Grupo

February 2014

FIXED INCOME INVESTOR PRESENTATION

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Any forward-looking statement contained in this presentation reflects the current views of Grupo Aval with respect to future events, and it assumes no obligation to publicly update or revise these forward-looking statements for any reason, or to update the reasons why actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future, except as otherwise required by applicable law.

The market and competitive position data, including market forecasts and statistical data, used throughout this presentation was obtained from internal surveys, market research, independent consultant reports, publicly available information, governmental agencies and industry publications. Although we have no reason to believe that any of this information or these reports are inaccurate in any material respect, we have not independently verified such data. Grupo Aval and its shareholders do not make any representation as to the accuracy of such information.

Except where otherwise indicated, our balance sheet and statement of income data included in this presentation reflects consolidated Colombian Banking GAAP information, while comparative disclosures of our financial and operating performance against that of our competitors are based on unconsolidated information prepared on the basis of Colombian GAAP reported to the Superintendency of Finance. Our banking subsidiaries report unconsolidated financial data to the Superintendency of Finance; however, Grupo Aval, as a holding company, is not required to report such unconsolidated data. Unless otherwise indicated or the context otherwise requires, market share and other data comparing our performance and that of our competitors reflects the unconsolidated results of our banking subsidiaries, Sociedad Administradora de Fondos de Pensiones y Cesantías Porvenir S.A. ("Porvenir") and Corporación Financiera Colombiana S.A. ("Corficolombiana"). Aggregate market share data throughout this document pertaining to Grupo Aval reflects the summation of unconsolidated results of our banking subsidiaries.

In this presentation, references to beneficial ownership are calculated and disclosed pursuant to the rules applicable to our Form 20-F annual report. Unless otherwise indicated, certain Colombian peso amounts are translated into U.S. dollars at the representative market rates as computed and certified by the Superintendency of Finance of Ps 2,392.46 as of December 31, 2014.



Despite recent macro events, Colombia is still one of the best performing economies in the region, well-positioned for high growth and sustainable development...





Decreasing unemployment



Source: IMI ⁽¹⁾ Includes the 189 countries which report to the IMF

Strict monetary policy



Source: Banco de la República de Colombia, and DANE ⁽¹⁾Real GDP growth figure is for the 9M period up to September 2014 vs. 2013 Source: DANE, and Banco de la República de Colombia

Stable Central Bank rates with DTF rising



2015 will be a challenging year for Colombia's economy, nonetheless fundamentals remain strong and inflation expectations well anchored



Real GDP growth (%) forecasts vs. WTI



Colombian Peso vs WTI US\$/barrel





Inflation expectations (%) for YE15 and YE16

Stable benchmark interest rates

Source: Bloomberg Consensus

Given the new local and international macroeconomic scenario,

Colombia's interest rates should remain stable during 2015.

Analysts forecast the first rate hike of the repo rate sometime during 2Q16.



LISTED Central American countries with a robust growth outlook, set to benefit from NYSE positive momentum in the US economic recovery BVC

0%

-2%

-4%

2006





Source: IMF; (1) Total GDP divided by total population

Growing banking sector – Net loans (US\$bn)⁽¹⁾



Source: Superintendency of Finance from respective countries and BAC Credomatic ⁽¹⁾ Aggregate including Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, and Panama



Economies linked to the US - Real GDP growth evolution



2008

2007

Economies linked to the US – Imports and exports as of 2013

2009

2010

2011

2012

2013



Grupo Aval is the leading banking group in Colombia and Central America



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Highlights

- Largest banking group in Colombia, with over US\$71bn in total assets and US\$140bn⁽¹⁾ in assets under management as of September 30, 2014
- Multi-brand banking model allows for maximum penetration and profitability
- Merchant banking and pension fund businesses further leverage Colombia's macroeconomic growth
- Expansion into Central America has created the only regionally integrated banking player and largest by consolidated assets in Central America
- 12.7 million banking clients (9.5 million in Colombia and 3.2 million in Central America) as of September 30, 2014
- Wide banking network with 1,397 branches and 3,764 ATMs in Colombia, as well as 353 full-service branches and 1,630 ATMs in Central America as of September 30, 2014

