



Condensed consolidated interim financial statements 3Q 2018

GRUPO AVAL ACCIONES Y VALORES S.A.

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Grupo Aval Acciones y Valores S.A. and Subsidiaries
Condensed Consolidated Statement of Financial Position
(Figures in millions of Colombian pesos)

	Notes	September 30, 2018 (*)	December 31, 2017
ASSETS			
Cash and cash equivalents		Ps. 24,396,818	Ps. 22,336,838
Financial assets at fair value	4	29,019,741	19,057,394
Financial assets measured at amortized cost	4	166,449,382	175,055,314
Non-current assets held for sale		102,257	101,382
Investments in associates and joint ventures		1,048,524	1,043,014
Property, plant and equipment	6	6,465,278	6,654,006
Goodwill	7	6,882,485	6,901,056
Intangibles assets	8	5,955,820	3,962,848
Income tax assets		717,276	1,047,213
Other assets		449,419	482,635
Total assets		Ps. 241,487,000	Ps. 236,641,700
LIABILITIES AND EQUITY			
LIABILITIES			
Financial liabilities at fair value	4	552,542	312,129
Financial liabilities measured at amortized cost	4	201,521,040	200,161,260
Provisions	11	754,087	692,615
Income tax liabilities		2,556,837	2,079,384
Employee benefits	10	1,326,039	1,182,596
Other liabilities	12	6,870,244	6,235,466
Total liabilities		Ps. 213,580,789	Ps. 210,663,450
EQUITY			
Subscribed and paid-in capital		22,281	22,281
Additional paid-in capital		8,482,537	8,412,685
Retained earnings		7,789,744	7,573,912
Other comprehensive income		600,654	223,543
Equity attributable to owners of the parent		16,895,216	16,232,421
Non-controlling interest		11,010,995	9,745,829
Total equity		Ps. 27,906,211	Ps. 25,978,250
Total liabilities and equity		Ps. 241,487,000	Ps. 236,641,700

See notes that are an integral part of the condensed consolidated financial statements.

(*) The Group adopted IFRS 9 and IFRS 15 as of January 1, 2018. (See Note 2.)

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(See my report of XXX XX, 2018)

Grupo Aval Acciones y Valores S.A. and Subsidiaries
Condensed Consolidated Statement of Income
(Figures in millions of Colombian pesos)

	Notes	For the three-month periods ended September 30		For the nine-month periods ended September 30	
		2018 (*)	2017	2018 (*)	2017
Interest income	Ps.	4,687,117	Ps. 4,829,262	Ps. 13,665,021	Ps. 13,850,879
Interest expenses		<u>1,847,276</u>	<u>1,985,509</u>	<u>5,550,183</u>	<u>6,266,691</u>
Net, interest income		<u>2,839,841</u>	<u>2,843,753</u>	<u>8,114,838</u>	<u>7,584,188</u>
Net impairment loss		<u>1,027,721</u>	<u>1,011,663</u>	<u>2,514,708</u>	<u>2,636,631</u>
Net interest income, after impairment losses		<u>1,812,120</u>	<u>1,832,090</u>	<u>5,600,130</u>	<u>4,947,557</u>
Income from contracts with customer for commission and fee					
Commission and fee income	15	1,336,060	1,310,326	3,993,706	3,889,616
Commission and fee expense	15	<u>142,296</u>	<u>165,672</u>	<u>450,692</u>	<u>476,393</u>
Net commission and fee income		<u>1,193,764</u>	<u>1,144,654</u>	<u>3,543,014</u>	<u>3,413,223</u>
Income from sales of goods and services to clients					
Income from sales of goods and services	15	2,465,157	-	5,296,972	-
Cost for goods and services	15	<u>1,492,853</u>	<u>-</u>	<u>3,859,830</u>	<u>-</u>
Net, income from sales of goods and services to clients		<u>972,304</u>	<u>-</u>	<u>1,437,142</u>	<u>-</u>
Net income from financial instruments at fair value through profit and loss	16	159,633	168,020	441,000	981,123
Other income	17	297,550	459,069	857,871	1,292,134
Other expense	17	2,231,387	2,168,170	6,659,740	6,461,307
Net income before tax expense		2,203,984	1,435,663	5,219,417	4,172,731
Income tax expense	9	<u>750,826</u>	<u>551,074</u>	<u>1,675,658</u>	<u>1,426,993</u>
Net income for the quarter	Ps.	<u>1,453,158</u>	Ps. <u>884,589</u>	Ps. <u>3,543,759</u>	Ps. <u>2,745,738</u>
Net income for the quarter attributable to:					
Owners of the parent		782,712	538,478	2,061,973	1,744,785
Non-controlling interest		<u>670,446</u>	<u>346,111</u>	<u>1,481,786</u>	<u>1,000,953</u>
	Ps.	<u>1,453,158</u>	Ps. <u>884,589</u>	Ps. <u>3,543,759</u>	Ps. <u>2,745,738</u>
Net income of the owners of the parent per share (in Colombian pesos)	Ps.	<u>35.14</u>	Ps. <u>24.17</u>	Ps. <u>92.54</u>	Ps. <u>78.31</u>

See notes that are an integral part of the condensed consolidated financial statements.

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Grupo Aval Acciones y Valores S.A. and Subsidiaries
Condensed Consolidated Statement of Other Comprehensive Income
(Figures in millions of Colombian pesos)

	Notes	For the three-month periods ended September 30		For the nine-month periods ended September 30	
		2018 (*)	2017	2018 (*)	2017
		Ps.	Ps.	Ps.	Ps.
Net income		<u>1,453,158</u>	<u>884,589</u>	<u>3,543,759</u>	<u>2,745,738</u>
Other comprehensive income					
Items that may be reclassified to profit or loss					
Hedging of net investments in foreign operations:					
Net investment in foreign subsidiaries	5				
Hedging derivative instrument	5	169,499	(434,575)	(24,088)	(230,026)
Hedging non-derivative instrument	5	(79,935)	187,959	(1,746)	96,792
Cash flow hedges		<u>(89,775)</u>	<u>246,545</u>	<u>26,174</u>	<u>133,480</u>
Foreign currency translation differences for foreign Operations		<u>3,157</u>	<u>5,082</u>	<u>118</u>	<u>5,615</u>
Impairment of credits and contingents		(120,397)	(33,853)	(178,782)	(102,552)
Investments in associates and joint ventures		-	(169,560)	-	(205,775)
Unrealized gains (losses) on investments in debt securities through OCI		3,402	(3,558)	(4,223)	(11,768)
Unrealized gains (losses) on available-for-sale financial assets in debt financial instruments		16,435	-	(146,578)	-
(Expenses) tax		<u>53,315</u>	<u>(86,848)</u>	<u>17,241</u>	<u>(14,835)</u>
Total, Items that may be reclassified to profit or loss		<u>Ps. (44,299)</u>	<u>Ps. (288,808)</u>	<u>Ps. (311,884)</u>	<u>Ps. (329,069)</u>
Items that will not be reclassified to profit or loss					
Unrealized (losses) gains on equity securities		(16,551)	10,176	(29,202)	96,615
Actuarial gains from defined benefit pension plans		(301)	27	17,546	307
Expenses tax		<u>(2,391)</u>	<u>(153)</u>	<u>(9,844)</u>	<u>(4,977)</u>
Total items that will not be reclassified to profit or loss		<u>Ps. (19,243)</u>	<u>Ps. 10,050</u>	<u>Ps. (21,500)</u>	<u>Ps. 91,945</u>
Total other comprehensive income		<u>(63,542)</u>	<u>(278,758)</u>	<u>(333,384)</u>	<u>(237,124)</u>
Total comprehensive income, net of taxes		<u>Ps. 1,389,616</u>	<u>Ps. 605,831</u>	<u>Ps. 3,210,375</u>	<u>Ps. 2,508,614</u>
Total comprehensive income for the year attributable to:					
Owners of the parent		701,758	350,835	1,829,814	1,601,628
Non-controlling interest		<u>687,858</u>	<u>254,996</u>	<u>1,380,561</u>	<u>906,986</u>
		<u>Ps. 1,389,616</u>	<u>Ps. 605,831</u>	<u>Ps. 3,210,375</u>	<u>Ps. 2,508,614</u>

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Grupo Aval Acciones y Valores S.A. and Subsidiaries
Consolidated Statement of Changes in Equity for the nine-month periods ended at September 30, 2018 and 2017
(Figures in millions of Colombian pesos)

	Subscribed and paid-in capital	Additional paid - in capital	Retained earnings	Other comprehensive income (OCI)	Equity attributable to owners of the parent	Non-controlling interest	Total equity
Balance at December 31, 2016	Ps. <u>22,281</u>	Ps. <u>8,416,780</u>	Ps. <u>6,771,926</u>	Ps. <u>423,080</u>	Ps. <u>15,634,067</u>	Ps. <u>9,268,612</u>	Ps. <u>24,902,679</u>
Acquisition of non-controlling interest	-	(4,096)	-	-	(4,096)	-	(4,096)
Dividends declared	-	-	(1,310,124)	-	(1,310,124)	(694,663)	(2,004,787)
Refund of advances for capitalizations	-	-	-	-	-	(13,443)	(13,443)
Tax uncertainties	-	-	16,773	-	16,773	6,435	23,208
Winding up of companies	-	-	(2,463)	-	(2,463)	(1,747)	(4,210)
Other comprehensive income	-	-	-	(143,157)	(143,157)	(93,967)	(237,124)
Net income	-	-	1,744,785	-	1,744,785	1,000,953	2,745,738
Wealth tax	-	-	(73,603)	-	(73,603)	(31,187)	(104,790)
Balance at September 30, 2017	Ps. <u>22,281</u>	Ps. <u>8,412,684</u>	Ps. <u>7,147,294</u>	Ps. <u>279,923</u>	Ps. <u>15,862,182</u>	Ps. <u>9,440,992</u>	Ps. <u>25,303,174</u>

	Subscribed and paid-in capital	Additional paid - in capital	Retained earnings	Other comprehensive income (OCI)	Equity attributable to owners of the parent	Non-controlling interest	Total equity
Balance at December 31, 2017	Ps. <u>22,281</u>	Ps. <u>8,412,685</u>	Ps. <u>7,573,912</u>	Ps. <u>223,543</u>	Ps. <u>16,232,421</u>	Ps. <u>9,745,829</u>	Ps. <u>25,978,250</u>
Changes in accounting policies (*)	-	(109,254)	(776,651)	609,270	(276,635)	(185,282)	(461,917)
Balance at January 1, 2018	Ps. <u>22,281</u>	Ps. <u>8,303,431</u>	Ps. <u>6,797,261</u>	Ps. <u>832,813</u>	Ps. <u>15,955,786</u>	Ps. <u>9,560,547</u>	Ps. <u>25,516,333</u>
Issuance of shares	-	-	-	-	-	988,118	988,118
Dividends declared	-	-	(1,069,490)	-	(1,069,490)	(739,125)	(1,808,615)
Transactions with non-controlling interest	-	179,107	-	(41,447)	137,660	(137,660)	-
Other comprehensive income	-	-	-	(190,712)	(190,712)	(142,672)	(333,384)
Net income	-	-	2,061,973	-	2,061,973	1,481,786	3,543,759
Balance at September 30, 2018	Ps. <u>22,281</u>	Ps. <u>8,482,538</u>	Ps. <u>7,789,744</u>	Ps. <u>600,654</u>	Ps. <u>16,895,217</u>	Ps. <u>11,010,994</u>	Ps. <u>27,906,211</u>

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Grupo Aval Acciones y Valores S.A. and Subsidiaries
Condensed Consolidated Statement of Cash Flows for the nine-month periods ended September 30, 2018
and 2017
(Figures in millions of Colombian pesos)

	September 30, 2018 (*)	September 30, 2017
Cash flows from operating activities:		
Net income before tax expense	Ps. 5,219,417	Ps. 4,172,731
Reconciliation of net income before taxes and net cash provided by operating activities:		
Depreciation and amortization	694,324	664,3445
Impairment losses of loans and receivables	2,808,693	2,805,951
Net interest income	(8,114,838)	(7,584,188)
Gains in assets designated at fair value	(177,212)	(147,490)
Gains on sales of non-current assets held for sale	(14,657)	(5,771)
(Losses) Gain on sales of property, plant and equipment	(28,464)	(25,394)
Foreign exchange gains	(107,630)	(193,839)
Income proceeds of investments in associates and joint Ventures	(142,361)	(135,344)
Other adjustment for reconciliation net income	(89,496)	(52,971)
Fair value adjustments on:		
Investment property and biological assets	(24,842)	(27,986)
Non-current assets held for sale	14	7,904
Derivative financial instruments	(70,234)	(60,154)
Changes in operating assets and liabilities:		
Decrease in financial assets held for trading	1,548,070	2,520,021
Increase in other accounts receivable	(60,649)	(295,376)
Decrease (increase) in non-current assets held for sale	10,799	4,528
(Increase) Decrease in other assets	(27,529)	(30,666)
(Decrease) in other liabilities, provisions and employee benefits	1,065,394	(487,317)
Decrease (Increase) in loans and receivables	11,259,462	5,168,055
(Decrease) increase in customer deposits	(3,532,999)	4,348,485
Increase in interbank borrowings and overnight funds	3,630,589	1,511,430
(Decrease) in borrowings from development entities	(1,246)	(1,736)
(Decrease) increase in borrowings from banks and others	(443,028)	(742,054)
Interest paid	(3,271,264)	(6,347,586)
Income tax payments	(1,174,293)	(1,292,939)
Equity tax payments	-	(100,919)
Net cash used in operating activities	Ps. 8,956,020	Ps. 3,722,507
Cash flows from investing activities:		
Acquisition of property plant and equipment	Ps. (394,427)	Ps. (398,645)
Purchases of held-to-maturity financial assets	(2,473,775)	(6,553,456)
Maturities of held-to-maturity financial assets	2,422,251	4,768,498
Additions of other intangible assets	(257,504)	(184,573)
Proceeds from sales of property and equipment	157,353	53,400
Dividends received from investments	158,607	137,254
Concession contracts	(2,502,535)	(364,541)
(Increase) decrease in investments	(3,298,851)	(44,843)
Decrease of other items related to investment activities	40,983	74,154
Net cash used in investing activities:	Ps. (6,147,898)	Ps. (2,512,752)
Cash Flows from financing activities:		
Dividends paid to shareholders	Ps. (861,291)	Ps. (980,771)
Dividends paid to non-controlling interest	(544,744)	(547,321)
Issuance of debt securities	939,682	3,795,641
Payment of outstanding debt securities	(1,006,980)	(3,597,072)
Other financing activities	-	(17,539)
Issue of shares in cash	988,118	-
Net cash used in financing activities	Ps. (485,215)	Ps. (1,347,062)
Effect of foreign currency changes on cash and cash equivalents	(262,927)	(234,322)
Increase (decrease) increase in cash and cash equivalents	2,059,980	(371,629)
Cash and cash equivalents at the beginning of the period	Ps. 22,336,838	Ps. 22,193,004
Cash and cash equivalents at the end of the period	Ps. 24,396,818	Ps. 22,821,375

See notes that are an integral part of the condensed consolidated financial statements.

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NOTE 1 – REPORTING ENTITY

Grupo Aval Acciones y Valores S.A. (hereinafter the “The Group” or “Grupo Aval”) was established under Colombian law in January 7, 1994, with its main offices and business address registered in Bogotá, D.C., Colombia. The corporate purpose of Grupo Aval is the purchase and sale of securities issued by financial and commercial entities. Grupo Aval is the majority shareholder of Banco de Bogotá S.A., Banco de Occidente S.A., Banco Popular S.A. and Banco Comercial AV Villas S.A., entities whose main purpose is to perform all transactions, operations and services inherent to the banking business, pursuant to applicable laws and regulations. Furthermore, through its direct and indirect investments in Corporación Financiera Colombiana S.A. (“Corficolombiana”) and in Sociedad Administradora de Fondos de Pensiones y Cesantías Porvenir S.A. (“Porvenir”), Grupo Aval engages in investment banking activities, invests in the non-financial sector and manages pensions and severance funds in Colombia.

On September 5, 2018, Corficolombiana the subscription and payment of the issuance of ordinary shares and shares with preferential dividend and without voting rights was made, the subscribed and paid capital of the Corporation increased to \$ 2,794,483,170 and the outstanding shares to 279,448,317 as follows: Common voting shares 263,545,395 and 15,902,922 Preferred non-voting shares.

The following table shows the changes in the participation of Grupo Aval as a parent company on Corficolombiana before and after the emission:

NIT	Entity	Before subscription	After subscription	Variation
8600029644	Banco de Bogotá S.A. Grupo Aval Acciones y	26.582%	22.63%	(3.95%)
8002161815	Valores S.A.	9.536%	8.12%	(1.42%)
8600077389	Banco Popular S.A.	5.426%	4.62%	(0.81%)
8903002794	Banco de Occidente S.A.	3.363%	2.86%	(0.50%)
Total		44,907%	38.23%	(6.67%)

* As a result of the above, a transaction with minority interests of Ps. 137,659 see the status of Consolidated Statement of Changes in Equity

Analysis of the right vote variation after the emission by Grupo Aval on Corficolombiana

Entity	right vote before subscription	Right vote after subscription	Variation
Banco de Bogotá	41.16%	34.91%	(6.25%)
Grupo Aval	10.15%	8.61%	(1.54%)
Banco Popular	6.16%	5.22%	(0.93%)
Banco de Occidente	4.84%	4.20%	(0.75%)
% Total	62.42%	52.94%	(9.47%)

NOTE 2 – BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These interim financial statements have been prepared in accordance with International accounting standards accepted in Colombia, issued and effective at December 31, 2015 and included as an appendix of Decree 2170 from 2017, issued by the Colombian Government, which includes the IAS 34 Interim Financial Reporting.

