







# **1Q22 Consolidated Earnings** Results

**IFRS** 



Grupo Aval Acciones y Valores S.A. ("Grupo Aval") is an issuer of securities in Colombia and in the United States ("SEC"). As such, it is subject to compliance with securities regulation in Colombia and applicable U.S. securities regulation. Grupo Aval is also subject to the inspection and supervision of the Superintendency of Finance as holding company of the Aval financial conglomerate.

The consolidated financial information included in this document is presented in accordance with IFRS as currently issued by the IASB. Details of the calculations of non-IFRS measures such as ROAA and ROAE, among others, are explained when required in this report.

Banco de Bogotá executed a spin-off of a 75% equity stake in BAC Holding International, Corp ("BHI"); to its shareholders and Grupo Aval subsequently spun-off its equity interest to its shareholders on March 29, 2022. Prior to the spin-off, Banco de Bogotá was the direct parent of BHI. Grupo Aval has retained an indirect stake of approximately 17.2% in BHI (representing our proportional interest in the 25% equity stake in BHI retained by Banco de Bogotá). This interest in BHI is reported as discontinued operations for reporting periods prior to the spin-off, including for the full period in the three months ended March 31, 2022 and, will be reported under the "share of profit of equity accounted investees, net of tax (equity method)" line item for subsequent periods.

As a result, for comparability purposes, we have prepared and present supplemental unaudited pro forma financial information for the three months ended March 31, 2021 and the three months ended December 31, 2021 that assumes the spin-off was completed on January 1, 2021 and October 1, 2021, respectively. The supplemental unaudited pro forma financial information does not purport to be indicative of our results of operations or financial position had the relevant transactions occurred on the dates assumed and does not project our results of operations or financial position for any future period or date. The pro forma financial information is unaudited and the completion of the external audit for the year ended December 31, 2022 may result in adjustments to the unaudited pro forma financial information presented herein any such adjustments may be material. For further information, please see the supplemental unaudited pro forma financial information in our Q1 earnings release dated May 18, 2022.

This report includes forward-looking statements. In some cases, you can identify these forward-looking statements by words such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of these and other comparable words. Actual results and events may differ materially from those anticipated herein as a consequence of changes in general, economic and business conditions, changes in interest and currency rates and other risk described from time to time in our filings with the Registro Nacional de Valores y Emisores and the SEC.

Recipients of this document are responsible for the assessment and use of the information provided herein. Matters described in this presentation and our knowledge of them may change extensively and materially over time but we expressly disclaim any obligation to review, update or correct the information provided in this report, including any forward looking statements, and do not intend to provide any update for such material developments prior to our next earnings report.

The content of this document and the figures included herein are intended to provide a summary of the subjects discussed rather than a comprehensive description.

When applicable, in this document we refer to billions as thousands of millions.





# >>> Consolidated key results for the quarter

Presented for Comparability burboses	<b>Presented</b>	for	comparability purposes
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	COP \$tn	Pro forma 1Q21	Pro forma 4Q21	Pro forma (PF) where indicated 1Q22	1Q22 vs Pro forma 4Q21	1Q22 vs Pro forma 1Q21
	Gross Loans	\$ 145.9	\$ 154.4	\$ 158.3	2.6%	8.5%
Balance Sheet	Deposits	\$ 145.9	\$ 148.1	\$ 152.7	3.1%	4.7%
	Deposits/Net Loans	1.05 x	1.00 x	0.99 x	-0.01 x	-0.06 x
	90 days PDLs / Gross Loans	4.1%	3.6%	3.5%	(10) bps	(59) bps
Loan Quality	Allowance/90 days PDLs	1.43 x	1.55 x	1.58 x	0.03 x	0.15 x
	Cost of risk	2.3%	1.7%	1.7% (PF)	4 bps	(59) bps
	Net interest margin	4.1%	4.2%	4.1% (PF)	(11) bps	(1) bps
Other ratios	Fee income Ratio	19.1%	21.0%	13.0%	(794) bps	(603) bps
	Efficiency Ratio	39.0%	51.2%	30.9%	(2,035) bps	(820) bps

