## 2Q23 Consolidated Earning Results


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## Disclaimer

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The consolidated financial information included in this document is presented in accordance with IFRS as currently issued by the IASB. Details of the calculations of non-IFRS measures such as ROAA and ROAE, among others, are explained when required in this report

Banco de Bogotá executed a spin-off of a $75 \%$ equity stake in BAC Holding International Corp ("BHI"); to its shareholders and Grupo Aval subsequently spun-off its equity interest to its shareholders on March 29, 2022. On December 19, 2022, Banco de Bogotá sold $20.89 \%$ of the outstanding investment of BHI through a tender offer. As of December 31, 2022, Banco de Bogotá held $4.11 \%$ of BHI. This investment is reflected as an investment at fair value through other comprehensive income. Following the sale, the equity method recognized under the "share of profit of equity accounted investees, net of tax (equity method)" between April and November was reclassified to discontinued operations. For comparability purposes of this presentation, we have reclassified BHI's equity method for the second and third quarter of 2022 to net income from discontinued operations. Banco de Bogotá's remaining $4.11 \%$ interest in BHI was disposed of in March 2023.
This report includes forward-looking statements. In some cases, you can identify these forward-looking statements by words such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of these and other comparable words. Actual results and events may differ materially from those anticipated herein as a consequence of changes in general, economic and business conditions, changes in interest and currency rates and other risk described from time to time in our filings with the Registro Nacional de Valores y Emisores and the SEC.
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The content of this document and the figures included herein are intended to provide a summary of the subjects discussed rather than a comprehensive description.
When applicable, in this document we refer to billions as thousands of millions.

Consolidated key results for the quarter

|  | COP \$tn | $2 \mathrm{Q22}$ | 1 Q23 | 2 Q 23 | 2 Q 23 vs 1Q23 | 2 Q 23 vs 2Q22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet | Gross Loans | \$ 166.6 | \$ 184.6 | \$ 184.4 | -0.1\% | 10.7\% |
|  | Deposits | \$ 160.0 | \$ 178.4 | \$ 180.2 | 1.1\% | 12.6\% |
|  | Deposits/Net Loans | 1.00 x | 1.00 x | 1.01 x | 0.02 x | 0.01 x |
| Loan Quality | 90 days PDLs / Gross Loans | 3.3\% | 3.4\% | 3.6\% | 12 bps | 24 bps |
|  | Allowance/90 days PDLs | 1.61 x | 1.48 x | 1.43 x | $-0.05 \mathrm{x}$ | $-0.18 \mathrm{x}$ |
|  | Cost of risk | 1.4\% | 1.7\% | 2.2\% | 45 bps | 77 bps |
| Profitability | Net interest margin | 3.6\% | 3.7\% | 3.4\% | (30) bps | (23) bps |
|  | Fee income Ratio | 16.9\% | 19.0\% | 22.7\% | 377 bps | 580 bps |
|  | Efficiency Ratio | 42.6\% | 46.7\% | 53.7\% | 698 bps | 1,112 bps |
|  | Attributable net income | \$ 0.68 | \$ 0.43 | \$ 0.17 | -60.9\% | -75.4\% |
|  | ROAA | 2.1\% | 1.4\% | 0.6\% | (79) bps | (145) bps |
|  | ROAE | 16.6\% | 10.4\% | 4.1\% | (634) bps | $(1,248) \mathrm{bps}$ |

## Macroeconomic context－Colombia（1 I 2）

GDP Growth（\％）


Source：DANE．Seasonally adjusted，constant prices of 2015 GDP
Inflation（\％）


[^0]Current Account（ \％GDP，quarterly）



## Macroeconomic context - Colombia (2 I 2)

Real and Projected Fiscal Deficit
Fiscal Rule (\% of GDP)


Source: Ministry of Finance. Projections start in 2023.

