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Corporate Presentation

June 2018



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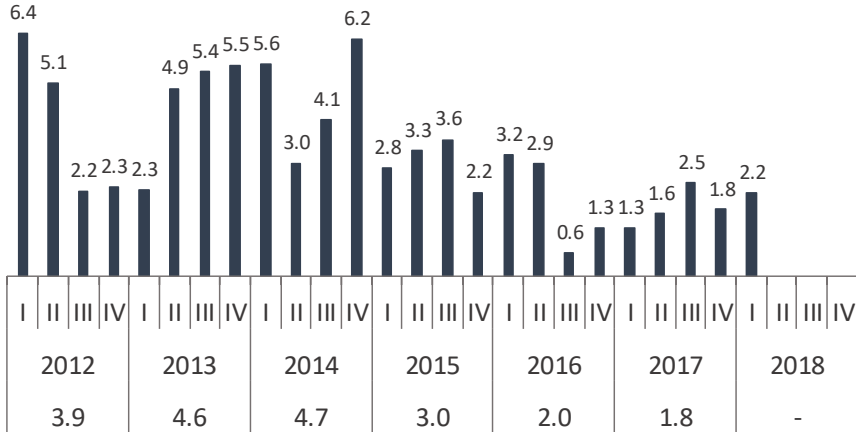
This presentation may contain certain forward-looking statements and information relating to Grupo Aval that reflects the current views and/or expectations of Grupo Aval and its management with respect to its performance, business and future events. Forward looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain words like “believe,” “may,” “will,” “estimate,” “continue,” “anticipate,” “intend,” “expect” or any other words or phrases of similar meaning. Such statements are subject to a number of risks, uncertainties and assumptions. Estimates and forward-looking statements are mainly based on our current expectations and estimates on projections of future events and trends, which affect or may affect our businesses and results of operations. Factors that may cause actual results to differ materially from those expressed in the forward-looking statements in this presentation include, among others: changes in Colombian, Central American, regional and international business and economic, political or other conditions; developments affecting Colombian and international capital and financial markets; government regulation and tax matters and developments affecting our company and industry; increases in defaults by our customers; increases in goodwill impairment losses; decreases in deposits, customer loss or revenue loss; increases in provisions for contingent liabilities; our ability to sustain or improve our financial performance; increases in inflation rates; changes in interest rates which may, among other effects, adversely affect margins and the valuation of our treasury portfolio; decreases in the spread between investment yields and implied interest rates in annuities; movements in exchange rates; competition in the banking and financial services, credit card services, insurance, asset management, pension fund administration and related industries; adequacy of risk management procedures and credit, market and other risks of lending and investment activities; decreases in our level of capitalization; changes in market values of Colombian and Central American securities, particularly Colombian government securities; adverse legal or regulatory disputes or proceedings; internal security issues affecting countries where we will operate and natural disasters; loss of key members of our senior management; and other factors that may affect our financial condition, liquidity and results of operations.

Any forward-looking statement contained in this presentation reflects the current views of Grupo Aval with respect to future events, and it assumes no obligation to publicly update or revise these forward-looking statements for any reason, or to update the reasons why actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future, except as otherwise required by applicable law. The market and competitive position data, including market forecasts and statistical data, used throughout this presentation was obtained from internal surveys, market research, independent consultant reports, publicly available information, governmental agencies and industry publications. Although we have no reason to believe that any of this information or these reports are inaccurate in any material respect, we have not independently verified such data. Grupo Aval and its shareholders do not make any representation as to the accuracy of such information.

Consolidated Financial information of Grupo Aval for the years 2018, 2017, 2016, and 2015 has been prepared under IFRS as issued by IASB. Unconsolidated information of our subsidiaries, combined information of Grupo Aval and comparative disclosures of our financial and operating performance for the years 2018, 2017, 2016 and 2015 against that of our competitors in Colombia has been prepared under IFRS as applicable under Colombian regulations reported to the Superintendency of Finance. Comparative disclosures of our financial and operating performance against that of our competitors in Central America are based on public information available in each of the countries’ financial superintendency. Unless otherwise indicated or the context otherwise requires, market share and other data comparing our performance and that of our competitors reflects the unconsolidated results of our banking subsidiaries, Sociedad Administradora de Fondos de Pensiones y Cesantías Porvenir S.A. (“Porvenir”) and Corporación Financiera Colombiana S.A. (“Corficolombiana”). Aggregate or Combined data throughout this document pertaining to Grupo Aval reflects the summation of unconsolidated results of our banking subsidiaries. Grupo Aval has been granted the IR Recognition by the Colombian Securities Exchange (Bolsa de Valores de Colombia S.A). This is not a certification of the registered securities or the solvency of the issuer. Also, does not imply an opinion on the quality and accuracy of the content, it only denotes a verification of the existence of the information on the website of the issuer. When applicable, in this report we refer to billions as thousands of millions. Unless otherwise indicated, certain Colombian peso amounts are translated into U.S. dollars at the representative market rates as computed and certified by the Superintendency of Finance of Ps 2,780.47 as of March 31, 2018.

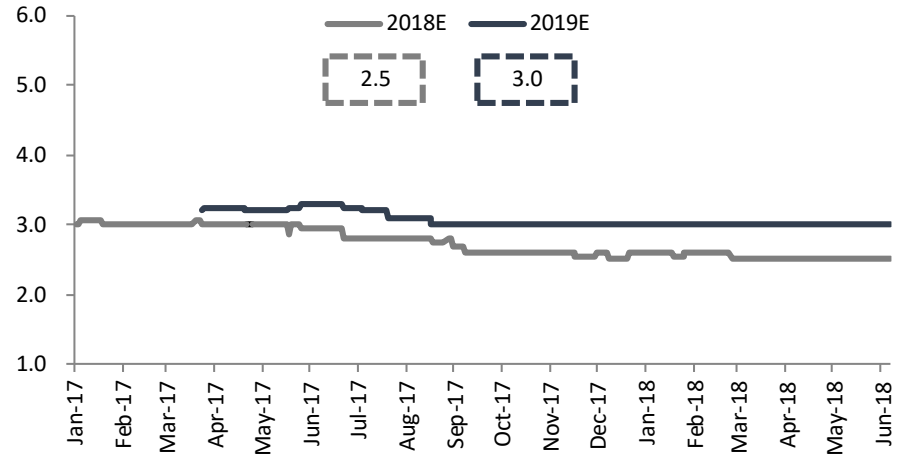
The Colombian economy's fundamentals are trending in the right direction (1/3)

GDP Growth (%)



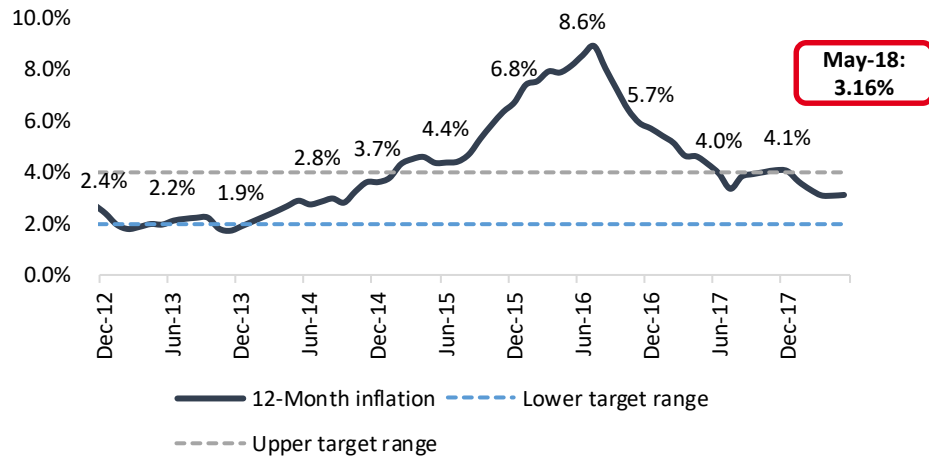
Source: DANE

GDP Growth Expectations (%)



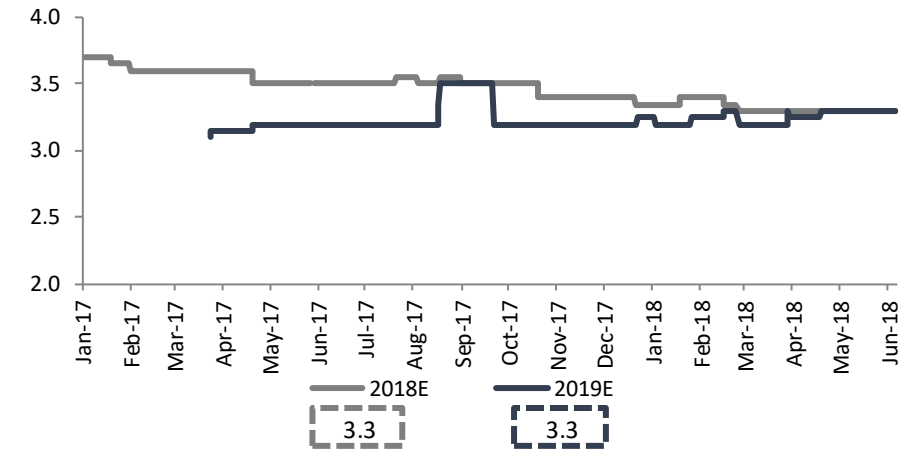
Source: Bloomberg Consensus

Inflation



Source: Banco de la República de Colombia, and DANE.

