

Information reported in Ps. billions<sup>(1)</sup> and under Colombian Banking GAAP

(1) We refer to billions as thousands of millions.











# Disclaimer

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Quarterly information included herein has been audited and has been prepared in accordance with the regulations of the Superintendency of Finance for financial institutions (Resolution 3600 of 1988 and External Circular 100 of 1995) and, on issues not addressed by these regulations, generally accepted accounting principles prescribed by the Superintendency of Finance for banks to operate in Colombia, consistently applied, together with such regulations, on the filing date, "Colombian Banking GAAP." Details of the calculations of non-GAAP measures such as ROAA and ROAE, among others, are explained when required in this report. For annualized calculations we use the income or expense amount for each quarter and multiply it by four.

Although we are not a financial institution, we present our consolidated financial statements under Colombian Banking GAAP in this quarterly report because we believe that presentation on that basis most appropriately reflects our activities as a holding company of a group of banks and other financial institutions. The audited consolidated financial statements have not been reviewed or approved by the Superintendency of Finance; however, consolidated financial statements for each semester, prepared on the basis of Colombian Banking GAAP for each of our subsidiaries are remitted to the Superintendency of Finance for their review. The Colombian Banking GAAP consolidated financial statements included in this annual report differ from the consolidated financial statements published by Grupo Aval in Colombia, which are prepared under Colombian GAAP. Because we are not regulated as a financial institution in Colombia, we are required to prepare our consolidated financial statements for publication in Colombia under Colombian GAAP for companies other than financial institutions (Decree 2649 of 1993 and Circular No. 100-000006 of the Superintendency of Companies (Superintendencia de Sociedades) and former Superintendency of Securities (Superintendencia de Valores), currently the Superintendency of Finance) No. 011 of 2005, which differs in certain respects from Colombian Banking GAAP. These Colombian GAAP financial statements are presented biannually to our shareholders for approval, are reviewed and published by the Superintendency of Finance and are available in Spanish to the general public on Grupo Aval's web page. We do not file consolidated financial statements prepared on the basis of Colombian Banking GAAP with the Superintendency of Finance; however, because we have filed 20F annual reports with the SEC, we may from time to time publish semi-annual or quarterly financial data for subsequent periods on a Colombian Banking GAAP basis.

Colombian Banking GAAP differs in certain significant respects from generally accepted accounting principles in the United States, or U.S. GAAP. Our yearly audited consolidated financial statements included in our Form 20-F reports filed to the SEC provide a description of the principal differences between Colombian Banking GAAP and U.S. GAAP as they relate to our audited consolidated financial statements and provides a reconciliation of net income and shareholders' equity for the years and at the dates indicated therein. Unless otherwise indicated, all financial information of our company included in this report is stated on a consolidated basis prepared under Colombian Banking GAAP

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Bogotá, May 20<sup>th</sup>, 2014. GRUPO AVAL ACCIONES Y VALORES S.A. ("Grupo Aval") reports a consolidated net income result of Ps. 350.0 billion for 1Q14. As of March 31, 2014 total assets of Grupo Aval totaled Ps. 159.9 trillion, total liabilities excluding Minority Interest totaled Ps. 141.3 trillion and total shareholders' equity plus minority interest totaled Ps. 18.6 trillion.

# Grupo Aval results for 1Q14 show strong results of our banking operations with:

- ✓ Total assets reaching Ps. 160 trillion after growing by 24.6% versus 1Q13 and by 3.6% versus 4Q13;
- ✓ Gross loans reaching Ps. 100 trillion after growing by 23.4% versus 1Q13 and by 3.5% versus 4Q13;
- ✓ Deposits reaching 104 trillion after growing by 28.3% in the year and by 3.1% versus 4Q13;
- ✓ Constant and low cost funding structure with deposits representing 78% of total funding and checking and saving accounts representing 66% of total deposits;
- ✓ Strong capital position with a Tangible Capital Ratio of 8.8%;
- ✓ Stable Net Interest Margin at 5.9% for 1Q14;
- ✓ Improvement in our cost of risk to 1.3% despite a slight deterioration in our delinquency ratio;
- ✓ Improvement in our efficiency ratio to 50.5% in 1Q14 from 53.7% in 4Q13;
- ✓ Excluding non-recurring events, associated with the volatility of the FX, which negatively impacted our net income before minority interest in Ps. 84 billion and our net income in Ps. 74 billion, our ROAA and ROAE for the quarter would have been 1.7% and 14.2%.<sup>(1)</sup>

<sup>(1)</sup> Including non-recurring events, our ROAA and ROAE were 1.5% and 11.7%.



Information reported in Ps. billions and under Colombian Banking GAAP

Grupo Aval Acciones y Valores S.A.

