# 2025 CONSOLIDATED EARNINGS RESULTS

**IFRS** 

August 12, 2025



#### **DISCLAIMER**

Grupo Aval Acciones y Valores S.A. ("Grupo Aval") is an issuer of securities in Colombia and in the United States ("SEC"). As such, it is subject to compliance with securities regulation in Colombia and applicable U.S. securities regulation. Grupo Aval is also subject to the inspection and supervision of the Superintendency of Finance as holding company of the Aval financial conglomerate.

The consolidated financial information included in this document is presented in accordance with IFRS as currently issued by the IASB. Unconsolidated financial information of our subsidiaries and the Colombian banking system are presented in accordance with Colombian IFRS as reported the Superintendency of finance. Details of the calculations of non-IFRS measures such as ROAA and ROAE, among others, are explained when required in this report.

This report includes forward-looking statements. In some cases, you can identify these forward-looking statements by words such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of these and other comparable words. Actual results and events may differ materially from those anticipated herein as a consequence of changes in general, economic and business conditions, changes in interest and currency rates and other risk described from time to time in our filings with the Registro Nacional de Valores y Emisores and the SEC.

Recipients of this document are responsible for the assessment and use of the information provided herein. Matters described in this presentation and our knowledge of them may change extensively and materially over time, but we expressly disclaim any obligation to review, update or correct the information provided in this report, including any forward looking statements, and do not intend to provide any update for such material developments prior to our next earnings report.

The financial statements of Grupo Aval Acciones y Valores S.A., in accordance with Colombian regulations, must be filed with the market and with the Superintendency of Finance with the opinion of an external auditor. At the time of this quarterly call, this process is still ongoing.

The content of this document and the figures included herein are intended to provide a summary of the subjects discussed rather than a comprehensive description.

When applicable, in this document we refer to billions as thousands of millions.

# **CONSOLIDATED KEY RESULTS FOR THE QUARTER**

| <b>Balance Sheet</b>               |                                |
|------------------------------------|--------------------------------|
| Gross loans \$199.4 Tn             | Q/Q: 0.3%<br>Y/Y: 3.2%         |
| Deposits \$211.8 Tn                | Q/Q: 1.9%<br>Y/Y: 6.8%         |
| Deposits / Net loans 1.10x         | Q/Q: 0.01x<br>Y/Y: 0.03x       |
| Loan Quality                       |                                |
| 90 days PDLs /<br>Gross loans 3.5% | Q/Q: (23) bps<br>Y/Y: (73) bps |
| Allowances / 90 days PDLs 1.31 x   | Q/Q: 0.02x<br>Y/Y: 0.02x       |
| Cost of risk 1.7%                  | Q/Q: (31) bps<br>Y/Y: (35) bps |

| Profitability                     | /                              |
|-----------------------------------|--------------------------------|
| Net interest margin 4.0%          | Q/Q: 52 bps<br>Y/Y: 58 bps     |
| Fee income ratio 20.5%            | Q/Q: 19 bps<br>Y/Y: (282) bps  |
| Efficiency ratio 52.0%            | Q/Q: 118 bps<br>Y/Y: (273) bps |
| Attributable net income \$494.9 E | Q/Q: 36.9%<br>Y/Y: 142.2%      |
| ROAA 1.1%                         | Q/Q: 9 bps<br>Y/Y: 49 bps      |
| ROAE 11.3%                        | Q/Q: 298 bps<br>Y/Y: 641 bps   |

**Drofitability** 

- Attributable net income for the quarter reached Ps 494.9 billion (Ps 20.8 pesos per share), 36.9% higher than for 1Q2025 and 142.2% higher than for 2Q2024. ROAE was 11.3% and ROAA was 1.1% for the quarter.
- Gross loans reached 199.4 trillion pesos, a 3.2% growth versus 2Q24. Consolidated deposits reached 211.8 trillion pesos, a 6.8% growth versus 2Q24.
- As of May 2025, our total market share was 25.0% (-10 pbs LTM), incorporating gains in consumer (+112 pbs) and mortgage (+206 pbs) loans, and a lower share in commercial loans (-109 pbs).
- The quality of our loan portfolio improved 37 bps to 4.8% on a +30 PDLs basis and 23 bps to 3.5% on a +90 PDLs basis during the quarter.
- Cost of risk for the quarter was 1.7%, 35 bps lower than the same quarter last year, as a result of a 27 pbs improvement in consumer loans to 4.2% and a 46 bps improvement in commercial loans to 0.4%.
- Total NIM increased 58 bps over the 12-months to 4.0%, with NIM on loans increasing 20 bps to 4.5%.
- OPEX increased 2.4% versus last quarter with Cost to income reaching 52.0% for the quarter, 273 bps lower than the same quarter for last year. Cost to Assets efficiency was 2.8% compared to the 2.7% of 2Q24.