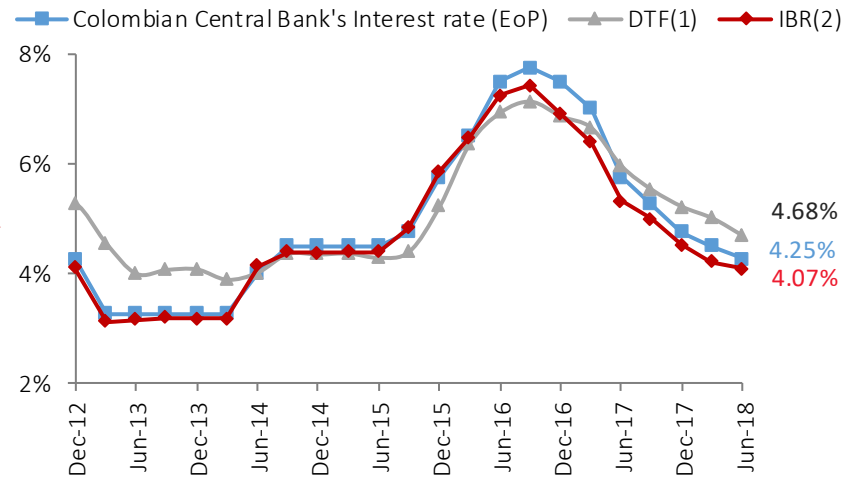
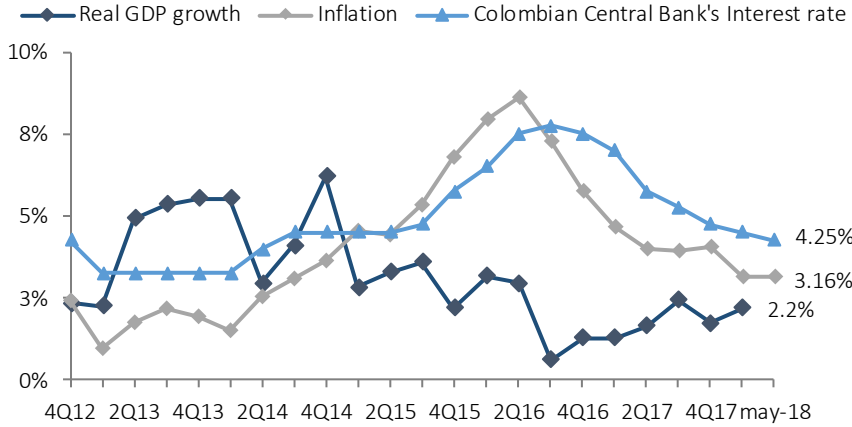
Inflation Expectations (%)



Source: Bloomberg Consensus

The Colombian economy's fundamentals are trending in the right direction (2/3)

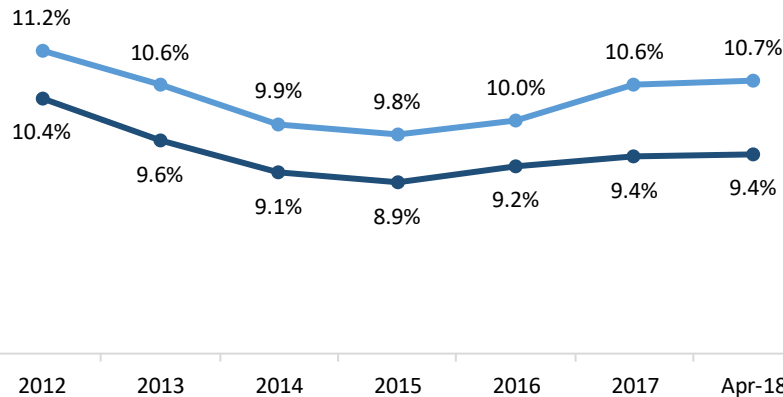
Central Bank's Monetary Policy



Source: Banco de la República de Colombia and DANE. Inflation as of April, 2018. Real GDP growth as of March, 2018.

Source: Banco de la República de Colombia. (1)End of period DTF rate (2) End of period 3-month interbank (IBR) rate

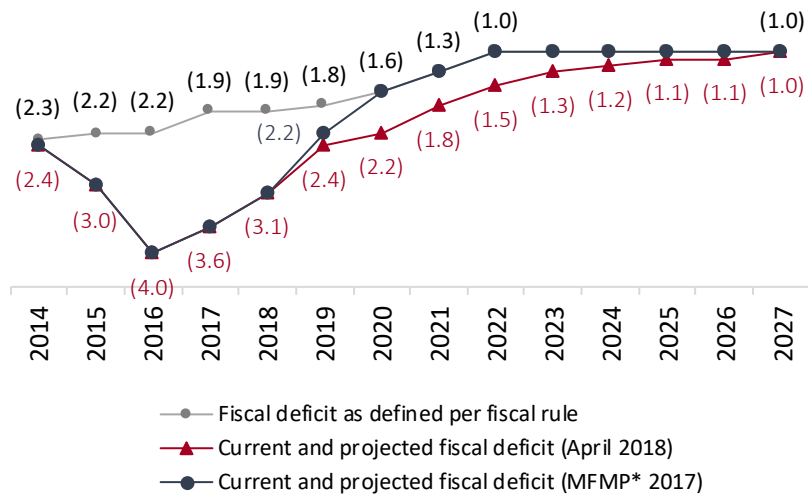
12-month Average Unemployment



Source: Banco de la República de Colombia. Urban unemployment defined as unemployment of 13 cities and their metropolitan areas
*Average last twelve months from May 2017 to April 2018

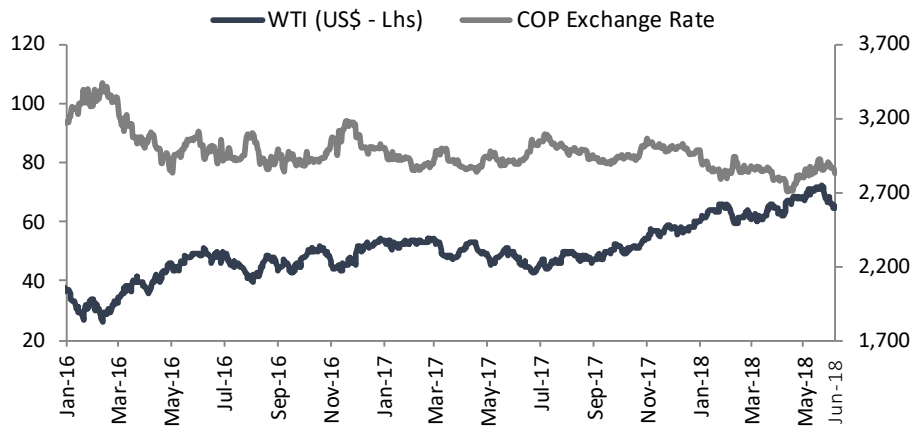
The Colombian economy's fundamentals are trending in the right direction (3/3)

Colombian Government Fiscal Deficit (% of GDP)



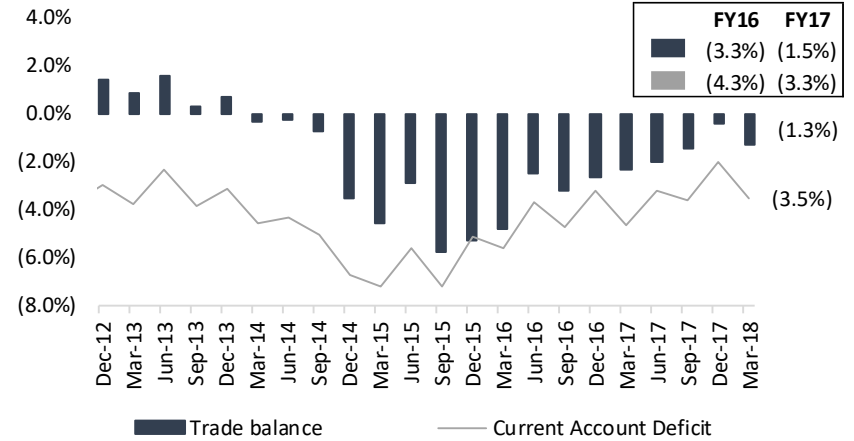
Source: Ministry of Finance. Projections according to 2017 mid-term fiscal framework.

Colombian Peso vs WTI US\$/barrel



Source: Bloomberg and DANE

Current Account (% GDP, quarterly not seasonally adjusted)



Oil Exports/Total Exports

2012:	2013:	2014:	2015:	2016:	2017:
51.4%	54.4%	52.2%	39.6%	33.9%	34.5%

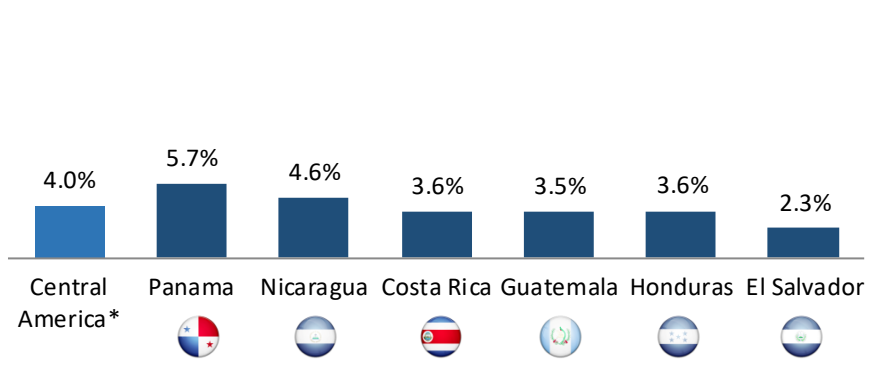
Colombian Peso Exchange Rate

	1Q17	4Q17	1Q18	1Q18 vs. 1Q17	1Q18 vs. 4Q17
End of Period	2,885.6	2,984.0	2,780.5	(3.6%)	(6.8%)
Quarter Average	2,924.3	2,985.9	2,860.3	(2.2%)	(4.2%)

Source: Banco de la República de Colombia.

