## 1Q22 Consolidated Earnings

 ResultsIFRS

## >>Disclaimer

Grupo Aval Acciones y Valores S.A. ("Grupo Aval") is an issuer of securities in Colombia and in the United States ("SEC"). As such, it is subject to compliance with securities regulation in Colombia and applicable U.S. securities regulation. Grupo Aval is also subject to the inspection and supervision of the Superintendency of Finance as holding company of the Aval financial conglomerate.

The consolidated financial information included in this document is presented in accordance with IFRS as currently issued by the IASB. Details of the calculations of non-IFRS measures such as ROAA and ROAE, among others, are explained when required in this report.

Banco de Bogotá executed a spin-off of a $75 \%$ equity stake in BAC Holding International, Corp ("BHI"); to its shareholders and Grupo Aval subsequently spun-off its equity interest to its shareholders on March 29, 2022. Prior to the spin-off, Banco de Bogotá was the direct parent of BHI. Grupo Aval has retained an indirect stake of approximately $17.2 \%$ in BHI (representing our proportional interest in the $25 \%$ equity stake in BHI retained by Banco de Bogotá). This interest in BH is reported as discontinued operations for reporting periods prior to the spin-off, including for the full period in the three months ended March 31, 2022 and, will be reported under the "share of profit of equity accounted investees, net of tax (equity method)" line item for subsequent periods.

As a result, for comparability purposes, we have prepared and present supplemental unaudited pro forma financial information for the three months ended March 31, 2021 and the three months ended December 31, 2021 that assumes the spin-off was completed on January 1, 2021 and October 1, 2021, respectively. The supplemental unaudited pro forma financial information does not purport to be indicative of our results of operations or financial position had the relevant transactions occurred on the dates assumed and does not project our results of operations or financial position for any future period or date. The pro forma financial information is unaudited and the completion of the external audit for the year ended December 31, 2022 may result in adjustments to the unaudited pro forma financial information presented herein any such adjustments may be material. For further information, please see the supplemental unaudited pro forma financial information in our Q1 earnings release dated May 18, 2022.

This report includes forward-looking statements. In some cases, you can identify these forward-looking statements by words such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of these and other comparable words. Actual results and events may differ materially from those anticipated herein as a consequence of changes in general, economic and business conditions, changes in interest and currency rates and other risk described from time to time in our filings with the Registro Nacional de Valores y Emisores and the SEC.

Recipients of this document are responsible for the assessment and use of the information provided herein. Matters described in this presentation and our knowledge of them may change extensively and materially over time but we expressly disclaim any obligation to review, update or correct the information provided in this report, including any forward looking statements, and do not intend to provide any update for such material developments prior to our next earnings report.

The content of this document and the figures included herein are intended to provide a summary of the subjects discussed rather than a comprehensive description.

When applicable, in this document we refer to billions as thousands of millions.

## Consolidated key results for the quarter

| COP \$tn |  | Presented for comparability purposes |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Pro forma 1Q21 | Pro forma 4Q21 | Pro forma (PF) where indicated 1Q22 | 1Q22 vs Pro forma 4Q21 | 1Q22 vs Pro <br> forma 1Q21 |
| Balance Sheet | Gross Loans | \$ 145.9 | \$ 154.4 | \$ 158.3 | 2.6\% | 8.5\% |
|  | Deposits | \$ 145.9 | \$ 148.1 | \$ 152.7 | 3.1\% | 4.7\% |
|  | Deposits/Net Loans | 1.05 x | 1.00 x | 0.99 x | -0.01x | -0.06 x |
| Loan Quality | 90 days PDLs / Gross Loans | 4.1\% | 3.6\% | 3.5\% | (10) bps | (59) bps |
|  | Allowance/90 days PDLs | 1.43 x | 1.55 x | 1.58 x | 0.03 x | 0.15 x |
|  | Cost of risk | 2.3\% | 1.7\% | 1.7\% PF | 4 bps | (59) bps |
| Other ratios | Net interest margin | 4.1\% | 4.2\% | 4.1\% PF | (11) bps | (1) bps |
|  | Fee income Ratio | 19.1\% | 21.0\% | 13.0\% | (794) bps | (603) bps |
|  | Efficiency Ratio | 39.0\% | 51.2\% | 30.9\% | $(2,035)$ bps | (820) bps |
|  |  | 1 T 21 Reportado | 4T21 Reportado | 1Q22 | 1Q22 vs 4T21 <br> Reportado | 1Q22 vs 1T21 <br> Reportado |
| Profitability | Attributable net income | \$ 0.79 | \$ 0.78 | \$ 1.73 | 122.7\% | 118.5\% |
|  | ROAA | 1.8\% | 1.4\% | 3.8\% | 236 bps | 204 bps |
|  | ROAE | 15.4\% | 13.7\% | 35.3\% | 2,156 bps | 1,982 bps |

