



Corporate Presentation

March 2021



Grupo Aval Acciones y Valores S.A. ("Grupo Aval") is an issuer of securities in Colombia and in the United States.. As such, it is subject to compliance with securities regulation in Colombia and applicable U.S. securities regulation. Grupo Aval is also subject to the inspection and supervision of the Superintendency of Finance as holding company of the Aval financial conglomerate.

The consolidated financial information included in this document is presented in accordance with IFRS as currently issued by the IASB. Details of the calculations of non-GAAP measures such as ROAA and ROAE, among others, are explained when required in this report.

This report includes forward-looking statements. In some cases, you can identify these forward-looking statements by words such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of these and other comparable words. Actual results and events may differ materially from those anticipated herein as a consequence of changes in general, economic and business conditions, changes in interest and currency rates and other risk described from time to time in our filings with the Registro Nacional de Valores y Emisores and the SEC.

Recipients of this document are responsible for the assessment and use of the information provided herein. Matters described in this presentation and our knowledge of them may change extensively and materially over time but we expressly disclaim any obligation to review, update or correct the information provided in this report, including any forward looking statements, and do not intend to provide any update for such material developments prior to our next earnings report.

The content of this document and the figures included herein are intended to provide a summary of the subjects discussed rather than a comprehensive description.

When applicable, in this document we refer to billions as thousands of millions.















>>>> Aval's structural strengths to navigate cycles

Diversified sources of income

Lower risk consumer loan portfolio

Pre-covid improving asset quality trend

Strong liquidity position

Strong return on assets

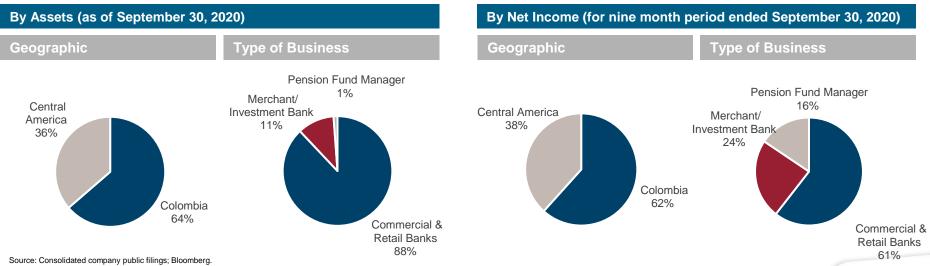


Srupo Aval key highlights

(ov Eiguros (as of Sontombor 20, 2020)

Key Figures (as of September 30, 2020)					
Balance Sheet	US\$ billions	Key Ratios			
Total Assets	\$86.4	ROAA ⁽¹⁾	1.4%		
Net Loans	\$52.4	ROAE ⁽²⁾	11.4%		
Deposits	\$56.2	Tangible Equity Ratio ⁽³⁾	7.9%		
Attr. Net Income	\$0.44	Efficiency	47.3%		
Third Party Assets Under Mgmt.	\$76.2	Deposits to Loans Ratio	107.2%		

