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1Q18 Consolidated Earnings Results

IFRS



Grupo Aval Acciones y Valores S.A. (“Grupo Aval”) is an issuer of securities in Colombia and in the United States, registered with Colombia’s National Registry of Shares and Issuers (Registro Nacional de Valores y Emisores) and the United States Securities and Exchange Commission (“SEC”). As such, it is subject to the control of the Superintendency of Finance and compliance with applicable U.S. securities regulation as a “foreign private issuer” under Rule 405 of the U.S. Securities Act of 1933.

All of our banking subsidiaries (Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas), Porvenir and Corficolombiana, are subject to inspection and surveillance as financial institutions by the Superintendency of Finance. Although we are not a financial institution, as a result of the enactment of Law 1870 of 2017, also known as Law of Financial Conglomerates, starting on 2018, Grupo Aval will be subject to the supervision and regulation of the Superintendency of Finance. Grupo Aval, as the holding company of its financial conglomerate will become responsible for the compliance with capital adequacy requirements, corporate governance standards, financial risk management and internal control framework and criteria for identifying, managing and revealing conflicts of interest, applicable to its financial conglomerate.

The unaudited consolidated financial information included in this document is presented in accordance with IFRS as currently issued by the IASB. Details of the calculations of non-GAAP measures such as ROAA and ROAE, among others, are explained when required in this report.

The results for 1Q2018 are not comparable to previous quarters due to the prospective adoption in Colombia of IFRS 9 and IFRS 15 starting in January 1, 2018.

This report may include forward-looking statements, which actual results may vary from those stated herein as a consequence of changes in general, economic and business conditions, changes in interest and currency rates and other risks factors as evidenced in our Form 20-F available at the SEC webpage. Recipients of this document are responsible for the assessment and use of the information provided herein. Grupo Aval will not have any obligation to update the information herein and shall not be responsible for any decision taken by investors in connection with this document. The content of this document and the unaudited figures included herein are not intended to provide full disclosure on Grupo Aval or its affiliates.

When applicable, in this document we refer to billions as thousands of millions.

Consolidated key results for the quarter

| COP\$ tn | 1Q17 | 4Q17 | 1Q18 | 1Q18 vs 1Q17 | 1Q18 vs 4Q17 |
|----------|------|------|------|--------------|--------------|
|----------|------|------|------|--------------|--------------|

Balance Sheet

| | | | | | |
|-----------------------|----------|----------|----------|---------|----------|
| Gross Loans | \$ 150.6 | \$ 159.1 | \$ 157.0 | 4.3% | -1.3% |
| Deposits | \$ 146.7 | \$ 154.9 | \$ 151.8 | 3.4% | -2.0% |
| Deposits/Net Loans | 0.97 x | 0.96 x | 0.97 x | NS | NS |
| Tangible Equity Ratio | 7.4% | 7.9% | 7.4% | (0) bps | (50) bps |

- Slow loan growth continued during 1Q2018 across all loan categories, but mainly in corporate loans. It is expected that growth recovery will gain momentum in 2H2018 due to positive macro trends and less political and fiscal uncertainty.
- The 1Q2018 Tangible Equity Ratio reflects the one-time adjustment due to the adoption of IFRS 9 and a seasonal annual impact due to shareholders' dividends.

Loan Quality

| | | | | | |
|----------------------|------|------|------|--------|----------|
| PDLs 90+/Total loans | 2.2% | 2.8% | 2.9% | 63 bps | 11 bps |
| Cost of risk | 1.9% | 2.7% | 2.3% | 37 bps | (34) bps |

- 30 days PDL and 90 day NPL were 4.25% and 2.86% for the quarter. On a positive note, for the third consecutive quarter the amount of new loans becoming 90 days past due decreased suggesting the end of the cycle might be near.
- Cost of risk for the quarter was 2.3%, including 24 bps of impact due to specific large corporate exposures (primarily Electricaribe).

Profitability

| | | | | | |
|-------------------------|---------|---------|---------|----------|----------|
| Net interest margin | 5.9% | 5.9% | 5.8% | (10) bps | (13) bps |
| Fee income Ratio | 26.9% | 25.7% | 26.2% | (69) bps | 42 bps |
| Efficiency Ratio | 46.0% | 46.3% | 45.9% | (10) bps | (34) bps |
| Attributable net income | \$ 0.59 | \$ 0.47 | \$ 0.60 | 1.8% | 28.1% |
| ROAA | 1.6% | 1.3% | 1.6% | 0 bps | 36 bps |
| ROAE | 15.4% | 11.6% | 15.3% | (9) bps | 371 bps |

- NIM during 1Q2018 showed resilience with a consolidated decline of only 10 bps versus 1Q2017.
- Fee income ratio continued to hold at 26% for the quarter with pension and banking fees growing at a similar pace than consolidated assets.
- Improvement in the efficiency ratio shows the results of the continuous effort on cost control initiatives which will remain in effect in a scenario of low growth.
- Net income for the quarter was \$598 billion or Ps 26.8 per share and ROAE for the quarter was 15.3%.

Gross loans excludes interbank and overnight funds. **Tangible Capital Ratio** is calculated as Total Equity minus Goodwill and other Intangibles divided by Total Assets minus Goodwill and other Intangibles. **PDLs 90+** defined as loans more than 90 days past due. **Net Interest Margin** includes net interest income plus net trading income from investment securities held for trading through profit or loss divided by total average interest-earning assets. **Fee income ratio** is calculated fee net income divided by net interest income plus net trading income, other income and fees and other services income, net (excluding others). **Efficiency Ratio** is calculated as personnel plus administrative and other expenses excluding wealth tax divided by net interest income plus net trading income, other income and fees and other services income, net (excluding others). **ROAA** is calculated as annualized Net Income divided by average of total assets. **ROAE** is calculated as Net Income attributable to Aval's shareholders divided by average attributable shareholders' equity. **NS** refers to non-significant figures

Key results per region for the quarter

COP \$ tn



Colombia

72% of Assets

| 1Q17 | 4Q17 | 1Q18 | 1Q18 vs 1Q17 | 1Q18 vs 4Q17 |
|------|------|------|--------------|--------------|
|------|------|------|--------------|--------------|



Central America⁽¹⁾

28% of Assets

| 1Q17 | 4Q17 | 1Q18 | 1Q18 vs 1Q17 | 1Q18 vs 4Q17 |
|------|------|------|--------------|--------------|
|------|------|------|--------------|--------------|

Balance Sheet

| | | | | | |
|-----------------------|----------|----------|----------|----------|----------|
| Gross Loans | \$ 108.8 | \$ 112.7 | \$ 113.7 | 4.5% | 0.8% |
| Deposits | \$ 106.9 | \$ 110.5 | \$ 109.1 | 2.1% | -1.3% |
| Deposits/Net Loans | 0.99 x | 0.98 x | 0.98 x | NS | NS |
| Tangible Equity Ratio | 6.7% | 7.1% | 6.6% | (11) bps | (52) bps |

| | | | | | |
|-----------------------|---------|---------|---------|--------|----------|
| Gross Loans | \$ 41.8 | \$ 46.3 | \$ 43.4 | 3.8% | -6.4% |
| Deposits | \$ 39.8 | \$ 44.4 | \$ 42.7 | 7.1% | -3.9% |
| Deposits/Net Loans | 0.92 x | 0.92 x | 0.95 x | 0.03 x | 0.02 x |
| Tangible Equity Ratio | 9.4% | 10.0% | 9.7% | 24 bps | (31) bps |

Loan Quality

| | | | | | |
|----------------------|------|------|------|--------|----------|
| PDLs 90+/Total loans | 2.7% | 3.4% | 3.5% | 85 bps | 13 bps |
| Cost of risk | 2.0% | 2.9% | 2.5% | 55 bps | (40) bps |

| | | | | | |
|----------------------|------|------|------|---------|----------|
| PDLs 90+/Total loans | 1.1% | 1.2% | 1.1% | 5 bps | (8) bps |
| Cost of risk | 1.9% | 2.0% | 1.8% | (7) bps | (21) bps |