- Pro-forma Loans, Allowances, Net Interest, Fees and Operating costsfor 1Q21 and 4Q21 are calculated based on the previously rep orted consolidated figuresexcluding BHI's contribution to these numbers.
- Pro-forma ratiosfor1Q21 and 4Q21 are calculated based on the pro-forma figuresexplained above.
- Pro-forma ratiosfor 1Q22 are based on reported revenues and expenses, associated to each ratio; however, the denominators avera gesused to calculate these ratioscontain pro-forma figures from previousquarters.
Gross loans excludes interbank and overnight funds. PDLs $90+$ defined as loans more than 90 days past due. Cost of Risk calculated as Impairment loss on loans and other accounts receiv able net of recoveries of charged-off assets divided by av erage gross loans. Net Interest Margin includes net interest income plus net trading income from investment securities held for trading through profit or loss divided by total average interest-earning assets. Fee income ratio is calculated as net income from commissions and fees divided by net interest income plus net income from commissions and fees, gross prof it from sales of goods and services, net trading income, net income from other financial instruments mandatory at FVTPL and total other income. Efficiency Ratio is calculated as total other expenses divided by net interest income plus net income from commissions and fees, gross profit from sales of goods and services, net trading income, net income from other financial instruments mandatory at FVTPL and total other income. ROAA is calculated as annualized Net Income divided by av erage of total assets. ROAE is calculated as Net Income attributable to Aval's shareholders div ided by av erage attributable shareholders' equity. NS ref ers to non-significant figures.


## Macroeconomic context - Colombia ( 1 | 2 )



Source: DANE. Seasonally adjusted, constant prices of 2015 GDP


Current Account ( \% GDP, quarterly)


Source: Banco de la República de Colombia and DANE.

> Central Bank’s Monetary Policy


## $\ggg$ Macroeconomic context - Colombia ( 2 | 2 )

Real and Projected Fiscal Deficit
Fiscal Rule (\% of GDP)



- Real fiscal deficit
- Projected fiscal deficit (Jun-2021)
- 2022 Financial Plan (Feb-2022)

Source: Ministry of Finance. Projections start in 2022.
Colombian Peso Exchange Rate


| 2,700 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,500 | 4Q17 | 1 Q18 | 2Q18 | 3Q18 | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 | 2Q20 | 3Q20 | 4Q20 | 1Q21 | 2Q21 | 3Q21 | 4Q21 | $\begin{gathered} 1 \mathrm{Q} 22 \mathrm{vs} . \\ 1 \mathrm{Q} 21 \end{gathered}$ | $\begin{gathered} 1 \text { Q22 vs. } \\ 4 \mathrm{Q} 21 \end{gathered}$ |
| End of Period | 2,984.0 | 2,780.5 | 2,930.8 | 2,972.2 | 3,249.8 | 3,174.8 | 3,205.7 | 3,477.5 | 3,277.1 | 4,054.5 | 3,756.3 | 3,865.5 | 3,432.5 | 13,678.6 | 3,748.5 | 3,812.8 | \|3,981.2 ${ }_{\text {1 }}$ 3,756.0 | 2.1\% | (5.7\%) |
| Quarter Average | 2,985.9 | 2,860.3 | 2,839.0 | 2,961.0 | 3,161.0 | 3,134.6 | 3,242.4 | 3,336.9 | 3,411.1 | 3,533.9 | 3,850.0 | 3,730.2 | 3,660.1 | '3,557.7! | 3,695.6 | 3,846.5 | (3,882.8 ${ }^{\text {a }}$ 3,911.3: | 9.9\% | 0.7\% |