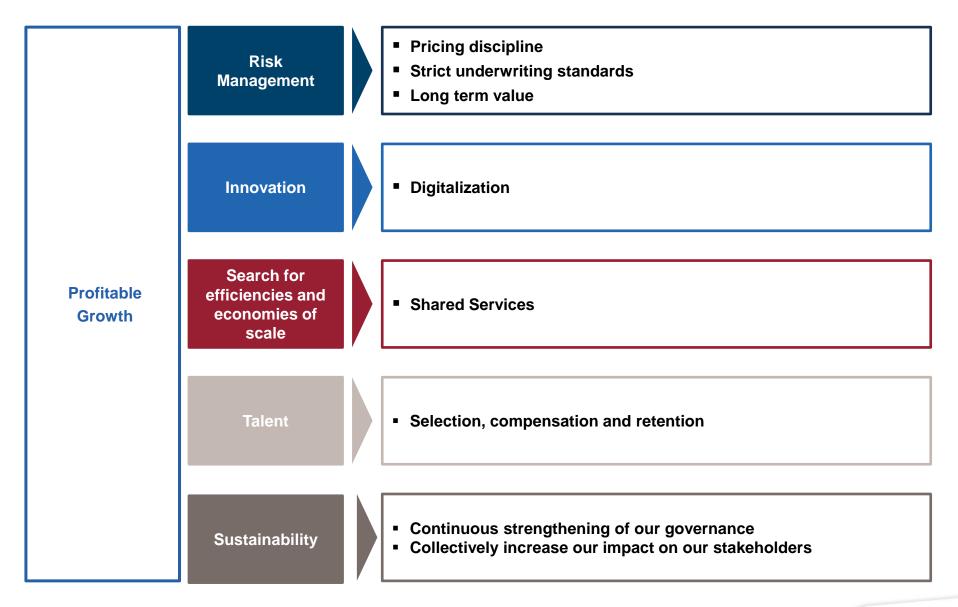
Business Composition



Grupo

Note: Peso amounts were converted to U.S. dollars using the representative market rate as computed and certified by the Superintendency of Finance of \$3,865.47 per U.S. \$1.00 as of September 30, 2020 (1) Calculated as annualized net income divided by the average of assets for the four quarters ending September 30, 2020 divided by four. (2) Calculated as annualized net income attributable to owners of the parent divided by the average of attributable equity for the four quarters ending September 30, 2020 divided as total equity minus intangible assets (goodwill plus other intangible assets) divided by total assets minus intangible assets.







>>>>> Our Strategy

ures as of September 30	h, 2020 Market Share	Market Position
	Complete suite of banking products offered through our four C	Colombian banks
	26.1% market share in assets	#1 in assets
	25.5% market share in net loans	#2 in net loans
Banco de banco Bogotă popular	26.8% market share in deposits	#1 in deposits
	31.1% market share in corporate lending	#1 in corporate lending
	27.0% market share in consumer lending	#1 in consumer lending
	42.4% market share in payroll lending	#1 in payroll lending
	20.0% market share in credit cards	#2 in credit cards
	24.1% market share in vehicle loans	#2 in vehicle loans
	54.3% market share in net income	#1 in net income
	 12.6% market share in net loans 11.4% market share in deposits 40.7% market share in credit card issuance⁽¹⁾ 56.3% market share in credit card acquiring⁽¹⁾ 15.1% market share in net income 	 #1 in net loans #1 in deposits #1 in credit card issuance #1 in credit card acquiring #2 in net income
porvenir	 Leading private pension and severance fund manager in Colom 44.1% market share in assets under management⁽²⁾ 58.6% market share in affiliates⁽²⁾ 	nbia #1 in assets under management #1 in net income #1 in affiliates
	 Largest toll road operator in Colombia 	
6	Largest gas transportation and distribution company in Colom	bia
	Largest business hotel chain in Colombia	
Corficolombiana		

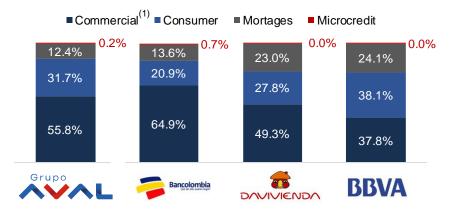
Source: For Colombia, unconsolidated financial information prepared in accordance with IFRS and filed with the Superintendency of Finance that is published monthly. System: Sum of banks. Grupo Aval is the sum of Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas. For Central America, each company's public filings. calculated based on publicly disclosed data aggregated from the bank superintendencies of Costa Rica, Honduras, El Salvador, Guatemala, Nicaragua and Panamá; BAC Credomatic's net income reflects its international results, since it acts as the regional holding company in Panamá. Market share is determined based on the sum of each bank's consolidated operations in the aforementioned countries. (1) Figures correspond to BAC Credomatic market share as of December 31st, 2019. (2) Figures correspond to mandatory private pension regime.