These interim financial statements do not include all of the information required for a complete set of IFRS financial statements and should be read in conjunction with the Group’s last annual consolidated financial statements as of and for the year ended 31 December 2017.

Grupo Aval Acciones y Valores S.A. and Subsidiaries
Notes to the Condensed Consolidated Financial Statements
(Figures in millions of Colombian pesos)

However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual financial statements.

Grupo Aval does not present seasonal or cyclical effects on its disclosed revenue.

Changes in significant accounting policies

Except for the changes described below, the accounting policies applied in these interim financial statements are the same as those applied by Grupo Aval in the financial statements for the year ended December 31, 2017.

Changes in accounting policies are also expected to be reflected in the financial statements for the year ended December 31, 2018.

Grupo Aval has initially adopted IFRS 15 Income from contracts with customers as described below (see section A); IFRS 9 Financial instruments (see section B); and changes in recognition of employee benefits under IAS 19 and the equity recognition between the difference between the portfolio provisions of the separate balance sheet and the consolidated balance sheet (see section C). These changes are reflected as of January 1, 2018.

A. IFRS 15 Income from contracts with customers.

IFRS 15 establishes a comprehensive framework to determine how much and when income is recognized, it replaced IAS 18 Revenue, IAS 11 Construction Contracts and other policies related to its interpretations.

The Group has adopted IFRS 15 prospectively, recognizing the effect of initial adoption of this standard as of January 1, 2018. Consequently, the information presented for 2017 has not been modified with the adoption of the aforementioned standards.

The following table summarizes the impact, net of taxes, of the adoption of IFRS 15 in the statement of financial position as of January 1, 2018.

	Impact of the adoption of IFRS 15 to January 1, 2018	
Customer loyalty programs	Ps.	35,172
Deferred tax associated to customer loyalty programs		(16,166)
Concession arrangements rights		1,058,739
Liabilities for concession		(469,433)
Deferred tax associated to concession arrangements rights		(178,564)
Net impact at January 1, 2018	Ps.	<u>429,748</u>

Impact in asset and liabilities of the adoption of IFRS 15	Balance at December 31, 2017		Adjustment IFRS 15		Impact of the adoption of IFRS 15 at January 1, 2018
Assets					
Concession arrangements rights	3,114,167	Ps.	1,058,739	Ps.	4,172,906
Deferred tax	138,464		(13,979)		124,485
Total assets	<u>236,641,700</u>	Ps.	<u>1,044,760</u>	Ps.	<u>237,686,460</u>
Liabilities					
Customer loyalty programs	6,928,081	Ps.	(35,172)	Ps.	6,892,909
Other Liabilities	6,235,466		469,433		6,704,899
Deferred tax	1,747,283		180,751		1,928,034
Total liabilities	<u>210,663,450</u>	Ps.	<u>615,012</u>	Ps.	<u>211,278,462</u>
Equity					

Grupo Aval Acciones y Valores S.A. and Subsidiaries
Notes to the Condensed Consolidated Financial Statements
(Figures in millions of Colombian pesos)

Impact in asset and liabilities of the adoption of IFRS 15	Balance at December 31, 2017		Adjustment IFRS 15		Impact of the adoption of IFRS 15 at January 1, 2018
Equity attributable to owners of the parent	16,232,421		205,546		16,437,967
Non-controlling interest	9,745,829		224,202		9,970,031
Total equity	25,978,250	Ps.	429,748	Ps.	26,407,998
Total liabilities and equity	236,641,700	Ps.	1,044,760	Ps.	237,686,460

Income from contracts with customers (Replaces: Income from commissions and collections and income from services and sale of goods).

The group recognizes income from contracts with customers based on a five-step model established in IFRS 15:

Step 1. Identify contracts with customers: A contract is defined as an agreement between two or more parties, which creates rights and obligations and establishes criteria that must be met for each contract. Contracts can be written, verbal or implicit through the customary business practices of a company.

Step 2. Identify the performance obligations in the contract: A performance obligation is a promise in a contract with a client for the transfer of a good or service to the client.

Step 3. Determine the transaction price: The transaction price is the payment amount that the group expects to be entitled to in exchange for the transfer of the goods or services promised to a client, without taking into account the amounts received in representation of third parties.

Step 4. Allocate the transaction price to the performance obligations in the contract: In a contract that has more than one performance obligation, the Group distributes the transaction price among the performance obligations in amounts that represent the rights the Group expects to be entitled to after meeting each performance obligation.

Step 5. Recognition of income when the entity fulfils a performance obligation.

The Group fulfils a performance obligation and recognizes income over time, if any of the following criteria is met:

- a) The Group's performance does not create an asset with an alternative use for the Group, and the Group has an enforceable right for payment associated to the performance completed to date.
- b) The group's performance creates or improves an asset that the client controls as it is created or improved.
- c) The client at the same time receives and consumes the benefits that result from the performance of the Group.

For performance obligations where none of the indicated conditions is met, income is recognized when the performance obligation is fulfilled.

When the Group fulfils a performance obligation through the delivery of the promised goods or services, it creates a contractual asset for the amount of the consideration associated with the Group's performance. When the amount of the consideration received by a client exceeds the amount recognized as income, a contractual liability arises.

Income is measured based on the consideration specified in the contract with the customer, and excludes the amounts received on behalf of third parties. The Group recognizes income when it transfers control over a good or service to a customer. Income is registered net of value added tax (VAT), reimbursements and discounts and after eliminating intragroup sales.

The Group evaluates its income plans based on specific criteria to determine whether it acts as principal or agent.

Income is recognized to the extent that the economic benefits are likely to be received by the Group and if it is possible to reliably measure revenues and costs, if any.

Below is a description of the policies that changed the product of the implementation of income from contracts with customers IFRS 15:

i. Operation and construction services (Concessions)

In concession arrangement rights, the Group determines that its performance obligations (construction, operation and maintenance) have been met over time and measures its progress towards completion to determine the time for income recognition using a method that represents the transfer of goods or services to the client. The Group takes into account the nature of the products or services provided and the terms of the contract, such as the right to cancellation, rights to demand or withhold payments, and the legal right to work in a process to determine the best method of entry or output to measure the progress towards with the fulfilment of a performance obligation.

The Group uses a single method to measure progress in each performance obligation within a contract. The method can be input (cost incurred, hours worked) or output (units produced, goals achieved).

The estimates of income, costs or degree of progress towards completion are reviewed if circumstances change. Any increase or decrease in estimated revenues or costs is reflected in the income statement in the period in which management learned of the circumstances that led to the review.

ii. Customer loyalty programs

The Group's financial institutions and hotels manage many customer loyalty programs in which customers accumulate points for their purchases, which entitles them to redeem said points under the policies and the current rewards plan on the date of redemption. Reward points are recognized as an identifiable component, separate from income for services rendered, at fair value. Revenues from loyalty programs are deferred and recognized in the income statement when the entity has fulfilled its obligations to provide the products under the terms of the program or when it is unlikely that the program rules will be redeemed. A contractual liability is recognized until the points are redeemed or expire.

The Group acts as a principal in a customer loyalty program if it has control of the goods or services of another party in advance, or if it transfers control of said goods or services to a customer. The Group acts as an agent if its performance obligation is to organize the other party to provide the goods or services.

B. IFRS 9 Financial Instruments

IFRS 9 sets out requirements for recognition and measurement of financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 Financial Instruments: Recognition and Measurement.

The following table summarizes the impact, net of tax, of our transition to IFRS 9 on the opening balance of reserves and retained earnings and OCI at January 1, 2018 (for a description of the transition method, see (iv) below).

	Detail	Impact of adopting IFRS 9 on opening balance
Recognition of expected credit losses under IFRS 9	ii.	(1,224,126)
Recognition of changes on classification under IFRS 9	i.	(15,381)
Related tax		381,399
Impact at 1 January 2018		Ps. <u>(858,108)</u>

The details of the significant new accounting policies and the nature and effect of the changes in accounting policies that resulted from the adoption of IFRS 9 were applied retrospectively, as detailed below.

Grupo Aval has taken an exemption not to restate comparative information for prior periods with respect to classification and measurement (including impairment) requirements. Therefore, Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 are recognized in retained earnings and reserves as at 1 January 2018. Accordingly, the information presented for 2017 does not generally reflect the requirements of IFRS 9 (2014 version) but rather those of IFRS 9 (version 2012 for measurement and classification) and IAS 39 (for impairment).

i. Classification and Measurement of Financial Assets and Liabilities

IFRS 9 (2014 version) includes a new classification and measurement approach for financial assets and is generally based on the business model in which a financial asset is managed and the characteristics of its contractual cash flow.

IFRS 9 (2014 version) includes three main classification categories for financial assets: measured at amortized cost (AC), at fair value through other comprehensive income (FVOCI), and at fair value through profit or loss (FVTPL)

The new standard complements the two existing categories in the previous IFRS 9 of AC and FVTPL that are currently in force in Colombia for the consolidated financial statements, adding the FVOCI category.

Financial assets are measured at amortized cost if they meet both of the following conditions and are not designated at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise to cash flows on specified dates that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

Financial assets are measured at FVOCI only if they meet both of the following conditions and are not designated at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and the sale of financial assets; and
- its contractual terms give rise to cash flows on specified dates that are solely payments of principal and interest on the principal amount outstanding.

Upon initial recognition of an equity investment that is not held for trading, Grupo Aval may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at AC or FVOCI as described above are measured at FVTPL. In addition, upon initial recognition, Grupo Aval may irrevocably designate a financial asset that otherwise would meet the requirements to be measured at amortized cost or at FVOCI at FVTPL, if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

All financial assets are classified into one of these categories upon initial recognition. See (vii) for the transition requirements relating to the classification of financial assets.

Under IFRS 9 (2014 version), derivatives embedded in contracts where the host is a financial asset in the scope of IFRS 9 are not separated. Instead, the financial instrument as a whole is assessed for classification, at FVTPL.

Business Model Assessment

Grupo Aval assesses the objectives of the various business models in which financial assets are held at a portfolio level because this best reflects how business is managed at each subsidiary, and how information is provided to management. The information assessed includes:

- the stated policies and objectives set out for each portfolio and the operation of those policies in practice, including whether management's strategy is focused on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realizing cash flows through the sale of assets;
- how the performance of the portfolio is evaluated and reported to both Grupo Aval's and its subsidiaries' management;
- the risks that affect the business model's performance (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, value and timing of sales in prior periods, the reasons for such sales and expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how Grupo Aval's stated objectives for managing financial assets are achieved and how cash flows are realized.

Financial assets that are held for trading and managed, whose performance is evaluated on a fair value basis will be measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

Assessment Whether Contractual Cash Flows Are Solely Payments of Principal and Interest (SPPI Test)

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset upon initial recognition. 'Interest' is defined as the consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

Grupo Aval will consider the contractual terms of the instrument by assessing whether the contractual cash flows are solely payments of principal and interest. This will include assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, Grupo Aval will consider:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit Grupo Aval's claim to cash flows from specified assets – e.g. non-recourse asset arrangements; and
- features that modify consideration for the time value of money – e.g. periodic review of interest rates.

Interest rates on certain corporate and retail loans originated by Grupo Aval are pegged to standard variable rates (SVRs) generally used in each country where the group operates and includes a discretionary spread. In Colombia, the SVRs are based on the DTF and IBR rates which are calculated weekly by the Central Bank based on information collected from the Colombian financial system, plus a discretionary spread, and in the case of loans in foreign currency the group uses libor interest rates plus a discretionary spread. In these cases, Grupo Aval will assess whether the discretionary feature is consistent with the SPPI criteria by considering a number of factors, including whether:

- The borrowers are able to prepay the loans without significant penalties. Colombian regulation does not allow for penalties charged on prepayments.
- the market competition ensures that interest rates are consistent between banks; and

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- any regulatory or customer protection framework is in place that requires banks to treat customers fairly.

A prepayment feature is consistent with the SPPI criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract.

In addition, a prepayment feature is treated as consistent with this criterion if a financial asset is acquired or originated at a premium or discount to its contractual par amount, and the prepayment amount substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable compensation for early termination), and the fair value of the prepayment feature is insignificant upon initial recognition.

The following accounting policies apply to the subsequent measurement of financial assets.

Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in profit or loss. See (iii) below for derivatives designated as hedging instruments.
Financial assets at AC	These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses (see (ii) below). Interest income, foreign exchange gains and losses and impairment losses are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.
Debt investments at FVOCI	These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognized in profit or loss. Other net gains and losses on valuation are recognized in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.
Equity investments at FVOCI	These assets are subsequently measured at fair value. Dividends are recognized as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in OCI and are never reclassified to profit or loss.

The effect of adopting IFRS 9 (2014 version) on the carrying amounts of financial assets at 1 January 2018 relates solely to the new classification and impairment requirements, as described further below.

The following table and the accompanying notes below explain the original measurement categories under IFRS 9 (2012 version) and the new measurement categories under IFRS 9 (2014 version) for each class of the Group's financial assets at 1 January 2018

	Original classification under IFRS 9 (2012 version)	New classification under IFRS 9 (2014 version)		Original carrying amount under IFRS 9 (2012 version)		New carrying amount under IFRS 9 (2014 version)
Financial assets						
Cash and cash equivalents	Amortized cost	Amortized cost	Ps.	22,336,838	Ps.	22,336,838
Debt securities	Amortized cost	Amortized cost		10,061,747		2,899,039
		At Fair Value (FVTPL)				23,642
		At Fair Value (FVOCI)				7,101,335
	At Fair Value (FVTPL)	Amortized cost		13,315,686		-
		At Fair Value (FVTPL)				2,635,150
		At Fair Value (FVOCI)				10,680,536
Equity securities	At Fair Value (FVTPL)	At Fair Value (FVTPL)		2,149,159		-
		At Fair Value (FVOCI)				2,149,159
	At Fair Value (FVOCI)	At Fair Value (FVTPL)		926,285		-
		At Fair Value (FVOCI)				926,285
Derivatives	At Fair Value (FVTPL)	At Fair Value (FVTPL)		383,653		383,653
Loans and leases receivables	Amortized cost	Amortized cost		166,372,776		166,372,172
		At Fair Value (FVTPL)				604
Other receivables	Amortized cost	Amortized cost		4,466,134		4,466,134
Assets under concession contracts	At Fair Value (FVTPL)	At Fair Value (FVTPL)		2,282,611		2,282,611
Total financial assets			Ps.	222,294,889	Ps.	222,257,158

ii. Impairment of financial assets

IFRS 9 (2014 version) replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' model "ECL". This will require considerable judgement over how changes in economic factors affect ECLs, which will be determined on a probability-weighted basis.

The new impairment model applies to the following financial instruments that are not measured at FVTPL:

- financial assets that are debt instruments;
- loans and lease receivables; and
- Loan commitments and financial guarantee contracts issued (previously, impairment was measured under IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*).

Under IFRS 9 (version 2014), no impairment loss is recognized on equity investments.

IFRS 9 (version 2014) requires a loss allowance on FVOCI financial instruments to be recognized at an amount equal to either 12-month ECLs or lifetime ECLs. Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument, whereas 12-month ECLs are the portion of ECLs that result from possible default events within the 12 months after the reporting date.

Grupo Aval will recognize a loss allowances at an amount equal to lifetime ECLs, except in the following cases, for which the amount recognized will be the 12-month ECLs:

- Debt investment securities that are determined to have low credit risk at the reporting date; and
- Other financial instruments (other than short term other receivables) for which credit risk has not increased significantly since initial recognition.

Loss allowances for loans and lease receivables will always be measured at an amount equal to lifetime ECLs.

IFRS 9 impairment requirements are complex and require management judgements, estimates and assumptions, particularly in the following areas:

- assessing whether the credit risk of an instrument has increased significantly since initial recognition; and
- incorporating forward-looking information into the measurement of ECLs.

Measurement of ECLs

ECLs are probability-weighted of credit losses and will be measured as follows:

- financial assets that are not credit-impaired at the reporting date: the present value of all cash shortfalls – i.e. the difference between the cash flows due in accordance with the contract and the cash flows that Grupo Aval expects to receive, considering a 12-month ECL for financial assets for which credit risk has not significantly increased since initial recognition, and life-time ECL for financial assets with significant increase in credit risk since initial recognition;
- financial assets that are credit-impaired at the reporting date: the difference between the gross carrying amount and the present value of estimated future cash flows;
- undrawn loan commitments: the present value of the difference between the contractual cash flows that are due to Grupo Aval if the commitment is drawn down and the cash flows that Grupo Aval expects to receive; and
- financial guarantee contracts: the expected payments to reimburse the holder less any amounts that Grupo Aval expects to recover.

Financial assets that are credit-impaired are defined by IFRS 9 in a similar way to financial assets that are impaired under IAS 39 (see note 2.6 g).

