	2	1	1	2	4
Better uses	0	663	663	3	1	4	667
Recoveries	101 107 15.08974	274 10870.91026	375 27392	23	329 12280	352 24083	727
Non-operating expenses							
Financial expenses	34,730	31,329	66,059	33,807	32,410	66,217	132,276
Various	6	252	258	103	62	165	423
Loss in equity method by changes in shareholders' equity	4,089	14,629	18,718	0	0	0	18,718
	38,825	46,210	85,035	33,910	32,472	66,382	151,417
Non-operating income, net	(28,110)	(29,333)	(57,443)	(22,107)	(20,192)	(42,299)	(99,742)
Income before income taxes	575,175	239,580	814,755	401,220	368,563	769,783	1,584,538
Income tax and other	(1,799)	(1,834)	(3,633)	(1,882)	(1,838)	(3,720)	(7,353)

300,593

811,122

399,338

366,725

1,577,185

766,063

510,529

Individual Statement of Cash Flows

For the period ended December 31, 2013

(Stated in million of Colombian pesos)

Under Col GAAP



		First Half			Second Half		YTD
-	1st Quarter	2nd Quarter	First Half	1st Quarter	2nd Quarter	Second Half	
	March 31st	June 30th	(Six months)	September 30th	December 31st	(Six months)	
Cash flows from operating activity:							
Net Income \$	510,529	300,593	811,122	399,338	366,725	766,063	1,577,185
Non-controlling interest	0	0	0	0	0	0	0
Adjustments for conciliation of net income and net							
cash from operating activity:	,				4		
Amortization of goodwill	3,311	3,843	7,154	5,596	5,641	11,237	18,391
Depreciation of properties, plant and equipment	49	101	150	50	53	103	253
loss (Gain) on sale of sale of properties, plant and equir	0		0	0	4	4	4
Decrease (increase) in trading investments	7,937	330	8,267	(19,996)	6,528	(13,468)	(5,201)
Acquisition of Investments	(20,521)	(361,967)	(382,488)	(19,669)	(4,999)	(24,668)	(407,156)
Dividends received during the period	413,928	(0)	413,928	453,739	1	453,740	867,668
Equity Method Income	(552,799)	(360,590)	(913,389)	(429,652)	(401,092)	(830,744)	(1,744,133)
Recovery for equity changes	0	0	0	(7,629)	(9,040)	(16,669)	(16,669)
Loss on equity Method	4,089	14,629	18,718	Ó	0	Ó	18,718
Increase (decrease) in deferred charges	(3)	(3)	(6)	(52)	(108)	(160)	(166)
Amortization of deferred charges	5,823	4,946	10,769	153	147	300	11,069
Decrease (Increase) in Accounts Receivable	(225,284)	204,771	(20,513)	(222,607)	203,749	(18,858)	(39,371)
Increase in Other Assets, net (tax and contributions adva	(1,810)	6,823	5,013	(1,186)	1,186	0	5,013
(suppliers, taxes, accounts payable, labor	(, , , ,		-,-	(, /			-,
obligations, other liabilities, estimated liabilities and	(2,283)	(10,033)	(12,316)	(9,141)	(6,839)	(15,980)	(28,296)
allowances)	(-,/	(11,111)	(,,	(-,)	(5,555)	(,)	(==,===)
Increase (decrease) in acquired goodwill	0	(332,335)	(332,335)	(9,992)	(4,360)	(14,352)	(346,687)
Equity tax payment	0	(755)	(755)	(0,002)	(4,550)	(14,002)	(755)
	٠,	(100)((100)		· · ·		(100)
Net cash from operating activity	142,966	(529,647)	(386,681)	138,952	157,596	296,548	(90,134)
Cash Flows from investing activity:							
Purchase of properties, plant and equipment	(21)	(127)	(148)	(161)	(19)	(180)	(328)
Net cash used in investing activities	(21)	(127)	(148)	(161)	(19)	(180)	(328)
Cash Flows from financing activity:							
Dividends paid	(221,527)	(232,700)	(454,227)	(232,764)	(241,171)	(473,935)	(928,162)
Acquisition of other borrowings from banks	(221,321)	112,152	112,152	250,000	(241,171)	250,000	362,152
Payment of other borrowings from banks	(13,667)	(30,218)	(43,885)	(1,545)	(1,393,071)	(1,394,616)	(1,438,501)
Issuance of shares	(13,007)	(30,210)	(43,003)	(1,545)	2,114,477	2,114,477	2,114,477
-	(235,194)	(150,766)	(385,960)	15,691	480,235	495,926	109,966
Net cash (used in)/provided by financing activities	(235,194)	(130,766){	(365,960)	15,091	460,235	495,926	109,966
Decrease in cash and cash equivalents	(92,248)	(680,541)	(772,789)	153,681	638,613	792,294	19,505
Cash and cash equivalents at beginning of period	816,328	724,080	816,328	43,539	197,221	43,539	816,328
Cash and cash equivalent at end of period \$	724,080	43,539	43,539	197,221	835,834	835,833	835,832
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Individual Statement of Shareholder's Equity For the period ended December 31, 2013 (Stated in million of Colombian pesos)

