1Q23 Consolidated Earning Results


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The consolidated financial information included in this document is presented in accordance with IFRS as currently issued by the IASB. Details of the calculations of non-IFRS measures such as ROAA and ROAE, among others, are explained when required in this report.

This report includes forward-looking statements. In some cases, you can identify these forward-looking statements by words such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of these and other comparable words. Actual results and events may differ materially from those anticipated herein as a consequence of changes in general, economic and business conditions, changes in interest and currency rates and other risk described from time to time in our filings with the Registro Nacional de Valores y Emisores and the SEC.

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The content of this document and the figures included herein are intended to provide a summary of the subjects discussed rather than a comprehensive description.

When applicable, in this document we refer to billions as thousands of millions.

## Consolidated key results for the quarter

|  | COP \$tn | 1 Q22 | 4Q22 | 1Q23 | 1 Q23 vs 4Q22 | 1 Q 23 vs 1Q22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet | Gross Loans | \$ 158.3 | \$ 182.3 | \$ 184.6 | 1.2\% | 16.6\% |
|  | Deposits | \$ 152.7 | \$ 173.3 | \$ 178.4 | 2.9\% | 16.8\% |
|  | Deposits/Net Loans | 0.99 x | $0.97 \times$ | $1.00 \times$ | 0.03 x | $0.00 \times$ |
| Loan Quality | 90 days PDLs / Gross Loans | 3.5\% | 3.3\% | 3.4\% | 19 bps | (9) bps |
|  | Allowance/90 days PDLs | $1.58 \times$ | 1.55 x | 1.48 x | $-0.07 x$ | $-0.10 x$ |
|  | Cost of risk | 1.7\% | 1.5\% | 1.7\% | 25 bps | (2) bps |
| Profitability | Net interest margin | 4.1\% | 3.5\% | 3.7\% | 20 bps | (43) bps |
|  | Fee income Ratio | 16.2\% | 19.8\% | 19.0\% | (86) bps | 279 bps |
|  | Efficiency Ratio | 38.2\% | 55.5\% | 46.7\% | (880) bps | 850 bps |
|  | Attributable net income | \$ 1.73 | -\$ 0.33 | \$ 0.43 | -228.7\% | -75.4\% |
|  | ROAA | 3.8\% | -0.6\% | 1.4\% | 200 bps | (239) bps |
|  | ROAE | 35.3\% | -8.0\% | 10.4\% | 1,837 bps | $(2,484) \mathrm{bps}$ |

Pro-forma ratios for 1Q22 are based on reported revenues and expenses, associated to each ratio; however, the denominators averages used to calculate these ratios contain pro-forma figures from previous quarters.


 Income divided by average of total assets. ROAE is calculated as Net Income attributable to Aval's shareholders divided by average attributable shareholders' equity. NS refers to non-significant figures.

## Macroeconomic context - Colombia (1 I 2)

GDP Growth (\%)


Source: DANE. Seasonally adjusted, constant prices of 2015 GDP
Inflation (\%)


Source: Banco de la República de Colombia and DANE.

Current Account ( \% GDP, quarterly)



## Macroeconomic context - Colombia (2 I 2)

Real and Projected Fiscal Deficit
Fiscal Rule (\% of GDP)


Source: Ministry of Finance. Projections start in 2023


Source: Banco de la República de Colombia. Urban unemployment defined as unemployment of 13 cities and their metropolitan areas. LTM: Last Twelve Months

## Colombian Peso Exchange Rate

| 5,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,500 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3,500 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2,500 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2,000 | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1 Q20 | 2Q20 | 3Q20 | 4Q20 | 1Q21 | 2 Q21 | 3Q21 | 4Q21 | -1022-1 | 2 Q22 |  | $\Rightarrow$ | $\begin{array}{cc} 1 \mathrm{Q} 23 \text { vs. } & 4 \mathrm{Q} 22 \mathrm{vs} . \\ 1 \mathrm{Q} 22 & 3 \mathrm{Q} 22 \\ \hline \end{array}$ |  |
| -End of Period | 3,249.8 | 3,174.8 | 3,205.7 | 3,477.5 | 3,277.1 | 4,054.5 | 3,756.3 | 3,865.5 | 3,432.5 | 3,678.6 | 3,748.5 | 3,812.8 | 3,981.2 | 3,756.0 | 4,151.2 | 4,590.5 4,810.2 4,646.1 |  | 23.7\% | (3.4\%) |
| - Quarter Average | 3,161.0 | 3,134.6 | 3,242.4 | 3,336.9 | 3,411.1 | 3,533.9 | 3,850.0 | 3,730.2 | 3,660.1 | 3,557.7 | 3,695.6 | 3,846.5 | 3,882.8 | 3,911.3 | 3,919.3 | 4,385.7 4,808.0; 4,758.0; |  | 21.6\% | (1.0\%) |
| - YTD Average | 2,956.5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Assets