		1T21 Reportado	4T21 Reportado	1Q22	1Q22 vs 4T21 Reportado	1Q22 vs 1T21 Reportado
	Attributable net income	\$ 0.79	\$ 0.78	\$ 1.73	122.7%	118.5%
Profitability	ROAA	1.8%	1.4%	3.8%	236 bps	204 bps
	ROAE	15.4%	13.7%	35.3%	2,156 bps	1,982 bps

- Pro-forma Loans, Allowances, Net Interest, Fees and Operating costs for 1Q21 and 4Q21 are calculated based on the previously reported consolidated figures excluding BHI's
  contribution to these numbers.
- Pro-forma ratios for 1Q21 and 4Q21 are calculated based on the pro-forma figures explained above.
- Pro-forma ratios for 1Q22 are based on reported revenues and expenses, associated to each ratio; however, the denominators avera gesused to calculate these ratios contain
  pro-forma figures from previous quarters.

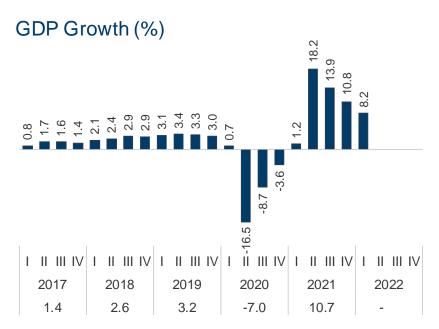
Gross loans excludes interbank and overnight funds. PDLs 90+ defined as loans more than 90 days past due. Cost of Risk calculated as Impairment loss on loans and other accounts receivable net of recoveries of charged-off assets divided by average gross loans. Net Interest Margin includes net interest income plus net trading income from investment securities held for trading through profit or loss divided by total average interest-earning assets. Fee income ratio is calculated as net income from commissions and fees divided by net interest income plus net income from commissions and fees, gross profit from sales of goods and services, net trading income, net income from other financial instruments mandatory at FVTPL and total other income. Efficiency Ratio is calculated as total other expenses divided by net interest income plus net income from commissions and fees, gross profit from sales of goods and services, net trading income, net income from other financial instruments mandatory at FVTPL and total other income. ROAA is calculated as annualized Net Income divided by average of total assets.

ROAE is calculated as Net Income attributable to Aval's shareholders divided by average attributable shareholders' equity. NS refers to non-significant figures.



# **>>>>**I

# Macroeconomic context - Colombia (1 | 2)



Source: DANE. Seasonally adjusted, constant prices of 2015 GDP

Inflation (%)

Dec-17

# 10% 8% 6% 4% 2% 0%

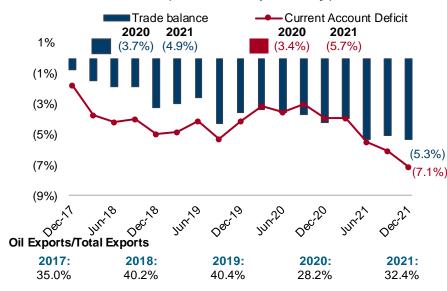
Dec-19

12-Month inflation
 ---- Lower target range
 ---- Upper target range

Dec-20

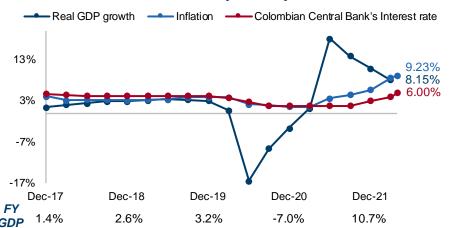
Dec-21

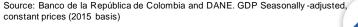
#### Current Account (% GDP, quarterly)



Source: Banco de la República de Colombia and DANE.