Gross loans excludes interbank and overnight funds. PDLs 90+ defined as loans more than 90 days past due. Cost of Risk calculated as Impairment loss on loans and other accounts receivable net of recoveries of charged-off assets divided by average gross loans. Net Interest Margin includes net interest income plus net trading income from investment securities held for trading through profit or loss divided by total average interest-earning assets. Fee income ratio is calculated as net income from commissions and fees, gross profit from sales of goods and services, net trading income, net income from other financial instruments mandatory at FVTPL and total other income. Efficiency Ratio is calculated as total other expenses divided by net interest income plus net income from commissions and fees, gross profit from sales of goods and services, net trading income, net income from other financial instruments mandatory at FVTPL and total other income. ROAA is calculated as annualized Net Income divided by average of total assets.

# **STRATEGIC PRIORITIES**







Financial diversification



Synergies and efficiencies



Digital transformation



Corporate culture



Sustainability



# ESG HIGHLIGHTS GOVERNANCE AND ENVIRONMENTAL

First meeting of the members of the Boards of Directors of Grupo Aval and its companies

- Presentation of Grupo Aval's strategy, challenges of the entities and role of board members.
- Networking opportunities.
- More than 130 members of the Group's Boards of Directors participated.

Guidelines for Boards of Directors of Grupo Aval We published the Guidelines establishing principles for good governance in Grupo Aval, including management, meetings, role of board members and evaluation.

We have strengthened several policies, guidelines and codes of Grupo Aval:



- Corporate ESG Policy.
- Corporate Human Rights Policy.
- Personal Data Processing Policy.
- OSH policy.
- Corporate Policy of Guidelines on Tax Matters.
- Board of Directors' Regulations.
- Code of Ethics and Conduct.



We updated our double materiality assessment. This exercise involved the participation of 280 representatives from our stakeholder groups, considering 16 material topics for the organization, of which 10 were identified as priorities.

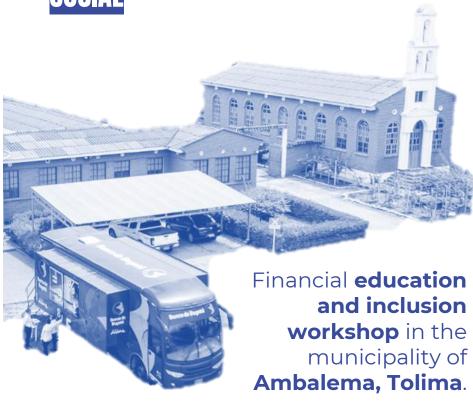


With ERM, we conducted a diagnosis of the TCFD adoption status in our entities and the Group.

# SUSTAINABLE MOBILITY INITIATIVES

**+5,700** employees benefited. **268** tons of CO<sub>2</sub> saved.

# **ESG\_HIGHLIGHTS**SOCIAL



**447** people benefited..

**405** children, young people and adults trained in personal finance..

**42** entrepreneurs, microentrepreneurs and local stakeholders trained to promote sustainable tourism.

# Misión Guajira

**+21,500** people.

**3,100** families.

+80 communities.

**280** business plans for artisans.

100 communities benefited from recycling initiatives.





Top 10 Ranking of Inclusive Organizations in Latin America 2025.

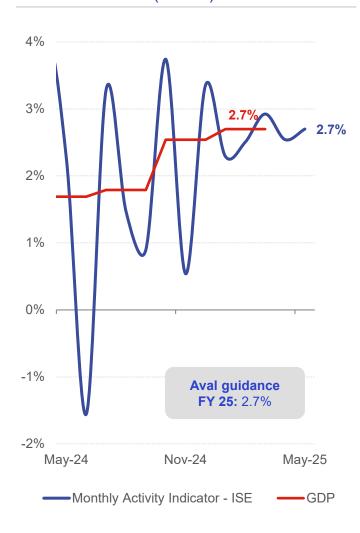


**+1,000** positions offered.

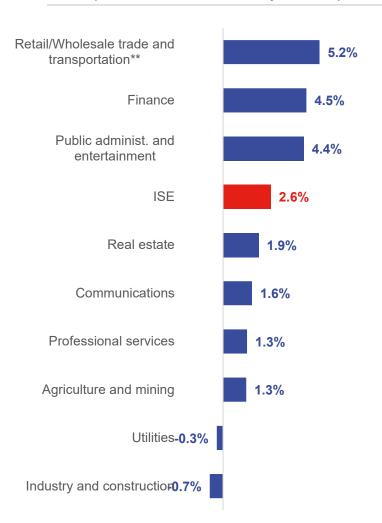
+1,083 applications received.