Grupo Aval's diversified Business Platform



- Leading private pension and severance fund manager in Colombia
- Defines guiding principles and strategy that create value for its subsidiaries and shareholders through multi-brand



management, capital adequacy analysis, M&A execution, budget and control, risk management, shared services and compliance



Source: Company filings. All figures were converted with the representative exchange rate of Ps 2,392.46 as of December 31, 2014, to maintain comparability. ⁽¹⁾ Includes owned and third party assets

Successful multi-brand and diversified business model



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Source: Company filings ⁽¹⁾ Companies that consolidate into Banco de Bogotá; ⁽²⁾ Includes attributable equity and minority interest; ⁽³⁾ Net income for 9 month period ending September 30, 2014; ⁽⁴⁾ ROAA is calculated as income before non-controlling interest divided by average assets (total assets at the end of the period plus total assets at the end of the prior period, divided by two); ROAE is calculated as net income divided by average shareholders' equity (shareholders' equity at the end of the period plus shareholders' equity at the end of the prior period, divided by two); ⁽⁵⁾ Excluding the US\$41.2mm pre –tax non-recurring charge taken in 1Q14 related to FX stop loss procedures at Grupo Aval Ltd. %, ROAE for the 9 month period ended in September 30 2014 was adjusted to exclude the ADR issuance, if included, ROAE would have been 13.6%. ⁽⁶⁾ ROAE for the 9 month period was also adjusted to exclude the ADR issuance, if included, ROAE would have been 12.8%. Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance of Ps 2,392.46 as of December 31, 2014.

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Dominant player in a competitive Colombian market



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Source: Unconsolidated information filed with the Colombian Superintendency of Finance and published monthly; as of September 2014. System: Sum of total banks. Grupo Aval is the sum of Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas. Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance of Ps 2,392.46 as of December 31, 2014

(1) Includes non-recurring effect of US\$0.3bn associated with the reclassification of Banco de Occidente's investment in Corficolombiana from its available for sale portfolio to its trading portfolio, and with the sale of part of these shares to Grupo Aval S.A. Excluding this effect, Grupo Aval's market share would have been 35.4%.



Leading Central American banking group with integrated regional presence **EXER**



System: US\$ 71.4bn

System: US\$ 1.1bn



Source: Company filings

⁽¹⁾ Calculated based on publicly disclosed data aggregated from the local superintendencies of Costa Rica, Honduras, El Salvador, Guatemala and Nicaragua. Market share is determined based on the sum of each bank's operations in the aforementioned countries. Excludes Panama.



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Strong track record of growth in Colombia ...



 ¹⁾Combined results reflect the sum of the unconsolidated results of Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas and are not intended to reflect the consolidated results for Grupo Aval. All figures were converted with the representative market rate as computed and certified by the Superintendence of Finance of Ps 2,392.46 as of December 31, 2014, to maintain comparability.
⁽²⁾ Includes non-recurring effect of US\$305 million driven by the reclassification of Banco de Occidente's investment in Corficolombiana from its available for sale portfolio to its trading portfolio, and by the sale of part of these shares to Grupo Aval S.A. Excluding this effect, CAGR for Net Income would have been 11.2%. LISTED NYSE

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... and strong track record of growth in Central America



Source: Company filings ⁽¹⁾Net income as of September, 2014 was annualized for comparative purposes. CAGRs excluding the Banco BAC de Panama (formerly BBVA Panama) and Grupo Reformador acquisitions in December 2013 are: Net loans and financial leases 14.4%, Deposits 10.2% and Net income 20.4%

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Unconsolidated Balance Sheet overview -

Combined figures for Grupo Aval and Grupo Aval Limited (Pro-forma)*

Unaudited Balance Sheet					
Balance Sheet - GA + GAL	2010	2011	2012	2013	sep-14
\$US millions					
Cash and Cash Equivalents ⁽¹⁾	590	665	880	580	1,675
Equity Investments	2,762	6,971	7,690	9,354	10,559
Loans to Subsidiaries ⁽²⁾	-	-	1,040	733	756
Other Assets	227	263	267	991	551
Total Assets	3,579	7,899	9,876	11,658	13,541
Bonds ⁽³⁾	437	395	1,903	1,903	1,903
Financial Obligations	-	-	481	-	118
Other Liabilities	698	742	174	175	336
Total Liabilities	1,134	1,136	2,558	2,078	2,356
		-			
Total Shareholder's Equity (4)	2,445	6,762	7,318	9,581	11,185
	, -				,
Liabilities + SH's Equity	3,579	7,899	9,876	11,658	13,541

*Grupo Aval Limited is a fully owned and guaranteed special purpose vehicle through which our international bonds were issued. These unaudited and unconsolidated figures are reported under Colombian GAAP. All figures were converted with a Ps 2,392.46 exchange rate applicable as of December 31, 2014, to maintain comparability.