#### Central Bank's Monetary Policy





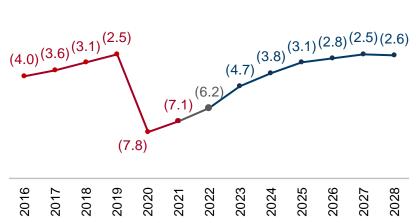


Dec-18

# >>>> Macroeconomic context - Colombia (2 | 2)

## Real and Projected Fiscal Deficit

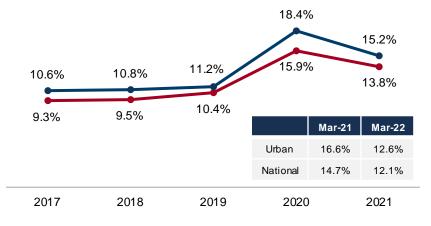
Fiscal Rule (% of GDP)



- Real fiscal deficit
- Projected fiscal deficit (Jun-2021)
- 2022 Financial Plan (Feb-2022)

Source: Ministry of Finance. Projections start in 2022.

#### Unemployment (%)



LTM average national unemployment ——LTM average urban unemployment

Source: Banco de la República de Colombia. Urban unemploy ment defined as unemploy ment of 13 cities and their metropolitan areas.

#### Colombian Peso Exchange Rate



	,			/	,
	1Q21			4Q21	
				3,981.2	
	3,557.7	3,695.6	3,846.5	3,882.8	3,911.3
,	`			۱۶	`

3,747.24

1Q22 vs. 4Q21
(5.7%)
0.7%

3,691.3

3,756.3

3,850.0

3,865.5

3,730.2

4Q20

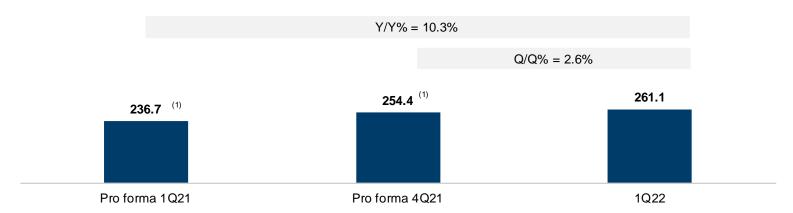
3,432.5

3,660.1

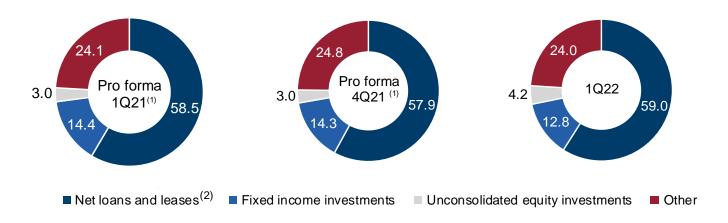




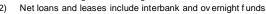
#### Total assets



## Assets breakdown (%)



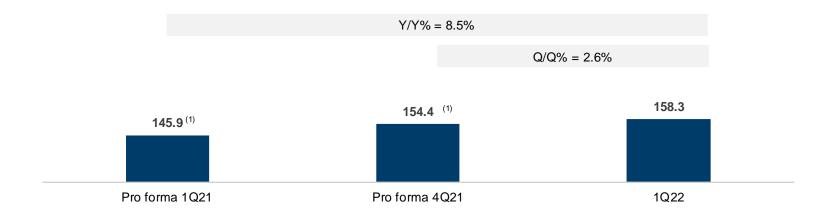
<sup>(1)</sup> Pro-forma Total assets, net loans and leases, fixed income investments, unconsolidated equity investments and other assets for 1Q21 and 4Q21 are calculated based on the reported consolidated figures excluding BHI's contribution to these numbers.