Definition of Default

Under IFRS 9, Grupo Aval considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to Grupo Aval in full, without recourse by Grupo Aval to actions such as realizing collateral (if any is held); or
- the borrower is more than 90 days past due on any material credit obligation to Grupo Aval. Overdrafts are considered past due once the customer has breached an advised limit or been advised of a limit that is smaller than the current amount outstanding.
- Clients in bankruptcy proceedings, such as Law 1116 for the case of the Colombian Government
- Fixed income financial instruments include the following concepts, among others:
 - External rating of the issuer or instrument in rating D.
 - Contractual payments are not made on the due date or within the stipulated period or grace period.
 - There is a very high probability of suspension of payments.
 - The issuer likely to go bankrupt or file for bankruptcy or similar action.
 - The financial asset no longer has an active market given its financial difficulties.

In assessing whether a borrower is in default, Grupo Aval will consider indicators that are:

- qualitative: e.g. breaches of covenants;
- quantitative: e.g. overdue status and non-payment of another obligation of the same issuer to Grupo Aval; and
- based on internally developed data and obtained from external sources.

Inputs used in the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

Significant Increase in Credit Risk

Under IFRS 9, when determining whether the credit risk (i.e. risk of default) of a financial instrument has increased significantly since initial recognition, Grupo Aval will consider reasonable and supportable information that is relevant and available without undue cost or effort, including both quantitative and qualitative information and analysis based on Grupo Aval's historical experience, expert credit assessment and forward-looking information.

Grupo Aval will primarily identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime probability of default (PD) at the reporting date; with
- the remaining lifetime PD at this point in time that was estimated upon initial recognition of the exposure.
- Qualitative aspects and the rebuttable presumption of the norm (30 days) are also considered.

Assessing whether credit risk has increased significantly since initial recognition of a financial instrument requires identifying the date of initial recognition of the instrument.

Credit Risk Grades

Grupo Aval will allocate each exposure to a credit risk grade based on a variety of data intended to be predictive of the probability of default and applying experienced credit judgement. Grupo Aval will use these grades with the purpose identifying significant increases in credit risk under IFRS 9 (version 2014). Credit risk grades are defined using qualitative and quantitative factors that are indicative of the risk of default. These factors may vary depending on the nature of the exposure and the type of borrower.

Each exposure will be allocated to a credit risk grade upon initial recognition based on available information about the borrower. Exposures will be subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk grade.

Generating the Term Structure of PD

Credit risk grades will be the primary input in the determination of the term structure of PD for exposures. Grupo Aval will collect performance and default information about its credit risk exposures analyzed by jurisdiction or region, by type of product and borrower and by credit risk grade. For some portfolios, information purchased from external credit reference agencies may also be used.

Grupo Aval will employ statistical models to analyze the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time. This analysis will include the identification and calibration of relationships between changes in default rates and changes in key macro-economic factors, as well as an in-depth analysis of the impact of certain other factors (e.g. charge-offs) on the risk of default. For most exposures, key macro-economic indicators are likely to include GDP growth, benchmark interest rates and unemployment.

For exposures to specific industries and/or regions, the analysis may extend to relevant commodity and/ or real estate prices.

Grupo Aval's approach to incorporating forward-looking information into this assessment is discussed below.

Grupo Aval has established a framework that incorporates both quantitative and qualitative information to determine whether the credit risk of a particular financial instrument has increased significantly since initial recognition. The framework is aligned with Grupo Aval's internal credit risk management process.

The criteria for determining whether credit risk has increased significantly will vary by portfolio and will include a backstop based on delinquency.

Grupo Aval will deem the credit risk of a particular exposure to have increased significantly since initial recognition if, based on Grupo Aval's quantitative modelling, the remaining lifetime PD is determined to have increased significantly since initial recognition. The remaining lifetime PD is adjusted for changes in maturity when determining any increase in credit risk.

In certain instances, using its expert credit judgement and, where possible relevant historical experience, Grupo Aval may determine that an exposure has undergone a significant increase in credit risk if particular qualitative factors indicate so and those indicators may not be fully captured by its quantitative analysis on a timely basis. As a backstop, and as required by IFRS 9, Grupo Aval will presumptively consider that a significant increase in credit risk occurs no later than when an asset is more than 30 days past due.

Grupo Aval will monitor the effectiveness of the criteria used in identifying significant increases in credit risk through regular reviews to confirm that:

- the criteria are useful in identifying significant increases in credit risk before an exposure is in default;
- the criteria do not align with the point in time when an asset becomes over 30 days past due;
- the average time between the identification of a significant increase in credit risk and default appears reasonable;
- exposures are not generally transferred directly from 12-month ECL measurement to credit-impaired; and
- there is no unwarranted volatility in loss allowance from transfers between 12-month ECL and lifetime ECL measurements.

Modified Financial Assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer.

Under IFRS 9, when the terms of a financial asset are modified, and the modification does not result in derecognition, the determination of whether the asset's credit risk has increased significantly reflects comparison of:

- the remaining lifetime PD at the reporting date based on the modified terms;
- the remaining lifetime PD estimated based on data on initial recognition and the original contractual terms.

Grupo Aval renegotiates loans to customers in financial difficulties (referred to as 'forbearance activities') to maximize collection opportunities and minimize the risk of default.

For financial assets modified as part of Grupo Aval's forbearance policy, the estimate of PD will reflect whether the modification has improved or restored Grupo Aval's ability to collect interest and principal and Grupo Aval's previous experience on similar forbearance actions. As part of this process, Grupo Aval will evaluate the borrower's payment performance against the modified contractual terms and consider various behavioral indicators.

Generally, forbearance is indicative of default and credit impairment and expectations of forbearance are relevant to assessing whether there is a significant increase in credit risk. As such, a restructured customer needs to demonstrate consistently good payment behavior over a period of time before the exposure is no longer considered to be in default/credit-impaired or the PD is considered to have decreased such that the loss allowance reverts to being measured at an amount equal to 12-month ECLs.

Inputs for the measurement of ECLs

The key inputs for the measurement of ECLs are usually the term structures of the following variables:

- probability of default (PD);
- loss given default (LGD); and
- exposure at default (EAD).

These parameters will be derived from internally developed statistical models and other historical data that leverage regulatory models. They will be adjusted to reflect forward-looking information as described below.

PD estimates are estimated at a certain date, which will be calculated based on statistical rating models and assessed using rating tools tailored to the various categories of counterparties and exposures. These statistical models will be based on internally compiled data comprising both quantitative and qualitative factors. Where it is available, market data may also be used to derive the PD for large corporate counterparties. If a counterparty or exposure migrates between ratings classes, this will lead to a change in the estimate of the associated PD. PDs will be estimated considering the contractual maturities of exposures and estimated prepayment rates.

LGD is the magnitude of the likely loss in the event of default. Grupo Aval will estimate LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models will consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. For loans secured by retail property, loan-to-value (LTV) ratios will be a key parameter in determining LGD. Estimates will be calibrated for different economic scenarios and, for real estate lending, to reflect possible changes in property prices. They will be calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

EAD represents the expected exposure in the event of default. Grupo Aval will derive the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract, including amortization and prepayments. The EAD of a financial asset will be the gross carrying amount at default. For lending commitments and financial guarantees, the EAD will consider the amount drawn, as well as potential future amounts that may be drawn or repaid under the contract, which will be estimated based on historical observations and forward-looking forecasts. For some financial assets, Grupo Aval will determine EAD by modelling the range of possible exposure outcomes at various points in time using scenario and statistical techniques.

As described above, and subject to using a maximum of a 12-month PD for financial assets for which credit risk has significantly increased, Grupo Aval will measure ECLs considering the risk of default over the maximum contractual period (including any borrower's extension options) over which there is exposure to credit risk, even if for risk management purposes, Grupo Aval considers a longer period. The maximum contractual period extends to the date at which Grupo Aval has the right to require repayment of an advance or terminate a loan commitment or guarantee.

For retail overdrafts and credit card facilities and certain corporate revolving facilities that include both a loan

and an undrawn commitment component, Grupo Aval will measure ECLs over a period longer than the maximum contractual period if Grupo Aval's contractual ability to demand repayment and cancel the undrawn commitment does not limit Grupo Aval's exposure to credit losses to the contractual notice period. These facilities do not have a fixed term or repayment structure and are managed on a collective basis. Grupo Aval can cancel them with immediate effect, but the contractual right is not enforced in the normal day-to-day management, rather when Grupo Aval becomes aware of an increase in credit risk of a particular facility. This longer period will be estimated taking into account the credit risk management actions that Grupo Aval expects to take and that serve to mitigate ECLs. These include a reduction in limits and cancellation of the facility.

Whenever modelling of a parameter is carried out on a collective basis, the financial instruments will be grouped on the basis of shared risk characteristics that include:

- instrument type;
- credit risk ratings;
- collateral type;
- date of initial recognition;
- remaining term to maturity;
- industry; and
- geographic location of the borrower.

The groupings will be subject to regular review to ensure that exposures within a particular group remain appropriately homogeneous.

Forward-looking Information

Under IFRS 9 (2014 version), Grupo Aval incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since initial recognition and its measurement of ECLs. Grupo Aval will formulate a 'base case' view of the future direction of relevant economic variables and a representative range of other possible forecast scenarios based on recommendations from the Group's Market Risk Committee, forecasts provided by economic experts and considering a variety of external actual and forecast information. This process will involve developing two or more additional economic scenarios and considering the relative probabilities of each outcome.

External information may include economic data and forecasts published by governmental bodies and monetary authorities in the countries where the Group operates, supranational organizations such as the Organization for Economic Co-operation and Development (OCDE) and the International Monetary Fund and selected private sector and academic forecasters.

The base case will represent a most-likely outcome and be aligned with information used by Grupo Aval for other purposes, such as strategic planning and budgeting. The other scenarios will represent more optimistic and more pessimistic outcomes. Grupo Aval intends to calibrate these scenarios with the stress-testing tools in place in each of its subsidiaries.

Impact of the new impairment model

For assets in the scope of the IFRS 9 impairment model, impairment losses are generally expected to increase and become more volatile. The Group has determined that the application of IFRS 9's impairment requirements at 1 January 2018 results in an additional impairment allowance as follows:

Loss allowance at 31 December 2017 under IAS 39 9	Ps.	5,940,413
Additional impairment recognized at 1 January 2018 on:		
Loans and receivables:		1,165,343
Other accounts receivable		26,231
Debt securities and other liquid financial assets		32,552
Loss allowance at 1 January 2018 under IFRS 9	Ps.	7,164,539

iii. Hedge Accounting

When initially applying IFRS 9, Grupo Aval may choose as its accounting policy to continue to apply the hedge accounting requirements of IAS 39 instead of the requirements in Chapter 6 of IFRS 9. Grupo Aval has elected to continue to apply IAS 39 until macro-hedging project has finalized.

iv. Transition

Changes in accounting policies resulting from the adoption of IFRS 9 are generally applied retrospectively, except as described below.

- Grupo Aval will take advantage of the exemption allowing it not to restate comparative information for prior periods with respect to classification and measurement changes (including impairment).
- Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 will generally be recognized in retained earnings and reserves as at January 1, 2018. The following assessments have to be made on the basis of the facts and circumstances that exist at the date of initial application:
 - The determination of the business model within which a financial asset is held.
 - The designation and revocation of previous designations of certain financial assets and financial liabilities as measured at FVTPL.
 - The designation of certain investments in equity instruments not held for trading as at FVOCI.
 - If a debt investment security has low credit risk at January 1, 2018, then Grupo Aval will determine that the credit risk on the asset has not increased significantly since initial recognition.

C. Change in accounting policies.

Taking into account the current regulatory context, Grupo Aval has determined to make changes to the accounting policies prospectively in the preparation of the consolidated financial statements which are presented below:

- a) Equity reclassification of the allowance for loan losses between OCI accounts and retained earnings, in accordance with IFRS9.
- b) Recalculation of employee benefits taking into account the provisions of IAS 19.
- c) Taxes related to the previous literals.

The following table summarizes the impact, net of taxes, of changes in accounting policies.

	Impact of changes in accounting policies at January 1, 2018
Employee benefits	(55,576)
Other adjustment	(4,318)
Deferred tax	26,337
Impact at January 1, 2018	(33,557)

NOTE 3 – USE OF JUDGEMENTS AND ESTIMATES

In preparing these interim financial statements, management has made judgements and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation were the same as those described in the last annual financial statements ended on December 31, 2017.

Measurement of fair values

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The output of a model is always an estimate or approximation of a value that cannot be determined with certainty, and the valuation techniques used may not fully reflect all the factors relevant to the positions of Grupo Aval. Therefore, the appraisals are adjusted, if necessary, to allow for additional factors, including country risk, liquidity risks and counterparty risks.

The fair value hierarchy has the following levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for assets or liabilities identical to those which the entity can access as of the date of measurement.
- Level 2 inputs are inputs different than quoted prices included in Level 1 that are observable for the asset or liability, whether directly or indirectly in non-active markets.
- Level 3 inputs are unobservable inputs for the asset or liability.

The level in the fair value hierarchy within which fair value measurement is classified in whole is determined based on the input of the lowest level that is most significant for measuring its total fair value. For such purpose, the relevance of an input is assessed in connection with to measurement of the total fair value. Financial instruments that are listed in markets that are not deemed active, but which are valued based in accordance with quoted market prices, quotes from price vendors or alternative price sources supported by observable inputs, are classified in Level 2.

If a fair value measurement uses observable inputs that require significant adjustments based on unobservable inputs, this measurement is classified as Level 3. The assessment of the importance of a particular input to the measurement of fair value in whole requires judgment, taking into account specific factors of the asset or liability.

Determining what is deemed as 'observable' requires a significant judgment by Grupo Aval. Grupo Aval considers as observable data the market data which is already available, distributed or updated by the price suppliers, and it is reliable and verifiable, with no property rights, and provided by independent sources which are actively involved in the reference market.

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NOTE 4 – FINANCIAL INSTRUMENTS – FAIR VALUES AND RISK MANAGEMENT

a) Carrying value and fair value

The following table presents an analysis, within the hierarchy of fair value, of Grupo Aval's assets and liabilities (by class), measured at fair value as of September 30, 2018 and December 31, 2017 on a recurring basis. For financial instruments that are not measured at fair value if the carrying amount is a reasonable approximation of fair value, fair value information is not included:

	Carrying Value	Fair Value				Total
		Level 1	Level 2	Level 3		
September 30, 2018						
Financial Assets						
Cash and cash equivalents	Ps. 24,396,818					24,396,818
Financial instruments at fair value through profit or loss						
Investments in debt securities through profit or loss	Ps. 2,467,349	Ps. 878,473	Ps. 1,574,004	Ps. 14,872	Ps. 2,467,349	
Securities issued or secured by Colombian Government	1,119,189	839,998	279,191	-	1,119,189	
Securities issued or secured by other entities of the Colombian Government	131,287	25,712	105,575	-	131,287	
Securities issued or secured by Foreign Governments	102,366	11,744	90,622	-	102,366	
Securities issued or secured by Central Banks	12,568	-	12,568	-	12,568	
Securities issued or secured by other financial entities	1,034,047	1,019	1,033,028	-	1,034,047	
Securities issued or secured by Non-financial sector entities	29,869	-	29,869	-	29,869	
Other	38,023	-	23,151	14,872	38,023	
Investments in debt securities through OCI (1)	Ps. 19,870,301	Ps. 11,153,041	Ps. 8,717,260	Ps. -	Ps. 19,870,301	
Securities issued or secured by Colombian Government	12,493,001	10,555,754	1,937,247	-	12,493,001	
Securities issued or secured by other entities of the Colombian Government	522,854	226,920	295,934	-	522,854	
Securities issued or secured by Foreign Governments	2,315,073	82,372	2,232,701	-	2,315,073	
Securities issued or secured by Central Banks	1,234,445	-	1,234,445	-	1,234,445	
Securities issued or secured by other financial entities	2,880,941	287,995	2,592,946	-	2,880,941	
Securities issued or secured by Non-financial sector entities	208,496	-	208,496	-	208,496	
Other	215,491	-	215,491	-	215,491	
Equity securities at fair value through profit or loss	2,318,184	7,393	2,285,639	25,152	2,318,184	
Investments in equity securities through OCI	1,212,884	1,047,476	53,695	111,713	1,212,884	
Held for trading Derivatives	605,629	-	603,999	1,630	605,629	
Currency Forward	492,093	-	490,463	1,630	492,093	
Securities Forward	245	-	245	-	245	
Currency Swap	44,064	-	44,064	-	44,064	
Interest Rate Swap	42,658	-	42,658	-	42,658	
Currency Options	26,569	-	26,569	-	26,569	
Hedging Derivatives	85,571	-	85,571	-	85,571	
Currency Forward	85,571	-	85,571	-	85,571	
Financial assets in concession arrangement rights	2,459,823	-	-	2,459,823	2,459,823	

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	Carrying Value	Fair Value			
		Level 1	Level 2	Level 3	Total
Total financial assets at fair value on recurring basis	Ps. 29,019,741	Ps. 13,086,383	Ps. 13,320,168	Ps. 2,613,190	Ps. 29,019,741
Financial assets at amortized cost					
Investments in debt securities	2,999,359	20,816	2,992,265	-	3,013,081
Securities issued or secured by other entities of the Colombian Government	2,966,487	-	2,980,081	-	2,980,081
Securities issued or secured by Foreign Governments	20,820	20,816	-	-	20,816
Securities issued or secured by other financial entities	12,052	-	12,184	-	12,184
Loan portfolio, net (see detail literal f)	158,265,122				
Commercial	91,773,406				166,018,567
Consumer	49,159,093				
Mortgage	16,995,186				
Microcredit	337,437				
Other accounts receivables, net	5,184,901				
Total financial assets at amortized cost	Ps. 166,449,382				
Financial Liabilities					
Financial liabilities at fair value					
Trading Derivatives	488,892	4	485,924	2,964	488,892
Currency Forward	323,879	-	320,915	2,964	323,879
Securities Forward	1,164	-	1,164	-	1,164
Interest Rate Swap	4	4	-	-	4
Securities Futures	31,710	-	31,710	-	31,710
Currency Swap	84,232	-	84,232	-	84,232
Currency Options	47,903	-	47,903	-	47,903
Hedging Derivatives	63,650	-	63,650	-	63,650
Currency Forward	63,650	-	63,650	-	63,650
Total financial liabilities at fair value on recurring basis	Ps. 552,542	Ps. 4	Ps. 549,574	Ps. 2,964	Ps. 552,542
Financial liabilities at amortized cost					
Customer Deposits	153,188,534				153,406,935
Checking accounts	33,401,414				33,401,414
Time deposits	66,265,040				66,483,757
Savings accounts	52,925,215				52,924,900
Others	596,865				596,864
Financial obligations	48,332,506				48,058,567
Interbank borrowings and overnight funds	8,669,856				7,860,203
Borrowings from banks and others	17,094,307				17,309,862
Bonds issued (see detail "e")	19,128,190				19,321,691
Borrowings from development entities	3,440,153				3,566,811
Total Financial liabilities at amortized cost	Ps. 201,521,040				201,465,502

(1) The Group adopted IFRS 15 and IFRS 9 as of January 1, 2018. (See Note 2).