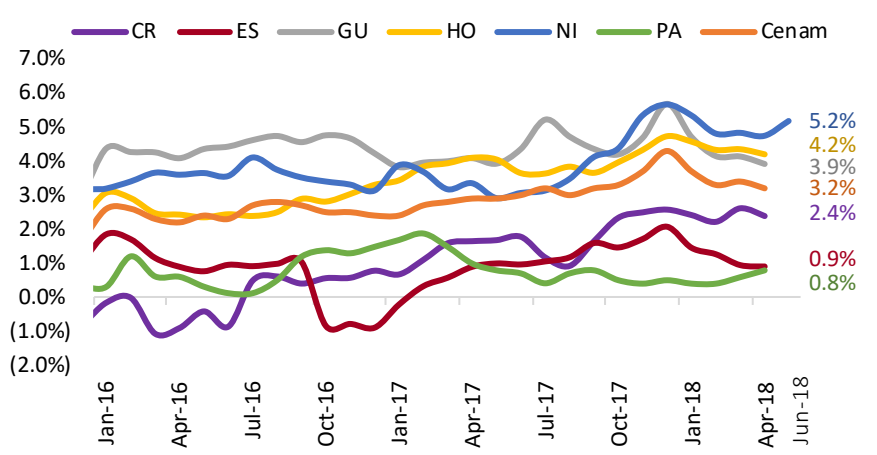
Central American countries continue to have a robust growth outlook, set to benefit from positive momentum in the US economy

Promising Growth Outlook – Real GDP CAGR '17–'20E



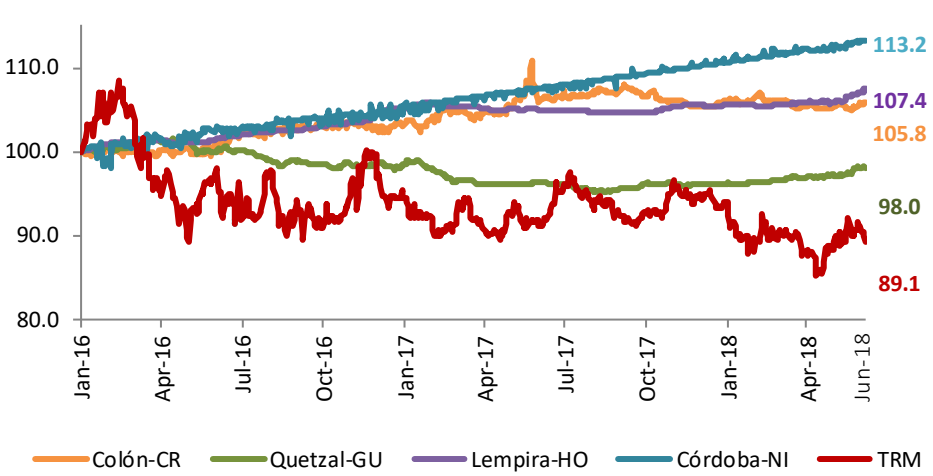
Source: IMF WEO Apr-18; (*) Aggregate growth of all the Central American countries

Inflation per Country



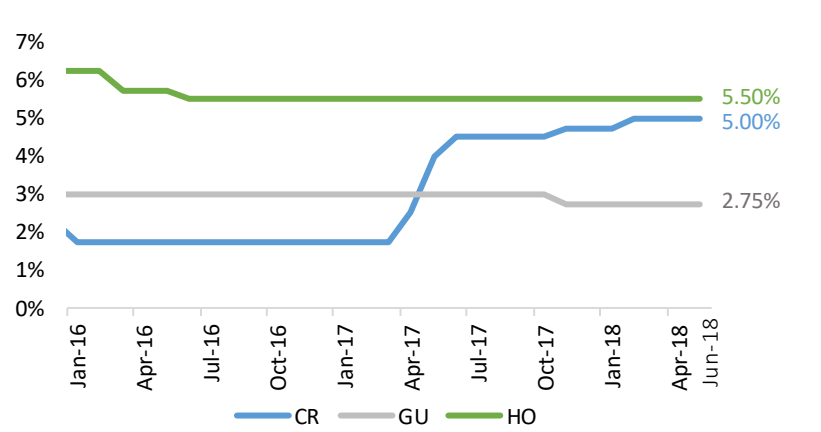
Source: SECMCA. CR: Costa Rica, ES: el Salvador, GU: Guatemala, HO: Honduras, NI: Nicaragua, PA: Panama. Nicaragua's inflation as of May, 2018. The rest of the countries' inflation as of April, 2018.

Regional Exchange Rates



Source: Bloomberg CR: Costa Rica, ES: el Salvador, GU: Guatemala, HO: Honduras, NI: Nicaragua, PA: Panamá

Central Banks' Interest Rates



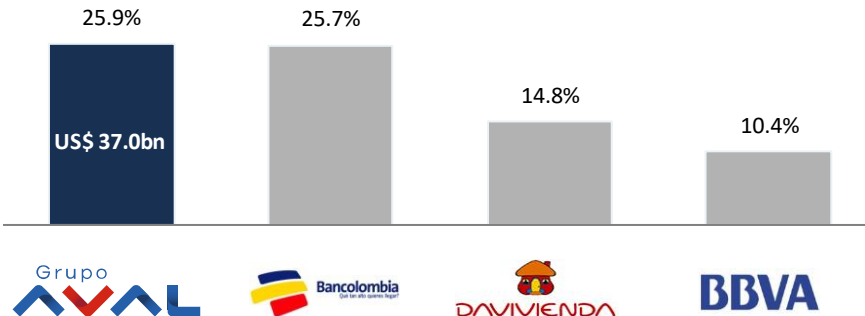
Source: SECMCA

Grupo Aval continues to be the leader in the Colombian market

Combined Unconsolidated Market Shares of our Colombian Banks as of March 31, 2018

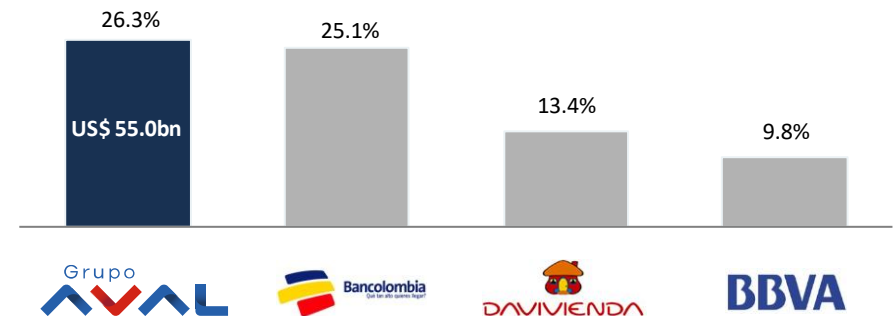
Net Loans ⁽¹⁾

System: US\$ 142.9bn



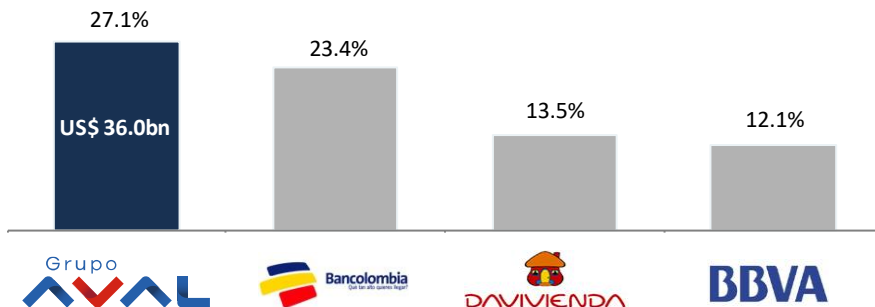
Total Assets

System: US\$ 209.6bn



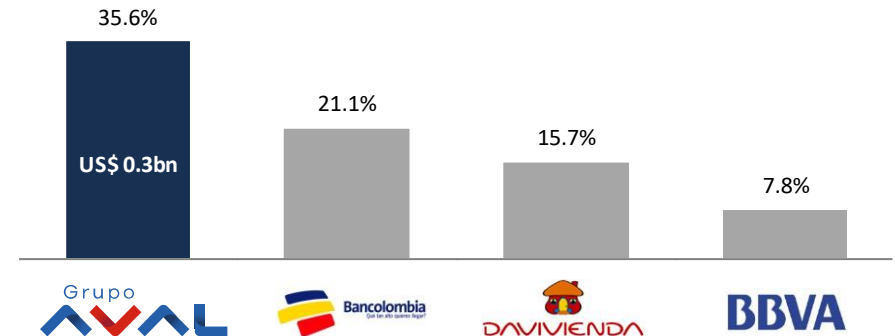
Deposits ⁽¹⁾

System: US\$ 132.9bn



Net Income as of March 31, 2018

System: US\$ 0.7bn

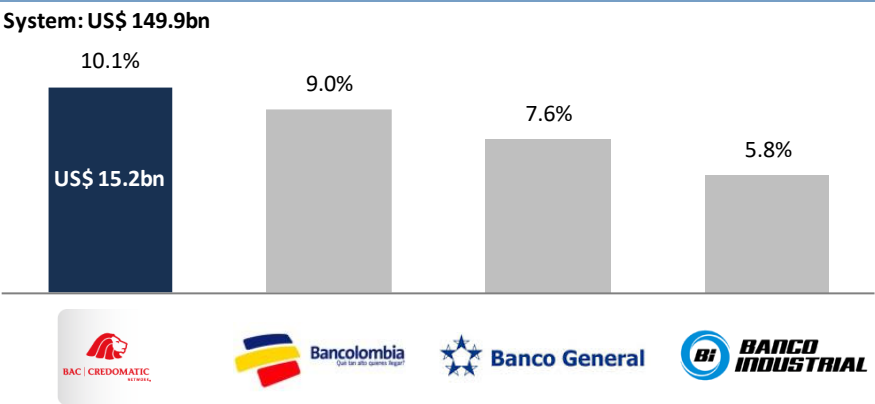


Source: Unconsolidated information under IFRS filed with the Colombian Superintendency of Finance and published monthly; as of March 31, 2018. System: Sum of banks. Grupo Aval is the sum of Banco de Bogotá, Banco de Occidente, Banco Popular and Banco AV Villas. Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance of Ps 2,780.47 as of March 31, 2018. ⁽¹⁾ Figures refer to net loans and leases excluding interbank & overnight funds for comparative purposes; Deposits are calculated as checking accounts, savings accounts and time deposits.