Profitability

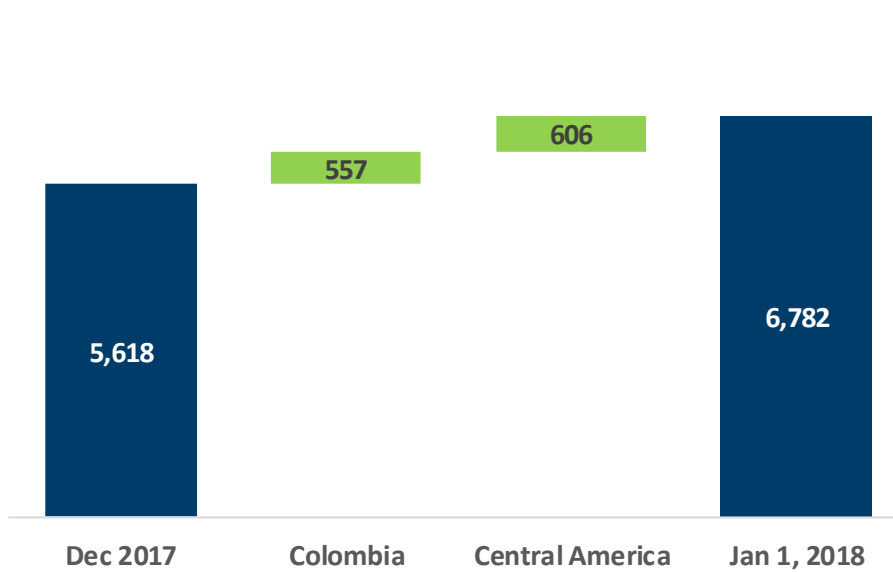
| | | | | | |
|--|---------|---------|---------|-----------|-----------|
| Net interest margin | 5.6% | 5.6% | 5.6% | 6 bps | 5 bps |
| Fee income Ratio | 23.3% | 20.6% | 21.6% | (171) bps | 104 bps |
| Efficiency Ratio | 42.7% | 44.2% | 42.9% | 24 bps | (126) bps |
| Attributable net ⁽²⁾ income | \$ 0.42 | \$ 0.26 | \$ 0.40 | -3.7% | 57.7% |
| ROAA | 1.7% | 1.0% | 1.6% | (5) bps | 57 bps |
| ROAE | 20.6% | 12.1% | 19.8% | (79) bps | 772 bps |

| | | | | | |
|--|---------|---------|---------|----------|----------|
| Net interest margin | 6.6% | 6.7% | 6.1% | (52) bps | (61) bps |
| Fee income Ratio | 34.6% | 36.2% | 36.2% | 151 bps | (5) bps |
| Efficiency Ratio | 53.4% | 50.5% | 52.5% | (85) bps | 206 bps |
| Attributable net ⁽²⁾ income | \$ 0.24 | \$ 0.31 | \$ 0.28 | 15.7% | -7.9% |
| ROAA | 1.5% | 1.8% | 1.7% | 15 bps | (14) bps |
| ROAE | 9.4% | 11.0% | 10.4% | 95 bps | (64) bps |

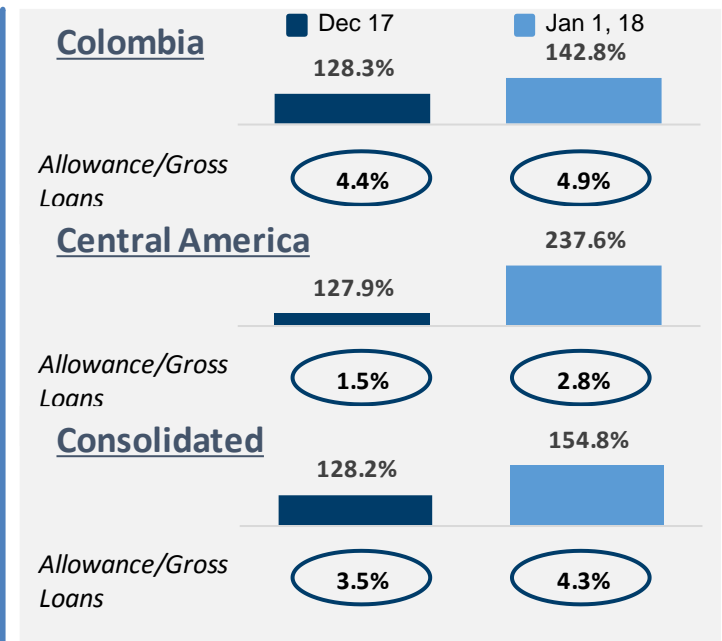
(1) Central America refers to Leasing Bogotá Panamá operation expressed in Colombian Pesos, at the exchange rate of each period. (2) Attributable net income for Grupo Aval of Ps 597.7 bn for 2018 corresponds to the Ps 403.7 bn of our Colombian operation plus Ps 282.2 bn of our Central American operation multiplied by 68.7%, our stake in Banco de Bogotá. **Gross loans** excludes interbank and overnight funds. **Tangible Capital Ratio** is calculated as Total Equity minus Goodwill and other Intangibles divided by Total Assets minus Goodwill and other Intangibles. **PDLs 90+** defined as loans more than 90 days past due. **Net Interest Margin** includes net interest income plus net trading income from investment securities held for trading through profit or loss divided by total average interest-earning assets. **Fee income ratio** is calculated fee net income divided by net interest income plus net trading income, other income and fees and other services income, net (excluding others). **Efficiency Ratio** is calculated as personnel plus administrative and other expenses excluding wealth tax divided by net interest income plus net trading income, other income and fees and other services income, net (excluding others). **ROAA** is calculated as annualized Net Income divided by average of total assets. **ROAE** is calculated as Net Income attributable to Aval's shareholders divided by average attributable shareholders' equity. **NS** refers to non-significant figures.

Figures in Ps. Billions

Impact on Allowance



Coverage Ratio⁽¹⁾

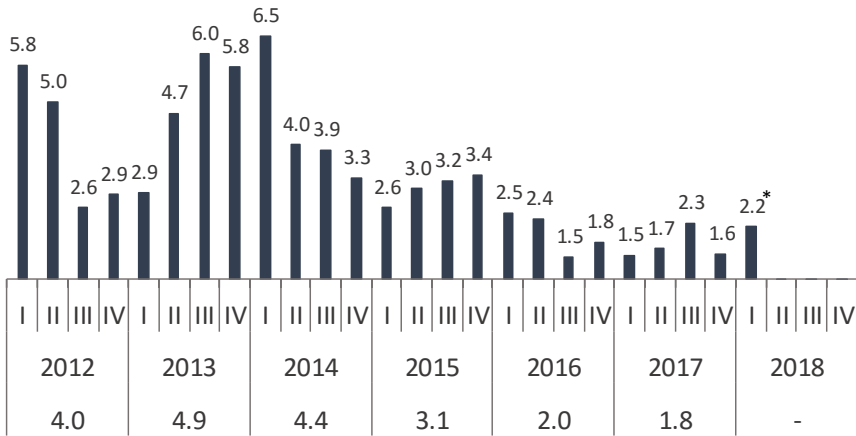


Impact on Attributable Shareholder's Equity



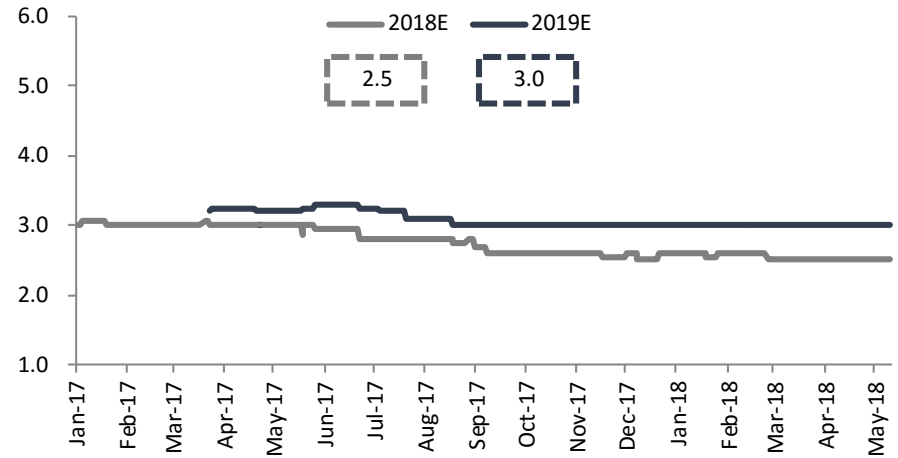
Macroeconomic context – Colombia (1/3)

GDP Growth (%)



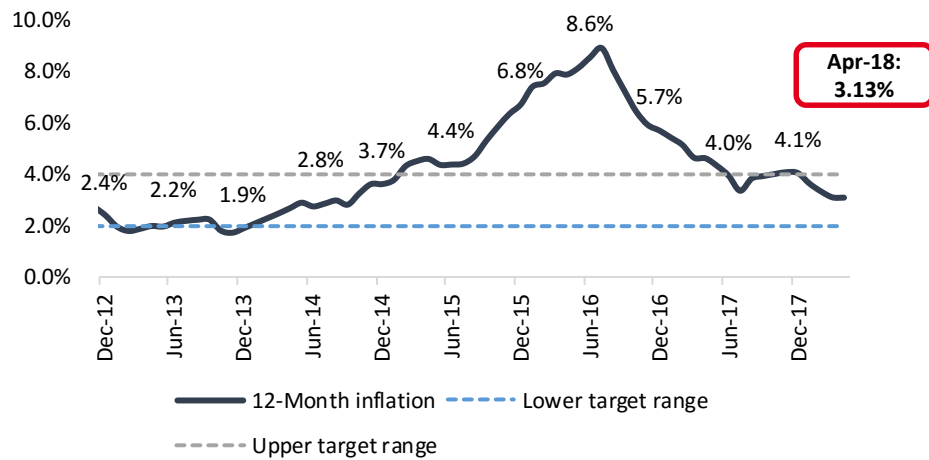
Source: DANE. *Uses 2015 as a base

GDP Growth Expectations (%)