Financial Statements in Colombian Banking GAAP

Quarterly Consolidated Balance Sheet

Information in Ps. Billions

	1013	4012	1014	Change		
Balance Sheet	1Q13	4Q13	1Q14	1Q 14 vs. 4Q 13	1Q 14 vs. 1Q 13	
Cash and cash equivalents	13,448.3	16,096.6	15,471.3	-3.9%	15.0%	
Investment Securities, net	22,497.4	27,298.6	29,248.4	7.1%	30.0%	
Loans and financial lease losses, net	78,335.7	93,440.8	96,761.5	3.6%	23.5%	
Goodwill, net	2,881.6	4,968.0	5,033.3	1.3%	74.7%	
Other assets, net	8,697.6	9,069.7	9,903.6	9.2%	13.9%	
Reappraisal of assets	2,492.7	3,413.7	3,467.6	1.6%	39.1%	
Total Assets	128,353.2	154,287.4	159,885.6	3.6%	24.6%	
Total Deposits	81,326.8	101,190.4	104,332.8	3.1%	28.3%	
Other Funding	25,318.5	28,478.6	29,617.4	4.0%	17.0%	
Derivatives	196.6	226.1	416.3	84.1%	111.7%	
Other liabilities	6,664.6	6,191.8	6,889.1	11.3%	3.4%	
Total Liabilites excl. Minority Interest	113,506.5	136,086.9	141,255.6	3.8%	24.4%	
Minority Interest	5,673.3	6,472.2	6,569.4	1.5%	15.8%	
Shareholders' Equity	9,173.4	11,728.2	12,060.6	2.8%	31.5%	
Total Liabilities, shareholders' equity and minority interest	128,353.2	154,287.4	159,885.6	3.6%	24.6%	
INCOME STATEMENT						
Total Interest Income	2,858.5	2,727.8	2,864.1	5.0%	0.2%	
Interest expense	(982.2)	(954.7)	(999.7)	4.7%	1.8%	
Net Interest Income	1,876.2	1,773.1	1,864.5	5.2%	-0.6%	
Total provisions, net	(323.5)	(340.0)	(311.3)	-8.4%	-3.8%	
Fees and other services income, net	619.9	762.7	758.9	-0.5%	22.4%	
Other operating income	412.0	239.7	255.5	6.6%	-38.0%	
Operating expenses	(1,372.3)	(1,596.9)	(1,586.0)	-0.7%	15.6%	
Non-operating income/(expense), net	62.4	48.1	20.6	-57.2%	-67.0%	
Income before income tax expense and non- controlling	4 274 7	0067	4 002 2	42.00/	24.40/	
interest	1,274.7	886.7	1,002.2	13.0%	-21.4%	
Income tax expense	(411.9)	(329.2)	(410.4)	24.7%	-0.4%	
Net Income before Minority interest	862.8	557.5	591.7	6.1%	-31.4%	
Income attributable to Minority Interest	(357.5)	(195.0)	(241.7)	23.9%	-32.4%	
Net Income attributable to Grupo Aval shareholders	505.3	362.4	350.0	-3.4%	-30.7%	
Key ratios	1Q13	4Q13	1Q14	YTD Mar 2013	YTD Mar 2014	
ney ratios	1013	4013	10,14	115 Mai 2013	115 Widi 2014	
NIM (1)	7.1%	6.0%	5.9%	7.1%	5.9%	
Efficiency Ratio (2)	43.8%	53.7%	50.5%	43.8%	50.5%	
ROAA (3)	2.7%	1.5%	1.5%	2.7%	1.5%	
ROAE (4)	22.0%	14.8%	11.7%	22.0%	11.7%	
30 days PDL / Total Loans	2.6%	2.4%	2.7%	2.6%	2.7%	
Provision Expense / Average Loans (5)	1.6%	1.5%	1.3%	1.6%	1.3%	
Allowance / PDL	124.9%	133.3%	116.5%	124.9%	116.5%	
Allowance / Total Loans	3.3%	3.2%	3.2%	3.3%	3.2%	
Charge Offs / Average Loans (5)	1.0%	1.1%	0.9%	1.0%	0.9%	
Total Loans, net / Total assets	61.0%	60.6%	60.5%	61.0%	60.5%	
Deposits / Total Loans, net	103.8%	108.3%	107.8%	103.8%	107.8%	
Equity + Min. Interest / Assets	11.6%	11.8%	11.7%	11.6%	11.7%	
Tangible Equity Ratio (6)	9.5%	8.9%	8.8%	9.5%	8.8%	
Shares Outstanding (EoP)	18,551,766,453	20,178,287,315	20,406,943,099			
Shares Outstanding (Average)	18,551,656,161	18,772,832,829	20,374,195,242			
Common share price (EoP)	1,265	1,295	1,295			
Preferred share price (EoP)	1,290	1,275	1,305			
BV/ EoP shares in Ps.	494.5	581.2	591.0			
EPS	27.2	19.3	17.2			
P/E (7)	11.8	16.5	19.0			
P/BV (7)	2.6	2.2	2.2			

# **Balance Sheet Analysis**

### 1. Assets

Total assets as of March 31, 2014 totaled Ps. 159,885.6 billion showing an increase of 24.6% versus March 31, 2013 and one of 3.6% versus December 31, 2013. Growth in assets was mainly driven by a 23.5% year over year growth in Net Loans and Financial Leases to Ps. 96,761.5 billion and a 30.0% year over year increase in Investment Securities, Net to Ps. 29,248.4 billion.

### 1.1 Loans and Financial Leases

Total Gross loans and financial leases increased by 23.4% between March 31, 2013 and March 31, 2014 to Ps. 99,927.9 billion driven by (i) a 26.0% increase in Commercial loans to Ps. 57,262.8 billion, (ii) a 17.3% increase in Consumer loans to Ps. 28,298.2 billion, (iii) a 8.2% increase in Financial Leases to Ps. 7,072.3 billion and (iv) a 50.8% increase in Mortgage loans to Ps. 6,947.1 billion.

				Cha	nge
	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.
Commercial				4Q 13	1Q 13
General purpose loans	33,084.2	39,532.9	42,262.9	6.9%	27.7%
Loans funded by development banks	1,560.2	1,658.4	1,819.1	9.7%	16.6%
Working capital loans	10,155.8	13,001.3	12,342.5	-5.1%	21.5%
Credit cards	267.8	315.3	354.1	12.3%	32.2%
Overdrafts	374.9	347.7	484.2	39.3%	29.2%
Total commercial	45,443.0	54,855.6	57,262.8	4.4%	26.0%
Consumer					
Credit cards	5,740.4	6,797.9	6,858.5	0.9%	19.5%
Personal loans	15,230.9	17,523.1	17,869.9	2.0%	17.3%
Automobile and vehicle loans	2,914.8	3,257.1	3,325.7	2.1%	14.1%
Other	246.6	223.1	244.0	9.4%	-1.0%
Total consumer	24,132.7	27,801.3	28,298.2	1.8%	17.3%
Microcredit	290.8	341.9	347.6	1.7%	19.5%
Financial leases	6,536.9	6,995.0	7,072.3	1.1%	8.2%
Mortgages	4,605.8	6,520.1	6,947.1	6.5%	50.8%
Total loans, Gross	81,009.2	96,513.8	99,927.9	3.5%	23.4%
Allowance for loan losses	(2,673.5)	(3,073.0)	(3,166.4)	3.0%	18.4%
Total loans, Net	78,335.7	93,440.8	96,761.5	3.6%	23.5%

Between March 31, 2013 and March 31, 2014, general purpose commercial loans grew the most in absolute terms while commercial credit cards and mortgage loans grew the most in relative terms.



As of March 31, 2014, 60.7% of the gross loan portfolio was generated at Banco de Bogotá, 20.2% at Banco de Occidente, 12.5% at Banco Popular and 6.7% at Banco AV Villas. As of March 31, 2013, prior to the acquisitions in Central America (Grupo Reformador and BBVA Panama, now known as Banco BAC de Panama), 57.4% was generated at Banco de Bogotá, 21.3% at Banco de Occidente, 14.1% at Banco Popular and 7.3% at Banco AV Villas.