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	Carrying Value	Fair Value				Total
		Level 1	Level 2	Level 3		
December 31, 2017 (1)						
Financial Assets						
Cash and cash equivalents	Ps. 22,336,838					22,336,838
Financial assets at fair value						
Investments in debt securities	Ps. 13,315,686	Ps. 5,690,139	Ps. 7,605,945	Ps. 19,602	Ps. 13,315,686	
Securities issued or secured by Colombian Government	6,854,248	5,423,827	1,430,421	-	6,854,248	
Securities issued or secured by other entities of the Colombian Government	507,199	-	507,199	-	507,199	
Securities issued or secured by Foreign Governments	1,360,047	29,604	1,330,443	-	1,360,047	
Securities issued or secured by Central Banks	1,041,875	-	1,041,875	-	1,041,875	
Securities issued or secured by other financial entities	3,387,307	236,708	3,150,599	-	3,387,307	
Securities issued or secured by Non-financial sector entities	46,473	-	46,473	-	46,473	
Other	118,537	-	98,935	19,602	118,537	
Trading equity securities	2,149,159	28,659	2,095,160	25,340	2,149,159	
Investments in equity securities available-for-sale	926,285	768,367	50,063	107,855	926,285	
Trading Derivatives	328,392	-	326,814	1,578	328,392	
Currency Forward	223,955	-	222,377	1,578	223,955	
Securities Forward	731	-	731	-	731	
Interest Rate Swap	52,970	-	52,970	-	52,970	
Currency Swap	33,104	-	33,104	-	33,104	
Currency Options	17,632	-	17,632	-	17,632	
Interest Rate Options	-	-	-	-	-	
Hedging Derivatives	55,261	-	55,261	-	55,261	
Currency Forward	55,261	-	55,261	-	55,261	
Financial assets in concession arrangements rights	2,282,611	-	-	2,282,611	2,282,611	
Total financial assets at fair value on recurring basis	Ps. 19,057,394	Ps. 6,487,165	Ps. 10,133,243	Ps. 2,436,986	Ps. 19,057,394	
Financial assets at amortized cost						
Investments in debt securities	10,061,747	3,596,045	6,457,860	-	10,053,905	
Securities issued or secured by Colombian Government	3,885,066	3,349,546	512,770	-	3,862,316	
Securities issued or secured by other entities of the Colombian Government	3,072,021	-	3,102,996	-	3,102,996	
Securities issued or secured by Foreign Governments	862,109	26,852	837,281	-	864,133	
Securities issued or secured by Central Banks	349,432	-	349,094	-	349,094	
Securities issued or secured by other financial entities	1,470,494	219,647	1,254,483	-	1,474,130	
Securities issued or secured by Non-financial sector entities	318,908	-	295,866	-	295,866	
Other	103,717	-	105,370	-	105,370	
Loan portfolio, net (see detail literal f)	160,754,295				166,303,676	
Commercial	96,500,412					
Consumer	47,921,019					
Mortgage	15,997,343					
Microcredit	335,521					

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	Carrying Value	Fair Value			Total
		Level 1	Level 2	Level 3	
Other accounts receivables, net	4,239,272				
Total financial assets at amortized cost	Ps. 175,055,314				
Financial Liabilities					
Financial liabilities at fair value					
Trading Derivatives	298,665	-	296,853	1,812	298,665
Currency Forward	144,572	-	142,760	1,812	144,572
Securities Forward	1,107	-	1,107	-	1,107
Interest Rate Swap	40,693	-	40,693	-	40,693
Currency Swap	79,263	-	79,263	-	79,263
Currency Options	33,030	-	33,030	-	33,030
Hedging Derivatives	13,464	-	13,464	-	13,464
Currency Forward	13,464	-	13,464	-	13,464
Total financial liabilities at fair value on recurring basis	Ps. 312,129	Ps. -	Ps. 310,317	Ps. 1,812	Ps. 312,129
Financial liabilities at amortized cost					
Customer Deposits	154,885,224				154,805,726
Checking accounts	36,017,602				35,991,218
Time deposits	62,616,163				62,627,204
Savings accounts	55,778,677				55,714,522
Others	472,782				472,782
Financial obligations	45,276,036				45,413,210
Interbank borrowings and overnight funds	4,970,430				4,970,430
Borrowings from banks and others	18,205,320				18,147,634
Bonds issued (see detail "e")	19,102,196				19,808,232
Borrowings from development entities	2,998,090				2,486,914
Total Financial liabilities at amortized cost	Ps. 200,161,260				Ps. 200,218,936

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b) Fair Value determination

The following table provides information about valuation techniques and significant inputs when measuring at fair value on recurring basis assets and liabilities, with fair value hierarchy level 2 and level 3.

ASSETS	Valuation technique for fair value hierarchy level 2 and level 3	Significant inputs
Investments in debt securities at fair value		
<u>In Colombian Pesos</u>		
Securities issued or secured by the Colombian Government	Income approach	Estimated Prices
Securities issued or secured by Colombian government entities	Income approach	Estimated Prices
Securities issued or secured by other financial entities	Income approach	Estimated Prices Yield and Margin
Securities issued or secured by non-financial sector entities	Income approach	Estimated Prices
Other	Income approach	Estimated Prices Yield and Margin Projected cash flows of mortgage securitizations (1)
<u>In Foreign Currency</u>		
Securities issued or secured by the Colombian Government	Market Price	Quoted Prices Average Prices
Securities issued or secured by Colombian government entities	Income approach	Estimated Prices
Securities issued or secured by foreign governments	- Internal Model - Market Price	- Discounted cash flows using yields from similar securities outstanding - Market Price or price calculated based on benchmarks set by price providers methodologies - Bloomberg Generic / Bloomberg Valuation
Securities issued or secured by Central Banks	- Internal Model - Market Price	- Discounted cash flows using yields from similar securities outstanding - Market Price or price calculated based on benchmarks set by price providers methodologies
Securities issued or secured by other financial entities	- Income approach Internal Model - Market Price	- Estimated Prices - Quoted Price or price calculated based on benchmarks set by price providers methodologies - Bloomberg Generic / Bloomberg Valuation
Securities issued or secured by non-financial sector entities	- Market Price	- Average Price - Quoted Price - Bloomberg Generic
Other	- Income approach Internal Model - Market Price	- Estimated Prices - Theoretical Price Mutual Funds which by the end of the month capitalize or pay interests - Quoted Price
Investments in equity securities (2)	Discounted cash flow	- Growth in values after 5 years - Net Income - Growth in residual values after 5 years Discount interest rates
	Comparable Multiples	- EBITDA Value - EBITDA Number of times - Net income value - Net income number of times

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	Valuation technique for fair value hierarchy level 2 and level 3	Significant inputs
	Adjusted Net Asset Value	Adjusted Net Asset Value
Trading Derivatives		
Foreign Currency Forward	Income approach	<ul style="list-style-type: none"> - Underlying asset price - Currency curve by underlying asset - Forward Exchange rates curve of the operation's currency - Implicit curves of Exchange rates forwards - Swap curves by underlying asset - Implicit volatilities matrixes and curves
Debt securities Forward		
Interest rate Swap		
Cross Currency Swap		
Swap (others)		
Currency Options		
Hedging Derivatives		
Currency Forward	Discounted cash flow	Curves by currency
Other financial assets		
Assets under concession contracts	Income approach	<ul style="list-style-type: none"> - Free-cash flow from concession contracts - Concession contract's maturity period - Perpetuity value of the year "n" free-cash flow - Present value of the discounted residual value at WACC. - Financial income: annual adjustment of the financial asset's value. <p>The detail of valuation process for financial assets in concession arrangements are outlined in (3)</p>
LIABILITIES		
Derivatives held for trading		
Foreign Currency Forward	Income approach	<ul style="list-style-type: none"> - Underlying asset price - Currency curve by underlying asset - Forward Exchange rates curve of the operation's currency - Implicit curves of exchange rates forwards - Swap curves by underlying asset - Implicit volatilities matrixes and curves
Debt securities Forward		
Interest rate Swap		
Currency Swap		
Swap (others)		
Currency Options		
Hedging Derivatives		
Foreign Currency Forward	Income approach	<ul style="list-style-type: none"> - Underlying asset price - Currency curve by underlying asset - Forward Exchange rates curve of the operation's currency - Implicit curves of Exchange rates forwards - Swap curves by underlying asset - Implicit volatilities matrixes and curves
Interest rate Forward		
Interest rate Swap		

The following details sensitivity analysis of the valuation when measuring Level 3 assets at recurring fair value, on base of the valuation at June 30, 2018:

(1) Mortgage-Backed Securities

The methodology through which the sensitivity analysis of TIPS securities is carried out consists of calculating the fair value of the securities under the modification of the two main variables that affect their fair value: Prepayment and Default. For this, two scenarios proposed by the Titularizadora were used, which consist a prepayment of 10% and 1 time delinquency curve and a prepayment of 20% and 1.5 time delinquency curve.

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	Favorable scenario (ii)		Unfavorable scenario (iii)
Ps.	80	Ps.	(95)

(2) Valuation of equity instruments Level 3

Investments with fair value hierarchy level 3 have significant unobservable inputs. Level 3 instruments mainly includes equity instruments, which are not quoted on any stock exchange. Like observable prices are not available for these securities, Grupo Aval has used valuation techniques as discounted cash flows to obtain fair value.

The following table includes a sensitivity analysis of changes on assumptions, considering changes in the fair value of these investments are recognize in equity as they correspond to investments classified as equity instruments at FVOCI:

Methods and Variables	Variation	Price per share recognize	Favorable impact	Unfavorable impact
Comparable Multiples / Recent Transaction Price				
EBITDA Number of times	+/-1 x	200,893.53	227,589	174,467
		627,219.27	712,430	542,278
Adjusted Net Asset Value				
Most relevant variable in assets	+/-10%	0.97	1.07	0.87
Adjusted discounted cash flow				
Growth in residual values	+/-1% of the gradient	17,145.02	21,074	13,216
	+/-1%	8.69	8.94	8.44
Growth in residual values after 5 years	+/- 30 bp	12.22	12.58	12.22
	+/-1%	45.75	47.65	43.84
		12.22	12.94	11.86
		45.75	49.56	42.57
Income	+/-1%	13,393.65	13,726.77	13,072.02
		17,145.02	17,145.02	16,787.84
		54,649.77	56,435.71	52,863.83
	+/- 1% anual	8.69	9.64	7.74
		8.69	8.94	8.44
		12.22	12.94	11.86
Discount interest rates	+/- 50 pb	45.75	47.02	44.48
		13,393.65	14,232.19	12,601.06
		17,145.02	19,288.15	15,001.90
		54,649.77	57,507.27	51,792.26

(3) Valuation of financial assets under concession arrangement rights

Promigas and subsidiaries, designated at fair value the financial assets under concession contracts, the method of discounted cash flows was used to determine the fair value.

The assumptions in the calculation of the financial asset were:

- Financial assets are calculated taking into account the expiration date of each concession contract.
- The calculation was carried out in proportion to the expiration of each of the concession contracts in force.
- Only the operational cash flows of these assets under concession were taken into account.

The components of the calculations are as follows:

- Free cash flow generated solely by assets under concession.
- Expiration period of the concession.

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- Amount in-perpetuity of the Free Cash Flow (FCF) of the year, estimated factoring a growth in the residual amount between 3% and 1% each year.
- Current amount of the residual amount Weighted Average Cost of Capital (WACC), estimated taking into account an interest rate between 9.04 % and 8.40% each year.
- Financial Income: Annual adjustment of the amount of the financial asset to WACC (*).

(*) Nominal WACC calculated under the Capital Asset Pricing Model (CAPM) methodology for each, updated annually. The following variables were used for determining the WACC:

- Beta Unlevered USA (Oil/Gas Distribution): Damodaran. [Betaunlevered 0.71, en 2017]
- Risk Free Rate, Source: Geometric Average 10 years of American bonds "T-Bonds".
- Marker Return, Source: Geometric Average 10 years Damodaran "Stocks" USA.
- Market Premium: Market Return – Risk Free Rate
- Country Risk Premium: Average last 5 years EMBI (Difference between 10-year Colombian sovereign bonds and 10 year "T-Bonds"). Damodaran
- Emerging Market: Equity Premium Emerging countries (Lambda - Damodaran)

Sensitivity analysis

The following table includes a sensitivity analysis of the assumptions used by Promigas and its subsidiaries in the calculation of fair value of unconditional transfer rights of gas pipelines to Government entities at the expiration date of the contracts. The value of the financial asset at June 30, 2018 is Ps. 2,409,656.

Variable		+100 bps		-100 bps
WACC	Ps.	(638,349)	Ps.	998,260
Growth rate		559,501		(388,055)

c) Transfers between level 1 and level 2 of the fair value hierarchy

The following table summarizes the transfer between fair value levels 1 and 2 during quarters ended on September, 31 2018 and December 31, 2017. In general, transfers between Level 1 and Level 2 in the investment portfolios are due, fundamentally, to changes in the liquidity levels of the securities in the markets:

	September 30, 2018		December 31, 2017	
	Level 2 to 1	Level 1 to 2	Level 2 to 1	Level 1 to 2
ASSETS				
Debt securities at fair value				
Securities issued or secured by Colombian Government	Ps. 19,858	Ps. 13,611	Ps. -	Ps. 263
Securities issued or secured by other entities of the Colombian Government	222,614	-	-	314
Securities issued or secured by other financial entities	40,842	188,218	-	49,864
	Ps. 283,314	Ps. 201,829	Ps. -	Ps. 50,441

The following table presents a reconciliation of the balances at the beginning of the period with the closing balances of the fair value measurements classified in Level 3:

	Financial assets in debt securities	Equity instruments	Financial assets under concession arrangements
December 31, 2017	Ps. 19,602	Ps. 133,195	Ps. 2,282,611
Valuation adjustment through profit or loss	(4,336)	(190)	127,045
Valuation adjustments through OCI	-	(4,655)	-
Additions	-	18,646	-
Redemptions, sales/disposals	(394)	(4,498)	-

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	Financial assets in debt securities	Equity instruments	Financial assets under concession arrangements
Transfers to level 2	-	(5,633)	-
September 30, 2018	Ps. 14,872	Ps. 136,865	Ps. 2,409,656

d) Items Measurements at Fair Value on a Non-Recurring Basis

The following is the detail at September 30, 2018 and December 31, 2017 of the assets that were measured at fair value as a result of the impairment assessment in the application of IFRS standards applicable to each account but that do not need to be measured at fair value, on a recurring basis:

September 30, 2018

	Level 1	Level 2	Level 3	Total
Impaired collateralized loans	Ps. -	Ps. -	Ps. 1,016,829	Ps. 1,016,829
Non – current assets held for sale	-	-	102,257	102,257
	Ps. -	Ps. -	Ps. 1,119,086	Ps. 1,119,086

December 31, 2017

	Level 1	Level 2	Level 3	Total
Impaired collateralized loans	Ps. -	Ps. -	Ps. 701,948	Ps. 701,948
Non – current assets held for sale	-	-	101,382	101,382
	Ps. -	Ps. -	Ps. 803,330	Ps. 803,330

e) Financial obligations from issued bonds

The different entities from Grupo Aval are authorized by the Superintendency of Finance and by the regulatory entities abroad where Grupo Aval operates, for issuing or placing either bonds or general guarantee bonds. The bonds issued by Grupo Aval and its banking subordinates are non-guaranteed.