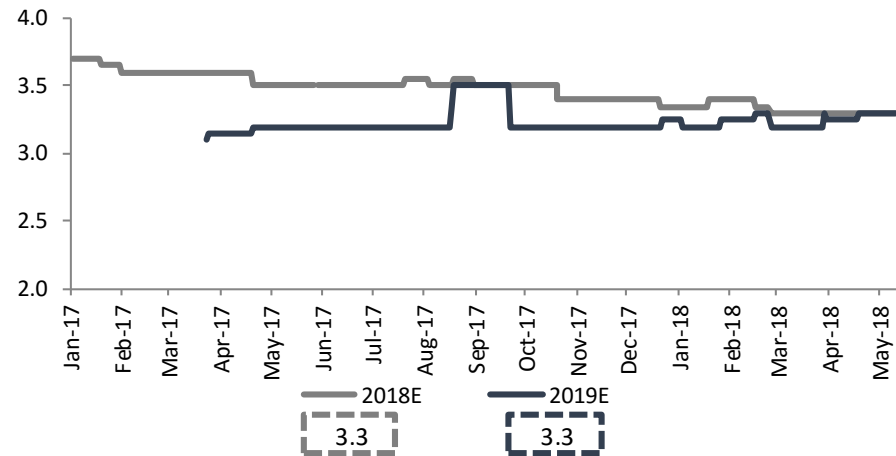
Source: Bloomberg Consensus

Inflation (%)



Source: Banco de la República de Colombia

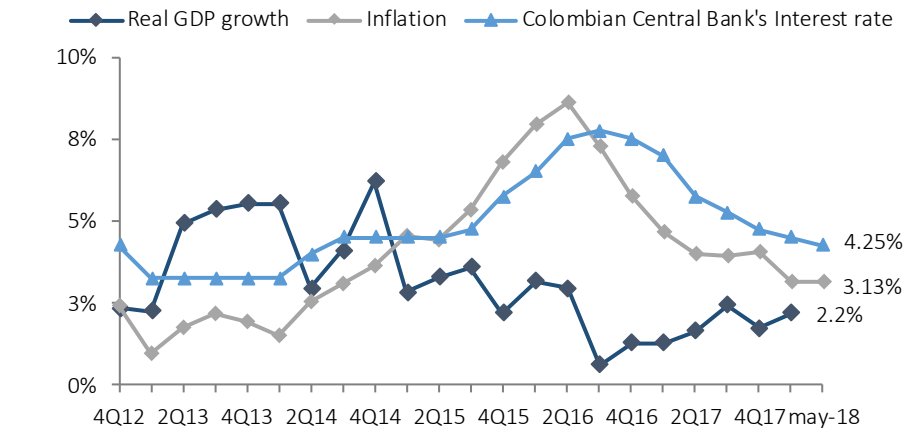
Inflation Expectations (%)



Source: Bloomberg Consensus

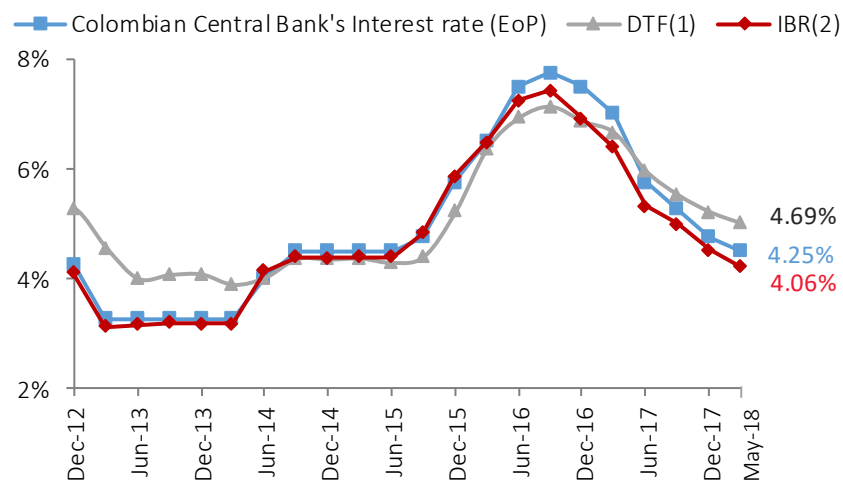
Macroeconomic context – Colombia (2/3)

Central Bank's Monetary Policy



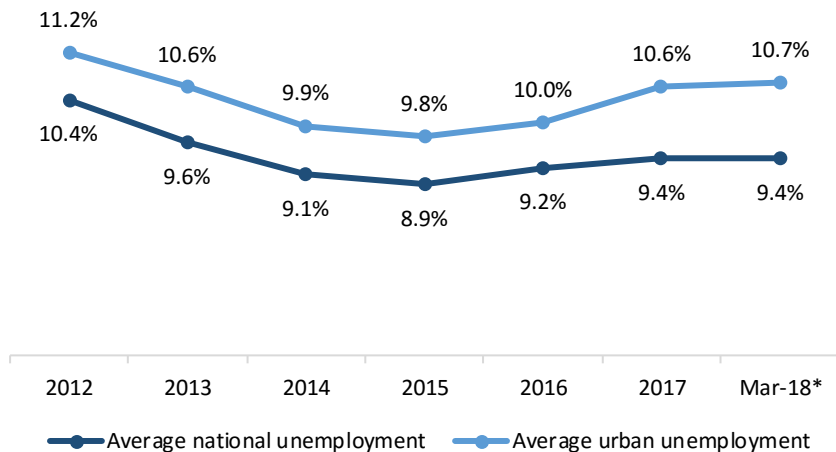
| FY | 2012: | 2013: | 2014: | 2015: | 2016: | 2017: |
|-----|-------|-------|-------|-------|-------|-------|
| GDP | 4.0% | 4.9% | 4.4% | 3.1% | 2.0% | 1.8% |

Source: Banco de la República de Colombia and DANE.



Source: Banrep. ⁽¹⁾End of period DTF rate ⁽²⁾ End of period 3-month interbank (IBR) rate

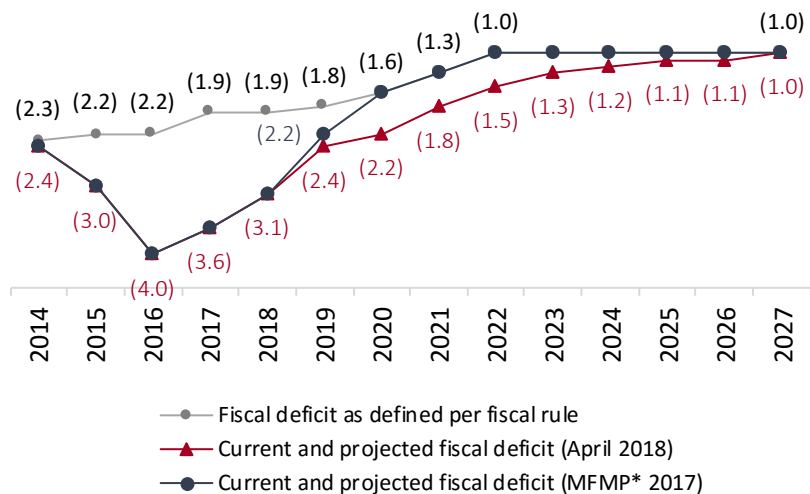
Unemployment (%)



Source: Banco de la República de Colombia

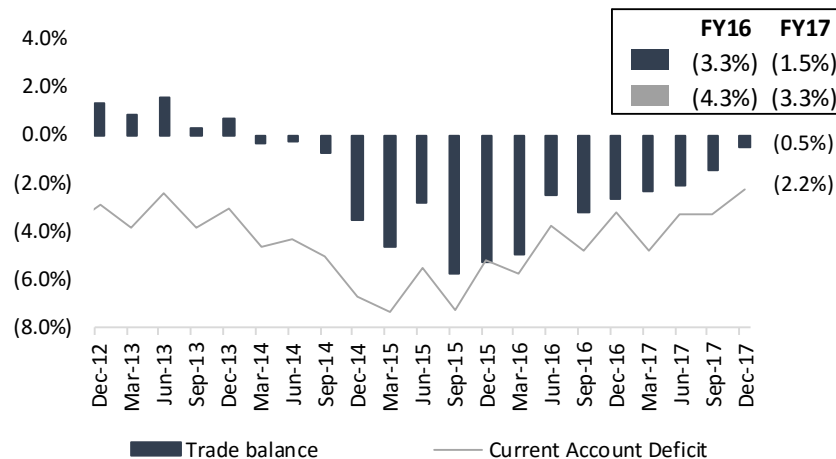
Macroeconomic context – Colombia (3/3)

Current and Projected Fiscal Deficit - Fiscal Rule (% of GDP)



Source: Ministry of Finance.