Figures in Ps. Trillions

## Total assets



Assets breakdown (\%)


- Other


## Loan and receivables

Figures in Ps．Trillions－Excluding interbank and overnight funds
Gross loans



## Loan portfolio quality



## Charge offs / Average 90+ PDLs

| 0.55x | 0.56x | 0.54x |
| :---: | :---: | :---: |

## Loan portfolio quality <br> Figures in Ps. Billions

|  | 30 days past due loans ${ }^{(1)}$ |  |  | 90 days past due loans ${ }^{(2)}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q22 | 4Q22 | 1Q23 | 1Q22 | 4Q22 | 1 Q23 |
| Commercial | 4.53\% | 4.03\% | 4.42\% | 4.01\% | 3.62\% | 3.75\% |
| Consumer | 4.48\% | 4.69\% | 5.42\% | 2.65\% | 2.65\% | 2.97\% |
| Mortgages | 5.46\% | 4.87\% | 5.46\% | 3.26\% | 3.02\% | 3.12\% |
| Microcredit | 28.56\% | 14.01\% | 14.24\% | 25.05\% | 10.90\% | 11.12\% |
| Total loans | 4.65\% | 4.35\% | 4.86\% | 3.53\% | 3.25\% | 3.45\% |
|  |  | 30 days past due formation ${ }^{(1)}$ |  |  |  |  |
|  |  | 1 Q 22 | 2Q22 | 3Q22 | 4022 | 1Q23 |
| Initial +30 PDLs |  | 7,184 | 7,354 | 7,298 | 7,574 | 7,923 |
| New +30 PDLs |  | 942 | 697 | 1,155 | 1,157 | 1,884 |
| Charge-offs |  | (772) | (754) | (878) | (807) | (834) |
| Final +30 PDLs |  | 7,354 | 7,298 | 7,574 | 7,923 | 8,973 |

Pro forma
90 days past due formation ${ }^{(2)}$

|  | 1Q22 | $\mathbf{2 Q 2 2}$ | $\mathbf{3 Q 2 2}$ | 4 Q 22 | $\mathbf{1 Q 2 3}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Initial +90 PDLs | 5,606 | 5,590 | 5,547 | 5,653 | 5,934 |
| New +90 PDLs | 756 | 710 | 985 | 1,089 | 1,261 |
| Charge-offs | $(772)$ | $(754)$ | $(878)$ | $(807)$ | $(834)$ |
| Final +90 PDLs | 5,590 | 5,547 | $\mathbf{5 , 6 5 3}$ | $\mathbf{5 , 9 3 4}$ | $\mathbf{6 , 3 6 0}$ |

Loans and coverage by Stages (\%)


## Funding

Figures in Ps．Trillions
Total funding


| Funding breakdown | （\％） | 1Q22 | 4Q22 | 1Q23 |
| :--- | :---: | :---: | :---: | :---: |
| Deposits |  | $70.9 \%$ | $70.6 \%$ | $71.8 \%$ |
| Banks and others |  | $9.8 \%$ | $14.1 \%$ | $13.6 \%$ |
| Bonds issued |  | $14.1 \%$ | $11.6 \%$ | $11.0 \%$ |
| Interbank borrowings |  | $5.2 \%$ | $3.7 \%$ | $3.5 \%$ |

Total deposits


| Deposit breakdown | （\％） | 1Q22 | 4Q22 | 1Q23 |
| :--- | :---: | :--- | :--- | :--- |
| Savings accounts |  | $46.5 \%$ | $42.9 \%$ | $38.3 \%$ |
| Checking accounts |  | $18.5 \%$ | $15.0 \%$ | $13.4 \%$ |
| Time deposits |  | $34.9 \%$ | $41.7 \%$ | $47.7 \%$ |
| Others |  | $0.2 \%$ | $0.5 \%$ | $0.5 \%$ |

Deposits／Net loans＊（\％）

| 0.99 x | 0.97 x | 1.00 x <br> 1 Q 22 |
| :---: | :---: | :---: |
| 4 Q 22 | 1 Q 23 |  |