The detail of liabilities as of September 30, 2018 and December 31, 2017 by issue date and maturity date was as follows:

Peso denominated

Issuer	Issue Date	September 30, 2018	December 31, 2017	Maturity Date	Interest Rate
Banco de Bogotá S.A.	23/02/2010	Ps. 132,180	Ps. 132,989	23/02/2020	CPI + 5.45% and UVR + 5.45%
Banco de Occidente S.A.	Between 30/03/2009 and 14/12/2017	3,144,398	3,271,929	Between 09/02/2019 and 14/12/2032	Between CPI + 2.90% and 5.75%; Fixed between 6.18% and 7.85%
Corporación Financiera Colombiana S.A.	Between 20/05/2009 and 02/03/2018	2,850,990	2,361,702	Between 11/03/2019 and 02/03/2043	CPI + 2.55% to 7.1%, Fixed 7.1%
Banco Popular S.A.	Between 26/02/2013 and 08/05/2018	1,721,760	1,571,308	Between 23/10/2018 and 12/10/2026	CPI+ 2.72% to 4.13; DTF +1.49; Fixed between 6.17% and 8.10%
Grupo Aval Acciones y Valores S.A.	03/12/2009 and 28/06/2017	1,108,427	1,109,240	Between 03/12/2019 and 28/06/2042	CPI + 2.69% to 5.20%
Peso denominated Total		Ps. 8,957,755	Ps. 8,447,168		

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Foreign Currency

Issuer	Issue Date	September 30, 2018		December 31, 2017		Maturity Date	Interest Rate
Banco de Bogotá S.A.	Between 19/02/2013 and 03/08/2017	Ps.	6,451,865	Ps.	6,459,452	Between 19/02/2023 and 03/08/2027	Between 4.38% and 6.25%
BAC Credomatic	Between 11/02/2013 and 29/05/2017		598,985		635,536	Between 30/05/2019 and 25/05/2022	Between 5.20% and 5.80%
El Salvador	Between 28/10/2016 and 24/08/2018		22,415		400,244	Between 03/10/2018 and 26/08/2019	Between 4.25% and 8.00%
Guatemala	Between 12/05/2017 and 03/07/2018		144,227		159,674	Between 12/05/2020 and 16/03/2021	Between 0.50% and 4.75%
Honduras							
Total BAC Credomatic		Ps.	765,627	Ps.	1,195,454		
Total Banco de Bogotá S.A.		Ps.	7,217,492	Ps.	7,654,906		
Grupo Aval Limited	19/09/2012	Ps.	2,952,943	Ps.	3,000,122	26/09/2022	4.75%
Foreign Currency Total		Ps.	10,170,435	Ps.	10,655,028		
Total of Bonds		Ps.	19,128,190	Ps.	19,102,196		

Future maturities of bonds as of September 30, 2018 are as follows:

Year	Value
2018	Ps. 116,345
2019	1,345,418
2020	1,971,384
2021	589,099
2022	3,645,468
After 2022	11,460,476
Total	Ps. 19,128,190

f) Credit risk concentration

The following is the balance of financial assets by loan portfolio and their provision for impairment as of September 30, 2018 and December 31, 2017:

Portfolio segment	September 30, 2018			December 31, 2017		
	Gross balance	Allowance for impairment	Net balance of credit portfolio	Gross balance	Allowance for impairment	Net balance of credit portfolio
Commercial	Ps. 95,608,670	Ps. 3,835,264	Ps. 91,773,406	Ps. 99,428,894	Ps. 2,928,482	Ps. 96,500,412
Consumer	52,504,861	3,345,768	49,159,093	50,382,895	2,461,876	47,921,019
Mortgage	17,243,953	248,767	16,995,186	16,151,299	153,956	15,997,343
Microcredit	419,544	82,107	337,437	409,688	74,167	335,521
Total	Ps. 165,777,028	Ps. 7,511,906	Ps. 158,265,122	Ps. 166,372,776	Ps. 5,618,481	Ps. 160,754,295

The loan portfolio at amortized cost on the consolidated statement of financial position is classified as commercial, consumer, mortgages, and microcredit, taking into account that this is the classification adopted by the Superintendency of Finance of Colombia in the new Single Catalog of Financial Information "CUIF". However, taking into account the importance of the financial leasing portfolio at the Grupo Aval level, the separation of these credits has been made in all the tables of this note for disclosure purposes, in accordance with the following reclassification detail:

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Portfolio segment	Balance in Statement of financial position	Leasing presentation adjustment	Balance according to disclosure
Commercial	Ps. 95,608,670	Ps. (9,785,648)	Ps. 85,823,022
Consumer	52,504,861	(238,154)	52,266,707
Mortgage	17,243,953	(1,226,957)	16,016,996
Microcredit	419,544	-	419,544
Financial Leasing	-	11,250,759	11,250,759
Total portfolio	Ps. 165,777,028	Ps. -	Ps. 165,777,028

December 31, 2017

Portfolio segment	Balance in Statement of of financial position	Leasing presentation adjustment	Balance according to disclosure
Commercial	Ps. 99,428,894	Ps. (9,892,400)	Ps. 89,536,494
Consumer	50,382,895	(226,764)	50,156,131
Mortgage	16,151,299	(1,047,766)	15,103,533
Microcredit	409,688	-	409,688
Financial Leasing	-	11,166,930	11,166,930
Total portfolio	Ps. 166,372,776	Ps. -	Ps. 166,372,776

(1) Loan portfolio by economic sector

Below is the loan portfolio distribution of Grupo Aval by economic activity as of September 30, 2018 and December 31, 2017:

Sector	September 30, 2018		December 31, 2017	
	Total	%	Total	%
Trade and tourism	Ps. 2,258,306	1.36%	Ps. 2,182,437	1.31%
Mining products and oil	1,002,442	0.60%	2,377,188	1.43%
Government	3,612,077	2.18%	3,579,838	2.15%
Agricultural	4,122,956	2.49%	3,940,981	2.37%
Other industrial and manufacturing products	4,611,166	2.78%	4,469,427	2.68%
Public services	5,878,300	3.55%	5,421,328	3.26%
Chemical production	5,543,461	3.34%	5,672,310	3.41%
Transportation and communications	7,127,656	4.30%	7,566,374	4.55%
Food, beverage and tobacco	7,822,483	4.72%	8,165,975	4.91%
Construction	10,673,172	6.44%	10,313,655	6.20%
Commercial services	35,694,862	21.53%	37,676,822	22.65%
Consumer services	74,826,257	45.14%	72,059,477	43.31%
Other	2,603,890	1.57%	2,946,964	1.77%
Total loan portfolio	Ps. 165,777,028	100.00%	Ps. 166,372,776	100.00%

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(2) Portfolio by days past due

As of September 30, 2018, and December 31, 2017, a summary of the overdue portfolio by days past due is as follows:

	September 30, 2018				
	<u>From 1 to 30 days</u>	<u>From 31 to 60 days</u>	<u>From 61 to 90 days</u>	<u>Total in arrears but not impaired</u>	<u>Impaired</u>
Commercial	Ps. 1,032,365	Ps. 161,095	Ps. 82,248	Ps. 1,275,708	Ps. 6,623,970
Consumer	2,094,608	675,358	285,458	3,055,424	2,204,668
Mortgage	672,294	187,856	95,372	955,522	318,047
Microcredit	38,093	9,515	5,973	53,581	51,130
Financial Leases	533,240	70,206	35,875	639,321	979,184
Total loan portfolio value	Ps. 4,370,600	Ps. 1,104,030	Ps. 504,926	Ps. 5,979,556	Ps. 10,176,999

	December 31, 2017				
	<u>From 1 to 30 days</u>	<u>From 31 to 60 days</u>	<u>From 61 to 90 days</u>	<u>Total in arrears but not impaired</u>	<u>Impaired</u>
Commercial	Ps. 1,062,814	Ps. 124,401	Ps. 91,658	Ps. 1,278,873	Ps. 4,255,774
Consumer	1,881,589	593,525	295,676	2,770,790	2,708,335
Mortgage	536,926	165,971	69,120	772,017	445,347
Microcredit	38,827	9,285	6,230	54,342	58,733
Financial Leases	401,444	50,032	26,855	478,331	678,031
Total loan portfolio value	Ps. 3,921,600	Ps. 943,214	Ps. 489,539	Ps. 5,354,353	Ps. 8,146,220

(3) Portfolio credit by risk level rating

As of September 30, 2018, and December 31, 2017, the following is a summary of the portfolio credit by risk level rating:

	<u>September 30, 2018</u>	<u>December 31, 2017</u>
Commercial		
"A" Normal Risk	Ps. 77,467,110	Ps. 82,217,135
"B" Acceptable Risk	2,209,258	2,093,079
"C" Appreciable Risk	2,931,518	2,735,103
"D" Significant Risk	2,186,463	1,620,293
"E" Risk of non-recoverability	1,028,673	870,884
	Ps. <u>85,823,022</u>	Ps. <u>89,536,494</u>
Consumer		
"A" Normal Risk	46,890,207	45,794,015
"B" Acceptable Risk	1,704,211	1,364,520
"C" Appreciable Risk	1,634,740	1,232,881
"D" Significant Risk	1,349,193	1,256,089
"E" Risk of non-recoverability	688,356	508,626
	Ps. <u>52,266,707</u>	Ps. <u>50,156,131</u>
Mortgage		
"A" Normal Risk	14,938,813	14,208,051
"B" Acceptable Risk	425,740	324,925
"C" Appreciable Risk	355,835	326,237
"D" Significant Risk	119,270	79,707
"E" Risk of non-recoverability	177,338	164,613
	Ps. <u>16,016,996</u>	Ps. <u>15,103,533</u>
Microcredit		
"A" Normal Risk	347,279	341,194
"B" Acceptable Risk	10,052	11,871
"C" Appreciable Risk	6,875	6,742
"D" Significant Risk	7,812	7,342
"E" Risk of non-recoverability	47,526	42,539
	Ps. <u>419,544</u>	Ps. <u>409,688</u>
Financial Leases		
"A" Normal Risk	9,757,036	9,874,243
"B" Acceptable Risk	543,121	489,323
"C" Appreciable Risk	284,247	394,534
"D" Significant Risk	514,832	309,726
"E" Risk of non-recoverability	151,523	99,104
Financial leasing portfolio gross balance	Ps. <u>11,250,759</u>	Ps. <u>11,166,930</u>
Gross balance of financial assets per credit portfolio	Ps. <u>165,777,028</u>	Ps. <u>166,372,776</u>

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(4) Loan impairment provision

The following is the balance of the provision for impairment of financial assets by loan portfolio as of September 30, 2018 and December 31, 2017:

Modality	<u>September 30, 2018</u>		<u>December 31, 2017</u>	
Commercial	Ps.	3,455,623	Ps.	2,659,322
Consumer		3,339,388		2,456,791
Mortgage		211,740		130,882
Microcredit		82,107		74,167
Financial Leases		423,048		297,319
Allowance for impairment	Ps.	<u>7,511,906</u>	Ps.	<u>5,618,481</u>

The movement of the impairment provision of the financial assets of the credit portfolio for the first nine months of 2018:

	<u>Commercial</u>	<u>Consumer</u>	<u>Mortgage</u>	<u>Microcredit</u>	<u>Financial Leasing</u>	<u>Total</u>
Balance as of December 31, 2017	Ps. 2,659,322	Ps. 2,456,791	Ps. 130,882	Ps. 74,167	Ps. 297,319	Ps. 5,618,481
IFRS 9 adoption (*)	257,073	795,805	56,196	11,118	45,151	1,165,343
Balance as of January 1, 2018 – IFRS 9	2,916,395	3,252,596	187,078	85,285	342,470	6,783,824
Allowance of the period charged against to profit or loss	922,184	2,380,356	70,505	26,518	194,572	3,594,135
Recovery of provisions with partial payment to profit or loss	(263,997)	(497,581)	(9,737)	(278)	(66,332)	(837,925)
Unwinding of interest stage 3	170,457	54,988	1,455	3,459	23,288	253,647
Charged-offs of the period	(279,782)	(1,826,259)	(34,350)	(32,877)	(70,421)	(2,243,689)
Exchange differences	(9,634)	(24,712)	(3,211)	-	(529)	(38,086)
Balance as of September 30, 2018	Ps. 3,455,623	Ps. 3,339,388	Ps. 211,740	Ps. 82,107	Ps. 423,048	Ps. 7,511,906

(*) The Group adopted IFRS 15 and IFRS 9 as of January 1, 2018. (See Note 2).

The movement of the impairment provision of the financial assets of the credit portfolio for the first nine months of 2017:

	<u>Commercial</u>	<u>Consumer</u>	<u>Mortgage</u>	<u>Microcredit</u>	<u>Financial Leasing</u>	<u>Total</u>
Balance as of December 31, 2016	Ps. 1,814,944	Ps. 2,022,825	Ps. 124,100	Ps. 63,137	Ps. 236,438	Ps. 4,261,444
Allowance of the period charged against to profit or loss	1,273,162	2,564,032	27,517	40,449	193,175	4,098,335
Recovery of provisions with partial payment to profit or loss	(527,293)	(689,737)	(15,573)	(12,506)	(90,943)	(1,336,052)
Charged-offs of the period	(296,583)	(1,580,211)	(31,635)	(11,881)	(34,617)	(1,954,927)
Sale of loan portfolio	-	(24,031)	-	-	-	(24,031)
Net allowance with counterpart in ORI for the period	(96,084)	119,561	17,580	(6,445)	(19,939)	206,841
Exchange differences	336	(5,323)	(891)	-	(1,847)	(7,725)
Balance as of September 30, 2017	Ps. 2,360,650	Ps. 2,407,116	Ps. 121,098	Ps. 72,754	Ps. 282,267	Ps. 5,243,885

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g) Credit Commitments

Following is the detail of the guarantees, letters of credit and credit commitments on non-used credit lines as of September 30, 2018 and December 31, 2017:

Commitments in unused lines of credit

	September 30, 2018		December 31, 2017	
	Notional amount	Fair value	Notional amount	Fair valued
Guarantees	Ps. 3,261,513	Ps. 51,369	Ps. 3,495,921	Ps. 58,936
Unused letters of credit	1,380,502	5,882	1,177,697	10,314
Unused limits of overdrafts	237,331	-	75,225	-
Unused credit card limits	19,443,343	-	18,025,620	-
Opening of credit	2,097,467	-	2,239,417	-
Approved loans not disbursed	3,040,578	-	1,736,174	-
Other	462,149	-	473,184	-
Total	Ps. 29,922,883	Ps. 57,251	Ps. 27,223,238	Ps. 69,250

Pending unused credit lines and guarantees do not necessarily represent future cash out flows, because such quotas may expire and not be used whole or in part.

Following is the detail of the credit commitments by type of currency:

	September 30, 2018	December 31, 2017
Colombian Pesos	Ps. 15,031,848	Ps. 10,271,676
U.S. dollars	13,240,832	16,589,399
Euro	1,441,399	85,887
Other	208,804	276,276
Total	Ps. 29,922,883	Ps. 27,223,238

NOTE 5 – HEDGE ACCOUNTING

In accordance with its risk management policies, Grupo Aval uses hedge accounting to manage foreign exchange risk relating to investments in foreign operations and in forecasted transactions of its subsidiaries, at September 30, 2018 and December 31, 2017 as follows:

a) Hedges of net investment in foreign operation

The purpose of hedge accounting is to mitigate and offset any adverse changes resulting from the fluctuation in exchange rate of the Colombian Peso and the functional currency of such investments. The impacts of those movements are reflected in the cumulative translation adjustment in other comprehensive income of the consolidated financial statements.

Changes in the fluctuation of the Colombian peso against the U.S. dollar during semesters ended on September 30, 2018 and December 31, 2017 are as follows:

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Date	Value of USD 1	Nine-month variation
September 30, 2018	2,972.18	(11.82)
December 31, 2017	2,984.00	
September 30, 2017	2,936.67	(64.04)

According to information described above, the following table contains details of hedging operations carried out to cover foreign denominated equity investments. The analysis is presented gross of taxes:

September 30, 2018

Detail of investment	Thousands of USD			Ps. millions			
	Investment amount	Amount of hedge by financial liabilities in foreign currency	Amount of hedge by forward contracts	Cumulative translation adjustment of the investments (1)	Exchange difference of financial liabilities (1)	Exchange difference in forward contracts	Net OCI account
Leasing Bogotá							
Panamá	3,908,978	(2,067,100)	(1,839,644)	Ps. 3,043,843	Ps. (1,021,441)	Ps. (2,158,038)	Ps. (135,636)
Other subsidiaries and branches							
Banco de Bogotá (2)	122,271	-	(118,803)	91,984	-	(89,627)	2,357
Occidental Bank							
Barbados	23,743	(23,743)	-	18,031	(18,031)	-	-
Banco de Occidente (Panamá)							
Sociedad Portuaria El Cayao S.A. E.S.P. (3)	31,214	(31,214)	-	1,408	(1,408)	-	-
Gases del Pacífico S.A.C. (3)	4,000	(4,000)	-	1,284	(1,284)	-	-
Gas Natural de Lima y Callao S.A.C. – Calidda (3)	19,336	(19,336)	-	1,355	(1,355)	-	-
Total	4,132,350	(2,168,201)	(1,958,447)	Ps. 3,187,184	Ps. (1,072,798)	Ps. (2,247,665)	Ps. (133,279)

(1) Includes exchange difference hedged

(2) Includes Banco de Bogotá Panamá, Banco Bogotá Finance, Ficentro and contributions of foreign branches in Miami, New York and Nassau.