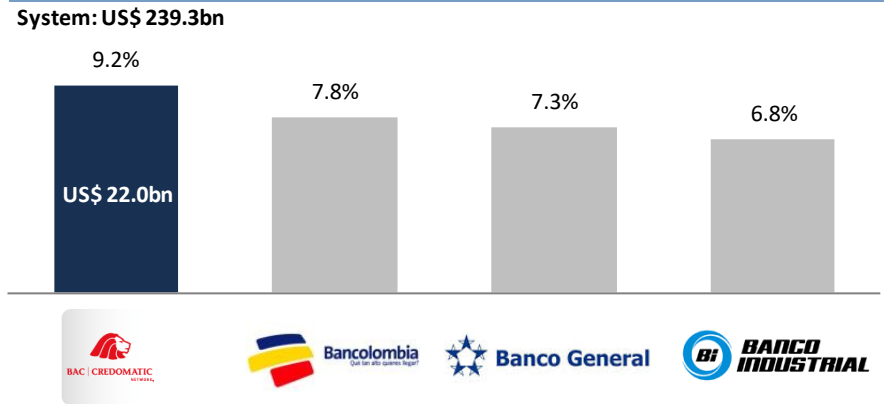
Through BAC Credomatic, Grupo Aval is the largest and one of the most profitable regional players in Central America

Central America Market Share as of December 31, 2017

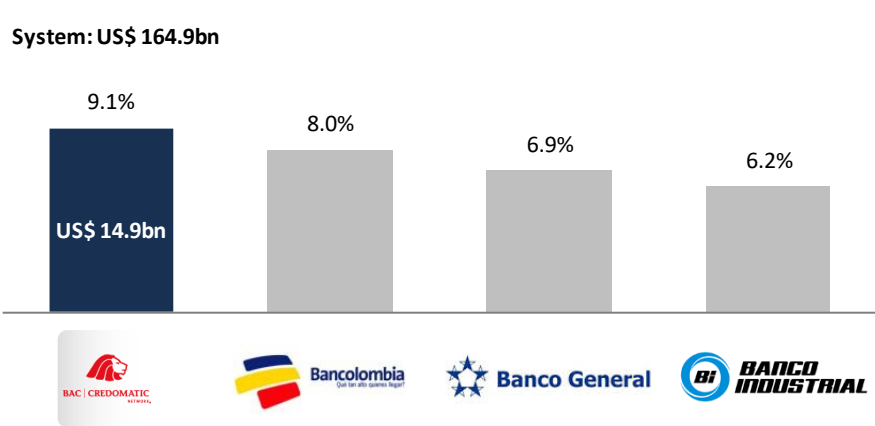
Net Loans



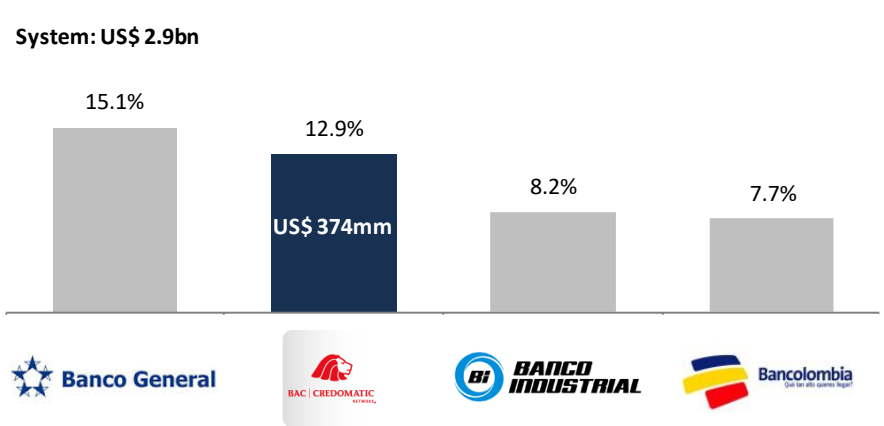
Total Assets



Deposits



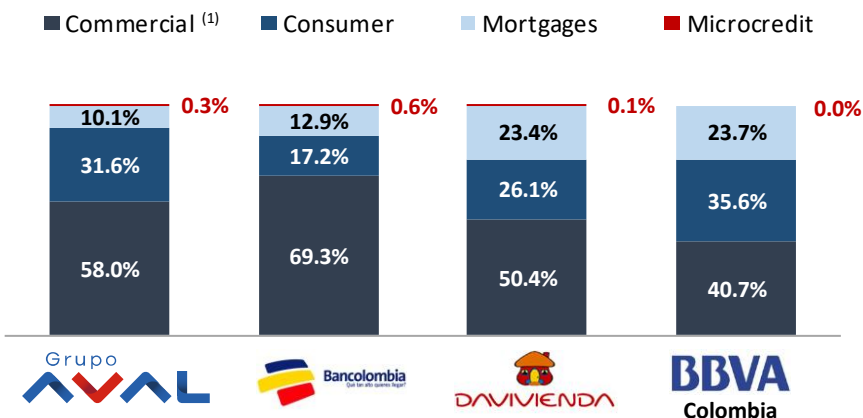
Net Income



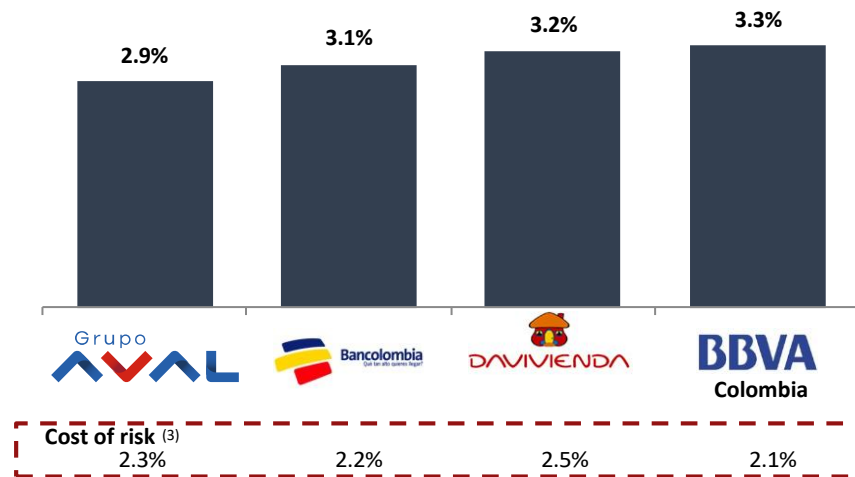
Source: Company filings. Calculated based on publicly disclosed data aggregated from the local superintendencies of Costa Rica, Honduras, El Salvador, Guatemala, Nicaragua and Panama. BAC Credomatic's net income reflects BAC Credomatic International's results, since it acts as the regional holding company in Panama. Market share is determined based on the sum of each bank's consolidated operations in the aforementioned countries. Bancolombia includes Banistmo (Panama), Bancolombia (Panama), Grupo Agromercantil (Guatemala) and Banco Agrícola (Salvador).

Grupo Aval remains a strong competitor among its peers

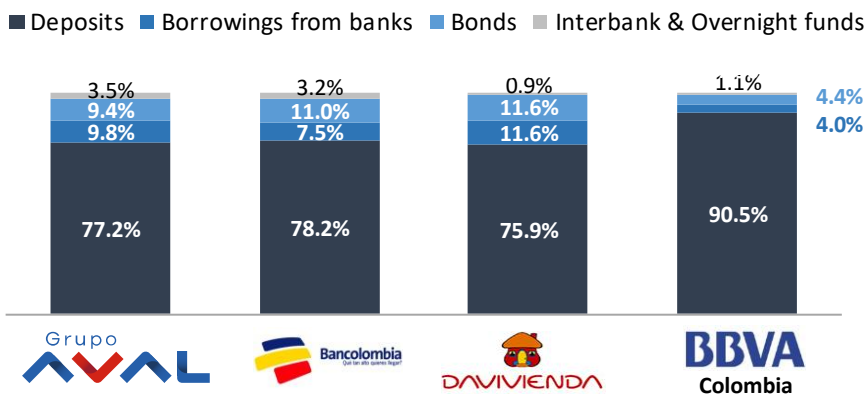
Gross Loan Portfolio Composition – March 31, 2018



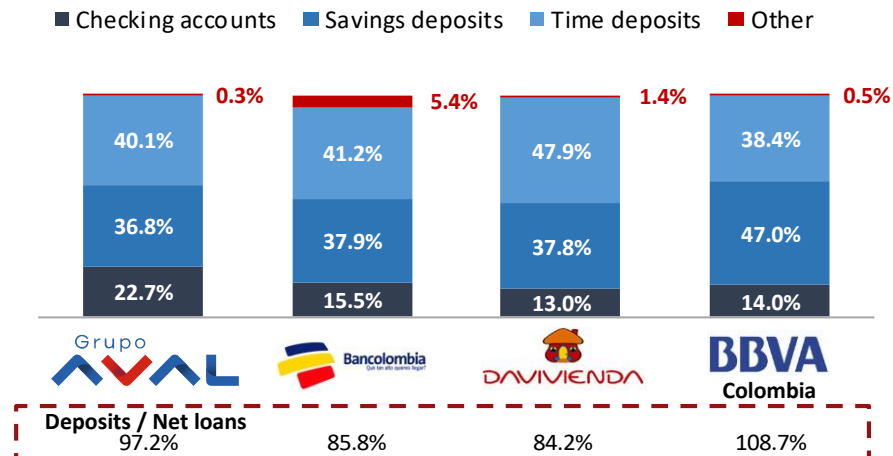
Loan Portfolio Quality (PDLs 90+)⁽²⁾ March 31, 2018



Funding Composition – March 31, 2018



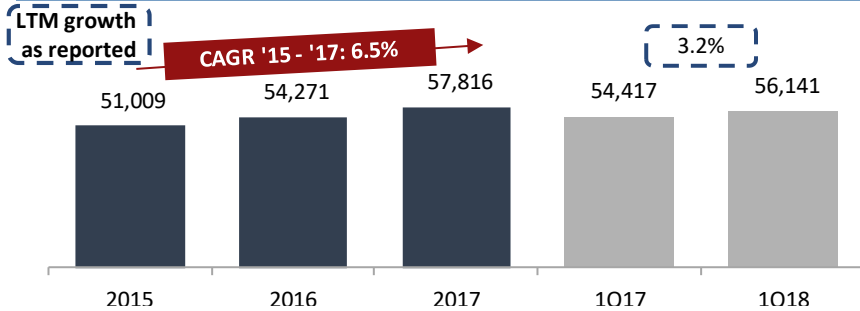
Deposit Composition – March 31, 2018



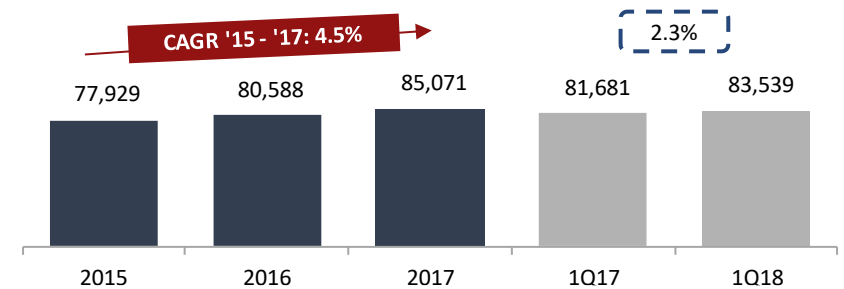
Source: Consolidated figures based on company filings as of March 31, 2018. Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance Ps 2,780.47 as of March 31, 2018. ⁽¹⁾ Excludes interbank & overnight funds and others; ⁽²⁾ PDLs 90+ as reported in consolidated figures, except for BBVA which refers to loan capital 90+ days past due for commercial, consumer and microcredit loans and 120+ days past due for mortgages, on an unconsolidated basis as reported to the Superintendencia de Finance; ⁽³⁾ Calculated as 3-month Impairment loss net of recoveries of charged-off assets divided by Average gross loans (YTD) excluding interbank and overnight funds.