# MACROECONOMIC CONTEXT - COLOMBIA (1 | 2):

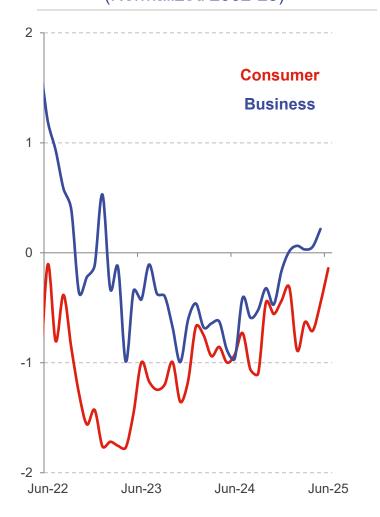
GDP vs. Monthly Activity Indicator\*
(YoY%)



Monthly Activity Indicator (Year-to-date February, YoY%)

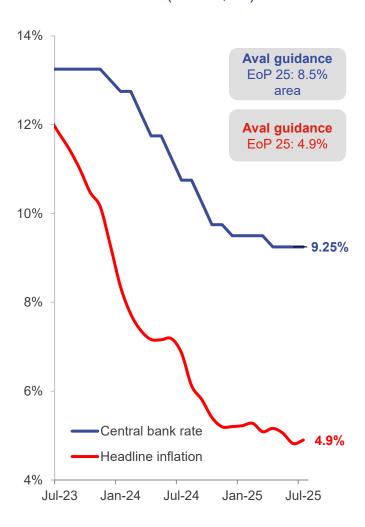


Consumer and Business Confidence\*\*
(Normalized 2002-25)

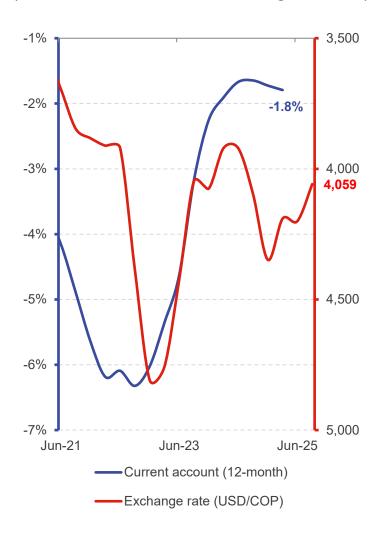


## MACROECONOMIC CONTEXT - COLOMBIA (2 | 2):

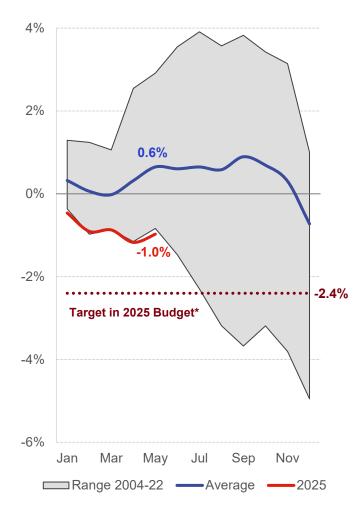
# Inflation vs. Central bank interest rate (YoY%, %)



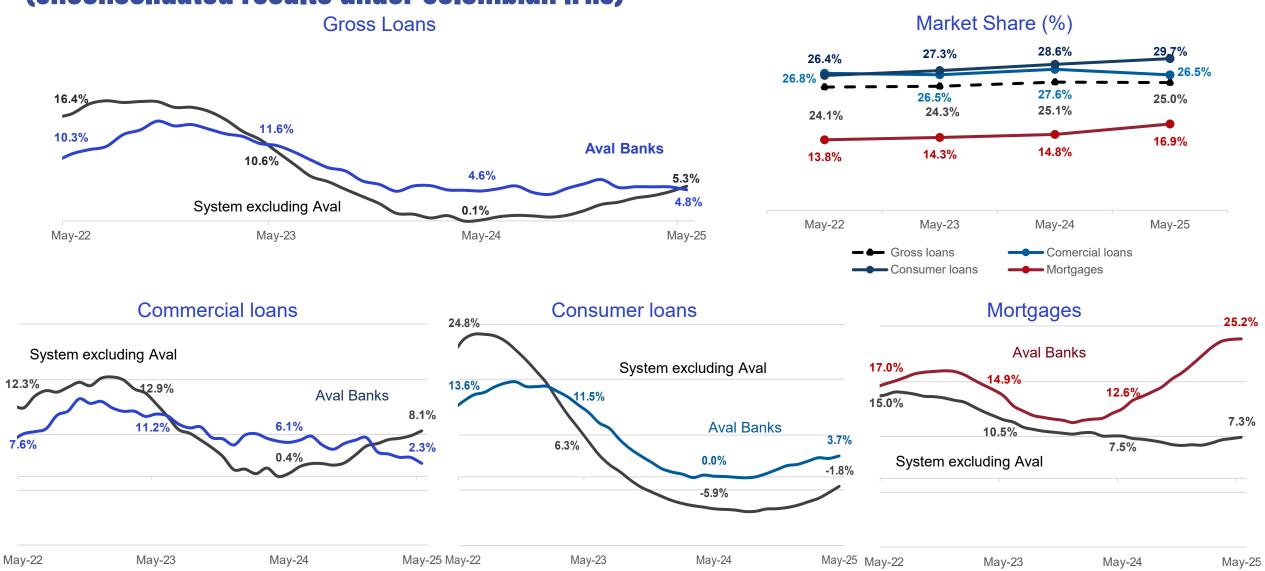
Current account vs. Exchange rate (12-month %GDP, USD/COP avg. inverted)