(3) Includes only a portion of this investments hedged, since September 2, 2017

December 31, 2017

Detail of investment	Thousands of USD			Ps. millions			
	Investment amount	Amount of hedge by financial liabilities in foreign currency	Amount of hedge by forward contracts	Cumulative translation adjustment of the investments (1)	Exchange difference of financial liabilities (1)	Exchange difference in forward contracts	Net OCI account
Leasing Bogotá							
Panamá	3,781,475	(2,067,100)	(1,703,009)	Ps. 3,065,281	Ps. (1,045,872)	Ps. (2,155,488)	Ps. (136,079)
Other subsidiaries and branches							
Banco de Bogotá (2)	113,909	-	(112,049)	92,891	-	(90,431)	2,460

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Detail of investment	Thousands of USD			Ps. millions			
	Investment amount	Amount of hedge by financial liabilities in foreign currency	Amount of hedge by forward contracts	Cumulative translation adjustment of the investments (1)	Exchange difference of financial liabilities (1)	Exchange difference in forward contracts	Net OCI account
Occidental Bank							
Barbados	26,396	(26,396)	-	18,740	(18,740)	-	-
Banco de Occidente (Panamá)	25,044	(25,044)	-	29,979	(29,979)	-	-
Sociedad Portuaria El Cayao S.A. E.S.P. (3)	25,000	(25,000)	-	2,207	(2,207)	-	-
Gases del Pacífico S.A.C. (3)	10,214	(10,214)	-	902	(902)	-	-
Gas Natural de Lima y Callao S.A.C. - Calidda (3)	15,895	(15,895)	-	1,272	(1,272)	-	-
Total	3,997,933	(2,169,649)	(1,815,058)	Ps. 3,211,272	Ps. (1,098,972)	Ps. (2,245,919)	Ps. (133,619)

(4) Includes exchange difference hedged

(5) Includes Banco de Bogotá Panamá, Banco Bogotá Finance, Ficentro and contributions of foreign branches in Miami, New York and Nassau.

(6) Includes only a portion of this investments hedged, since September 2, 2017

b) Hedging of foreign exchange

Between December 21, 2015 and November 2, 2016, financial liabilities designated as hedging instruments described above included an intra-group liability amounting to US\$ 500 million that Banco de Bogotá had as a hedging instrument of its investment in Leasing Bogotá Panamá. This operation was eliminated in the consolidation process of Grupo Aval and was excluded of the foreign investment hedge accounting. Starting May 1st and up to November 2nd, 2016 Grupo Aval designated financial assets in foreign debt securities amounting to US\$ 500 million as cash flow hedge, the foreign exchange differences of this intra-group liability were not eliminated in the consolidation process and recorded in Other Comprehensive Income in the amount of Ps. 73,705. This value would be realized in the future as income only when the investment in Leasing Bogotá Panamá is sold. On November 2nd, 2016 Banco de Bogotá cancelled the intragroup liability amounting to US\$ 500 million which was replaced in the foreign investment hedge accounting with other obligations in foreign currency with third parties, then Grupo Aval discontinued hedge accounting, its accumulated effect will be recognize on profit or loss when Leasing Bogotá Panamá will sell.

c) Hedging of Forecasted Transactions

In the ordinary course of its operations Promigas S.A. and its subsidiaries receive income in U.S. Dollars derived from the transportation of gas in their gas pipelines. Promigas and its subsidiaries hedge the exchange risk arising in future transactions of highly probable gas transportation income, entered into forward contracts for the sale of U.S. dollars with financial entities different from the ones consolidated into Grupo Aval.

d) Testing of Hedge Effectiveness

Grupo Aval considers hedging as highly effective if at the beginning and in subsequent periods, the hedging is highly effective at offsetting changes in fair value or in cash flows attributable to the risk hedged during the period for which the hedging has been designated. The hedging is considered as such if the effectiveness of the hedging is in a range between 80% and 125%. Such effectiveness is assessed by Grupo Aval's entities at least quarterly and at the end of each accounting period.

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According to this the hedging were effective at September 30, 2018 and December 31, 2017.

NOTE 6 – PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment	September 30, 2018	December 31, 2017
Properties, plant and equipment for own use (*)	Ps. 5,573,028	Ps. 5,799,997
Properties, plant and equipment given in operating lease	4,350	4,076
Investment properties	808,584	783,794
Biological Assets	79,316	66,139
Total	Ps. 6,465,278	Ps. 6,654,006

(*) the decrease for the nine-month periods ended September 30 is by: I) Deconsolidation Pizano S.A. and its subsidiaries for Ps. (113,917); II) Withdrawals and Sales for Ps. (61,969) and III) Foreign exchange gains Net for Ps. (35,017).

Following is the detail of the balance at September 30, 2018 and December 31, 2017, by type.

	Cost	Accumulated depreciation	Impairment loss	Carrying amount
September 30, 2018				
Land	Ps. 975,692	Ps. -	Ps. (3,741)	Ps. 971,951
Buildings	2,620,431	(548,834)	-	2,071,597
Office equipment and accessories	961,608	(649,041)	(218)	312,349
Information technology equipment	1,624,736	(1,201,065)	(11)	423,660
Vehicles	124,965	(63,716)	(41)	61,208
Equipment and machinery	1,320,787	(209,136)	(2,238)	1,109,413
Silos	8,613	(5,495)	-	3,118
Warehouses	63,866	(32,642)	-	31,224
Advanced payments for the acquisition of plant property and equipment	996	-	-	996
Improvements in leaseholds properties	355,211	(203,450)	-	151,761
Construction in progress	212,321	-	-	212,321
Bearer plants	232,657	(9,227)	-	223,430
Balance as of September 30, 2018	Ps. 8,501,883	Ps. (2,922,606)	Ps. (6,249)	Ps. 5,573,028

	Cost	Accumulated depreciation	Impairment loss	Carrying amount
December 31, 2017				
Land	Ps. 1,007,788	Ps. -	Ps. (3,741)	Ps. 1,004,047
Buildings	2,640,640	(485,920)	(116)	2,154,604
Office equipment and accessories	944,127	(613,400)	(226)	330,501
Information technology equipment	1,572,568	(1,120,463)	(11)	452,094
Vehicles	131,301	(62,304)	-	68,997
Equipment and machinery	1,362,242	(187,500)	(3,299)	1,171,443
Silos	8,613	(4,760)	-	3,853
Warehouses	43,592	(25,734)	-	17,858
Advanced payments for the acquisition of plant property and equipment	6,974	-	-	6,974
Improvements in leaseholds properties	348,431	(182,318)	-	166,113
Construction in progress	211,120	-	-	211,120
Bearer plants	219,441	(7,048)	-	212,393
Balance as of December 31, 2017	Ps. 8,496,837	Ps. (2,689,447)	Ps. (7,393)	Ps. 5,799,997

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NOTE 7 – GOODWILL

Following is the roll-forward of goodwill balances during the period ended September 30, 2018 and December 31, 2017:

	<u>September 30, 2018</u>	<u>December 31, 2017</u>
Balance at the beginning of the period	Ps. 6,901,056	Ps. 6,824,935
Additions / Purchases	-	102,376
Foreign exchange adjustment	(18,571)	(26,255)
Balance at the end of the period	<u>Ps. 6,882,485</u>	<u>Ps. 6,901,056</u>

NOTE 8 – INTANGIBLE ASSETS

Below is the detail of the balances of intangible assets as of September 30, 2018 and December 31, 2017:

Concept	<u>September 30, 2018</u>	<u>December 31, 2017</u>
Concession arrangements (*)	Ps. 4,981,016	Ps. 3,114,167
Other intangibles assets	974,804	848,681
Total	<u>Ps. 5,955,820</u>	<u>Ps. 3,962,848</u>

(*) The Group adopted IFRS 9 and IFRS 15 as of January 1, 2018. (See Note 2.)

The following is the balance for Grupo Aval for concession contracts at September 30, 2018 and December 31, 2017:

September 30, 2018

Subsidiaries	Cost	Accumulated amortization	Book value
Promigas S.A.	Ps. 2,840,502	Ps. (463,954)	Ps. 2,376,548
Concesionaria Vial de los Andes S.A. (*)	760,272	(622,900)	137,372
Proyectos de Infraestructura S.A. - PISA	286,081	(46,674)	239,407
Estudios y Proyectos del Sol S.A.S. - EPISOL	2,235,612	(7,923)	2,227,689
Total	<u>Ps. 6,122,467</u>	<u>Ps. (1,141,451)</u>	<u>Ps. 4,981,016</u>

December 31, 2017

Subsidiaries	Cost	Accumulated amortization	Book value
Promigas S.A.	Ps. 2,546,056	Ps. (369,893)	Ps. 2,176,163
Concesionaria Vial de los Andes S.A.	731,680	(512,618)	219,062
Proyectos de Infraestructura S.A. - PISA	302,864	(38,541)	264,323
Estudios y Proyectos del Sol S.A.S. - EPISOL	461,084	(6,465)	454,619
Total	<u>Ps. 4,041,684</u>	<u>Ps. (927,517)</u>	<u>Ps. 3,114,167</u>

NOTE 9 – INCOME TAX

The current period income tax expense and deferred tax expense are recognized in each interim period based on the best estimate.

The effective income tax rate of Grupo Aval consolidated regarding continuous operations for the three-month period ended on September 30 of 2018 was 34.07% and for the period ended on September 30 of 2017 was 38.38%.

The effective tax rate presented variation of 4.31%, which is higher in the second quarter of 2017 compared to the same period of the actual year. Following are some important events that influenced the recognition of the income tax expense and the variation of the effective rate for the period:

- The nominal tax rate decreased by 3%, from 40% in 2017 to 37% in 2018, in accordance with Law 1819 of 2016.
- Banco de Occidente recorded an adjustment for prior periods due to correction of 2017 income statement for a value of Ps. 6,309.

The effective income tax rate of Grupo Aval consolidated regarding continuous operations for the nine-month period ended on September 30 of 2018 was 32.10% and for the period ended on September 30 of 2017 was 34.20%.

The effective tax rate presented variation of 2.10%, which is higher in the second quarter of 2017 compared to the same period of the actual year. Following are some important events that influenced the recognition of the income tax expense and the variation of the effective rate for the period:

- The nominal tax rate decreased by 3%, from 40% in 2017 to 37% in 2018, in accordance with Law 1819 of 2016.
- Banco de Occidente recorded during the year 2018 an income for income tax concept of previous periods of Ps. 50,860, based on judgment C-10/18, which allowed the use of the excess of minimum taxable base of the CREE generating a lower tax for 2017 and the recovery of income and supplementary tax for 2017, due to the adjustment of the provision of the 2017 taxable year and the correction of the tax return filed in April 2018. Additionally, a refund of tax uncertainties of Ps. 2,040.
- In the year 2017, a higher value of tax refunds was recorded from Banco de Bogotá corresponding to the correction of the income tax of the 2014 fiscal period, valued at Ps. 66,466, which in turn generated an adjustment of the surplus of income tax provision for 2016, income of Ps. 29,498 and a deferred tax adjustment on prior year tax credits, income of Ps. 14,287

Grupo Aval adopted IFRS 15, IFRS 9, and made changes in the accounting policies as of January 1, 2018. With the transition methods, the comparative information is not re-expressed. See note 2.

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NOTE 10 – EMPLOYEE BENEFITS

The detail of the balance of liabilities for employee benefits as of September 30, 2018 and December 31, 2017 is as follows:

		September 30, 2018 (*)		December 31, 2017
Short term	Ps.	531,115	Ps.	404,292
Post-employment		547,946		548,534
Long term		246,978		229,770
Total	Ps.	1,326,039	Ps.	1,182,596

(*) (See the note 2.)

NOTE 11 – PROVISIONS FOR LEGAL AND OTHERS

Below are the balances for legal provisions and other provisions during the periods ended on September 30, 2018 and December 31, 2017:

Concepts		September 30, 2018		December 31, 2017
Legal Provisions	Ps.	171,515	Ps.	165,353
Other provisions (*)		582,572		527,262
Total	Ps.	754,087	Ps.	692,615

(*) The Group adopted IFRS 9 and IFRS 15 as of January 1, 2018. (See Note 2.)

NOTE 12 – OTHERS LIABILITIES

Accounts payable and others liabilities comprise the following:

Items		September 30, 2018 (*)		December 31, 2017
Suppliers and services payable	Ps.	1,765,708	Ps.	1,818,103
Non-financial liabilities (2)		1,292,466		500,209
Dividends payable (1)		992,615		590,040
Collection on behalf of third parties		570,499		272,206
Cashier checks		462,623		697,575
Commissions and fees		425,007		399,155
Withholdings taxes and labor contributions		320,144		456,411
Collection service		282,813		285,017
Affiliate establishments		251,947		248,064
Checks drawn and not paid		42,350		39,624
Tax levies		33,711		73,696
Financial transactions tax		33,364		37,042
Canceled accounts		28,980		81,841
Insurance payables		25,419		32,410
Contributions and affiliations		23,467		23,173
Promissory buyers		22,305		24,049
Cash Surplus		13,131		9,272
Leases		9,198		10,912
Compensation to customers		7,722		778
Deferred credits		943		1,012
Other liabilities		265,832		634,877

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Total	Items	September 30, 2018 (*)	December 31, 2017
		Ps. <u>6,870,244</u>	Ps. <u>6,235,466</u>

(*) The Group adopted IFRS 9 and IFRS 15 as of January 1, 2018. (See Note 2.)

(1) In March 2018 the annual meeting was held where dividends were decreed see note 13.

(2) Mainly due to the variation of ESTUDIOS Y PROYECTOS DEL SOL S.A.S Y SUBSIDIARIAS for \$ 344,211 who links to "Covioriente and to the increase for collections of tolls that are in favor of the ANI and Fondo Activo financiero "; equally for the variation of CONCESIONARIA NUEVA VÍA AL MAR S.A.S this variation is of \$ 147,057.

NOTE 13 – CONTROLLING INTEREST EQUITY

Declared dividends

The dividends are declared and paid to shareholders based on unconsolidated net income under Colombian IFRS for the immediately preceding period:

		<u>September 30, 2018</u>		<u>September 30, 2017(*)</u>
Net income for the periods ended in	Ps.	2,001,178	Ps.	1,053,594
Statutory and voluntary reserves		<u>5,333,791</u>		<u>5,591,387</u>
Total available to the Assembly	Ps.	<u>7,334,939</u>	Ps.	<u>6,644,981</u>
Cash dividends declared		48 pesos per share payable in twelve (12) installments of 4 pesos per share, from April 2018 to March 2019		58.80 pesos per share payable in twelve (12) installments of 4.90 pesos per share, from April 2017 to March 2018.
Common shares outstanding		15,170,666,914		15,240,124,702
Preferred shares outstanding		7,110,350,245		7,040,892,457
Total outstanding shares		<u>22,281,017,159</u>		<u>22,281,017,159</u>
Total dividends declared		<u>1,069,489</u>		<u>1,310,124</u>
Total Statutory and voluntary reserves		<u>6,265,450</u>		<u>5,334,857</u>

(*) The base profits for 2016 for the purposes of distributing dividends were annualized.

NOTE 14 – COMMITMENTS AND CONTINGENCIES

Contingencies

Capital expenses commitments

As of September 30, 2018, and December 31, 2017 Grupo Aval had contractual disbursement commitments of capital expenditures for Ps. 119,574 and Ps. 110,681, respectively. Grupo Aval has assigned the necessary resources to attend these commitments and consider that Net Income and funds will be sufficient to cover these and other similar commitments.

Operating Lease Commitments

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During the development of its operations, Grupo Aval executes contracts in order to receive property, plant and equipment under operating leasing, as well as certain intangibles; following is the detail of rental fee commitments of operating leasing in the forthcoming years:

	<u>September 30, 2018</u>	<u>December 31, 2017</u>
Up to one year	Ps. 157,675	Ps. 246,373
Greater than one year and up to five years	598,121	526,557
More than five years	241,945	233,239
Total	Ps. 997,741	Ps. 1,006,169

Legal contingencies

As of September 30, 2018, Grupo Aval and its subsidiaries handled administrative and judicial proceedings against the Company, with claims amounting to Ps. 713,654 and for December 31, 2017 for a value of Ps. 640,457, which based on analysis and concepts of the lawyers in charge, do not need to be provisioned given that they are uncertain obligations that do not imply outflow of resources.

NOTE 15 – INCOME FROM CONTRACTS WITH CUSTOMER FOR COMMISSION AND FEE

Below is a detail of the income, costs and expenses of contracts with customers for:

Income from contracts with customer for commission and fee:

<u>Income from commissions and fees</u>	<u>For the three-month periods ended September 30</u>		<u>For the nine-month periods ended September 30</u>	
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
Commissions on banking services	Ps. 661,498	Ps. 664,597	Ps. 1,989,450	Ps. 1,945,683
Fees on credit cards	294,102	275,179	855,357	807,342
Pension and severance fund management	244,106	226,961	732,855	695,262
Trust activities	77,251	74,694	231,503	227,888
Storage services	38,905	40,362	115,242	128,532
Commissions on drafts, checks and checkbooks	12,098	15,205	36,649	45,984
Offices network services	5,979	11,056	24,926	31,573
Others	2,121	2,272	7,724	7,352
Total	Ps. 1,336,060	Ps. 1,310,326	Ps. 3,993,706	Ps. 3,889,616

<u>Expenses from commissions and fees</u>	<u>For the three-month periods ended September 30</u>		<u>For the nine-month periods ended September 30</u>	
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
Banking services	Ps. 70,904	Ps. 88,573	Ps. 228,334	Ps. 246,042
Pension and severance fund management	18,451	18,757	55,944	55,762
Offices network Services	3,015	12,083	19,470	32,921
Information processing services of operators	4,940	5,757	17,890	16,896
Collection service of contributions to financial entities	1,619	1,852	5,453	4,063
Administration and intermediation services	894	1,075	2,586	3,132

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Banking expenses	177	193	522	449
Others	42,296	37,382	120,493	117,128
Total	Ps. 142,296	Ps. 165,672	Ps. 450,692	Ps. 476,393
Net income from commissions and fees	Ps. 1,193,764	Ps. 1,144,654	Ps. 3,543,014	Ps. 3,413,223

	<u>For the three-month periods ended September 30</u>		<u>For the nine-month periods ended September 30</u>	
	2018	2017	2018	2017
Income from the sale of goods and services from non-financial sector	Ps. 2,435,262	Ps. -	Ps. 5,147,252	Ps. -
Others operating income	29,895	-	149,720	-
Total income	Ps. 2,465,157	Ps. -	Ps. 5,296,972	Ps. -
Cost of sales of companies from non-financial sector	1,118,438	-	2,721,999	-
Allowance for impairment of loans and receivables	4,419	-	18,457	-
General and administrative expenses	130,210	-	405,946	-
Personnel expenses	124,955	-	366,950	-
Amortization	77,235	-	226,403	-
Depreciation	23,684	-	69,896	-
Bonus payments	6,667	-	26,067	-
Commissions and fees expenses	3,178	-	12,647	-
Donations expenses	3,050	-	9,430	-
Labor severances	1,017	-	2,035	-
Total costs for goods and services	Ps. 1,492,853	Ps. -	Ps. 3,859,830	Ps. -
Net, income from non-financial sector	Ps. 972,304	Ps. -	Ps. 1,437,142	Ps. -

(*) The Group adopted IFRS 9 and IFRS 15 as of January 1, 2018. (See Note 2.)