[^0]Figures in Ps. Trillions

## Total assets

| $Y / Y \%=10.3 \%$ |  |
| :--- | :--- |
| $Q / Q \%=2.6 \%$ |  |


|  | $236.7^{(1)}$ | $254.4^{(1)}$ | 261.1 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |

## Assets breakdown (\%)


$\square$ Net loans and leases ${ }^{(2)}$Fixed income investments
Unconsolidated equity investments
■ Other
(1) Pro-forma Total assets, net loans and leases, fixed income investments, unconsolidated equity investments and other assets for 1Q21 and 4Q21 are calculated based on the reported consolidated figures excluding BHI's contribution to these numbers.
(2) Net loans and leases include interbank and ov ernight funds

## Loans and receivables

Figures in Ps. Trillions-Excluding interbank and overnight funds Gross loans


Gross loans breakdown


## >>> Loan portfolio quality



- Pro-forma end of period and average gross loans, past due loans, allow ances, net impairment losses, and charge-offs for 1 Q21 and 4 Q 21 are calculated based on the reported consolidated figures excluding BH's contribution to these numbers.
- Pro-forma ratios for 1Q21 and 4Q21 are calculated based on the pro-forma figures explained above. ratios contain pro-forma figures fromprevious quarters.


## Loan portfolio quality

Figures in Ps. Billions


[^1] Pro-f orma ratios for 1Q21 and 4Q21 are calculated based on the pro-forma figures explained above.
(1) Past Due Loans $+30 /$ Total Loans including interest accounts receiv able
(2) Past Due Loans + 90 / Total Loans including interest accounts receiv able. PDLs 90+ defined as loans more than 90 days past due.

## 》>Funding

Figures in Ps. Trillions

## Total funding



| Funding breakdown | (\%) | Pro forma <br> 1Q21 | Pro forma <br> 4Q21 | 1Q22 |
| :--- | :---: | :---: | :---: | :---: |
| Deposits |  | $72.7 \%$ | $70.1 \%$ | $70.9 \%$ |
| Banks and others |  | $8.5 \%$ | $10.1 \%$ | $9.8 \%$ |
| Bonds issued |  | $14.4 \%$ | $14.9 \%$ | $14.1 \%$ |
| Interbank borrowings |  | $4.4 \%$ | $4.9 \%$ | $5.2 \%$ |

## Total deposits

| $\mathrm{Y} / \mathrm{Y} \%=4.7 \%$ |  |  |
| :---: | :---: | :---: |


| Deposit breakdown | (\%) | Pro forma <br> 1Q21 | Pro forma <br> 4Q21 | 1Q22 |
| :--- | :---: | :---: | :---: | :---: |
| Savings accounts |  | $44.3 \%$ | $46.7 \%$ | $46.5 \%$ |
| Checking accounts |  | $18.2 \%$ | $17.7 \%$ | $18.5 \%$ |
| Time deposits |  | $37.4 \%$ | $35.4 \%$ | $34.9 \%$ |
| Others |  | $0.2 \%$ | $0.2 \%$ | $0.2 \%$ |

## Deposits / Net loans*(\%)

| 1.05 x | 1.00 x |
| :---: | :---: |$\quad$| Pro forma |
| :---: | :---: |
| 1Q21 ${ }^{(2)}$ |$\quad$| Pro forma |
| ---: |
| 4Q21 ${ }^{(2)}$ |