## Primary fiscal deficit central Government (% GDP, YTD)



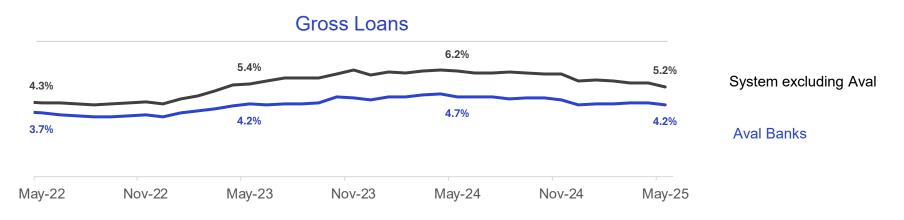
# **COLOMBIAN BANKING SYSTEM - LTM LOAN GROWTH** (Unconsolidated results under Colombian IFRS)

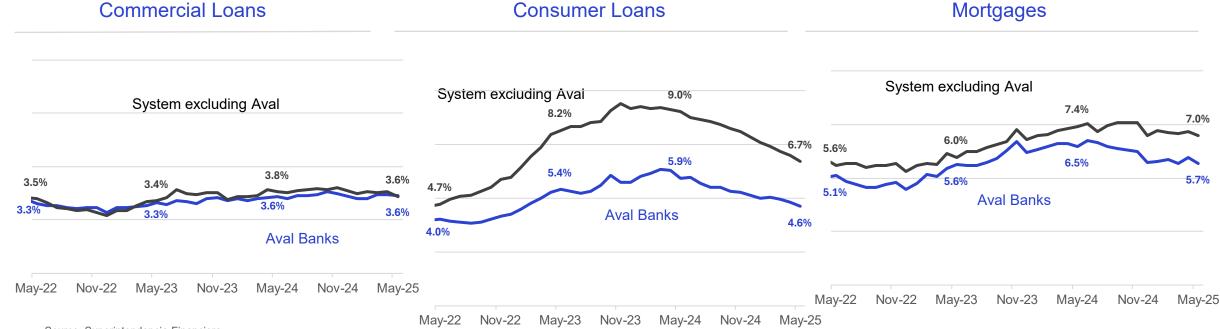


Source: Superintendencia Financiera

Note: System defined as Banks, market share calculated relative to the defined system based on gross loans (capital). Aval Banks defined as aggregated unconsolidated results of Banco de Bogota, Banco de Occidente, Banco Popular y Banco AV Villas:

# **COLOMBIAN BANKING SYSTEM - LOAN PORTFOLIO QUALITY : 30 days PDLS / Gross Ioans** (Unconsolidated results under Colombian IFRS)