Grupo Aval's track record of consolidated results (1/2)

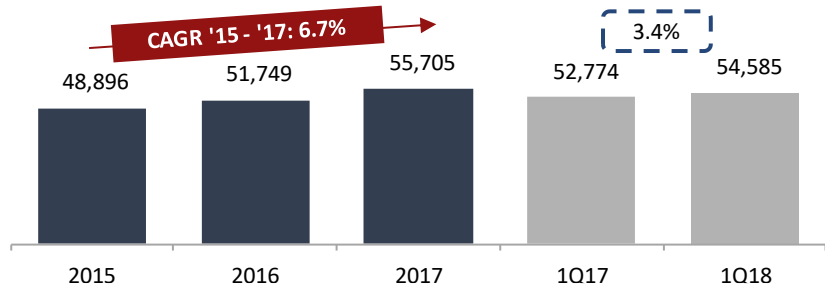
Net Loans and Leases (US\$ mm)



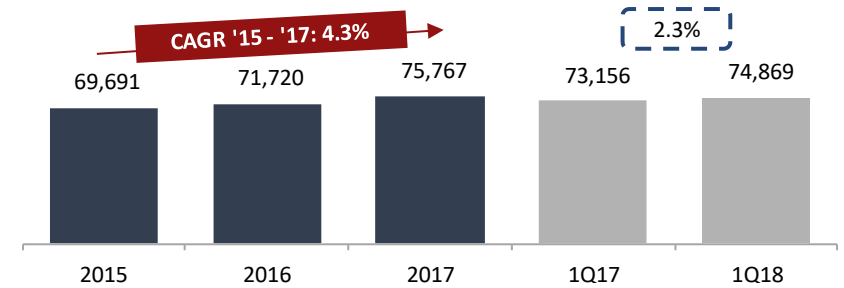
Assets (US\$ mm)



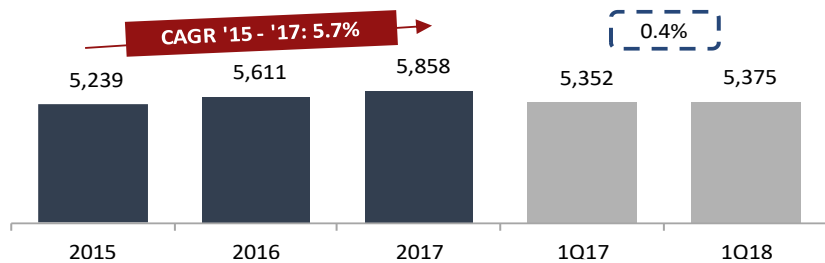
Deposits (US\$ mm)



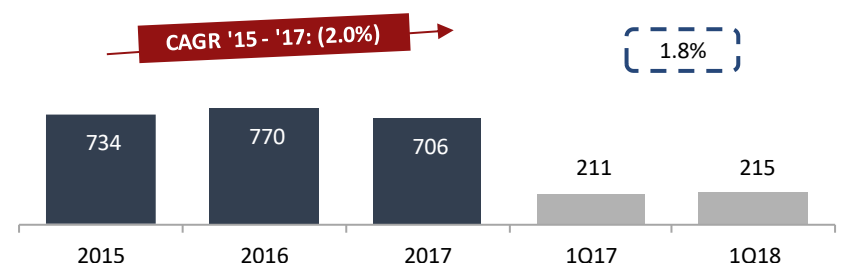
Liabilities (US\$ mm)



Attributable Equity (US\$ mm)



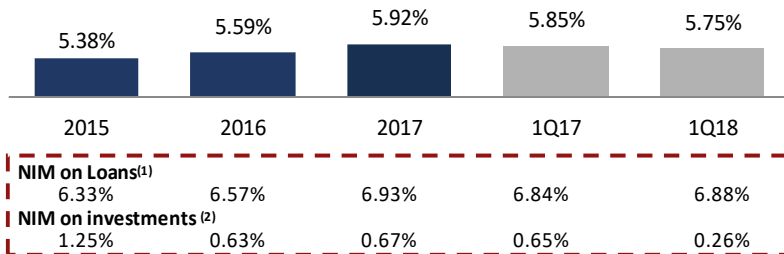
Net Income (US\$ mm)



Source: Company filings. Consolidated results of Grupo Aval. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 2,780.47 as of March 31, 2018, to maintain comparability.

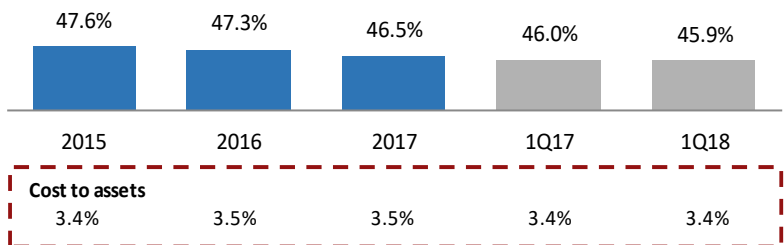
Grupo Aval's track record of consolidated results (2/2)

Net Interest Margin



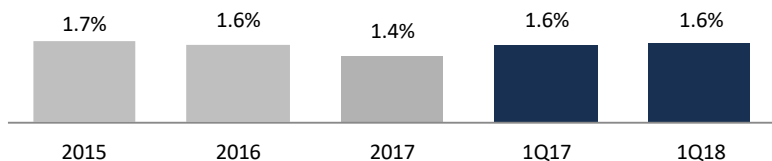
NIM calculated as Net interest income divided by total average interest-earning assets (for 2015, 2016 and 2017 according to 20-F and for quarters total interest-earning assets at 4Q and 1Q divided by two)

Efficiency and Cost to Assets



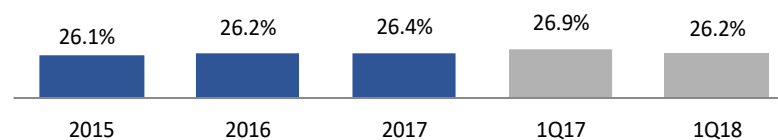
Efficiency and Cost to assets: Calculated as operating expenses before depreciation and amortization divided by total operating income for efficiency and divided by average total assets (for 2015, 2016 and 2017 according to 20-F and for quarters total assets at 4Q and 1Q divided by two) for cost to assets. Both calculation exclude the full wealth tax from operating expenses

ROAA



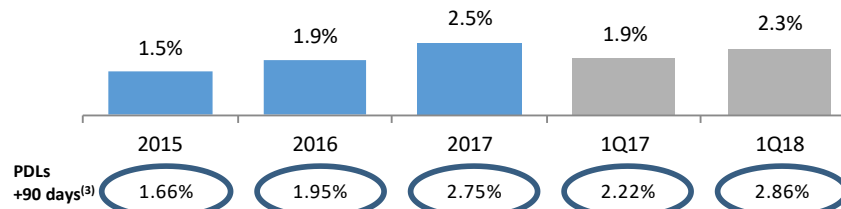
Calculated as income before non-controlling interest divided by average (for 2015, 2016 and 2017 according to 20-F and for quarters total interest-earning assets at 4Q and 1Q divided by two).

Fee Income Ratio



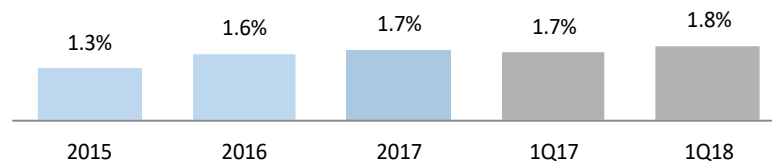
Fee Income ratio: net fee income divided by total operating income before net provisions excluding other operating income

Cost of Risk

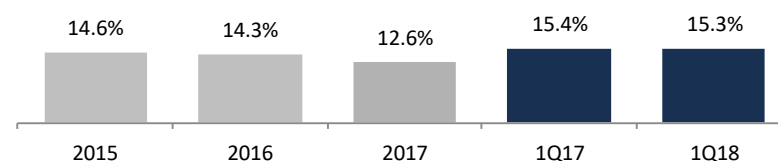


Cost of Risk: Impairment loss net of recoveries of charged-off assets divided by Average gross loans excluding interbank and overnight funds (for 2015, 2016 and 2017 according to 20-F and for quarters total assets at 4Q and 1Q divided by two)

Charge-offs / Average Gross Loans



ROAE



Calculated as net income divided by average equity attributable to owners of the parent company (for 2015, 2016 and 2017 according to 20-F and for quarters equity attributable to owners of the parent company at 4Q and 1Q divided by two).

Source: Company filings. ⁽¹⁾ Net Interest Income on Loans to Average loans and financial leases; ⁽²⁾ Net Interest income on fixed income securities, net trading income from equity and fixed income investment securities held for trading through profit and on interbank and overnight funds to Average securities and Interbank and overnight funds; ⁽³⁾ PDLs +90 days include interest accounts receivable.