Gross Loans / Bank (\$)				Cha	nge
	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.
				4Q 13	1Q 13
Banco de Bogotá	46,459.3	58,221.8	60,648.3	4.2%	30.5%
Local	33,081.9	37,567.6	39,742.7	5.8%	20.1%
Central America	13,377.4	20,654.2	20,905.6	1.2%	56.3%
Banco de Occidente	17,234.1	19,647.7	20,185.5	2.7%	17.1%
Banco Popular	11,432.2	12,090.8	12,465.5	3.1%	9.0%
Banco AV Villas	5,919.4	6,588.0	6,663.0	1.1%	12.6%
Eliminations	(35.9)	(34.4)	(34.3)	-0.2%	-4.4%
Total Grupo Aval	81.009.2	96.513.8	99.927.9	3.5%	23.4%

Gross Loans / Bank (%)	1Q13	4Q13	1Q14
Banco de Bogotá	57.4%	60.3%	60.7%
Local	40.8%	38.9%	39.8%
Central America	16.5%	21.4%	20.9%
Banco de Occidente	21.3%	20.4%	20.2%
Banco Popular	14.1%	12.5%	12.5%
Banco AV Villas	7.3%	6.8%	6.7%
Eliminations	0.0%	0.0%	0.0%
Total Grupo Aval	100.0%	100.0%	100.0%

As detailed below, of the total of Grupo Aval's loans, 79.1% are domestic and 20.9% are foreign (reflecting the Central American operations). Total foreign loans grew 1.2% versus 4Q13 and 56.3% during the past 12 months. This high growth in our Central American operations is attributable in part to the acquisitions of Grupo Reformador and BBVA Panamá (now known as Banco BAC de Panama).

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	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.	
				4Q 13	1Q 13	
Domestic						
Commercial	40,848.1	46,343.3	48,796.4	5.3%	19.5%	
Consumer	19,081.0	20,670.5	21,065.2	1.9%	10.4%	
Microcredit	290.8	341.9	347.6	1.7%	19.5%	
Financial Leases	6,234.5	6,624.1	6,683.7	0.9%	7.2%	
Mortgages	1,177.4	1,879.9	2,129.4	13.3%	80.9%	
<b>Total Domestic Loans</b>	67,631.8	75,859.7	79,022.3	4.2%	16.8%	
Foreign						
Commercial	4,594.9	8,512.3	8,466.4	-0.5%	84.3%	
Consumer	5,051.7	7,130.8	7,233.0	1.4%	43.2%	
Microcredit	-	-	-	-	-	
Financial Leases	302.4	370.8	388.5	4.8%	28.5%	
Mortgages	3,428.4	4,640.2	4,817.7	3.8%	40.5%	
<b>Total Foreign Loans</b>	13,377.4	20,654.2	20,905.6	1.2%	56.3%	
Total Loans, Gross	81,009.2	96,513.8	99,927.9	3.5%	23.4%	



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The ratio of CDE Loans to Total Loans was 3.6% in 1Q14 versus 3.5% for both, 4Q13 and 1Q13. The ratio of 30 days PDL to Total Loans was 2.7% in 1Q14 versus 2.4% in 4Q13 and 2.6% in 1Q13. The ratio of NPL to Total Loans was 1.9% in 1Q14 versus 1.8% for both, 4Q13 and 1Q13.

During 1Q14 Grupo Aval's coverage of its non-performing loans and financial leases was as follows: Allowance to CDE Loans of 0.9x and Allowance to 30 days PDL of 1.2x. Loans and Financial Leases provision expense, net of reversals to average Total Loans was 1.3% in 1Q14 versus 1.5% in 4Q13 and 1.6% in 1Q13. Charge offs to average total loans was 0.9% in 1Q14 versus 1.1% in 4Q13 and 1.0% in 1Q13.

1.0% III 1Q13.				Cha	nge
	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.
				4Q 13	1Q 13
"A" normal risk	75,742.7	90,466.1	93,421.7	3.3%	23.3%
"B" acceptable risk	2,411.9	2,649.7	2,925.0	10.4%	21.3%
"C" appreciable risk	1,399.9	1,703.3	1,787.1	4.9%	27.7%
"D" significant risk	974.7	1,056.5	1,138.0	7.7%	16.8%
"E" unrecoverable	480.1	638.2	656.1	2.8%	36.7%
Total Loans	81,009.2	96,513.8	99,927.9	3.5%	23.4%
CDE Loans	2,854.6	3,398.0	3,581.2		
30 Days Past Due Loans	2,141.0	2,305.0	2,717.6		
Non Performing Loans(1)	1,431.8	1,713.8	1,883.7		
CDE Loans / Total Loans	3.5%	3.5%	3.6%		
PDL/Total Loans	2.6%	2.4%	2.7%		
NPL/ Total Loans	1.8%	1.8%	1.9%		
Allowance/ CDE Loans	0.9	0.9	0.9		
Allowance/ PDL	1.2	1.3	1.2		
Allowance/ NPL	1.9	1.8	1.7		
Allowance/ Total Loans	3.3%	3.2%	3.2%		
Provision Expense, net / CDE Loans	0.4	0.4	0.4		
Provision Expense, net / PDL	0.6	0.6	0.5		
Provision Expense, net / NPL	0.9	0.8	0.7		
Provision Expense, net / Average total loans	1.6%	1.5%	1.3%		
Charge Off / Average total loans	1.0%	1.1%	0.9%		

<sup>(1)</sup> NPL defined as microcredit loans more than 30 days past due, consumer, mortgage and financial leases more than 60 days past due and commercial loans more than 90 days past due.

### 1.2 Investment Securities

Investment securities, net grew by 30.0% to Ps. 29,248.4 billion between March 31, 2013 and March 31, 2014 and by 7.1% versus December 31, 2013. Ps. 25,270.8 billion of our total portfolio is invested in debt securities, which grew by 34.9% between March 31, 2013 and March 31, 2014 and Ps. 3,984.1 billion of total investment securities, net is invested in equity securities, which grew by 5.6% between March 31, 2013 and March 31, 2014.

The average yield on investment securities was 4.7% in 1Q14, 4.7% in 4Q13 and 8.6% in 1Q13.

				Char	nge
	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.
Investment Securities				4Q 13	1Q 13
Trading	4,887.5	6,093.8	4,815.0	-21.0%	-1.5%
Available for Sale	10,608.9	14,132.5	16,964.9	20.0%	59.9%
Held to maturity	3,235.8	3,348.4	3,490.8	4.3%	7.9%
Total Debt Securities	18,732.2	23,574.7	25,270.8	7.2%	34.9%
Trading	1,625.0	1,424.0	1,593.4	11.9%	-1.9%
Available for Sale	2,147.3	2,306.6	2,390.7	3.6%	11.3%
Total Equity Securities	3,772.3	3,730.6	3,984.1	6.8%	5.6%
Allowance for investment securities	(7.1)	(6.7)	(6.5)	-2.5%	-8.2%
Investment Securities, net	22,497.4	27,298.6	29,248.4	7.1%	30.0%
	1 year or less	1 - 5 years	5- 10 years	10 years or more	Total
1Q13					
Fixed Income securities, net:					
COP denominated	2,941.4	4,673.8	4,576.6	1,265.0	13,456.8
USD denominated	1,729.5	1,645.1	1,889.1	8.9	5,272.6
Total Fixed Income securities, net	4,670.8	6,319.0	6,465.7	1,274.0	18,729.5
(% of Total Fixed Income Sec.)	24.9%	33.7%	34.5%	6.8%	
Equity securities, net					3,767.9
Total Investment Securities					22,497.4
4Q13					
Fixed Income securities, net:					
COP denominated	4,315.0	7,863.7	3,624.7	1,194.0	16,997.4
USD denominated	2,046.2	2,342.1	2,121.4	65.0	6,574.7
Total Fixed Income securities, net	6,361.1	10,205.8	5,746.2	1,259.0	23,572.1
(% of Total Fixed Income Sec.)	27.0%	43.3%	24.4%	5.3%	
Equity securities, net					3,726.5
Total Investment Securities					27,298.6
1Q14					
Fixed Income securities, net:					
COP denominated	4,696.4	6,806.4	5,765.7	1,580.5	18,849.0
USD denominated	1,770.1	2,281.8	2,312.9	54.5	6,419.4
Total Fixed Income securities, net	6,466.6	9,088.2	8,078.7	1,635.0	25,268.4
(% of Total Fixed Income Sec.)	25.6%	36.0%	32.0%	6.5%	
Equity securities, net					3,980.0
Total Investment Securities					29,248.4