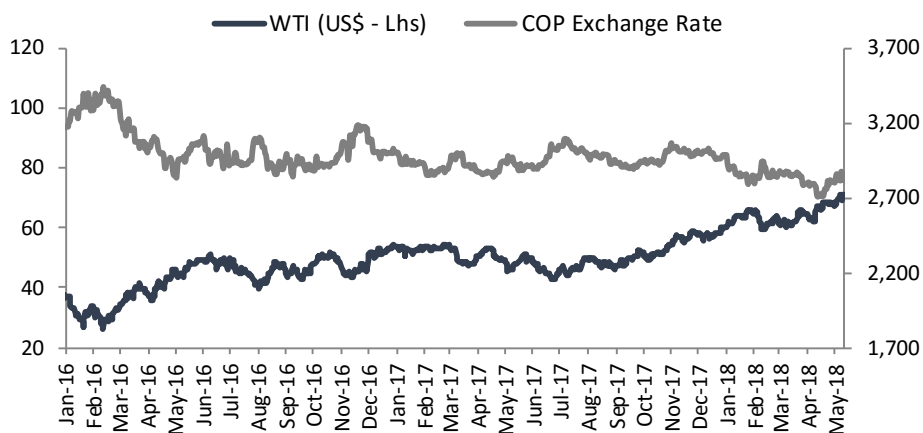
Current Account (% GDP, quarterly)



Oil Exports/Total Exports



Colombian Peso vs WTI US\$/barrel



Source: Bloomberg and DANE

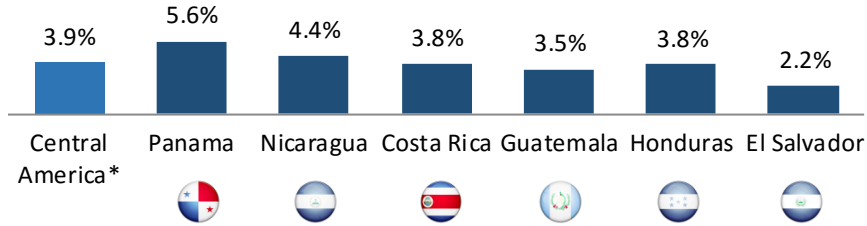
Colombian Peso Exchange Rate

| | 1Q17 | 4Q17 | 1Q18 | 1Q18 vs. 1Q17 | 1Q18 vs. 4Q17 |
|-----------------|---------|---------|---------|---------------|---------------|
| End of Period | 2,885.6 | 2,984.0 | 2,780.5 | (3.6%) | (6.8%) |
| Quarter Average | 2,924.3 | 2,985.9 | 2,860.3 | (2.2%) | (4.2%) |

Source: Banrep.

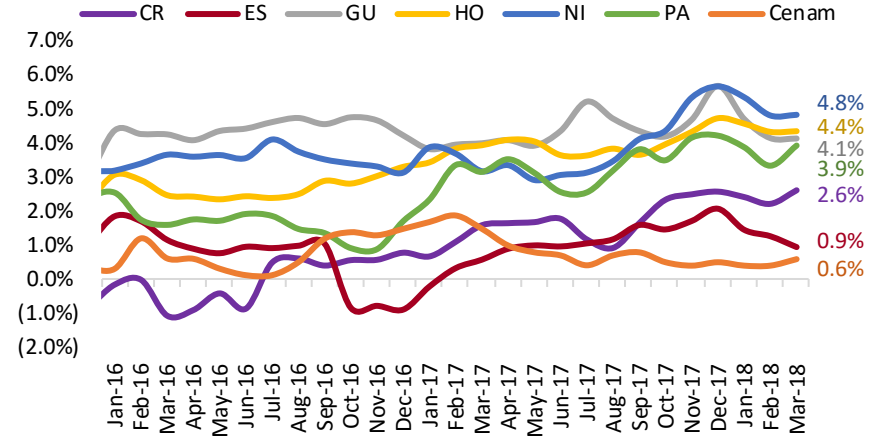
Macroeconomic context – Central America

Growth Outlook – Real GDP CAGR '16-'19E



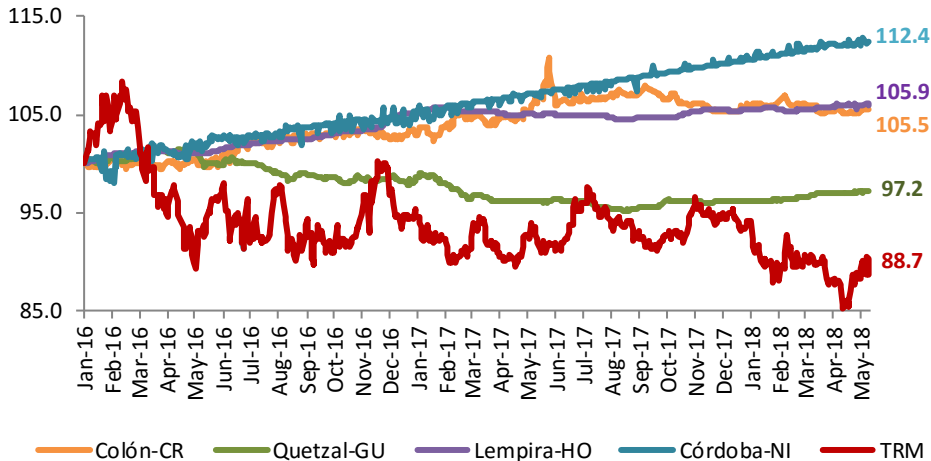
Source: IMF WEO Oct-17; (*) Aggregate growth of all the Central American countries

Inflation per Country



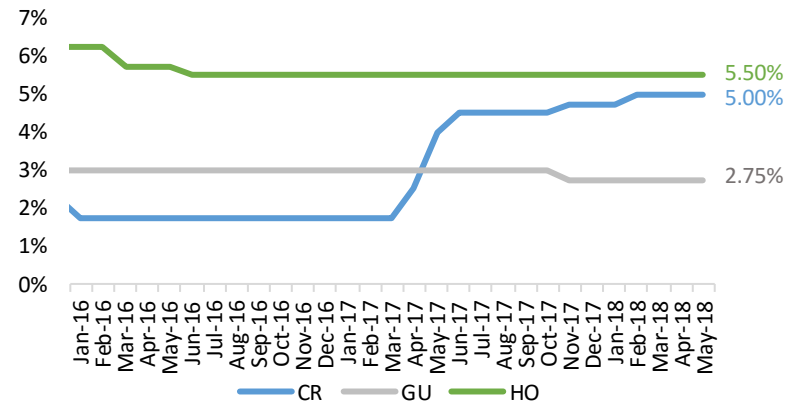
Source: SECMCA. CR: Costa Rica, ES: el Salvador, GU: Guatemala, HO: Honduras, NI: Nicaragua, PA: Panama

Regional Exchange rates



Source: Bloomberg CR: Costa Rica, ES: el Salvador, GU: Guatemala, HO: Honduras, NI: Nicaragua, PA: Panamá