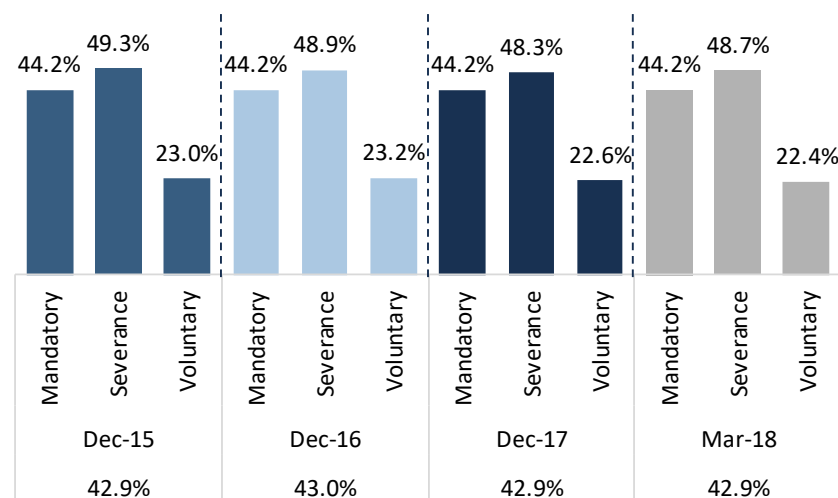
Porvenir is the leading private pension and severance fund manager in Colombia

Assets Under Management and profitability (US\$ Bn)

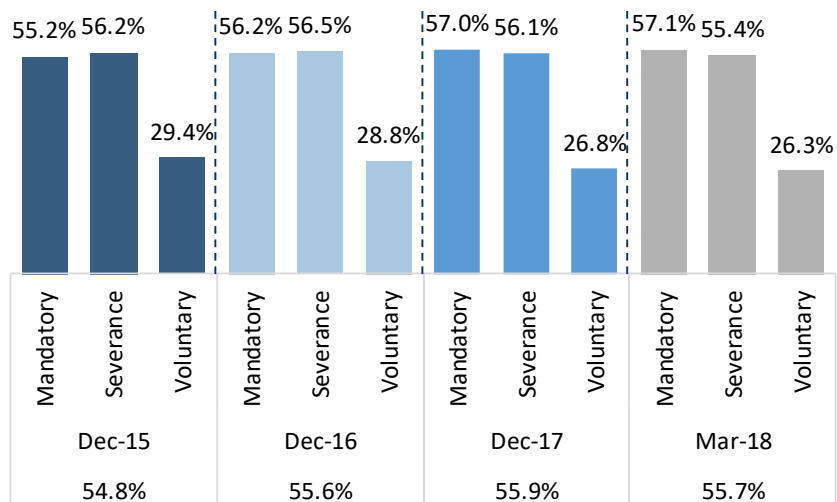
	Dec-15	Dec-16	Dec-17	Mar-18
Mandatory	26.5	30.3	36.1	35.6
Severance	1.4	1.6	1.8	2.5
Voluntary	1.1	1.2	1.4	1.4
Total AUMs (US\$ Bn)	29.1	33.2	39.3	39.5
Net Income (US\$ mm)	100	128	152	30*
ROAE **	22.3%	25.3%	25.5%	18.2%

*Net income for the 3 months as of March 31, 2018. **Calculated as net income divided by average equity (13 months average for years of equity and 4 months average for March-18)

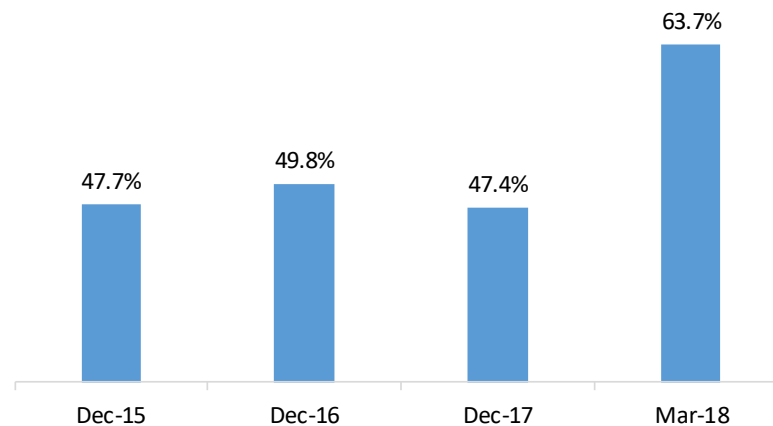
Assets Under Management (Market Share)



Affiliates to Pension Funds (Market Share)



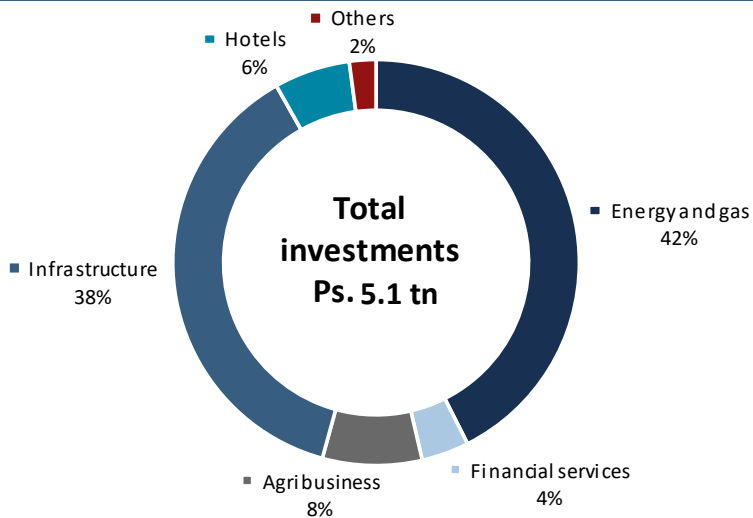
Net Income (Market Share)



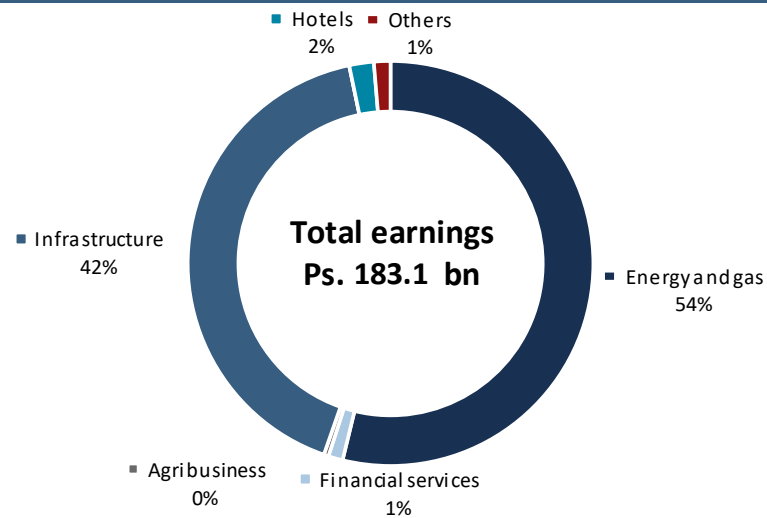
Source: Superintendency of Finance. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 2,780.47 as of March 31, 2018, to maintain comparability.

Corficolombiana invests in multiple industries reflecting the Colombian economy

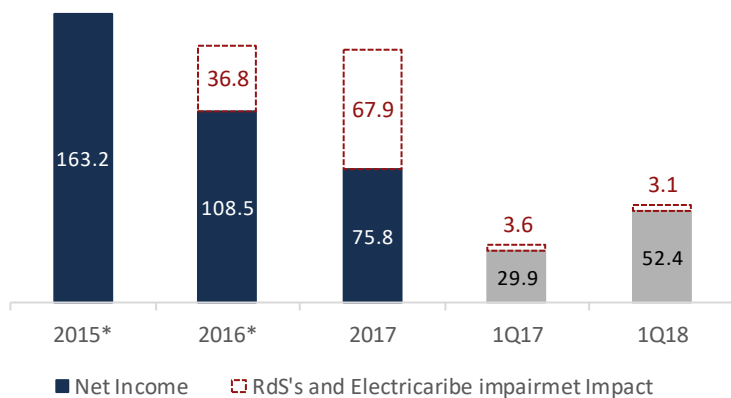
Equity portfolio as of March 31, 2018



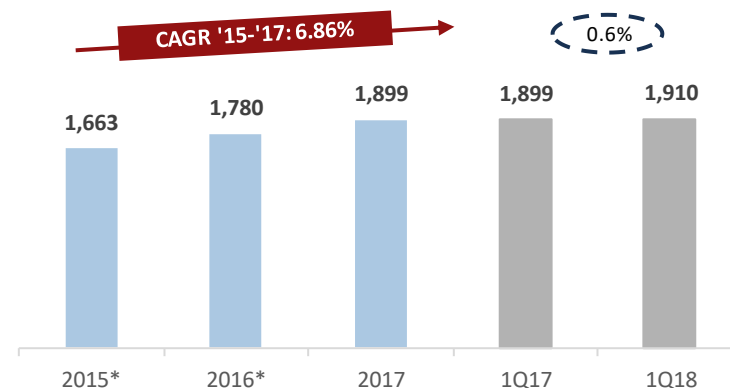
Income contribution as of March 31, 2018



Net Income (Consolidated)



Total Equity (Consolidated)



Source: Company filings. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 2,780.47 as of March 31, 2018, to maintain comparability. *Figures reflect the impact the NIC 27 and NIC 28 adoption. Last twelve months growth

Grupo Aval's diverse sources of value generation

Key Figures US\$ mm (As of March 31, 2018)

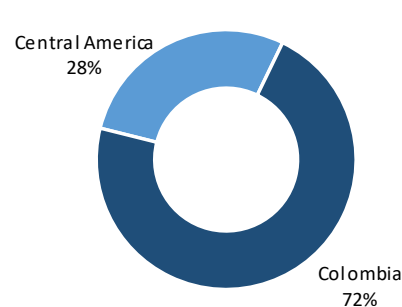


Net Loans	35,953	9,593	6,329	3,535	1,017	56,141
Assets	51,694	13,503	8,408	4,552	7,680	83,539
Deposits	34,979	9,328	5,957	3,609	1,545	54,585
Liabilities	45,643	12,065	7,458	4,033	5,770	74,869
Total equity ⁽²⁾	6,051	1,438	950	519	1,910	8,670