## Colombian Peso Exchange Rate

## Assets

Figures in Ps. Trillions

## Total assets



Assets breakdown (\%)


- Other


## Loan and receivables

Figures in Ps．Trillions－Excluding interbank and overnight funds
Gross loans

| $Y / Y \%=10.7 \%$ |  |  |
| :---: | :---: | :---: |
|  | $Q / Q \%=-0.1 \%$ |  |
| 166.6 | 184.6 | 184.4 |
| 2Q22 | 1Q23 | 2Q23 |



## Loan portfolio quality

|  |  |  | 2Q22 | 1 Q23 | 2Q23 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Quality |  | 30 days PDLs / Gross loans | 4.38\% | 4.86\% | 5.09\% |
|  |  | 30 days PDLs / Gross loans | 8 |  |  |
|  |  | 90 days PDLs / Gross loans | 3.33\% | 3.45\% | 3.57\% |




| 0.54x | 0.54x | 0.78 x |
| :---: | :---: | :---: |
| -.. |  |  |
| 2Q22 | 1Q23 | 2 Q23 |

## Loan portfolio quality

|  | 30 days past due loans ${ }^{(1)}$ |  |  | 90 days past due loans ${ }^{(2)}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q22 | 1Q23 | 2Q23 | 2Q22 | 1Q23 | 2Q23 |
| Commercial | 4.13\% | 4.42\% | 4.48\% | 3.65\% | 3.75\% | 3.82\% |
| Consumer | 4.45\% | 5.42\% | 5.81\% | 2.70\% | 2.97\% | 3.13\% |
| Mortgages | 5.28\% | 5.46\% | 6.16\% | 3.23\% | 3.12\% | 3.41\% |
| Microcredit | 24.05\% | 14.24\% | 15.58\% | 20.70\% | 11.12\% | 11.80\% |
| Total loans | 4.38\% | 4.86\% | 5.09\% | 3.33\% | 3.45\% | 3.57\% |

$n^{(1)}$

|  | 30 days past due formation |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{1 Q 2 2}$ | $\mathbf{2 Q 2 2}$ | $\mathbf{3 Q 2 2}$ | $\mathbf{4 Q 2 2}$ | $\mathbf{1 Q 2 3}$ | $\mathbf{2 Q 2 3}$ |
| Initial +30 PDLs | 7,184 | 7,354 | 7,298 | 7,574 | 7,923 | 8,973 |
| New +30 PDLs | 942 | 697 | 1,155 | 1,157 | 1,884 | 1,676 |
| Charge-offs | $(772)$ | $(754)$ | $(878)$ | $(807)$ | $(834)$ | $(1,265)$ |
| Final +30 PDLs | $\mathbf{7 , 3 5 4}$ | $\mathbf{7 , 2 9 8}$ | $\mathbf{7 , 5 7 4}$ | $\mathbf{7 , 9 2 3}$ | $\mathbf{8 , 9 7 3}$ | $\mathbf{9 , 3 8 4}$ |

## Pro forma

90 days past due formation ${ }^{(2)}$

| Initial +90 PDLs | 5,606 | 5,590 | 5,547 | 5,653 | 5,934 | 6,360 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| New +90 PDLs | 756 | 710 | 985 | 1,089 | 1,261 | 1,480 |
| Charge-offs | $(772)$ | $(754)$ | $(878)$ | $(807)$ | $(834)$ | $(1,265)$ |
| Final +90 PDLs | $\mathbf{5 , 5 9 0}$ | $\mathbf{5 , 5 4 7}$ | $\mathbf{5 , 6 5 3}$ | $\mathbf{5 , 9 3 4}$ | $\mathbf{6 , 3 6 0}$ | $\mathbf{6 , 5 7 5}$ |

Loans and coverage by Stages (\%)


## Funding

Figures in Ps．Trillions
Total funding


| Funding breakdown | （\％） | 2Q22 | 1Q23 | 2Q23 |
| :--- | ---: | :--- | :--- | :--- |
| Deposits |  | $70.0 \%$ | $71.8 \%$ | $72.9 \%$ |
| Banks and others |  | $11.4 \%$ | $13.6 \%$ | $11.3 \%$ |
| Bonds issued |  | $14.0 \%$ | $11.0 \%$ | $10.3 \%$ |
| Interbank borrowings |  | $4.6 \%$ | $3.5 \%$ | $5.4 \%$ |