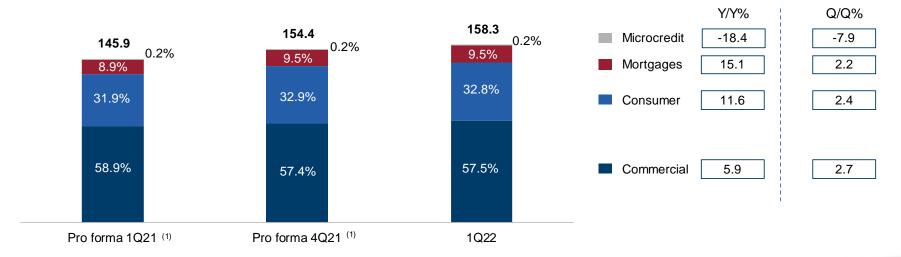


 ${\it Figures in Ps. Trillions-Excluding interbank and overnight funds}$ 

#### Gross loans

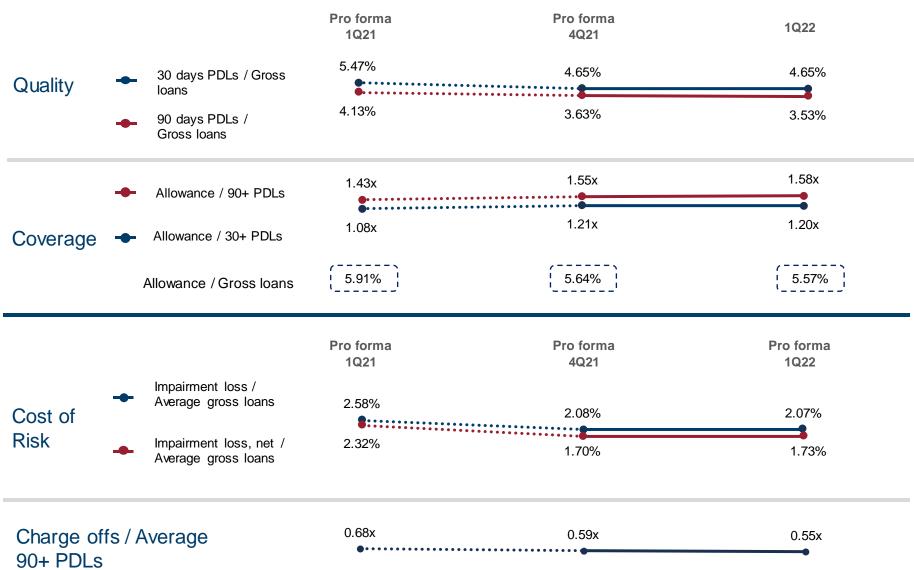


#### Gross loans breakdown





# >>>> Loan portfolio quality



- Pro-forma end of period and average gross loans, past due loans, allow ances, net impairment losses, and charge-offs for 1Q21 and 4Q21 are calculated based on the reported consolidated figures excluding BHl's contribution to these numbers.
- Pro-forma ratios for 1Q21 and 4Q21 are calculated based on the pro-forma figures explained above.
- Pro-forma ratios for 1Q22 are based on reported revenues and expenses, associated to each ratio; how ever, the denominators averages used to calculate these ratios contain pro-forma figures from previous quarters.





1Q21

5.29%

5.58%

5.69%

27.45%

5.47%

Figures in Ps. Billions

Commercial

Consumer

Mortgages

Microcredit

**Total loans** 

# 30 days past due loans (1)

4Q21

4.59%

4.55%

4.85%

31.62%

4.65%

Pro forma Pro forma

## 90 days past due loans<sup>(2)</sup>

4Q21

3.99%

2.98%

3.20%

27.36%

3.63%

1Q21

4.67%

3.23%

3.36%

19.21%

4.13%

#### Loans and coverage by Stages (%)

## Pro forma Pro forma 1Q22 4.01% 2.65% 3.26%

25.05%

3.53%

# Coverage

30 days past due formation (1)
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1Q22