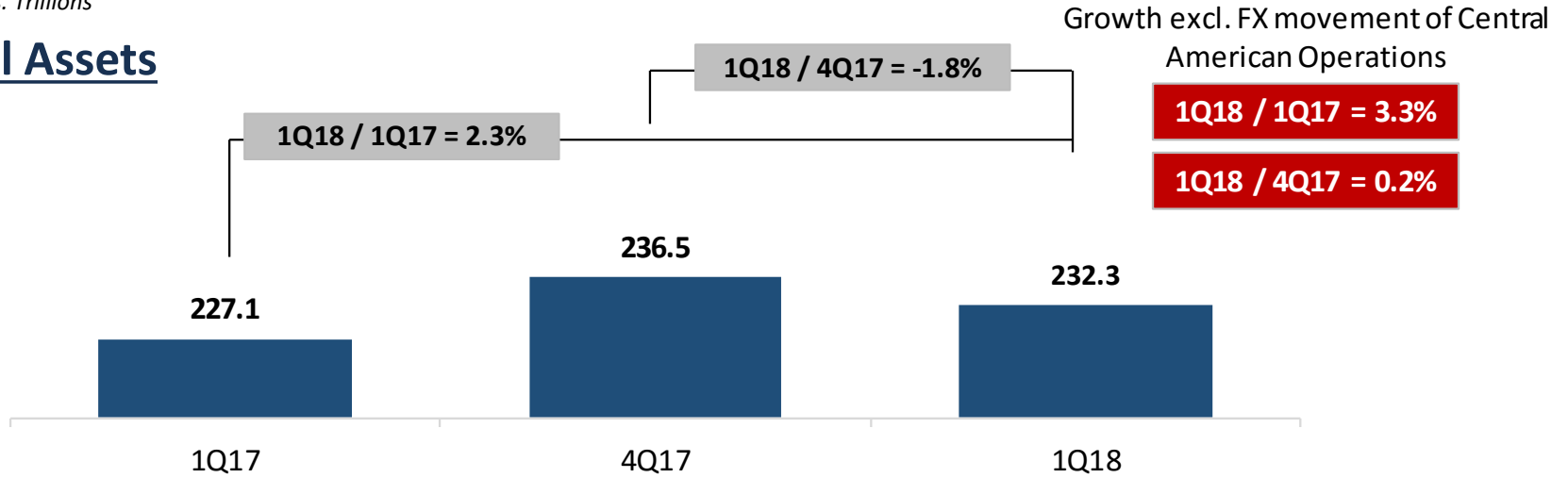
Central Banks' Interest Rates



Source: SECMCA

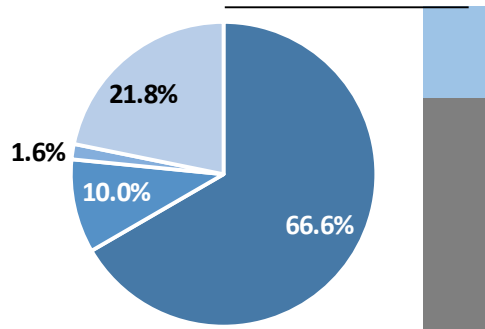
Figures in Ps. Trillions

Total Assets

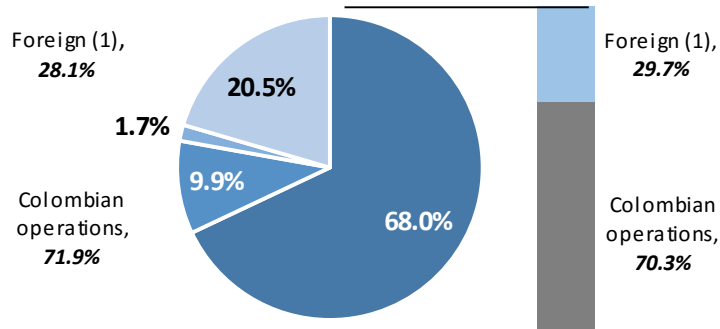


Assets Breakdown

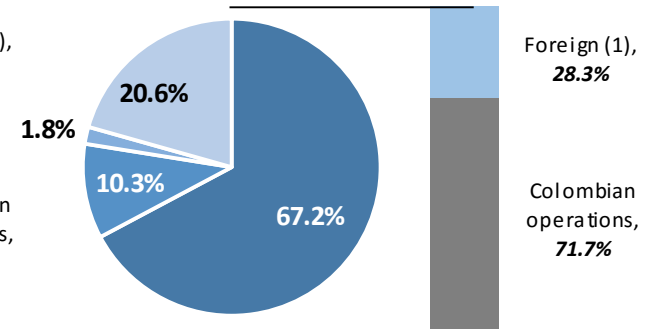
1Q17



4Q17



1Q18



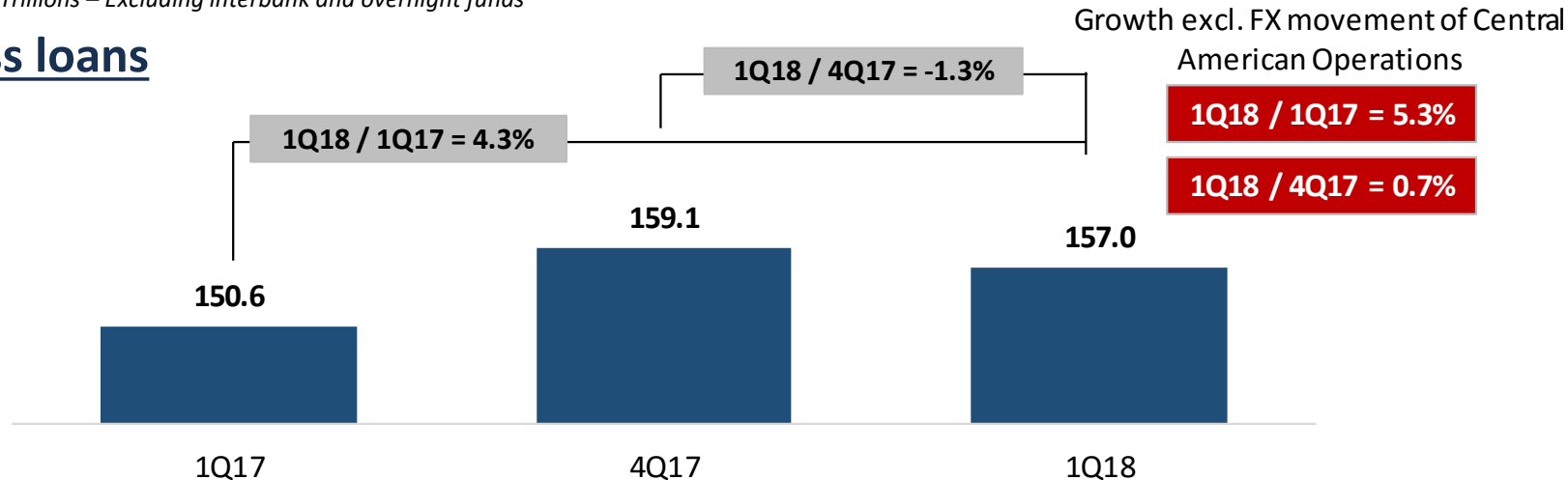
■ Net loans and leases ■ Fixed income investments ■ Unconsolidated equity investments ■ Other

(1) Foreign operations reflect Central American operations. (2) Net loans and leases include interbank and overnight funds.

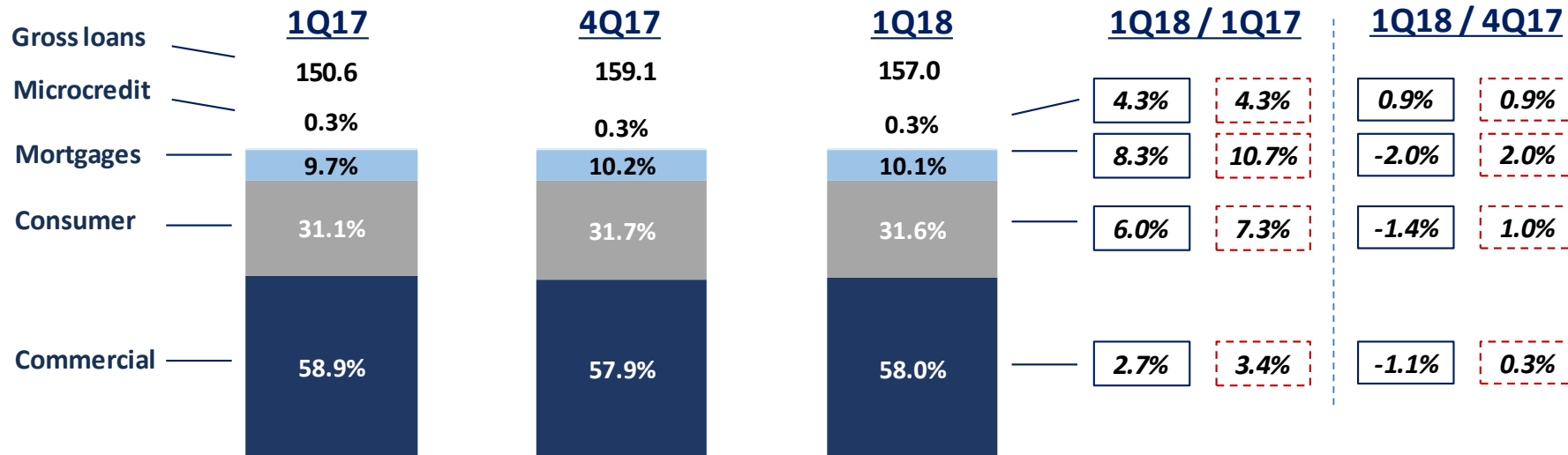
Loans and receivables

Figures in Ps. Trillions – Excluding interbank and overnight funds

Gross loans



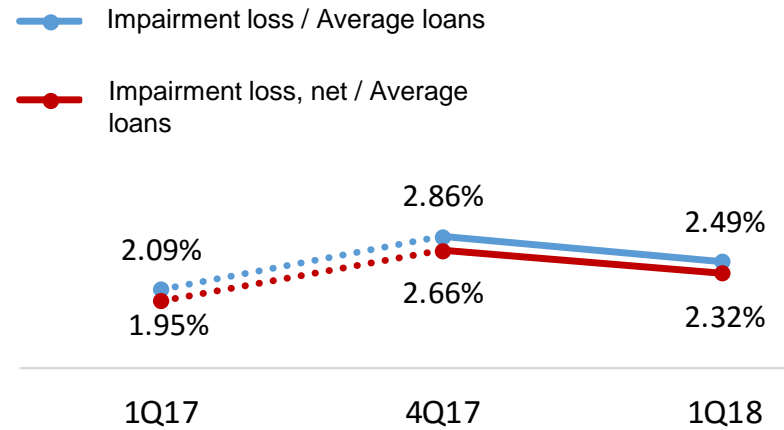
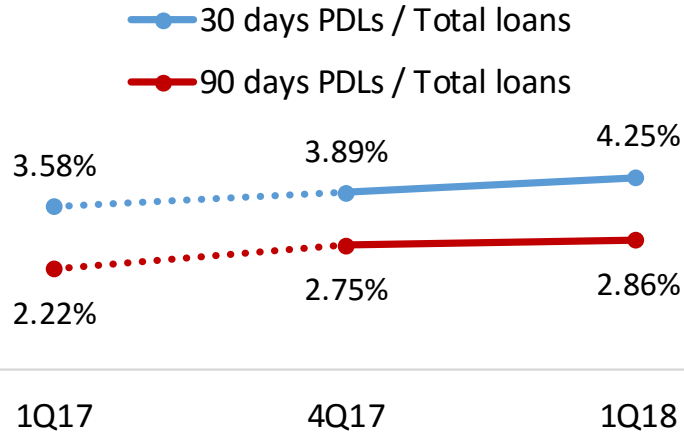
Gross loans Breakdown