Total deposits


| Deposit breakdown | （\％） | 2Q22 | 1Q23 | 2Q23 |
| :--- | :---: | :--- | :--- | :--- |
| Savings accounts |  | $45.4 \%$ | $38.3 \%$ | $39.0 \%$ |
| Checking accounts |  | $16.5 \%$ | $13.4 \%$ | $13.1 \%$ |
| Time deposits |  | $37.8 \%$ | $47.7 \%$ | $47.7 \%$ |
| Others |  | $0.2 \%$ | $0.5 \%$ | $0.2 \%$ |

Deposits／Net loans＊（\％）

| 1.00 x | 1.00 x |
| :---: | :---: |
| 2 Q 22 | 1 Q 23 |

## Capital

Figures in Ps. Trillions

Attributable Equity + Minority Interest


## Attributable Shareholders Equity

$Y / Y \%=0.3 \%$
$Q / Q \%=1.8 \%$


Consolidated Capital Adequacy of our Banks (\%)


|  | 2Q22 | 1Q23 | 2Q23 | 2Q22 | 1Q23 | 2Q23 | 2Q22 | 1Q23 | 2Q23 | 2Q22 | 1Q23 | 2Q23 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Core Equity Tier 1 | 10.0 | 9.7 | 10.1 | 10.3 | 10.0 | 10.3 | 12.1 | 11.1 | 10.6 | 10.6 | 10.7 | 11.0 |
| AT1 | - | - |  | - | - | - | - | - | - | - | - | - |
| Primary capital (Tier 1) | 10.0 | 9.7 | 10.1 | 10.3 | 10.0 | 10.3 | 12.1 | 11.1 | 10.6 | 10.6 | 10.7 | 11.0 |
| Additional capital (Tier 2) | 2.8 | 3.0 | 2.7 | 0.9 | 1.6 | 1.5 | 0.8 | 0.7 | 0.8 | 0.5 | 0.2 | 0.2 |
| Solvency Ratio | 12.8 | 12.6 | 12.8 | 11.2 | 11.6 | 11.8 | 12.9 | 11.9 | 11.4 | 11.1 | 10.9 | 11.2 |

## NIM - Net Interest Margin

Net Interest Income ${ }^{\text {(1) (Trillions) }}$

| 2 Q 222 | 1 Q 23 | 2 Q 23 | $2 \mathrm{Q} 23 / 2 \mathrm{Q} 22$ | $2 \mathrm{Q} 23 / \mathbf{1 Q 2 3}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1.9 | 2.1 | 2.0 | $5.6 \%$ | $-8.0 \%$ |

## Banking segment




Grupo Aval

Wet fixed income margin (3)




## Fees and other operating income <br> Figures in Ps. Billions



Other operating income

|  |  |  |  |
| :--- | :---: | :---: | :---: |
|  | 2 Q22 | 1 Q23 | $\mathbf{2 Q 2 3}$ |
| Total derivatives income | 593 | -672 | $-1,175$ |
| Foreign exchange gains (losses), net | -702 | 489 | 1,196 |
| Derivatives and foreign exchange gains (losses), net (1) | $\mathbf{- 1 0 9}$ | $\mathbf{- 1 8 4}$ | $\mathbf{2 1}$ |
| Gains on valuation of assets | 12 | 0 | -29 |
| Net income from other financial instruments mandatory at FVTPL | 68 | 94 | 77 |
| Net gain on sale of investments and OCI realization | -8 | 28 | 33 |
| Gain on the sale of non-current assets held for sale | 2 | 1 | 21 |
| Income from non-consolidated investments (2) | 93 | 215 | 102 |
| Other income from operations | 59 | 144 | 195 |
| Total other income from operations | $\mathbf{1 1 7}$ | $\mathbf{2 9 8}$ | $\mathbf{4 1 8}$ |

## Efficiency ratios

## Cost to income ${ }^{(1)}$

## Cost to assets ${ }^{(2)}$


 from other financial instruments mandatory at FVTPL and total other income.
(2) Cost to assets efficiency ratio is calculated as annualized total other expenses divided by average total assets.

## Profitability

Figures in Ps. Billions
Net income attributable to controlling interest
■ Continued operations ■ Discontinued operations



[^0]:    Source：Banco de la República de Colombia and DANE