4.53%

4.48%

5.46%

28.56%

4.65%

	Pro forma 1Q21	Pro forma 2Q21	Pro forma 3Q21	Pro forma 4Q21	Pro forma 1Q22
Initial +30 PDLs	7,938	7,982	8,165	7,469	7,184
New +30 PDLs	1,077	954	208	551	942
Charge-offs	(1,033)	(771)	(904)	(836)	(772)
Final +30 PDLs	7,982	8,165	7,469	7,184	7,354



#### 90 days past due formation (2)

	Pro forma 1Q21	Pro forma 2Q21	Pro forma 3Q21	Pro forma 4Q21	Pro forma 1Q22
Initial +90 PDLs	6,112	6,021	6,308	5,717	5,606
New +90 PDLs	941	1,059	313	726	756
Charge-offs	(1,033)	(771)	(904)	(836)	(772)
Final +90 PDLs	6,021	6,308	5,717	5,606	5,590

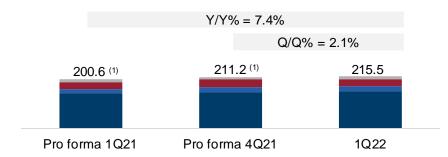
Pro-forma PDLs, charge-offs, gross loans, allowances and breakdown by stages and type for 1Q21 and 4Q21 are calculated based on the reported consolidated figures excluding BHI's contribution to these numbers. Pro-forma ratios for 1Q21 and 4Q21 are calculated based on the pro-forma figures explained above.

<sup>(1)</sup> Past Due Loans + 30 / Total Loans including interest accounts receivable

<sup>(2)</sup> Past Due Loans + 90 / Total Loans including interest accounts receivable. PDLs 90+ defined as loans more than 90 days past due.

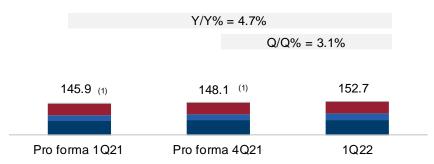


## Total funding



Funding breakdown	(%)	Pro forma 1Q21	Pro forma 4Q21	1Q22
Deposits		72.7%	70.1%	70.9%
Banks and others		8.5%	10.1%	9.8%
Bonds issued	•	14.4%	14.9%	14.1%
Interbank borrowings		4.4%	4.9%	5.2%

## Total deposits



Deposit breakdown	(%)	Pro forma 1Q21	Pro forma 4Q21	1Q22
Savings accounts		44.3%	46.7%	46.5%
Checking accounts		18.2%	17.7%	18.5%
Time deposits		37.4%	35.4%	34.9%
Others		0.2%	0.2%	0.2%

## Deposits / Net loans\*(%)

1.05x 1.00x 0.99x

Pro forma
1Q21 (2) 4Q21 (2) 1Q22



<sup>(1)</sup> Pro-forma Total funding and Total deposits and breakdown for 1Q21 and 4Q21 are calculated based on the reported consolidated figures excluding BHI's contribution to these numbers.

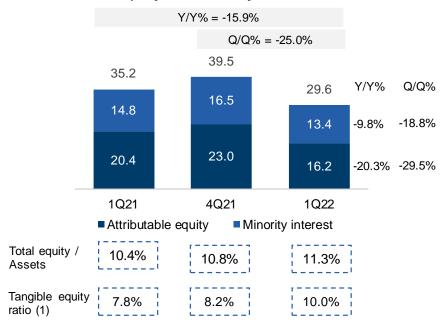
<sup>(2)</sup> Pro-forma ratios for 1Q21 and 4Q21 are calculated based on the pro-forma figures explained above.

<sup>(\*)</sup> Net Loans equals gross loans plus interbank and overnight funds net of allowance for impairment of loans and receivables

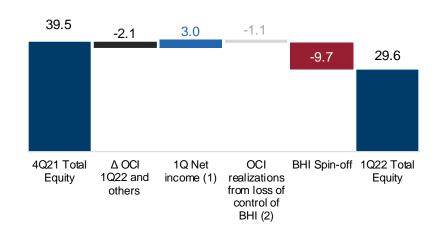


Figures in Ps. Trillions

#### Attributable Equity + Minority Interest



#### Walk-through changes in equity in 1Q22



- (1) Includes attributable net income of Ps 1.7 trillions
- (2) Reclassification of OCI accounts within shareholders' equity (included in 1Q net income).