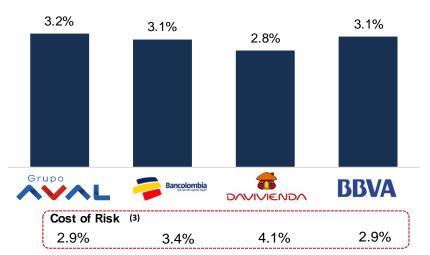
Srupo Aval remains a strong competitor among its peers

Figures as of September 30th, 2020

Gross Loan Portfolio Composition



Loan Portfolio Quality (PDLs 90+)⁽²⁾

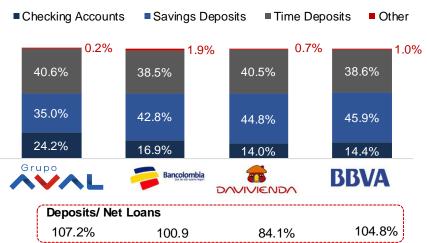


Funding Composition

Deposits Borrowings from banks Bonds Interbank & overnight funds



Deposit Composition



Source: Consolidated figures based on companies' filings as of September 30 2020. (1) Excludes interbank & overnight funds and others; (2) PDLs 90+ as reported in consolidated figures, except for BBVA which refers to loan capital 90+ days past due for commercial, consumer and microcredit loans and 120+ days past due for mortgages, on an unconsolidated basis as reported to the Superintendence of Finance; (3) Calculated as 3-month Impairment loss net of recoveries of charged-off assets divided by Average gross loans (YTD) excluding interbank and overnight funds.









Proven capability to deliver sound financial results (1 | 2) Continuous and sustained growth

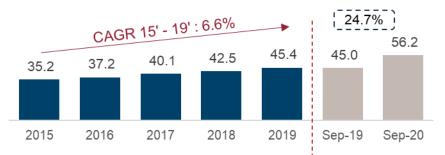
US\$ billions

Grupo

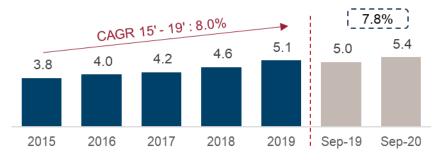
Net Loan Portfolio



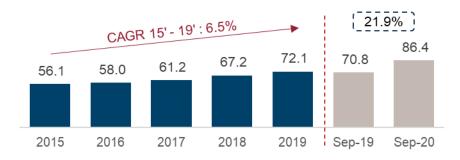
Deposits



Attributable Shareholders' Equity



Assets



Liabilities



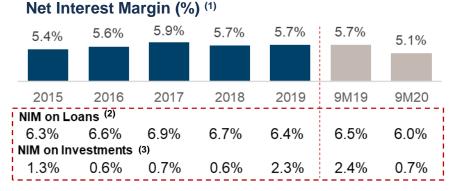
Net Attributable Income



Source: Consolidated company public filings.

Peso amounts were converted into U.S. dollars using the representative market rate as computed and certified by the Superintendency of Finance of Ps \$3,865.47 per U.S. \$1.00 as of September 30, 2020.

Proven capability to deliver sound financial results (2 I 2) Grupo Avals solid track record of consolidated results

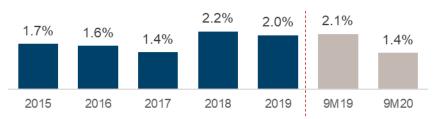


Efficiency (%) ⁽⁵⁾

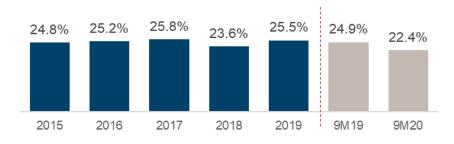


ROAA (%) (8)

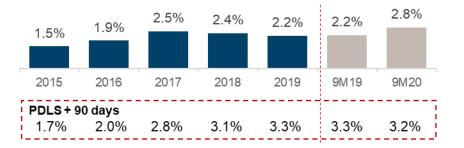
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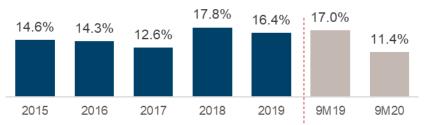
Fee Income Ratio (%) (4)