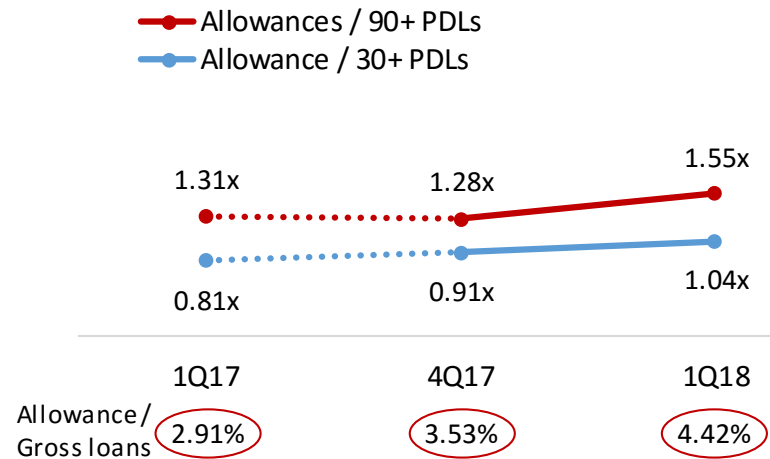
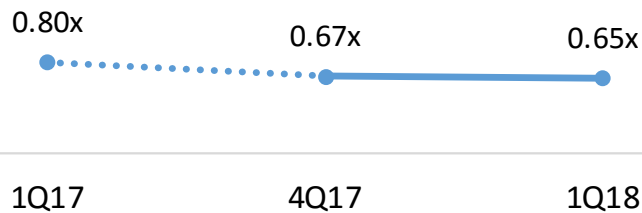
% Growth excluding FX movement of Central American Operations

Loan portfolio quality

Cost of Risk



Charge offs / Average NPLs



Loan portfolio quality

Figures in Ps. Billions

30 days past due loans (1)

| | 1Q17 | 4Q17 | 1Q18 |
|--------------------|--------------|--------------|--------------|
| Commercial | 2.94% | 3.21% | 3.59% |
| Consumer | 4.77% | 5.09% | 5.41% |
| Mortgages | 3.36% | 3.81% | 4.10% |
| Microcredit | 14.46% | 15.09% | 15.43% |
| Total loans | 3.58% | 3.89% | 4.25% |

90 days past due loans (2)

| | 1Q17 | 4Q17 | 1Q18 |
|--------------------|--------------|--------------|--------------|
| Commercial | 2.23% | 2.83% | 2.97% |
| Consumer | 2.31% | 2.77% | 2.82% |
| Mortgages | 1.68% | 2.07% | 2.14% |
| Microcredit | 10.02% | 10.63% | 11.02% |
| Total loans | 2.22% | 2.75% | 2.86% |

30 days past due formation

| | 1Q17 | 2Q17 | 3Q17 | 4Q17 | 1Q18 |
|-------------------|--------------|--------------|--------------|--------------|--------------|
| Initial PDLs | 4,484 | 5,393 | 5,843 | 6,182 | 6,195 |
| New PDLs | 1,537 | 1,090 | 1,032 | 735 | 1,205 |
| Charge-offs | (629) | (640) | (693) | (722) | (726) |
| Final PDLs | 5,393 | 5,843 | 6,182 | 6,195 | 6,675 |

90 days past due formation

| | 1Q17 | 2Q17 | 3Q17 | 4Q17 | 1Q18 |
|-------------------|--------------|--------------|--------------|--------------|--------------|
| Initial PDLs | 2,962 | 3,351 | 3,877 | 4,212 | 4,382 |
| New PDLs | 1,017 | 1,167 | 1,028 | 892 | 835 |
| Charge-offs | (629) | (640) | (693) | (722) | (726) |
| Final PDLs | 3,351 | 3,877 | 4,212 | 4,382 | 4,491 |

(1) Past Due Loans + 30 / Total Loans including interest accounts receivable

(2) NPL defined as loans more than 90 days past due including interest accounts receivable

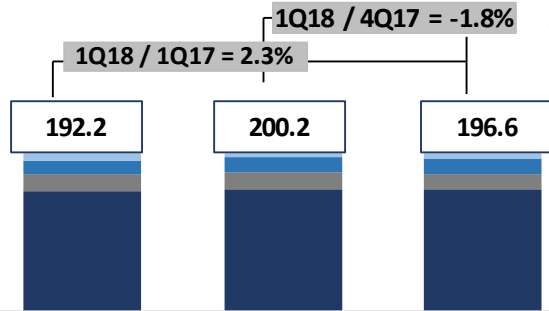
Figures in Ps. Trillions

Total funding

Growth excl. FX movement of Central American Operations

1Q18 / 1Q17 = 3.3%

1Q18 / 4Q17 = 0.1%



Funding composition

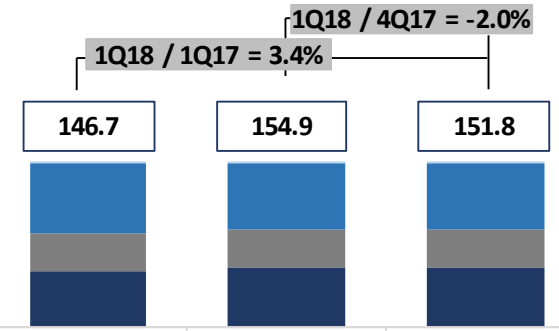
| | 1Q17 | 4Q17 | 1Q18 |
|----------------------|-------|-------|-------|
| Interbank borrowings | 4.2% | 2.5% | 3.5% |
| Long term bonds | 8.5% | 9.5% | 9.4% |
| Banks and others | 11.0% | 10.6% | 9.8% |
| Deposits | 76.4% | 77.4% | 77.2% |

Total deposits

Growth excl. FX movement of Central American Operations

1Q18 / 1Q17 = 4.5%

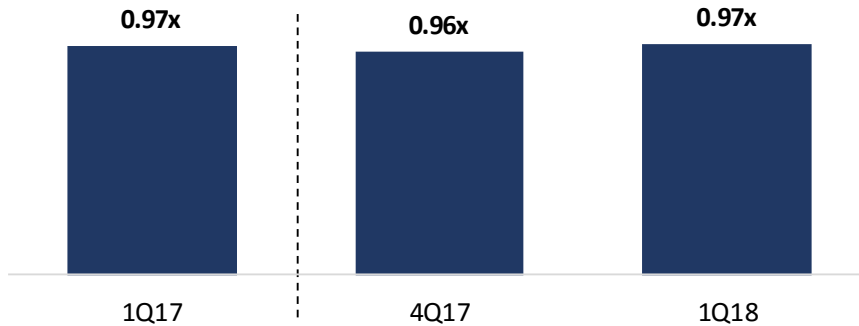
1Q18 / 4Q17 = -0.1%



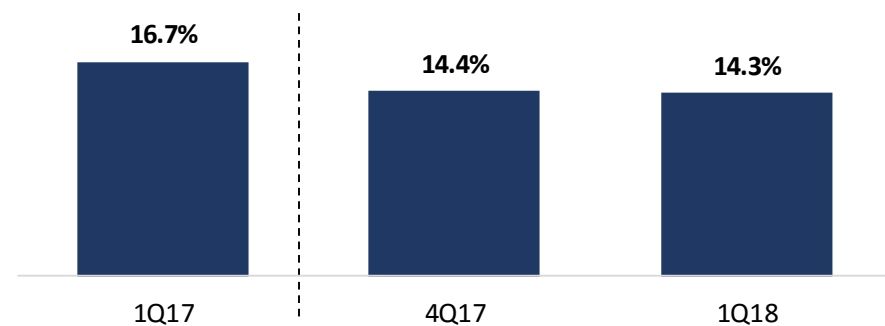
Deposit composition

| | 1Q17 | 4Q17 | 1Q18 |
|-------------------|-------|-------|-------|
| Others | 0.4% | 0.3% | 0.3% |
| Time deposits | 42.4% | 40.4% | 40.1% |
| Checking accounts | 22.9% | 23.3% | 22.7% |
| Savings accounts | 34.4% | 36.0% | 36.8% |

Deposits / Net loans (%)

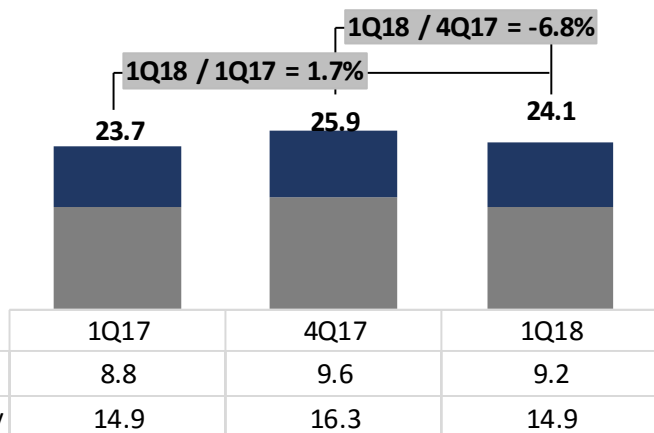


Cash / Deposits (%)

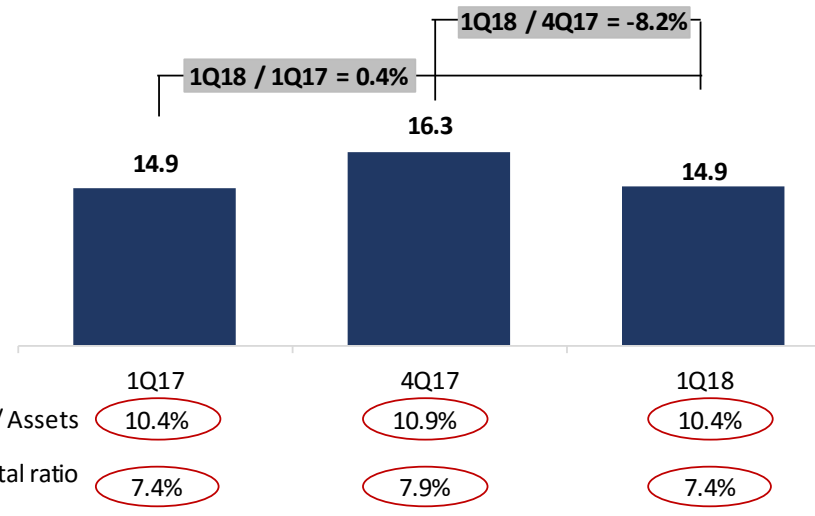


Figures in Ps. Trillions

Attributable Equity + Minority Interest



Attributable Shareholders Equity



Total equity / Assets

10.4%

10.9%

10.4%

Tangible capital ratio
(1)