## >>>Capital as reported

Figures in Ps. Trillions

Attributable Equity + Minority Interest


Walk-through changes in equity in 1Q22


Consolidated Capital Adequacy of our Banks (\%)

|  |  | $\underset{\substack{\text { Bancode } \\ \text { Begotata }}}{\left(\frac{2}{2}\right)}$ |  |  |  |  |  | $\underset{\substack{\text { banco } \\ \text { popular }}}{\boldsymbol{y}}$ |  |  | $\underset{\substack{\text { Banco } \\ \text { AVvillas }}}{ }$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q21 | 4Q21 | 1Q22 | 1Q21 | 4Q21 | 1Q22 | 1Q21 | 4Q21 | 1 Q22 | 1Q21 | 4Q21 | 1Q22 |
| Core Equity Tier 1 | 9.1 | 10.2 | 10.4 | 11.4 | 11.1 | 10.0 | 11.6 | 13.5 | 12.4 | 12.6 | 12.3 | 10.8 |
| AT1 | 1.2 | 1.3 | - | - | - | - | - | - | - | - | - | - |
| Primary capital (Tier 1) | 10.4 | 11.5 | 10.4 | 11.4 | 11.1 | 10.0 | 11.6 | 13.5 | 12.4 | 12.6 | 12.3 | 10.8 |
| Solvency Ratio | 12.8 | 13.5 | 13.0 | 13.4 | 12.3 | 11.0 | 13.3 | 14.5 | 13.2 | 13.4 | 12.9 | 11.4 |

## NIM - Net Interest Margin

Net Interest Income ${ }^{(3)}$ (Trillions)

Net Interest Margin ${ }^{(3)}$

| Pro forma <br> 1Q21 | Pro forma <br> 4 Q21 | Pro forma <br> 1Q22 | Pro forma <br> 1Q22 / Pro <br> forma 1Q21 | Pro forma <br> 1Q22 / Pro <br> forma 4Q21 |
| :---: | :---: | :---: | :---: | :---: |
| 1.9 | 2.1 | 2.1 | $8.2 \%$ | $-0.4 \%$ |


|  | 4.14\% | 4.24\% | 4.13\% |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 0.............................................* |  |  |  |
|  | Pro forma 1Q21 ${ }^{(1)}$ | Pro forma 4Q21 ${ }^{(1)}$ | Pro forma 1Q22 | (2) |
| Cost of funds | -2.21\% | ¢ ${ }_{\text {2. }}$ | ---- |  |

Loans Interest Margin ${ }^{(4)}$
5.62\%
5.31\%
5.11\%

Pro forma 1Q21 ${ }^{(1)}$
Avg. Yield on loans

Pro forma 4Q21 ${ }^{(1)}$

```
8.00%
```

Pro forma 1Q22
「-7.47\%

Net Investments Margin ${ }^{(5)}$

$$
0.46 \%
$$

0.62\%


## Avg. Yield on fixed income and interbank \& overnight funds

Pro forma 4Q21
Pro forma 1Q22 ${ }^{(2)}$
(1) Pro-f orma ratios for 1Q21 and 4Q21 are calculated based on the pro-f orma figures explained above.
(2) Pro-forma ratios for 1Q22 are based on reported revenues and expenses, associated to each ratio; however, the denominators averages used to calculate these ratios contain pro-f orma figures from prev ious quarters.
(3) Net Interest Income and Net Interest Margin: Includes net interest income plus net trading income from inv estment securities held for trading through profit or loss div ided by total av erage interest-earning assets. NIM without income from investment securities held for trading through prof it or loss was $4.4 \%$ for 1 Q22 and 4Q21, and $4.7 \%$ for 1 Q21.
(4) Loans Interest Margin: Net Interest Income on Loans to Av erage loans and financial leases. and overnight funds to Av erage securities and Interbank and ov ernight funds.