Cost of Risk⁽⁶⁾



ROAE⁽⁹⁾



Grupo

Source: Consolidated company public filings. Figures are reported under IFRS. (1) Calculated as net interest income divided by total average interest-earning assets.; (2) Calculated as net interest income on loans to average loans and financial leases; (3) net interest income on fixed income securities, net trading income from equity and fixed income investment securities held for trading through profit and on interbank and overnight funds to average securities and Interbank and overnight funds; (4) Fee income ratio calculated as net income divided by total operating income before net provisions, we changed the calculation of the fee income ratio as calculated on our Annual Reports on Form 20-F. Figures for 2018, 2017, 2016, 2015 and 2014 have been changed for comparison purposes; (5) Calculated as our Annual Reports on Form 20-F. Figures for 2018, 2017, 2016, 2015 and 2014 have been changed the calculation of the efficiency ratio as calculated on our Annual Reports on Form 20-F. Figures for 2018, 2017, 2016, 2015 and 2014 have been changed for comparison purposes; (6) Calculated as Impairment loss on loans and other accounts receivable net of recoveries of charged-off assets divided by Average gross loans excluding interbank and overnight funds; (7) NPLs are +90 days for commercial, consumer and microcredit loans and +120 for mortgages loans. Figures exclude interest accounts receivable. (8) ROAA calculated as net income before non-controlling interest divided by average of assets (9) Calculated as net income attributable to owners of the parent divided by the average of assets (9) Calculated as net income attributable to owners of the parent divided by the average of assets (9) Calculated as net income before non-controlling interest divided by average of assets (9) Calculated as net income before non-controlling interest divided by the average of assets (9) Calculated as net income attributable to owners of the parent divided by the average of assets (9) Calculated as net income before non-controlling intere

Supported on a sound capital structure Consistent positive evolution of solvency ratios of our subsidiaries

(1) B B S banco Banco de Bogotá Banco AV Villas Banco de popular Occidente 12.7% 12.4% 12.3% 11.5% 1.4% 3.1% 0.5% 2.6% 10.5% 10.5% 10.4% 1.6% 9.1% 1.8% 2.0% Min Tier II 9.0% 1.3% (3) 9.7% 9.8%⁽²⁾ 11.0% 11.0% 8.8% 8.7% 8.4% 7.8% Min Tier I 4.5% Jun-20 Sep-20 Jun-20 Sep-20 Jun-20 Sep-20 Jun-20 Sep-20 Tier 1 Tier 2 44.3 6.1 3.2 **Risk-Weighted Assets "RWA"** 44.1 10.0 9.8 6.2 3.2 (US\$ billion) 81.4% 82.2% 77.8% 81.2% 89.4% 80.5% 78.8% 87.0% **RWA/ Assets Technical Capital** 5.6 1.0 1.0 0.4 5.5 0.6 0.6 0.4 (US\$ billion)