NOTE 16 – NET INCOME FROM FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT AND LOSSES

Net income trading from debt securities, equity securities, derivatives and others:

	<u>For the three-month periods ended September 30</u>		<u>For the nine-month periods ended September 30</u>	
	2018	2017 (5)	2018	2017 (5)
Net income from investments securities at fair value through profit and losses (1)				
Fixed income	Ps. 24,424	Ps. 90,425	Ps. 73,979	Ps. 604,630
Equities and investment funds	20,112	29,238	47,982	137,778
	Ps. 44,536	Ps. 119,663	Ps. 121,961	Ps. 742,408
Derivatives income				
Net income (loss) on financial derivatives (2)	Ps. 24,885	Ps. (41,557)	Ps. 12,095	Ps. (82,161)
Other trading income (3)	40,045	44,615	129,732	173,386
	Ps. 64,930	Ps. 3,058	Ps. 141,827	Ps. 91,225
Income from other financial instruments designated at fair value through profit or loss				
Financial assets under concession contracts (4)	50,167	45,299	177,212	147,490

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For the three-month periods ended September 30		For the nine-month periods ended September 30	
2018	2017 (5)	2018	2017 (5)
Ps. <u>50,167</u>	Ps. <u>45,299</u>	Ps. <u>177,212</u>	Ps. <u>147,490</u>
Ps. <u>159,633</u>	Ps. <u>168,020</u>	Ps. <u>441,000</u>	Ps. <u>981,123</u>

- (1) Includes net trading income from investment securities held for trading, that reflects the interest from investment in debt securities, gains/losses from mark-to-market valuation from investment in equity and debt securities and net income from trading activities.
- (2) Includes net trading income from derivatives, which reflects the gains/losses from mark-to-market valuation on trading derivatives.
- (3) Includes gains/losses from: (i) Net changes in the valuation of hedging derivatives from mark-to-market valuations from unhedged risk, (ii) the ineffective portion of the hedge, (iii) Transfers of due hedging derivatives from OCI to the income statement.
- (4) See valuations details on note 4.b (3).
- (5) The Group adopted IFRS 9 and IFRS 15 as of January 1, 2018 . (See Note 2.).

NOTE 17 – OTHER INCOME AND EXPENSE

Below is a detail of the others income and expense:

Other Income	For the three-month periods ended September 30		For the nine-month periods ended September 30	
	2018	2017 ^(*)	2018	2017 ^(*)
Foreign exchange gains (losses), net	Ps. 106,036	Ps. 151,839	Ps. 371,312	Ps. 348,240
Share of profit of equity accounted investees, net of tax	53,816	46,007	142,361	135,344
Dividends	5,107	1,664	61,242	49,366
Gain on the sale of non-current assets held for sale	8,290	4,321	14,462	11,294
Net gain on asset valuation	2,210	6,327	10,022	18,067
Net gain on sale of debt and equity securities	5,935	12,354	(13,960)	23,211
Income from non-financial sector entities (*)	-	141,929	-	441,972
Other income	116,156	94,628	272,432	264,640
Total other income	Ps. <u>297,550</u>	Ps. <u>459,069</u>	Ps. <u>857,871</u>	Ps. <u>1,292,134</u>

(*) The Group adopted IFRS 9 and IFRS 15 as of January 1, 2018. (See Note 2.)

Other Expense	For the three-month periods ended September 30		For the nine-month periods ended September 30	
	2018	2017	2018	2017
Personal expenses	946,795	922,971	2,831,389	2,746,177
Taxes and fees	183,425	182,281	538,979	541,680
Depreciation y amortization	137,758	130,361	398,116	385,754
Consultancy, audit and other fees	134,330	115,273	391,459	325,187
Affiliation contributions and transfers	129,564	113,425	376,397	337,129
Leases (Rent)	112,443	105,602	345,838	317,956
Insurance	94,463	93,015	279,704	266,276
Maintenance and repairs	89,748	93,475	265,034	264,959
Advertising services	78,067	82,150	220,065	205,215
Public services	67,079	67,831	198,246	208,377
Transportation services	44,565	41,453	134,360	123,238
Temporary services	30,377	31,097	93,324	90,308
Cleaning and security services	31,153	31,567	93,785	97,160

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	For the three-month periods ended September 30		For the nine-month periods ended September 30	
Electronic data processing	20,490	18,198	58,507	52,851
Adaptation and installation	11,068	16,089	37,135	46,032
Travel expenses	12,137	12,293	37,841	35,070
Loss from sales of non-current assets held for sale	769	141	2,781	5,523
Other expense	107,156	110,948	356,780	412,415
Total other expense	Ps. 2,231,387	Ps. 2,168,170	Ps. 6,659,740	Ps. 6,461,307

	For the three-month periods ended September 30		For the nine-month periods ended September 30	
	2018	2017	2018	2017
Income from the sale of goods and services from non-financial sector	Ps. -	Ps. 1,423,412	Ps. -	Ps. 4,162,249
Others operating income	-	21,168	-	46,975
Total income	Ps. -	Ps. 1,444,580	Ps. -	Ps. 4,209,224
Cost of sales of companies from non-financial sector	-	897,320	-	2,591,199
Allowance for impairment of loans and receivables	-	-	-	-
General and administrative expenses	-	168,982	-	482,083
Personnel expenses	-	120,798	-	357,406
Amortization	-	74,963	-	220,434
Depreciation	-	20,104	-	58,156
Bonus payments	-	7,597	-	26,374
Commissions and fees expenses	-	8,019	-	19,885
Donations expenses	-	3,822	-	9,439
Labor severances	-	1,046	-	2,276
Total costs for goods and services	Ps. -	Ps. 1,302,651	Ps. -	Ps. 3,767,252
Net, income from non-financial sector	Ps. -	Ps. 141,929	Ps. -	Ps. 441,972

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NOTE 18 – OPERATING SEGMENTS ANALYSIS

Following is the detail of the reportable financial information summarized for each segment as of September 30, 2018 and December 31, 2017:

**Statement of Financial Position
September 30, 2018**

	<u>Banco de Bogotá S.A.</u>	<u>Banco de Occidente S.A.</u>	<u>Banco Popular S.A.</u>	<u>Banco Comercial AV Villas S.A.</u>	<u>Corficolombiana S.A.</u>	<u>Others ⁽¹⁾</u>	<u>Eliminations</u>	<u>Total</u>
Assets								
Financial assets at fair value	Ps. 12,690,669	Ps. 6,181,888	Ps. 2,698,705	Ps. 1,273,740	Ps. 7,397,090	Ps. 1,055,228	Ps. (2,277,579)	Ps. 29,019,741
Financial assets measured at amortized cost	2,899,045	833,021	693,540	458,099	3,443,740	549,146	(692,331)	8,184,260
Loans and receivables	101,327,031	26,403,507	18,050,394	10,576,870	2,925,548	1,805,968	(2,824,196)	158,265,122
Investments in associates and joint ventures	3,980,884	702,849	12,247	884	819,878	17,956,568	(22,424,786)	1,048,524
Other Assets	27,783,442	3,541,405	2,230,647	1,292,398	10,691,601	875,621	(1,445,761)	44,969,353
Total assets	Ps. 148,681,071	Ps. 37,662,670	Ps. 23,685,533	Ps. 13,601,991	Ps. 25,277,857	Ps. 22,242,531	Ps. (29,664,653)	Ps. 241,487,000
Liabilities								
Customer Deposits	98,944,072	25,662,498	17,197,400	10,417,652	3,727,275	-	(2,760,363)	153,188,534
Financial Obligations	26,006,815	6,293,259	2,745,508	1,126,188	9,939,107	4,814,491	(2,592,862)	48,332,506
Other Liabilities	5,229,137	1,481,653	1,007,702	484,275	4,116,179	802,680	(1,061,877)	12,059,749
Total Liabilities	Ps. 130,180,024	Ps. 33,437,410	Ps. 20,950,610	Ps. 12,028,115	Ps. 17,782,561	Ps. 5,617,171	Ps. (6,415,102)	Ps. 213,580,789

(1) Includes Grupo Aval, Grupo Aval Limited, Grupo Aval International Limited and ATH negocio conjunto.

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Statement of Financial Position
December 31, 2017

	Banco de Bogotá S.A.		Banco de Occidente S.A.		Banco Popular S.A.		Banco Comercial AV Villas S.A.		Corficolombiana S.A.		Others ⁽¹⁾		Eliminations		Total	
Assets																
Financial assets at fair value	Ps.	7,217,091	Ps.	5,166,960	Ps.	2,483,999	Ps.	777,811	Ps.	4,727,168	Ps.	3,608	Ps.	(1,319,243)	Ps.	19,057,394
Financial assets measured at amortized cost		6,930,289		689,023		483,796		274,150		1,805,470		903,482		(1,024,463)		10,061,747
Loans and receivables		104,243,806		27,480,881		17,034,186		9,977,597		2,785,100		2,068,830		(2,836,105)		160,754,295
Investments in associates and joint ventures		3,391,458		672,169		10,965		1,597		820,125		17,507,725		(21,361,025)		1,043,014
Other Assets		27,622,480		3,756,018		2,367,698		1,320,555		11,013,458		1,204,191		(1,559,150)		45,725,250
Total assets	Ps.	<u>149,405,124</u>	Ps.	<u>37,765,051</u>	Ps.	<u>22,380,644</u>	Ps.	<u>12,351,710</u>	Ps.	<u>21,151,321</u>	Ps.	<u>21,687,836</u>	Ps.	<u>(28,099,986)</u>	Ps.	<u>236,641,700</u>
Liabilities																
Customer Deposits		100,947,244		26,169,109		15,968,499		10,086,106		4,095,692		-		(2,381,426)		154,885,224
Financial Obligations		25,294,735		5,802,728		2,778,675		212,914		8,875,171		4,947,839		(2,636,026)		45,276,036
Other Liabilities		4,952,925		1,382,835		888,086		557,043		2,900,994		581,996		(761,689)		10,502,190
Total Liabilities	Ps.	<u>131,194,904</u>	Ps.	<u>33,354,672</u>	Ps.	<u>19,635,260</u>	Ps.	<u>10,856,063</u>	Ps.	<u>15,871,857</u>	Ps.	<u>5,529,835</u>	Ps.	<u>(5,779,141)</u>	Ps.	<u>210,663,450</u>

(1) Includes Grupo Aval, Grupo Aval Limited, Grupo Aval International Limited and ATH negocio conjunto.

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Statement of Income for the nine-month periods ended September 30, 2018

	Banco de Bogotá S.A.		Banco de Occidente S.A.		Banco Popular S.A.		Banco Comercial AV Villas S.A.		Corficolombiana S.A.		Others ⁽¹⁾		Eliminations		Total	
External Income																
Interest income	Ps.	8,230,589	Ps.	2,338,628	Ps.	1,654,208	Ps.	1,024,290	Ps.	417,176	Ps.	130	Ps.	-	Ps.	13,665,021
Commission and fee income		3,207,901		296,909		182,097		195,983		58,345		52,471		-		3,993,706
Income from sales of goods and services		94,832		56,614		9,052		-		5,136,474		-		-		5,296,972
Participation in profit or loss associates and joint business		4,044		2,187		2,332		2,185		131,613		-		-		142,361
Dividends		3,572		279		1,567		2,306		53,518		-		-		61,242
Other Income		601,388		116,699		51,123		40,773		283,084		2,201		-		1,095,268
	Ps.	12,142,326	Ps.	2,811,316	Ps.	1,900,379	Ps.	1,265,537	Ps.	6,080,210	Ps.	54,802	Ps.	-	Ps.	24,254,570
Intersegment Income																
Interest income		(9,150)		(28,222)		7,894		617		23,662		107,030		(101,831)		-
Commission and fee income		1,812		7,449		5,442		15,785		1,145		273,756		(305,389)		-
Income from sales of goods and services		492		69,020		-		-		4,280		-		(73,792)		-
Participation in profit or loss associates and joint business		327,137		86,872		(2,888)		(2,898)		738		2,042,454		(2,451,415)		-
Dividends		12,898		7,834		9,355		707		1,211		-		(32,005)		-
Other Income		192,242		3,247		277		1,324		2,857		19,161		(219,108)		-
		525,431		146,200		20,080		15,535		33,893		2,442,401		(3,183,540)		-
Total income	Ps.	12,667,757	Ps.	2,957,516	Ps.	1,920,459	Ps.	1,281,072	Ps.	6,114,103	Ps.	2,497,203	Ps.	(3,183,540)	Ps.	24,254,570
Expenses																
Interest expense	Ps.	3,187,779	Ps.	854,562	Ps.	640,965	Ps.	272,623	Ps.	579,440	Ps.	196,638	Ps.	(181,824)	Ps.	5,550,183
Impairment loss on loan and other accounts receivable		1,703,774		630,380		133,626		211,957		22,690		-		87,808		2,790,235
Depreciations and amortizations		268,154		57,368		36,437		24,641		5,826		5,599		91		398,116
Commission and fee expense		269,421		52,985		67,231		76,157		9,669		1,213		(25,984)		450,692
Cost of goods and services sold		192,178		172,825		9,708		-		3,517,682		(2,137)		(30,426)		3,859,830
Administrative Expenses		2,241,111		533,027		402,707		296,655		67,264		144,192		(351,071)		3,333,885
Other expense		1,868,805		302,420		267,799		137,581		78,235		55,731		(58,359)		2,652,212
Income tax expense		801,363		11,532		137,146		86,528		587,131		50,385		1,573		1,675,658
Total Expenses		10,532,585		2,615,099		1,695,619		1,106,142		4,867,937		451,621		(558,192)		20,710,811
Net income for the year	Ps.	2,135,172	Ps.	342,417	Ps.	224,840	Ps.	174,930	Ps.	1,246,166	Ps.	2,045,582	Ps.	(2,625,348)	Ps.	3,543,759

(1) Includes Grupo Aval, Grupo Aval Limited, Grupo Aval International Limited and ATH negocio conjunto.

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Statement of Income for the nine-month periods ended September 30, 2017

	Banco de Bogotá S.A.	Banco de Occidente S.A.	Banco Popular S.A.	Banco Comercial AV Villas S.A.	Corficolombiana S.A.	Others (1)	Eliminations	Total
External Income								
Interest income	Ps. 8,317,703	Ps. 2,543,467	Ps. 1,572,200	Ps. 942,387	Ps. 474,916	Ps. 206	Ps. -	Ps. 13,850,879
Commission and fee income	3,070,845	298,050	164,839	184,751	65,349	105,782	-	3,889,616
Participation in profit or loss associates and joint business	4,237	1,840	1,936	1,546	125,785	-	-	135,344
Dividends	1,206	(69)	1,547	1,453	45,230	-	-	49,367
Other Income	763,279	175,098	150,669	112,296	890,573	(3,370)	-	2,088,545
	Ps. 12,157,270	Ps. 3,018,386	Ps. 1,891,191	Ps. 1,242,433	Ps. 1,601,853	Ps. 102,618	Ps. -	Ps. 20,013,751
Intersegment Income								
Interest income	57,977	1,483	858	3,823	53,273	102,892	(220,306)	-
Commission and fee income	2,181	3,816	2,954	11,271	1,194	160,206	(181,622)	-
Participation in profit or loss associates and joint business	59,746	109,183	(6)	244	4	-	(169,171)	-
Dividends	3,101	5,934	7,254	1,232	1,244	-	(18,765)	-
Other Income	188,743	116,255	25,906	1,558	3,420,819	108,215	(3,861,496)	-
	311,748	236,671	36,966	18,128	3,476,534	371,313	(4,451,360)	-
Total income	Ps. 12,469,018	Ps. 3,255,057	Ps. 1,928,157	Ps. 1,260,561	Ps. 5,078,387	Ps. 473,931	Ps. (4,451,360)	Ps. 20,013,751
Expenses								
Interest expense	Ps. 3,488,156	Ps. 1,075,223	Ps. 759,863	Ps. 332,546	Ps. 638,167	Ps. 209,985	Ps. (237,249)	Ps. 6,266,691
Impairment loss on loan and other accounts receivable	1,648,857	674,391	174,387	239,827	65,563	-	19,814	2,822,839
Depreciations and amortizations	269,171	57,414	33,517	21,921	166,612	7,187	(170,068)	385,754
Commission and fee expense	279,732	74,594	60,831	79,208	23,736	366	(42,074)	476,393
Administrative Expenses	2,194,657	538,658	373,389	262,783	450,536	142,769	(723,302)	3,239,490
Other expense	1,964,606	412,046	270,935	135,347	2,952,343	52,277	(3,137,701)	2,649,853
Income tax expense	762,536	151,407	95,146	64,845	317,234	33,735	2,090	1,426,993
Total Expenses	10,607,715	2,983,733	1,768,068	1,136,477	4,614,191	446,319	(4,288,490)	17,268,013
Net income for the year	Ps. 1,861,303	Ps. 271,324	Ps. 160,089	Ps. 124,084	Ps. 464,196	Ps. 27,612	Ps. (162,870)	Ps. 2,745,738

(1) Includes Grupo Aval, Grupo Aval Limited, Grupo Aval International Limited and ATH negocio conjunto.