7.4%

7.9%

7.4%

Consolidated Capital Adequacy of our Banks (%)

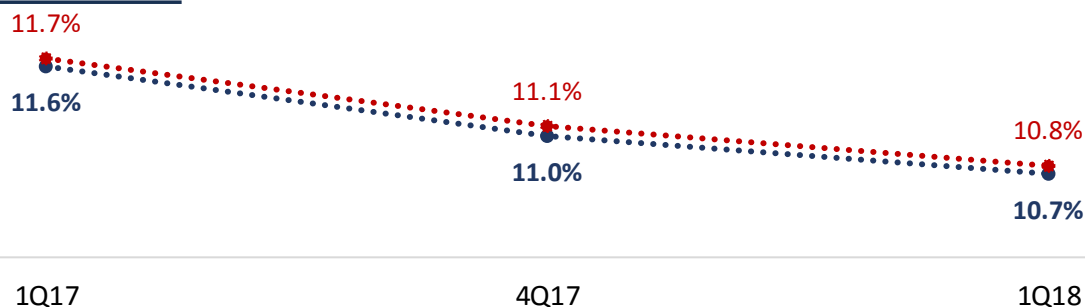


| | Banco de Bogotá | | | Banco de Occidente | | | banco popular | | | Banco AV Villas | | |
|--------------------------|-----------------|------|------|--------------------|------|------|---------------|------|------|-----------------|------|------|
| | 1Q17 | 4Q17 | 1Q18 | 1Q17 | 4Q17 | 1Q18 | 1Q17 | 4Q17 | 1Q18 | 1Q17 | 4Q17 | 1Q18 |
| Primary capital (Tier 1) | 9.2 | 8.8 | 9.0 | 10.6 | 10.5 | 10.5 | 9.5 | 8.9 | 8.5 | 11.3 | 10.9 | 11.0 |
| Solvency Ratio | 13.9 | 13.5 | 12.8 | 12.9 | 13.4 | 13.1 | 11.3 | 10.5 | 10.1 | 12.4 | 12.3 | 12.0 |

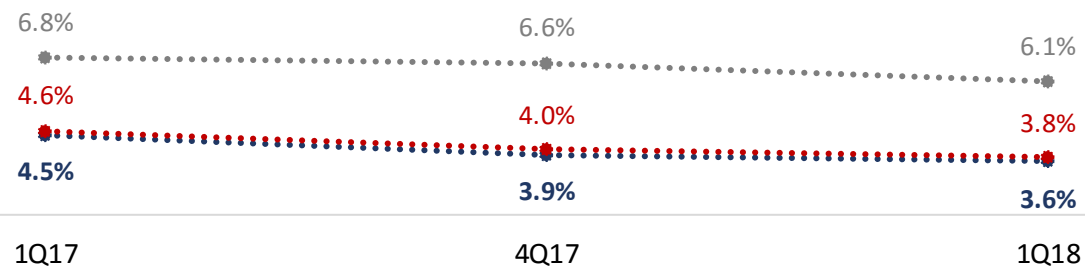
(1) Tangible Capital Ratio is calculated as Total Equity minus Goodwill and other Intangibles divided by Total Assets minus Goodwill and other Intangibles.

>>>> NIM – Net Interest Margin (1/2)

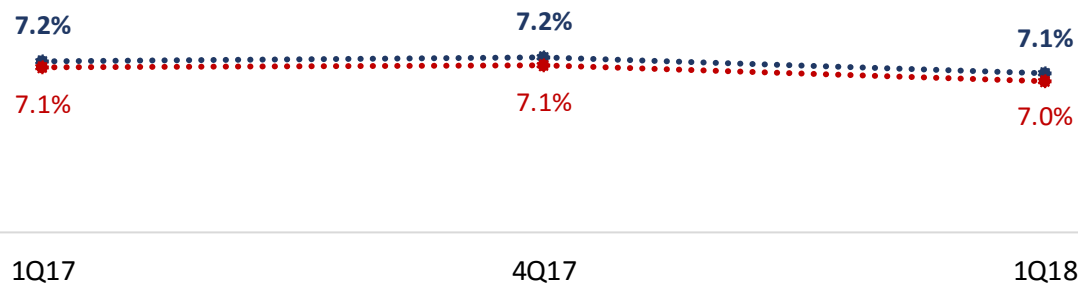
Average Yield on Loans



Average Cost of Funds



Average Spread (Yield on Loans – Cost of Funds)



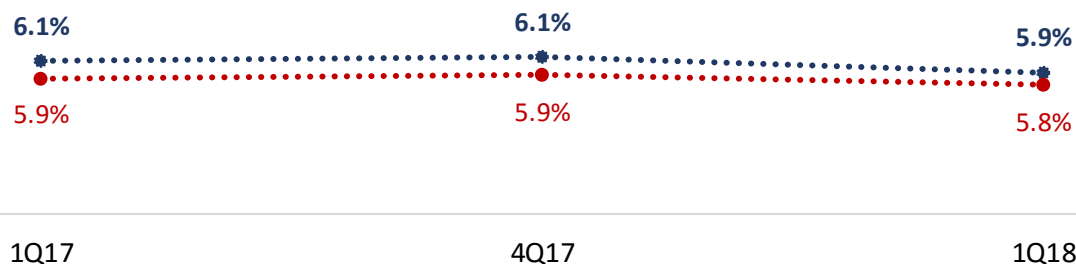
— Financial Sector — Consolidated — Non-Financial Sector + HoldCo

Net Interest Margin (2/2)

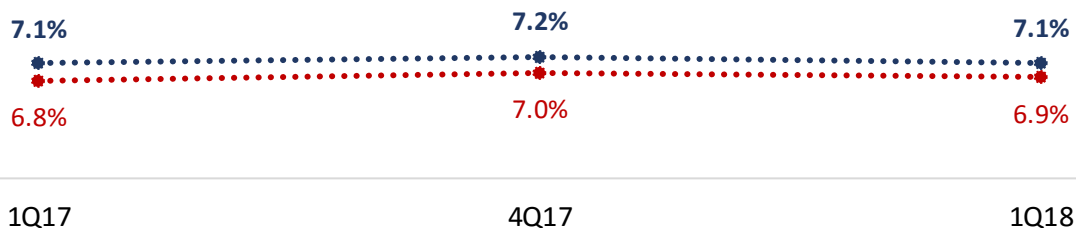
Net interest income(1) (trillions)

| 1Q17 | 4Q17 | 1Q18 | 1Q18 / 1Q17 | 1Q18 / 4Q17 |
|------|------|------|-------------|-------------|
| 2.6 | 2.8 | 2.7 | 4.2% | -0.9% |

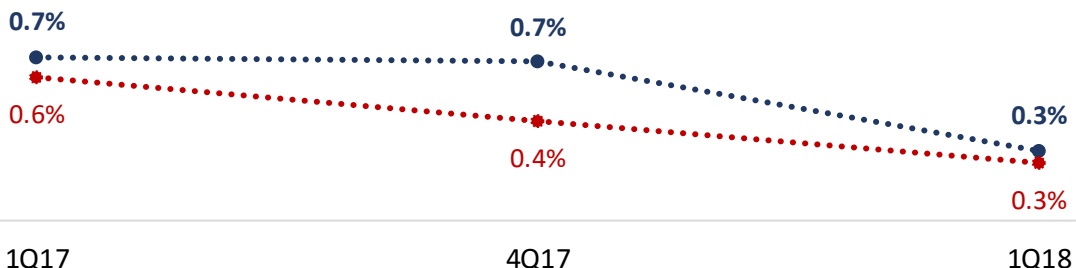
Net Interest Margin⁽¹⁾



Loans Interest Margin⁽²⁾



Net Investments Margin⁽³⁾



●●● Financial Sector ●●● Consolidated

(1) Net Interest Income and Net Interest Margin: Includes net interest income plus net trading income from investment securities held for trading through profit or loss divided by total average interest-earning assets. NIM without income from investment securities held for trading through profit or loss was 5.9% for 1Q18, 5.8% for 4Q17 and 5.8% for 1Q17.