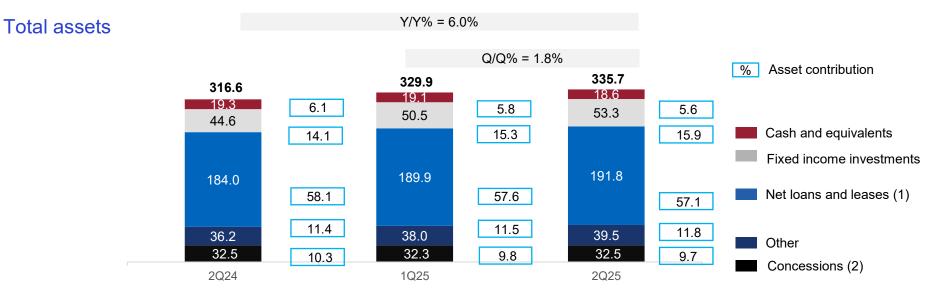


Source: Superintendencia Financiera

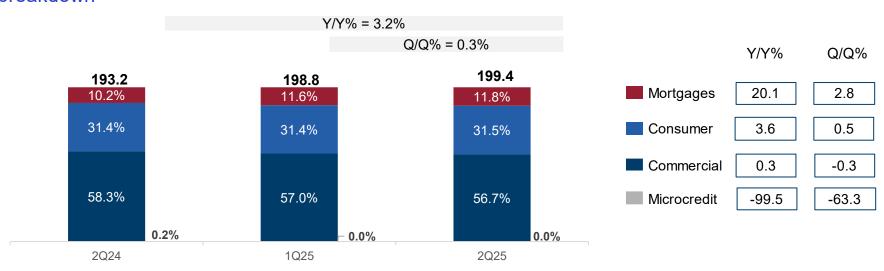
Note: System defined as Banks, market share calculated relative to the defined system based on gross loans (capital). Aval Banks defined as aggregated unconsolidated results of Banco de Bogota, Banco de Occidente, Banco Popular v Banco AV Villas:

### **ASSETS AND GROSS LOANS**

Figures in Ps. Trillions



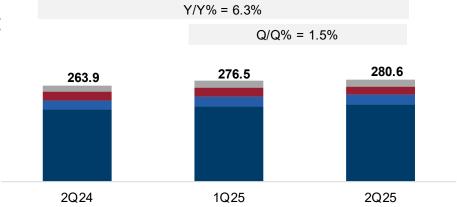
#### Gross loans breakdown



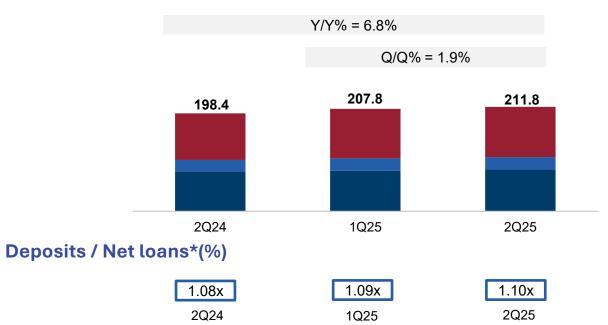


Figures in Ps. Trillions

### **Total funding**



### **Total deposits**



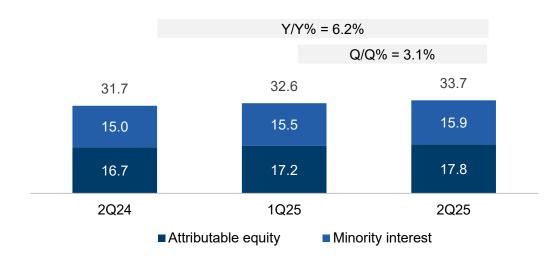
| Funding breakdown               | (%) | 2Q24  | 1Q25  | 2Q25  |
|---------------------------------|-----|-------|-------|-------|
| Deposits                        |     | 75.2% | 75.2% | 75.5% |
| Banks and others <sup>(1)</sup> |     | 9.7%  | 9.7%  | 9.4%  |
| Bonds issued                    |     | 9.3%  | 8.9%  | 8.6%  |
| Interbank borrowings            |     | 5.8%  | 6.3%  | 6.5%  |

| Deposit breakdown | (%) | 2Q24  | 1Q25  | 2Q25  |
|-------------------|-----|-------|-------|-------|
| Savings accounts  |     | 40.7% | 39.3% | 40.0% |
| Checking accounts |     | 11.6% | 12.3% | 11.7% |
| Time deposits     |     | 47.5% | 48.2% | 47.9% |
| Others            |     | 0.1%  | 0.2%  | 0.4%  |