Consolidated Solvency Ratios

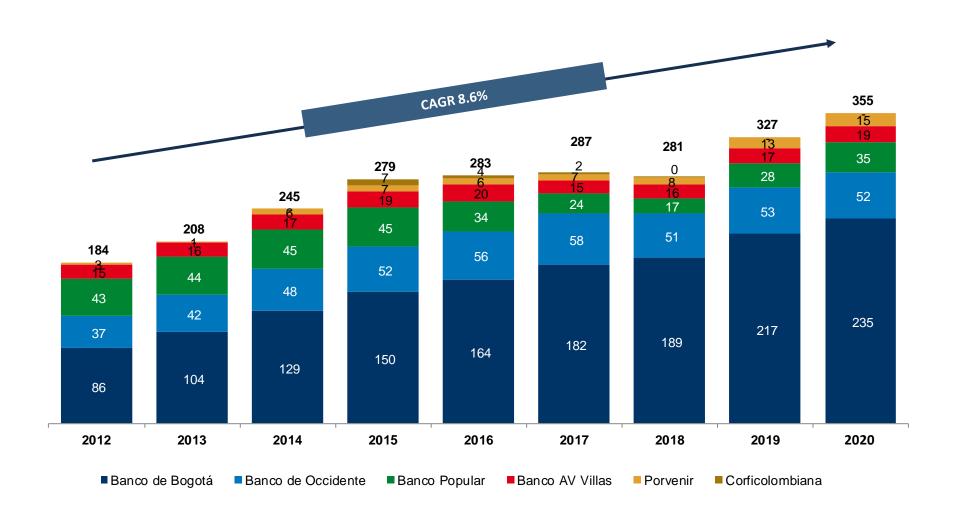
Grupo

Source: Company public filings.

Peso amounts were converted into U.S. dollars using the representative market rate as computed and certified by the Superintendecy of Finance of Ps \$3,865.47 per U.S. \$1.00 as of September 30, 2020. (1) Consolidates BAC Credomatic, Porvenir and Multibank (2) Total Tier 1: CET1: 8.6% and AT1: 1.1% (3) Total Tier 1: CET1: 8.5% and AT1: 1.2%

Steady dividend stream to Grupo Aval

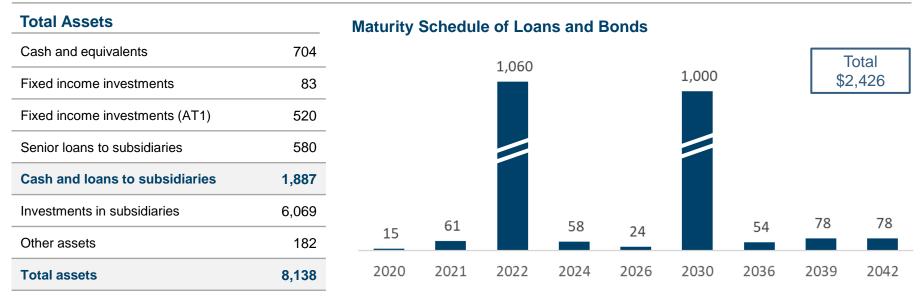






Grupo Aval's debt profile and total assets

Combined Debt Profile (as of September 30, 2020 ; US\$ million)



Evolution of Key Combined Ratios (as of September 30, 2020)

Debt service coverage and leverage ratios	3Q19	2Q20	3Q20
Double leverage ⁽¹⁾	1.14x	1.20x	1.20x
Net debt / Core earnings (2), (3)	2.7x	3.3x	3.5x
Net debt / Cash dividends (2), (3)	3.2x	4.3x	4.6x
Core earnings / Interest expense ⁽²⁾	5.5x	3.9x	4.1x

Source: Company filings. Combined figures for Grupo Aval Acciones y Valores S.A. and Grupo Aval Limited. Figures were converted with the representative market rate as computed and certified by the Superintendency of Finance Ps \$3,865.47 as of September 30, 2020. (1) Double leverage is calculated as investments in subsidiaries at book value (excluding revaluations), subordinated loans to subsidiaries and goodwill as a percentage of shareholders' equity. (2) Core earnings are defined as annualized recurring cash flow from dividends, investments and net operating income. (3) Net debt is calculated as total gross debt minus cash and cash equivalents and fixed income investments.

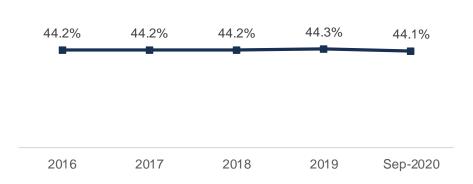


>>>>> Porvenir is the leading private pension and severance fund in Colombia

Assets Under Management (as of September 30, 2020)



% Market Share Mandatory (AUM)



% Market Share Mandatory (Affiliates)

57.0%

2017

56.2%

2016





Source: Superintendency of Finance. Information compiled for private pension funds (AFP) only.