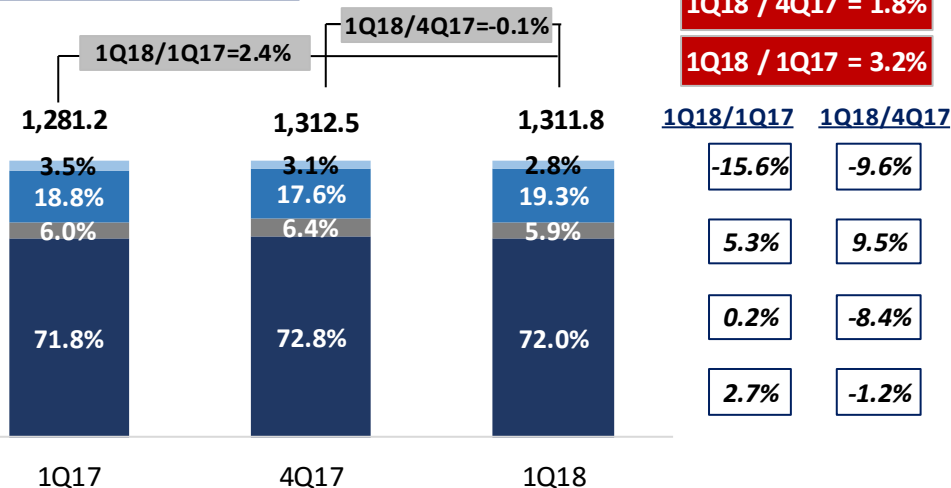
(2) Loans Interest Margin: Net Interest Income on Loans to Average loans and financial leases.

(3) Net Investments Margin: Net Interest income on fixed income securities, net trading income from equity and fixed income investment securities held for trading through profit and on interbank and overnight funds to Average securities and Interbank and overnight funds.

Fees and other operating income

Figures in Ps. Billions

Gross fee income



1Q18 / 4Q17 = 1.8%

1Q18 / 1Q17 = 3.2%

1Q18/1Q17 1Q18/4Q17

-15.6%

-9.6%

5.3%

9.5%

0.2%

-8.4%

2.7%

-1.2%

■ Banking fees ■ Trust and portfolio management activities ■ Pension fees ■ Other

■ Growth excluding FX movement of Central American Operations

Non-financial sector

| | 1Q17 | 4Q17 | 1Q18 |
|----------------|--------------|--------------|--------------|
| Energy & gas | 173.4 | 147.5 | 161.8 |
| Infrastructure | 52.6 | 220.3 | 76.9 |
| Hotels | 5.9 | 10.8 | 9.4 |
| Agribusiness | -1.0 | -41.2 | 3.4 |
| Other | -58.8 | -39.7 | -45.7 |
| Total | 172.1 | 297.6 | 205.8 |

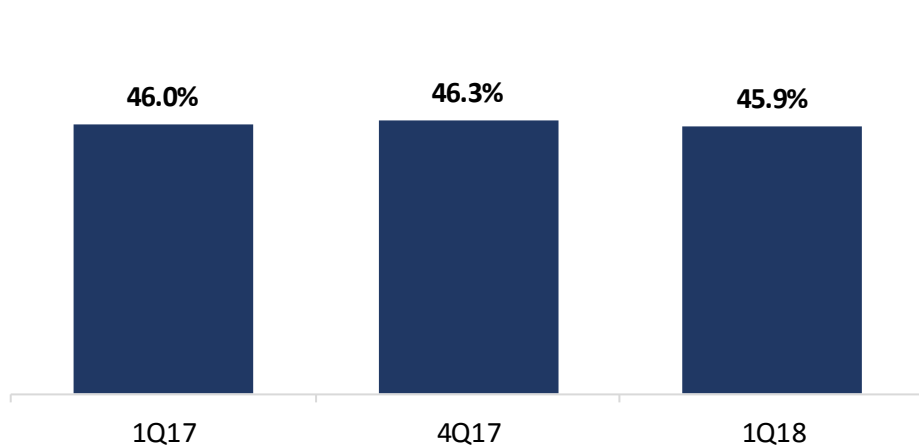
Other operating income

| | 1Q17 | 4Q17 | 1Q18 |
|--|--------------|--------------|--------------|
| Foreign exchange gains (losses), net | 196.3 | 78.2 | 289.7 |
| Trading derivatives | -114.8 | 6.9 | -152.1 |
| Hedging activities | 57.0 | 66.8 | 48.8 |
| Derivatives and foreign exchange gains (losses), net (1) | 138.5 | 151.9 | 186.5 |
| Gains on valuation of assets | -1.0 | 20.9 | 8.2 |
| Net income from financial instruments designated at fair value | 44.2 | 62.4 | 52.0 |
| Net gain on sale of investments | 3.8 | 23.4 | -43.6 |
| Gain on the sale of non-current assets held for sale | 4.3 | 2.3 | 2.3 |
| Income from non-consolidated investments | 86.5 | 37.5 | 94.2 |
| Other operating income | 84.8 | 136.1 | 75.0 |
| Total other operating income | 361.0 | 434.5 | 374.6 |

(1) Includes income from trading and hedging derivatives reflected as part of the net trading income on the Statement of Profit or Loss.

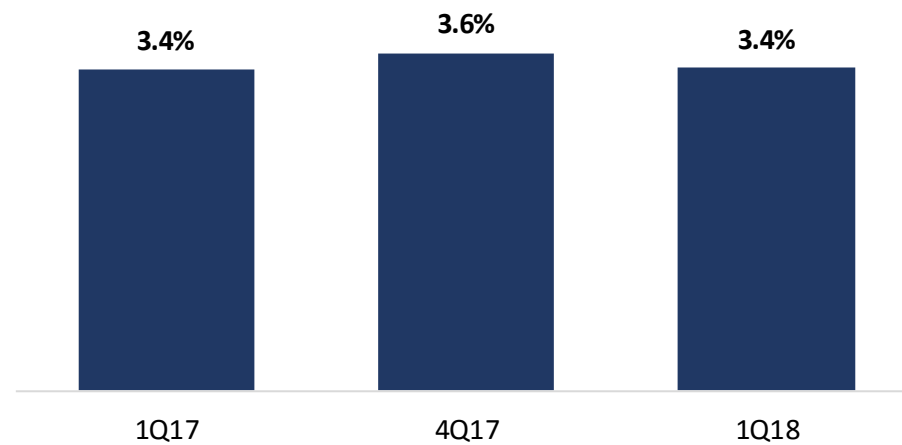
(2) Includes equity method income, dividend income and other income.

Operating expenses / Total Income



Efficiency Ratio is calculated as personnel plus administrative and other expenses excluding wealth tax divided by net interest income plus net trading income, other income and fees and other services income, net (excluding others).

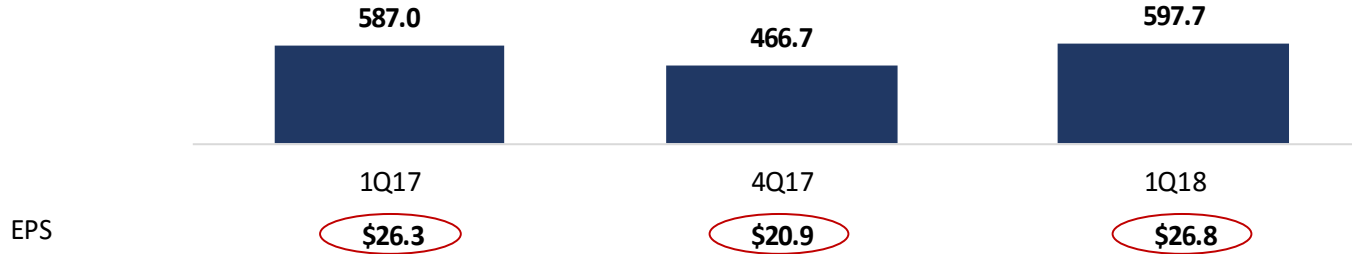
Operating expenses / Average Assets



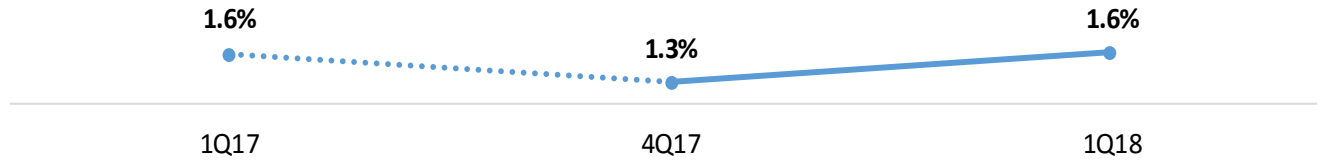
Efficiency Ratio is calculated as annualized personnel plus administrative and other expenses excluding wealth tax divided by average of total assets.

Figures in Ps. Billions

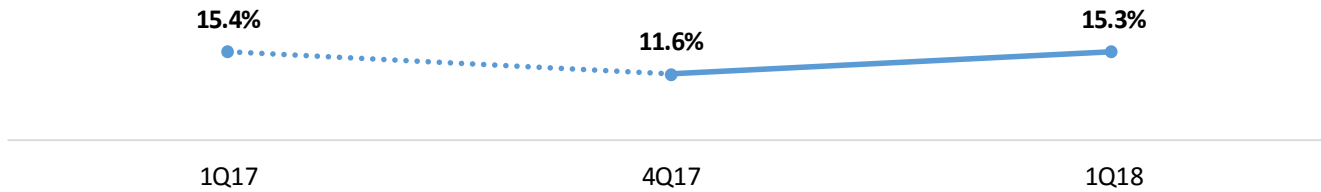
Net income attributable to controlling interest



ROAA ⁽¹⁾



ROAE ⁽²⁾



⁽¹⁾ROAA for each quarter is calculated as annualized Net Income divided by average of total assets.

⁽²⁾ROAE for each quarter is calculated as annualized Net Income attributable to Aval's shareholders divided by average attributable shareholders' equity.

Grupo