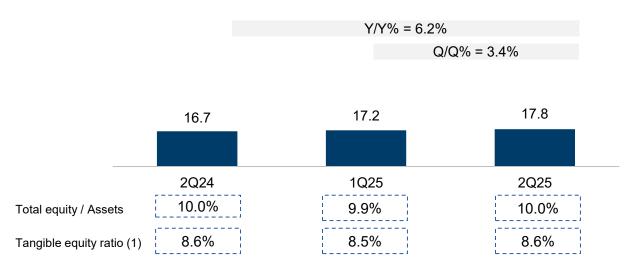
### **CAPITAL**

Figures in Ps. Trillions

### Attributable Equity + Minority Interest



#### Attributable Shareholders Equity



### Consolidated Capital Adequacy of our Banks (%)









|                             | 2Q24 | 1Q25 | 2Q25 |
|-----------------------------|------|------|------|------|------|------|------|------|------|------|------|------|
| Core Equity Tier 1          | 12.3 | 13.0 | 13.3 | 10.4 | 10.4 | 10.7 | 18.2 | 20.1 | 20.3 | 11.3 | 10.3 | 9.8  |
| AT1                         | -    | -    | -    | -    | -    | -    | -    | -    | -    | -    | -    | -    |
| Primary capital (Tier 1)    | 12.3 | 13.0 | 13.3 | 10.4 | 10.4 | 10.7 | 18.2 | 20.1 | 20.3 | 11.3 | 10.3 | 9.8  |
| Additional capital (Tier 2) | 2.1  | 1.7  | 1.7  | 2.7  | 2.5  | 2.4  | 0.1  | 0.1  | 0.1  | 0.2  | 1.5  | 1.5  |
| Solvency Ratio              | 14.4 | 14.7 | 15.0 | 13.1 | 12.9 | 13.1 | 18.2 | 20.2 | 20.4 | 11.5 | 11.8 | 11.3 |

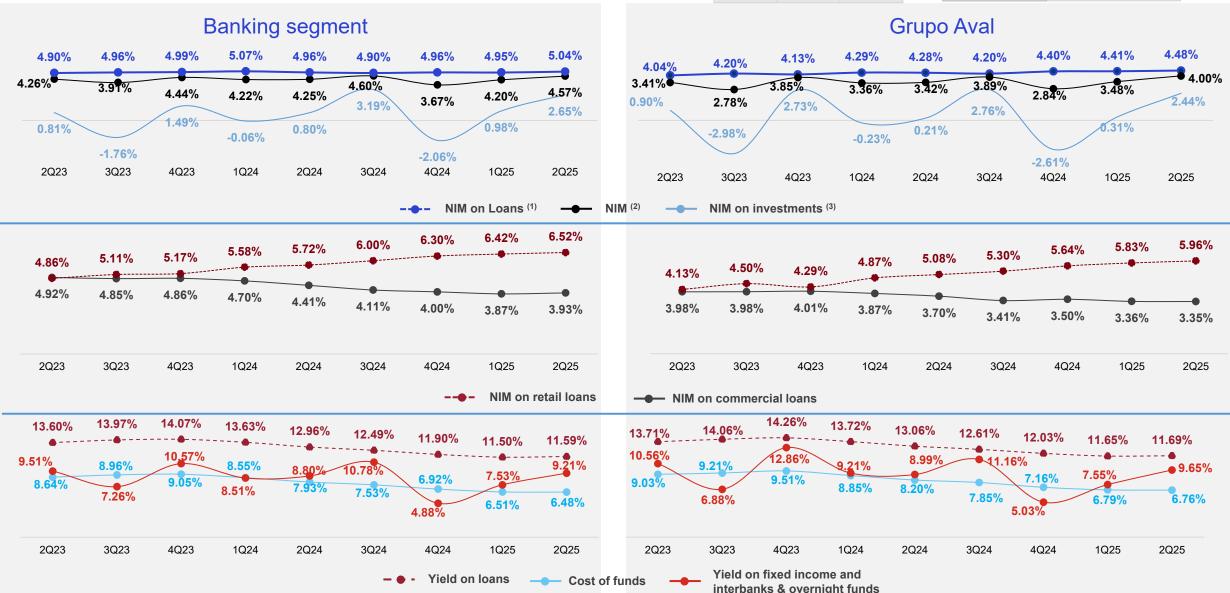
<sup>(1)</sup> Tangible Equity Ratio is calculated as Total Equity minus Goodwill and other Intangibles divided by Total Assets minus Goodwill and other Intangibles.

<sup>(2)</sup> The solvency of AV Villas bank is reported separately given that it does not have to comply with the consolidated capital adequacy requirements.