2018

57.3%

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58.6%

Sep-2020

58.1%

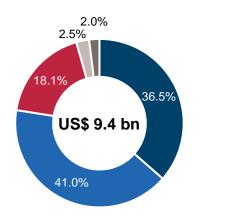
2019



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>>>>> Corficolombiana invest primarily in four industries

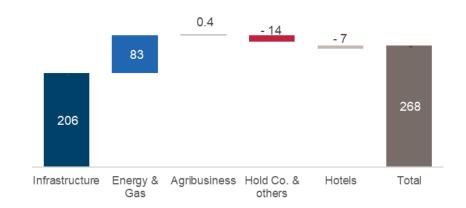
Asset Composition by Sector (as of September 30, 2020)





- Hold Co. & others
- Hotels
- Agribusiness

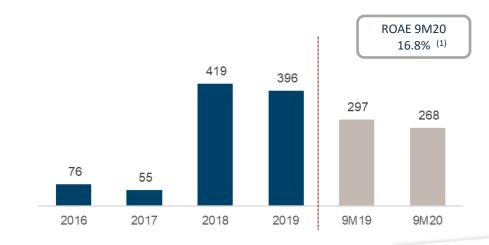
Net Income by Sector (9M20 ; US\$ mm)



Attributable Equity (US\$ billion)



Attributable Net Income (US\$ million)



Grupo

Source: Company fillings and Superintendency of Finance

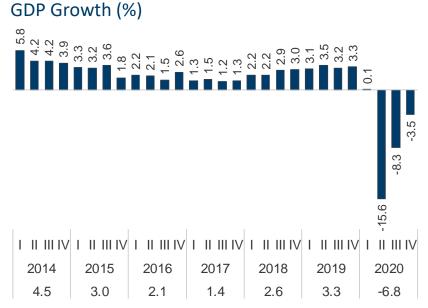
Peso amounts were converted into U.S. dollars using the representative market rate as computed and certified by the Superintendency of Finance of Ps \$3,865.47 per U.S. \$1.00 as of September 30, 2020. (1) Calculated as annualized net income attributable to owners of the parent divided by the average of attributable equity for the four quarters ending September 30, 2020 divided by four.





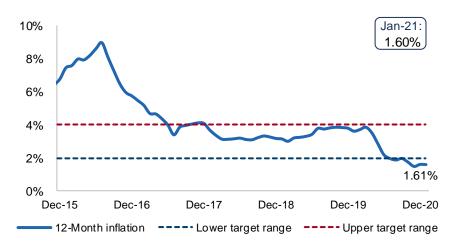


Macroeconomic context - Colombia (1 | 2)

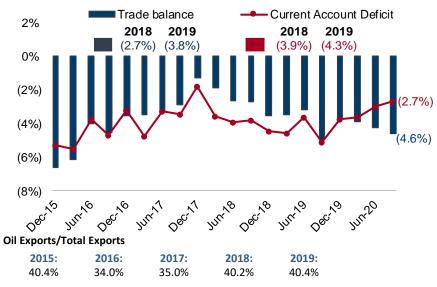


Source: DANE. Seasonally adjusted, constant prices of 2015 GDP

Inflation (%)

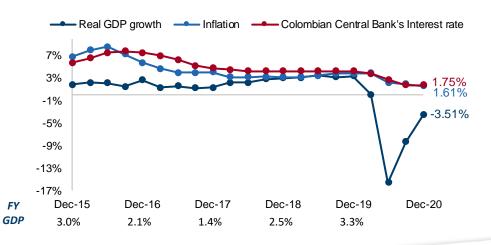


Current Account (% GDP, quarterly)



Source: Banco de la República de Colombia.