Under Col GAAP



	EquitySurplus										
	s	Social	Additional	Goodwill	Equity	Re:	serves	Equity Inflation	Net	Reappraisal	Shareholders'
	C	apital	paid-in capital		Method	Legal	Occasional	Adjustments	Income	of assets	Equity
Balance at December 31, 2012	\$	18,552	3,671,667	0	1,678,239	9,276	2,736,084	875,225	802,398	7,738,866	17,530,307
Constitution of reserves for future distributions							802,398		(802,398)		0
Increase in legal reserve To distribute a cash dividend of \$ 4.20 per share and per											0
month during the months of April to September 2013, both											
months included as well: Over 18,551,766,453 common and preferred shares											
subscribed With benefit:							(467,505)				(467,505)
Application of the equity method					53,651		(- ,,				53,651
Reapprisal of investments (notes 5 and 10) Net Income									510,529	687,731	687,731 510,529
Nethionic											310,023
Balance at March 31, 2013		18,552	3,671,667	0	1,731,891	9,276	3,070,977	875,225	510,529	8,426,597	18,314,714
Constitution of reserves for future distributions							0		0		0
Increase in legal reserve Equity tax payment								(755)			0 (755)
To distribute a cash dividend of \$ 4.20 per share and per month during the months of April to September 2013, both											
months included as well:											
Over 18,551,766,453 common and preferred shares subscribed											
With benefit:					(86,934)						(86,934)
Application of the equity method Reappraisal of Investments (notes 5 and 10)										3,075,499	0 3,075,499
Net Income									300,593		300,593
Balance at June 30, 2013		18,552	3,671,667	0	1,644,957	9,276	3,070,977	874,470	811,122	11,502,096	21,603,117
Constitution of reserves for future distributions							811,122		(811,122)		0
Increase in legal reserve Equity tax payment											0
To distribute a cash dividend of \$ 4.35 per share and per											Ü
month during the months of October 2013 to March 2014, both months included as well:											0
Over 18,551,766,453 common and preferred shares subscribed							(484,201)				(484,201)
With benefit:											0
Application of the equity method Reappraisal of Investments (notes 5 and 10)					(64,321)					(211,305)	(64,321) (211,305)
Net Income									399,338	, , ,	399,338
Balance at September 30, 2013		18,552	3,671,667	0	1,580,636	9,276	3,397,898	874,470	399,338	11,290,791	21,242,628
Constitution of reserves for future distributions											0
Increase in legal reserve											0
Equity tax payment Dividend in cash of COP 4.35 per share distributed,											
equivalent to that declared by the Company's General Shareholder's Meeting in its ordinary session on September											
27, 2013, on 1,855,176,646 common shares. This dividend on shares subscribed and paid in December											
2013 will be paid from January 2014. For the shares subscribed and paid in January 2014, it will be paid from											
February 2014. In accordance with that which was authorized											
in the paragraph of Article 34 of the company bylaws, and in line with that which was authorized by the General											
Shareholder's Meeting in an extraordinary meeting on December 12, 2013.											0
In the event that a balance exists from the appropriate sum for the payment of the dividends decreed here, this balance will											
return to the reserve it was taken from, once the invitation to							/0.015:				(0.1.0.10)
bid on the shares here referred to has expired. Application of the equity method					(154,291)		(24,210)				(24,210) (154,291)
Issuance of 1,626,520,862 shares with the right to preferential					, . ,						
subscription		1,626	2,112,851								2,114,477
Reappraisal of Investments (notes 11 and 24) Net Income									366,725	(607,120)	(607,120) 366,725
Balance at December 31, 2013		20,178	5,784,518	0	1,426,345	9,276	3,373,688	874,470	766,063	10,683,671	22,938,209