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	Banco de Bogotá S.A.		Banco de Occidente S.A.		Banco Popular S.A.		Banco Comercial AV Villas S.A.		Corficolombiana S.A.		Others ⁽¹⁾		Eliminations		Total	
External Income																
Interest income	Ps.	2,862,568	Ps.	794,953	Ps.	545,353	Ps.	358,551	Ps.	125,639	Ps.	53	Ps.	-	Ps.	4,687,117
Commission and fee income		1,074,468		99,265		61,615		67,975		20,795		11,942		-		1,336,060
Income from sales of goods and services		31,183		20,173		3,401		-		2,410,400		-		-		2,465,157
Participation in profit or loss associates and joint business		2,410		1,145		1,174		926		48,161		-		-		53,816
Dividends		997		6		281		908		2,915		-		-		5,107
Other Income		267,097		41,754		16,710		13,245		59,253		201		-		398,260
	Ps.	4,238,723	Ps.	957,296	Ps.	628,534	Ps.	441,605	Ps.	2,667,163	Ps.	12,196	Ps.	-	Ps.	8,945,517
Interest income		(47,775)		(32,210)		7,105		447		5,918		36,643		29,872		-
Commission and fee income		335		1,950		1,089		4,712		366		97,271		(105,723)		-
Income from sales of goods and services		225		24,916		-		-		1,343		-		(26,484)		-
Participation in profit or loss associates and joint business		193,869		28,597		(1,051)		(1,025)		371		771,596		(992,357)		-
Dividends		-		-		-		-		-		-		-		-
Other Income		127,686		1,254		32		551		2,402		17,209		(149,134)		-
		<u>274,340</u>		<u>24,507</u>		<u>7,175</u>		<u>4,685</u>		<u>10,400</u>		<u>922,719</u>		<u>(1,243,826)</u>		<u>-</u>
Total income	Ps.	4,513,063	Ps.	981,803	Ps.	635,709	Ps.	446,290	Ps.	2,677,563	Ps.	934,915	Ps.	(1,243,826)	Ps.	8,945,517
Expenses																
Interest expense	Ps.	1,079,543	Ps.	279,968	Ps.	208,896	Ps.	93,427	Ps.	176,485	Ps.	65,629	Ps.	(56,672)	Ps.	1,847,276
Impairment loss on loan and other accounts receivable		661,070		233,860		52,063		67,633		(721)		-		87,808		1,101,713
Depreciations and amortizations		93,201		19,324		13,047		8,510		1,829		1,778		69		137,758
Commission and fee expense		81,154		16,050		22,723		25,287		3,220		405		(6,543)		142,296
Cost of goods and services sold		60,479		61,383		3,273		-		1,374,755		(433)		(6,604)		1,492,853
Administrative Expenses		762,856		165,505		134,561		105,777		31,145		49,219		(139,222)		1,109,841
Other expense		634,042		97,036		85,556		50,063		25,164		19,078		(1,143)		909,796
Income tax expense		254,781		24,965		45,027		31,486		375,440		17,958		1,169		750,826
		<u>3,627,126</u>		<u>898,091</u>		<u>565,146</u>		<u>382,183</u>		<u>1,987,317</u>		<u>153,634</u>		<u>(121,138)</u>		<u>7,492,359</u>
Net income for the year	Ps.	885,937	Ps.	83,712	Ps.	70,563	Ps.	64,107	Ps.	690,246	Ps.	781,281	Ps.	(1,122,688)	Ps.	1,453,158

(1) Includes Grupo Aval, Grupo Aval Limited, Grupo Aval International Limited and ATH negocio conjunto.

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	Banco de Bogotá S.A.	Banco de Occidente S.A.	Banco Popular S.A.	Banco Comercial AV Villas S.A.	Corficolombiana S.A.	Others (1)	Eliminations	Total
External Income								
Interest income	Ps. 2,866,889	Ps. 896,458	Ps. 547,928	Ps. 333,231	Ps. 184,679	Ps. 77	Ps. -	Ps. 4,829,262
Commission and fee income	1,038,014	102,750	55,530	63,048	14,638	36,346	-	1,310,326
Participation in profit or loss associates and joint business	1,789	781	860	647	41,930	-	-	46,007
Dividends	413	6	317	-	928	-	-	1,664
Other Income	321,509	120,106	45,897	17,937	70,681	3,288	-	579,418
	Ps. 4,228,614	Ps. 1,120,101	Ps. 650,532	Ps. 414,863	Ps. 312,856	Ps. 39,711	Ps. -	Ps. 6,766,677
Intersegment Income								
Interest income	14,741	666	242	1,153	13,666	35,233	(65,701)	-
Commission and fee income	813	1,338	1,037	3,494	796	70,860	(78,338)	-
Participation in profit or loss associates and joint business	13,308	28,851	(1,305)	(1,128)	100	-	(39,826)	-
Dividends	-	-	-	-	2	-	(2)	-
Other Income	73,579	92,441	5,566	438	3,641,500	39,122	(3,852,646)	-
	102,441	123,296	5,540	3,957	3,656,064	145,215	(4,036,513)	-
Total income	Ps. 4,331,055	Ps. 1,243,397	Ps. 656,072	Ps. 418,820	Ps. 3,968,920	Ps. 184,926	Ps. (4,036,513)	Ps. 6,766,677
Expenses								
Interest expense	Ps. 1,126,149	Ps. 339,929	Ps. 227,807	Ps. 96,139	Ps. 196,716	Ps. 69,603	Ps. (70,834)	Ps. 1,985,509
Impairment loss on loan and other accounts receivable	566,986	263,477	94,223	97,960	34,450	-	19,814	1,076,910
Depreciations and amortizations	90,572	23,381	12,304	7,849	163,975	2,348	(170,068)	130,361
Commission and fee expense	105,417	24,199	20,846	27,431	14,289	631	(27,141)	165,672
Administrative Expenses	775,661	208,009	135,338	92,998	403,585	50,317	(564,974)	1,100,934
Other expense	734,787	214,247	97,660	44,367	2,898,888	18,677	(3,136,998)	871,628
Income tax expense	325,441	53,128	25,263	18,087	109,518	18,518	1,119	551,074
Total Expenses	3,725,013	1,126,370	613,441	384,831	3,821,421	160,094	(3,949,082)	5,882,088
Net income for the year	Ps. 606,042	Ps. 117,027	Ps. 42,631	Ps. 33,989	Ps. 147,499	Ps. 24,832	Ps. (87,431)	Ps. 884,589

(1) Includes Grupo Aval, Grupo Aval Limited, Grupo Aval International Limited and ATH negocio conjunto.

Reconciliation of net income, assets and liabilities of reportable operating segments

Main eliminations of total income, expenses, assets and liabilities between segments with the corresponding consolidated entries at the level of Grupo Aval are:

- Loans with financial obligations of entities mainly from non-financial sector.
- Investments in term deposits and outstanding bonds of in other segments.
- Investments in subordinates elimination and record of non- controlling interests.
- Intercompany leaseings and commissions paid between Grupo Aval's entities.
- Expenses and incomes for commissions.

18.1 Analysis of Revenues by Products and Services

Grupo Aval's revenues are analyzed by products and services, in the statement of income.

NOTA 19 – TRANSFERS OF FINANCIAL ASSETS

Grupo Aval and its subsidiaries enters into transactions in the normal course of business by which it transfers financial assets to third parties. Depending on the circumstances, these transfers may either result in these financial assets being derecognized or continuing to be recognized in Grupo Aval's financial statements.

A. Transferred financial assets not qualifying for full derecognition

i. Sale and repurchase agreements

The debt securities of financial investments at fair value through profit or loss that are being used as guarantees in repurchase transactions amounted to Ps. 263,483 as of September 30, 2018 and Ps. 1,905,396 as of December 31, 2017; the financial assets at amortized cost that are being used as guarantees in repurchase transactions amounted to Ps. 301,489 as of September 30, 2018 and Ps. 1,822,746 as of December 31, 2017 and the debt securities of financial investments at fair value through OCI (*) that are being used as guarantees in repurchase transactions amounted to Ps. 5,434,615 as of September 30.

(*) The Group adopted IFRS 15 and IFRS 9 as of January 1, 2018 . (See Note 2).

ii. Securities lending

As of September 30, 2018, and as of December 31, 2017, Grupo Aval has not recorded securities lending.

B. Transfer of financial assets that are derecognized in their entirety

I. Securitizations

As of September 30, 2018, and as of December 31, 2017, Grupo Aval has not transfer financial assets for special purpose vehicles.

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NOTE 20 – UNCONSOLIDATED STRUCTURED ENTITIES

The table below shows the total assets of unconsolidated structured entities in which Grupo Aval had an interest at the reporting date and its maximum exposure to loss in relation to those interests:

September 30, 2018	Securitized	Grupo Aval's managed funds	Total
Grupo Aval's interest-assets			
Investments at fair value through profit or loss	Ps. 14,872	Ps. 1,670,924	Ps. 1,685,796
Other account receivables	-	48,200	48,200
Total assets in relation to the Grupo Aval's interests in the unconsolidated structured entities	14,872	1,719,124	1,733,996
Grupo Aval's maximum exposure	Ps. 14,872	Ps. 1,719,124	Ps. 1,733,996

December 31, 2017	Securitized	Grupo Aval's managed funds	Total
Grupo Aval's interest-assets			
Investments at fair value through profit or loss	Ps. 19,602	Ps. 3,030,499	Ps. 3,050,101
Other account receivables	-	37,606	37,606
Total assets in relation to the Grupo Aval's interests in the unconsolidated structured entities	19,602	3,068,105	3,087,707
Grupo Aval's maximum exposure	Ps. 19,602	Ps. 3,068,105	Ps. 3,087,707

NOTE 21 – RELATED PARTIES

In accordance with IAS 24, a related party is a person or entity that is related to the entity that prepares its financial statements, which could exercise joint control or control over the reporting entity, exercise significant influence over the reporting entity, or be considered a member of the key personnel of the management of the reporting entity or of a parent of the reporting entity. Within the definition of related party include:

Persons and / or relatives related to the entity (key management personnel), entities that are members of the same group (controlling and subsidiary), associates or joint ventures of the entity or entities of Grupo Aval.

In accordance with the foregoing, the related parties for Grupo Aval are classified into five categories and are the following:

1. Natural Persons who exercise control or joint control over Grupo aval, that is to say that they have more than 50% participation in the reporting entity; additionally, it includes close relatives of those who might be expected to influence or be influenced by that person.

2. Key Management Personnel: Members of the Board of Directors and President of Grupo Aval, Banco de Bogotá, Banco de Occidente, Banco Popular, Banco Av Villas, Porvenir, Corficolombiana and BAC Credomatic Inc, plus Vice Presidents are included in this category. of Grupo Aval, which are the people who participate in the planning, direction and control of such entities.

Additionally, it includes close relatives who could be expected to influence, or be influenced by, that person.

3. Associated Companies and Joint Ventures: companies in which Grupo Aval has significant influence, which is generally considered when a stake is held between 20% and 50% of its capital.

4. This category includes the entities that are controlled by the natural persons included in numerals 1 and 2

5. This section includes the entities in which the persons included in numerals 1 and 2 exercise significant influence.

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Balances as of September 30, 2018 and December 31, 2017, with related parties, are detailed in the following tables:

		September 30, 2018						
		Individuals		Entity				
		Natural persons with control over Grupo Aval	Key management personnel	Associates and joint ventures	Entities controlled by individuals	Entities with significant influence by individuals		
Assets								
Cash and equivalents	Ps.	-	Ps.	-	Ps.	-	Ps.	-
Financial assets in investments		-		919,355		-		-
Financial assets in credit operations		2,696	16,882	1,472,314	1,685,993		5,213	
Accounts receivable		9	49	14,730	3,759		43	
Other assets		-	-	2,163	3,666		-	
Liabilities								
Deposits	Ps.	52,870	Ps.	19,483	Ps.	33,816	Ps.	356,707
Accounts payables		72	805	9,705	558,657		1,568	
Financial obligations		3	9	51	5		2	
Others liabilities		-	-	2,215	33		-	

		December 31, 2017						
		Individuals		Entity				
		Natural persons with control over Grupo Aval	Key management personnel	Associates and joint ventures	Entities controlled by individuals	Entities with significant influence by individuals		
Assets								
Cash and equivalents	Ps.	-	Ps.	-	Ps.	-	Ps.	67
Financial assets in investments		-		882,114		1,249		-
Financial assets in credit operations		3,066	10,665	1,491,078	1,301,697		3,385	
Accounts receivable		11	33	59,444	4,421		-	
Other assets		-	-	156,571	3,661		18	
Liabilities								
Deposits	Ps.	21,257	Ps.	20,192	Ps.	60,800	Ps.	1,566,160
Accounts payables		103	700	11,171	322,275		18,671	
Financial obligations		4	10	16,435	1,249		-	
Others liabilities		-	4	7,424	49		-	

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	Individuals		Entity		
	Natural persons with control over Grupo Aval	Key management personnel	Associates and joint ventures	Entities controlled by individuals	Entities with significant influence by individuals
Interest income	Ps. 165	Ps. 664	Ps. 29,934	Ps. 97,610	Ps. 207
Financial expenses	170	642	656	13,088	17
Fee income and commissions	4	45	6,048	46,766	-
Leases	-	-	33	233	-
Fee expenses and commissions	3	903	12,512	1,370	5
Other income	2	173	190,745	3,618	-
Operating expenses	-	8,058	35	1,282	-
Other expenses	11	1,556	26,828	20,207	-

For the nine-month periods ended September 30, 2017

	Individuals		Entity		
	Natural persons with control over Grupo Aval	Key management personnel	Associates and joint ventures	Entities controlled by individuals	Entities with significant influence by individuals
Interest income	Ps. 158	Ps. 565	Ps. 137,226	Ps. 93,275	Ps. 1,851
Financial expenses	264	2,195	3,006	33,438	6
Fee income and commissions	3	47	19,928	42,536	-
Leases	-	-	-	224	-
Fee expenses and commissions	3	909	14,204	1,113	182
Other income	-	1	186,791	4,126	16
Operating expenses	-	7,547	33	1,803	-
Other expenses	14	1,629	23,393	20,359	30

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	Individuals		Associates and joint ventures	Entity	
	Natural persons with control over Grupo Aval	Key management personnel		Entities controlled by individuals	Entities with significant influence by individuals
Interest income	Ps. 54	Ps. 278	Ps. (4,420)	Ps. 32,163	Ps. (3,828)
Financial expenses	36	266	(33,524)	2,770	(423)
Fee income and commissions	1	16	(3,408)	16,138	-
Leases	-	-	(141)	54	-
Fee expenses and commissions	(113)	(833)	5,239	423	5
Other income	-	35	62,804	1,430	-
Operating expenses	-	842	12	(522)	-
Other expenses	(373)	(760)	8,723	5,908	-

For the three-month periods ended September 30, 2017

	Individuals		Associates and joint ventures	Entity	
	Natural persons with control over Grupo Aval	Key management personnel		Entities controlled by individuals	Entities with significant influence by individuals
Interest income	Ps. 16	Ps. 282	Ps. 43,188	Ps. 28,534	Ps. 584
Financial expenses	138	1,378	1,722	20,178	3
Fee income and commissions	1	16	3,029	12,832	-
Leases	-	-	-	79	-
Fee expenses and commissions	1	182	4,698	418	149
Other income	-	-	58,741	(1,095)	1
Operating expenses	-	2,273	11	(507)	-
Other expenses	5	481	3,685	8,513	30

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Outstanding amounts are not guaranteed and shall be liquidated in cash. Guarantees have not been granted or received. No expense has been recognized during the current period nor in previous periods with respect to uncollectable or accounts of doubtful collection relating to amounts in debt by related parties.

Compensation of Key Management Personnel

The compensation received by the key personnel of the management comprises the following:

Concepts	For the three-month periods ended		For the nine-month periods ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Salaries	Ps. 4,579	4,260	Ps. 13,469	12,559
Short term benefits for employees	1,023	1,063	2,480	2,412
Total	Ps. 5,602	5,323	Ps. 15,949	14,971

NOTE 22 – SUBSEQUENT EVENTS

As of the date of issuance of the condensed consolidated financial statements, no subsequent events are known that need to be disclosed in the financial statements.