### 1.3 Cash and Cash Equivalents

As of March 31, 2014, cash and cash equivalents balance of Ps. 15,471.3 billion showed an increase of 15.0% versus March 31, 2013 and a decrease of 3.9% versus 4Q13.

### 1.4 Goodwill

Goodwill as of March 31, 2014 was Ps. 5,033.3 billion, increasing by 74.7% versus March 31, 2013 and by 1.3% versus December 31, 2013. The increase year over year was primarily attributable to the goodwill generated in the acquisitions of AFP Horizonte Pensiones y Cesantías, Banco Reformador, Transcom Bank, BBVA Panama (now known as Banco BAC de Panama) and in the acquisitions of minority interests of Banco de Bogotá and Banco de Occidente.

				Cha	inge
	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.
<u>Goodwill</u>				4Q 13	1Q 13
Megabanco acquisition	483.5	465.9	459.9	-1.3%	-4.9%
Banco Popular, Banco de Occidente and Banco AV Villas acquisitions	402.4	388.0	382.8	-1.3%	-4.9%
Banco Aliadas and Banco Unión acquisitions	23.9	22.7	22.3	-1.8%	-6.6%
Intrex acquisition (recorded into Banco de Bogotá S.A. trough					
Corficolombiana)	127.2	124.4	123.3	-0.9%	-3.1%
Proyectos de Infraestructura and Hoteles Estelar's					
acquisitions	7.6	7.5	7.4	-0.9%	-2.0%
BAC Credomatic GEFC Inc. acquisition	1,837.0	1,888.2	1,929.4	2.2%	5.0%
Purchase of minority stake in Banco de Bogotá and in Banco de					
Occidente		388.9	406.8	4.6%	N.A.
Banco BBVA Panamá acquisition		612.3	627.5	2.5%	N.A.
Banco Reformador acquisition		437.1	444.6	1.7%	N.A.
Transcom Ltd acquisition		82.9	84.4	1.8%	N.A.
Increase in shares of Corficolombiana		10.0	10.0	0.0%	N.A.
AFP Horizonte Pensiones y Censantías S.A. acquisition		540.1	534.9	-1.0%	N.A.
Total Goodwill, net	2,881.6	4,968.0	5,033.3	1.3%	74.7%

### 2. Liabilities excluding Minority Interest

As of March 31, 2014 and as of December 31, 2013, funding represented 95% of total liabilities excluding minority interest and accounts payable and other liabilities represented 5%. This composition for 1Q13 was 94% versus 6%, respectively.

### 2.1 Funding

Total Funding which includes (i) Deposits, (ii) Interbank borrowings and overnight funds, (iii) Borrowings from banks and other, (iv) Bonds, and (v) Bank acceptances had a balance of Ps. 133,950.2 billion as of March 31, 2014 showing an increase of 25.6% versus March 31, 2013 and one of 3.3% versus December 31, 2013. Total deposits represented 78% of total funding for 1Q14 and 4Q13 and 76% for 1Q13. Average cost of funds was 3.0% in 1Q14, 3.1% in 4Q13 and 3.7% in 1Q13.

# 2.1.1 Deposits

Total Deposits grew by 28.3% to Ps. 104,332.8 billion between March 31, 2013 and March 31, 2014 and 3.1% between December 31, 2013 and March 31, 2014. As of March 31, 2014, interest bearing deposits contributed with 87% of the total deposits, and grew by 29.7% versus March 31, 2013, and 5.7% versus December 31, 2013. Non-interest bearing deposits contributed with 13% of total deposits and grew by 19.5% versus March 31, 2013 and decreased by 11.0% versus December 31, 2013.

	4043	4040	1011	Cha	J
	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.
				4Q 13	1Q 13
Deposits:					
Checking accounts	10,923.4	14,555.6	13,097.3	-10.0%	19.9%
Other	719.3	1,087.9	820.5	-24.6%	14.1%
Non-interest bearing	11,642.7	15,643.5	13,917.8	-11.0%	19.5%
Checking accounts	8,281.4	10,328.1	11,749.6	13.8%	41.9%
Time deposits	27,994.1	32,739.2	35,156.7	7.4%	25.6%
Saving deposits	33,408.6	42,479.6	43,508.6	2.4%	30.2%
Interest bearing	69,684.1	85,546.9	90,415.0	5.7%	29.7%
Total Deposits	81,326.8	101,190.4	104,332.8	3.1%	28.3%

Of our total deposits as of March 31, 2014, checking accounts represented 23.8%, time deposits 33.7%, saving accounts 41.7% and other deposits 0.8% versus 24.6%, 32.4%, 42.0% and 1.1% as of December 31, 2013, respectively.

As of March 31, 2014, deposits contributed by Banco de Bogotá represented 63.2% of total deposits, by Banco de Occidente 19.2%, by Banco Popular 11.6%, and by Banco AV Villas 7.4%. Eliminations accounted for 1.4% of Total Deposits. Local Deposits accounted for 79% and foreign

Donocito	accounted	for 210/
Denosits	accounted	101 21/0.