#### Net Interest Income (2) (Trillions)

| 2Q24 | 1Q25 | 2Q25 |
|------|------|------|
| 2.1  | 2.2  | 2.6  |

| 2Q25 / 2Q24 | 2Q25 / 1Q25 |
|-------------|-------------|
| 25.8%       | 16.1%       |

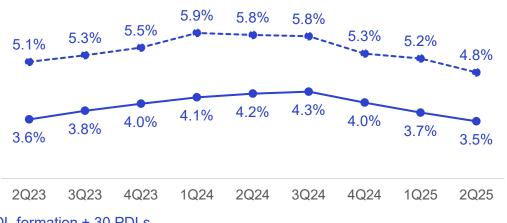


**NIM - NET INTEREST MARGIN** 

# **LOAN PORTFOLIO QUALITY (1 | 3)**

Figures in Ps. Billions

#### **Credit quality & Coverage ratios**



#### PDL formation + 30 PDLs

|                                 | 2Q24    | 3Q24    | 4Q24    | 1Q25    | 2Q25    |
|---------------------------------|---------|---------|---------|---------|---------|
| Initial +30 PDLs                | 11,045  | 11,206  | 11,219  | 10,585  | 10,293  |
| New +30 PDLs                    | 1,447   | 1,409   | 998     | 1,397   | 822     |
| Charge-offs                     | (1,286) | (1,395) | (1,632) | (1,689) | (1,527) |
| Final +30 PDLs                  | 11,206  | 11,219  | 10,585  | 10,293  | 9,588   |
| Annualized Allowance / 30+ PDLs | 94.4%   | 93.0%   | 94.5%   | 92.9%   | 95.5%   |

#### Annualized Allowance / 30+ PDLs

| חח   | formatio   | <u>- ι ΛΛ</u> |      |
|------|------------|---------------|------|
| PIJI | TOTTINATIO | n + 90        | PINS |
|      |            |               |      |

| PDL IORNALION + 90 PDLS          |         |         |         |         |         |
|----------------------------------|---------|---------|---------|---------|---------|
|                                  | 2Q24    | 3Q24    | 4Q24    | 1Q25    | 2Q25    |
| Initial +90 PDLs                 | 7,829   | 8,205   | 8,365   | 7,995   | 7,443   |
| New +90 PDLs                     | 1,662   | 1,555   | 1,262   | 1,136   | 1,092   |
| Charge-offs                      | (1,286) | (1,395) | (1,632) | (1,689) | (1,527) |
| Final +90 PDLs                   | 8,205   | 8,365   | 7,995   | 7,443   | 7,007   |
| Annualized Allowance / 90+ PDLs  | 129.0%  | 124.8%  | 125.2%  | 128.4%  | 130.6%  |
| Charge-offs / Average PDLs + 90s | 64.2%   | 67.4%   | 79.8%   | 87.5%   | 84.6%   |