Central Bank's Monetary Policy

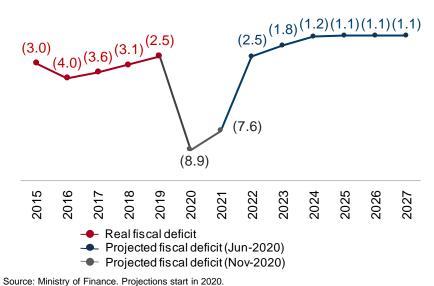


Source: Banco de la República de Colombia and DANE. GDP Seasonally-adjusted, constant prices (2015 basis)

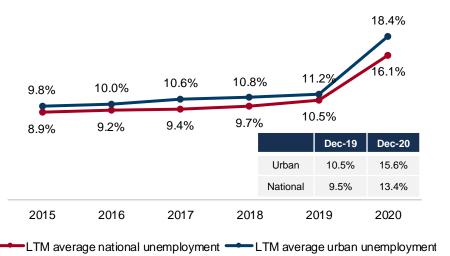


Macroeconomic context - Colombia (2|2)

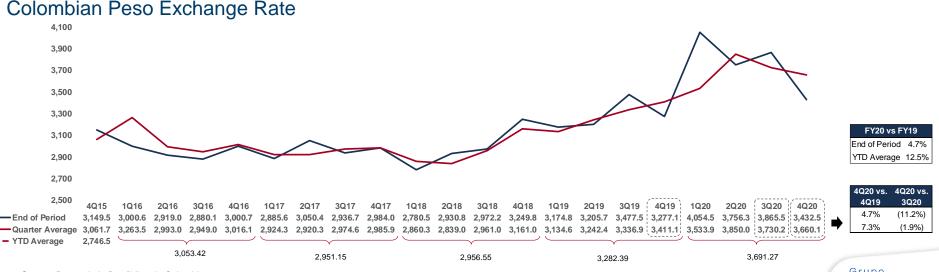
Real and Projected Fiscal Deficit Fiscal Rule (% of GDP)



Unemployment (%)

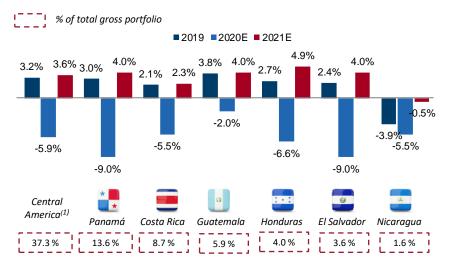


Source: Banco de la República de Colombia. Urban unemployment defined as unemployment of 13 cities and their metropolitan areas.



Source: Banco de la República de Colombia

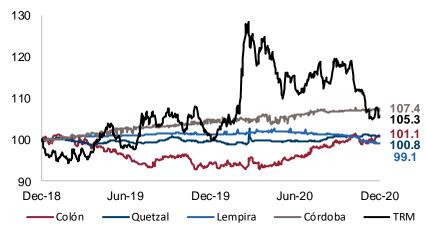
Macroeconomic context - Central America



Growth Outlook – Real GDP

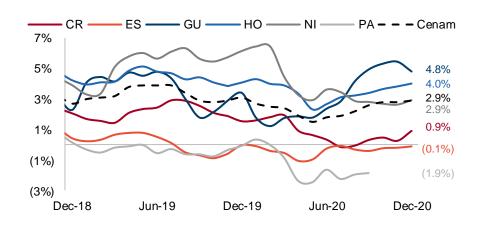
Source: IMF (WEO October 2020); (1) Aggregate growth of all the Central American countries.

Regional Exchange Rates (100=12/31/2018)



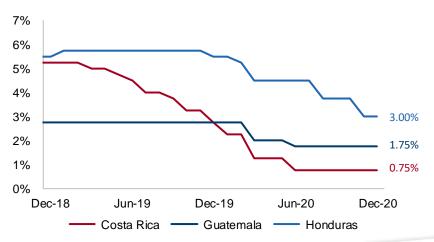
Source: Bloomberg

Inflation per Country



Source: SECMCA. CR: Costa Rica, ES: El Salvador, GU: Guatemala, HO: Honduras, NI: Nicaragua, PA: Panamá, Cenam: Central America. Panamá as of September 2020.

Central Bank's Interest Rates



Grupo

Source: SECMCA.