Deposits accounted for 21%.				Cha	Change	
	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.	
				4Q 13	1Q 13	
Deposits / Bank (\$)						
Banco de Bogotá	50,032.1	64,093.8	65,907.1	2.8%	31.7%	
Local	36,387.6	42,895.6	44,381.7	3.5%	22.0%	
Central America	13,644.5	21,198.2	21,525.4	1.5%	57.8%	
Banco de Occidente	16,344.8	19,899.8	20,056.9	0.8%	22.7%	
Banco Popular	10,186.8	11,217.1	12,130.6	8.1%	19.1%	
Banco AV Villas	6,844.1	7,602.0	7,744.5	1.9%	13.2%	
Eliminations	(2,081.0)	(1,622.3)	(1,506.3)	-7.2%	-27.6%	
Total Grupo Aval	81,326.8	101,190.4	104,332.8	3.1%	28.3%	
Deposits / Bank (%)						
Banco de Bogotá	61.5%	63.3%	63.2%			
Local	44.7%	42.4%	42.5%			
Central America	16.8%	20.9%	20.6%			
Banco de Occidente	20.1%	19.7%	19.2%			
Banco Popular	12.5%	11.1%	11.6%			
Banco AV Villas	8.4%	7.5%	7.4%			
Eliminations	-2.6%	-1.6%	-1.4%			
Total Grupo Aval	100.0%	100.0%	100.0%			

### 2.1.2 Borrowings from Banks and Other

As of March 31, 2014, borrowings from banks and other totaled Ps. 12,428.5 billion, showing an increase of 34.8% versus March 31, 2013 and one of 4.0% versus December 31, 2013 results.

### 2.1.3 Bonds

Total bonds as of March 31, 2014 totaled Ps. 10,779.6 billion showing a decrease of 2.7% versus March 31, 2013 and a decrease of 3.6% versus December 31, 2013.

### 3. Minority Interest

Minority Interest in Grupo Aval reflects: (i) the minority stakes that third party shareholders hold in each of its direct consolidated subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas), and (ii) the minority stakes that third party shareholders hold in the consolidated subsidiaries at the bank level (mainly Corficolombiana and Porvenir). As of March 31, 2014 Minority Interest was Ps. 6,569.4 billion which increased by 15.8% versus March 31, 2013. Total Minority Interest was 35.3% of Total Equity plus Minority Interest for March 31, 2014 and 35.6% for December 31, 2013. Total Minority Interest derives from the sum of the combined minority interests of our banks and of Grupo Aval, applying eliminations associated with the consolidation process of Grupo Aval.

### 4. Attributable Shareholders' Equity

Attributable shareholders' equity as of March 31, 2014 was Ps. 12,060.6 billion showing an increase of 31.5% versus March 31, 2013, mainly attributable to our equity issuance of Ps. 2.4 trillion or 1,855,176,646 shares at a price per share of \$1.300.

	1Q13	4Q13	1Q14	Cha 1Q 14 vs.	nge 1Q 14 vs.
				4Q 13	1Q 13
Subscribed and paid in capital					
Common and preferred shares	18.6	20.2	20.4	1.1%	10.0%
Additional paid in capital	3,672.7	5,784.5	6,081.5	5.1%	65.6%
Retained Earnings	3,754.1	4,340.4	4,140.4	-4.6%	10.3%
Equity surplus	1,728.1	1,583.2	1,818.2	14.8%	5.2%
Equity inflation adjustments	654.1	652.2	652.1	0.0%	-0.3%
Reappraisal of assets	1,021.0	1,454.5	1,472.3	1.2%	44.2%
Unrealized net gains on Available for sale	53.0	(523.6)	(306.2)	-41.5%	-677.6%
Shareholders' Equity	9,173.4	11,728.2	12,060.6	2.8%	31.5%

# **Income Statement Analysis**

Our net income attributable to shareholders for 1Q14 of Ps. 350.0 billion decreased by 3.4% versus 4Q13 results and by 30.7% versus 1Q13 results. The decrease versus previous quarter is affected by a non-recurrent foreign exchange loss of Ps. 84 billion in 1Q14, a lower contribution of our nonfinancial subsidiaries and a relevant increase in our income tax expense. Our net interest income for the period improved by 5.2% versus 4Q13, our net provision expense decreased by 8.4% versus 4Q13, our other operating income increased by 6.6% versus 4Q13 and our operating expenses

decreased by 0.7%.

decreased by 0.770.				Change		
	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.	
				4Q 13	1Q 13	
Total Interest Income	2,858.5	2,727.8	2,864.1	5.0%	0.2%	
Interest expense	(982.2)	(954.7)	(999.7)	4.7%	1.8%	
Net Interest Income	1,876.2	1,773.1	1,864.5	5.2%	-0.6%	
Total provisions, net	(323.5)	(340.0)	(311.3)	-8.4%	-3.8%	
Fees and other services income, net	619.9	762.7	758.9	-0.5%	22.4%	
Other operating income <sup>(1)</sup>	412.0	239.7	255.5	6.6%	-38.0%	
Operating expenses	(1,372.3)	(1,596.9)	(1,586.0)	-0.7%	15.6%	
Non-operating income/(expense), net	62.4	48.1	20.6	-57.2%	-67.0%	
Income before income tax expense and non-controlling interest	1,274.7	886.7	1,002.2	13.0%	-21.4%	
Income tax expense	(411.9)	(329.2)	(410.4)	24.7%	-0.4%	
Net Income before Minority interest	862.8	557.5	591.7	6.1%	-31.4%	
Income attributable to Minority						
Interest	(357.5)	(195.0)	(241.7)	23.9%	-32.4%	
Net Income attributable to Grupo Aval shareholders	505.3	362.4	350.0	-3.4%	-30.7%	

<sup>(1)</sup> Other operating income for 1Q14 includes Ps. 84 billion of non-recurrent foreign exchange losses.

### 1. Net Interest Income

				Change		
	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.	
				4Q 13	1Q 13	
Interest Income:						
Interest on loans	2,125.7	2,209.4	2,322.9	5.1%	9.3%	
Interest on investment securities	500.4	311.0	327.7	5.4%	-34.5%	
Interbank and overnight funds	54.0	41.9	43.3	3.4%	-19.9%	
Financial leases	178.4	165.6	170.3	2.8%	-4.5%	
Total Interest income	2,858.5	2,727.8	2,864.1	5.0%	0.2%	
Interest expense:						
Checking accounts	(39.7)	(37.0)	(40.0)	8.0%	0.8%	
Time deposits	(370.4)	(325.6)	(371.8)	14.2%	0.4%	
Saving deposits	(277.8)	(298.0)	(301.7)	1.2%	8.6%	
Total interest expense on deposits	(687.9)	(660.6)	(713.5)	8.0%	3.7%	
Interbank and overnight funds (expenses)	(39.7)	(42.9)	(37.9)	-11.7%	-4.5%	
Borrowings from banks and others	(103.9)	(99.3)	(93.0)	-6.3%	-10.5%	
Bonds	(150.7)	(151.8)	(155.2)	2.2%	3.0%	
Total Interest Expense	(982.2)	(954.7)	(999.7)	4.7%	1.8%	
Net Interest Income	1,876.2	1,773.1	1,864.5	5.2%	-0.6%	



Information reported in Ps. billions and under Colombian Banking GAAP

Our net interest income increased by 5.2% to Ps. 1,864.5 billion for 1Q14 versus 4Q13 and decreased by 0.6% versus 1Q13. The main reasons for the results versus 4Q13 were:

- A 5.0% increase in interest income from loans and financial leases to Ps. 2,493.1 due to an increase of 8.0% in the average loans and financial lease portfolio up to Ps. 96,676.5 and despite a contraction in the average yield on loans from 10.6% in 4Q13 to 10.3% in 1Q14.
- Partially offsetting the increase in interest income described above there was a 4.7% increase in interest expense up to Ps. 999.7, driven by a combination of an increase of 8.0% in interest paid in deposits and a decrease of 2.7% in interest paid in other funding.