#### Consolidated Capital Adequacy of our Banks (%)









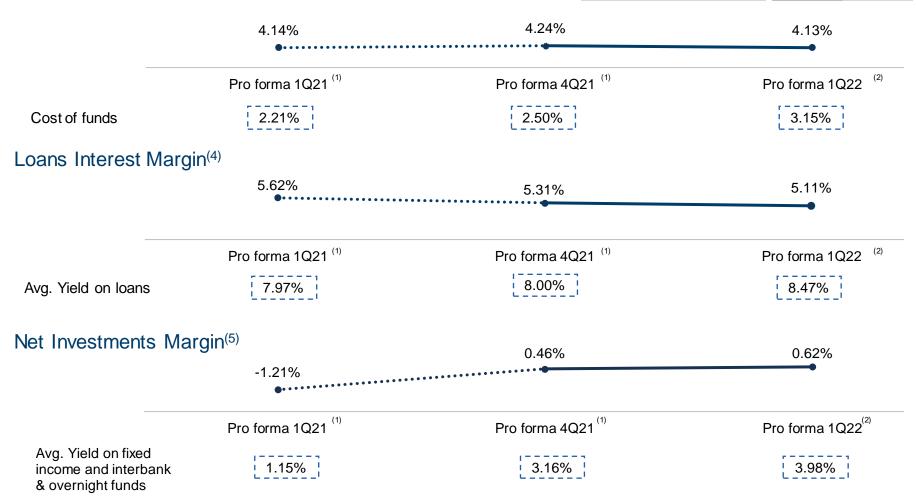
	1Q21	4Q21	1Q22									
Core Equity Tier 1	9.1	10.2	10.4	11.4	11.1	10.0	11.6	13.5	12.4	12.6	12.3	10.8
AT1	1.2	1.3	-	-	-	-	-	-	-	-	-	-
Primary capital (Tier 1)	10.4	11.5	10.4	11.4	11.1	10.0	11.6	13.5	12.4	12.6	12.3	10.8
Solvency Ratio	12.8	13.5	13.0	13.4	12.3	11.0	13.3	14.5	13.2	13.4	12.9	11.4



#### Net Interest Income (3) (Trillions)

Pro forma 1Q21	Pro forma 4Q21	Pro forma 1Q22	Pro forma 1Q22 / Pro forma 1Q21	Pro forma 1Q22 / Pro forma 4Q21
1.9	2.1	2.1	8.2%	-0.4%

#### Net Interest Margin<sup>(3)</sup>



Pro-forma Net Interest for 1Q21 and 4Q21 are calculated based on the reported consolidated figures excluding BHI's contribution to these numbers.

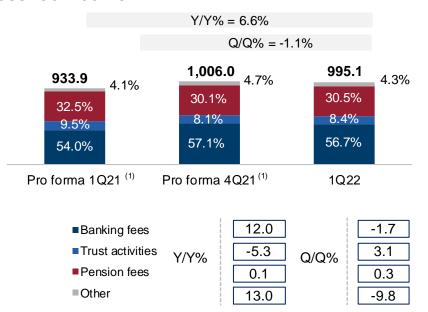
- (1) Pro-forma ratios for 1Q21 and 4Q21 are calculated based on the pro-forma figures explained above.
- (2) Pro-forma ratios for 1Q22 are based on reported revenues and expenses, associated to each ratio; however, the denominators averages used to calculate these ratios contain pro-forma figures from previous quarters.
- (3) Net Interest Income and Net Interest Margin: Includes net interest income plus net trading income from investment securities held for trading through profit or loss divided by total average interest-earning assets. NIM without income from investment securities held for trading through profit or loss was 4.4% for 1Q22 and 4Q21, and 4.7% for 1Q21.
- (4) Loans Interest Margin: Net Interest Income on Loans to Average loans and financial leases.
- (5) Net Investments Margin: Net Interest income on fixed income securities, net trading income from equity and fixed income investment securities held for trading through profit and on interbank and overnight funds to Average securities and Interbank and overnight funds.