- 30 days Past Due Loans / Gross loans
- → 90 days Past Due Loans / Gross loans

#### **Commercial**



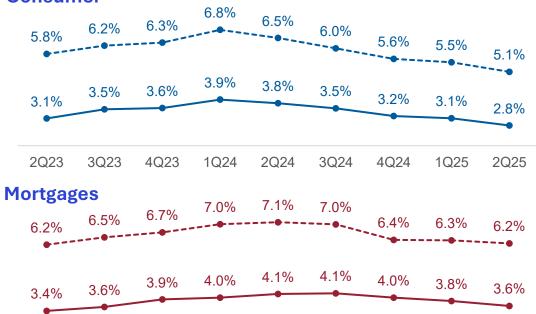
#### Consumer

2Q23

3Q23

4Q23

1Q24



2Q24

3Q24

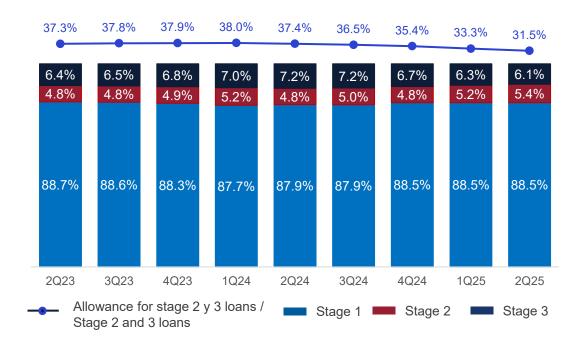
4Q24

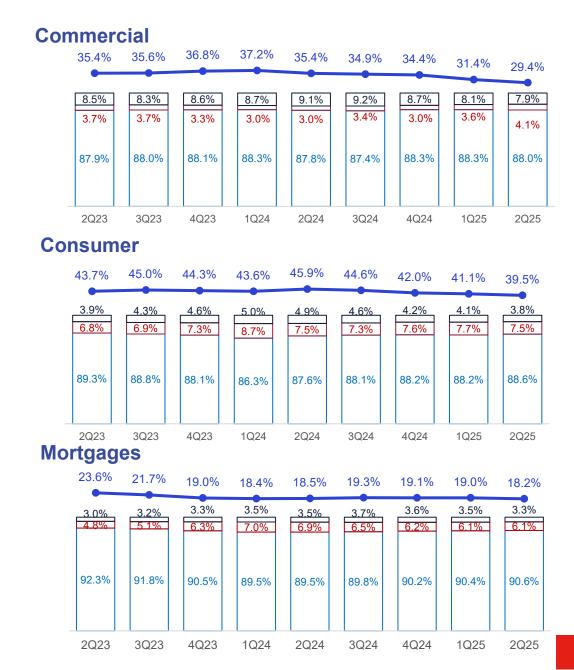
1Q25

2Q25

## **LOAN PORTFOLIO QUALITY (2 | 3)**

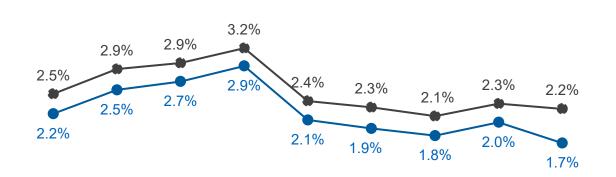
#### Loans by stages





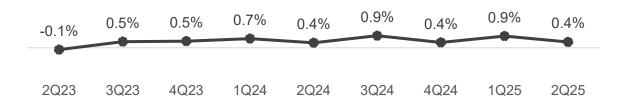
# **LOAN PORTFOLIO QUALITY (3 | 3)**

#### **Cost of risk**





#### **Cost of risk, net - Commercial loans**



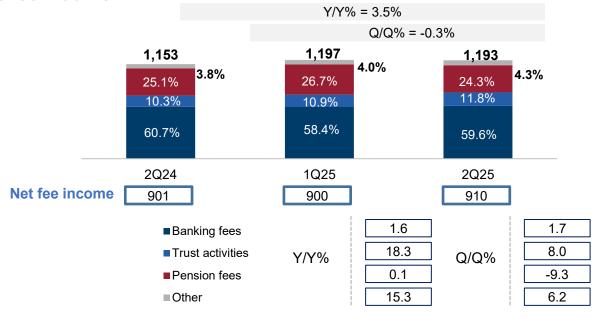
#### **Cost of risk, net - Consumer loans**



### FEES AND OTHER OPERATING INCOME

Figures in Ps. Billions

#### Gross fee income



#### Non-financial sector (\*)

|                | 2Q24 | 1Q25 | 2Q25 |
|----------------|------|------|------|
| Energy & gas   | 345  | 250  | 279  |
| Infrastructure | 346  | 506  | 306  |
| Hotels         | 17   | 19   | 17   |
| Agribusiness   | 8    | -1   | -7   |
| Other(**)      | -94  | -94  | -102 |
| Total          | 622  | 680  | 493  |

<sup>(\*)</sup> Net income from sales of goods and services

#### Other operating income

|  | 2Q24 | 1Q25 | 2Q25 |
|--|------|------|------|
| Total derivatives income                                       | 191  | -77  | -16  |
| Foreign exchange gains (losses), net                           | -262 | 259  | 33   |
| Derivatives and foreign exchange gains (losses), net (1)       | -71  | 182  | 17   |
| Gains on valuation of assets                                   | 17   | 8    | 14   |
| Net income from other financial instruments mandatory at FVTPL | 82   | 97   | 89   |
| Net gain on sale of investments and OCI realization            | -7   | -6   | -56  |
| Gain on the sale of non-current assets held for sale           | 5    | 1    | 7    |
| Income from non-consolidated investments (2)                   | 96   | 227  | 96   |
| Other income from operations                                   | 152  | 108  | 271  |
| Total other income from operations                             | 275  | 616  | 438  |

<sup>(\*\*)</sup> Reflects net Non-Financial sector from Nexa BPO, Megalinea and Aportes en Línea call-centers and other subsidiaries

### **EFFICIENCY RATIOS**

Figures in Ps. Billions

|                                     | 2Q24  | 1Q25  | 2Q25  | Y/Y%   | Q/Q%  |
|-------------------------------------|-------|-------|-------|--------|-------|
| Personnel expenses                  | 791   | 831   | 842   | 6.5%   | 1.4%  |
| General and administrative expenses | 1,122 | 1,162 | 1,171 | 4.4%   | 0.8%  |
| Depreciation and amortization       | 177   | 189   | 201   | 13.8%  | 6.3%  |
| Other expenses                      | 25    | 73    | 95    | 273.7% | 30.1% |
| Total other expenses                | 2,114 | 2,254 | 2,309 | 9.2%   | 2.4%  |

### Cost to income<sup>(1)</sup>

2Q23

3Q23

4Q23

1Q24



2Q24

3Q24

4Q24

1Q25

2Q25

### **PROFITABILITY**

Figures in Ps. Billions

#### Net income attributable to controlling interest