Our Net Interest Margin was 5.9% for 1Q14 versus 6.0% for 4Q13. This is consistent with the behavior of the average interest rates in Colombia between December 31, 2013 and March 31, 2014, where average DTF remained unchanged at 4.0%.

### 2. Provision expense, net

Our total net provision expense decreased by 3.8% to Ps. 311.3 billion for 1Q14 versus 1Q13 and decreased by 8.4% versus 4Q13.

	1Q13	4Q13	1Q14	Cha 1Q 14 vs. 4Q 13	nge 1Q 14 vs. 1Q 13
Provisions for loan and financial lease losses,					
accrued interest and other receivables, net	(347.6)	(368.8)	(347.3)	-5.8%	-0.1%
Recovery of charged-off assets	29.7	36.4	44.9	23.4%	50.9%
Provision for investment securities, foreclosed					
assets and other assets	(9.1)	(14.1)	(12.8)	-9.3%	39.6%
Recovery of provisions for investments					
securities, foreclosed assets and other assets	3.5	6.5	3.9	-40.6%	11.5%
Total provisions, net	(323.5)	(340.0)	(311.3)	-8.4%	-3.8%

Our annualized net provision expense to average loans was 1.3% for 1Q14 versus 1.5% in 4Q13 and 1.6% in 1Q13.

# 3. Fee Income and Other Operating income, net

Total fees and other operating income, net increased by 1.2% to Ps. 1,014.4 for 1Q14 versus 4Q13. Total fees and other services income, net decreased by 0.5% to Ps. 758.9 billion mainly due to a decrease of 8.6% in credit card merchant fees showing seasonality and a decrease of 14.7% in warehouse services fees.

Total other operating income increased by 6.6% to Ps. 255.5 versus 4Q13 mainly due to an increase in dividend income. Our results for 1Q14 include a non-recurrent foreign exchange loss of Ps. 84 billion which is not expected to affect our results of quarters to come.

				Change		
	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.	
				4Q 13	1Q 13	
Fees and other services income:						
Commissions from banking services	354.3	419.1	425.9	1.6%	20.2%	
Branch network services	7.0	7.2	7.1	-2.0%	0.5%	
Credit card merchant fees	85.2	123.5	112.9	-8.6%	32.6%	
Checking fees	15.8	16.8	16.8	-0.2%	6.1%	
Warehouse services	41.9	53.0	45.3	-14.7%	8.1%	
Fiduciary activities	53.4	51.0	53.9	5.7%	0.9%	
Pension plan management	135.8	183.6	178.1	-3.0%	31.2%	
Other	46.8	49.4	49.5	0.3%	5.8%	
Total fees and other services income	740.2	903.7	889.4	-1.6%	20.2%	
Fees and other services expenses	(120.3)	(141.0)	(130.5)	-7.4%	8.5%	
Fees and other services income, net	619.9	762.7	758.9	-0.5%	22.4%	
Other operating income:						
Foreign exchange (losses) gains, net (1)	116.4	64.6	54.1	-16.2%	-53.5%	
Gains (losses) on derivative operations, net	(38.8)	8.3	(64.6)	-881.0%	66.7%	
Gains on sales of investments in equity securities,	0.7	4.1	10.6	156.9%	N.A.	
Dividend income	180.7	11.8	127.9	981.6%	-29.2%	
Other	43.5	27.5	49.4	79.6%	13.7%	
Income from non-financial sector, net	109.6	123.4	78.1	-36.7%	-28.7%	
Total Other Operating income	412.0	239.7	255.5	6.6%	-38.0%	
Total Fee Income and Other Op. Income, net	1,031.9	1,002.4	1,014.4	1.2%	-1.7%	

<sup>(1)</sup> Figure for 1Q14 includes Ps. 84 billion of non-recurrent foreign exchange losses.

### 4. Operating Expenses

Total operating expenses for 1Q14 of Ps. 1,586.0 billion decreased by 0.7% versus 4Q13 and increased by 15.6% versus 1Q13. Our efficiency ratio (cost to income) was 50.5% in 1Q14 versus 43.8% in 1Q13 and 53.7% in 4Q13. The ratio of annualized operating expenses before depreciation and amortization as a percentage of average total assets improved to 3.7% in 1Q14 from 4.1% in 4Q13 and 4.0% in 1Q13.



Information reported in Ps. billions and under Colombian Banking GAAP

# 5. Minority Interest

Minority Interest in Grupo Aval reflects: (i) the minority stakes that third party shareholders hold in each of its direct consolidated subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas), and (ii) the minority stakes that third party shareholders hold in the consolidated subsidiaries at the bank level (mainly Corficolombiana and Porvenir). For 1Q14, Minority Interest in the income statement was Ps. 241.7 billion, showing a decrease of 32.4% versus 1Q13 and an increase of 23.9% versus 4Q13. The ratio of Minority Interest to income before Minority Interest went from 41.4% in 1Q13 to 40.8% in 1Q14. In the quarters where dividend income is recognized, minority interest will be the highest of the year .



Information reported in Ps. billions and under Colombian Banking GAAP

### **ABOUT GRUPO AVAL**

Grupo Aval is Colombia's largest banking group, and through our BAC Credomatic operations it is also the largest and the most profitable banking group in Central America. Grupo Aval currently operates through four commercial banks in Colombia (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas). It manages pension and severance funds through the largest pension and severance fund manager in Colombia (Porvenir) and owns the largest merchant bank in Colombia (Corficolombiana), each of which Aval controls and consolidates into its results.