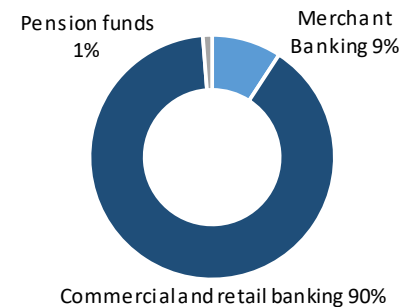
Business Composition

By Assets – As of March 31, 2018

Geographic

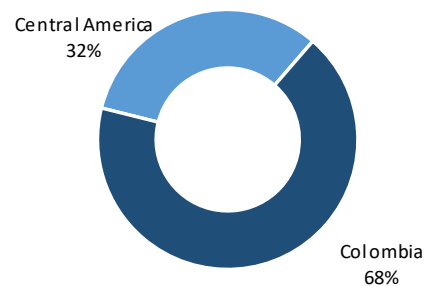


Business

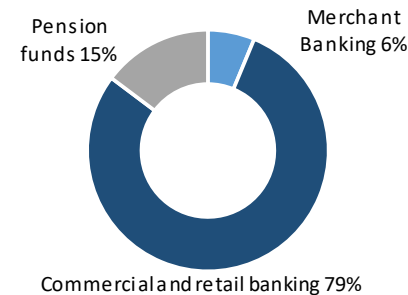


By Net Income – For the 3 months ended March 31, 2018

Geographic



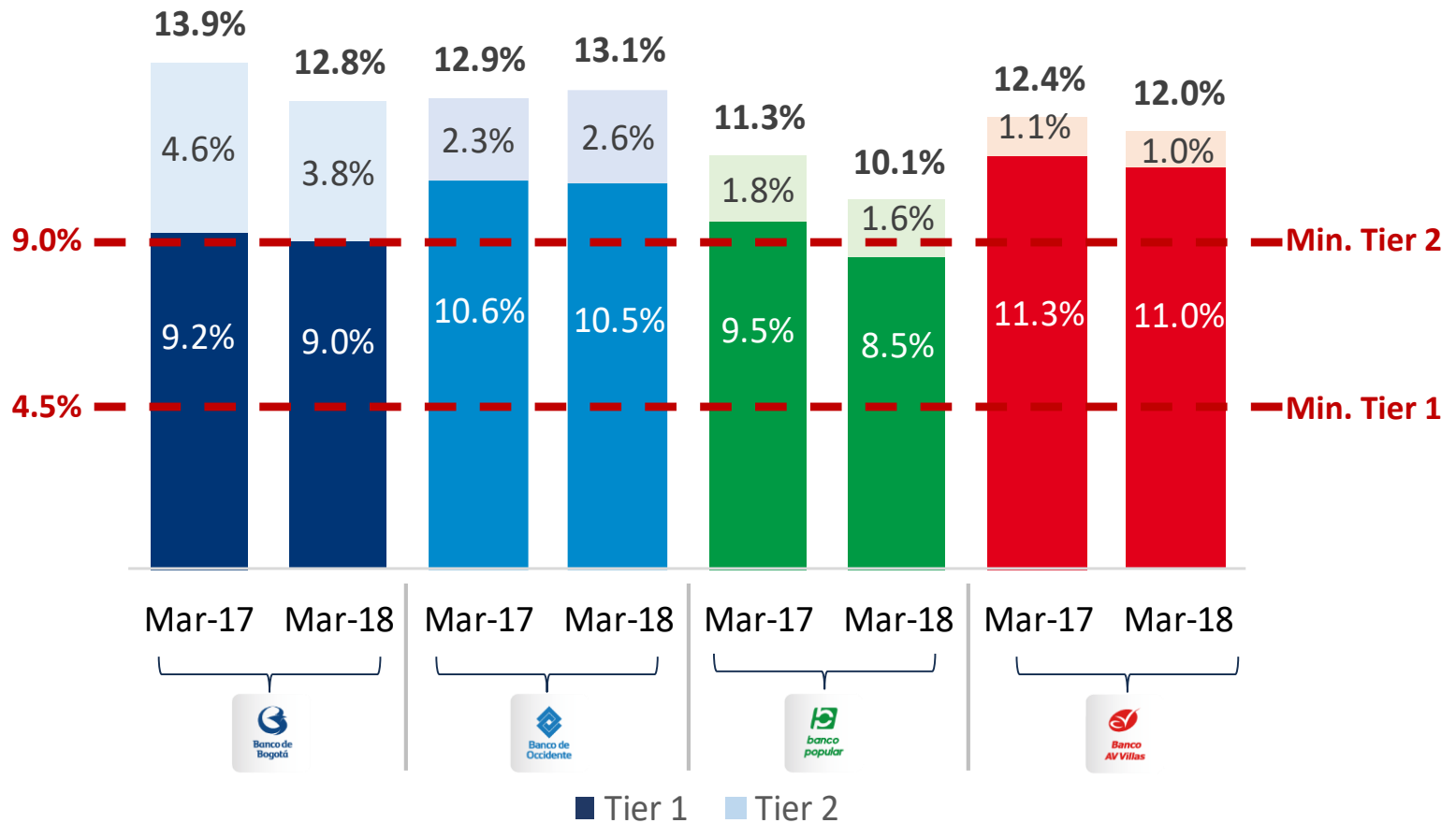
Business



Source: Unaudited company filings under IFRS. (1) Companies that consolidate into Banco de Bogotá; (2) Includes attributable equity and minority interest; Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance of Ps 2,780.47 as of March 31, 2018.

Recent evolution of our banks' consolidated solvency ratios

Consolidated Solvency Ratios of our Banks



Source: Consolidated figures based on company filings.



Combined financial information on Grupo Aval Acciones y Valores S.A. + Grupo Aval Limited

Combined Financial Statements

\$USD millions	2012	2013	2014	IFRS ^(*)			
				2015	2016	2017	Mar-18
Balance Sheet							
Cash and cash equivalents	832	1,038	771	234	191	225	233
Loans to subsidiaries	1,045	737	760	1,252	728	692	662
Equity Investments	3,982	4,473	6,029	5,952	6,420	6,811	6,379
Other Assets ⁽¹⁾	2,861	4,001	3,935	97	100	100	381
Total Assets	8,720	10,249	11,495	7,535	7,440	7,828	7,656
Accounts payable	114	125	148	148	149	150	417
Borrowings	414	-12	-5	146	259	190	189
Long term debt (Bonds)	1,860	1,860	1,823	1,814	1,268	1,412	1,399
Other liabilities	40	36	33	7	7	14	22
Total Liabilities	2,428	2,010	1,999	2,114	1,682	1,764	2,028
Total Shareholder's Equity	6,292	8,239	9,496	5,422	5,758	6,064	5,629
Liabilities + SH's Equity	8,720	10,249	11,495	7,535	7,440	7,828	7,656
Income Statement							
Net Income	548.5	567.2	815.9	791.8	831.7	719.7	212.5

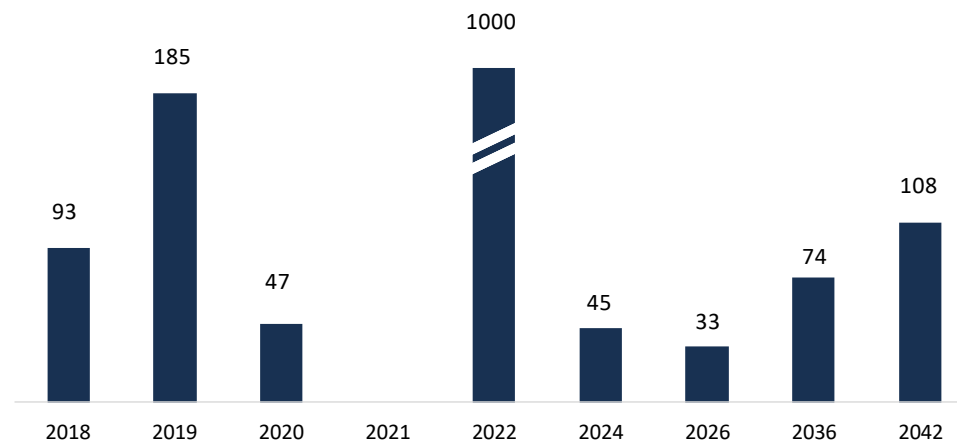
Source: Unaudited combined figures of Grupo Aval Acciones y Valores S.A. and Grupo Aval Limited as of March 31, 2018. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 2,780.47 as of March 31, 2018, to maintain comparability. (*) 2015 reflects restated figures due to the implementation of IAS 27 and IAS 28. ⁽¹⁾ Includes equity revaluation under COLGAAP

Grupo Aval Acciones y Valores S.A. + Grupo Aval Limited's combined debt profile (US\$ mm)

Combined Total Liquid Assets and Maturity Schedule of Combined Gross Debt as of March 31, 2018

Total liquid assets as of Mar-18

Cash and cash equivalents	192.2
Fixed income investments	41.2
Callable Senior loans to subsidiaries	382.2
Total liquid assets	615.6