# >>>>> Fees, other operating income and discontinued operations

Figures in Ps. Billions

#### Gross fee income



#### Non-financial sector (1)

	1Q21	4Q21	1Q22
Energy & gas	263	231	380
Infrastructure	621	499	697
Hotels	-28	17	15
Agribusiness	8	25	16
Other (2)	-92	-96	-87
Total	771	676	1,021

- (1) Net income from sales of goods and services
- (2) Reflects net NFS from Nexa BPO, Megalinea and Aportes en Línea call-centers and other subsidiaries

Other	operating	income
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g income	Pro forma 1Q21 (1)	Pro forma 4Q21 (1)	1Q22	
Foreign exchange gains (losses), net	-167	-117	369	_
Net income (loss) on financial derivatives	284	151	-302	
Other trading income on derivatives	25	17	33	_
Derivatives and foreign exchange gains (losses), net (2)	142	51	100	
Gains on valuation of assets	2	13	0	
Net income from other financial instruments mandatory at FVTPL	82	63	74	
Net gain on sale of investments and OCI realization	71	-4	-3	
Gain on the sale of non-current assets held for sale	4	1	4	Will include 25% of
Income from non-consolidated investments (3)	163	79	203	BHI starting 2Q2022
Gains from loss of control in subsidiaries	-	-	1,053	
Other income from operations	68	81	219	_
Total other income from operations	531	284	1,651	100% of BHI income
Net income of discontinued operations	366	445	545 <	up to 1Q2022

<sup>(1)</sup> Pro-forma Fees, other operating income and their breakdowns for 1Q21 and 4Q21 are calculated based on the reported consolidated figures excluding BHI's contribution to these numbers.



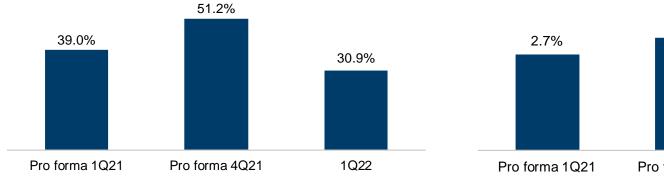
<sup>2)</sup> Includes income from trading and hedging derivatives reflected as part of the net trading income on the Statement of Profit or Loss.

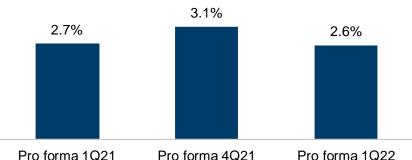
<sup>(3)</sup> Includes share of profit of equity accounted investees, net of tax, and dividend income.



#### Cost to income<sup>(1)</sup>

#### Cost to assets (2)





Pro-forma total other expenses, net interest income, net income from commissions and fees, net income from sales of goods and services, net trading income, net income from other financial instruments mandatory at FVTPL and total other income for 1Q21 and 4Q21 are calculated based on the reported consolidated figures excluding BHI's contribution to these numbers.

- Pro-forma ratios for 1Q21 and 4Q21 are calculated based on the pro-forma figures explained above.
- Pro-forma ratios for 1Q22 are based on reported revenues and expenses, associated to each ratio; however, the denominators averages used to calculate these ratios contain pro-forma figures from previous quarters.
- (1) Cost to income efficiency ratio is calculated as total other expenses divided by net interest income plus net income from commissions and fees, net income from sales of goods and services, net trading income, net income from other financial instruments mandatory at FVTPL and total other income.
- $(2) \ Cost to \ assets \ efficiency ratio is \ calculated \ as \ annualized \ total \ other \ expenses \ divided \ by \ average \ total \ assets.$



Figures in Ps. Billions

## Net income attributable to controlling interest