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Information in Ps. Billions				Channe		
	1Q13	4Q13	1Q14	Change 1Q 14 vs. 1Q 14 vs.		
				4Q 13	1Q 13	
Cash and cash equivalents:  Cash and due from banks	10,712.9	13,309.6	13,991.5	5.1%	30.6%	
Interbank and overnight funds	2,735.3	2,787.0	1,479.7	-46.9%	-45.9%	
Cash and cash equivalents	13,448.3	16,096.6	15,471.3	-3.9%	15.0%	
Investment Securities						
Trading	4,887.5	6,093.8	4,815.0	-21.0%	-1.5%	
Available for Sale	10,608.9	14,132.5	16,964.9	20.0%	59.9%	
Held to maturity Total Debt Securities	3,235.8 18,732.2	3,348.4 23,574.7	3,490.8 25,270.8	7.2%	7.9% 34.9%	
Trading	1,625.0	1,424.0	1,593.4	11.9%	-1.9%	
Available for Sale	2,147.3	2,306.6	2,390.7	3.6%	11.3%	
Total Equity Securities	3,772.3	3,730.6	3,984.1	6.8%	5.6%	
Allowance for investment securities	(7.1)	(6.7)	(6.5)	-2.5%	-8.2%	
Investment Securities, net	22,497.4	27,298.6	29,248.4	7.1%	30.0%	
Loans and financial leases:						
Commercial loans	45,443.0	54,855.6	57,262.8	4.4%	26.0%	
Consumer loans Microcredit loans	24,132.7 290.8	27,801.3 341.9	28,298.2 347.6	1.8% 1.7%	17.3% 19.5%	
Mortage loans	4,605.8	6,520.1	6,947.1	6.5%	50.8%	
Financial leases	6,536.9	6,995.0	7,072.3	1.1%	8.2%	
Allowance for loans and financiales lease losses	(2,673.5)	(3,073.0)	(3,166.4)	3.0%	18.4%	
Loans and financial lease losses, net	78,335.7	93,440.8	96,761.5	3.6%	23.5%	
Interest accrued on loans and financial leases	863.1	819.6	858.6	4.8%	-0.5%	
Allowance on Interest accrued on loans and financial leases	(85.1)	(84.4)	(91.2)	8.1%	7.2%	
Interest accrued on loans and financial leases, net	778.0	735.2	767.4	4.4%	-1.4%	
Bankers' acceptances, spot transactions and derivatives	242.2	411.9	637.8	54.8%	163.4%	
Accounts receivable, net Property, plant and equipment, net	2,000.1 1,841.1	1,765.6 2,044.8	1,960.4 2,109.9	11.0% 3.2%	-2.0% 14.6%	
Operating leases, net	363.7	439.2	434.6	-1.1%	19.5%	
Foreclosed assets, net	85.6	109.2	115.9	6.1%	35.4%	
Prepaid expenses and deferred charges	2,019.0	2,239.7	2,256.6	0.8%	11.8%	
Goodwill, net	2,881.6	4,968.0	5,033.3	1.3%	74.7%	
Other assets, net	1,367.8	1,323.9	1,621.0	22.4%	18.5%	
Reappraisal of assets	2,492.7	3,413.7	3,467.6	1.6%	39.1%	
Total Assets	128,353.2	154,287.4	159,885.6	3.6%	24.6%	
Deposits: Checking accounts	10,923.4	14,555.6	13,097.3	-10.0%	19.9%	
Other	719.3	1,087.9	820.5	-24.6%	14.1%	
Non-interest bearing	11,642.7	15,643.5	13,917.8	-11.0%	19.5%	
Checking accounts	8,281.4	10,328.1	11,749.6	13.8%	41.9%	
Time deposits	27,994.1	32,739.2	35,156.7	7.4%	25.6%	
Saving deposits	33,408.6	42,479.6	43,508.6	2.4%	30.2%	
Interest bearing Total Deposits	69,684.1	85,546.9 101,190.4	90,415.0	3.1%	29.7%	
Bankers' acceptances, spot transactions and derivatives	<b>81,326.8</b> 267.4	447.3	<b>104,332.8</b> 655.0	46.4%	145.0%	
Interbank borrowings and overnight funds	4,948.7	5,123.6	6,170.6	20.4%	24.7%	
Borrowings from banks and other	9,221.9	11,954.1	12,428.5	4.0%	34.8%	
Accured interest payable	3,450.2	2,867.7	3,195.2	11.4%	-7.4%	
Other accounts payable	445.7	509.2	443.9	-12.8%	-0.4%	
Bonds	11,077.2	11,179.7	10,779.6	-3.6%	-2.7%	
Estimates Liabilities Other liabilities	1,177.6 1,591.1	593.3 2,221.7	1,216.0 2,034.0	105.0% -8.4%	3.3% 27.8%	
Total Liabilities excl. Minority Interest	113,506.5	136,086.9	141,255.6	3.8%	24.4%	
Minority Interest	5,673.3	6,472.2	6,569.4	1.5%	15.8%	
Shareholders' Equity	9,173.4	11,728.2	12,060.6	2.8%	31.5%	
Subscribed and paid in capital	3,691.2	5,804.7	6,101.9	5.1%	65.3%	
Common and preferred shares	18.6	20.2	20.4	1.1%	10.0%	
Additional paid in capital Retained Earnings	3,672.7 3,754.1	5,784.5 4,340.4	6,081.5 4,140.4	5.1% -4.6%	65.6% 10.3%	
Appropriated	3,248.8	3,574.8	3,790.4	6.0%	16.7%	
Unappropriated	505.3	765.6	350.0	-54.3%	-30.7%	
Equity surplus	1,728.1	1,583.2	1,818.2	14.8%	5.2%	
Equity inflation adjustments	654.1	652.2	652.1	0.0%	-0.3%	
Unrealized net gains on Available for sale inv. Securities	53.0	(523.6)	(306.2)	-41.5%	-677.6%	
Reappraisal of assets Total Shareholders Equity and Minority Interest	1,021.0	1,454.5	1,472.3	1.2% 2.4%	44.2% 25.5%	
Total Snareholders Equity and Milhority Interest  Total Liabilities, Shareholders Equity and Minority Interest	14,846.8 128,353.2	18,200.5 154,287.4	18,630.0 159,885.6	3.6%	25.5% 24.6%	
rotar Elabilities, Shareholders Equity and Willionty Interest	120,333.2	134,207.4	133,003.0	3.070	24.070	