(1) Includes cash and fixed income investments.

(2) Includes US\$ 180 million of subordinated debt and US\$576 of senior debt as of Sept. 2014. The latter is prepayable without penalties.

(3) Outstanding Bonds are distributed as follows:

Grupo Aval Colombian peso denominated bonds for an equivalent of \$USD 303 million, and

Grupo Aval Limited USD denominated bonds of \$USD1.6 billion.

(4) Includes US\$ 4.9 billion of reappraisal of equity investments as of Sept. 2014.



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Grupo Aval's IPO in the NYSE and detailed use of proceeds



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- Grupo Aval raised Ps. 2.5 trillion (USD 1,265 million) of capital in 2014 through the issuance of 1,874,074,060 preferred shares, subscribed at a price of USD 13.50 per ADR (each ADR representing 20 preferred shares).
- This capital raise was achieved through an issuance of preferred shares in the form of American Depositary Receipts (ADRs) Level III registered in the New York Stock Exchange.





History of our subsidiaries' dividend stream





Source: Company filings and calculations, Superintendency of Finance. All figures were converted with the representative market rate as computed and certified by the Superintendence of Finance of Ps 2,392.46 as of December 31, 2014, to maintain comparability.



Grupo Aval's leverage and double leverage ratios continue improving



2013

Debt service metrics Net Debt / Cash Dividends





2012 Source: Unconsolidated information.

* Double leverage calculated as (Book value of equity investments at cost + Subordinated loans to subsidiaries + Goodwill) / (Equity – Reappraisal of equity investments)

2014



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Unconsolidated Financial Profile - December 30, 2014



Gross Debt at Corporate Level Maturity Schedule (US\$mm)		
Maturity	COP & US Bonds	
2015	42	
2016	48	
2017	600	
2018	-	
2019	117	
2020	-	
2021	-	
2022	1.000	
2023	-	
2024	52	
Total	1.859	

Debt Profile - December 2014

Bonds	
Local Issuances	
2005	42
2009	217
Total Local Issuances ¹	259
¹ Exchange rate: COP \$2,392.46 per US \$1.00	
International Issuances	
February 2012	600
September 2012	1.000
Total International Issuances	1.600

Total Bonds	1.859







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Key highlights



Banco de Bogota Capital Raise

- Banco de Bogota raised Ps. 1.5 trillion of capital between November and December 2014.
- This capital raise was achieved through a preemptive rights offering of 23,809,523 common shares registered in the Colombian Stock Exchange at Ps. 63,000 per share.



Grupo Aval acquired a stake in Corficolombiana from Banco de Occidente

Grupo Aval acquired 20,008,260 common shares of Corficolombiana from its affiliate Banco de Occidente at Ps. 38,459 per share, equivalent to 9.35% of its total outstanding share capital.



Leadership in 4G infrastructure projects

- Episol, a subsidiary of Corficolombiana, was awarded Conexion Pacifico I (Ps. 2.1 trillion or US\$ 0.9 billion)
- Episol was also awarded Mulaló-Loboguerrero (Ps. 1.5 trillion or US\$ 0.6 billion)
- Episol recently got approval of a Private-Public Initiative it presented to build an additional lane of the Bogotá Villavicencio concession
- With these contracts, Corficolombiana maintains its leadership in toll road concessions in Colombia.



Leadership in severance funds management

Porvenir increased its leadership in severance funds in Colombia by receiving COP 2.075 trillion in new severance savings from Colombian workers in February 2015. This represents a total market share 36.8%, up from the 35.6% collected in February 2014. Furthermore, Porvenir received more than 50% of the total new severance savings collected by private pension funds.