## Capital

Figures in Ps. Trillions

Attributable Equity + Minority Interest


## Consolidated Capital Adequacy of our Banks (\%)

## Attributable Shareholders Equity

$$
Y / Y \%=-0.3 \%
$$

$Q / Q \%=-1.8 \%$

|  | $\underbrace{2}_{\substack{\text { Bancode } \\ \text { Bogotáa }}}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q22 | 4Q22 | 1Q23 | 1Q22 | 4Q22 | 1Q23 | 1 Q22 | 4Q22 | 1Q23 | 1Q22 | 4Q22 | 1Q23 |
| Core Equity Tier 1 | 10.4 | 10.1 | 9.7 | 10.0 | 10.2 | 10.0 | 12.4 | 11.5 | 11.1 | 10.8 | 10.9 | 10.7 |
| AT1 | - | - | - | - | - | - | - | - | - | - | - | - |
| Primary capital (Tier 1) | 10.4 | 10.1 | 9.7 | 10.0 | 10.2 | 10.0 | 12.4 | 11.5 | 11.1 | 10.8 | 10.9 | 10.7 |
| Additional capital (Tier 2) | 2.6 | 3.0 | 3.0 | 1.0 | 1.9 | 1.6 | 0.9 | 0.8 | 0.7 | 0.6 | 0.2 | 0.2 |
| Solvency Ratio | 13.0 | 13.1 | 12.6 | 11.0 | 12.2 | 11.6 | 13.2 | 12.3 | 11.9 | 11.4 | 11.1 | 10.9 |

## NIM - Net Interest Margin

Net Interest Income ${ }^{(2)}$ (Trillions)

| 1 Q 22 | 4 Q 22 | 1 Q 23 | $1 \mathrm{Q} 23 / 1 \mathrm{Q} 22$ | 1Q23 / 4Q22 |
| :---: | :---: | :---: | :---: | :---: |
| 2.1 | 2.0 | 2.1 | $3.8 \%$ | $8.8 \%$ |

Banking segment
Grupo Aval
5.6\%





[^0] trading through profit or loss divided by total average interest-earning assets. NIM without income from investment securities held for trading through profit or loss was $2.8 \%$ for 1 Q23, $3.3 \%$ for 4 Q 22 , and $4.4 \%$ for pro forma 1 Q22 .
(3) Loans Interest Margin: Net Interest Income on Loans to Average loans and financial leases

## Fees and other operating income <br> Figures in Ps. Billions



Non-financial sector ${ }^{(*)} \quad$-1Q22 $\quad 4 \mathrm{Q} 22$-1Q23

(*) Net income from sales of goods and services
${ }^{(* *)}$ Reflects net NFS from Nexa BPO, Megalinea and Aportes en Línea call-centers and other subsidiaries

Other operating income

|  | 1Q22 | 4Q22 | 1023 |
| :---: | :---: | :---: | :---: |
| Total derivatives income | -269 | 407 | -672 |
| Foreign exchange gains (losses), net | 369 | -540 | 489 |
| Derivatives and foreign exchange gains (losses), net (1) | 100 | -133 | -184 |
| Gains on valuation of assets | 0 | 29 | 0 |
| Net income from other financial instruments mandatory at FVTPL | 74 | 68 | 94 |
| Net gain on sale of investments and OCI realization | -3 | -112 | 28 |
| Gain on the sale of non-current assets held for sale | 4 | 2 | 1 |
| Income from non-consolidated investments (2) | 203 | 91 | 215 |
| Other income from operations | 219 | 203 | 144 |
| Total other income from operations | 598 | 148 | 298 |

## Efficiency ratios

## Cost to income ${ }^{(1)}$

Cost to assets ${ }^{(2)}$


Pro-forma ratio for 1Q22 are based on reported revenues and expenses, associated to each ratio; however, the denominators averages used to calculate these ratios contain pro-forma figures from previous quarters
 from other financial instruments mandatory at FVTPL and total other income.
(2) Cost to assets efficiency ratio is calculated as annualized total other expenses divided by average total assets.

## Profitability <br> Figures in Ps. Billions

Net income attributable to controlling interest
■ Continued operations ■ Discontinued operations



[^0]:    (1) Pro-forma ratios for 1 Q22 are based on reported revenues and expenses, associated to each ratio; however, the denominators averages used to calculate these ratios contain pro-forma figures from previous quarters.