Consolidated Income Statement in Col. Bking GAAP								
Information in Ps. Billions			Change				Cha	
	YTD Mar 13	YTD Mar 14	YTD Mar 14 /	1Q13	4Q13	1Q14	1Q 14 vs.	1Q 14 vs.
Interest Income:			YTD Mar 13				4Q 13	1Q 13
Interest income.	2,125.7	2,322.9	9.3%	2,125.7	2,209.4	2,322.9	5.1%	9.3%
Interest on investment securities	500.4	327.7	-34.5%	500.4	311.0	327.7	5.4%	-34.5%
Interbank and overnight funds	54.0	43.3	-19.9%	54.0	41.9	43.3	3.4%	-19.9%
Financial leases	178.4	170.3	-4.5%	178.4	165.6	170.3	2.8%	-4.5%
Total Interest Income	2,858.5	2,864.1	0.2%	2,858.5	2,727.8	2,864.1	5.0%	0.2%
Interest expense:	2,000.0	2,002	0.2/0	_,000.0	_,, _,,,	_,00	51070	0.270
Checking accounts	(39.7)	(40.0)	0.8%	(39.7)	(37.0)	(40.0)	8.0%	0.8%
Time deposits	(370.4)	(371.8)	0.4%	(370.4)	(325.6)	(371.8)	14.2%	0.4%
Saving deposits	(277.8)	(301.7)	8.6%	(277.8)	(298.0)	(301.7)	1.2%	8.6%
Total interest expense on deposits	(687.9)	(713.5)	3.7%	(687.9)	(660.6)	(713.5)	8.0%	3.7%
Borrowings from banks and others	(103.9)	(93.0)	-10.5%	(103.9)	(99.3)	(93.0)	-6.3%	-10.5%
Interbank and overnight funds (expenses)	(39.7)	(37.9)	-4.5%	(39.7)	(42.9)	(37.9)	-11.7%	-4.5%
Bonds	(150.7)	(155.2)	3.0%	(150.7)	(151.8)	(155.2)	2.2%	3.0%
Interest expense	(982.2)	(999.7)	1.8%	(982.2)	(954.7)	(999.7)	4.7%	1.8%
Net Interest Income	1,876.2	1,864.5	-0.6%	1,876.2	1,773.1	1,864.5	5.2%	-0.6%
Provisions for loan and financial lease losses, accrued interest								
and other receivables, net	(347.6)	(347.3)	-0.1%	(347.6)	(368.8)	(347.3)	-5.8%	-0.1%
Recovery of charged-off assets	29.7	44.9	50.9%	29.7	36.4	44.9	23.4%	50.9%
Provision for investment securities, foreclosed assets and other	(9.1)	(12.8)	39.6%	(9.1)	(14.1)	(12.8)	-9.3%	39.6%
Recovery of provisions for investments securities, foreclosed								
assets and other assets	3.5	3.9	11.5%	3.5	6.5	3.9	-40.6%	11.5%
Total provisions, net	(323.5)	(311.3)	-3.8%	(323.5)	(340.0)	(311.3)	-8.4%	-3.8%
Net interest income after provisions	1,552.7	1,553.1	0.0%	1,552.7	1,433.1	1,553.1	8.4%	0.0%
Fees and other services income:								
Commissions from banking services	354.3	425.9	20.2%	354.3	419.1	425.9	1.6%	20.2%
Branch network services	7.0	7.1	0.5%	7.0	7.2	7.1	-2.0%	0.5%
Credit card merchant fees	85.2	112.9	32.6%	85.2	123.5	112.9	-8.6%	32.6%
Checking fees	15.8	16.8	6.1%	15.8	16.8	16.8	-0.2%	6.1%
Warehouse services	41.9	45.3	8.1%	41.9	53.0	45.3	-14.7%	8.1%
Fiduciary activities	53.4	53.9	0.9%	53.4	51.0	53.9	5.7%	0.9%
Pension plan management	135.8	178.1	31.2%	135.8	183.6	178.1	-3.0%	31.2%
Other	46.8	49.5	5.8%	46.8	49.4	49.5	0.3%	5.8%
Total fees and other services income	740.2	889.4 (130.5)	20.2%	740.2	903.7	889.4	-1.6%	20.2%
Fees and other services expenses Fees and other services income, net	(120.3) <b>619.9</b>	(130.5) <b>758.9</b>	<u>8.5%</u> -	(120.3) <b>619.9</b>	(141.0) <b>762.7</b>	(130.5) <b>758.9</b>	-7.4% - <b>0.5%</b>	22.4%
	019.9	738.9	22.4/0	013.3	702.7	738.3	-0.376	22.4/0
Other operating income:  Foreign exchange (losses) gains, net (1)	116.4	E4.1	F2 F0/	116.4	CA C	544	16.20/	F2 F0/
Gains (losses) on derivative operations, net	116.4 (38.8)	54.1 (64.6)	-53.5% 66.7%	116.4 (38.8)	64.6 8.3	54.1 (64.6)	-16.2% -881.0%	-53.5% 66.7%
Gains on sales of investments in equity securities, net	0.7	10.6	N.A.	0.7	4.1	10.6	156.9%	N.A.
Dividend income	180.7	127.9	-29.2%	180.7	11.8	127.9	981.6%	-29.2%
Other	43.5	49.4	13.7%	43.5	27.5	49.4	79.6%	13.7%
Income from non-financial sector, net	109.6	78.1	-28.7%	109.6	123.4	78.1	-36.7%	-28.7%
Other operating income	412.0	255.5	-38.0%	412.0	239.7	255.5	6.6%	-38.0%
Total operating income	2,584.6	2,567.6	-0.7%	2,584.6	2,435.5	2,567.6	5.4%	-0.7%
Operating expenses:	,	,		,	,	/		
Salaries and employee benefits	507.5	578.1	13.9%	507.5	562.7	578.1	2.7%	13.9%
Bonus plan payments	28.6	31.7	10.7%	28.6	29.6	31.7	7.3%	10.7%
Termination payments	5.0	6.3	26.1%	5.0	4.2	6.3	51.1%	26.1%
Administrative and other expenses	680.1	779.9	14.7%	680.1	834.6	779.9	-6.6%	14.7%
Insurance on deposit, net	50.5	57.4	13.7%	50.5	57.8	57.4	-0.6%	13.7%
Charitable and other donation expenses	1.0	1.5	46.5%	1.0	1.9	1.5	-20.2%	46.5%
Depreciation	74.2	91.8	23.7%	74.2	86.5	91.8	6.0%	23.7%
Goodwill amortization	25.3	39.3	55.4%	25.3	19.7	39.3	99.8%	55.4%
Operating expenses	1,372.3	1,586.0	15.6%	1,372.3	1,596.9	1,586.0	-0.7%	15.6%
Net operating income	1,212.3	981.6	-19.0%	1,212.3	838.6	981.6	17.1%	-19.0%
Non-operating income (expense):								
	104.7	75.5	-27.9%	104.7	104.5	75.5	-27.7%	-27.9%
Other income		(F 4 O)	29.8%	(42.3)	(56.4)	(54.9)	-2.6%	29.8%
Other income Other expense	(42.3)	(54.9)						
Other expense Non-operating income/(expense), net	(42.3) 62.4	20.6	-67.0%	62.4	48.1	20.6	-57.2%	-67.0%
Other expense				62.4 1,274.7	48.1 886.7	20.6 1,002.2	-57.2% 13.0%	-67.0% -21.4%
Other expense Non-operating income/(expense), net	62.4	20.6	-67.0%					
Other expense Non-operating income/(expense), net Income before income tax expense and non- controlling interest	62.4 1,274.7	20.6 1,002.2	-67.0% -21.4%	1,274.7	886.7	1,002.2	13.0%	-21.4%
Other expense Non-operating income/(expense), net Income before income tax expense and non- controlling interest Income tax expense	62.4 1,274.7 (411.9)	20.6 1,002.2 (410.4)	-67.0% -21.4% -0.4%	1,274.7 (411.9)	886.7 (329.2)	1,002.2 (410.4)	13.0% 24.7%	-21.4% -0.4%