## Fees, other operating income and discontinued operations

Figures in Ps. Billions Gross fee income


| Non-financial sector ${ }^{(1)}$ |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 1Q21 | 4Q21 | 1Q22 |
| Energy \& gas | 263 | 231 | 380 |
| Infrastructure | 621 | 499 | 697 |
| Hotels | -28 | 17 | 15 |
| Agribusiness | 8 | 25 | 16 |
| Other ${ }^{(2)}$ | -92 | -96 | -87 |
| Total | 771 | 676 | 1,021 |

(1) Net income fromsales of goods and services
(2) Reflects net NFS fromNexa BPO, Megalinea and Aportes en Línea call-centers and other subsidiaries

| ■ Banking fees |  | 12.0 | Q/Q\% | -1.7 |
| :---: | :---: | :---: | :---: | :---: |
| - Trust activities | Y/Y\% | -5.3 |  | 3.1 |
| - Pension fees |  | 0.1 |  | 0.3 |
| - Other |  | 13.0 |  | -9.8 |

Other operating income

| Foreign exchange gains (losses), net | -167 | -117 | 369 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income (loss) on financial derivatives | 284 | 151 | -302 |  |
| Other trading income on derivatives | 25 | 17 | 33 |  |
| Derivatives and foreign exchange gains (losses), net (2) | 142 | 51 | 100 |  |
| Gains on valuation of assets | 2 | 13 | 0 |  |
| Net income from other financial instruments mandatory at FVTPL | 82 | 63 | 74 |  |
| Net gain on sale of investments and OCI realization | 71 | -4 | -3 |  |
| Gain on the sale of non-current assets held for sale | 4 | 1 | 4 | Will include 25\% of |
| Income from non-consolidated investments (3) | 163 | 79 | 203 | BHI starting 2Q2022 |
| Gains from loss of control in subsidiaries | - | - | 1,053 |  |
| Other income from operations | 68 | 81 | 219 |  |
| Total other income from operations | 531 | 284 | 1,651 | 100\% of BHI income |
| Net income of discontinued operations | 366 | 445 | 545 | up to 1Q2022 |

(1) Pro-forma Fees, other operating income and their breakdowns for 1 Q 21 and 4 Q 21 are calculated based on the reported consolidated figures excluding BHI's contribution to these numbers.
(2) Includes income from trading and hedging derivatives reflected as part of the net trading income on the Statement of Prof it or Loss.
3) Includes share of prof it of equity accounted inv estees, net of tax, and div idend income.

## Efficiency ratios

## Cost to income ${ }^{(1)}$



## Cost to assets ${ }^{(2)}$



Pro-forma total other expenses, net interest income, net income from commissions and fees, net income from sales of goods and services, net trading income, net income from other financial instruments mandatory at FVTPL and total other incomefor 1Q21 and 4Q21 are calculated based on the reported consolidated figures excluding BHI's contribution to these numbers.

- Pro-forma ratios for 1Q21 and 4Q21 are calculated based on the pro-forma figures explained above.
- Pro-forma ratios for 1Q22 are based on reported revenues and expenses, associated to each ratio; however, the denominators avera ges used to calculate these ratios contain pro-forma figures from previous quarters.
(1) Cost to income efficiency ratio is calculated as total other expenses divided by net interestincome plus net income fromcommissions and fees, net income from sales of goods and services, net trading income, net income from other financial instruments mandatoryat FVTPL and total other income.
(2) Cost to assets efficiency ratio is calculated as annualized total other expenses divided by average total assets.


## 》>>Profitability as reported

Figures in Ps. Billions
Net income attributable to controlling interest

|  | 791.8 | 776.8 | 1,729.7 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  | 1Q21 | 4Q21 | 1Q22 |
| EPS | \$35.5 | \$34.9 | \$77.6 |

ROAA
reported ${ }^{(1)}$

| 3.8\% |  |  |
| :---: | :---: | :---: |
| 1.8\% | 1.4\% | - |
| 1.8\% 1.4\% |  |  |
| 1Q21 | 4Q21 | 1Q22 |

ROAE
reported ${ }^{(2)}$

|  | 13.7\% | 35.3\% |
| :---: | :---: | :---: |
| 15.4\% |  |  |
| -...................................... |  |  |
| 1Q21 | 4Q21 | 1Q22 |




[^0]:    Source: Banco de la República de Colombia 2,956.5

[^1]:    