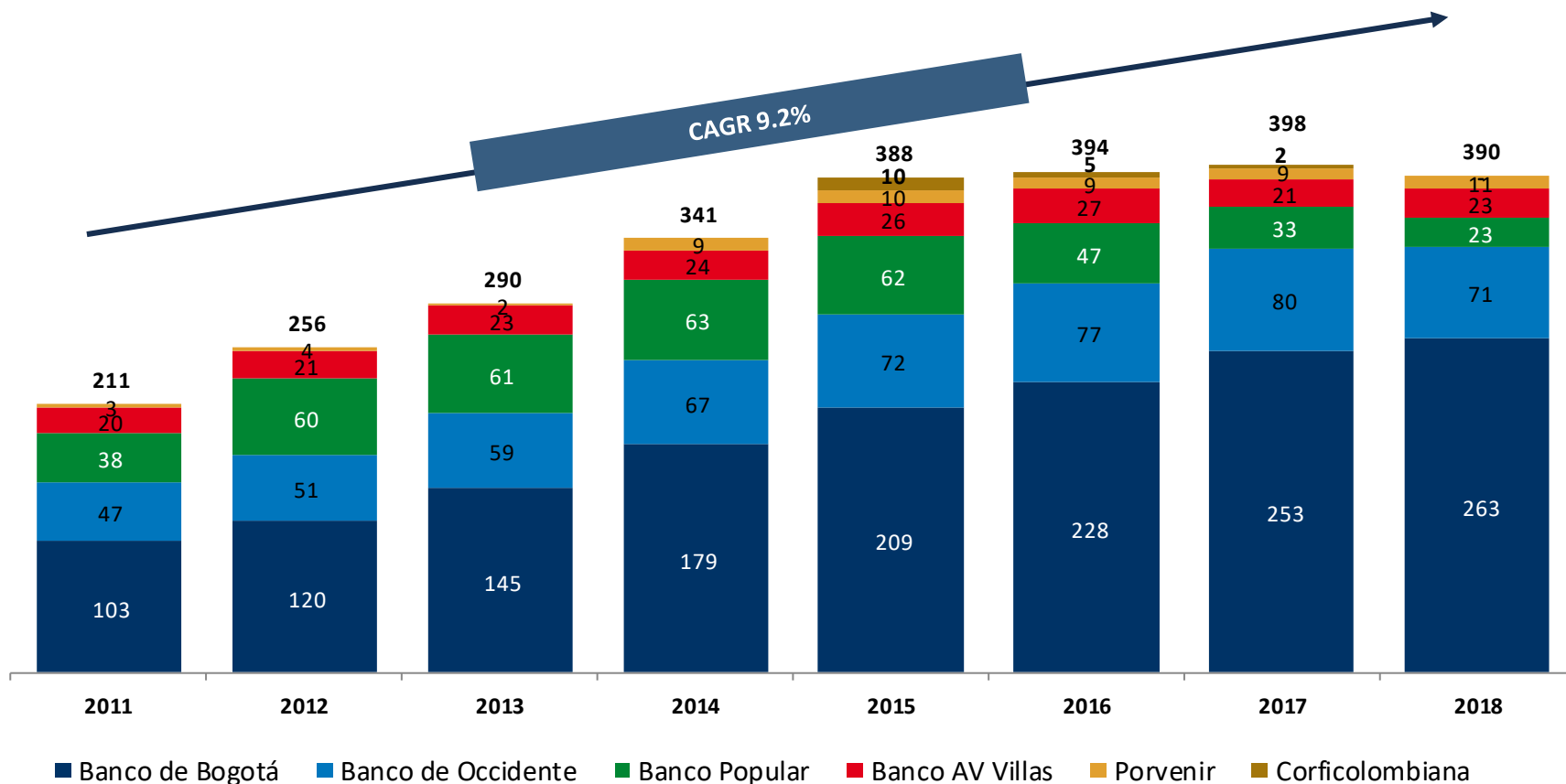
Evolution of Combined Key Ratios as of March 31, 2018

Debt service coverage and leverage ratios	1Q17	4Q17	1Q18	1Q18 vs. 4Q17	1Q18 vs. 1Q17
Double Leverage excl Senior Loans to Subs ⁽¹⁾	1.2x	1.2x	1.2x	0.01	-0.01
Net debt / Core earnings ⁽³⁾	3.4x	2.7x	2.6x	-0.03	-0.73
Net debt / Cash dividends ⁽³⁾	3.5x	3.6x	3.7x	0.05	0.13
Core Earnings / Interest Expense ⁽²⁾	4.0x	5.5x	5.5x	-0.01	1.54

Source: Unaudited combined figures of Grupo Aval Acciones y Valores S.A. and Grupo Aval Limited as of March 31, 2018. Figures were converted with the representative market rates as computed and certified by the Superintendency of Finance Ps 2,780.47 as of March 31, 2018. (1) Double leverage is calculated as investments in subsidiaries at book value (excluding revaluations), subordinated loans to subsidiaries and goodwill as a percentage of shareholders' equity; (2) Core earnings are defined as annualized recurring cash flow from dividends and investments. Banco AV Villas pays declared dividends in one installment per semester in the second and fourth quarters; (3) Net debt is calculated as total gross debt minus cash and cash equivalents and fixed income investments.

History of our subsidiaries' dividend stream

Grupo Aval's Cash Dividend Income From Subsidiaries (US\$ mm)



Source: Grupo Aval filings. All figures were converted with the representative market rate as computed and certified by the Superintendency of Finance of Ps 2,780.47 as of March 31, 2018, to maintain comparability

Main objective is to define:

- The scope of each Financial Conglomerate “FC” (Grupo Aval’s FC includes 64 financial institutions plus the HoldCo.)
- Capital Adequacy requirements for the FC
- Objective criteria to determine which entities are related parties of the FC, determines how limits are to be controlled, and defines how conflicts of interest between the entities part of a FC (or between them and their related parties) should be managed
- The minimum requirements that a consolidated risk model for the FC should have

How will the FCs capital adequacy be measured?

A FC will be adequately capitalized if its **technical capital exceeds the required capital** where:

The Technical capital of the FC results from:

The sum of (i) the FC’s financial entities’ technical capital in accordance to their particular regulations and (ii) an estimated technical capital (approved by the Supervisor) of not regulated entities* part of the FC, net of eliminations arising from the consolidation process to avoid double counting of capital and RWA

The Required capital of the FC results from:

The sum of (i) the minimum technical capital required by the conglomerate’s financial entities, and (ii) an estimated required capital of not regulated entities* part of the FC, net of eliminations arising from the consolidation process to avoid double counting of capital and RWA

Expected impacts on Grupo Aval

Grupo Aval’s FC will comply with the minimum required capital as all of its financial entities exceed their minimum requirements and as Grupo Aval HoldCo’s statement of financial position (not regulated company) only holds investments in financial institutions** and has a moderate double leverage.

Source: Superintendency of Finance and Ministry of Finance and Public Credit

*Not regulated entities refers to either national or foreign companies not subject to technical capital definitions under current regulations

** With the exception of not material non financial investments.

Proposed Basel III regulation in Colombia

As per defined in first draft of Decree on convergence (might be subject to changes)

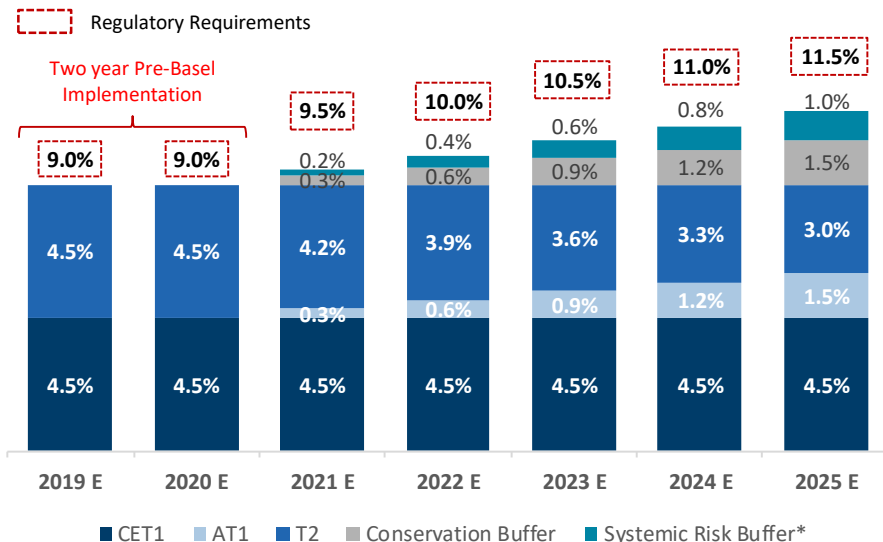
Objective

- Migrate Colombian's solvency ratios towards international capital adequacy standards

Main changes proposed on first draft of the decree vs current capital adequacy regulations

- Implementation of capital adequacy buffers (conservation and systemic risk – the latter only for systemic relevant entities).
- Specific bucket for Hybrids (AT1): 1.5% of RWA at the end of transition period
- Full deduction of intangibles in CET1
- Relief on RWAs (based on Standardised Approach and Counterparty Risk)
- Expected capital contribution of OCI accounts and “committed” equity reserves
- Implementation of a “Leverage Ratio” as defined in Basel III [3% = (CET1+AT1)/Exposure Measure]

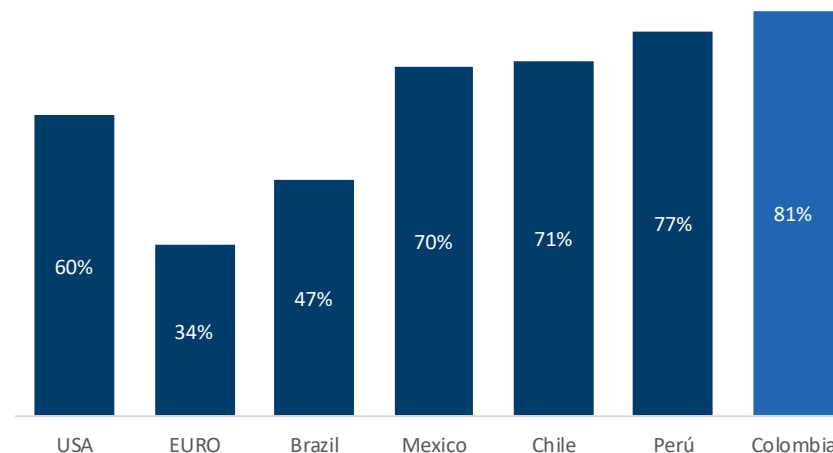
Implementation Timeline



■ CET1 ■ AT1 ■ T2 ■ Conservation Buffer ■ Systemic Risk Buffer*

* Will only apply to systemic important Financial Institutions as defined by the Superintendency of Finance

Overview of RWA / Total assets across regions



Expected to go down to approximately 70-75%. This percentage might change as some internal assumptions (not yet defined in the Decree) could be different in the final version of the Decree.

Grupo

